



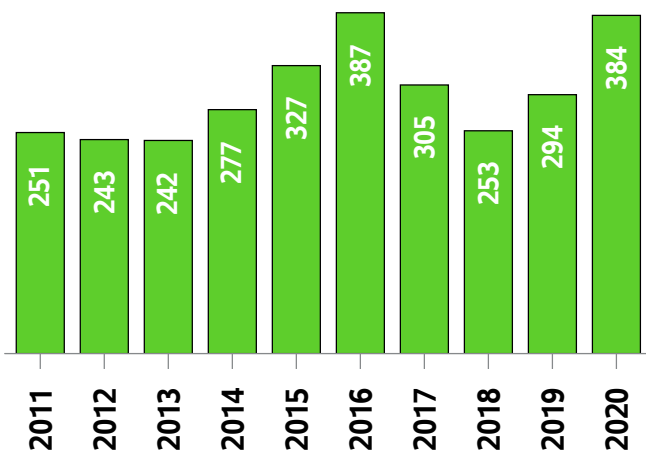
Grey Bruce Owen Sound Residential Market Activity Report September 2020



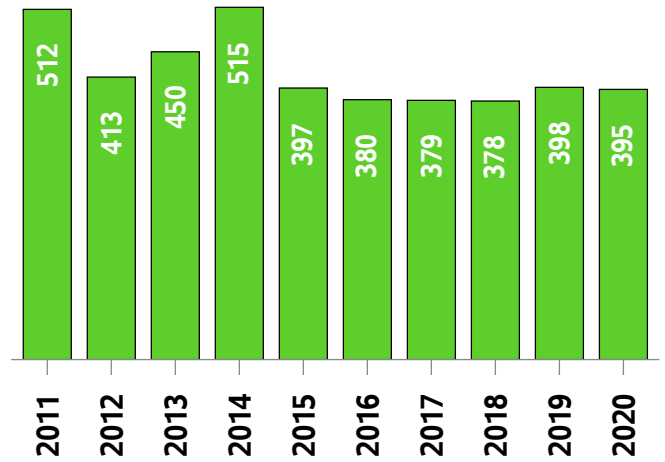
Prepared for the REALTORS® Association of Grey Bruce Owen Sound by the Canadian Real Estate Association

Grey Bruce Owen Sound MLS® Residential Market Activity

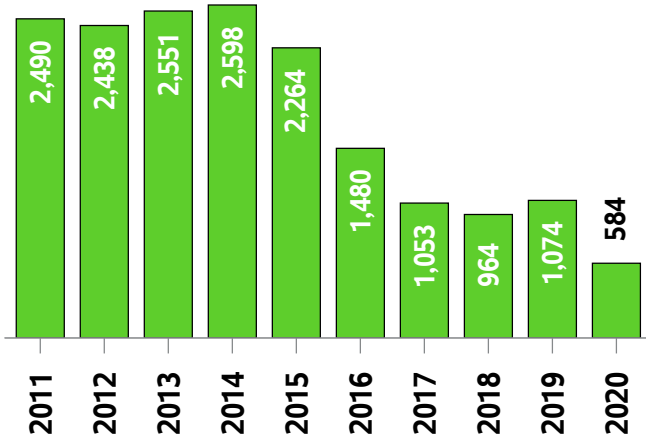
Sales Activity (September only)



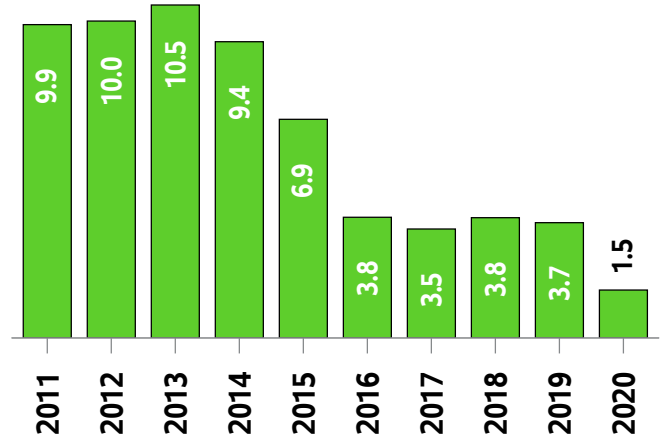
New Listings (September only)



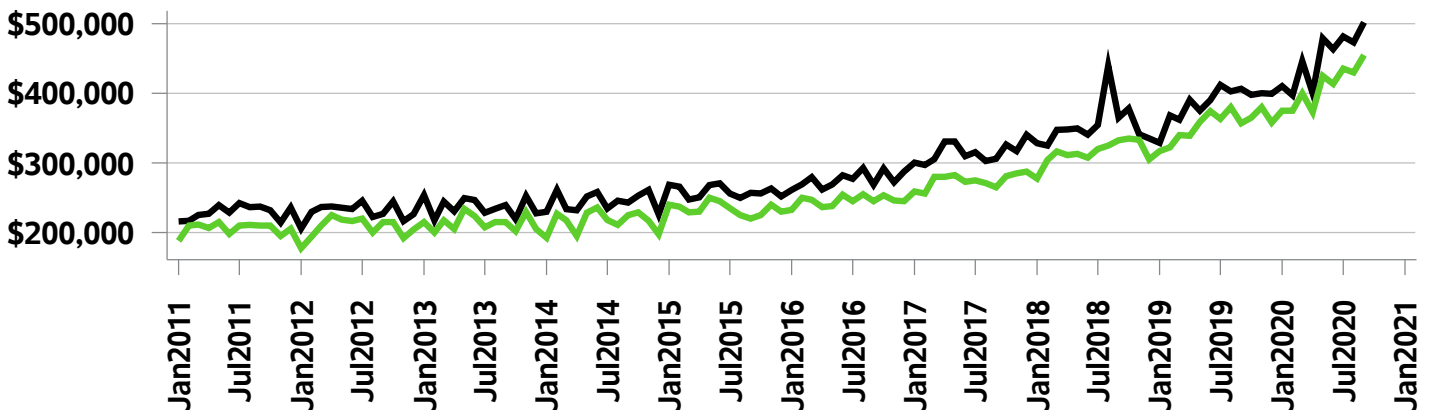
Active Listings (September only)



Months of Inventory (September only)

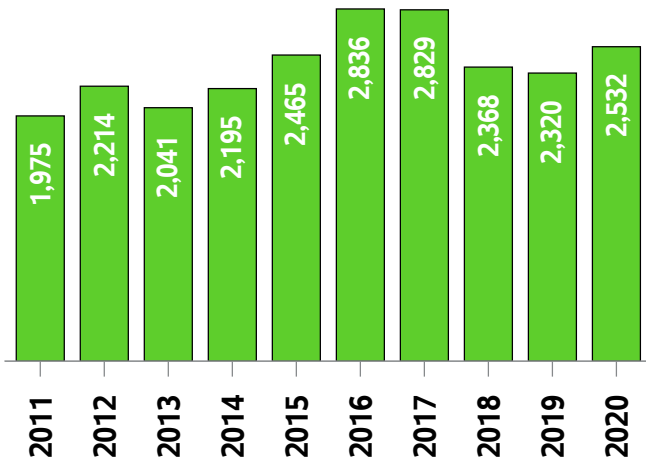


Average Price and Median Price

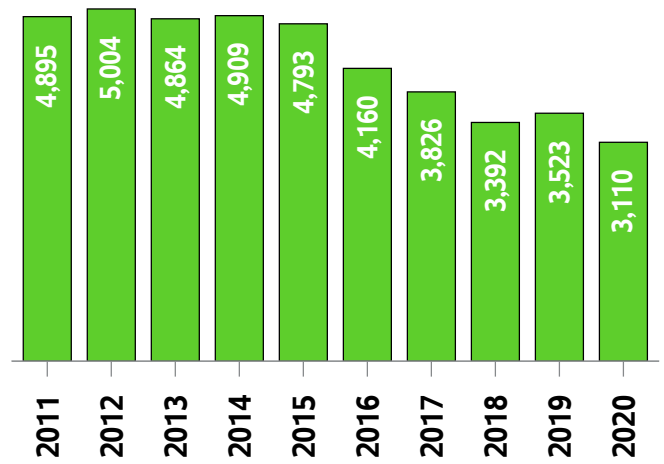


Grey Bruce Owen Sound MLS® Residential Market Activity

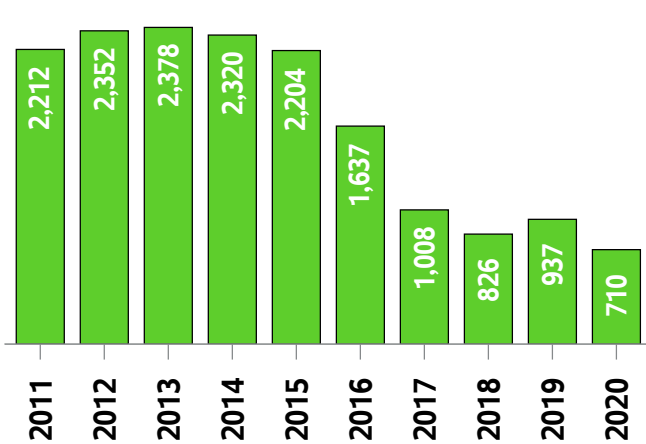
Sales Activity (September Year-to-date)



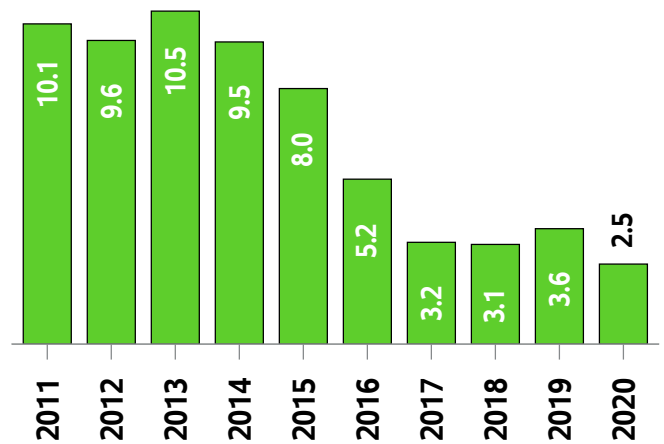
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Grey Bruce Owen Sound MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	384	30.6	51.8	25.9	17.4	58.7	46.6
Dollar Volume	\$192,769,070	61.3	108.7	106.6	129.3	232.6	223.4
New Listings	395	-0.8	4.5	4.2	-0.5	-12.2	-7.1
Active Listings	584	-45.6	-39.4	-44.5	-74.2	-77.1	-73.2
Sales to New Listings Ratio ¹	97.2	73.9	66.9	80.5	82.4	53.8	61.6
Months of Inventory ²	1.5	3.7	3.8	3.5	6.9	10.5	8.3
Average Price	\$502,003	23.5	37.5	64.1	95.3	109.6	120.7
Median Price	\$455,000	27.5	36.8	71.7	106.8	111.6	115.1
Sales to List Price Ratio	99.3	97.5	97.1	95.7	94.3	94.8	94.5
Median Days on Market	27.0	35.5	42.0	45.0	82.0	94.0	77.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	2,532	9.1	6.9	-10.5	2.7	24.1	14.6
Dollar Volume	\$1,170,806,659	30.0	37.8	32.0	83.4	140.7	130.6
New Listings	3,110	-11.7	-8.3	-18.7	-35.1	-36.1	-35.2
Active Listings ³	710	-24.3	-14.1	-29.6	-67.8	-70.1	-65.9
Sales to New Listings Ratio ⁴	81.4	65.9	69.8	73.9	51.4	42.0	46.0
Months of Inventory ⁵	2.5	3.6	3.1	3.2	8.0	10.5	8.5
Average Price	\$462,404	19.1	28.9	47.5	78.5	94.0	101.3
Median Price	\$415,000	16.5	31.7	52.0	76.7	91.2	102.4
Sales to List Price Ratio	98.3	97.6	97.6	96.9	95.5	95.1	95.3
Median Days on Market	27.0	29.0	27.0	30.0	64.0	70.0	58.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

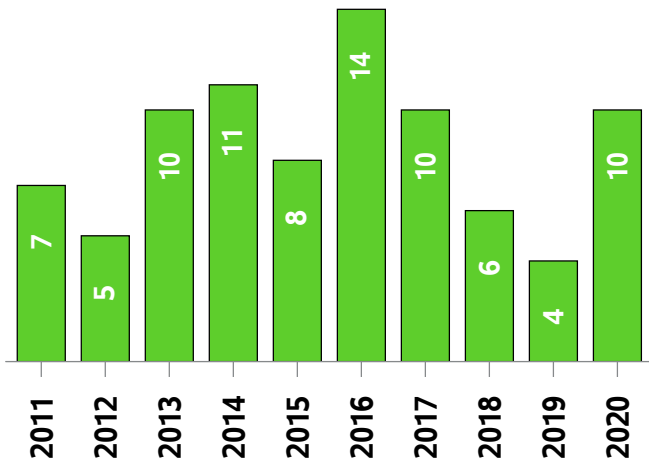
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

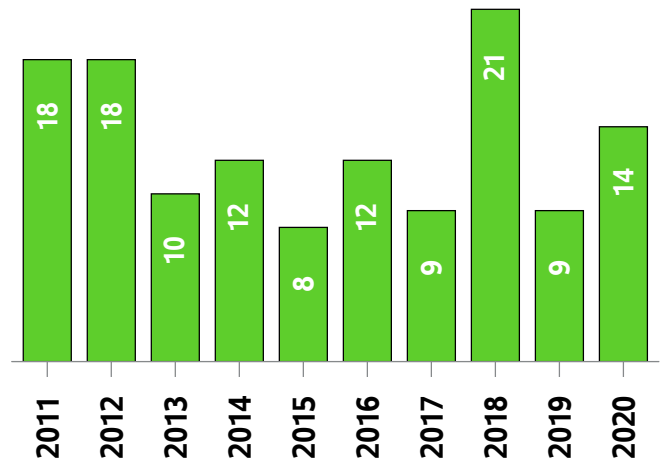
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Arran-Elderslie MLS® Residential Market Activity

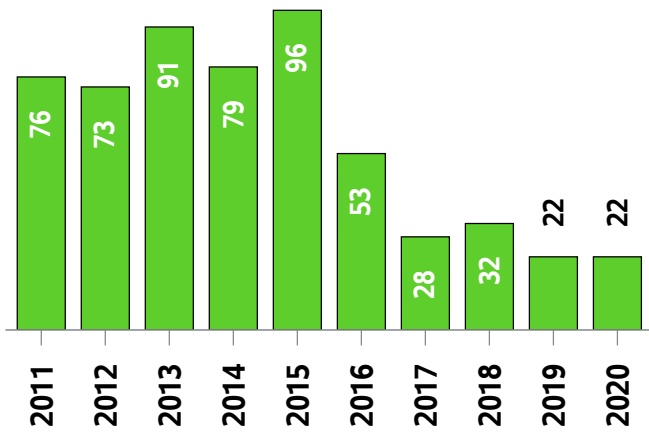
Sales Activity (September only)



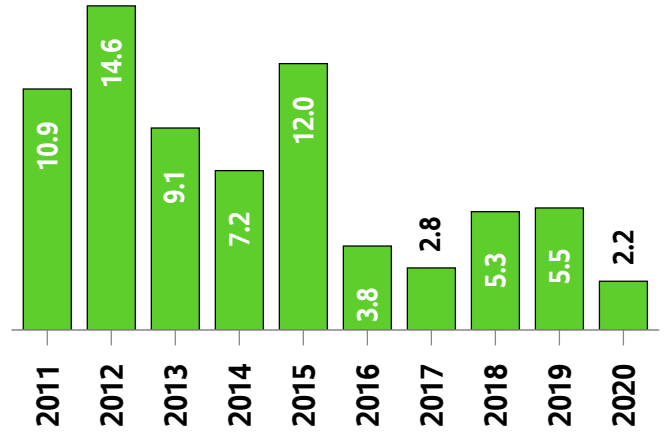
New Listings (September only)



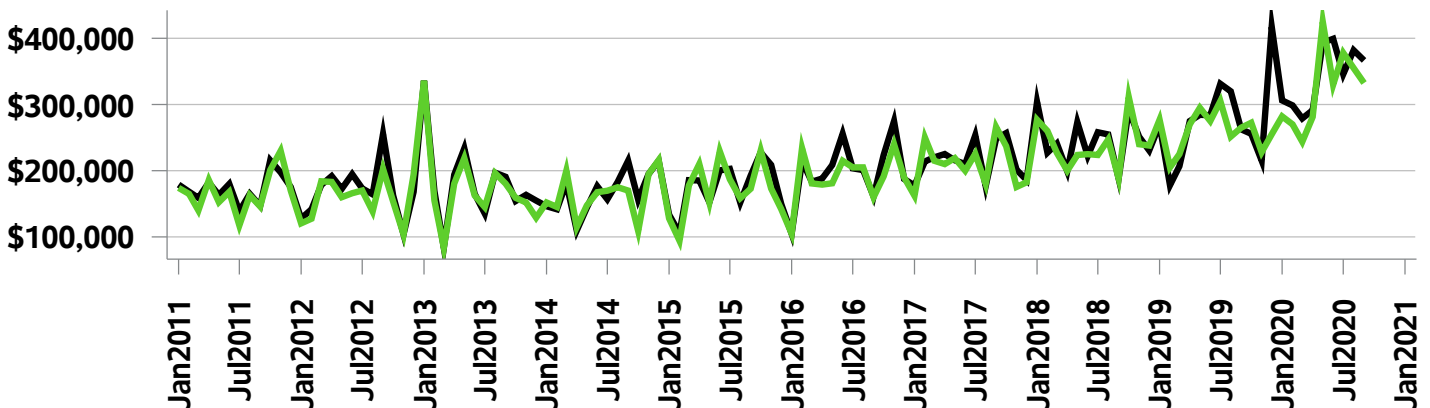
Active Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

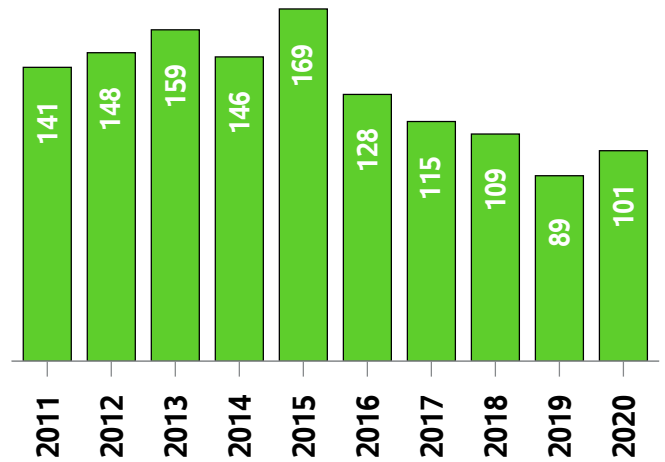


Arran-Elderslie MLS® Residential Market Activity

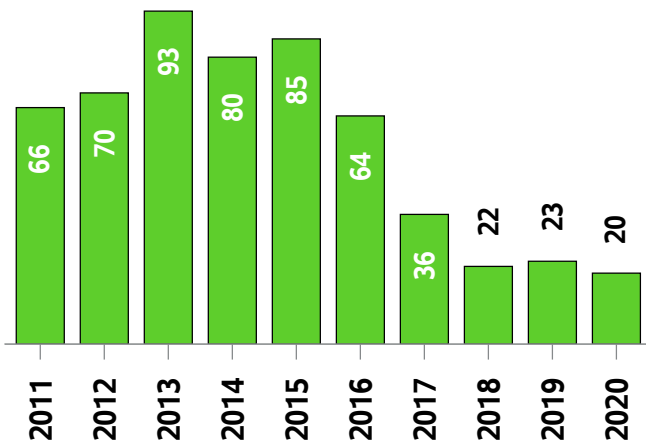
Sales Activity (September Year-to-date)



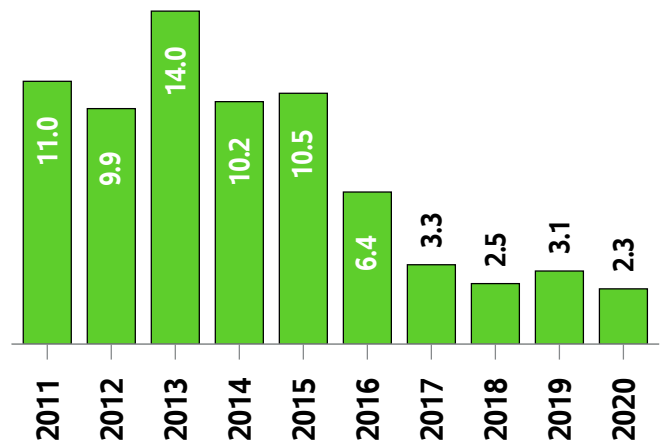
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Arran-Elderslie MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	10	150.0	66.7	0.0	25.0	0.0	100.0
Dollar Volume	\$3,665,699	249.1	224.4	47.5	138.0	92.2	372.7
New Listings	14	55.6	-33.3	55.6	75.0	40.0	-30.0
Active Listings	22	0.0	-31.3	-21.4	-77.1	-75.8	-66.7
Sales to New Listings Ratio ¹	71.4	44.4	28.6	111.1	100.0	100.0	25.0
Months of Inventory ²	2.2	5.5	5.3	2.8	12.0	9.1	13.2
Average Price	\$366,570	39.6	94.6	47.5	90.4	92.2	136.4
Median Price	\$332,450	25.5	76.4	25.0	92.4	84.2	129.3
Sales to List Price Ratio	99.1	95.5	96.8	93.9	96.0	94.7	99.0
Median Days on Market	20.0	46.5	59.5	68.5	175.5	113.0	137.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	77	13.2	0.0	-21.4	5.5	28.3	10.0
Dollar Volume	\$26,440,649	38.5	43.8	22.3	107.4	128.7	126.6
New Listings	101	13.5	-7.3	-12.2	-40.2	-36.5	-28.9
Active Listings ³	20	-14.4	-8.7	-45.3	-76.7	-78.7	-65.2
Sales to New Listings Ratio ⁴	76.2	76.4	70.6	85.2	43.2	37.7	49.3
Months of Inventory ⁵	2.3	3.1	2.5	3.3	10.5	14.0	7.4
Average Price	\$343,385	22.3	43.8	55.6	96.6	78.2	106.0
Median Price	\$325,000	26.2	47.7	52.2	87.9	89.0	113.8
Sales to List Price Ratio	98.9	97.1	95.9	96.4	94.8	94.6	96.0
Median Days on Market	22.0	22.0	28.0	43.5	67.0	86.0	64.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

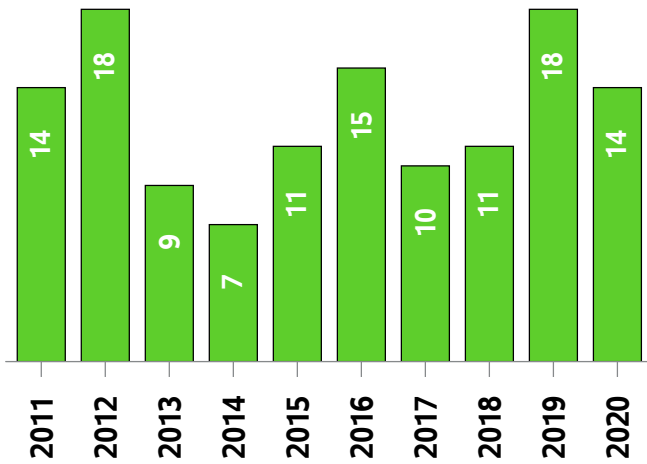
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

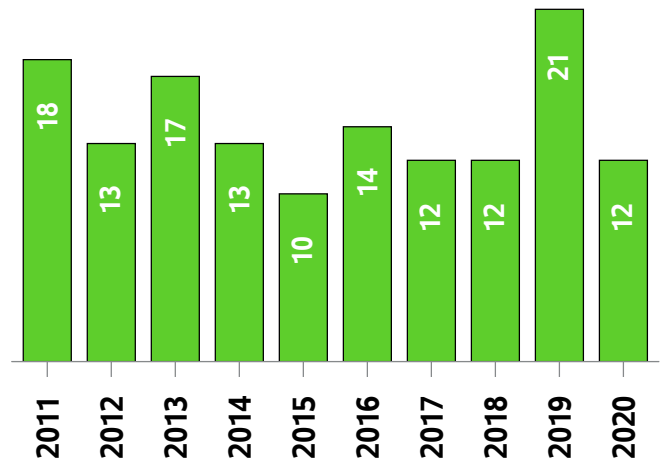
Brockton

MLS® Residential Market Activity

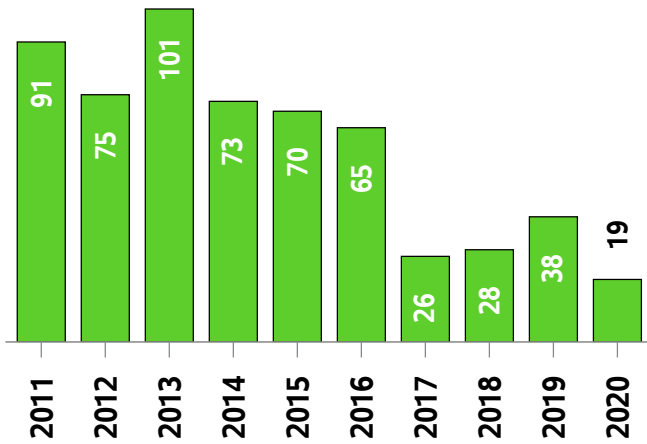
Sales Activity (September only)



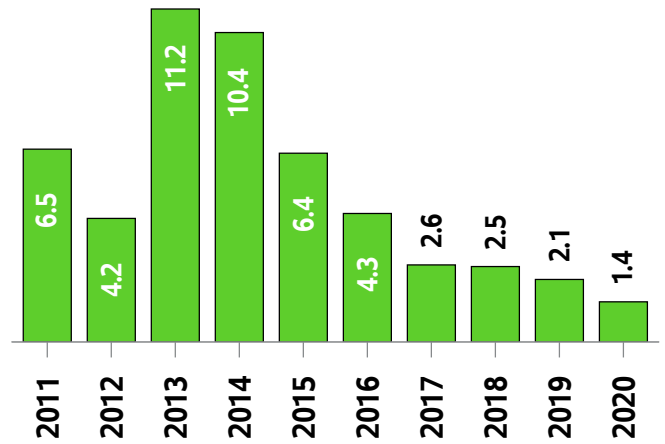
New Listings (September only)



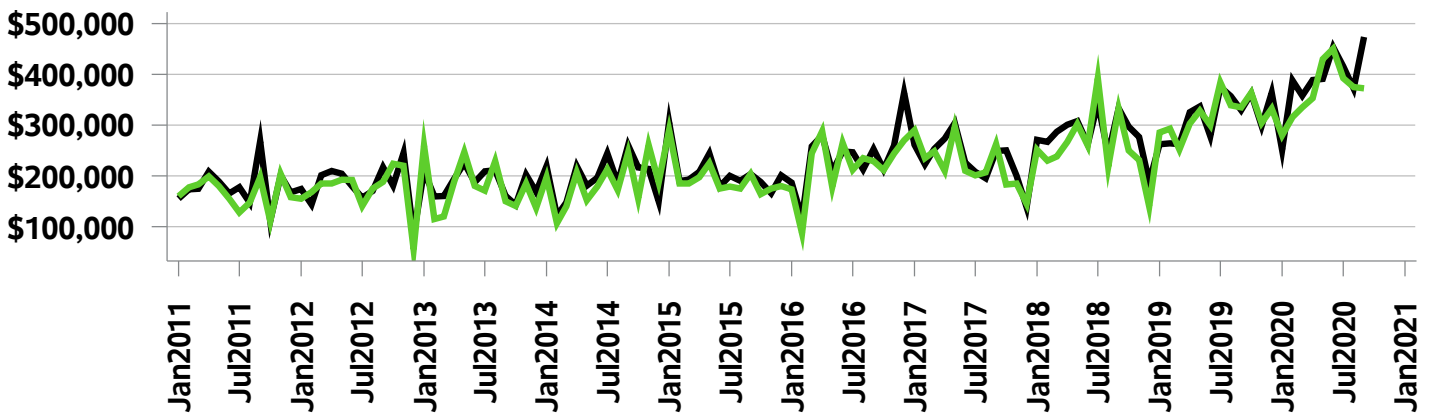
Active Listings (September only)



Months of Inventory (September only)

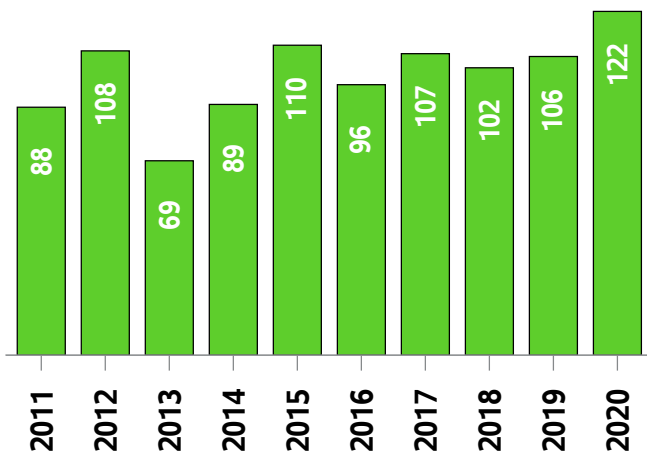


Average Price and Median Price

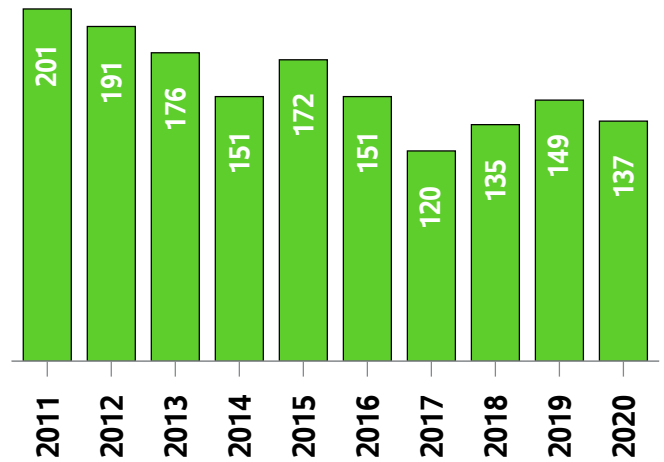


Brockton MLS® Residential Market Activity

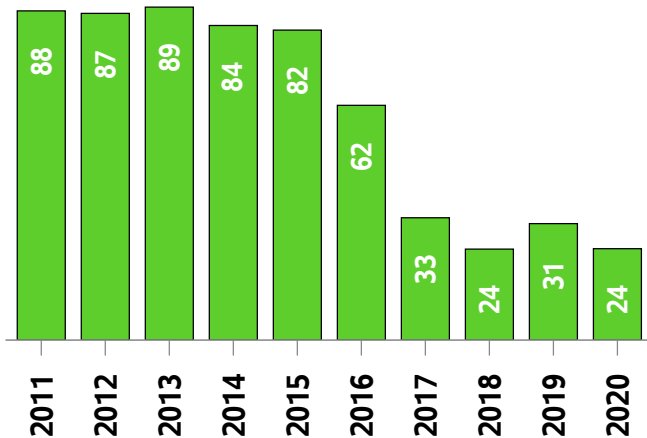
Sales Activity (September Year-to-date)



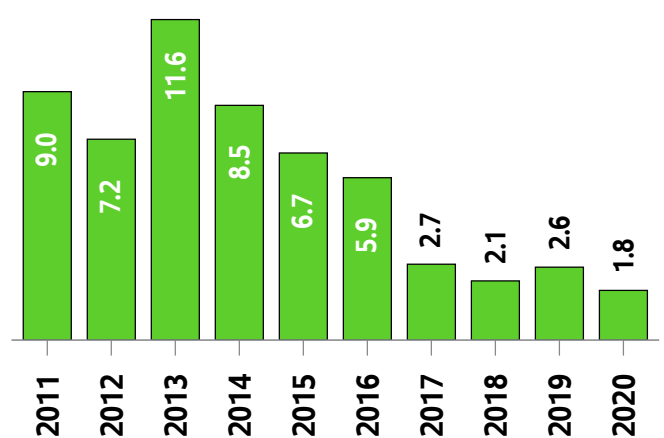
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Brockton MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	14	-22.2	27.3	40.0	27.3	55.6	16.7
Dollar Volume	\$6,631,600	11.8	81.0	166.2	196.3	358.8	185.7
New Listings	12	-42.9	0.0	0.0	20.0	-29.4	-33.3
Active Listings	19	-50.0	-32.1	-26.9	-72.9	-81.2	-75.3
Sales to New Listings Ratio ¹	116.7	85.7	91.7	83.3	110.0	52.9	66.7
Months of Inventory ²	1.4	2.1	2.5	2.6	6.4	11.2	6.4
Average Price	\$473,686	43.8	42.3	90.2	132.8	194.9	144.9
Median Price	\$372,450	11.2	12.0	41.9	82.6	148.3	99.7
Sales to List Price Ratio	99.4	100.5	97.6	97.3	94.8	94.5	94.3
Median Days on Market	31.5	14.0	39.0	94.5	58.0	112.0	95.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	122	15.1	19.6	14.0	10.9	76.8	52.5
Dollar Volume	\$49,441,905	48.1	69.2	89.1	117.7	268.8	247.6
New Listings	137	-8.1	1.5	14.2	-20.3	-22.2	-18.5
Active Listings ³	24	-21.5	0.5	-25.3	-70.5	-72.5	-64.4
Sales to New Listings Ratio ⁴	89.1	71.1	75.6	89.2	64.0	39.2	47.6
Months of Inventory ⁵	1.8	2.6	2.1	2.7	6.7	11.6	7.7
Average Price	\$405,262	28.7	41.4	65.8	96.3	108.6	127.9
Median Price	\$369,500	18.8	40.8	54.9	99.7	100.3	115.8
Sales to List Price Ratio	98.7	98.0	97.1	97.3	95.2	93.9	94.1
Median Days on Market	24.5	20.0	20.0	47.0	52.0	89.0	54.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

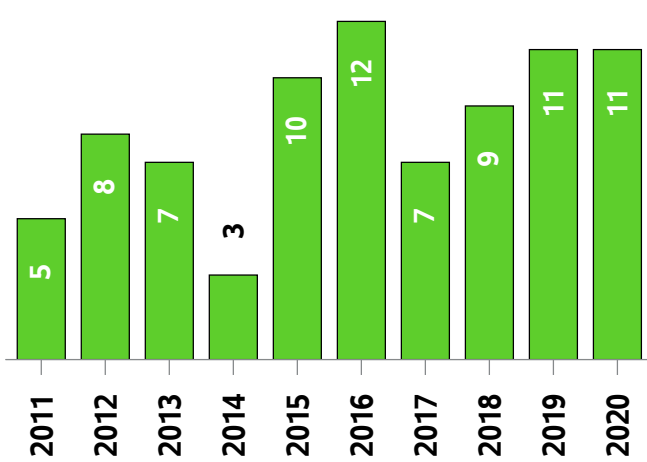
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

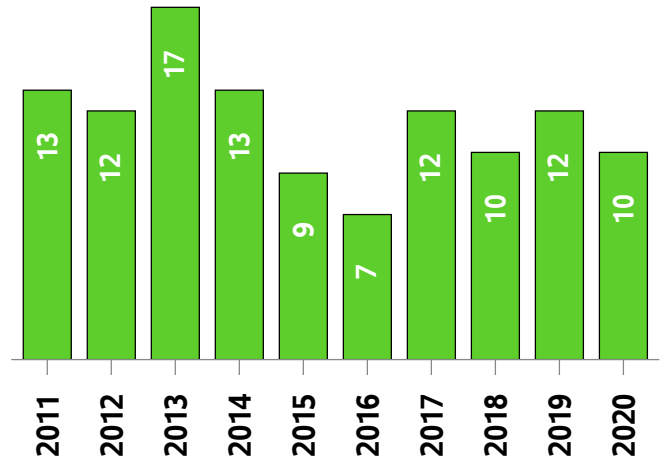
Chatsworth

MLS® Residential Market Activity

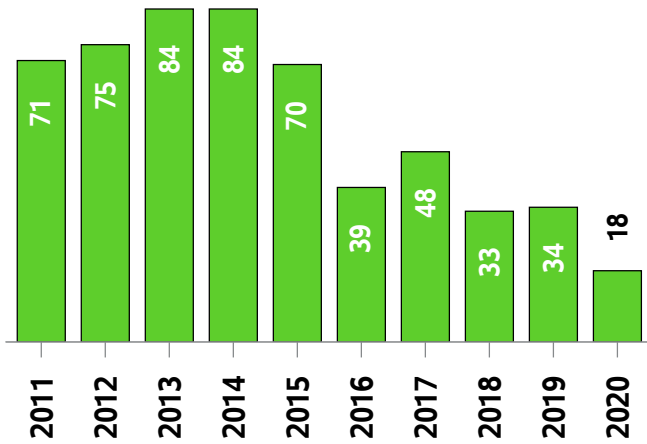
Sales Activity (September only)



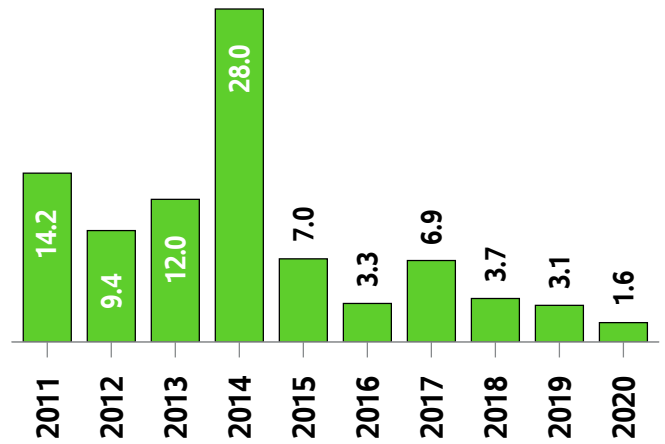
New Listings (September only)



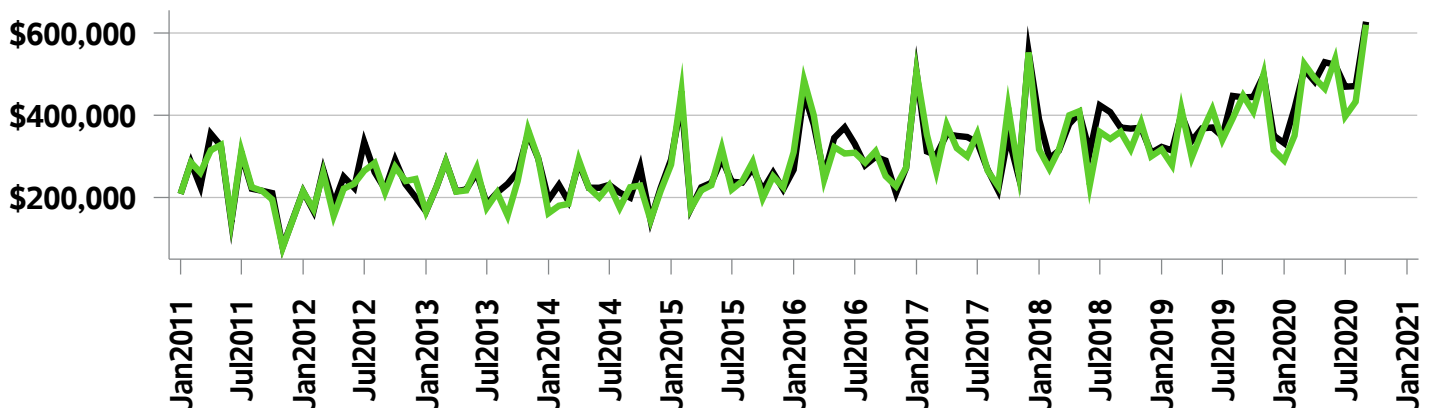
Active Listings (September only)



Months of Inventory (September only)

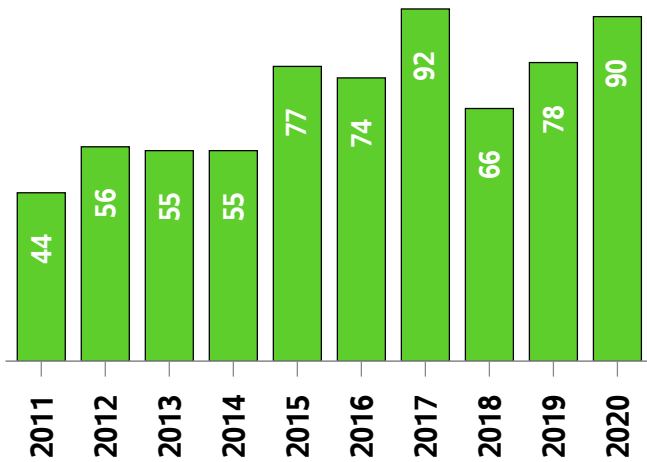


Average Price and Median Price

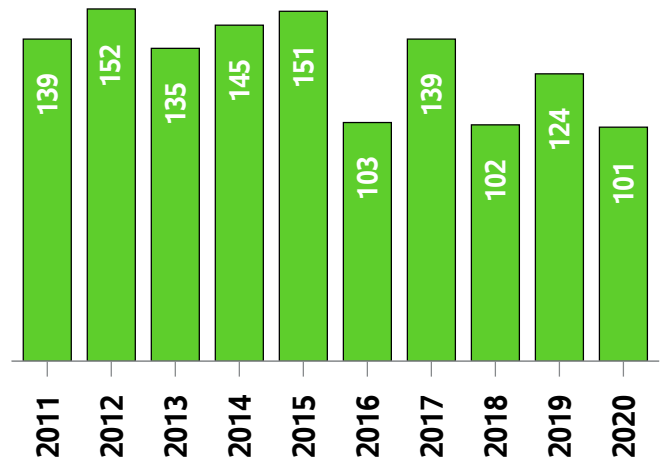


Chatsworth MLS® Residential Market Activity

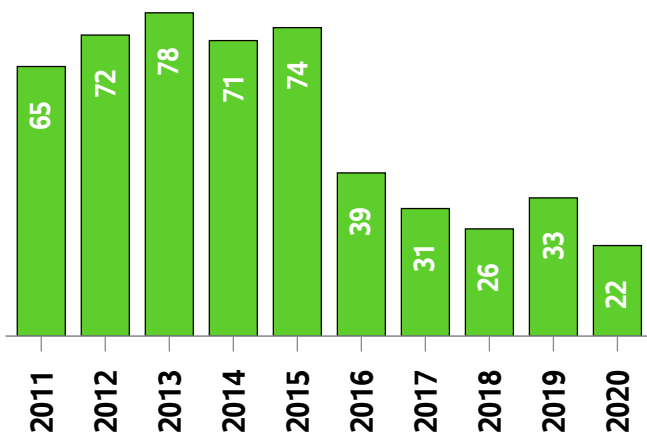
Sales Activity (September Year-to-date)



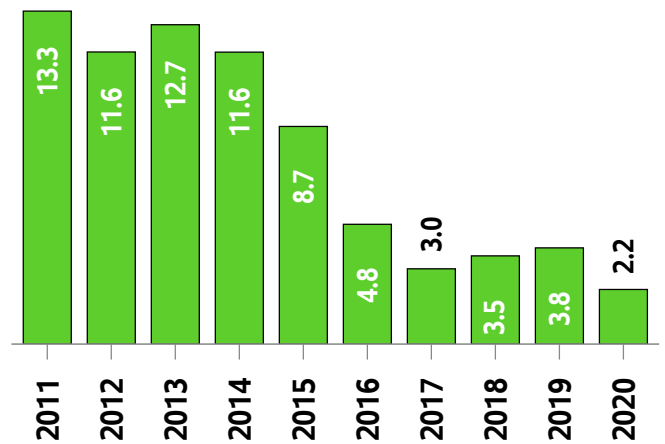
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Chatsworth

MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	11	0.0	22.2	57.1	10.0	57.1	57.1
Dollar Volume	\$6,900,900	41.4	107.1	353.1	155.4	323.1	322.7
New Listings	10	-16.7	0.0	-16.7	11.1	-41.2	-9.1
Active Listings	18	-47.1	-45.5	-62.5	-74.3	-78.6	-71.4
Sales to New Listings Ratio ¹	110.0	91.7	90.0	58.3	111.1	41.2	63.6
Months of Inventory ²	1.6	3.1	3.7	6.9	7.0	12.0	9.0
Average Price	\$627,355	41.4	69.5	188.3	132.2	169.3	169.0
Median Price	\$620,000	38.4	72.2	171.9	116.5	297.4	188.4
Sales to List Price Ratio	100.9	96.1	95.9	93.6	93.8	95.1	93.5
Median Days on Market	58.0	23.0	31.0	29.0	110.0	88.0	91.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	90	15.4	36.4	-2.2	16.9	63.6	55.2
Dollar Volume	\$44,535,700	48.9	83.3	49.4	121.9	266.4	223.6
New Listings	101	-18.5	-1.0	-27.3	-33.1	-25.2	-22.9
Active Listings ³	22	-34.4	-15.5	-29.0	-70.6	-72.0	-62.2
Sales to New Listings Ratio ⁴	89.1	62.9	64.7	66.2	51.0	40.7	44.3
Months of Inventory ⁵	2.2	3.8	3.5	3.0	8.7	12.7	8.9
Average Price	\$494,841	29.1	34.4	52.7	89.8	123.9	108.6
Median Price	\$470,000	27.7	34.5	54.1	88.0	113.6	110.3
Sales to List Price Ratio	98.5	97.0	96.5	96.9	94.6	95.0	94.1
Median Days on Market	35.0	26.0	30.5	22.0	67.0	85.0	61.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

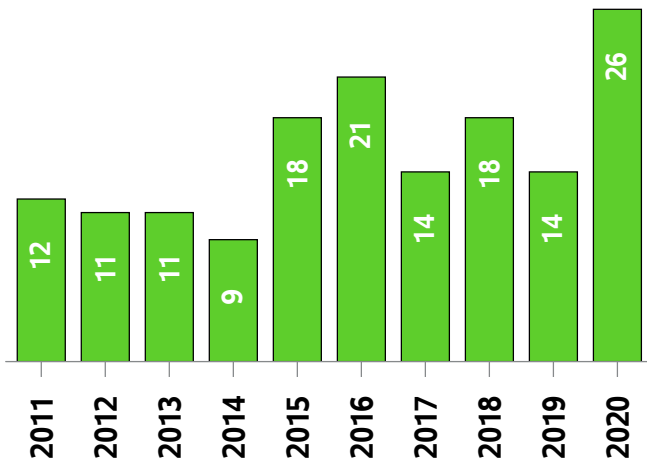
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

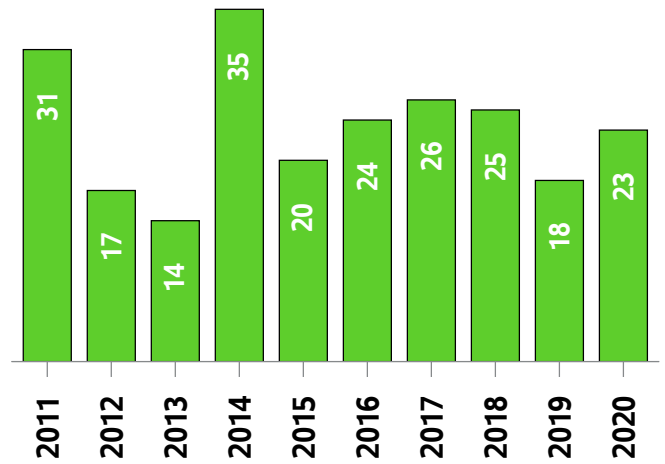
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Georgian Bluffs MLS® Residential Market Activity

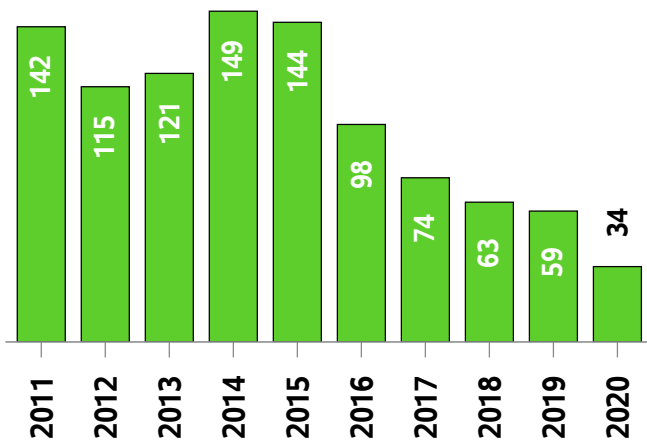
Sales Activity (September only)



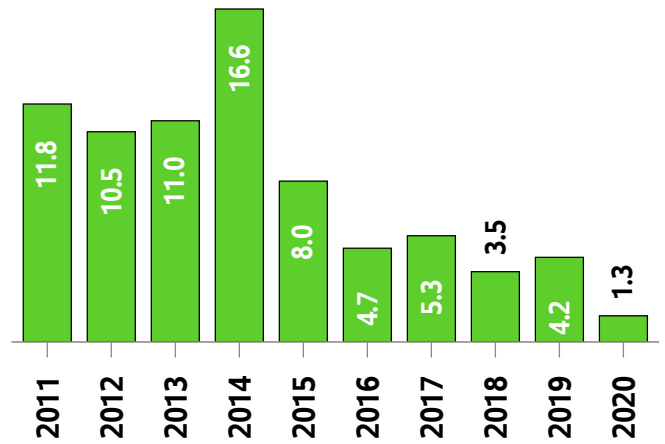
New Listings (September only)



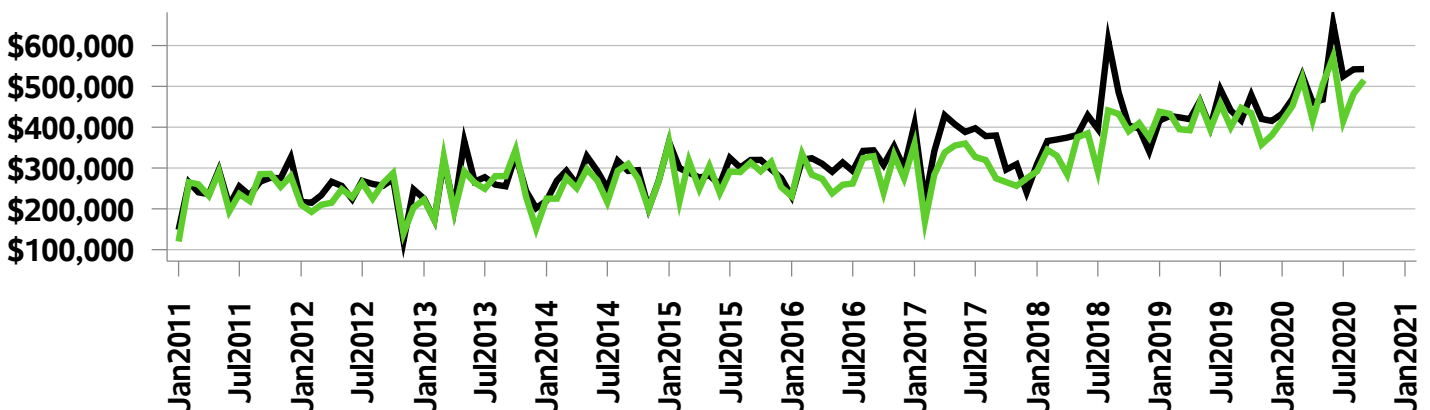
Active Listings (September only)



Months of Inventory (September only)

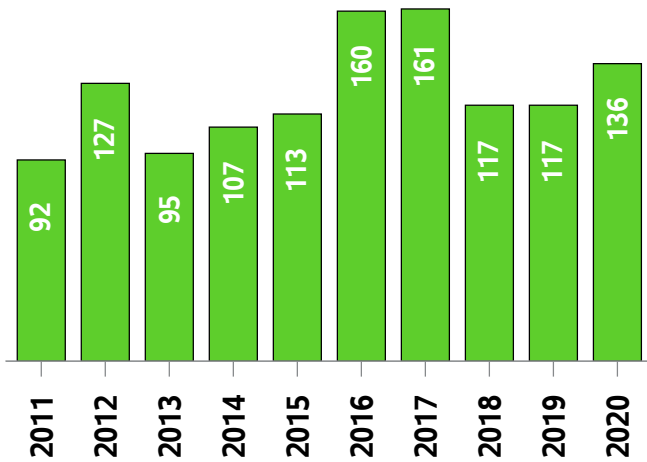


Average Price and Median Price

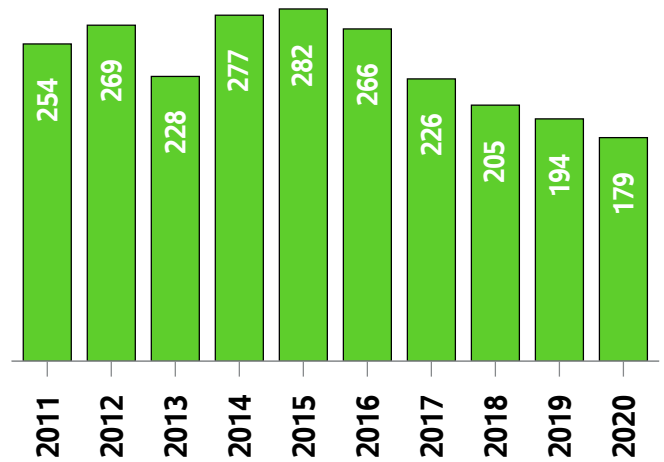


Georgian Bluffs MLS® Residential Market Activity

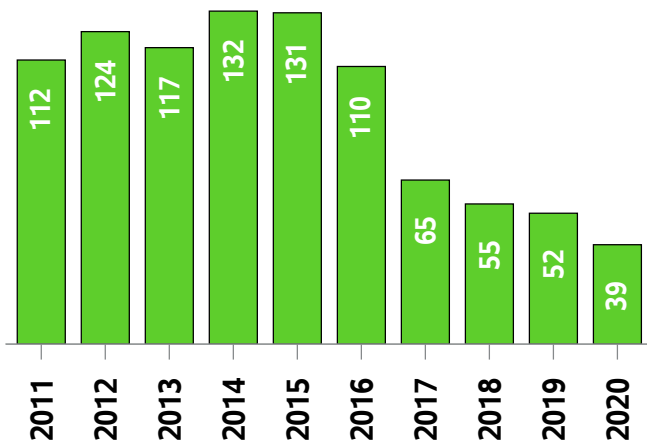
Sales Activity (September Year-to-date)



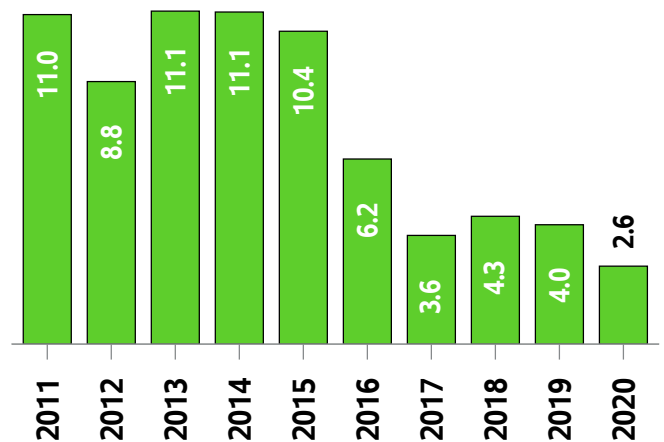
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Georgian Bluffs MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	26	85.7	44.4	85.7	44.4	136.4	62.5
Dollar Volume	\$14,098,800	141.7	61.5	165.2	145.1	402.2	303.4
New Listings	23	27.8	-8.0	-11.5	15.0	64.3	21.1
Active Listings	34	-42.4	-46.0	-54.1	-76.4	-71.9	-67.6
Sales to New Listings Ratio ¹	113.0	77.8	72.0	53.8	90.0	78.6	84.2
Months of Inventory ²	1.3	4.2	3.5	5.3	8.0	11.0	6.6
Average Price	\$542,262	30.1	11.8	42.8	69.7	112.5	148.2
Median Price	\$515,000	15.1	19.1	87.6	64.3	83.9	134.1
Sales to List Price Ratio	99.0	96.6	96.2	97.4	92.0	94.2	91.7
Median Days on Market	26.0	25.5	75.0	28.0	66.5	105.0	75.5
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	136	16.2	16.2	-15.5	20.4	43.2	49.5
Dollar Volume	\$73,938,100	43.9	45.8	20.1	122.3	188.4	212.3
New Listings	179	-7.7	-12.7	-20.8	-36.5	-21.5	-19.7
Active Listings ³	39	-24.0	-29.1	-39.4	-70.0	-66.4	-62.5
Sales to New Listings Ratio ⁴	76.0	60.3	57.1	71.2	40.1	41.7	40.8
Months of Inventory ⁵	2.6	4.0	4.3	3.6	10.4	11.1	10.4
Average Price	\$543,663	23.8	25.4	42.2	84.7	101.4	109.0
Median Price	\$487,250	16.0	29.9	47.7	74.6	103.0	101.3
Sales to List Price Ratio	98.0	97.5	97.7	96.3	93.9	94.9	93.3
Median Days on Market	27.5	25.0	34.0	35.0	55.0	67.0	65.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

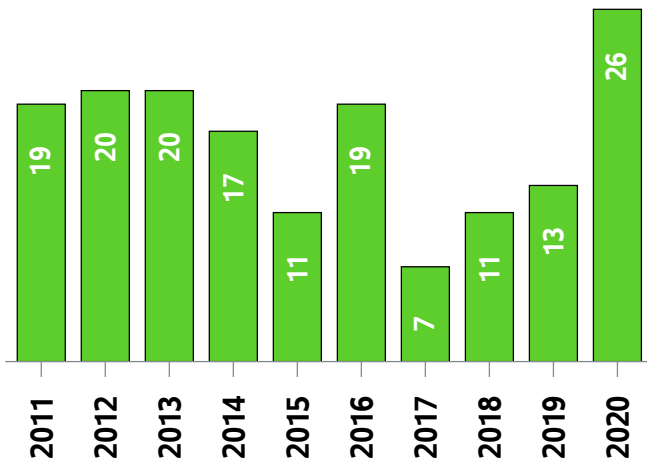
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

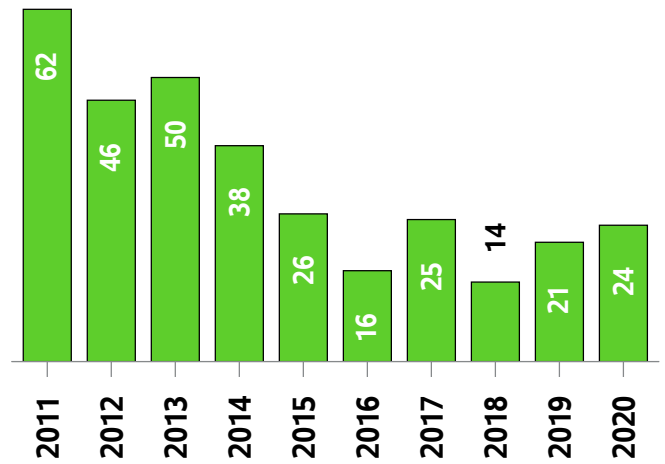
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Grey Highlands MLS® Residential Market Activity

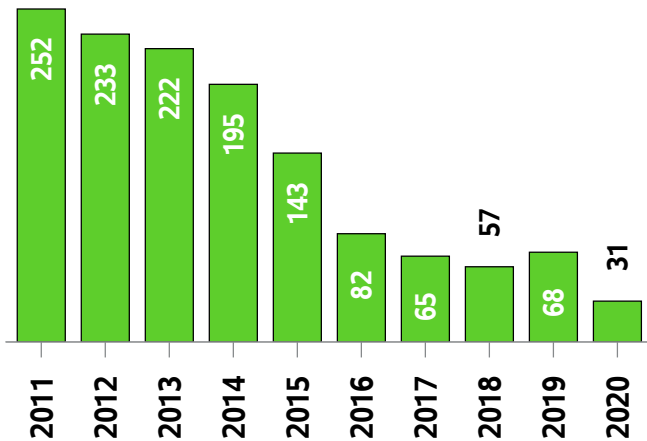
Sales Activity (September only)



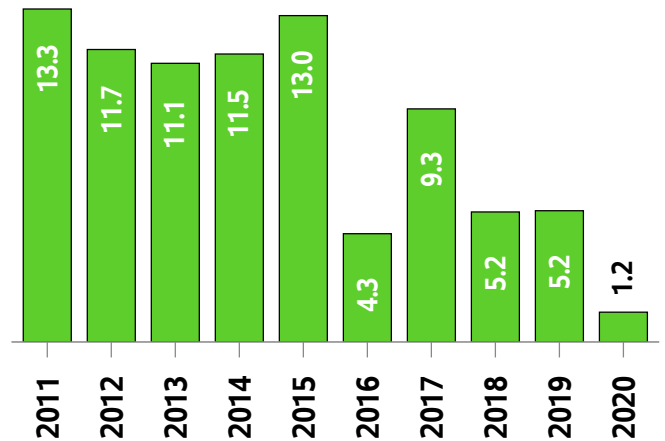
New Listings (September only)



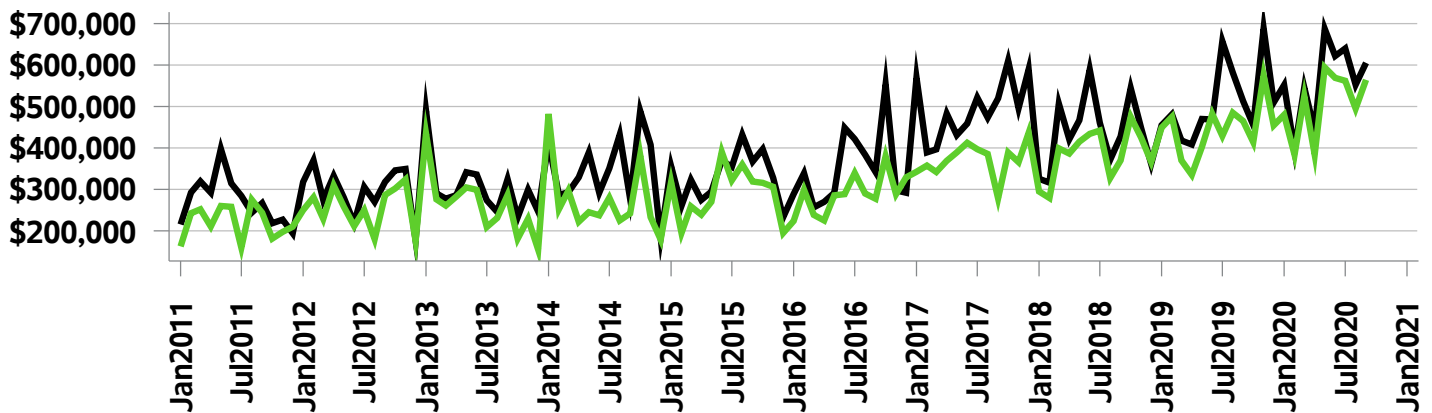
Active Listings (September only)



Months of Inventory (September only)

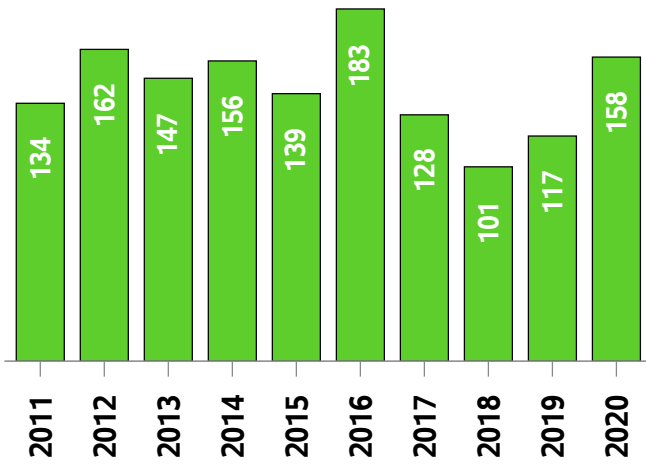


Average Price and Median Price

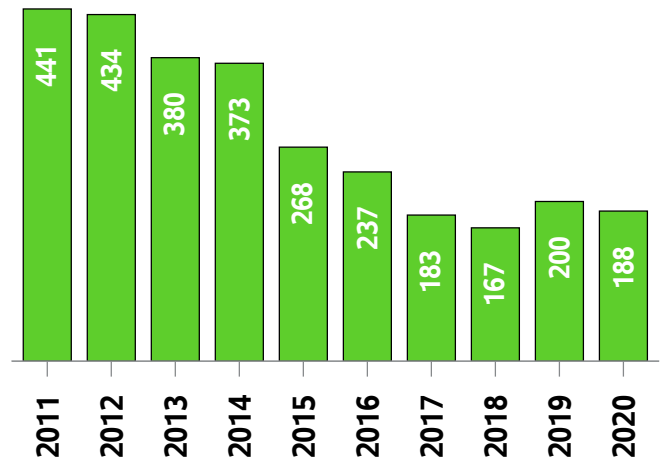


Grey Highlands MLS® Residential Market Activity

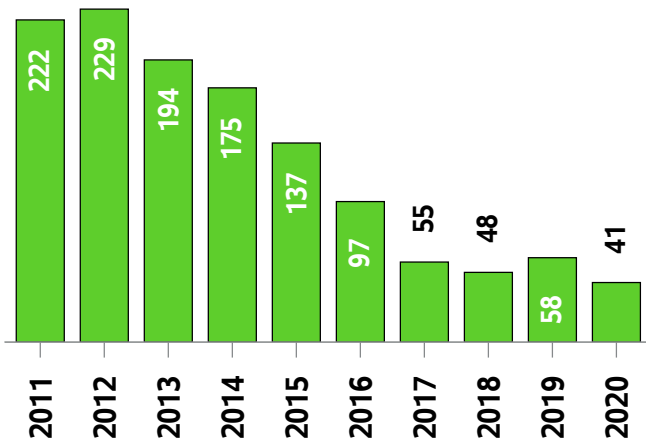
Sales Activity (September Year-to-date)



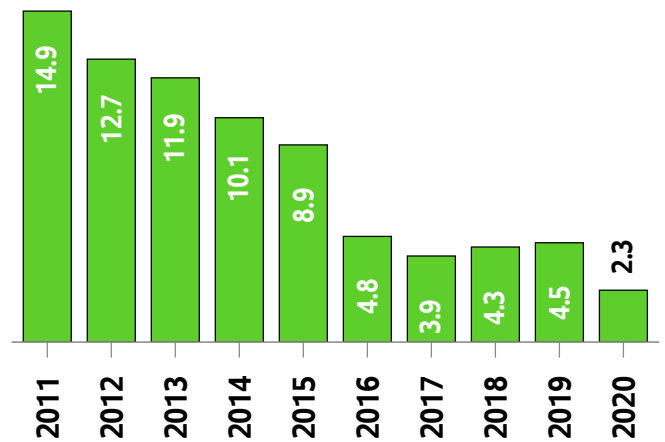
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Grey Highlands MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	26	100.0	136.4	271.4	136.4	30.0	73.3
Dollar Volume	\$15,737,600	136.1	234.4	332.7	289.6	142.4	235.1
New Listings	24	14.3	71.4	-4.0	-7.7	-52.0	-29.4
Active Listings	31	-54.4	-45.6	-52.3	-78.3	-86.0	-86.4
Sales to New Listings Ratio ¹	108.3	61.9	78.6	28.0	42.3	40.0	44.1
Months of Inventory ²	1.2	5.2	5.2	9.3	13.0	11.1	15.2
Average Price	\$605,292	18.0	41.5	16.5	64.8	86.5	93.3
Median Price	\$564,400	21.4	52.5	102.7	77.0	97.0	128.0
Sales to List Price Ratio	98.1	96.1	95.2	96.7	94.4	95.1	95.9
Median Days on Market	31.5	89.0	28.0	21.0	47.0	124.5	96.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	158	35.0	56.4	23.4	13.7	7.5	11.3
Dollar Volume	\$92,127,415	52.6	107.5	53.8	98.9	100.5	117.1
New Listings	188	-6.0	12.6	2.7	-29.9	-50.5	-54.6
Active Listings ³	41	-29.4	-14.5	-25.6	-70.0	-78.9	-80.0
Sales to New Listings Ratio ⁴	84.0	58.5	60.5	69.9	51.9	38.7	34.3
Months of Inventory ⁵	2.3	4.5	4.3	3.9	8.9	11.9	13.0
Average Price	\$583,085	13.0	32.6	24.6	75.0	86.5	95.1
Median Price	\$517,500	20.3	35.5	34.6	91.7	88.2	108.7
Sales to List Price Ratio	97.9	97.1	97.5	97.0	94.9	94.4	94.7
Median Days on Market	26.5	30.0	27.0	24.5	91.0	86.0	81.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

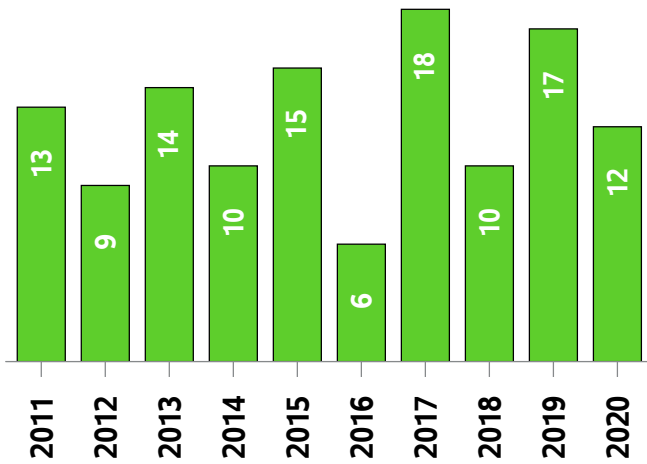
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

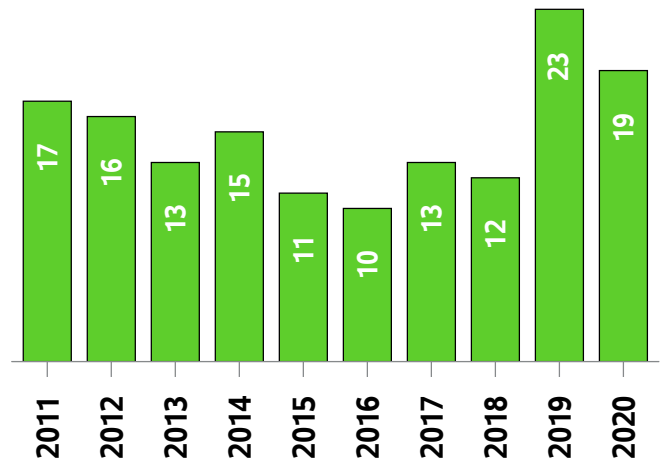
Hanover

MLS® Residential Market Activity

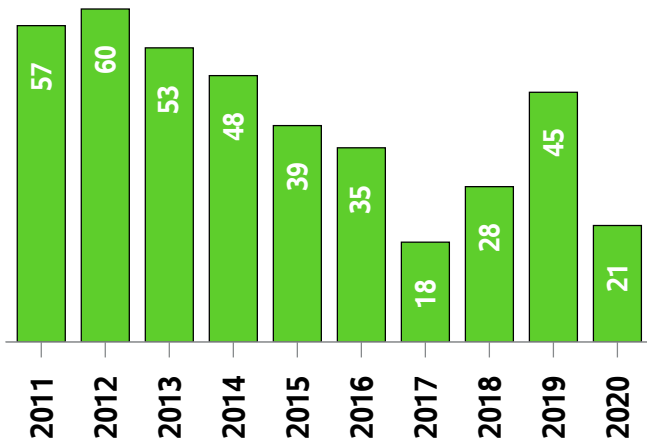
Sales Activity (September only)



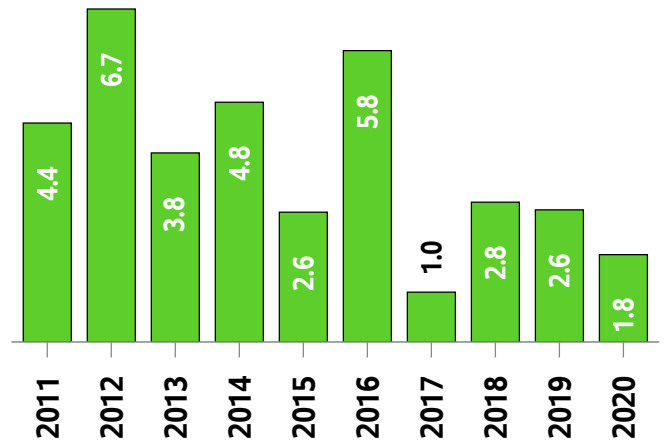
New Listings (September only)



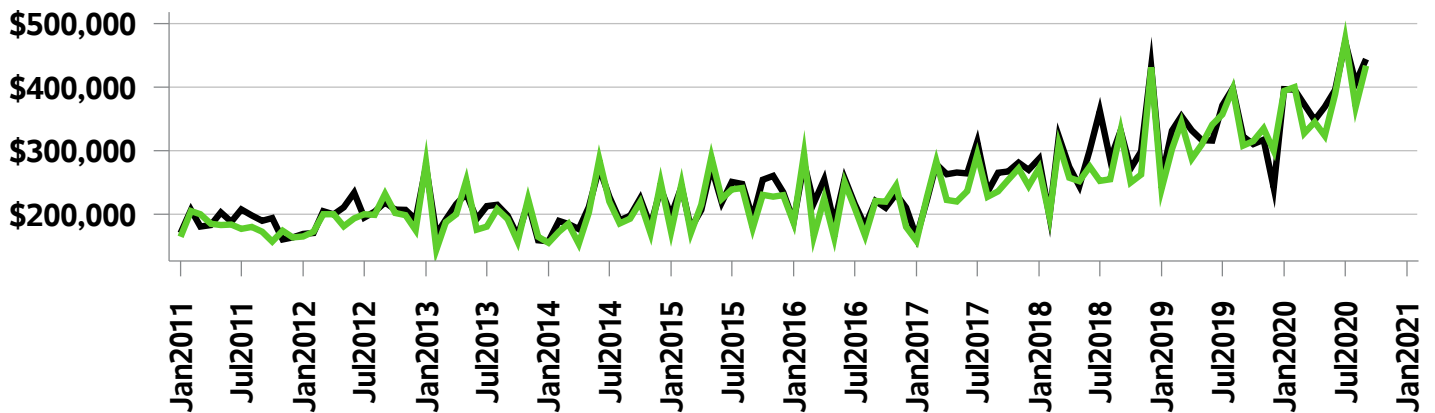
Active Listings (September only)



Months of Inventory (September only)

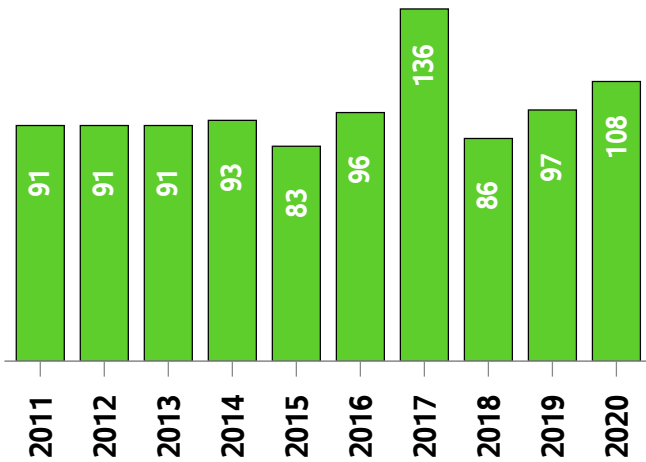


Average Price and Median Price

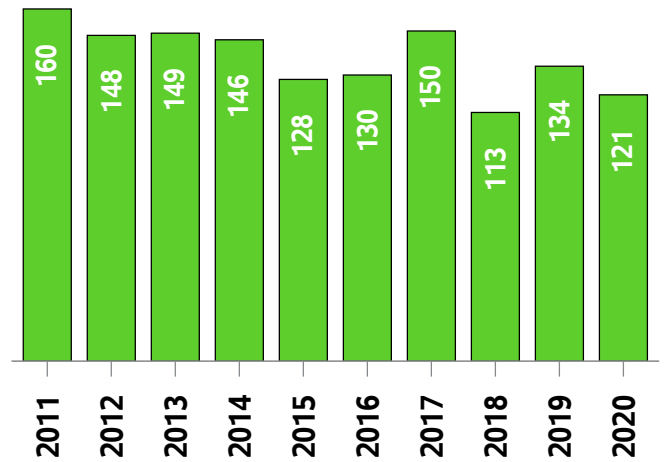


Hanover MLS® Residential Market Activity

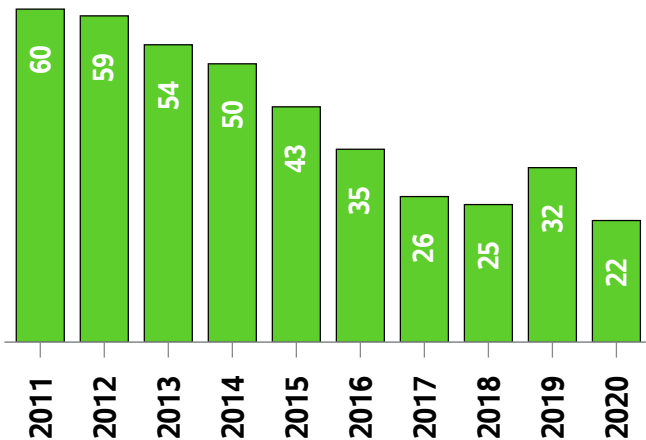
Sales Activity (September Year-to-date)



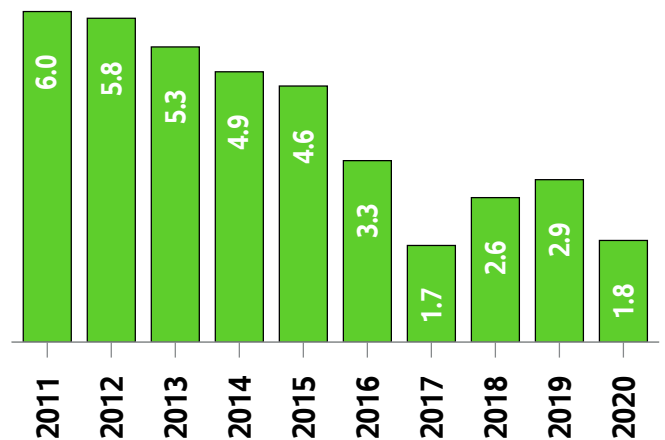
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Hanover MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	12	-29.4	20.0	-33.3	-20.0	-14.3	71.4
Dollar Volume	\$5,329,900	-2.7	60.9	11.6	83.4	92.4	272.6
New Listings	19	-17.4	58.3	46.2	72.7	46.2	11.8
Active Listings	21	-53.3	-25.0	16.7	-46.2	-60.4	-69.6
Sales to New Listings Ratio ¹	63.2	73.9	83.3	138.5	136.4	107.7	41.2
Months of Inventory ²	1.8	2.6	2.8	1.0	2.6	3.8	9.9
Average Price	\$444,158	37.8	34.1	67.4	129.2	124.5	117.3
Median Price	\$433,750	40.8	30.9	83.8	143.7	125.3	110.6
Sales to List Price Ratio	99.3	97.8	99.5	97.7	91.5	95.2	93.5
Median Days on Market	24.0	23.0	36.5	13.5	82.0	45.0	35.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	108	11.3	25.6	-20.6	30.1	18.7	30.1
Dollar Volume	\$43,977,585	38.9	73.8	23.7	136.2	132.0	158.8
New Listings	121	-9.7	7.1	-19.3	-5.5	-18.8	-25.3
Active Listings ³	22	-30.3	-11.6	-16.5	-48.3	-59.1	-61.3
Sales to New Listings Ratio ⁴	89.3	72.4	76.1	90.7	64.8	61.1	51.2
Months of Inventory ⁵	1.8	2.9	2.6	1.7	4.6	5.3	6.2
Average Price	\$407,200	24.7	38.4	55.7	81.5	95.4	98.9
Median Price	\$382,500	23.4	44.3	64.2	77.9	101.3	97.2
Sales to List Price Ratio	99.0	97.9	97.8	97.2	95.2	95.3	95.5
Median Days on Market	26.5	25.0	27.5	25.5	55.0	42.0	48.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

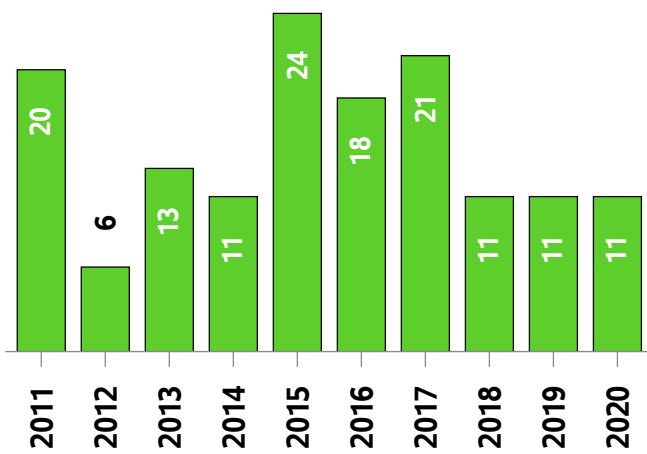
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

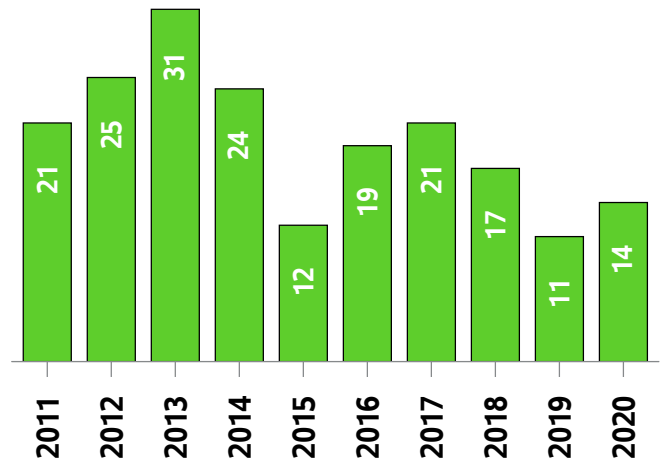
Huron-Kinloss

MLS® Residential Market Activity

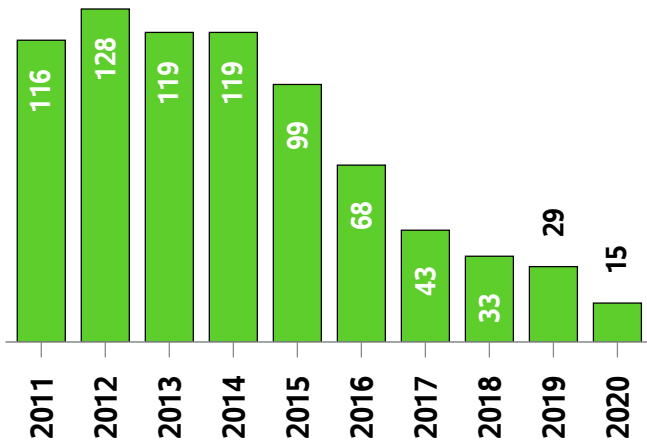
Sales Activity (September only)



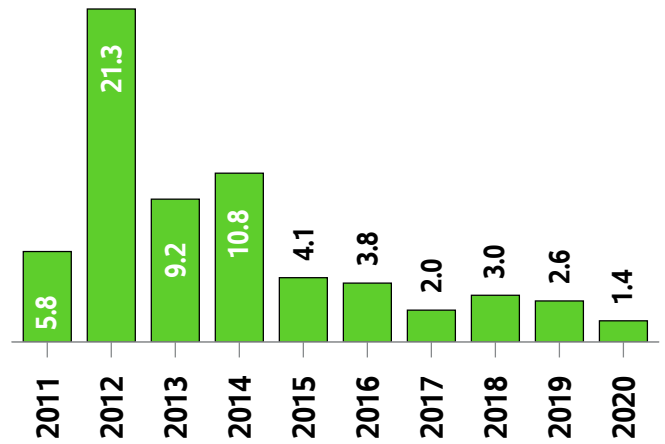
New Listings (September only)



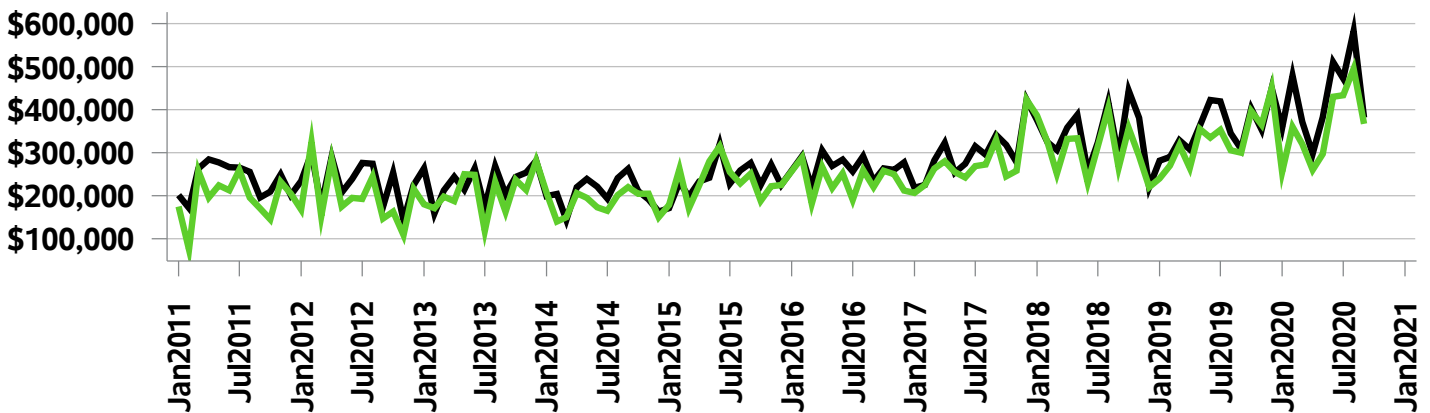
Active Listings (September only)



Months of Inventory (September only)

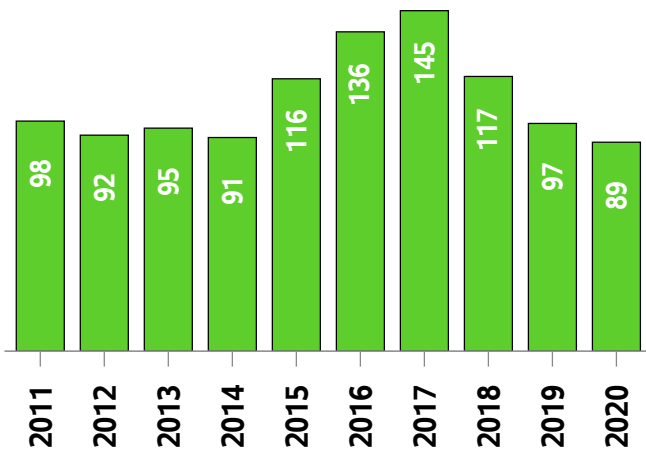


Average Price and Median Price

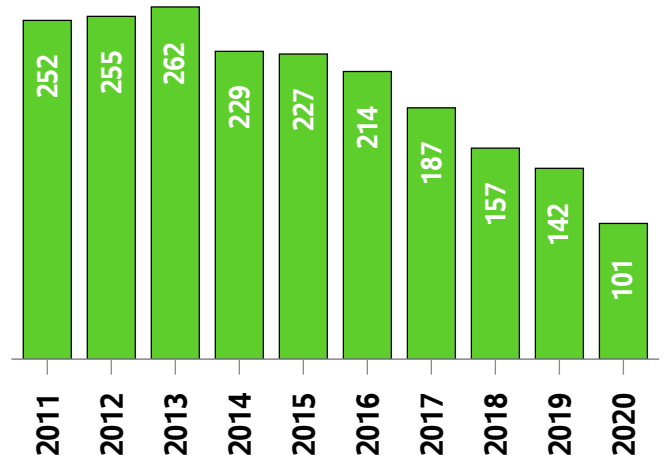


Huron-Kinloss MLS® Residential Market Activity

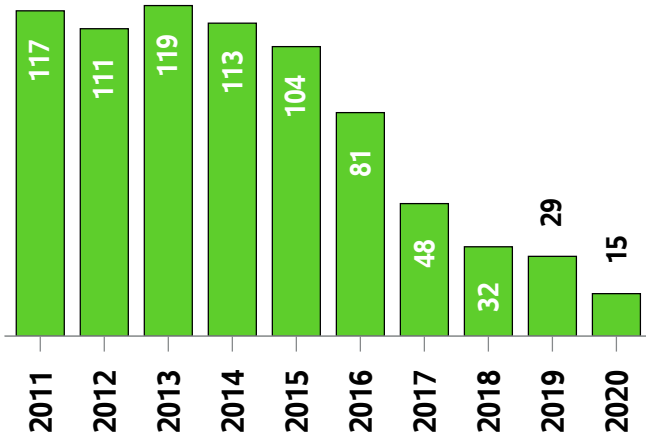
Sales Activity (September Year-to-date)



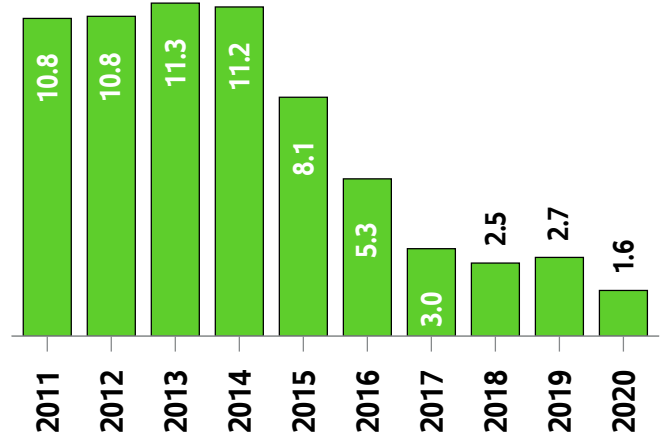
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Huron-Kinloss MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	11	0.0	0.0	-47.6	-54.2	-15.4	-42.1
Dollar Volume	\$4,197,700	23.7	31.5	-41.4	-36.6	58.8	8.0
New Listings	14	27.3	-17.6	-33.3	16.7	-54.8	-36.4
Active Listings	15	-48.3	-54.5	-65.1	-84.8	-87.4	-84.8
Sales to New Listings Ratio ¹	78.6	100.0	64.7	100.0	200.0	41.9	86.4
Months of Inventory ²	1.4	2.6	3.0	2.0	4.1	9.2	5.2
Average Price	\$381,609	23.7	31.5	11.8	38.2	87.7	86.5
Median Price	\$367,000	22.3	38.5	11.2	46.1	125.8	126.5
Sales to List Price Ratio	102.2	98.8	96.8	94.4	93.2	93.1	94.4
Median Days on Market	13.0	26.0	35.0	52.0	94.5	88.0	105.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	89	-8.2	-23.9	-38.6	-23.3	-6.3	-19.1
Dollar Volume	\$40,463,300	20.0	0.0	-3.3	38.2	92.0	58.5
New Listings	101	-28.9	-35.7	-46.0	-55.5	-61.5	-55.7
Active Listings ³	15	-46.7	-52.4	-67.9	-85.3	-87.1	-86.4
Sales to New Listings Ratio ⁴	88.1	68.3	74.5	77.5	51.1	36.3	48.2
Months of Inventory ⁵	1.6	2.7	2.5	3.0	8.1	11.3	9.2
Average Price	\$454,644	30.8	31.5	57.5	80.1	104.9	95.9
Median Price	\$395,000	29.5	25.4	49.1	61.4	92.7	107.9
Sales to List Price Ratio	99.0	98.7	97.7	96.1	94.0	94.1	94.4
Median Days on Market	19.0	23.0	19.0	43.0	68.0	79.0	104.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

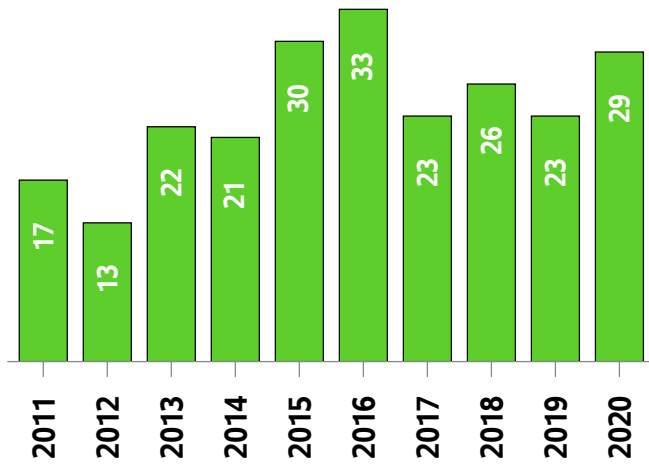
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

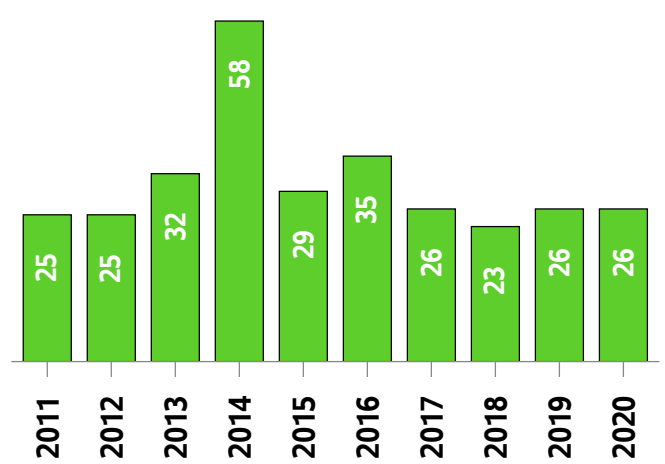
Kincardine

MLS® Residential Market Activity

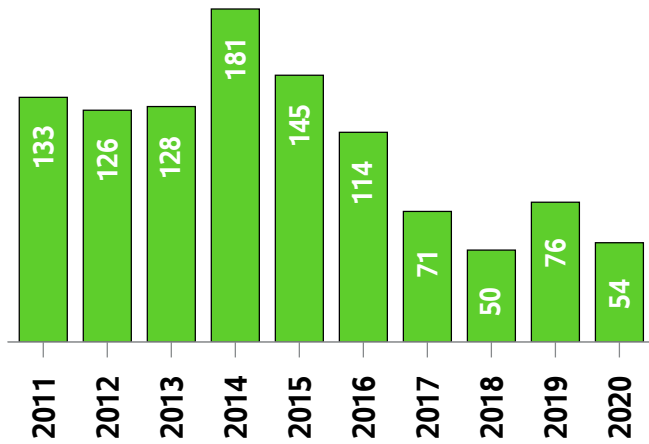
Sales Activity (September only)



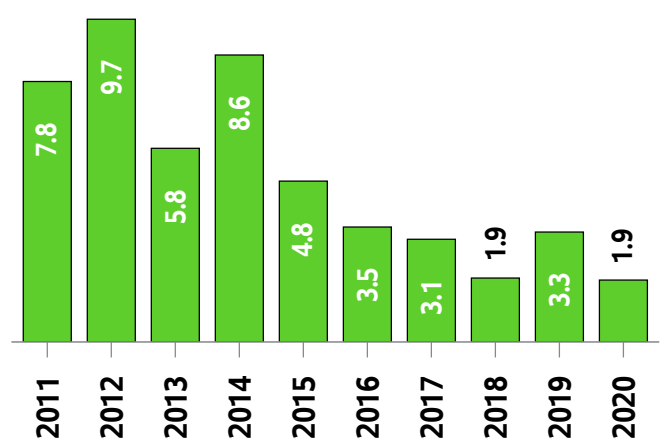
New Listings (September only)



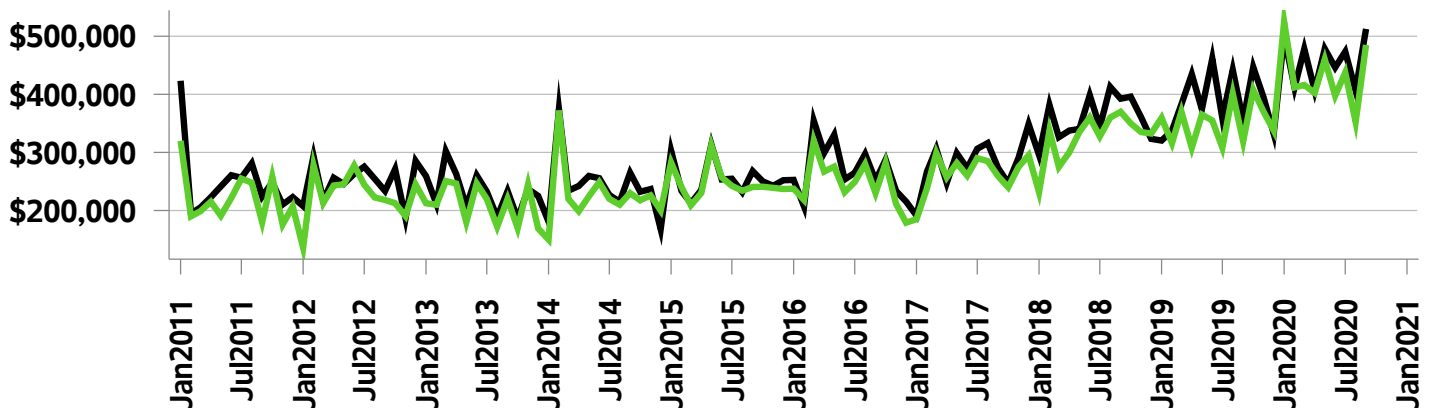
Active Listings (September only)



Months of Inventory (September only)

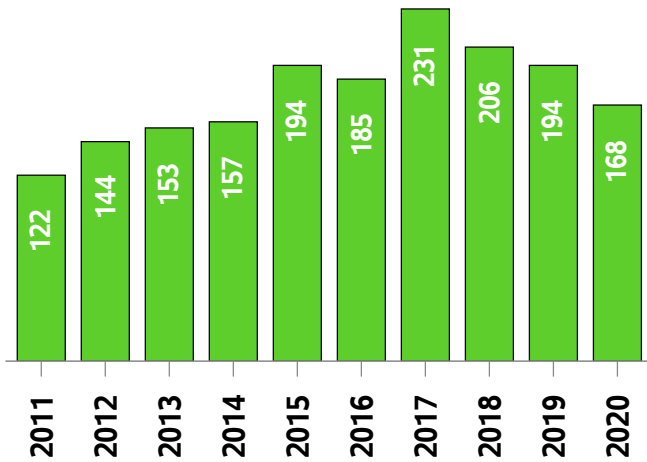


Average Price and Median Price

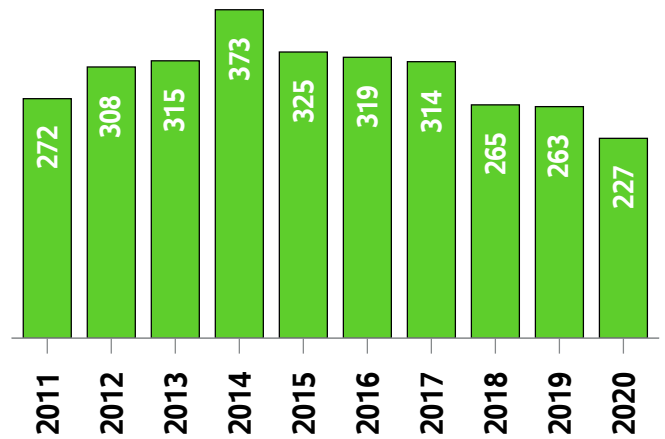


Kincardine MLS® Residential Market Activity

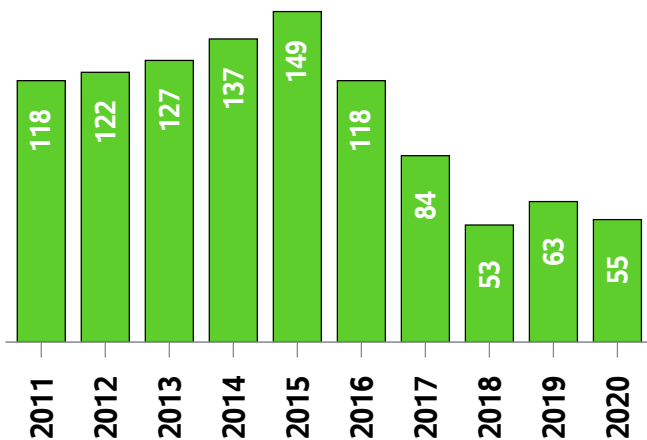
Sales Activity (September Year-to-date)



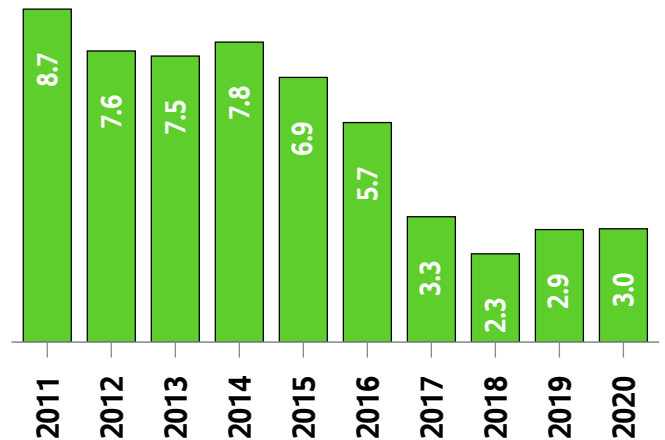
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Kincardine MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	29	26.1	11.5	26.1	-3.3	31.8	70.6
Dollar Volume	\$14,864,653	82.3	45.7	136.6	85.0	189.4	260.6
New Listings	26	0.0	13.0	0.0	-10.3	-18.8	18.2
Active Listings	54	-28.9	8.0	-23.9	-62.8	-57.8	-47.1
Sales to New Listings Ratio ¹	111.5	88.5	113.0	88.5	103.4	68.8	77.3
Months of Inventory ²	1.9	3.3	1.9	3.1	4.8	5.8	6.0
Average Price	\$512,574	44.6	30.6	87.6	91.4	119.5	111.4
Median Price	\$485,000	52.1	31.1	87.3	101.7	120.5	94.0
Sales to List Price Ratio	97.6	96.3	98.7	98.3	96.3	97.7	94.8
Median Days on Market	25.0	42.0	21.5	48.0	75.0	84.5	36.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	168	-13.4	-18.4	-27.3	-13.4	9.8	20.0
Dollar Volume	\$77,329,489	1.1	4.6	17.9	54.3	112.1	132.8
New Listings	227	-13.7	-14.3	-27.7	-30.2	-27.9	-13.0
Active Listings ³	55	-12.8	4.6	-34.3	-62.9	-56.5	-38.8
Sales to New Listings Ratio ⁴	74.0	73.8	77.7	73.6	59.7	48.6	53.6
Months of Inventory ⁵	3.0	2.9	2.3	3.3	6.9	7.5	5.8
Average Price	\$460,295	16.8	28.2	62.1	78.2	93.1	94.0
Median Price	\$427,500	22.1	29.5	58.3	78.1	98.4	85.9
Sales to List Price Ratio	97.6	98.0	98.2	96.7	95.7	96.5	95.7
Median Days on Market	25.0	28.0	21.0	34.0	72.5	61.0	34.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

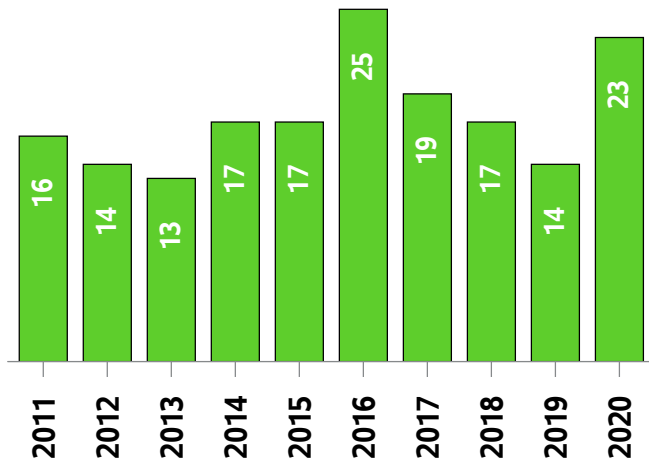
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

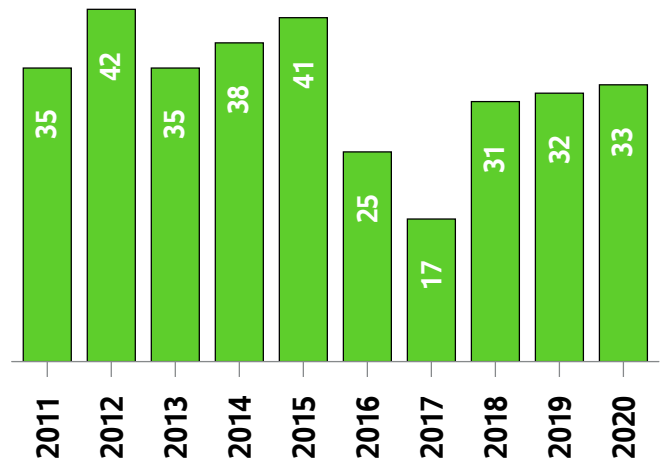
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Residential Market Activity

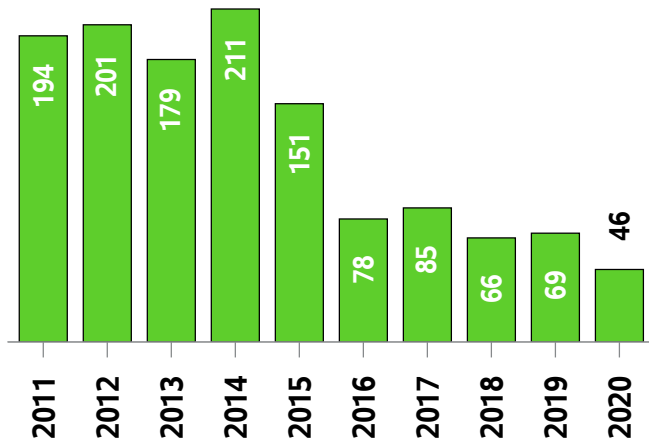
Sales Activity (September only)



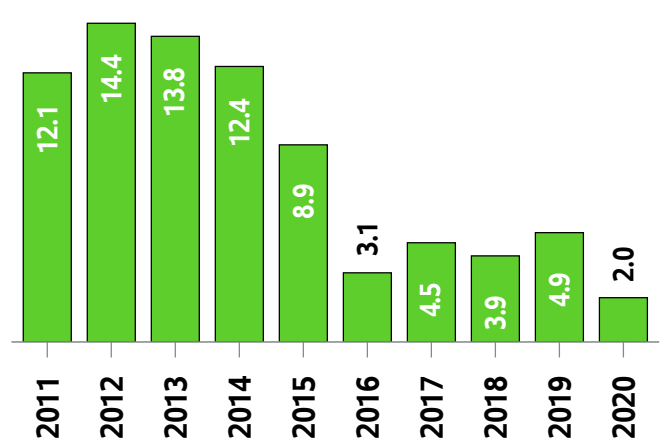
New Listings (September only)



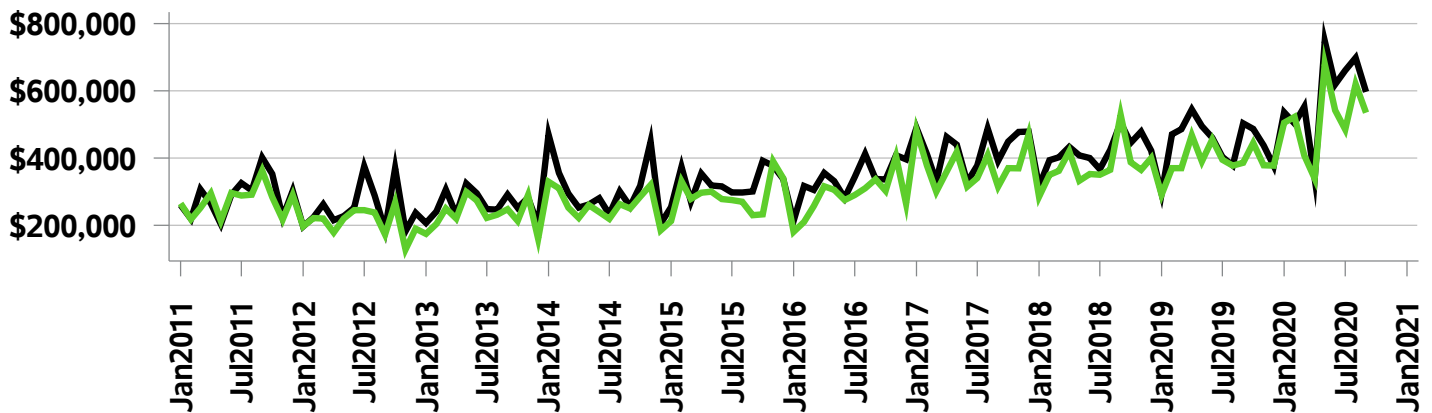
Active Listings (September only)



Months of Inventory (September only)

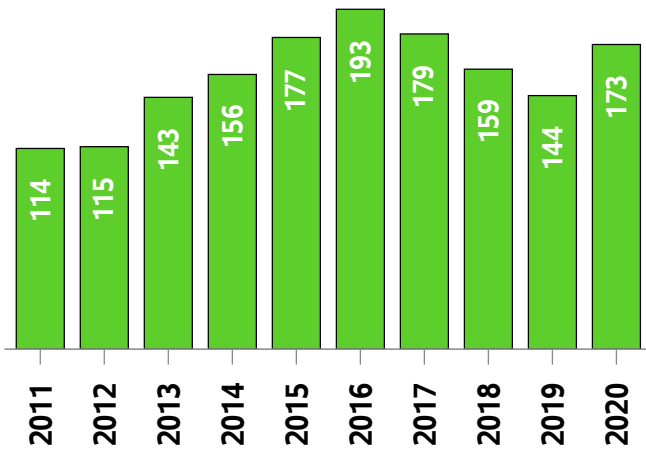


Average Price and Median Price

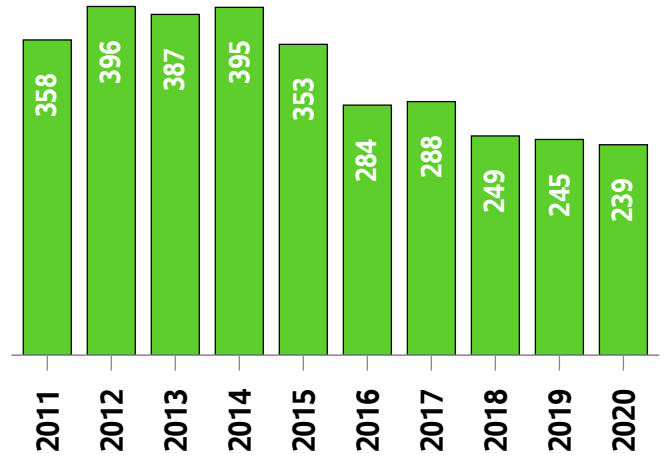


Meaford (Muni) MLS® Residential Market Activity

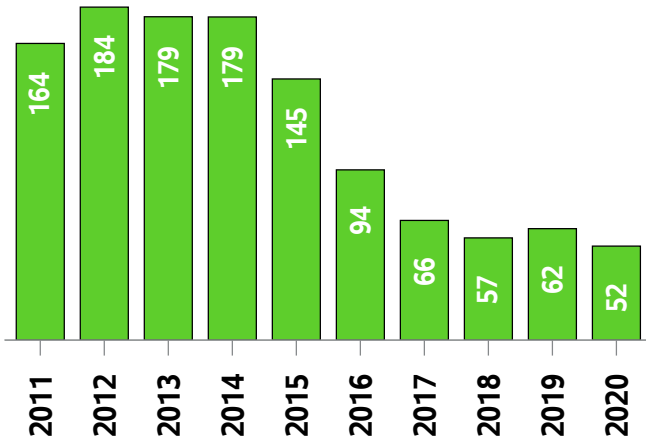
Sales Activity (September Year-to-date)



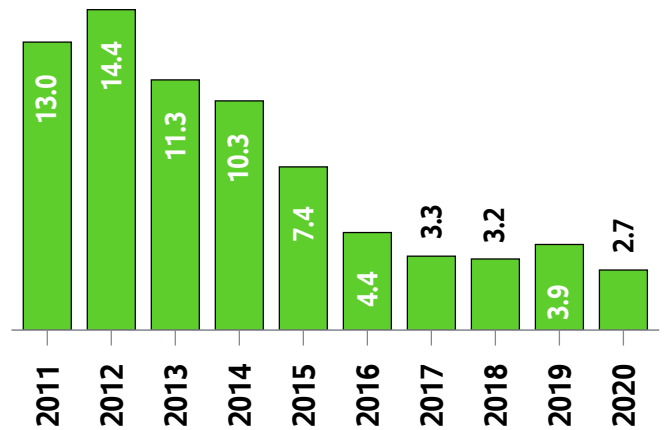
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Meaford (Muni)

MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	23	64.3	35.3	21.1	35.3	76.9	21.1
Dollar Volume	\$13,727,221	94.8	59.8	84.5	168.6	262.2	146.3
New Listings	33	3.1	6.5	94.1	-19.5	-5.7	-5.7
Active Listings	46	-33.3	-30.3	-45.9	-69.5	-74.3	-72.5
Sales to New Listings Ratio ¹	69.7	43.8	54.8	111.8	41.5	37.1	54.3
Months of Inventory ²	2.0	4.9	3.9	4.5	8.9	13.8	8.8
Average Price	\$596,836	18.6	18.1	52.4	98.5	104.7	103.4
Median Price	\$535,000	38.6	1.1	69.8	132.6	115.8	115.7
Sales to List Price Ratio	99.8	98.6	99.0	97.0	95.4	93.3	94.6
Median Days on Market	17.0	35.0	58.0	25.0	70.0	84.0	90.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	173	20.1	8.8	-3.4	-2.3	21.0	23.6
Dollar Volume	\$109,553,148	67.6	66.7	51.5	100.2	180.1	190.8
New Listings	239	-2.4	-4.0	-17.0	-32.3	-38.2	-29.1
Active Listings ³	52	-15.6	-8.0	-21.4	-64.0	-70.9	-67.3
Sales to New Listings Ratio ⁴	72.4	58.8	63.9	62.2	50.1	37.0	41.5
Months of Inventory ⁵	2.7	3.9	3.2	3.3	7.4	11.3	10.3
Average Price	\$633,255	39.5	53.2	56.8	104.9	131.5	135.4
Median Price	\$540,000	39.4	49.4	53.8	96.4	110.1	124.1
Sales to List Price Ratio	98.0	96.9	97.9	97.7	95.2	95.3	96.0
Median Days on Market	28.0	28.5	28.0	21.0	68.0	80.0	76.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

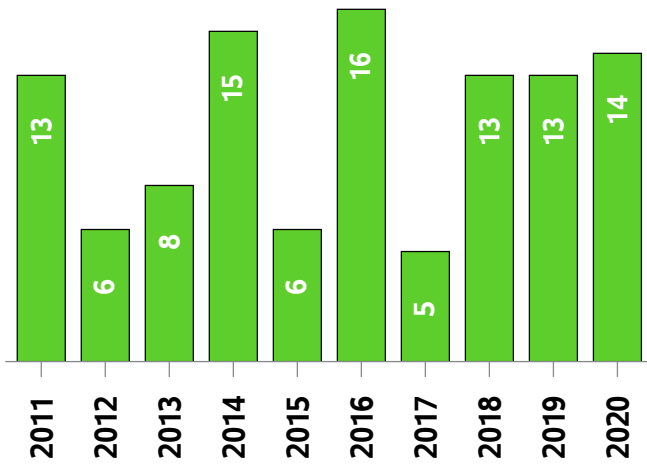
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

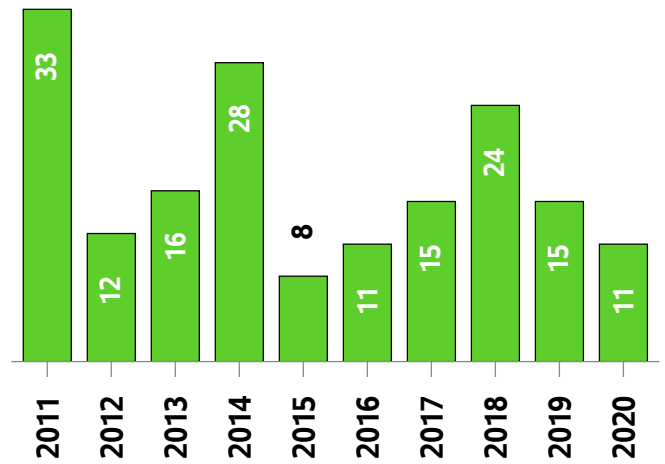
Minto

MLS® Residential Market Activity

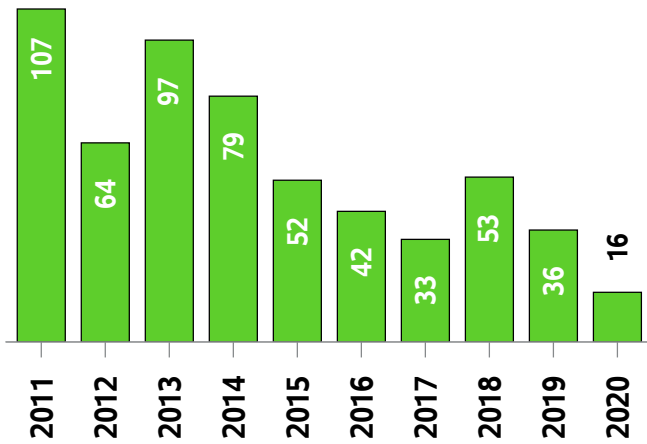
Sales Activity (September only)



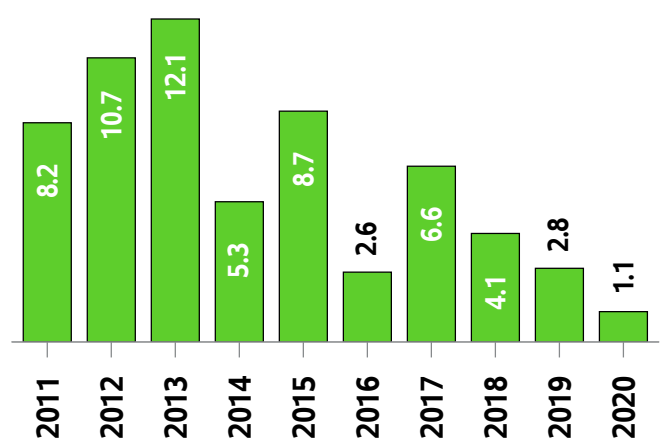
New Listings (September only)



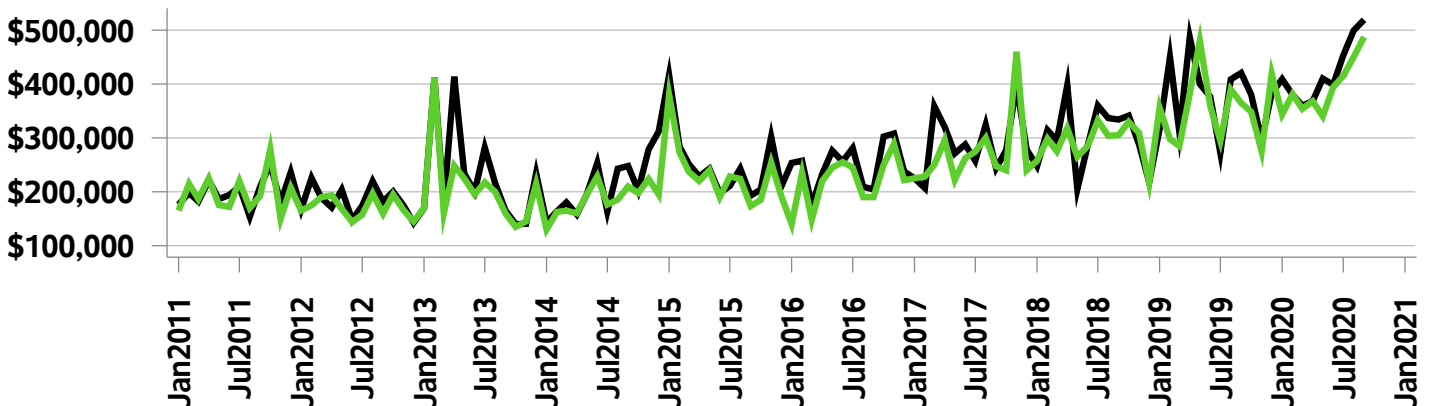
Active Listings (September only)



Months of Inventory (September only)

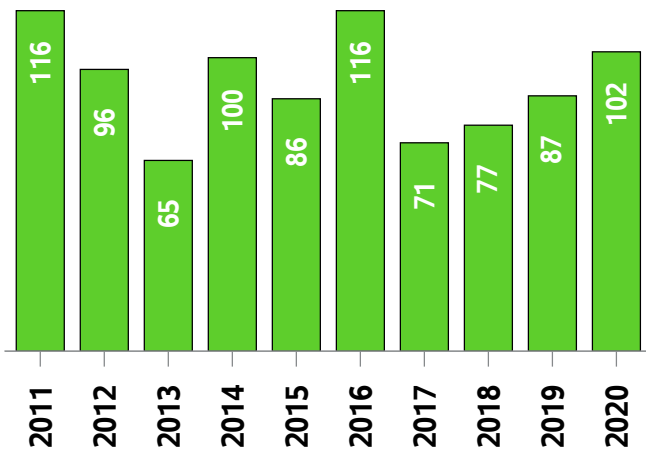


Average Price and Median Price

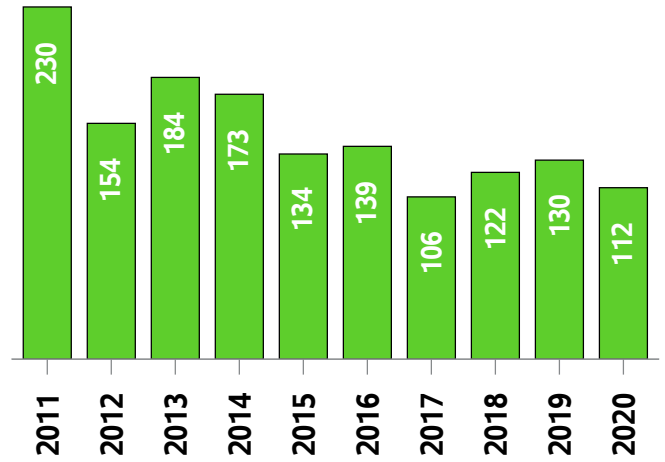


Minto MLS® Residential Market Activity

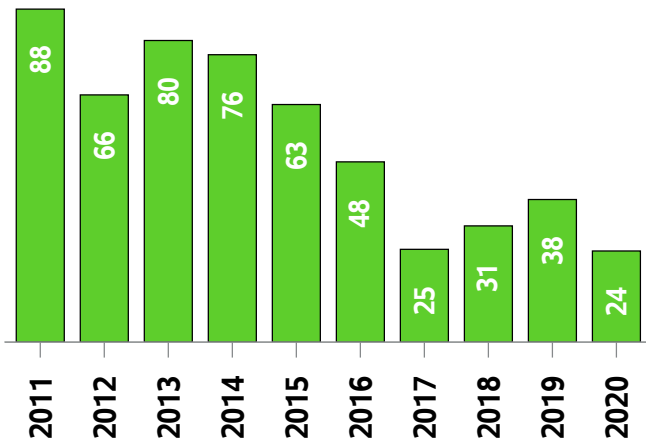
Sales Activity (September Year-to-date)



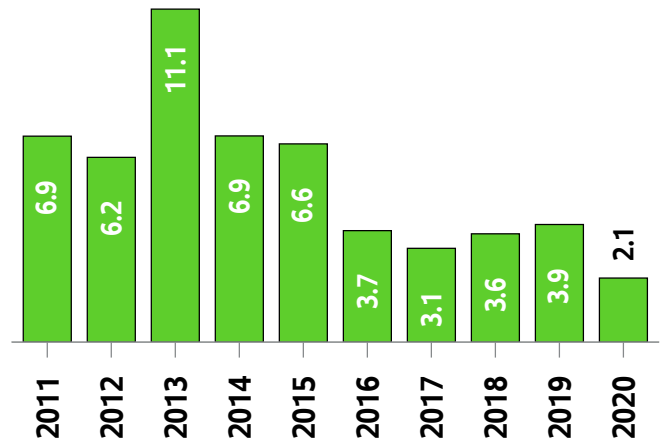
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Minto MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	14	7.7	7.7	180.0	133.3	75.0	7.7
Dollar Volume	\$7,270,200	32.9	67.4	496.2	528.4	450.8	174.6
New Listings	11	-26.7	-54.2	-26.7	37.5	-31.3	-47.6
Active Listings	16	-55.6	-69.8	-51.5	-69.2	-83.5	-82.6
Sales to New Listings Ratio ¹	127.3	86.7	54.2	33.3	75.0	50.0	61.9
Months of Inventory ²	1.1	2.8	4.1	6.6	8.7	12.1	7.1
Average Price	\$519,300	23.4	55.4	112.9	169.3	214.7	155.0
Median Price	\$487,500	33.6	59.8	97.0	181.0	205.6	119.1
Sales to List Price Ratio	99.3	96.9	98.6	94.5	95.2	91.9	95.6
Median Days on Market	32.5	24.0	16.0	24.0	23.5	76.0	111.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	102	17.2	32.5	43.7	18.6	56.9	-18.4
Dollar Volume	\$44,624,680	28.5	85.0	114.4	112.4	195.7	78.2
New Listings	112	-13.8	-8.2	5.7	-16.4	-39.1	-57.6
Active Listings ³	24	-36.1	-21.6	-1.8	-61.6	-69.8	-76.0
Sales to New Listings Ratio ⁴	91.1	66.9	63.1	67.0	64.2	35.3	47.3
Months of Inventory ⁵	2.1	3.9	3.6	3.1	6.6	11.1	7.3
Average Price	\$437,497	9.6	39.6	49.2	79.1	88.4	118.4
Median Price	\$391,159	11.0	31.3	53.1	72.7	105.9	107.0
Sales to List Price Ratio	99.5	98.0	98.9	98.0	104.9	95.0	95.6
Median Days on Market	27.0	34.0	25.0	23.0	48.5	54.0	60.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

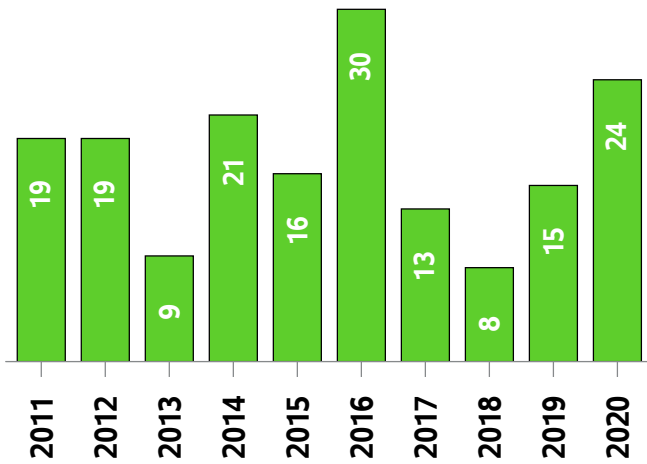
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

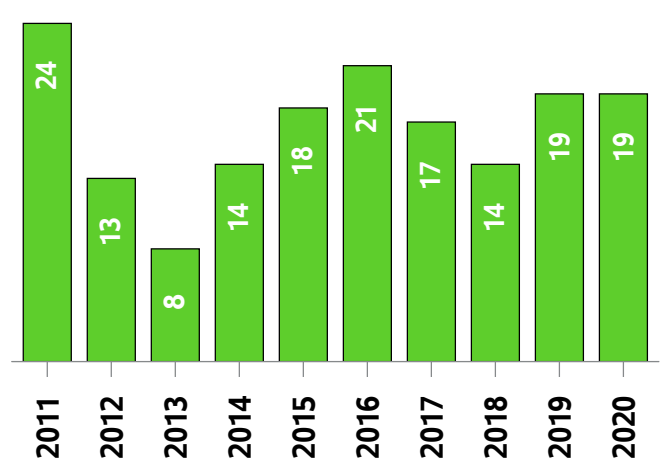
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Northern Bruce Peninsula MLS® Residential Market Activity

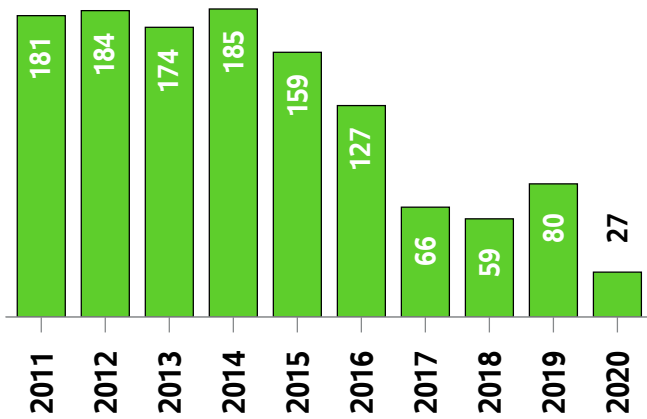
Sales Activity (September only)



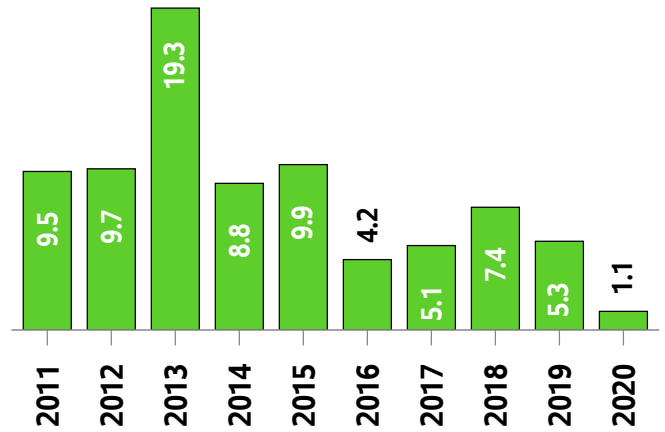
New Listings (September only)



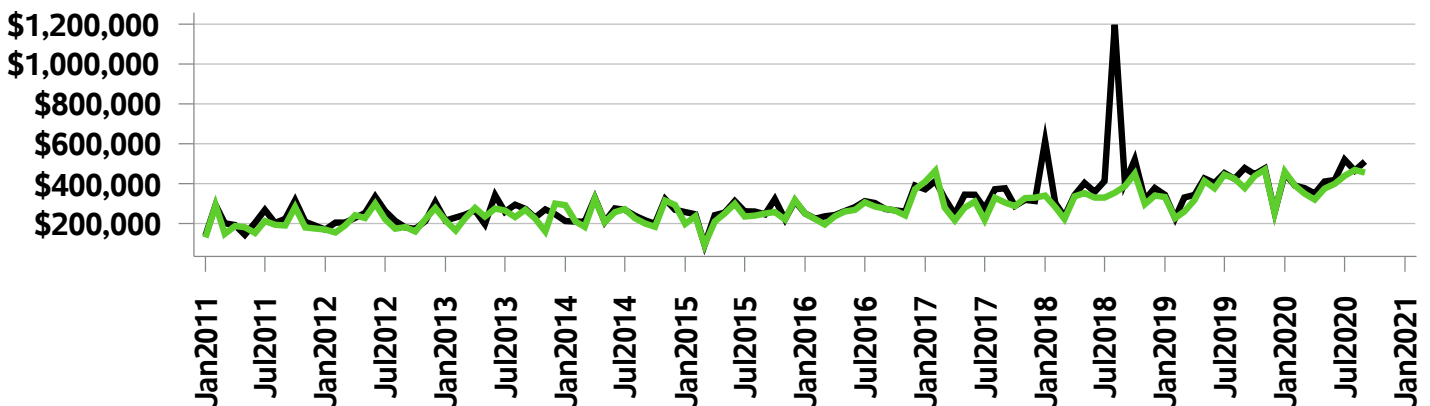
Active Listings (September only)



Months of Inventory (September only)

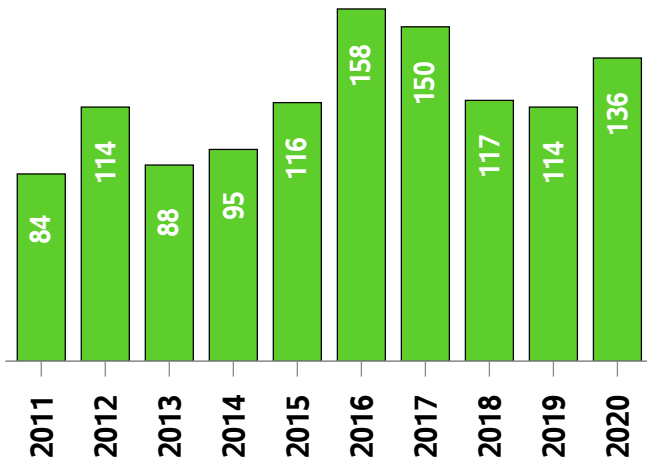


Average Price and Median Price

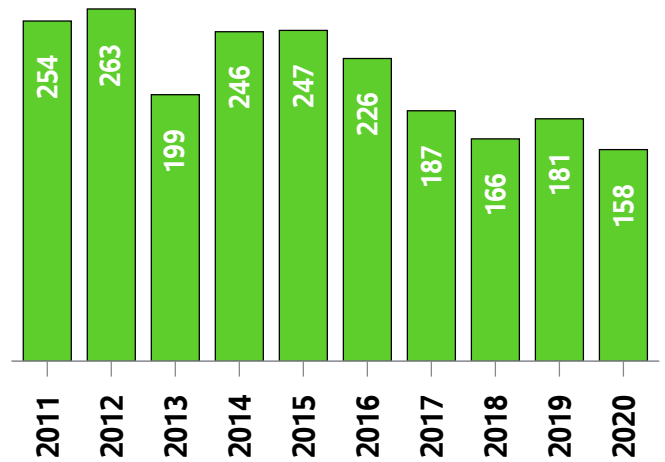


Northern Bruce Peninsula MLS® Residential Market Activity

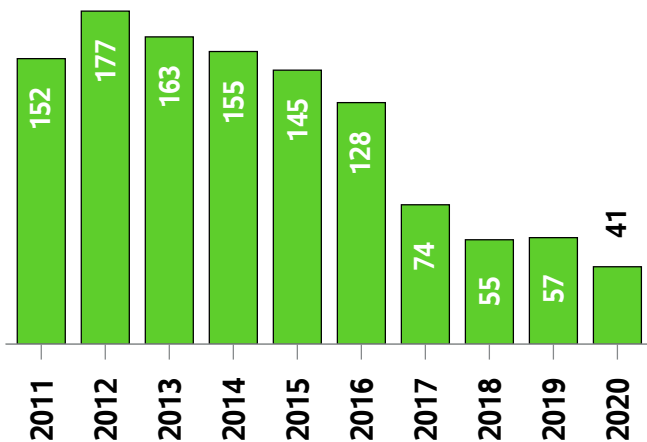
Sales Activity (September Year-to-date)



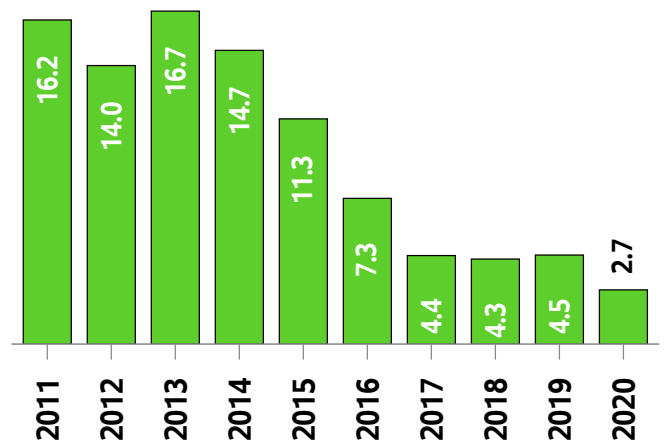
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Northern Bruce Peninsula MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	24	60.0	200.0	84.6	50.0	166.7	60.0
Dollar Volume	\$12,263,173	70.9	278.7	150.4	211.6	397.9	215.0
New Listings	19	0.0	35.7	11.8	5.6	137.5	-40.6
Active Listings	27	-66.3	-54.2	-59.1	-83.0	-84.5	-83.4
Sales to New Listings Ratio ¹	126.3	78.9	57.1	76.5	88.9	112.5	46.9
Months of Inventory ²	1.1	5.3	7.4	5.1	9.9	19.3	10.9
Average Price	\$510,966	6.8	26.2	35.7	107.8	86.7	96.9
Median Price	\$455,500	20.5	17.7	49.3	82.2	69.3	76.6
Sales to List Price Ratio	99.2	95.3	97.9	95.5	91.8	97.9	94.2
Median Days on Market	21.5	47.0	63.5	72.0	71.5	83.0	141.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	136	19.3	16.2	-9.3	17.2	54.5	30.8
Dollar Volume	\$62,665,372	34.7	-5.0	27.2	108.0	159.7	171.5
New Listings	158	-12.7	-4.8	-15.5	-36.0	-20.6	-36.3
Active Listings ³	41	-27.3	-25.9	-44.4	-71.7	-74.8	-73.0
Sales to New Listings Ratio ⁴	86.1	63.0	70.5	80.2	47.0	44.2	41.9
Months of Inventory ⁵	2.7	4.5	4.3	4.4	11.3	16.7	13.2
Average Price	\$460,775	13.0	-18.3	40.3	77.4	68.0	107.6
Median Price	\$410,000	8.7	22.4	42.4	64.3	68.7	114.7
Sales to List Price Ratio	98.2	97.5	98.3	96.4	94.8	94.8	93.9
Median Days on Market	30.5	30.5	39.0	39.5	78.5	77.0	83.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

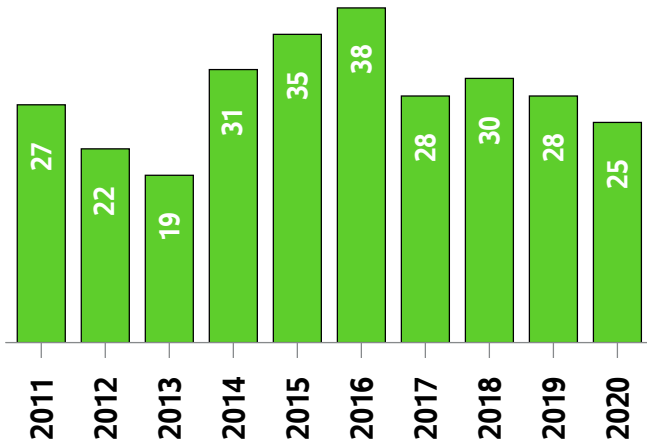
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

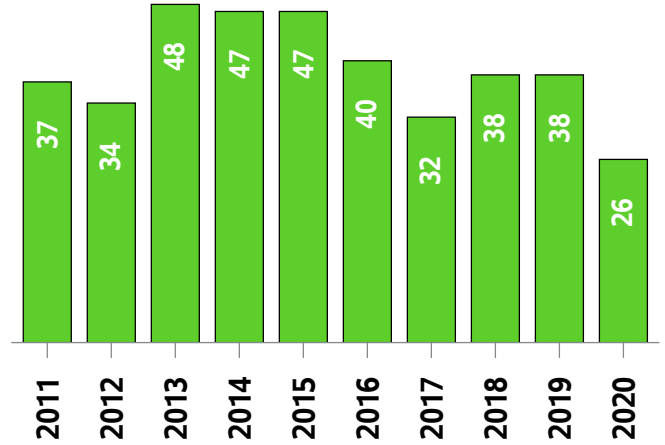
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Owen Sound MLS® Residential Market Activity

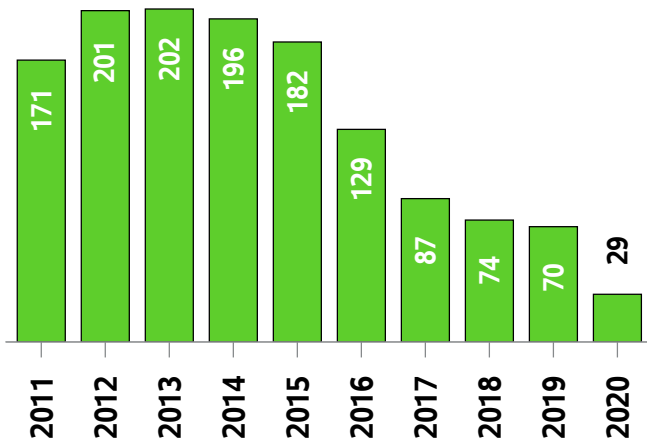
Sales Activity (September only)



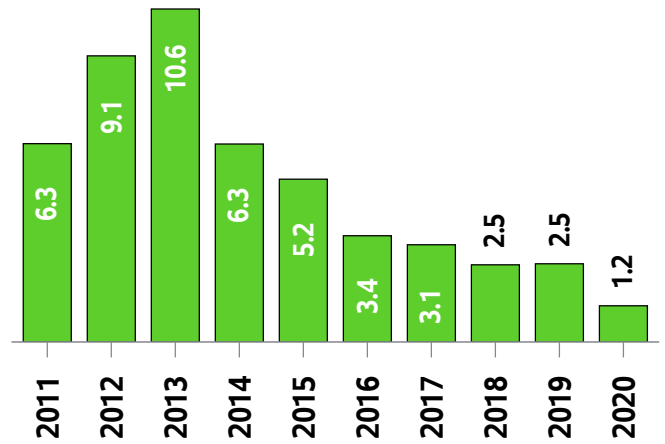
New Listings (September only)



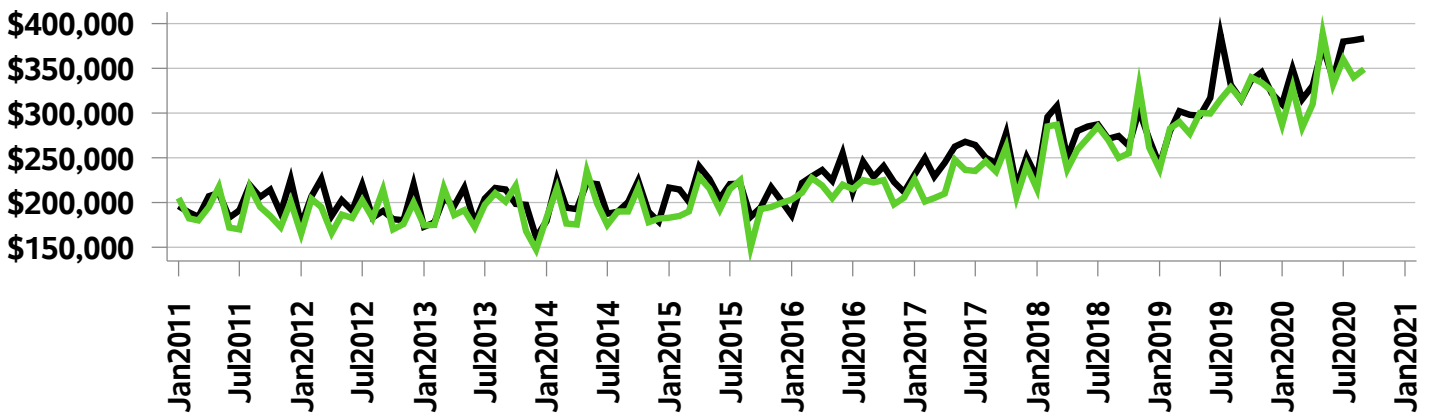
Active Listings (September only)



Months of Inventory (September only)

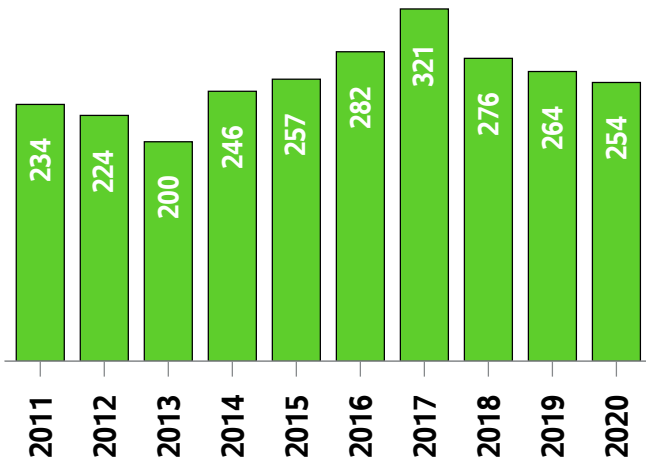


Average Price and Median Price

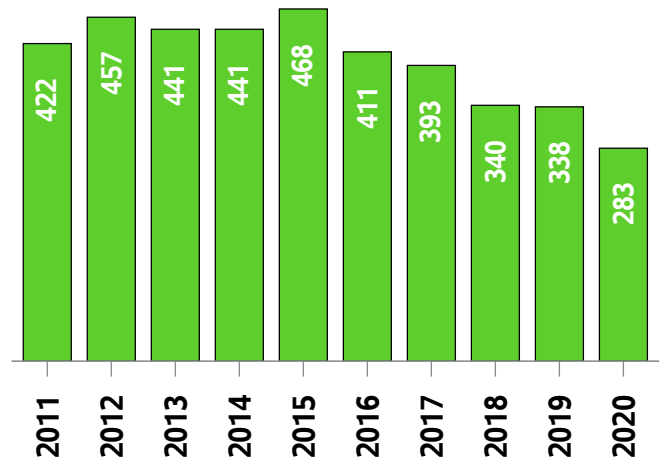


Owen Sound MLS® Residential Market Activity

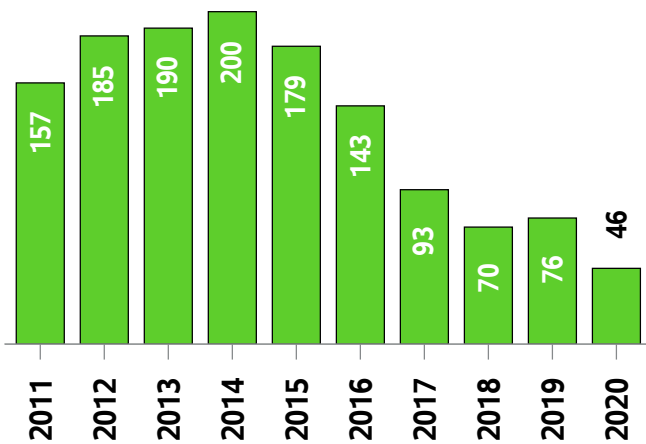
Sales Activity (September Year-to-date)



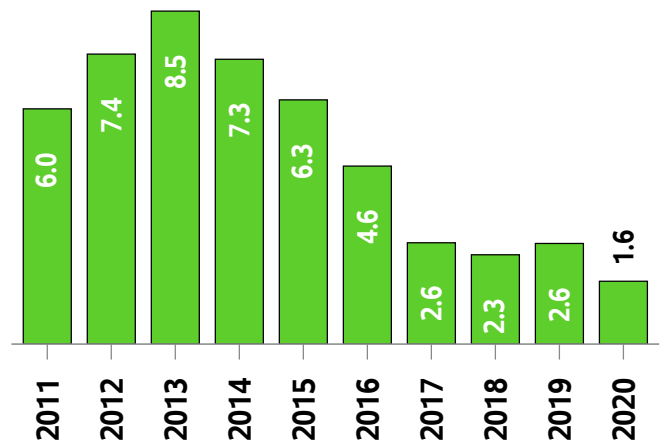
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Owen Sound MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	25	-10.7	-16.7	-10.7	-28.6	31.6	38.9
Dollar Volume	\$9,585,700	8.7	16.5	40.4	48.8	135.1	152.6
New Listings	26	-31.6	-31.6	-18.8	-44.7	-45.8	-40.9
Active Listings	29	-58.6	-60.8	-66.7	-84.1	-85.6	-80.5
Sales to New Listings Ratio ¹	96.2	73.7	78.9	87.5	74.5	39.6	40.9
Months of Inventory ²	1.2	2.5	2.5	3.1	5.2	10.6	8.3
Average Price	\$383,428	21.8	39.8	57.3	108.3	78.7	81.9
Median Price	\$349,000	10.8	39.6	48.8	132.7	73.6	82.3
Sales to List Price Ratio	98.8	97.6	95.8	95.9	95.7	95.9	94.7
Median Days on Market	18.0	25.5	36.0	31.5	68.0	127.0	82.5
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	254	-3.8	-8.0	-20.9	-1.2	27.0	7.2
Dollar Volume	\$90,461,355	7.9	18.7	11.9	64.6	124.8	95.3
New Listings	283	-16.3	-16.8	-28.0	-39.5	-35.8	-35.2
Active Listings ³	46	-39.9	-35.2	-50.9	-74.5	-76.0	-66.1
Sales to New Listings Ratio ⁴	89.8	78.1	81.2	81.7	54.9	45.4	54.2
Months of Inventory ⁵	1.6	2.6	2.3	2.6	6.3	8.5	5.1
Average Price	\$356,147	12.1	29.0	41.4	66.6	77.0	82.2
Median Price	\$333,000	11.0	26.9	44.2	66.5	71.6	85.0
Sales to List Price Ratio	98.3	98.2	97.5	97.3	95.9	95.0	96.6
Median Days on Market	21.0	21.0	22.0	24.0	47.0	67.0	38.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

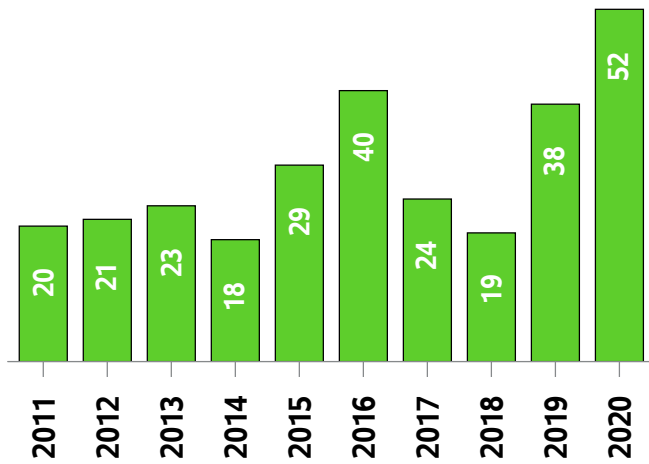
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

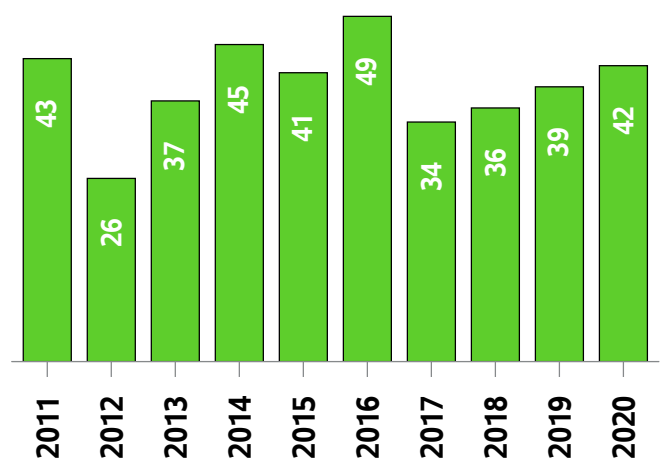
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Saugeen Shores MLS® Residential Market Activity

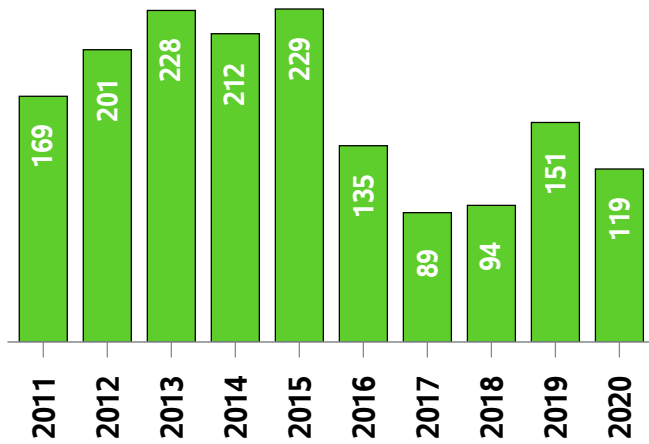
Sales Activity (September only)



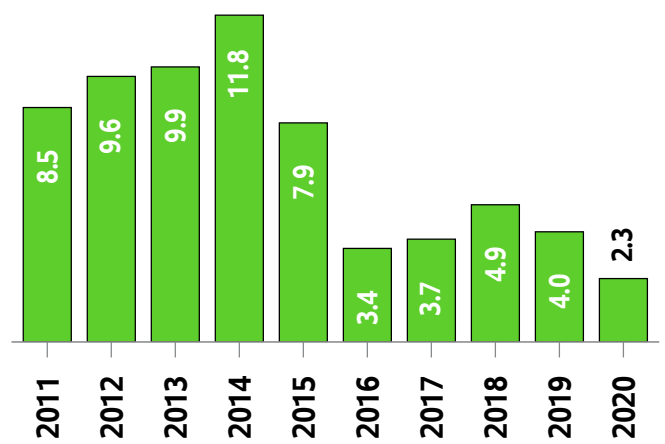
New Listings (September only)



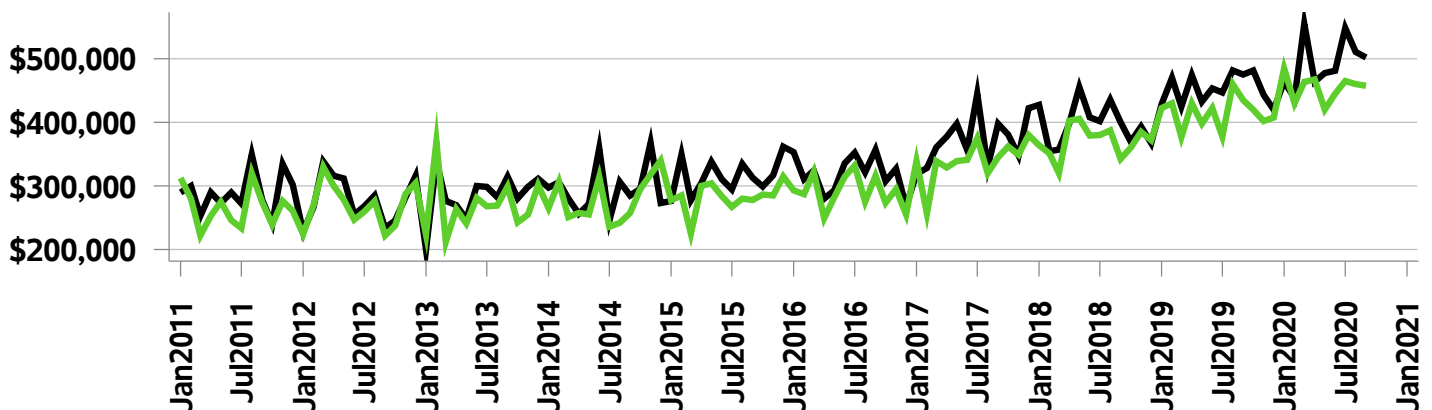
Active Listings (September only)



Months of Inventory (September only)

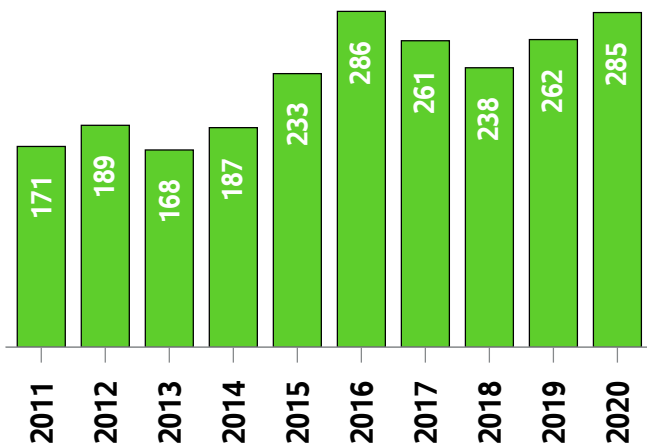


Average Price and Median Price

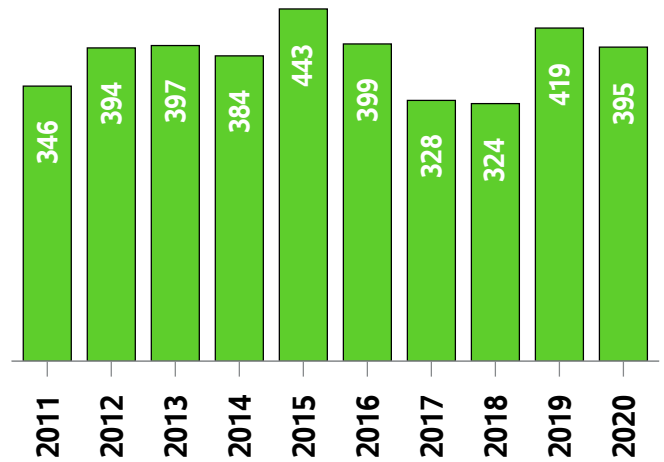


Saugeen Shores MLS® Residential Market Activity

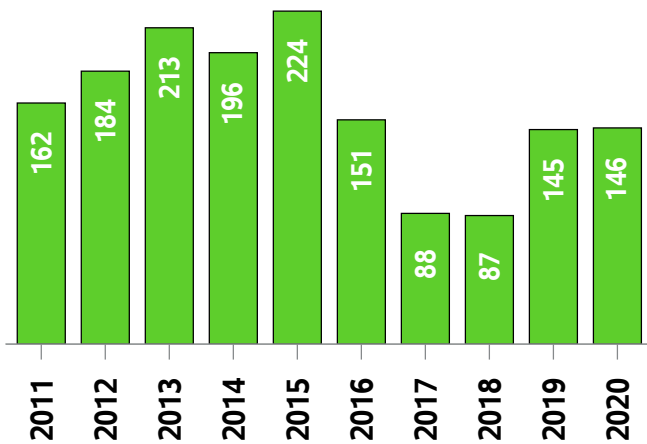
Sales Activity (September Year-to-date)



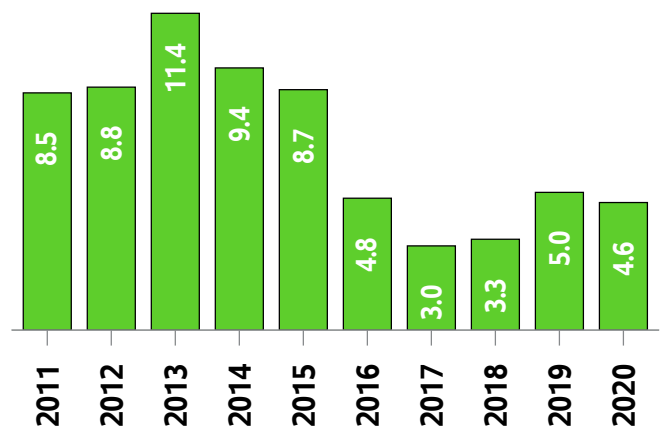
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Saugeen Shores MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	52	36.8	173.7	116.7	79.3	126.1	85.7
Dollar Volume	\$26,100,958	44.6	243.4	173.4	187.7	260.7	264.3
New Listings	42	7.7	16.7	23.5	2.4	13.5	75.0
Active Listings	119	-21.2	26.6	33.7	-48.0	-47.8	-19.6
Sales to New Listings Ratio ¹	123.8	97.4	52.8	70.6	70.7	62.2	116.7
Months of Inventory ²	2.3	4.0	4.9	3.7	7.9	9.9	5.3
Average Price	\$501,941	5.6	25.5	26.2	60.4	59.5	96.1
Median Price	\$457,450	5.2	33.6	32.6	64.7	53.0	84.1
Sales to List Price Ratio	99.7	99.0	98.3	97.1	97.2	94.3	96.2
Median Days on Market	55.5	39.5	42.0	49.0	96.0	93.0	79.5
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	285	8.8	19.7	9.2	22.3	69.6	56.6
Dollar Volume	\$143,232,703	19.5	47.9	47.3	95.8	203.7	183.6
New Listings	395	-5.7	21.9	20.4	-10.8	-0.5	11.9
Active Listings ³	146	0.8	68.1	65.3	-35.1	-31.6	-1.8
Sales to New Listings Ratio ⁴	72.2	62.5	73.5	79.6	52.6	42.3	51.6
Months of Inventory ⁵	4.6	5.0	3.3	3.0	8.7	11.4	7.3
Average Price	\$502,571	9.9	23.5	34.9	60.1	79.0	81.1
Median Price	\$456,000	6.1	22.9	37.1	61.1	81.0	78.1
Sales to List Price Ratio	98.7	98.5	99.3	97.6	96.6	95.5	96.8
Median Days on Market	42.0	31.5	29.0	33.0	64.0	74.0	58.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

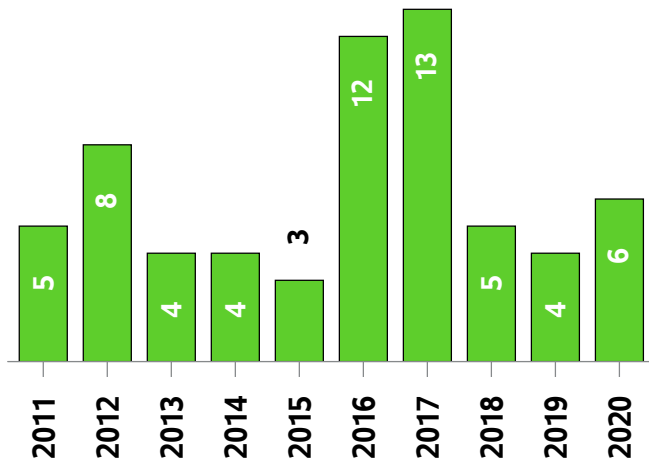
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

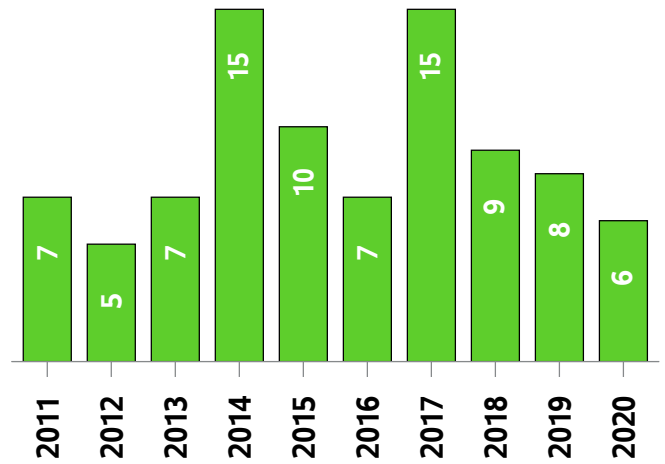
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

South Bruce MLS® Residential Market Activity

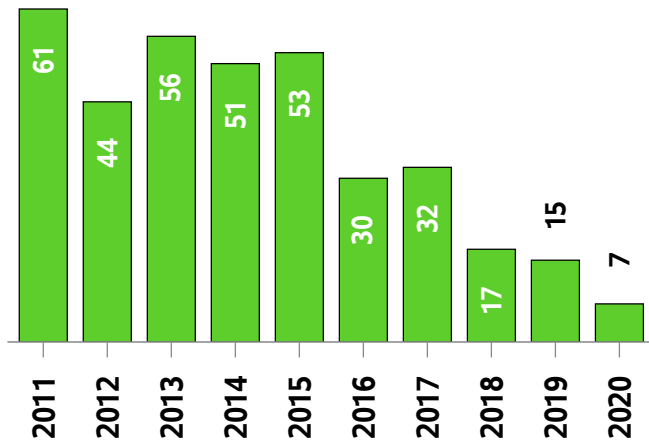
Sales Activity (September only)



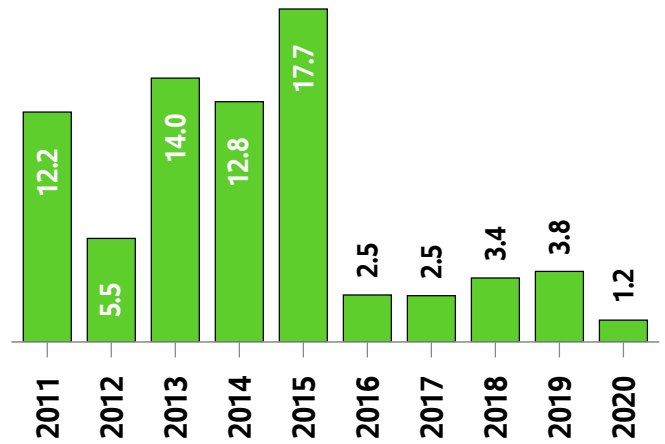
New Listings (September only)



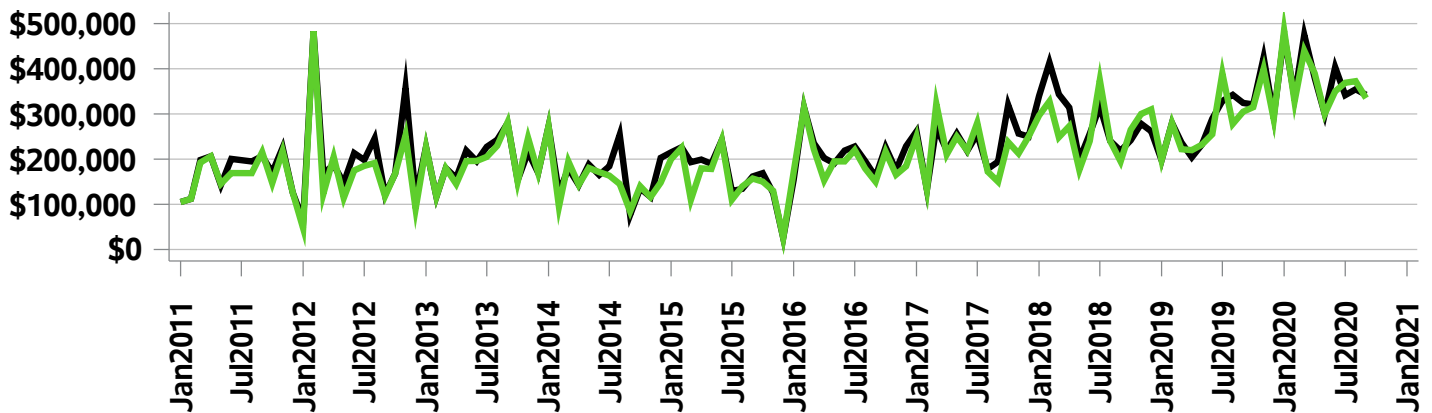
Active Listings (September only)



Months of Inventory (September only)

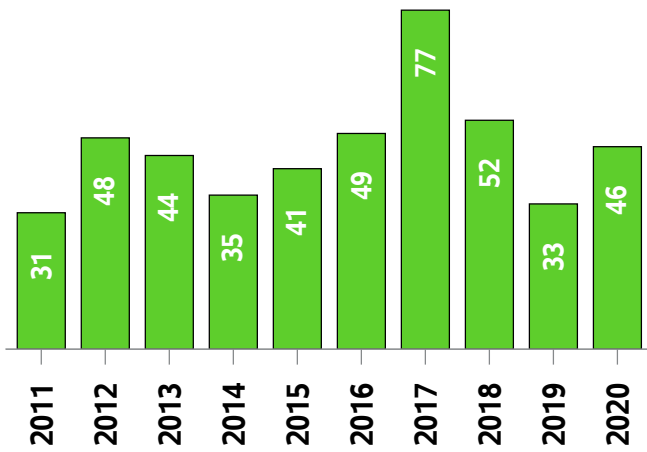


Average Price and Median Price

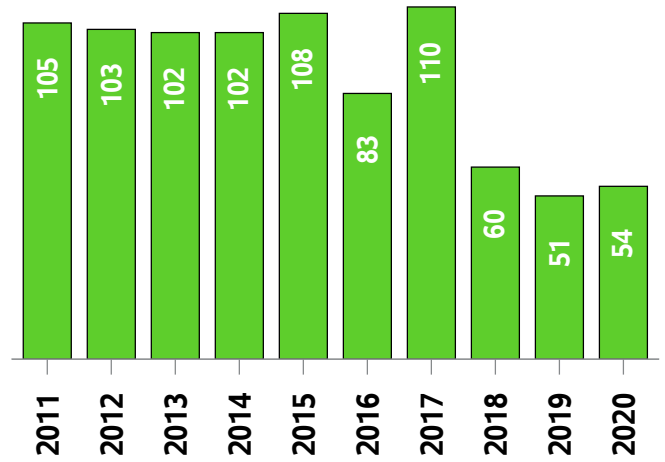


South Bruce MLS® Residential Market Activity

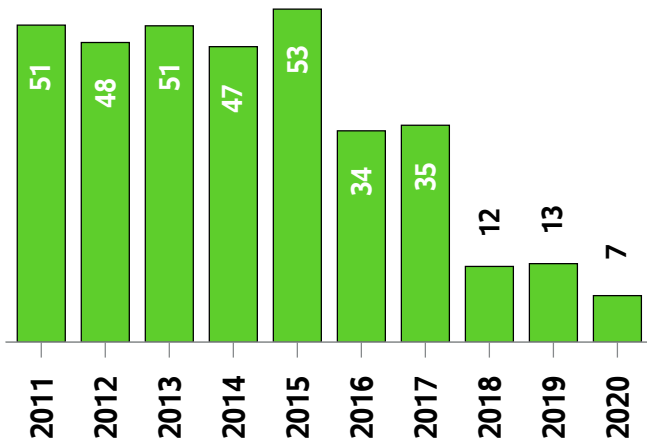
Sales Activity (September Year-to-date)



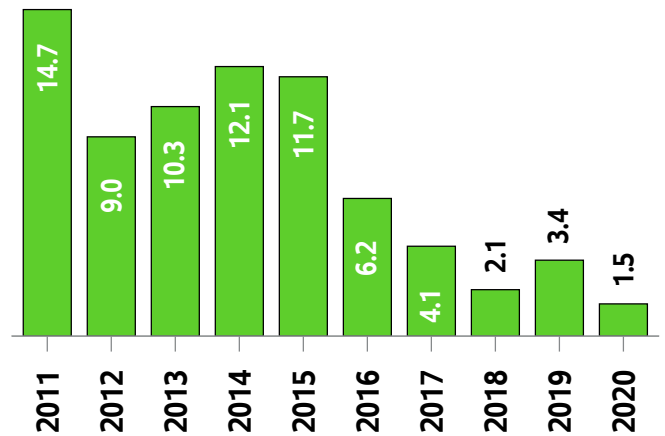
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

South Bruce MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	6	50.0	20.0	-53.8	100.0	50.0	20.0
Dollar Volume	\$2,054,500	58.4	88.0	-18.7	323.6	83.8	173.9
New Listings	6	-25.0	-33.3	-60.0	-40.0	-14.3	-33.3
Active Listings	7	-53.3	-58.8	-78.1	-86.8	-87.5	-84.4
Sales to New Listings Ratio ¹	100.0	50.0	55.6	86.7	30.0	57.1	55.6
Months of Inventory ²	1.2	3.8	3.4	2.5	17.7	14.0	9.0
Average Price	\$342,417	5.6	56.7	76.1	111.8	22.6	128.3
Median Price	\$335,000	9.8	72.0	123.3	113.4	19.0	168.0
Sales to List Price Ratio	97.5	97.6	99.2	96.1	92.4	97.7	93.5
Median Days on Market	29.0	74.5	11.0	92.0	50.0	37.5	80.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	46	39.4	-11.5	-40.3	12.2	4.5	-14.8
Dollar Volume	\$17,515,900	83.8	18.1	0.5	131.4	85.2	87.2
New Listings	54	5.9	-10.0	-50.9	-50.0	-47.1	-43.8
Active Listings ³	7	-40.7	-38.5	-78.5	-86.0	-85.3	-82.1
Sales to New Listings Ratio ⁴	85.2	64.7	86.7	70.0	38.0	43.1	56.3
Months of Inventory ⁵	1.5	3.4	2.1	4.1	11.7	10.3	6.9
Average Price	\$380,780	31.9	33.5	68.3	106.2	77.1	119.8
Median Price	\$369,000	32.8	53.8	64.0	105.6	83.1	144.8
Sales to List Price Ratio	99.2	97.7	97.6	96.3	93.6	94.5	94.3
Median Days on Market	21.5	42.0	26.5	42.0	74.0	68.5	68.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

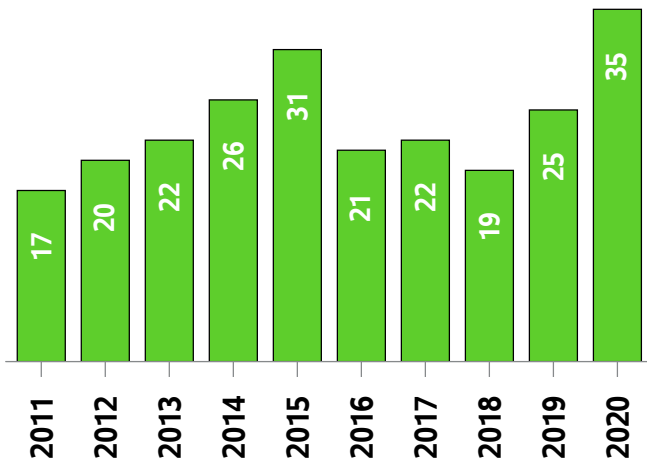
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

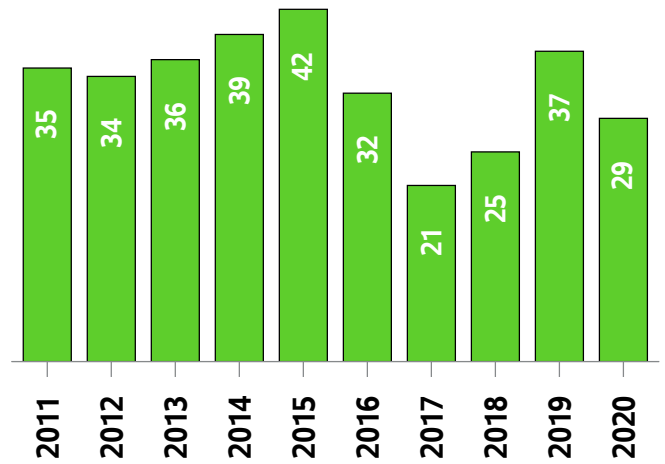
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

South Bruce Peninsula MLS® Residential Market Activity

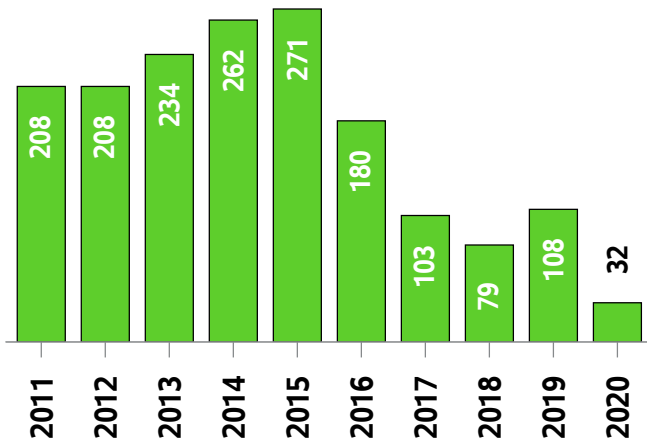
Sales Activity (September only)



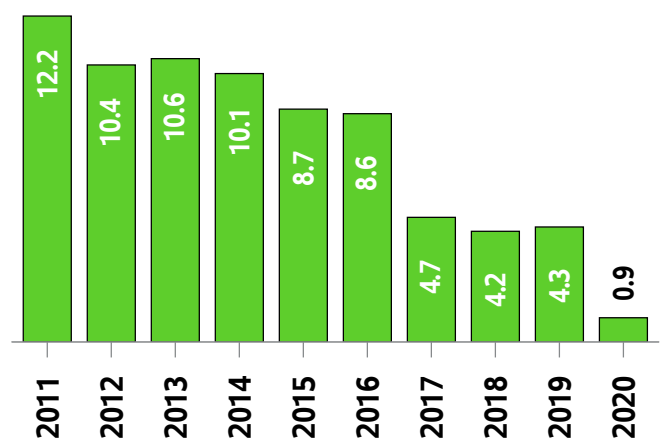
New Listings (September only)



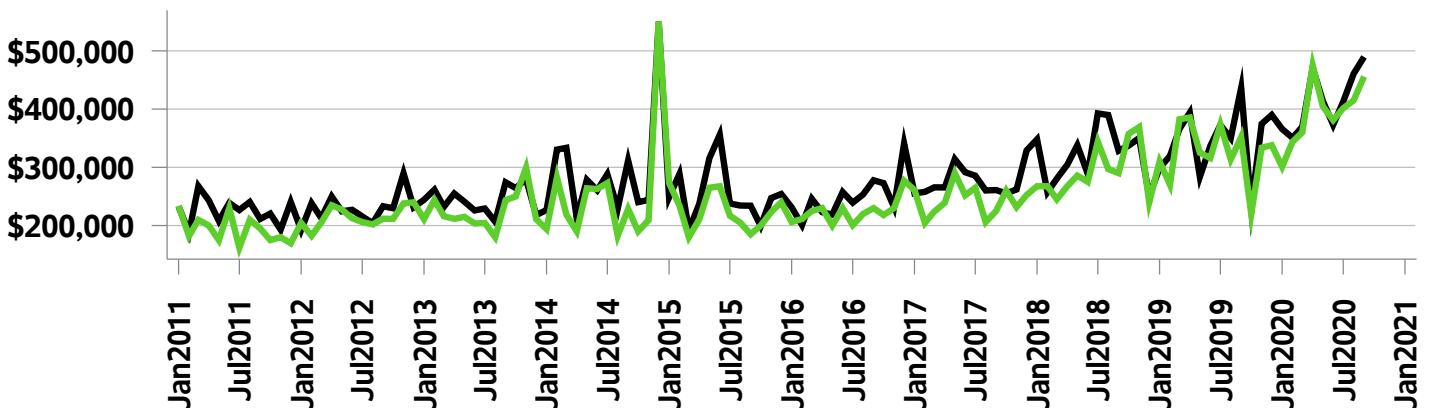
Active Listings (September only)



Months of Inventory (September only)

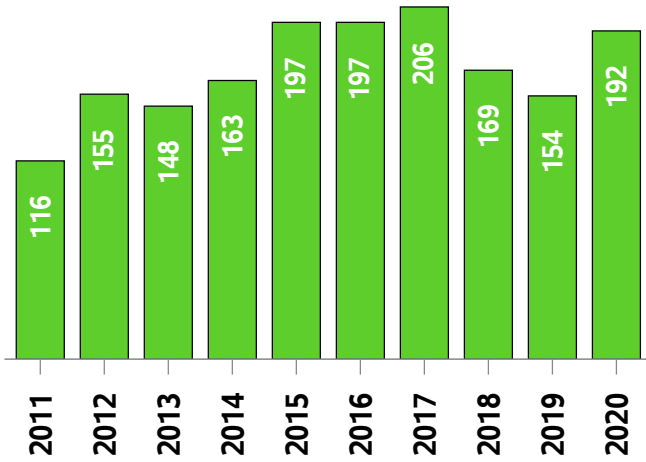


Average Price and Median Price

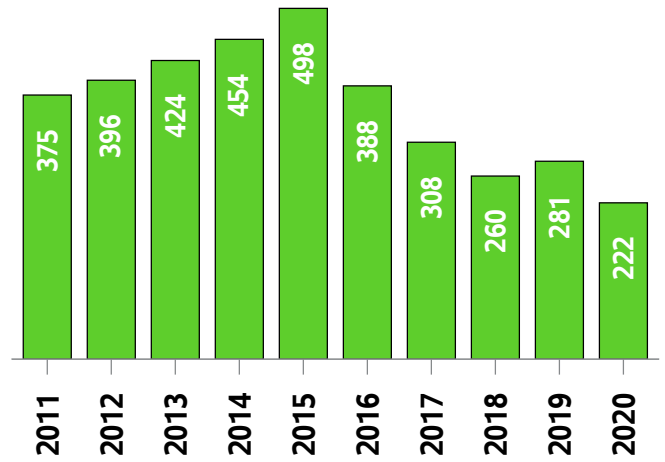


South Bruce Peninsula MLS® Residential Market Activity

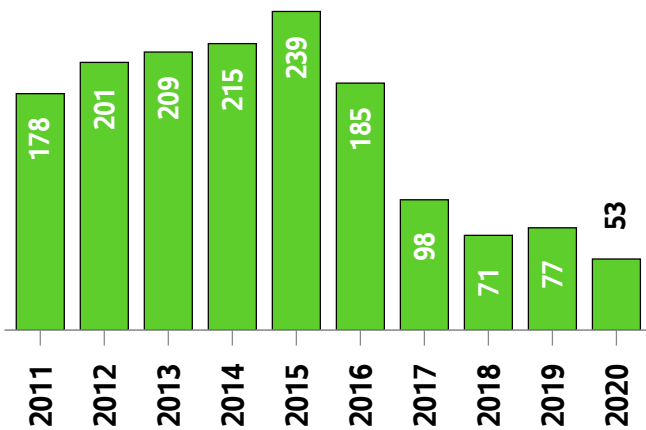
Sales Activity (September Year-to-date)



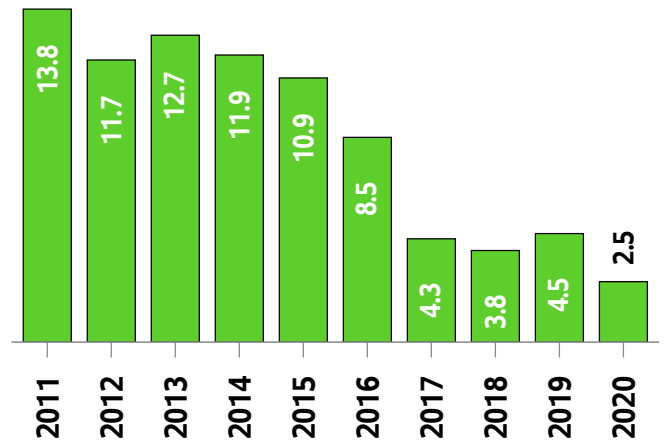
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

South Bruce Peninsula MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	35	40.0	84.2	59.1	12.9	59.1	191.7
Dollar Volume	\$17,137,800	57.1	174.6	198.5	136.2	184.1	614.8
New Listings	29	-21.6	16.0	38.1	-31.0	-19.4	16.0
Active Listings	32	-70.4	-59.5	-68.9	-88.2	-86.3	-80.8
Sales to New Listings Ratio ¹	120.7	67.6	76.0	104.8	73.8	61.1	48.0
Months of Inventory ²	0.9	4.3	4.2	4.7	8.7	10.6	13.9
Average Price	\$489,651	12.2	49.1	87.6	109.2	78.6	145.1
Median Price	\$456,000	29.5	57.2	102.7	146.5	87.3	133.0
Sales to List Price Ratio	99.9	96.9	95.6	95.0	93.2	94.4	91.6
Median Days on Market	39.0	37.0	63.0	97.5	114.0	97.0	64.5
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	192	24.7	13.6	-6.8	-2.5	29.7	36.2
Dollar Volume	\$79,958,450	42.5	43.0	39.1	57.6	124.1	147.2
New Listings	222	-21.0	-14.6	-27.9	-55.4	-47.6	-33.5
Active Listings ³	53	-30.5	-25.0	-45.4	-77.7	-74.4	-65.2
Sales to New Listings Ratio ⁴	86.5	54.8	65.0	66.9	39.6	34.9	42.2
Months of Inventory ⁵	2.5	4.5	3.8	4.3	10.9	12.7	9.8
Average Price	\$416,450	14.3	25.8	49.3	61.7	72.7	81.5
Median Price	\$397,750	14.6	42.1	56.0	83.3	88.1	98.9
Sales to List Price Ratio	97.9	96.0	96.7	96.2	94.6	94.6	94.5
Median Days on Market	33.0	35.0	33.0	37.0	73.0	60.5	56.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

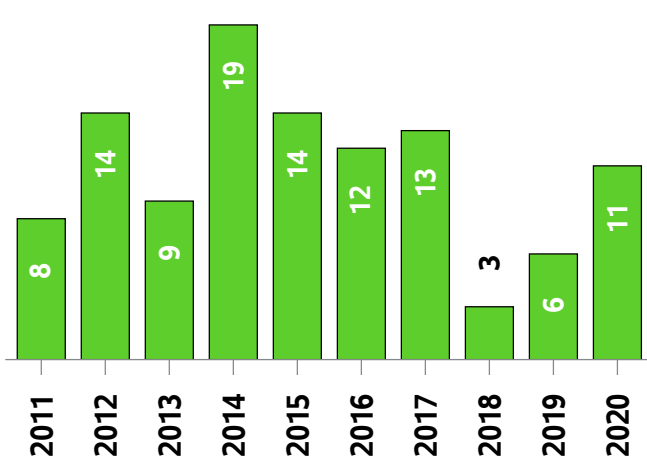
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

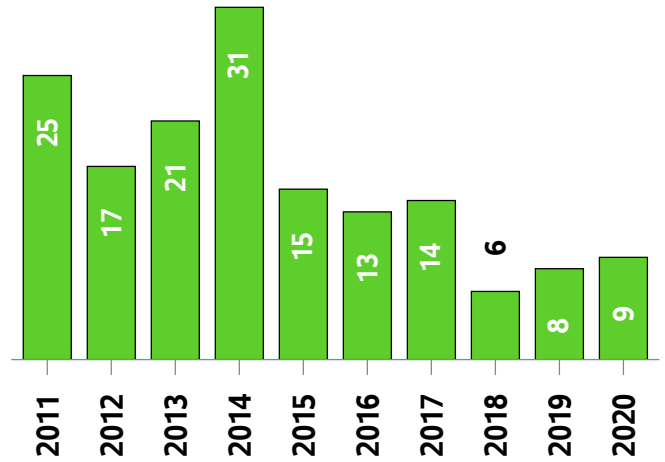
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southgate MLS® Residential Market Activity

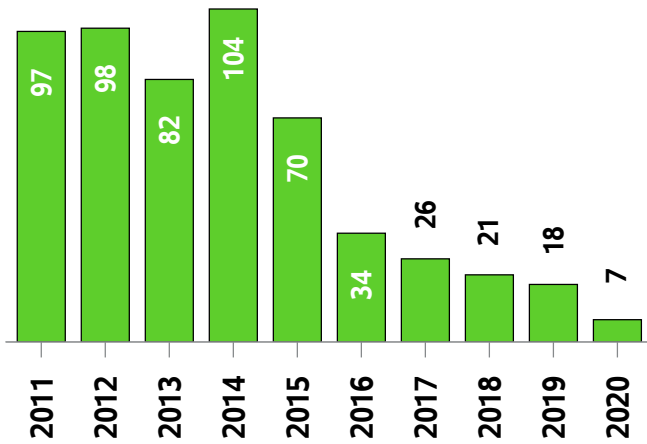
Sales Activity (September only)



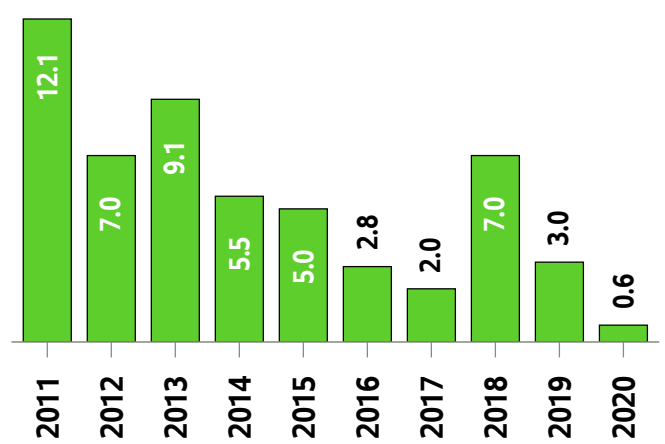
New Listings (September only)



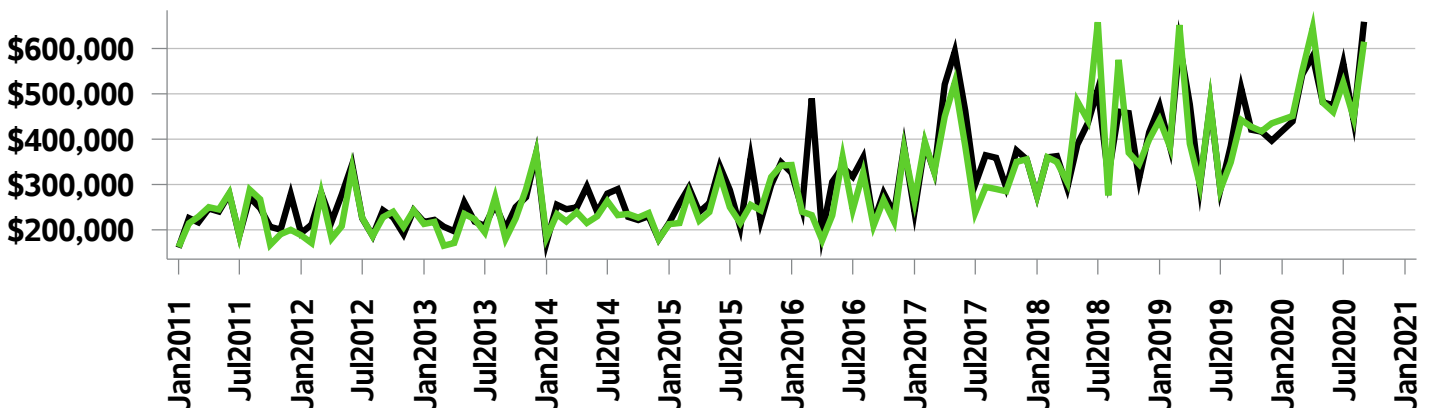
Active Listings (September only)



Months of Inventory (September only)

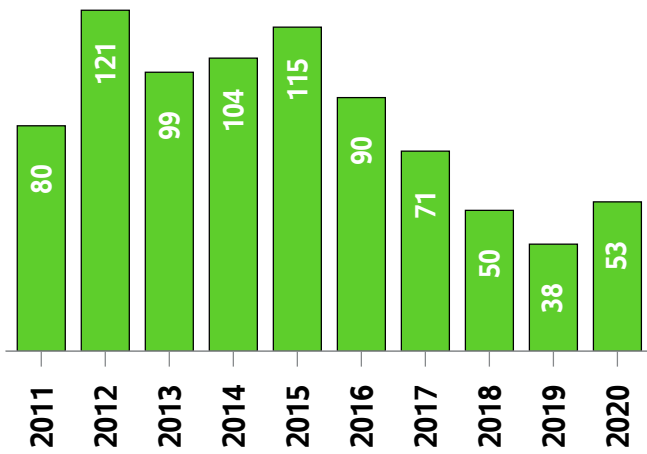


Average Price and Median Price

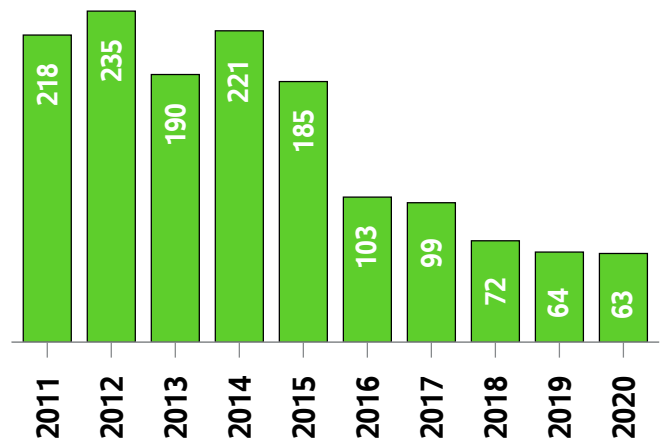


Southgate MLS® Residential Market Activity

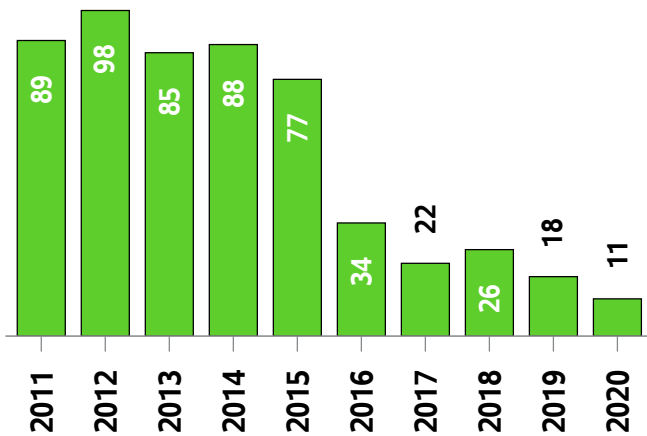
Sales Activity (September Year-to-date)



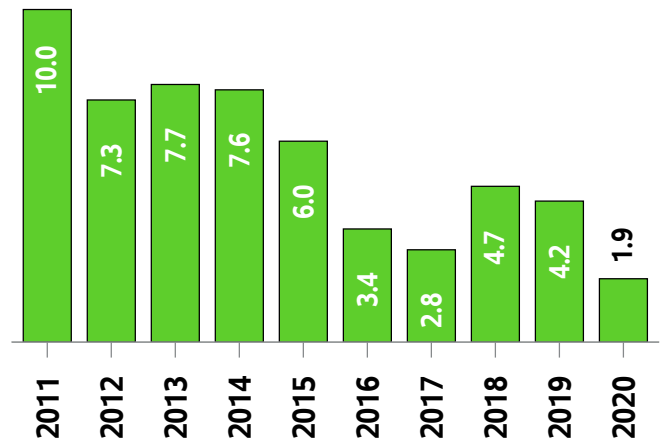
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southgate MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	11	83.3	266.7	-15.4	-21.4	22.2	-15.4
Dollar Volume	\$7,249,000	135.7	424.5	55.4	44.5	297.6	125.7
New Listings	9	12.5	50.0	-35.7	-40.0	-57.1	-47.1
Active Listings	7	-61.1	-66.7	-73.1	-90.0	-91.5	-93.1
Sales to New Listings Ratio ¹	122.2	75.0	50.0	92.9	93.3	42.9	76.5
Months of Inventory ²	0.6	3.0	7.0	2.0	5.0	9.1	7.8
Average Price	\$659,000	28.6	43.1	83.6	84.0	225.3	166.8
Median Price	\$615,000	39.0	7.0	112.1	141.2	241.7	161.7
Sales to List Price Ratio	101.1	93.4	94.2	94.9	95.6	99.7	95.5
Median Days on Market	34.0	72.5	178.0	23.0	116.5	75.0	51.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	53	39.5	6.0	-25.4	-53.9	-46.5	-53.9
Dollar Volume	\$28,277,234	67.5	50.4	-3.7	-11.4	26.8	9.3
New Listings	63	-1.6	-12.5	-36.4	-65.9	-66.8	-74.0
Active Listings ³	11	-37.3	-56.8	-48.7	-85.4	-86.8	-88.7
Sales to New Listings Ratio ⁴	84.1	59.4	69.4	71.7	62.2	52.1	47.5
Months of Inventory ⁵	1.9	4.2	4.7	2.8	6.0	7.7	7.8
Average Price	\$533,533	20.1	41.9	29.1	92.3	136.8	137.1
Median Price	\$515,000	23.4	47.2	47.6	106.0	128.9	139.5
Sales to List Price Ratio	99.1	95.4	96.2	96.5	96.5	96.6	96.4
Median Days on Market	23.0	52.5	48.5	29.0	61.0	76.0	51.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

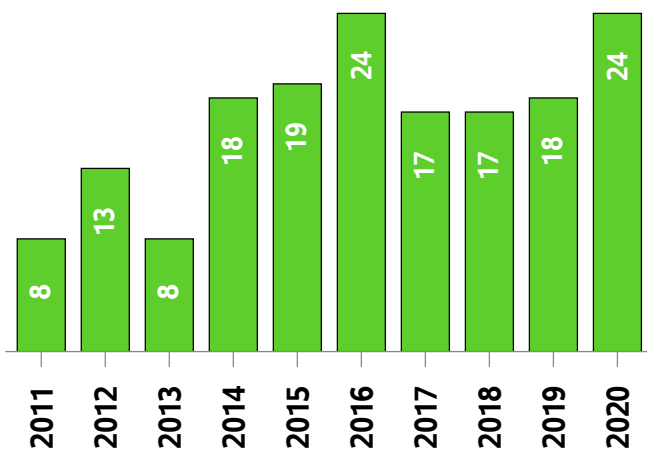
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

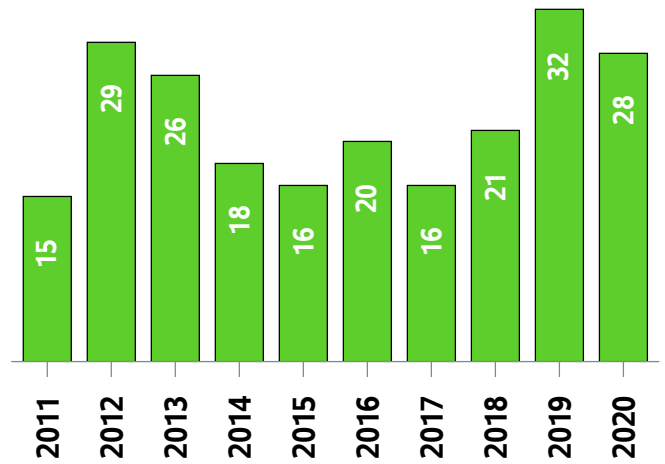
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

West Grey MLS® Residential Market Activity

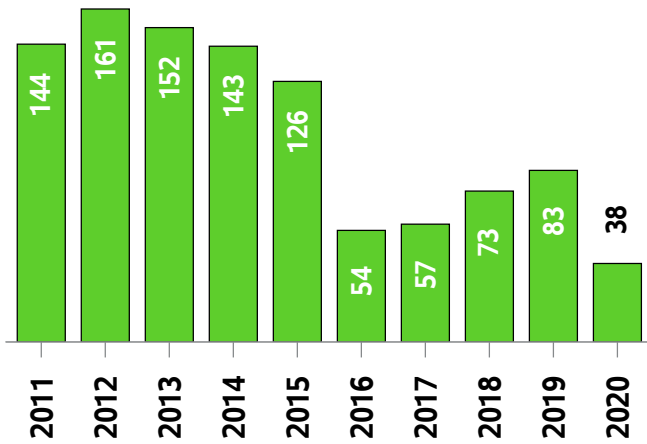
Sales Activity (September only)



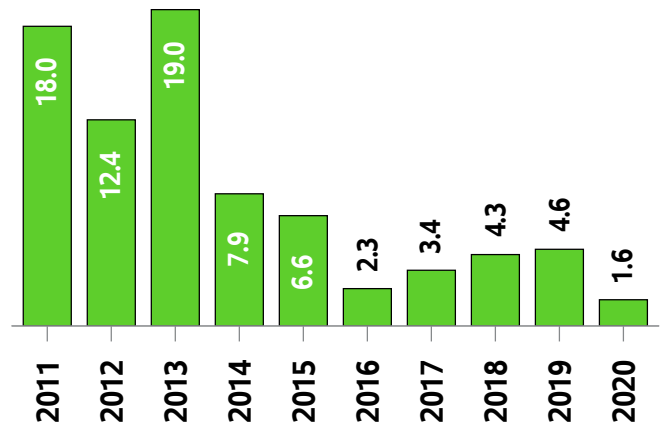
New Listings (September only)



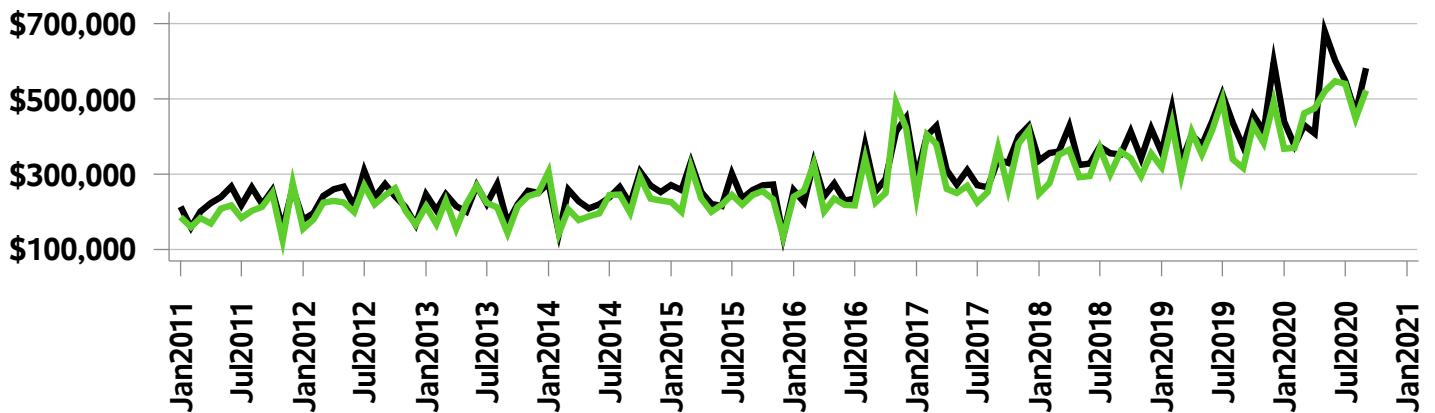
Active Listings (September only)



Months of Inventory (September only)

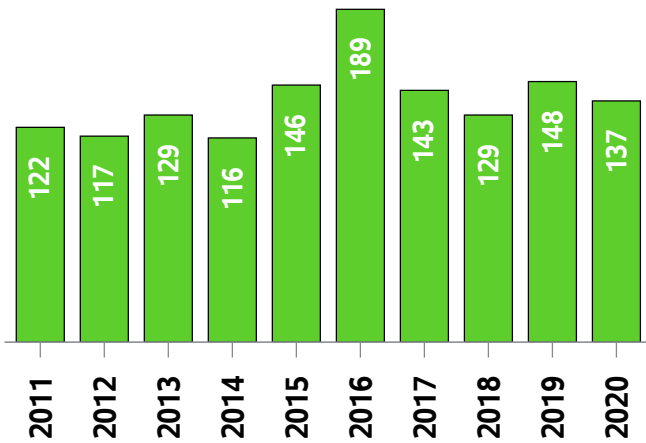


Average Price and Median Price

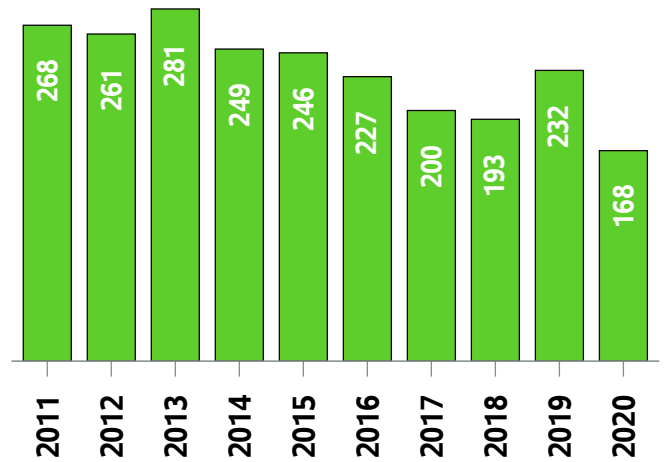


West Grey MLS® Residential Market Activity

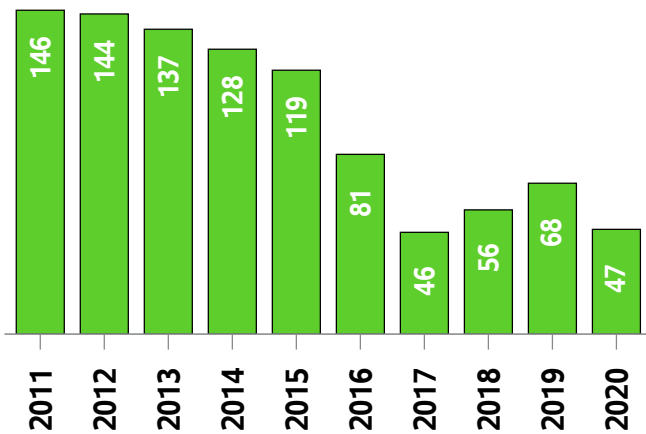
Sales Activity (September Year-to-date)



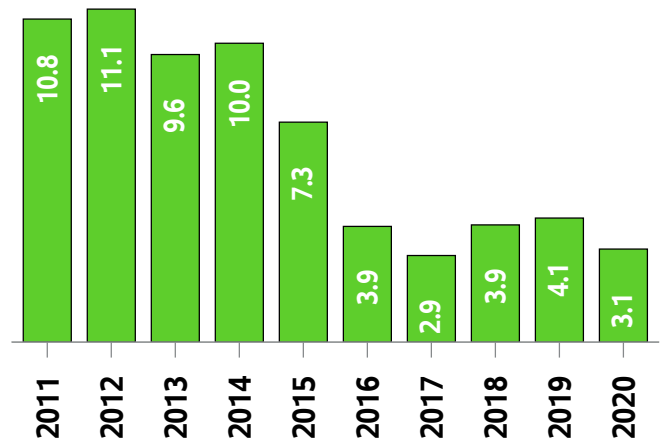
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

West Grey MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	24	33.3	41.2	41.2	26.3	200.0	118.2
Dollar Volume	\$13,958,467	107.9	133.0	142.7	184.7	923.7	535.6
New Listings	28	-12.5	33.3	75.0	75.0	7.7	64.7
Active Listings	38	-54.2	-47.9	-33.3	-69.8	-75.0	-76.3
Sales to New Listings Ratio ¹	85.7	56.3	81.0	106.3	118.8	30.8	64.7
Months of Inventory ²	1.6	4.6	4.3	3.4	6.6	19.0	14.5
Average Price	\$581,603	56.0	65.0	71.9	125.4	241.2	191.3
Median Price	\$522,500	65.1	45.1	41.2	113.3	264.1	216.7
Sales to List Price Ratio	98.9	98.2	96.0	92.6	94.9	91.1	91.5
Median Days on Market	32.0	35.0	60.0	47.0	99.0	119.5	56.0
Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	137	-7.4	6.2	-4.2	-6.2	6.2	23.4
Dollar Volume	\$73,211,193	20.0	56.4	61.3	95.4	145.8	194.1
New Listings	168	-27.6	-13.0	-16.0	-31.7	-40.2	-46.0
Active Listings ³	47	-30.6	-15.7	2.9	-60.3	-65.6	-70.1
Sales to New Listings Ratio ⁴	81.5	63.8	66.8	71.5	59.3	45.9	35.7
Months of Inventory ⁵	3.1	4.1	3.9	2.9	7.3	9.6	12.8
Average Price	\$534,388	29.7	47.3	68.4	108.2	131.5	138.2
Median Price	\$500,000	32.9	58.7	86.6	115.1	143.9	138.1
Sales to List Price Ratio	97.2	97.2	95.8	97.2	95.1	95.4	95.2
Median Days on Market	39.0	46.0	42.0	22.0	72.5	71.0	68.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.