
Grey Bruce Owen Sound Residential Market Activity and MLS® Home Price Index Report
March 2022

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 271 | -18.6 | 24.3 | 39.7 | -12.3 | 34.2 | 10.2 |
| Dollar Volume | \$205,804,823 | -4.4 | 111.6 | 193.1 | 118.9 | 311.3 | 255.7 |
| New Listings | 362 | -14.4 | 1.1 | 13.1 | -13.8 | -39.9 | -49.1 |
| Active Listings | 338 | -9.6 | -53.3 | -54.1 | -61.7 | -82.3 | -84.1 |
| Sales to New Listings Ratio ${ }^{1}$ | 74.9 | 78.7 | 60.9 | 60.6 | 73.6 | 33.6 | 34.6 |
| Months of Inventory ${ }^{2}$ | 1.2 | 1.1 | 3.3 | 3.8 | 2.9 | 9.5 | 8.7 |
| Average Price | \$759,427 | 17.4 | 70.3 | 109.8 | 149.6 | 206.6 | 222.9 |
| Median Price | \$703,000 | 23.3 | 76.9 | 106.8 | 151.1 | 204.3 | 234.8 |
| Sale to List Price Ratio ${ }^{3}$ | 107.1 | 105.1 | 97.6 | 97.9 | 97.2 | 95.4 | 95.4 |
| Median Days on Market | 10.0 | 10.0 | 25.0 | 27.0 | 30.0 | 66.5 | 57.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 655 | -6.0 | 16.8 | 40.9 | 4.0 | 36.5 | 18.2 |
| Dollar Volume | \$498,253,913 | 16.1 | 112.0 | 202.3 | 162.7 | 303.2 | 301.1 |
| New Listings | 830 | -2.9 | 1.3 | 11.7 | -9.2 | -31.1 | -46.2 |
| Active Listings ${ }^{4}$ | 297 | -8.0 | -56.5 | -55.8 | -65.3 | -83.0 | -84.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 78.9 | 81.5 | 68.5 | 62.6 | 68.9 | 39.9 | 35.9 |
| Months of Inventory ${ }^{6}$ | 1.4 | 1.4 | 3.7 | 4.3 | 4.1 | 11.0 | 10.1 |
| Average Price | \$760,693 | 23.6 | 81.6 | 114.6 | 152.7 | 195.5 | 239.3 |
| Median Price | \$700,000 | 28.4 | 81.8 | 115.4 | 159.5 | 197.9 | 254.8 |
| Sale to List Price Ratio ${ }^{7}$ | 106.2 | 104.1 | 97.7 | 97.0 | 96.6 | 95.0 | 95.0 |
| Median Days on Market | 11.0 | 12.0 | 35.0 | 36.0 | 44.0 | 89.0 | 75.0 |

[^0]Sales Activity (March only)


New Listings (March only)





Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^1]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 232 | -18.9 | 20.2 | 31.8 | -17.7 | 24.1 | 5.9 |
| Dollar Volume | \$185,350,788 | -4.8 | 108.4 | 188.3 | 111.5 | 284.1 | 247.6 |
| New Listings | 315 | -16.4 | 1.3 | 6.8 | -17.3 | -39.3 | -52.2 |
| Active Listings | 272 | -8.1 | -55.9 | -55.8 | -64.9 | -84.0 | -86.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 73.7 | 75.9 | 62.1 | 59.7 | 74.0 | 36.0 | 33.2 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.2 | 1.0 | 3.2 | 3.5 | 2.7 | 9.1 | 9.0 |
| Average Price | \$798,926 | 17.4 | 73.3 | 118.7 | 157.1 | 209.6 | 228.1 |
| Median Price | \$710,000 | 19.8 | 71.1 | 108.8 | 149.1 | 195.8 | 233.3 |
| Sale to List Price Ratio ${ }^{3}$ | 107.7 | 105.6 | 97.3 | 97.8 | 97.3 | 95.5 | 95.5 |
| Median Days on Market | 10.0 | 10.0 | 27.0 | 27.0 | 30.0 | 67.0 | 57.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 581 | -7.6 | 16.2 | 40.7 | 0.5 | 29.1 | 15.7 |
| Dollar Volume | \$459,594,880 | 14.7 | 113.2 | 203.7 | 158.8 | 287.2 | 295.7 |
| New Listings | 717 | -5.8 | -2.0 | 10.8 | -14.2 | -33.9 | -50.1 |
| Active Listings ${ }^{4}$ | 238 | -3.1 | -59.5 | -57.5 | -68.2 | -84.7 | -86.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 81.0 | 82.7 | 68.3 | 63.8 | 69.1 | 41.5 | 34.9 |
| Months of Inventory ${ }^{6}$ | 1.2 | 1.2 | 3.5 | 4.1 | 3.9 | 10.4 | 10.2 |
| Average Price | \$791,041 | 24.2 | 83.4 | 115.9 | 157.5 | 199.9 | 241.9 |
| Median Price | \$707,000 | 25.1 | 80.7 | 114.2 | 158.1 | 195.4 | 250.0 |
| Sale to List Price Ratio ${ }^{7}$ | 106.6 | 104.3 | 97.5 | 96.9 | 96.8 | 95.0 | 95.0 |
| Median Days on Market | 11.0 | 11.0 | 34.0 | 36.0 | 44.5 | 89.5 | 75.0 |

[^2]

New Listings (March only)



Months of Inventory (March only)



MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

Actual

| Sales Activity | $\mathbf{4}$ | -20.0 | -55.6 | -20.0 | 33.3 | 0.0 | -33.3 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollar Volume | $\mathbf{\$ 1 , 9 7 0 , 0 0 0}$ | -11.9 | -40.2 | 13.3 | 220.8 | 184.3 | 81.5 |
| New Listings | $\mathbf{6}$ | 20.0 | -14.3 | 0.0 | -40.0 | -40.0 | -40.0 |
| Active Listings | $\mathbf{1 5}$ | -40.0 | -61.5 | -75.4 | -6.3 | -42.3 | -42.3 |
| Sales to New Listings Ratio ${ }^{\mathbf{1}}$ | $\mathbf{6 6 . 7}$ | 100.0 | 128.6 | 83.3 | 30.0 | 40.0 | 60.0 |
| Months of Inventory ${ }^{2}$ | $\mathbf{3 . 8}$ | 5.0 | 4.3 | 12.2 | 5.3 | 6.5 | 4.3 |
| Average Price | $\mathbf{\$ 4 9 2 , 5 0 0}$ | 10.1 | 34.5 | 41.6 | 140.6 | 184.3 | 172.3 |
| Median Price | $\mathbf{\$ 4 2 5 , 0 0 0}$ | 4.7 | 9.0 | 7.6 | 84.8 | 147.1 | 184.3 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 4 . 8}$ | 108.7 | 103.0 | 99.1 | 97.4 | 96.6 | 96.8 |
| Median Days on Market | $\mathbf{1 2 . 5}$ | 7.0 | 56.0 | 0.0 | 21.0 | 372.5 | 90.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 15 | 66.7 | -31.8 | 66.7 | 114.3 | 275.0 | 15.4 |
| Dollar Volume | \$8,718,665 | 132.4 | 8.0 | 194.6 | 493.2 | 1,158.1 | 293.4 |
| New Listings | 17 | -10.5 | -5.6 | -62.2 | 21.4 | 30.8 | -5.6 |
| Active Listings ${ }^{4}$ | 12 | -51.9 | -70.2 | -75.0 | -5.1 | -47.1 | -45.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 88.2 | 47.4 | 122.2 | 20.0 | 50.0 | 30.8 | 72.2 |
| Months of Inventory ${ }^{6}$ | 2.5 | 8.6 | 5.6 | 16.4 | 5.6 | 17.5 | 5.2 |
| Average Price | \$581,244 | 39.4 | 58.4 | 76.7 | 176.8 | 235.5 | 241.0 |
| Median Price | \$611,500 | 50.6 | 61.8 | 64.2 | 151.9 | 255.5 | 318.8 |
| Sale to List Price Ratio ${ }^{7}$ | 105.3 | 110.9 | 101.5 | 98.9 | 98.2 | 96.6 | 96.8 |
| Median Days on Market | 17.0 | 7.0 | 71.5 | 14.0 | 15.0 | 372.5 | 77.0 |

[^3]Sales Activity (March only)


Active Listings (March only)


MLS® HPI Townhouse Benchmark Price and Average Price


Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)



[^4]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 12 | -14.3 | 140.0 | 100.0 | -7.7 | 300.0 | 140.0 |
| Dollar Volume | \$5,357,990 | -16.9 | 202.6 | 145.7 | 58.4 | 1,035.2 | 471.0 |
| New Listings | 13 | 62.5 | -51.9 | 225.0 | 30.0 | -70.5 | 85.7 |
| Active Listings | 11 | 0.0 | -64.5 | -8.3 | -72.5 | -87.4 | -72.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 92.3 | 175.0 | 18.5 | 150.0 | 130.0 | 6.8 | 71.4 |
| Months of Inventory ${ }^{\text {2 }}$ | 0.9 | 0.8 | 6.2 | 2.0 | 3.1 | 29.0 | 8.0 |
| Average Price | \$446,499 | -3.0 | 26.1 | 22.8 | 71.6 | 183.8 | 137.9 |
| Median Price | \$404,945 | -13.7 | 58.8 | 16.5 | 69.4 | 202.2 | 84.1 |
| Sale to List Price Ratio ${ }^{3}$ | 106.2 | 101.1 | 98.7 | 98.8 | 97.6 | 94.6 | 96.9 |
| Median Days on Market | 9.5 | 90.5 | 9.0 | 74.0 | 39.0 | 22.0 | 32.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 21 | -4.5 | 90.9 | 61.5 | -22.2 | 110.0 | 110.0 |
| Dollar Volume | \$9,159,890 | 3.4 | 159.1 | 136.3 | 28.6 | 409.3 | 330.6 |
| New Listings | 29 | 61.1 | -19.4 | 38.1 | 26.1 | -48.2 | 61.1 |
| Active Listings ${ }^{4}$ | 9 | -44.0 | -42.9 | -39.1 | -79.9 | -88.2 | -77.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 72.4 | 122.2 | 30.6 | 61.9 | 117.4 | 17.9 | 55.6 |
| Months of Inventory ${ }^{6}$ | 1.3 | 2.3 | 4.5 | 3.5 | 5.1 | 23.8 | 12.3 |
| Average Price | \$436,185 | 8.3 | 35.7 | 46.3 | 65.3 | 142.5 | 105.0 |
| Median Price | \$400,000 | -5.4 | 56.9 | 39.9 | 67.4 | 143.2 | 79.8 |
| Sale to List Price Ratio ${ }^{7}$ | 103.8 | 101.5 | 98.6 | 99.3 | 96.3 | 94.0 | 97.5 |
| Median Days on Market | 14.0 | 41.0 | 17.0 | 18.0 | 83.0 | 62.5 | 30.5 |

[^5]Sales Activity (March only)


Active Listings (March only)


New Listings (March only)


MLS® HPI Apartment Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^6]| MLS ${ }^{\ominus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | $\begin{aligned} & 3 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$603,500 | 3.5 | 12.8 | 15.2 | 28.5 | 99.2 | 150.2 |
| Single Family | \$607,000 | 3.5 | 13.4 | 15.4 | 27.9 | 99.7 | 150.6 |
| One Storey | \$609,900 | 7.4 | 16.1 | 17.6 | 29.6 | 98.5 | 156.9 |
| Two Storey | \$604,000 | -0.5 | 10.5 | 13.1 | 26.0 | 101.0 | 143.7 |
| Townhouse | \$488,800 | 5.3 | 4.8 | 12.0 | 40.4 | 75.7 | 134.4 |
| Apartment | \$386,400 | -2.9 | 0.6 | 11.3 | 45.9 | 94.0 | 116.5 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1363 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Wastewater Disposal | Municipal sewers |

## Single Family 合烱

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 3 7 5}$ |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 11108 |
| Number of <br> Fireplaces | 0 |
| Total Number Of <br> Rooms | 10 |
| Type of Property | Detached |
| Wastewater <br> Disposal | Municipal sewers |

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| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1246 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 12601 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | $100+$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | Forced air |
| Half Bathrooms | Natural Gas |
| Heating | $\mathbf{1 0 8 9 0}$ |
| Heating Fuel | $\mathbf{0}$ |
| Lot Size | 10 |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater <br> Disposal | Municipal sewers |

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Townhouse 鼈

## Apartment

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | 0 to 5 |
| Bedrooms | 2 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 1 8 1}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | 9 |
| Total Number Of <br> Rooms | Poured concrete |
| Type Of Foundation | Municipal sewers <br> Disposal |


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | $\mathbf{1 6}$ to 30 |
| Bedrooms | $\mathbf{2}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | $\mathbf{0}$ |
| Heating Fuel | $\mathbf{8}$ |
| Number of <br> Fireplaces | Poured concrete |
| Total Number Of <br> Rooms | Type Of Foundation |
| Wastewater <br> Disposal | Municipal sewers |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 14 | 55.6 | 75.0 | 180.0 | 7.7 | 75.0 | 55.6 |
| Dollar Volume | \$7,706,458 | 72.3 | 245.4 | 645.3 | 169.2 | 418.8 | 380.0 |
| New Listings | 13 | 85.7 | 8.3 | 30.0 | 18.2 | -43.5 | -38.1 |
| Active Listings | 11 | 120.0 | -47.6 | -42.1 | -68.6 | -84.3 | -83.6 |
| Sales to New Listings Ratio ${ }^{1}$ | 107.7 | 128.6 | 66.7 | 50.0 | 118.2 | 34.8 | 42.9 |
| Months of Inventory ${ }^{2}$ | 0.8 | 0.6 | 2.6 | 3.8 | 2.7 | 8.8 | 7.4 |
| Average Price | \$550,461 | 10.8 | 97.4 | 166.2 | 150.0 | 196.4 | 208.5 |
| Median Price | \$473,249 | 17.4 | 94.2 | 110.3 | 120.1 | 166.2 | 157.2 |
| Sale to List Price Ratio ${ }^{3}$ | 107.2 | 103.7 | 95.8 | 95.8 | 96.0 | 94.0 | 95.3 |
| Median Days on Market | 25.0 | 12.0 | 21.0 | 17.0 | 34.0 | 139.5 | 46.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 26 | 4.0 | 4.0 | 85.7 | 8.3 | 44.4 | 23.8 |
| Dollar Volume | \$14,725,790 | 30.7 | 100.3 | 390.3 | 194.6 | 449.1 | 353.1 |
| New Listings | 33 | 94.1 | -8.3 | 73.7 | 13.8 | -19.5 | -31.3 |
| Active Listings ${ }^{4}$ | 12 | 89.5 | -37.9 | -33.3 | -67.9 | -80.1 | -80.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 78.8 | 147.1 | 69.4 | 73.7 | 82.8 | 43.9 | 43.8 |
| Months of Inventory ${ }^{6}$ | 1.4 | 0.8 | 2.3 | 3.9 | 4.7 | 10.1 | 8.6 |
| Average Price | \$566,377 | 25.7 | 92.6 | 164.0 | 171.9 | 280.2 | 265.9 |
| Median Price | \$502,500 | 25.1 | 86.1 | 127.4 | 176.1 | 240.7 | 251.6 |
| Sale to List Price Ratio ${ }^{7}$ | 106.9 | 104.1 | 96.7 | 95.7 | 95.7 | 93.6 | 94.1 |
| Median Days on Market | 27.5 | 15.0 | 22.0 | 20.0 | 76.5 | 136.5 | 46.0 |

[^7]Sales Activity (March only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | 22.2 | 37.5 | 120.0 | -15.4 | 37.5 | 37.5 |
| Dollar Volume | \$6,304,000 | 40.9 | 182.5 | 509.7 | 120.2 | 324.4 | 317.4 |
| New Listings | 10 | 42.9 | -16.7 | 0.0 | -9.1 | -54.5 | -52.4 |
| Active Listings | 5 | 66.7 | -76.2 | -73.7 | -85.7 | -92.6 | -92.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 110.0 | 128.6 | 66.7 | 50.0 | 118.2 | 36.4 | 38.1 |
| Months of Inventory ${ }^{2}$ | 0.5 | 0.3 | 2.6 | 3.8 | 2.7 | 8.5 | 8.4 |
| Average Price | \$573,091 | 15.3 | 105.5 | 177.1 | 160.3 | 208.6 | 203.5 |
| Median Price | \$500,000 | 24.1 | 105.1 | 122.2 | 132.6 | 181.3 | 159.1 |
| Sale to List Price Ratio ${ }^{3}$ | 109.0 | 103.7 | 95.8 | 95.8 | 96.0 | 94.0 | 94.9 |
| Median Days on Market | 10.0 | 12.0 | 21.0 | 17.0 | 34.0 | 139.5 | 36.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 20 | -20.0 | -20.0 | 42.9 | -13.0 | 11.1 | 5.3 |
| Dollar Volume | \$12,017,400 | 6.7 | 63.4 | 300.1 | 143.6 | 348.1 | 292.9 |
| New Listings | 23 | 35.3 | -36.1 | 21.1 | -20.7 | -41.0 | -52.1 |
| Active Listings ${ }^{4}$ | 6 | 30.8 | -70.7 | -68.5 | -84.7 | -90.4 | -90.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 87.0 | 147.1 | 69.4 | 73.7 | 79.3 | 46.2 | 39.6 |
| Months of Inventory ${ }^{6}$ | 0.9 | 0.5 | 2.3 | 3.9 | 4.8 | 9.9 | 9.4 |
| Average Price | \$600,870 | 33.4 | 104.3 | 180.1 | 180.1 | 303.3 | 273.2 |
| Median Price | \$516,750 | 28.6 | 91.4 | 133.8 | 176.3 | 250.3 | 256.4 |
| Sale to List Price Ratio ${ }^{7}$ | 109.3 | 104.1 | 96.7 | 95.7 | 96.1 | 93.6 | 94.3 |
| Median Days on Market | 10.5 | 15.0 | 22.0 | 20.0 | 74.0 | 136.5 | 34.0 |

[^8]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\ominus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$474,100 | 4.0 | 12.5 | 19.6 | 26.7 | 105.1 | 163.5 |
| Single Family | \$474,100 | 4.0 | 12.5 | 19.6 | 26.7 | 105.1 | 163.5 |
| One Storey | \$483,400 | 9.9 | 12.9 | 22.8 | 30.8 | 98.0 | 157.8 |
| Two Storey | \$460,500 | 0.9 | 12.6 | 18.1 | 25.3 | 110.3 | 165.9 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Composite 合悤殓関

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | $100+$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> （Above Ground；in <br> sq．ft．） | Forced air |
| Half Bathrooms | Natural Gas |
| Heating | $\mathbf{0}$ |
| Heating Fuel | Number of <br> Fireplaces |
| Total Number Of <br> Rooms | Concrete blocs |
| Type Of Foundation | Municipal sewers |
| Wastewater <br> Disposal |  |

## Single Family 合烱

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | $100+$ |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

ESTATE ASSOCIATION

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1243 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10892 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## 2 Storey余

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1628 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 10324 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 16 | 0.0 | 220.0 | 128.6 | 14.3 | 23.1 | 6.7 |
| Dollar Volume | \$11,226,247 | 46.8 | 527.2 | 510.8 | 216.8 | 348.1 | 271.8 |
| New Listings | 18 | 12.5 | 28.6 | 63.6 | 63.6 | -5.3 | -45.5 |
| Active Listings | 12 | -14.3 | -57.1 | -36.8 | -61.3 | -84.8 | -85.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 88.9 | 100.0 | 35.7 | 63.6 | 127.3 | 68.4 | 45.5 |
| Months of Inventory ${ }^{2}$ | 0.8 | 0.9 | 5.6 | 2.7 | 2.2 | 6.1 | 5.7 |
| Average Price | \$701,640 | 46.8 | 96.0 | 167.2 | 177.2 | 264.0 | 248.6 |
| Median Price | \$704,000 | 51.4 | 110.1 | 179.4 | 183.3 | 280.5 | 280.5 |
| Sale to List Price Ratio ${ }^{3}$ | 104.8 | 104.4 | 95.6 | 94.6 | 97.8 | 95.0 | 95.9 |
| Median Days on Market | 9.0 | 14.5 | 120.0 | 28.0 | 55.0 | 56.0 | 59.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 35 | -16.7 | 29.6 | 45.8 | 25.0 | 40.0 | 40.0 |
| Dollar Volume | \$22,828,508 | 10.7 | 143.8 | 261.4 | 229.3 | 344.9 | 392.1 |
| New Listings | 43 | 7.5 | 7.5 | 48.3 | 59.3 | -15.7 | -29.5 |
| Active Listings ${ }^{4}$ | 11 | -20.0 | -56.2 | -41.8 | -68.9 | -86.5 | -86.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 81.4 | 105.0 | 67.5 | 82.8 | 103.7 | 49.0 | 41.0 |
| Months of Inventory ${ }^{6}$ | 0.9 | 1.0 | 2.7 | 2.3 | 3.7 | 9.5 | 9.2 |
| Average Price | \$652,243 | 32.8 | 88.1 | 147.8 | 163.4 | 217.8 | 251.5 |
| Median Price | \$624,900 | 33.7 | 108.3 | 125.2 | 145.1 | 194.8 | 263.3 |
| Sale to List Price Ratio ${ }^{7}$ | 106.5 | 104.1 | 96.6 | 96.8 | 97.5 | 94.9 | 95.1 |
| Median Days on Market | 10.0 | 14.5 | 29.0 | 36.5 | 105.0 | 42.0 | 110.0 |

[^9]Sales Activity (March only)



New Listings (March only)


Months of Inventory (March only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ${ }^{2}$ (March Year-to-date)


[^10]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 15 | 0.0 | 200.0 | 150.0 | 36.4 | 36.4 | 15.4 |
| Dollar Volume | \$10,961,247 | 46.3 | 512.4 | 606.3 | 287.7 | 399.7 | 308.1 |
| New Listings | 15 | -6.3 | 7.1 | 66.7 | 50.0 | 0.0 | -50.0 |
| Active Listings | 9 | -30.8 | -65.4 | -47.1 | -59.1 | -86.8 | -87.7 |
| Sales to New Listings Ratio ${ }^{1}$ | 100.0 | 93.8 | 35.7 | 66.7 | 110.0 | 73.3 | 43.3 |
| Months of Inventory ${ }^{2}$ | 0.6 | 0.9 | 5.2 | 2.8 | 2.0 | 6.2 | 5.6 |
| Average Price | \$730,750 | 46.3 | 104.1 | 182.5 | 184.3 | 266.4 | 253.7 |
| Median Price | \$705,000 | 50.0 | 110.4 | 230.2 | 176.5 | 281.1 | 281.1 |
| Sale to List Price Ratio ${ }^{3}$ | 105.6 | 104.9 | 95.6 | 94.0 | 97.3 | 94.8 | 95.5 |
| Median Days on Market | 8.0 | 15.0 | 120.0 | 35.0 | 47.0 | 30.0 | 59.0 |


| Year-to-date | March 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 32 | -20.0 | 39.1 | 68.4 | 39.1 | 39.1 | 45.5 |
| Dollar Volume | \$21,968,508 | 8.1 | 149.7 | 298.8 | 285.7 | 355.9 | 415.7 |
| New Listings | 37 | -2.6 | -2.6 | 48.0 | 48.0 | -19.6 | -35.1 |
| Active Listings ${ }^{4}$ | 8 | -33.3 | -62.5 | -52.0 | -66.2 | -88.3 | -87.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 86.5 | 105.3 | 60.5 | 76.0 | 92.0 | 50.0 | 38.6 |
| Months of Inventory ${ }^{6}$ | 0.8 | 0.9 | 2.8 | 2.6 | 3.1 | 9.0 | 8.6 |
| Average Price | \$686,516 | 35.1 | 79.5 | 136.8 | 177.2 | 227.7 | 254.6 |
| Median Price | \$640,450 | 34.1 | 91.2 | 118.6 | 151.2 | 202.1 | 266.0 |
| Sale to List Price Ratio ${ }^{7}$ | 107.1 | 104.4 | 97.0 | 96.7 | 97.2 | 94.8 | 95.2 |
| Median Days on Market | 9.5 | 14.5 | 21.0 | 31.0 | 81.0 | 35.0 | 90.0 |

[^11]New Listings (March only)




Months of Inventory (March only)




MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^12]| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | $\begin{aligned} & 3 \text { months } \\ & \text { ado } \end{aligned}$ | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$573,200 | 3.5 | 12.0 | 17.6 | 26.4 | 95.4 | 145.1 |
| Single Family | \$589,300 | 3.9 | 12.5 | 17.9 | 25.4 | 94.5 | 145.3 |
| One Storey | \$626,900 | 8.3 | 13.5 | 19.2 | 27.4 | 82.7 | 134.6 |
| Two Storey | \$536,800 | 0.8 | 11.9 | 17.3 | 24.3 | 104.8 | 152.6 |
| Apartment | \$371,900 | -1.5 | 4.7 | 14.3 | 51.4 | 106.3 | 142.4 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | 51 to 99 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1 3 9 0}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Poured concrete |
| Wastewater <br> Disposal | Municipal sewers |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1433 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10453 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

ESTATE ASSOCIATION

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1252 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 9564 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 6 3 4}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{1 0 8 9 0}$ |
| Lot Size | $\mathbf{0}$ |
| Number of <br> Fireplaces | 10 |
| Total Number Of <br> Rooms | Concrete blocs <br> Type Of Foundation <br> Type of Property |
| Wastewater <br> Disposal | Municipal sewers |

Apartment ${ }^{\text {m }}$

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | $\mathbf{1 6}$ to $\mathbf{3 0}$ |
| Bedrooms | $\mathbf{2}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Electricity |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Poured concrete |
| Total Number Of <br> Rooms | Municipal sewers |
| Type Of Foundation | Wastewater <br> Disposal |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 10 | 0.0 | -9.1 | 42.9 | -9.1 | 400.0 | 100.0 |
| Dollar Volume | \$7,270,000 | -8.3 | 29.3 | 158.3 | 118.3 | 1,995.1 | 443.8 |
| New Listings | 12 | -7.7 | -14.3 | 20.0 | -25.0 | -45.5 | -64.7 |
| Active Listings | 7 | -30.0 | -68.2 | -73.1 | -65.0 | -90.3 | -89.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 83.3 | 76.9 | 78.6 | 70.0 | 68.8 | 9.1 | 14.7 |
| Months of Inventory ${ }^{2}$ | 0.7 | 1.0 | 2.0 | 3.7 | 1.8 | 36.0 | 13.8 |
| Average Price | \$727,000 | -8.3 | 42.2 | 80.8 | 140.1 | 319.0 | 171.9 |
| Median Price | \$792,500 | -1.5 | 51.0 | 91.0 | 201.3 | 356.8 | 204.8 |
| Sale to List Price Ratio ${ }^{3}$ | 103.4 | 98.9 | 100.8 | 97.9 | 97.0 | 96.5 | 92.4 |
| Median Days on Market | 13.0 | 17.0 | 18.0 | 14.0 | 21.0 | 27.5 | 66.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 30 | 66.7 | 15.4 | 114.3 | 50.0 | 200.0 | 200.0 |
| Dollar Volume | \$28,591,900 | 168.1 | 149.6 | 467.1 | 351.6 | 780.0 | 1,187.7 |
| New Listings | 26 | -3.7 | -21.2 | 13.0 | 0.0 | -31.6 | -52.7 |
| Active Listings ${ }^{4}$ | 9 | 16.7 | -58.2 | -63.6 | -45.1 | -84.9 | -82.5 |
| Sales to New Listings Ratio ${ }^{5}$ | 115.4 | 66.7 | 78.8 | 60.9 | 76.9 | 26.3 | 18.2 |
| Months of Inventory ${ }^{6}$ | 0.9 | 1.3 | 2.6 | 5.5 | 2.6 | 18.5 | 16.0 |
| Average Price | \$953,063 | 60.8 | 116.4 | 164.7 | 201.1 | 193.3 | 329.2 |
| Median Price | \$878,000 | 41.5 | 134.1 | 159.4 | 200.2 | 187.9 | 310.3 |
| Sale to List Price Ratio ${ }^{7}$ | 102.1 | 99.9 | 99.3 | 96.4 | 97.0 | 95.8 | 93.2 |
| Median Days on Market | 24.5 | 18.5 | 19.5 | 46.0 | 33.0 | 139.0 | 75.0 |

[^13]Sales Activity (March only)


New Listings (March only)



Months of Inventory (March only)


MLS® HPI Composite Benchmark Price and Average Price


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Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^14]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 9 | 12.5 | -18.2 | 28.6 | -10.0 | 800.0 | 80.0 |
| Dollar Volume | \$6,690,000 | 5.0 | 19.0 | 137.7 | 115.6 | 2,167.8 | 400.4 |
| New Listings | 12 | 0.0 | -14.3 | 20.0 | -20.0 | -42.9 | -62.5 |
| Active Listings | 7 | -22.2 | -68.2 | -72.0 | -61.1 | -90.1 | -89.6 |
| Sales to New Listings Ratio ${ }^{1}$ | 75.0 | 66.7 | 78.6 | 70.0 | 66.7 | 4.8 | 15.6 |
| Months of Inventory ${ }^{2}$ | 0.8 | 1.1 | 2.0 | 3.6 | 1.8 | 71.0 | 13.4 |
| Average Price | \$743,333 | -6.6 | 45.4 | 84.8 | 139.5 | 152.0 | 178.0 |
| Median Price | \$805,000 | 0.1 | 53.3 | 94.0 | 196.5 | 172.9 | 209.6 |
| Sale to List Price Ratio ${ }^{3}$ | 105.0 | 98.9 | 100.8 | 97.9 | 96.6 | 98.4 | 92.4 |
| Median Days on Market | 11.0 | 17.0 | 18.0 | 14.0 | 25.0 | 36.0 | 66.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 29 | 81.3 | 11.5 | 107.1 | 52.6 | 222.2 | 262.5 |
| Dollar Volume | \$28,011,900 | 207.7 | 144.6 | 455.6 | 358.9 | 776.2 | 1,377.9 |
| New Listings | 25 | 4.2 | -24.2 | 8.7 | 0.0 | -30.6 | -52.8 |
| Active Listings ${ }^{4}$ | 9 | 28.6 | -59.7 | -63.5 | -40.0 | -85.2 | -82.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 116.0 | 66.7 | 78.8 | 60.9 | 76.0 | 25.0 | 15.1 |
| Months of Inventory ${ }^{6}$ | 0.9 | 1.3 | 2.6 | 5.3 | 2.4 | 20.2 | 19.5 |
| Average Price | \$965,928 | 69.7 | 119.3 | 168.2 | 200.7 | 171.9 | 307.7 |
| Median Price | \$880,000 | 71.5 | 134.7 | 160.0 | 188.5 | 179.4 | 311.2 |
| Sale to List Price Ratio ${ }^{7}$ | 102.6 | 100.0 | 99.3 | 96.4 | 96.8 | 95.9 | 93.6 |
| Median Days on Market | 21.0 | 18.5 | 19.5 | 46.0 | 37.0 | 139.0 | 70.5 |

[^15]Sales Activity (March only)


New Listings (March only)



Months of Inventory (March only)



MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\ominus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$677,200 | 2.4 | 14.9 | 15.5 | 26.3 | 103.9 | 158.4 |
| Single Family | \$677,200 | 2.4 | 14.9 | 15.5 | 26.3 | 103.9 | 158.4 |
| One Storey | \$654,100 | 3.4 | 16.4 | 15.2 | 26.5 | 101.1 | 159.3 |
| Two Storey | \$716,400 | 0.8 | 12.7 | 15.9 | 26.0 | 107.4 | 156.9 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



## Chatsworth

MLS® HPI Benchmark Descriptions


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 4 2 3}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | 10 <br> Total Number Of <br> Rooms |
| Type Of Foundation | Basement, Poured <br> concrete |
| Wastewater <br> Disposal | Private |

## Single Family 合浻

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1423 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 85813 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1279 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 62899 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | $100+$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | 1780 |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | Forced air |
| Half Bathrooms | 68745 |
| Heating | 0 |
| Lot Size | 10 |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Detached |
| Type Of Foundation | Private |
| Type of Property | Wastewater <br> Disposal |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 21 | 0.0 | 75.0 | 320.0 | 31.3 | 200.0 | 40.0 |
| Dollar Volume | \$16,916,788 | -3.6 | 167.1 | 697.9 | 210.1 | 736.6 | 383.3 |
| New Listings | 21 | -16.0 | 75.0 | 5.0 | -30.0 | -32.3 | -41.7 |
| Active Listings | 24 | -11.1 | -25.0 | -46.7 | -63.1 | -77.1 | -79.3 |
| Sales to New Listings Ratio ${ }^{1}$ | 100.0 | 84.0 | 100.0 | 25.0 | 53.3 | 22.6 | 41.7 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.1 | 1.3 | 2.7 | 9.0 | 4.1 | 15.0 | 7.7 |
| Average Price | \$805,561 | -3.6 | 52.6 | 90.0 | 136.3 | 178.9 | 245.2 |
| Median Price | \$700,000 | -9.1 | 34.7 | 77.2 | 146.9 | 120.1 | 233.3 |
| Sale to List Price Ratio ${ }^{3}$ | 101.1 | 103.8 | 96.1 | 97.5 | 97.7 | 94.0 | 95.5 |
| Median Days on Market | 19.0 | 16.0 | 65.5 | 18.0 | 35.5 | 100.0 | 97.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 47 | 6.8 | 74.1 | 235.7 | 34.3 | 261.5 | 30.6 |
| Dollar Volume | \$43,621,717 | 36.4 | 228.7 | 635.0 | 292.5 | 1,005.2 | 443.1 |
| New Listings | 52 | -7.1 | 36.8 | 44.4 | -11.9 | -21.2 | -43.5 |
| Active Listings ${ }^{4}$ | 25 | 11.9 | -31.2 | -28.6 | -58.6 | -74.4 | -75.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 90.4 | 78.6 | 71.1 | 38.9 | 59.3 | 19.7 | 39.1 |
| Months of Inventory ${ }^{6}$ | 1.6 | 1.5 | 4.0 | 7.5 | 5.2 | 22.5 | 8.6 |
| Average Price | \$928,122 | 27.7 | 88.8 | 119.0 | 192.3 | 205.7 | 316.0 |
| Median Price | \$805,000 | 24.2 | 70.4 | 97.5 | 184.6 | 180.5 | 283.3 |
| Sale to List Price Ratio ${ }^{7}$ | 102.3 | 101.8 | 96.9 | 96.9 | 96.5 | 94.6 | 93.0 |
| Median Days on Market | 16.0 | 14.0 | 64.0 | 41.5 | 49.0 | 88.0 | 73.5 |

[^16]Sales Activity (March only)


New Listings (March only)

MLS® HPI Composite Benchmark Price and Average Price


THE CANADIAN REAL
ESTATE ASSOCIATION

Sales Activity (March Year-to-date)



New Listings (March Year-to-date)



[^17]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 14 | -22.2 | 16.7 | 250.0 | -6.7 | 133.3 | 7.7 |
| Dollar Volume | \$14,446,900 | -12.1 | 128.1 | 603.3 | 186.3 | 634.5 | 323.5 |
| New Listings | 18 | -18.2 | 50.0 | -10.0 | -30.8 | -40.0 | -47.1 |
| Active Listings | 23 | 53.3 | -25.8 | -43.9 | -59.6 | -75.8 | -76.8 |
| Sales to New Listings Ratio ${ }^{1}$ | 77.8 | 81.8 | 100.0 | 20.0 | 57.7 | 20.0 | 38.2 |
| Months of Inventory ${ }^{2}$ | 1.6 | 0.8 | 2.6 | 10.3 | 3.8 | 15.8 | 7.6 |
| Average Price | \$1,031,921 | 13.0 | 95.5 | 100.9 | 206.8 | 214.8 | 293.2 |
| Median Price | \$874,000 | 11.0 | 68.2 | 117.1 | 212.1 | 174.0 | 229.8 |
| Sale to List Price Ratio ${ }^{3}$ | 101.9 | 104.4 | 96.1 | 98.2 | 97.7 | 95.5 | 96.3 |
| Median Days on Market | 19.0 | 14.0 | 65.5 | 18.0 | 32.0 | 78.0 | 97.0 |


| Year-to-date | March 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 36 | -12.2 | 38.5 | 200.0 | 9.1 | 200.0 | 16.1 |
| Dollar Volume | \$39,042,129 | 26.5 | 206.6 | 579.6 | 266.5 | 903.1 | 394.1 |
| New Listings | 43 | -2.3 | 16.2 | 30.3 | -17.3 | -32.8 | -48.8 |
| Active Listings ${ }^{4}$ | 21 | 57.5 | -40.0 | -30.8 | -61.3 | -76.0 | -75.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 83.7 | 93.2 | 70.3 | 36.4 | 63.5 | 18.8 | 36.9 |
| Months of Inventory ${ }^{6}$ | 1.8 | 1.0 | 4.0 | 7.6 | 4.9 | 21.8 | 8.2 |
| Average Price | \$1,084,504 | 44.0 | 121.4 | 126.5 | 236.0 | 234.4 | 325.5 |
| Median Price | \$889,000 | 35.5 | 88.6 | 109.6 | 214.2 | 193.9 | 323.3 |
| Sale to List Price Ratio ${ }^{7}$ | 103.1 | 101.9 | 96.9 | 96.9 | 96.5 | 95.5 | 94.9 |
| Median Days on Market | 14.5 | 12.0 | 49.5 | 41.5 | 51.0 | 82.5 | 71.0 |

[^18]Sales Activity (March only)


$\stackrel{\text { N }}{\stackrel{\circ}{\sim}}$ 2017
2018


ल


Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


THE CANADIAN REAL

Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^19]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$685,000 | 3.9 | 14.4 | 13.0 | 29.4 | 99.7 | 152.0 |
| Single Family | \$685,000 | 3.9 | 14.4 | 13.0 | 29.4 | 99.7 | 152.0 |
| One Storey | \$649,500 | 9.5 | 18.9 | 16.6 | 31.2 | 98.9 | 162.4 |
| Two Storey | \$758,900 | -3.7 | 8.3 | 8.1 | 27.3 | 100.8 | 138.8 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 4 8 0}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Basement, <br> Concrete blocs |
| Wastewater <br> Disposal |  |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1480 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 30052 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1337 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 28265 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey㑒

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1781 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 32431 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 10 | -50.0 | -47.4 | 11.1 | -23.1 | -44.4 | -60.0 |
| Dollar Volume | \$8,535,000 | -47.5 | -17.7 | 126.9 | 65.6 | 46.7 | 24.3 |
| New Listings | 26 | 4.0 | 23.8 | 36.8 | 62.5 | 23.8 | -60.0 |
| Active Listings | 23 | 21.1 | -48.9 | -46.5 | -52.1 | -80.3 | -88.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 38.5 | 80.0 | 90.5 | 47.4 | 81.3 | 85.7 | 38.5 |
| Months of Inventory ${ }^{2}$ | 2.3 | 1.0 | 2.4 | 4.8 | 3.7 | 6.5 | 8.3 |
| Average Price | \$853,500 | 5.0 | 56.4 | 104.2 | 115.2 | 164.1 | 210.8 |
| Median Price | \$827,500 | 3.8 | 57.6 | 123.6 | 142.0 | 219.5 | 261.4 |
| Sale to List Price Ratio ${ }^{3}$ | 102.8 | 103.9 | 98.3 | 99.3 | 97.6 | 94.5 | 93.2 |
| Median Days on Market | 9.5 | 12.0 | 24.0 | 25.0 | 89.0 | 159.5 | 38.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 32 | -34.7 | -17.9 | 52.4 | -3.0 | -28.9 | -28.9 |
| Dollar Volume | \$29,034,847 | -30.3 | 44.1 | 208.8 | 92.3 | 104.7 | 110.4 |
| New Listings | 49 | -10.9 | -9.3 | 16.7 | 48.5 | -32.9 | -65.2 |
| Active Listings ${ }^{4}$ | 15 | 0.0 | -66.7 | -58.2 | -68.3 | -87.9 | -92.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 65.3 | 89.1 | 72.2 | 50.0 | 100.0 | 61.6 | 31.9 |
| Months of Inventory ${ }^{6}$ | 1.4 | 0.9 | 3.5 | 5.2 | 4.4 | 8.5 | 13.0 |
| Average Price | \$907,339 | 6.8 | 75.7 | 102.7 | 98.3 | 187.8 | 195.9 |
| Median Price | \$822,500 | 6.8 | 73.2 | 104.6 | 140.5 | 229.0 | 250.0 |
| Sale to List Price Ratio ${ }^{7}$ | 102.3 | 105.7 | 98.4 | 98.9 | 97.0 | 94.9 | 93.6 |
| Median Days on Market | 18.5 | 12.0 | 31.0 | 24.0 | 89.0 | 140.0 | 63.0 |

[^20]Sales Activity (March only)
New Listings (March only)



Active Listings (March only)



Months of Inventory (March only)


MLS® HPI Composite Benchmark Price and Average Price


THE CANADIAN REAL

Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 8 | -57.9 | -57.9 | -11.1 | -38.5 | -55.6 | -65.2 |
| Dollar Volume | \$7,065,000 | -54.2 | -31.9 | 87.8 | 37.0 | 21.5 | 4.9 |
| New Listings | 20 | -16.7 | -4.8 | 5.3 | 25.0 | 0.0 | -68.8 |
| Active Listings | 20 | 5.3 | -54.5 | -52.4 | -58.3 | -82.6 | -90.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 40.0 | 79.2 | 90.5 | 47.4 | 81.3 | 90.0 | 35.9 |
| Months of Inventory ${ }^{2}$ | 2.5 | 1.0 | 2.3 | 4.7 | 3.7 | 6.4 | 8.9 |
| Average Price | \$883,125 | 8.8 | 61.8 | 111.3 | 122.7 | 173.3 | 201.6 |
| Median Price | \$897,500 | 12.9 | 71.0 | 142.6 | 162.4 | 246.5 | 291.9 |
| Sale to List Price Ratio ${ }^{3}$ | 103.5 | 103.6 | 98.3 | 99.3 | 97.6 | 94.5 | 94.0 |
| Median Days on Market | 15.0 | 12.0 | 24.0 | 25.0 | 89.0 | 159.5 | 38.0 |


| Year-to-date | March 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 30 | -37.5 | -21.1 | 42.9 | -6.3 | -33.3 | -30.2 |
| Dollar Volume | \$27,564,847 | -32.4 | 37.9 | 193.2 | 83.6 | 94.3 | 101.7 |
| New Listings | 42 | -22.2 | -22.2 | 0.0 | 27.3 | -41.7 | -70.0 |
| Active Listings ${ }^{4}$ | 14 | -8.7 | -68.9 | -60.7 | -71.0 | -88.9 | -92.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 71.4 | 88.9 | 70.4 | 50.0 | 97.0 | 62.5 | 30.7 |
| Months of Inventory ${ }^{6}$ | 1.4 | 1.0 | 3.6 | 5.1 | 4.5 | 8.4 | 13.3 |
| Average Price | \$918,828 | 8.1 | 74.7 | 105.2 | 95.8 | 191.4 | 189.1 |
| Median Price | \$860,000 | 13.1 | 79.2 | 113.9 | 148.6 | 244.0 | 258.3 |
| Sale to List Price Ratio ${ }^{7}$ | 102.5 | 105.6 | 98.3 | 98.9 | 97.4 | 94.9 | 94.1 |
| Median Days on Market | 21.0 | 12.0 | 37.0 | 24.0 | 88.5 | 140.0 | 63.0 |

[^21]Sales Activity (March only)
New Listings (March only)



Active Listings (March only)



Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$633,700 | 1.1 | 13.2 | 12.3 | 24.7 | 98.5 | 150.2 |
| Single Family | \$633,700 | 1.1 | 13.2 | 12.3 | 24.7 | 98.5 | 150.2 |
| One Storey | \$622,200 | 4.1 | 16.7 | 13.9 | 23.4 | 92.2 | 151.5 |
| Two Storey | \$644,800 | -1.2 | 10.5 | 11.1 | 25.7 | 103.8 | 149.6 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | 10 |
| Total Number Of <br> Rooms | Basement, <br> Type Of Foundation <br> Concrete blocs |
| Wastewater <br> Disposal | Private |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1435 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 24205 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1256 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 23677 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -8.3 | 10.0 | 83.3 | -38.9 | 83.3 | 0.0 |
| Dollar Volume | \$7,526,890 | 16.5 | 101.9 | 254.0 | 50.0 | 604.4 | 234.3 |
| New Listings | 18 | -10.0 | 20.0 | -25.0 | -14.3 | -5.3 | 20.0 |
| Active Listings | 13 | -27.8 | -48.0 | -64.9 | -51.9 | -67.5 | -78.3 |
| Sales to New Listings Ratio ${ }^{1}$ | 61.1 | 60.0 | 66.7 | 25.0 | 85.7 | 31.6 | 73.3 |
| Months of Inventory ${ }^{2}$ | 1.2 | 1.5 | 2.5 | 6.2 | 1.5 | 6.7 | 5.5 |
| Average Price | \$684,263 | 27.1 | 83.5 | 93.1 | 145.4 | 284.2 | 234.3 |
| Median Price | \$630,000 | 25.4 | 92.4 | 82.9 | 122.3 | 269.0 | 215.0 |
| Sale to List Price Ratio ${ }^{3}$ | 115.4 | 107.8 | 98.0 | 98.8 | 97.3 | 96.5 | 97.1 |
| Median Days on Market | 7.0 | 7.0 | 13.5 | 19.0 | 36.5 | 55.5 | 62.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 34 | 41.7 | 13.3 | 30.8 | 3.0 | 126.7 | 25.9 |
| Dollar Volume | \$21,900,845 | 66.0 | 87.9 | 191.7 | 167.8 | 612.0 | 340.5 |
| New Listings | 40 | 37.9 | 29.0 | 11.1 | -9.1 | 14.3 | -16.7 |
| Active Listings ${ }^{4}$ | 11 | -22.0 | -61.9 | -58.4 | -60.5 | -66.7 | -81.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 85.0 | 82.8 | 96.8 | 72.2 | 75.0 | 42.9 | 56.3 |
| Months of Inventory ${ }^{6}$ | 0.9 | 1.7 | 2.8 | 3.0 | 2.5 | 6.4 | 6.6 |
| Average Price | \$644,143 | 17.2 | 65.8 | 123.0 | 159.9 | 214.1 | 249.8 |
| Median Price | \$610,000 | 13.5 | 61.6 | 141.6 | 164.1 | 238.9 | 248.6 |
| Sale to List Price Ratio ${ }^{7}$ | 110.6 | 105.4 | 97.9 | 97.6 | 96.6 | 95.1 | 96.1 |
| Median Days on Market | 7.0 | 12.0 | 53.5 | 44.0 | 42.0 | 73.0 | 86.0 |

[^22]Sales Activity (March only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^23]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 9 | -18.2 | -10.0 | 50.0 | -50.0 | 50.0 | -18.2 |
| Dollar Volume | \$6,509,500 | 12.4 | 74.6 | 206.2 | 29.7 | 509.2 | 189.1 |
| New Listings | 16 | -11.1 | 6.7 | -33.3 | -23.8 | -11.1 | 14.3 |
| Active Listings | 13 | -18.8 | -48.0 | -63.9 | -51.9 | -66.7 | -77.6 |
| Sales to New Listings Ratio ${ }^{1}$ | 56.3 | 61.1 | 66.7 | 25.0 | 85.7 | 33.3 | 78.6 |
| Months of Inventory ${ }^{2}$ | 1.4 | 1.5 | 2.5 | 6.0 | 1.5 | 6.5 | 5.3 |
| Average Price | \$723,278 | 37.4 | 94.0 | 104.1 | 159.4 | 306.1 | 253.3 |
| Median Price | \$720,000 | 46.9 | 119.8 | 109.0 | 154.0 | 321.7 | 260.0 |
| Sale to List Price Ratio ${ }^{3}$ | 114.8 | 108.9 | 98.0 | 98.8 | 97.3 | 96.5 | 97.1 |
| Median Days on Market | 7.0 | 6.0 | 13.5 | 19.0 | 36.5 | 55.5 | 62.0 |


| Year-to-date | March 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 32 | 39.1 | 10.3 | 33.3 | -3.0 | 113.3 | 18.5 |
| Dollar Volume | \$20,883,455 | 66.8 | 82.8 | 195.0 | 155.3 | 578.9 | 320.0 |
| New Listings | 37 | 42.3 | 23.3 | 2.8 | -15.9 | 8.8 | -21.3 |
| Active Listings ${ }^{4}$ | 10 | -18.4 | -63.1 | -58.1 | -61.7 | -67.4 | -82.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 86.5 | 88.5 | 96.7 | 66.7 | 75.0 | 44.1 | 57.4 |
| Months of Inventory ${ }^{6}$ | 1.0 | 1.7 | 2.9 | 3.1 | 2.5 | 6.3 | 6.4 |
| Average Price | \$652,608 | 19.9 | 65.7 | 121.3 | 163.3 | 218.2 | 254.4 |
| Median Price | \$620,000 | 20.4 | 63.2 | 136.6 | 168.4 | 244.4 | 254.3 |
| Sale to List Price Ratio ${ }^{7}$ | 110.1 | 105.8 | 97.7 | 97.6 | 96.6 | 95.1 | 96.1 |
| Median Days on Market | 7.5 | 11.0 | 54.0 | 29.0 | 42.0 | 73.0 | 86.0 |

[^24]Sales Activity (March only)



Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\ominus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$561,800 | 2.9 | 14.5 | 15.3 | 24.2 | 96.0 | 151.4 |
| Single Family | \$561,800 | 2.9 | 14.5 | 15.3 | 24.2 | 96.0 | 151.4 |
| One Storey | \$636,000 | 4.3 | 16.3 | 13.5 | 22.9 | 88.6 | 148.1 |
| Two Storey | \$481,600 | 0.5 | 11.6 | 17.5 | 25.8 | 107.9 | 155.1 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | 1353 |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | 11 <br> Number of <br> Fireplaces <br> Total Number Of <br> Rooms <br> Type Of Foundation <br> Basement, Poured <br> concrete <br> Wastewater <br> Disposal <br> Municipal sewers |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1353 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7432 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

ESTATE ASSOCIATION

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1286 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7033 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## 2 Storey余

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1512 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7920 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -21.4 | 83.3 | 10.0 | -15.4 | 37.5 | 22.2 |
| Dollar Volume | \$9,220,235 | 20.6 | 313.5 | 180.3 | 151.5 | 482.5 | 478.5 |
| New Listings | 11 | -21.4 | 57.1 | 0.0 | -56.0 | -68.6 | -71.1 |
| Active Listings | 3 | -70.0 | -81.3 | -85.0 | -93.8 | -96.3 | -97.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 100.0 | 100.0 | 85.7 | 90.9 | 52.0 | 22.9 | 23.7 |
| Months of Inventory ${ }^{\text {2 }}$ | 0.3 | 0.7 | 2.7 | 2.0 | 3.7 | 10.1 | 11.2 |
| Average Price | \$838,203 | 53.5 | 125.5 | 154.8 | 197.3 | 323.6 | 373.4 |
| Median Price | \$770,000 | 34.6 | 140.6 | 142.5 | 192.8 | 351.6 | 404.9 |
| Sale to List Price Ratio ${ }^{3}$ | 121.8 | 103.8 | 94.2 | 100.3 | 96.5 | 92.2 | 93.8 |
| Median Days on Market | 9.0 | 10.0 | 12.0 | 19.0 | 46.0 | 23.0 | 26.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 29 | 45.0 | 38.1 | 52.6 | -3.3 | 38.1 | 61.1 |
| Dollar Volume | \$23,673,776 | 104.9 | 188.6 | 304.8 | 218.3 | 444.0 | 488.1 |
| New Listings | 29 | 16.0 | 11.5 | 0.0 | -40.8 | -45.3 | -60.3 |
| Active Listings ${ }^{4}$ | 6 | -52.8 | -65.3 | -71.7 | -86.2 | -92.1 | -92.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 100.0 | 80.0 | 80.8 | 65.5 | 61.2 | 39.6 | 24.7 |
| Months of Inventory ${ }^{6}$ | 0.6 | 1.8 | 2.3 | 3.2 | 4.1 | 10.3 | 13.4 |
| Average Price | \$816,337 | 41.3 | 109.0 | 165.2 | 229.2 | 293.9 | 265.0 |
| Median Price | \$752,527 | 40.5 | 159.5 | 178.7 | 237.5 | 278.2 | 318.2 |
| Sale to List Price Ratio ${ }^{7}$ | 115.5 | 104.0 | 95.4 | 97.6 | 96.9 | 92.7 | 94.3 |
| Median Days on Market | 10.0 | 10.5 | 23.0 | 23.0 | 64.0 | 150.0 | 59.5 |

[^25]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^26]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -8.3 | 120.0 | 10.0 | -15.4 | 57.1 | 37.5 |
| Dollar Volume | \$9,220,235 | 28.5 | 439.2 | 180.3 | 151.5 | 495.2 | 666.0 |
| New Listings | 11 | -15.4 | 83.3 | 10.0 | -50.0 | -64.5 | -69.4 |
| Active Listings | 3 | -70.0 | -80.0 | -83.3 | -92.9 | -95.7 | -96.8 |
| Sales to New Listings Ratio ${ }^{1}$ | 100.0 | 92.3 | 83.3 | 100.0 | 59.1 | 22.6 | 22.2 |
| Months of Inventory ${ }^{2}$ | 0.3 | 0.8 | 3.0 | 1.8 | 3.2 | 10.0 | 11.6 |
| Average Price | \$838,203 | 40.1 | 145.1 | 154.8 | 197.3 | 278.8 | 457.1 |
| Median Price | \$770,000 | 26.2 | 214.3 | 142.5 | 192.8 | 286.9 | 459.2 |
| Sale to List Price Ratio ${ }^{3}$ | 121.8 | 105.0 | 94.1 | 100.3 | 96.5 | 93.7 | 93.3 |
| Median Days on Market | 9.0 | 10.0 | 16.0 | 19.0 | 46.0 | 24.0 | 26.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 28 | 55.6 | 47.4 | 47.4 | -3.4 | 40.0 | 75.0 |
| Dollar Volume | \$22,795,776 | 105.6 | 216.1 | 289.8 | 220.1 | 427.9 | 592.3 |
| New Listings | 29 | 20.8 | 26.1 | 3.6 | -37.0 | -35.6 | -57.4 |
| Active Listings ${ }^{4}$ | 6 | -50.0 | -62.2 | -69.6 | -84.5 | -91.1 | -92.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 96.6 | 75.0 | 82.6 | 67.9 | 63.0 | 44.4 | 23.5 |
| Months of Inventory ${ }^{6}$ | 0.6 | 1.9 | 2.4 | 2.9 | 3.8 | 9.6 | 13.8 |
| Average Price | \$814,135 | 32.2 | 114.5 | 164.5 | 231.5 | 277.1 | 295.6 |
| Median Price | \$743,714 | 30.0 | 191.7 | 175.4 | 236.5 | 263.7 | 323.9 |
| Sale to List Price Ratio ${ }^{7}$ | 116.1 | 104.8 | 95.3 | 97.6 | 96.8 | 93.2 | 93.3 |
| Median Days on Market | 9.5 | 10.5 | 23.0 | 23.0 | 63.0 | 150.0 | 59.5 |

[^27]Sales Activity (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$533,000 | 3.9 | 12.8 | 20.5 | 31.1 | 110.8 | 166.6 |
| Single Family | \$533,000 | 3.9 | 12.8 | 20.5 | 31.1 | 110.8 | 166.6 |
| One Storey | \$588,600 | 7.8 | 14.7 | 28.5 | 34.0 | 107.3 | 180.2 |
| Two Storey | \$487,100 | -1.0 | 10.2 | 11.5 | 27.2 | 113.6 | 150.2 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Huron－Kinloss

Composite 合悤殓関

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1 4 0 1}$ |
| Gross Living Area <br> （Above Ground；in <br> sq．ft．） | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | $\mathbf{0}$ |
| Number of <br> Fireplaces | Poured concrete |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation |  |
| Wastewater <br> Disposal |  |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area （Above Ground；in sq．ft．） | 1401 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 14224 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

1 Storey

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1267 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Lot Size | 13977 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey㑒

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1651 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 15000 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -45.0 | -8.3 | -47.6 | -52.2 | 37.5 | -15.4 |
| Dollar Volume | \$7,638,000 | -38.3 | 33.1 | -5.0 | 8.5 | 349.1 | 170.8 |
| New Listings | 14 | -54.8 | -57.6 | -26.3 | -63.2 | -54.8 | -73.1 |
| Active Listings | 15 | -46.4 | -76.9 | -70.0 | -82.4 | -88.3 | -86.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 78.6 | 64.5 | 36.4 | 110.5 | 60.5 | 25.8 | 25.0 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.4 | 1.4 | 5.4 | 2.4 | 3.7 | 16.0 | 8.4 |
| Average Price | \$694,364 | 12.2 | 45.2 | 81.4 | 126.9 | 226.6 | 220.0 |
| Median Price | \$700,000 | 35.3 | 68.3 | 89.1 | 134.1 | 234.9 | 228.6 |
| Sale to List Price Ratio ${ }^{3}$ | 111.8 | 112.0 | 99.4 | 98.7 | 96.9 | 96.3 | 96.1 |
| Median Days on Market | 11.0 | 7.0 | 16.0 | 31.0 | 30.0 | 138.5 | 30.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 32 | -13.5 | 0.0 | -25.6 | -31.9 | 33.3 | -13.5 |
| Dollar Volume | \$23,914,614 | 12.0 | 62.9 | 55.9 | 87.4 | 299.0 | 170.7 |
| New Listings | 38 | -20.8 | -39.7 | -32.1 | -54.8 | -35.6 | -59.1 |
| Active Listings ${ }^{4}$ | 12 | -48.6 | -75.7 | -76.3 | -85.4 | -90.1 | -86.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 84.2 | 77.1 | 50.8 | 76.8 | 56.0 | 40.7 | 39.8 |
| Months of Inventory ${ }^{6}$ | 1.1 | 1.9 | 4.6 | 3.5 | 5.2 | 15.2 | 7.1 |
| Average Price | \$747,332 | 29.5 | 62.9 | 109.4 | 175.3 | 199.2 | 213.0 |
| Median Price | \$695,000 | 36.3 | 63.5 | 93.3 | 179.1 | 197.1 | 237.4 |
| Sale to List Price Ratio ${ }^{7}$ | 111.2 | 106.8 | 98.8 | 98.1 | 95.8 | 96.2 | 96.1 |
| Median Days on Market | 10.0 | 7.0 | 37.0 | 31.0 | 38.0 | 118.5 | 39.0 |

[^28]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)


N

MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 9 | -47.1 | -18.2 | -47.1 | -55.0 | 12.5 | -25.0 |
| Dollar Volume | \$6,853,000 | -31.2 | 23.6 | 2.7 | 9.3 | 303.0 | 154.4 |
| New Listings | 10 | -63.0 | -60.0 | -23.1 | -67.7 | -67.7 | -76.2 |
| Active Listings | 8 | -33.3 | -84.0 | -80.0 | -88.6 | -92.3 | -91.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 90.0 | 63.0 | 44.0 | 130.8 | 64.5 | 25.8 | 28.6 |
| Months of Inventory ${ }^{2}$ | 0.9 | 0.7 | 4.5 | 2.4 | 3.5 | 13.0 | 7.8 |
| Average Price | \$761,444 | 29.9 | 51.1 | 94.1 | 142.8 | 258.2 | 239.2 |
| Median Price | \$750,000 | 42.9 | 79.4 | 102.7 | 148.3 | 258.9 | 248.0 |
| Sale to List Price Ratio ${ }^{3}$ | 113.1 | 110.0 | 99.5 | 98.5 | 97.2 | 96.3 | 96.4 |
| Median Days on Market | 13.0 | 7.0 | 16.0 | 32.0 | 26.5 | 138.5 | 30.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 28 | -15.2 | 16.7 | -22.2 | -28.2 | 33.3 | -6.7 |
| Dollar Volume | \$22,342,714 | 19.3 | 89.2 | 68.0 | 101.0 | 337.7 | 186.7 |
| New Listings | 33 | -21.4 | -34.0 | -26.7 | -51.5 | -41.1 | -57.7 |
| Active Listings ${ }^{4}$ | 6 | -17.4 | -83.6 | -85.2 | -90.5 | -93.4 | -91.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 84.8 | 78.6 | 48.0 | 80.0 | 57.4 | 37.5 | 38.5 |
| Months of Inventory ${ }^{6}$ | 0.7 | 0.7 | 4.8 | 3.6 | 5.2 | 13.8 | 7.5 |
| Average Price | \$797,954 | 40.6 | 62.1 | 116.0 | 180.0 | 228.3 | 207.1 |
| Median Price | \$725,750 | 42.3 | 65.6 | 100.5 | 184.6 | 218.5 | 232.5 |
| Sale to List Price Ratio ${ }^{7}$ | 112.2 | 105.5 | 99.2 | 97.9 | 96.1 | 95.8 | 96.0 |
| Median Days on Market | 10.5 | 7.0 | 25.5 | 32.5 | 38.0 | 122.0 | 41.0 |

[^29]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

Kincardine
MLS® Condo Townhouse Market
Activity

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 1 | 0.0 | - | -75.0 | 0.0 | - | - |
| Dollar Volume | \$470,000 | 26.5 | - | -65.6 | 306.9 | - | - |
| New Listings | 2 | 100.0 | 100.0 | -60.0 | -66.7 | - | -33.3 |
| Active Listings | 1 | -88.9 | -66.7 | -83.3 | -87.5 | -50.0 | -85.7 |
| Sales to New Listings Ratio ${ }^{1}$ | 50.0 | 100.0 | - | 80.0 | 16.7 | - | - |
| Months of Inventory ${ }^{2}$ | 1.0 | 9.0 | - | 1.5 | 8.0 | - | - |
| Average Price | \$470,000 | 26.5 | - | 37.6 | 306.9 | - | - |
| Median Price | \$470,000 | 26.5 | - | 18.3 | 306.9 | - | - |
| Sale to List Price Ratio ${ }^{3}$ | 111.9 | 123.9 | - | 99.6 | 96.3 | - | - |
| Median Days on Market | 9.0 | 6.0 | - | 0.0 | 119.0 | - | - |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 2 | 0.0 | -33.3 | -60.0 | -33.3 | - | 0.0 |
| Dollar Volume | \$779,900 | 33.0 | -32.1 | -54.2 | 64.7 | - | 177.5 |
| New Listings | 2 | -33.3 | -50.0 | -71.4 | -77.8 | - | -66.7 |
| Active Listings ${ }^{4}$ | 1 | -89.3 | -57.1 | -78.6 | -82.4 | -62.5 | -80.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 100.0 | 66.7 | 75.0 | 71.4 | 33.3 | - | 33.3 |
| Months of Inventory ${ }^{6}$ | 1.5 | 14.0 | 2.3 | 2.8 | 5.7 | - | 7.5 |
| Average Price | \$389,950 | 33.0 | 1.9 | 14.4 | 147.0 | - | 177.5 |
| Median Price | \$389,950 | 33.0 | 4.0 | -1.3 | 237.6 | - | 177.5 |
| Sale to List Price Ratio ${ }^{7}$ | 106.0 | 111.9 | 98.4 | 99.0 | 96.6 | - | 97.1 |
| Median Days on Market | 65.0 | 3.5 | 91.0 | 0.0 | 11.0 | - | 27.5 |

[^30]Sales Activity (March only)


Active Listings (March only)


MLS® HPI Townhouse Benchmark Price and Average Price


Kincardine<br>MLS® Condo Townhouse Market<br>Activity

Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)



[^31]| MLS ${ }^{\ominus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | $3 \text { months }$ ago | $6 \text { months }$ ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$620,400 | 3.6 | 8.9 | 14.3 | 27.8 | 91.8 | 141.0 |
| Single Family | \$636,600 | 3.2 | 9.3 | 14.2 | 25.8 | 93.3 | 140.0 |
| One Storey | \$638,600 | 9.6 | 12.0 | 23.4 | 28.0 | 98.8 | 161.3 |
| Two Storey | \$650,300 | -2.0 | 7.0 | 7.0 | 24.1 | 89.1 | 122.1 |
| Townhouse | \$400,400 | 6.0 | 6.4 | 14.8 | 39.1 | 74.5 | 122.9 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Composite 合悤殓関

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached，Single <br> width |
| Gross Living Area <br> （Above Ground；in <br> sq．ft．） | $\mathbf{1 3 1 5}$ |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Electricity |
| Number of <br> Fireplaces | $\mathbf{0}$ |
| Total Number Of <br> Rooms | 10 |
| Type Of Foundation | Basement，Poured <br> concrete |
| Wastewater <br> Disposal | Municipal sewers |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached，Single width |
| Gross Living Area （Above Ground；in sq．ft．） | 1338 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Electricity |
| Lot Size | 9256 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement，Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1261 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Electricity |
| Lot Size | 10121 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## 2 Storey余

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1479 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Electricity |
| Lot Size | 8480 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

Townhouse 觼

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | 31 to 50 |
| Bedrooms | 2 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 1 9 5}$ |
| Half Bathrooms | Baseboards |
| Heating | Electricity |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | 9 |
| Total Number Of <br> Rooms | Type Of Foundation Poured concrete <br> Wastewater <br> Disposal Municipal sewers |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 18 | -14.3 | 0.0 | 20.0 | -25.0 | 5.9 | 100.0 |
| Dollar Volume | \$16,359,100 | -28.4 | 64.4 | 124.5 | 106.2 | 255.2 | 592.2 |
| New Listings | 32 | 18.5 | 3.2 | 45.5 | -3.0 | -47.5 | -33.3 |
| Active Listings | 25 | 19.0 | -46.8 | -34.2 | -45.7 | -82.8 | -82.8 |
| Sales to New Listings Ratio ${ }^{1}$ | 56.3 | 77.8 | 58.1 | 68.2 | 72.7 | 27.9 | 18.8 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.4 | 1.0 | 2.6 | 2.5 | 1.9 | 8.5 | 16.1 |
| Average Price | \$908,839 | -16.5 | 64.4 | 87.1 | 174.9 | 235.5 | 246.1 |
| Median Price | \$745,000 | -13.4 | 82.7 | 101.4 | 148.4 | 167.5 | 238.6 |
| Sale to List Price Ratio ${ }^{3}$ | 104.7 | 104.3 | 95.4 | 98.7 | 100.0 | 95.7 | 97.2 |
| Median Days on Market | 11.0 | 13.0 | 17.0 | 27.0 | 20.5 | 59.0 | 49.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 40 | -9.1 | 25.0 | 29.0 | -11.1 | 5.3 | 53.8 |
| Dollar Volume | \$35,948,100 | -8.3 | 109.1 | 154.7 | 112.8 | 226.1 | 493.0 |
| New Listings | 61 | 7.0 | 3.4 | 29.8 | -14.1 | -43.5 | -40.8 |
| Active Listings ${ }^{4}$ | 18 | -8.3 | -53.8 | -50.5 | -56.7 | -85.0 | -85.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 65.6 | 77.2 | 54.2 | 66.0 | 63.4 | 35.2 | 25.2 |
| Months of Inventory ${ }^{6}$ | 1.4 | 1.4 | 3.7 | 3.6 | 2.8 | 9.7 | 14.8 |
| Average Price | \$898,703 | 0.9 | 67.3 | 97.4 | 139.4 | 209.8 | 285.5 |
| Median Price | \$800,500 | 10.4 | 80.4 | 119.3 | 128.1 | 197.9 | 278.5 |
| Sale to List Price Ratio ${ }^{7}$ | 105.1 | 103.0 | 96.7 | 95.6 | 98.5 | 94.7 | 96.2 |
| Median Days on Market | 11.0 | 14.0 | 19.0 | 36.0 | 22.0 | 85.0 | 80.0 |

[^32]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^33]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -42.1 | -26.7 | -26.7 | -47.6 | -35.3 | 37.5 |
| Dollar Volume | \$11,699,000 | -47.5 | 33.0 | 60.5 | 62.4 | 154.0 | 445.8 |
| New Listings | 29 | 11.5 | 0.0 | 31.8 | 0.0 | -50.0 | -34.1 |
| Active Listings | 24 | 26.3 | -46.7 | -36.8 | -45.5 | -82.2 | -81.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 37.9 | 73.1 | 51.7 | 68.2 | 72.4 | 29.3 | 18.2 |
| Months of Inventory ${ }^{\text {2 }}$ | 2.2 | 1.0 | 3.0 | 2.5 | 2.1 | 7.9 | 16.3 |
| Average Price | \$1,063,545 | -9.4 | 81.4 | 118.9 | 210.1 | 292.6 | 297.0 |
| Median Price | \$996,000 | 4.4 | 140.0 | 169.2 | 227.6 | 257.6 | 349.7 |
| Sale to List Price Ratio ${ }^{3}$ | 102.7 | 104.4 | 95.2 | 98.7 | 100.4 | 95.7 | 98.2 |
| Median Days on Market | 11.0 | 14.0 | 17.0 | 27.0 | 20.0 | 59.0 | 43.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 32 | -17.9 | 14.3 | 6.7 | -20.0 | -13.5 | 33.3 |
| Dollar Volume | \$30,676,500 | -17.6 | 95.1 | 121.6 | 94.3 | 178.9 | 439.9 |
| New Listings | 52 | 0.0 | -3.7 | 13.0 | -18.8 | -49.5 | -44.7 |
| Active Listings ${ }^{4}$ | 16 | -7.5 | -56.3 | -55.9 | -59.8 | -85.5 | -85.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 61.5 | 75.0 | 51.9 | 65.2 | 62.5 | 35.9 | 25.5 |
| Months of Inventory ${ }^{6}$ | 1.5 | 1.4 | 4.0 | 3.7 | 3.1 | 9.2 | 14.3 |
| Average Price | \$958,641 | 0.4 | 70.7 | 107.7 | 142.9 | 222.5 | 304.9 |
| Median Price | \$870,000 | 8.9 | 66.5 | 136.7 | 128.6 | 222.8 | 311.3 |
| Sale to List Price Ratio ${ }^{7}$ | 104.0 | 102.8 | 96.5 | 95.5 | 98.7 | 95.2 | 96.6 |
| Median Days on Market | 13.0 | 15.0 | 19.5 | 37.0 | 22.5 | 87.0 | 80.0 |

[^34]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

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| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$802,400 | 1.6 | 12.8 | 10.7 | 24.5 | 92.1 | 150.7 |
| Single Family | \$802,400 | 1.6 | 12.8 | 10.7 | 24.5 | 92.1 | 150.7 |
| One Storey | \$806,600 | 4.3 | 16.3 | 13.7 | 23.1 | 90.2 | 153.3 |
| Two Storey | \$777,800 | -2.5 | 7.9 | 6.3 | 26.1 | 99.4 | 144.4 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 6 1 1}$ |
| Half Bathrooms | Forced air |
| Heating | $\mathbf{0}$ |
| Number of <br> Fireplaces | 10 <br> Total Number Of <br> Rooms <br> Type Of Foundation <br> Basement, Poured <br> concrete <br> Wastewater <br> Disposal <br> Private |

## Single Family 合悤

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1611 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 69848 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

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1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1484 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 54200 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1920 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 120000 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 8 | -20.0 | 0.0 | -11.1 | -27.3 | 14.3 | -46.7 |
| Dollar Volume | \$5,347,000 | -6.8 | 85.7 | 91.4 | 35.5 | 204.0 | 88.6 |
| New Listings | 12 | -36.8 | 33.3 | -14.3 | 20.0 | -29.4 | -42.9 |
| Active Listings | 13 | -13.3 | -45.8 | -62.9 | -38.1 | -79.0 | -81.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 66.7 | 52.6 | 88.9 | 64.3 | 110.0 | 41.2 | 71.4 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.6 | 1.5 | 3.0 | 3.9 | 1.9 | 8.9 | 4.8 |
| Average Price | \$668,375 | 16.5 | 85.7 | 115.4 | 86.3 | 166.0 | 253.6 |
| Median Price | \$625,550 | 17.9 | 76.7 | 119.5 | 150.2 | 163.9 | 229.2 |
| Sale to List Price Ratio ${ }^{3}$ | 117.4 | 104.1 | 103.5 | 98.9 | 98.7 | 96.5 | 96.5 |
| Median Days on Market | 7.0 | 8.5 | 62.5 | 40.0 | 50.0 | 123.0 | 77.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 23 | -14.8 | 15.0 | -23.3 | 35.3 | 9.5 | -37.8 |
| Dollar Volume | \$15,876,300 | 4.6 | 106.9 | 41.7 | 203.9 | 167.8 | 115.5 |
| New Listings | 31 | -20.5 | 34.8 | -22.5 | 24.0 | -6.1 | -47.5 |
| Active Listings ${ }^{4}$ | 11 | 14.3 | -55.6 | -70.6 | -51.5 | -81.7 | -84.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 74.2 | 69.2 | 87.0 | 75.0 | 68.0 | 63.6 | 62.7 |
| Months of Inventory ${ }^{6}$ | 1.4 | 1.0 | 3.6 | 3.6 | 3.9 | 8.3 | 5.5 |
| Average Price | \$690,274 | 22.7 | 79.9 | 84.8 | 124.6 | 144.5 | 246.8 |
| Median Price | \$631,100 | 19.9 | 80.3 | 102.0 | 180.5 | 137.3 | 260.6 |
| Sale to List Price Ratio ${ }^{7}$ | 114.0 | 103.4 | 100.4 | 97.4 | 98.1 | 96.0 | 95.4 |
| Median Days on Market | 8.0 | 8.0 | 28.5 | 41.0 | 50.0 | 98.0 | 80.0 |

[^35]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)


MLS® HPI Composite Benchmark Price and Average Price


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Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 8 | -11.1 | 33.3 | -11.1 | -20.0 | 14.3 | -46.7 |
| Dollar Volume | \$5,347,000 | 3.8 | 150.8 | 91.4 | 46.2 | 204.0 | 88.6 |
| New Listings | 12 | -7.7 | 50.0 | -14.3 | 20.0 | -7.7 | -42.9 |
| Active Listings | 13 | 30.0 | -38.1 | -53.6 | -38.1 | -77.6 | -81.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 66.7 | 69.2 | 75.0 | 64.3 | 100.0 | 53.8 | 71.4 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.6 | 1.1 | 3.5 | 3.1 | 2.1 | 8.3 | 4.7 |
| Average Price | \$668,375 | 16.8 | 88.1 | 115.4 | 82.7 | 166.0 | 253.6 |
| Median Price | \$625,550 | 31.4 | 80.3 | 119.5 | 172.0 | 163.9 | 229.2 |
| Sale to List Price Ratio ${ }^{3}$ | 117.4 | 104.9 | 100.1 | 98.9 | 98.2 | 96.5 | 96.5 |
| Median Days on Market | 7.0 | 9.0 | 26.5 | 40.0 | 45.0 | 123.0 | 77.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 23 | -8.0 | 27.8 | -11.5 | 64.3 | 15.0 | -37.8 |
| Dollar Volume | \$15,876,300 | 12.8 | 129.2 | 55.0 | 261.3 | 178.4 | 115.5 |
| New Listings | 31 | 0.0 | 40.9 | -13.9 | 24.0 | 6.9 | -47.5 |
| Active Listings ${ }^{4}$ | 11 | 45.5 | -47.5 | -63.2 | -48.4 | -80.8 | -83.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 74.2 | 80.6 | 81.8 | 72.2 | 56.0 | 69.0 | 62.7 |
| Months of Inventory ${ }^{6}$ | 1.4 | 0.9 | 3.4 | 3.3 | 4.4 | 8.4 | 5.2 |
| Average Price | \$690,274 | 22.6 | 79.4 | 75.2 | 119.9 | 142.1 | 246.8 |
| Median Price | \$631,100 | 19.9 | 81.9 | 102.0 | 190.2 | 131.2 | 260.6 |
| Sale to List Price Ratio ${ }^{7}$ | 114.0 | 103.8 | 98.9 | 97.4 | 97.3 | 96.3 | 95.4 |
| Median Days on Market | 8.0 | 9.0 | 26.5 | 50.5 | 30.5 | 100.5 | 80.0 |

[^36]Sales Activity (March only)



2013
2014
2015
2016
2017
2018
2019
2020
2021
2022

New Listings (March only)


Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


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Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | $\begin{gathered} 3 \text { months } \\ \text { ago } \end{gathered}$ | $6 \text { months }$ ago | $12 \text { months }$ ago | 3 years ago | 5 years ago |
| Composite | \$591,500 | 2.5 | 13.1 | 14.9 | 26.1 | 102.9 | 162.4 |
| Single Family | \$584,900 | 2.5 | 14.3 | 15.4 | 24.9 | 101.2 | 159.1 |
| One Storey | \$646,600 | 4.2 | 16.4 | 14.6 | 23.7 | 91.9 | 154.0 |
| Two Storey | \$539,700 | 0.7 | 12.0 | 16.3 | 26.0 | 108.5 | 163.0 |
| Townhouse | \$515,900 | 4.2 | 3.1 | 11.1 | 41.8 | 89.4 | 174.3 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 3 8 5}$ |
| Half Bathrooms | $\mathbf{0}$ |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of <br> Fireplaces | $\mathbf{0}$ |
| Total Number Of <br> Rooms | Basement, Poured <br> concrete |
| Type Of Foundation | Municipal sewers |
| Wastewater <br> Disposal |  |

## Single Family 合悤

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1389 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 9240 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

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1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1239 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8713 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## 2 Storey余

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1575 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 9610 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## Townhouse

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | 0 to 5 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 0 9 5}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Basement, Poured <br> concrete |
| Wastewater <br> Disposal | Municipal sewers |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 6 | -40.0 | -25.0 | -25.0 | -68.4 | 200.0 | 20.0 |
| Dollar Volume | \$5,119,000 | -8.3 | 69.5 | 93.6 | -17.7 | 2,667.0 | 400.6 |
| New Listings | 22 | 22.2 | -4.3 | 46.7 | -21.4 | -26.7 | -46.3 |
| Active Listings | 23 | 35.3 | -54.0 | -39.5 | -69.7 | -82.2 | -85.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 27.3 | 55.6 | 34.8 | 53.3 | 67.9 | 6.7 | 12.2 |
| Months of Inventory ${ }^{2}$ | 3.8 | 1.7 | 6.3 | 4.8 | 4.0 | 64.5 | 31.0 |
| Average Price | \$853,167 | 52.9 | 126.0 | 158.1 | 160.6 | 822.3 | 317.2 |
| Median Price | \$772,500 | 54.7 | 120.7 | 197.1 | 175.9 | 735.1 | 306.6 |
| Sale to List Price Ratio ${ }^{3}$ | 104.5 | 103.3 | 96.4 | 100.6 | 96.6 | 90.9 | 94.6 |
| Median Days on Market | 10.0 | 10.0 | 66.0 | 91.0 | 30.0 | 197.5 | 148.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 21 | -4.5 | 75.0 | 50.0 | -32.3 | 40.0 | 75.0 |
| Dollar Volume | \$16,293,300 | 28.5 | 242.1 | 254.9 | 48.5 | 370.3 | 583.3 |
| New Listings | 38 | 15.2 | -2.6 | 52.0 | -26.9 | -28.3 | -48.6 |
| Active Listings ${ }^{4}$ | 14 | 13.9 | -66.4 | -60.6 | -80.7 | -87.9 | -89.5 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.3 | 66.7 | 30.8 | 56.0 | 59.6 | 28.3 | 16.2 |
| Months of Inventory ${ }^{6}$ | 2.0 | 1.6 | 10.2 | 7.4 | 6.8 | 22.5 | 32.5 |
| Average Price | \$775,871 | 34.7 | 95.5 | 136.6 | 119.3 | 235.9 | 290.5 |
| Median Price | \$750,000 | 40.8 | 88.5 | 159.1 | 145.9 | 298.9 | 371.7 |
| Sale to List Price Ratio ${ }^{7}$ | 101.4 | 104.3 | 96.7 | 99.5 | 96.4 | 92.5 | 94.0 |
| Median Days on Market | 10.0 | 9.5 | 66.0 | 82.0 | 62.0 | 106.0 | 143.0 |

[^37]Sales Activity (March only)




New Listings (March only)


MLS® HPI Composite Benchmark Price and Average Price


Northern Bruce Peninsula
MLS® Residential Market Activity

Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 6 | -40.0 | -25.0 | -25.0 | -68.4 | 200.0 | 20.0 |
| Dollar Volume | \$5,119,000 | -8.3 | 69.5 | 93.6 | -17.7 | 2,667.0 | 400.6 |
| New Listings | 22 | 22.2 | -4.3 | 46.7 | -18.5 | -24.1 | -45.0 |
| Active Listings | 23 | 35.3 | -54.0 | -39.5 | -68.1 | -81.7 | -85.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 27.3 | 55.6 | 34.8 | 53.3 | 70.4 | 6.9 | 12.5 |
| Months of Inventory ${ }^{2}$ | 3.8 | 1.7 | 6.3 | 4.8 | 3.8 | 63.0 | 30.6 |
| Average Price | \$853,167 | 52.9 | 126.0 | 158.1 | 160.6 | 822.3 | 317.2 |
| Median Price | \$772,500 | 54.7 | 120.7 | 197.1 | 175.9 | 735.1 | 306.6 |
| Sale to List Price Ratio ${ }^{3}$ | 104.5 | 103.3 | 96.4 | 100.6 | 96.6 | 90.9 | 94.6 |
| Median Days on Market | 10.0 | 10.0 | 66.0 | 91.0 | 30.0 | 197.5 | 148.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 21 | -4.5 | 75.0 | 50.0 | -32.3 | 50.0 | 75.0 |
| Dollar Volume | \$16,293,300 | 28.5 | 242.1 | 254.9 | 48.5 | 382.2 | 583.3 |
| New Listings | 38 | 15.2 | -2.6 | 52.0 | -22.4 | -25.5 | -47.2 |
| Active Listings ${ }^{4}$ | 14 | 13.9 | -66.4 | -60.6 | -79.9 | -87.7 | -89.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.3 | 66.7 | 30.8 | 56.0 | 63.3 | 27.5 | 16.7 |
| Months of Inventory ${ }^{6}$ | 2.0 | 1.6 | 10.2 | 7.4 | 6.6 | 23.7 | 32.3 |
| Average Price | \$775,871 | 34.7 | 95.5 | 136.6 | 119.3 | 221.5 | 290.5 |
| Median Price | \$750,000 | 40.8 | 88.5 | 159.1 | 145.9 | 288.6 | 371.7 |
| Sale to List Price Ratio ${ }^{7}$ | 101.4 | 104.3 | 96.7 | 99.5 | 96.4 | 92.2 | 94.0 |
| Median Days on Market | 10.0 | 9.5 | 66.0 | 82.0 | 62.0 | 106.0 | 143.0 |

[^38]Sales Activity (March only)





New Listings (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

THE CANADIAN REAL
Northern Bruce Peninsula
MLS® HPI Benchmark Price

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$628,800 | 7.0 | 15.0 | 13.0 | 31.4 | 91.1 | 128.6 |
| Single Family | \$628,800 | 7.0 | 15.0 | 13.0 | 31.4 | 91.1 | 128.6 |
| One Storey | \$631,500 | 12.2 | 19.7 | 16.9 | 33.9 | 91.4 | 136.9 |
| Two Storey | \$632,600 | 0.0 | 8.6 | 7.5 | 27.7 | 91.8 | 117.0 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION

Composite 合悤殓関

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area （Above Ground；in sq．ft．） | 1357 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Concrete blocs |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area （Above Ground；in sq．ft．） | 1357 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Lot Size | 28721 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

## 1 Storey

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1162 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Lot Size | 25168 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 7 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

## 2 Storey余

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1632 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Lot Size | 30682 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 29 | -9.4 | 16.0 | 16.0 | -25.6 | 26.1 | 38.1 |
| Dollar Volume | \$17,166,460 | 5.2 | 117.7 | 127.3 | 92.3 | 271.5 | 261.1 |
| New Listings | 37 | -19.6 | -7.5 | 15.6 | -17.8 | -50.7 | -36.2 |
| Active Listings | 37 | 12.1 | -27.5 | -48.6 | -58.0 | -77.0 | -76.3 |
| Sales to New Listings Ratio ${ }^{1}$ | 78.4 | 69.6 | 62.5 | 78.1 | 86.7 | 30.7 | 36.2 |
| Months of Inventory ${ }^{2}$ | 1.3 | 1.0 | 2.0 | 2.9 | 2.3 | 7.0 | 7.4 |
| Average Price | \$591,947 | 16.1 | 87.6 | 96.0 | 158.6 | 194.7 | 161.5 |
| Median Price | \$572,500 | 21.3 | 101.6 | 97.4 | 179.3 | 201.3 | 193.6 |
| Sale to List Price Ratio ${ }^{3}$ | 105.9 | 103.6 | 97.1 | 98.1 | 96.7 | 95.9 | 94.1 |
| Median Days on Market | 10.0 | 11.5 | 17.0 | 30.0 | 27.0 | 63.0 | 103.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 74 | 0.0 | 10.4 | 45.1 | -2.6 | 54.2 | 25.4 |
| Dollar Volume | \$42,920,033 | 25.4 | 95.3 | 195.5 | 138.9 | 328.9 | 253.4 |
| New Listings | 101 | -1.0 | 16.1 | 17.4 | -1.9 | -24.6 | -22.3 |
| Active Listings ${ }^{4}$ | 36 | 32.1 | -17.1 | -48.6 | -61.1 | -76.9 | -74.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 73.3 | 72.5 | 77.0 | 59.3 | 73.8 | 35.8 | 45.4 |
| Months of Inventory ${ }^{6}$ | 1.4 | 1.1 | 1.9 | 4.1 | 3.6 | 9.6 | 7.0 |
| Average Price | \$580,000 | 25.4 | 76.9 | 103.7 | 145.4 | 178.2 | 181.8 |
| Median Price | \$550,000 | 25.6 | 74.6 | 100.0 | 166.3 | 193.3 | 189.5 |
| Sale to List Price Ratio ${ }^{7}$ | 106.0 | 103.7 | 97.5 | 98.1 | 97.0 | 95.7 | 94.7 |
| Median Days on Market | 9.0 | 12.0 | 21.0 | 29.0 | 28.0 | 60.0 | 78.0 |

[^39]Sales Activity (March only)



New Listings (March only)



Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 27 | 0.0 | 58.8 | 42.1 | -15.6 | 35.0 | 42.1 |
| Dollar Volume | \$16,178,460 | 15.2 | 177.5 | 199.2 | 112.2 | 284.3 | 261.9 |
| New Listings | 34 | -12.8 | 0.0 | 36.0 | -12.8 | -20.9 | -34.6 |
| Active Listings | 24 | -7.7 | -41.5 | -42.9 | -57.1 | -80.5 | -82.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 79.4 | 69.2 | 50.0 | 76.0 | 82.1 | 46.5 | 36.5 |
| Months of Inventory ${ }^{2}$ | 0.9 | 1.0 | 2.4 | 2.2 | 1.8 | 6.2 | 7.4 |
| Average Price | \$599,202 | 15.2 | 74.7 | 110.6 | 151.5 | 184.7 | 154.7 |
| Median Price | \$603,000 | 25.9 | 76.3 | 111.6 | 178.6 | 209.2 | 205.1 |
| Sale to List Price Ratio ${ }^{3}$ | 106.7 | 104.2 | 96.8 | 97.8 | 97.4 | 96.0 | 94.1 |
| Median Days on Market | 10.0 | 11.0 | 24.0 | 29.0 | 27.5 | 70.0 | 97.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 64 | 3.2 | 16.4 | 73.0 | -3.0 | 56.1 | 20.8 |
| Dollar Volume | \$38,392,133 | 28.9 | 107.3 | 261.3 | 141.4 | 336.7 | 242.9 |
| New Listings | 88 | 8.6 | 23.9 | 35.4 | -2.2 | -6.4 | -26.7 |
| Active Listings ${ }^{4}$ | 23 | 20.7 | -27.8 | -38.6 | -58.3 | -79.9 | -81.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 72.7 | 76.5 | 77.5 | 56.9 | 73.3 | 43.6 | 44.2 |
| Months of Inventory ${ }^{6}$ | 1.1 | 0.9 | 1.8 | 3.1 | 2.5 | 8.5 | 7.1 |
| Average Price | \$599,877 | 24.8 | 78.1 | 108.9 | 149.0 | 179.8 | 184.0 |
| Median Price | \$564,250 | 24.8 | 79.1 | 98.0 | 173.2 | 189.4 | 189.4 |
| Sale to List Price Ratio ${ }^{7}$ | 106.9 | 103.9 | 97.5 | 97.7 | 97.2 | 95.6 | 94.5 |
| Median Days on Market | 8.0 | 12.0 | 21.0 | 26.0 | 28.0 | 63.0 | 78.0 |

[^40]Sales Activity (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 2 | -50.0 | 0.0 | -60.0 | -50.0 | 100.0 | - |
| Dollar Volume | \$988,000 | -48.3 | 95.3 | -47.9 | 34.1 | 798.2 | - |
| New Listings | 1 | -50.0 | -75.0 | 0.0 | -66.7 | -96.7 | - |
| Active Listings | 4 | 300.0 | -42.9 | -42.9 | -84.0 | -87.9 | 0.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 200.0 | 200.0 | 50.0 | 500.0 | 133.3 | 3.3 | - |
| Months of Inventory ${ }^{2}$ | 2.0 | 0.3 | 3.5 | 1.4 | 6.3 | 33.0 | - |
| Average Price | \$494,000 | 3.5 | 95.3 | 30.4 | 168.1 | 349.1 | - |
| Median Price | \$494,000 | 5.7 | 95.3 | 25.1 | 186.4 | 349.1 | - |
| Sale to List Price Ratio ${ }^{3}$ | 95.1 | 96.0 | 101.9 | 98.8 | 98.5 | 91.7 | - |
| Median Days on Market | 62.5 | 46.5 | 8.5 | 75.0 | 22.5 | 15.0 | - |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 9 | 28.6 | 125.0 | 12.5 | 28.6 | 125.0 | 350.0 |
| Dollar Volume | \$4,037,900 | 47.1 | 224.6 | 48.5 | 170.3 | 597.4 | 943.4 |
| New Listings | 10 | 42.9 | 42.9 | -16.7 | 42.9 | -71.4 | 900.0 |
| Active Listings ${ }^{4}$ | 5 | 55.6 | -22.2 | -54.8 | -82.9 | -85.9 | 16.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 90.0 | 100.0 | 57.1 | 66.7 | 100.0 | 11.4 | 200.0 |
| Months of Inventory ${ }^{6}$ | 1.6 | 1.3 | 4.5 | 3.9 | 11.7 | 24.8 | 6.0 |
| Average Price | \$448,656 | 14.4 | 44.3 | 32.0 | 110.2 | 210.0 | 131.9 |
| Median Price | \$419,000 | 0.7 | 28.1 | 26.0 | 99.5 | 187.5 | 116.5 |
| Sale to List Price Ratio ${ }^{7}$ | 97.3 | 101.2 | 99.5 | 98.9 | 98.5 | 94.6 | 97.8 |
| Median Days on Market | 36.0 | 27.0 | 44.5 | 58.5 | 23.0 | 37.5 | 22.5 |

[^41]Sales Activity (March only)


Active Listings (March only)


MLS® HPI Apartment Benchmark Price and Average Price


Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | $\begin{gathered} 3 \text { months } \\ \text { ago } \end{gathered}$ | $6 \text { months }$ ago | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$552,600 | 3.7 | 12.7 | 16.3 | 27.5 | 93.2 | 139.8 |
| Single Family | \$566,000 | 4.3 | 15.0 | 17.6 | 26.6 | 95.6 | 142.8 |
| One Storey | \$623,900 | 10.9 | 19.9 | 17.7 | 31.7 | 94.5 | 147.9 |
| Two Storey | \$526,000 | 0.8 | 12.4 | 17.5 | 23.8 | 96.3 | 139.7 |
| Townhouse | \$563,400 | 6.0 | 5.6 | 11.8 | 41.8 | 82.2 | 160.8 |
| Apartment | \$384,600 | -5.1 | -3.2 | 8.0 | 40.7 | 87.2 | 103.7 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Composite 合悤殓関

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | 51 to 99 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1} 280$ |
| Gross Living Area <br> （Above Ground；in <br> sq．ft．） | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Concrete blocs |
| Wastewater <br> Disposal | Municipal sewers |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area （Above Ground；in sq．ft．） | 1304 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6390 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## 1 Storey ヘ

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1165 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6840 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## 2 Storey余

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | $100+$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{6 0 0 0}$ |
| Lot Size | $\mathbf{0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater <br> Disposal | Municipal sewers |

ESTATE ASSOCIATION

Apartment ${ }^{\text {雨 }}$

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1181 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | 16 to 30 |
| Bedrooms | 2 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Electricity |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Poured concrete |
| Total Number Of <br> Rooms | Municipal sewers |
| Type Of Foundation | Wastewater <br> Disposal |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 32 | 0.0 | 60.0 | 60.0 | 3.2 | 88.2 | 33.3 |
| Dollar Volume | \$25,883,435 | 16.4 | 133.2 | 204.7 | 131.5 | 448.8 | 218.6 |
| New Listings | 36 | 44.0 | -39.0 | 16.1 | 12.5 | -29.4 | -40.0 |
| Active Listings | 61 | -4.7 | -59.1 | -52.7 | -22.8 | -69.3 | -61.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 88.9 | 128.0 | 33.9 | 64.5 | 96.9 | 33.3 | 40.0 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.9 | 2.0 | 7.5 | 6.5 | 2.5 | 11.7 | 6.7 |
| Average Price | \$808,857 | 16.4 | 45.7 | 90.5 | 124.3 | 191.5 | 139.0 |
| Median Price | \$757,450 | 21.0 | 63.4 | 101.0 | 123.4 | 236.6 | 129.5 |
| Sale to List Price Ratio ${ }^{3}$ | 109.0 | 106.3 | 99.2 | 98.1 | 97.7 | 96.8 | 95.9 |
| Median Days on Market | 10.0 | 18.0 | 24.0 | 23.5 | 40.0 | 51.0 | 67.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 62 | 0.0 | 17.0 | 31.9 | 3.3 | 47.6 | 29.2 |
| Dollar Volume | \$49,294,045 | 19.7 | 89.2 | 139.2 | 139.3 | 283.0 | 249.6 |
| New Listings | 80 | 17.6 | -27.3 | -21.6 | 2.6 | -25.9 | -25.2 |
| Active Listings ${ }^{4}$ | 55 | -20.3 | -57.6 | -50.7 | -33.5 | -69.6 | -60.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 77.5 | 91.2 | 48.2 | 46.1 | 76.9 | 38.9 | 44.9 |
| Months of Inventory ${ }^{6}$ | 2.7 | 3.3 | 7.3 | 7.1 | 4.1 | 12.9 | 8.7 |
| Average Price | \$795,065 | 19.7 | 61.8 | 81.4 | 131.5 | 159.5 | 170.7 |
| Median Price | \$756,450 | 14.6 | 62.7 | 94.0 | 137.3 | 186.8 | 176.6 |
| Sale to List Price Ratio ${ }^{7}$ | 106.4 | 104.4 | 99.4 | 97.9 | 96.5 | 95.3 | 95.2 |
| Median Days on Market | 12.0 | 24.0 | 29.0 | 34.0 | 62.5 | 74.0 | 100.5 |

[^42]Sales Activity (March only)



Active Listings (March only)
New Listings (March only)

MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)



[^43]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 26 | 13.0 | 85.7 | 44.4 | -3.7 | 100.0 | 36.8 |
| Dollar Volume | \$21,617,635 | 24.4 | 150.0 | 173.0 | 118.1 | 434.2 | 217.8 |
| New Listings | 28 | 16.7 | -12.5 | -3.4 | -3.4 | -36.4 | -48.1 |
| Active Listings | 42 | -2.3 | -52.8 | -43.2 | -36.4 | -72.9 | -68.7 |
| Sales to New Listings Ratio ${ }^{1}$ | 92.9 | 95.8 | 43.8 | 62.1 | 93.1 | 29.5 | 35.2 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.6 | 1.9 | 6.4 | 4.1 | 2.4 | 11.9 | 7.1 |
| Average Price | \$831,448 | 10.0 | 34.6 | 89.0 | 126.5 | 167.1 | 132.2 |
| Median Price | \$767,500 | 1.1 | 46.7 | 100.4 | 126.4 | 195.2 | 123.6 |
| Sale to List Price Ratio ${ }^{3}$ | 108.9 | 107.6 | 98.8 | 98.3 | 97.9 | 96.8 | 95.5 |
| Median Days on Market | 10.0 | 9.0 | 33.0 | 23.5 | 40.0 | 42.0 | 57.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 50 | -3.8 | 28.2 | 19.0 | -2.0 | 47.1 | 22.0 |
| Dollar Volume | \$40,940,880 | 14.3 | 98.2 | 114.2 | 133.3 | 259.1 | 231.7 |
| New Listings | 56 | -12.5 | -29.1 | -16.4 | -15.2 | -41.7 | -41.1 |
| Active Listings ${ }^{4}$ | 39 | -8.6 | -52.2 | -40.9 | -44.3 | -71.7 | -66.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 89.3 | 81.3 | 49.4 | 62.7 | 77.3 | 35.4 | 43.2 |
| Months of Inventory ${ }^{6}$ | 2.3 | 2.5 | 6.3 | 4.7 | 4.1 | 12.1 | 8.5 |
| Average Price | \$818,818 | 18.9 | 54.6 | 80.0 | 137.9 | 144.2 | 172.0 |
| Median Price | \$782,500 | 9.5 | 55.0 | 98.7 | 150.4 | 159.8 | 177.0 |
| Sale to List Price Ratio ${ }^{7}$ | 106.5 | 104.3 | 98.8 | 97.8 | 96.9 | 95.0 | 94.9 |
| Median Days on Market | 11.0 | 19.5 | 29.0 | 31.5 | 57.0 | 61.5 | 97.0 |

[^44]Sales Activity (March only)




New Listings (March only)



Months of Inventory (March only)



MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)



[^45]ESTATE ASSOCIATION

Saugeen Shores<br>MLS® Condo Townhouse Market<br>Activity

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 |
| Dollar Volume | \$0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 |
| New Listings | 0 | -100.0 | -100.0 | - | -100.0 | -100.0 | -100.0 |
| Active Listings | 6 | -25.0 | -79.3 | -88.0 | - | 20.0 | 0.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 0.0 | 100.0 | 133.3 | - | 100.0 | 150.0 | 66.7 |
| Months of Inventory ${ }^{2}$ | 0.0 | 8.0 | 7.3 | 50.0 | - | 1.7 | 3.0 |
| Average Price | \$0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 |
| Median Price | \$0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 |
| Sale to List Price Ratio ${ }^{3}$ | 0.0 | 101.8 | 102.1 | 96.8 | 95.9 | 96.9 | 97.1 |
| Median Days on Market | 0.0 | 7.0 | 36.0 | 57.0 | 21.0 | 499.0 | 47.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 4 | 100.0 | -66.7 | 300.0 | 33.3 | 33.3 | 0.0 |
| Dollar Volume | \$2,607,565 | 184.4 | -40.5 | 600.0 | 258.3 | 366.5 | 208.9 |
| New Listings | 9 | 350.0 | 28.6 | -71.9 | 350.0 | 125.0 | 80.0 |
| Active Listings ${ }^{4}$ | 4 | -45.8 | -86.0 | -89.3 | 116.7 | -18.8 | -7.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 44.4 | 100.0 | 171.4 | 3.1 | 150.0 | 75.0 | 80.0 |
| Months of Inventory ${ }^{6}$ | 3.3 | 12.0 | 7.8 | 121.0 | 2.0 | 5.3 | 3.5 |
| Average Price | \$651,891 | 42.2 | 78.6 | 75.0 | 168.7 | 249.9 | 208.9 |
| Median Price | \$671,820 | 46.5 | 77.7 | 80.4 | 176.8 | 242.8 | 208.2 |
| Sale to List Price Ratio ${ }^{7}$ | 104.9 | 113.2 | 101.8 | 96.8 | 99.3 | 96.9 | 97.0 |
| Median Days on Market | 18.0 | 7.0 | 64.5 | 57.0 | 21.0 | 499.0 | 75.5 |

[^46]Sales Activity (March only)


Active Listings (March only)


MLS® HPI Townhouse Benchmark Price and Average Price


Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)



[^47]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 2 | -66.7 | 0.0 | - | 0.0 | - | - |
| Dollar Volume | \$1,155,000 | -64.3 | 14.4 | - | 43.0 | - | - |
| New Listings | 4 | - | -81.8 | 300.0 | 300.0 | 33.3 | 300.0 |
| Active Listings | 3 | -50.0 | -85.7 | 200.0 | 50.0 | -87.5 | -75.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 50.0 | - | 9.1 | - | 200.0 | - | - |
| Months of Inventory ${ }^{2}$ | 1.5 | 1.0 | 10.5 | - | 1.0 | - | - |
| Average Price | \$577,500 | 7.2 | 14.4 | - | 43.0 | - | - |
| Median Price | \$577,500 | 10.7 | 14.4 | - | 43.0 | - | - |
| Sale to List Price Ratio ${ }^{3}$ | 106.4 | 104.1 | 95.7 | - | 95.4 | - | - |
| Median Days on Market | 31.0 | 204.5 | 11.0 | - | 240.5 | - | - |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 2 | -66.7 | 0.0 | - | -60.0 | 100.0 | - |
| Dollar Volume | \$1,155,000 | -64.3 | 14.4 | - | -44.9 | 450.0 | - |
| New Listings | 5 | - | -77.3 | 400.0 | 400.0 | 66.7 | 66.7 |
| Active Listings ${ }^{4}$ | 2 | -83.3 | -78.3 | 11.1 | -50.0 | -92.4 | -84.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 40.0 | - | 9.1 | - | 500.0 | 33.3 | - |
| Months of Inventory ${ }^{6}$ | 2.5 | 5.0 | 11.5 | - | 2.0 | 66.0 | - |
| Average Price | \$577,500 | 7.2 | 14.4 | - | 37.8 | 175.0 | - |
| Median Price | \$577,500 | 10.7 | 14.4 | - | 37.5 | 175.0 | - |
| Sale to List Price Ratio ${ }^{7}$ | 106.4 | 104.1 | 95.7 | - | 90.8 | 94.8 | - |
| Median Days on Market | 31.0 | 204.5 | 11.0 | - | 311.0 | 288.0 | - |

[^48]Sales Activity (March only)


New Listings (March only)



MLS® HPI Apartment Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago ago | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$748,400 | 3.3 | 8.7 | 13.8 | 29.5 | 92.6 | 135.4 |
| Single Family | \$737,900 | 2.8 | 9.2 | 14.0 | 26.4 | 89.4 | 132.0 |
| One Storey | \$681,100 | 9.1 | 11.6 | 23.4 | 28.7 | 95.4 | 150.1 |
| Two Storey | \$783,700 | -4.4 | 6.1 | 3.7 | 23.3 | 82.6 | 111.6 |
| Townhouse | \$589,900 | 5.4 | 4.2 | 10.5 | 45.3 | 73.2 | 118.0 |
| Apartment | \$370,100 | 3.6 | 10.9 | 23.4 | 62.0 | 114.7 | 135.7 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Composite 合悤殓関

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached，Single <br> width |
| Gross Living Area <br> （Above Ground；in <br> sq．ft．） | $\mathbf{1 3 8 1}$ |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of <br> Fireplaces | $\mathbf{0}$ |
| Total Number Of <br> Rooms | $\mathbf{1 1}$ |
| Type Of Foundation | Poured concrete |
| Wastewater <br> Disposal | Municipal sewers |

## Single Family 合烱

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1284 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8087 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey余

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1673 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8560 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## Saugeen Shores

Townhouse 觙

## Apartment

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | 16 to 30 |
| Bedrooms | 2 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1 0 1 1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{7}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Poured concrete |
| Wastewater <br> Disposal | Municipal sewers |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 6 | -50.0 | 0.0 | 100.0 | 50.0 | 100.0 | -25.0 |
| Dollar Volume | \$3,902,600 | -52.0 | 31.2 | 448.9 | 260.4 | 572.9 | 189.5 |
| New Listings | 7 | -41.7 | 75.0 | 40.0 | -22.2 | -66.7 | -36.4 |
| Active Listings | 4 | -50.0 | -50.0 | -42.9 | -88.9 | -92.5 | -90.7 |
| Sales to New Listings Ratio ${ }^{1}$ | 85.7 | 100.0 | 150.0 | 60.0 | 44.4 | 14.3 | 72.7 |
| Months of Inventory ${ }^{2}$ | 0.7 | 0.7 | 1.3 | 2.3 | 9.0 | 17.7 | 5.4 |
| Average Price | \$650,433 | -3.9 | 31.2 | 174.4 | 140.2 | 236.4 | 286.0 |
| Median Price | \$615,050 | 11.8 | 18.3 | 177.0 | 90.7 | 459.1 | 402.1 |
| Sale to List Price Ratio ${ }^{3}$ | 111.7 | 110.5 | 100.4 | 98.4 | 92.9 | 92.7 | 92.2 |
| Median Days on Market | 7.0 | 6.5 | 43.0 | 14.0 | 92.0 | 39.0 | 39.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -35.3 | -31.3 | 57.1 | 10.0 | 10.0 | -21.4 |
| Dollar Volume | \$6,606,850 | -39.4 | -4.2 | 296.5 | 176.1 | 210.2 | 157.0 |
| New Listings | 17 | -26.1 | 6.3 | 112.5 | -37.0 | -54.1 | -48.5 |
| Active Listings ${ }^{4}$ | 3 | -47.4 | -66.7 | -54.5 | -89.6 | -92.2 | -91.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 64.7 | 73.9 | 100.0 | 87.5 | 37.0 | 27.0 | 42.4 |
| Months of Inventory ${ }^{6}$ | 0.9 | 1.1 | 1.9 | 3.1 | 9.6 | 12.9 | 8.6 |
| Average Price | \$600,623 | -6.3 | 39.3 | 152.3 | 151.0 | 182.0 | 227.1 |
| Median Price | \$590,100 | 13.5 | 47.9 | 128.7 | 136.0 | 195.1 | 395.9 |
| Sale to List Price Ratio ${ }^{7}$ | 111.5 | 109.9 | 98.5 | 94.6 | 93.8 | 93.3 | 88.4 |
| Median Days on Market | 7.0 | 7.0 | 39.5 | 46.0 | 73.0 | 44.5 | 73.5 |

[^49]Sales Activity (March only)
New Listings (March only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)



[^50]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 6 | -50.0 | 20.0 | 100.0 | 50.0 | 100.0 | -14.3 |
| Dollar Volume | \$3,902,600 | -52.0 | 37.7 | 448.9 | 260.4 | 572.9 | 255.3 |
| New Listings | 7 | -41.7 | 75.0 | 75.0 | -22.2 | -53.3 | -30.0 |
| Active Listings | 4 | -50.0 | -50.0 | -33.3 | -88.2 | -91.5 | -89.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 85.7 | 100.0 | 125.0 | 75.0 | 44.4 | 20.0 | 70.0 |
| Months of Inventory ${ }^{2}$ | 0.7 | 0.7 | 1.6 | 2.0 | 8.5 | 15.7 | 5.3 |
| Average Price | \$650,433 | -3.9 | 14.7 | 174.4 | 140.2 | 236.4 | 314.5 |
| Median Price | \$615,050 | 11.8 | 2.5 | 177.0 | 90.7 | 459.1 | 469.5 |
| Sale to List Price Ratio ${ }^{3}$ | 111.7 | 110.5 | 99.0 | 98.4 | 92.9 | 92.7 | 91.5 |
| Median Days on Market | 7.0 | 6.5 | 46.0 | 14.0 | 92.0 | 39.0 | 37.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -35.3 | -26.7 | 57.1 | 10.0 | 22.2 | -15.4 |
| Dollar Volume | \$6,606,850 | -39.4 | -2.2 | 296.5 | 176.1 | 251.4 | 184.6 |
| New Listings | 17 | -26.1 | 13.3 | 142.9 | -37.0 | -43.3 | -32.0 |
| Active Listings ${ }^{4}$ | 3 | -47.4 | -65.5 | -52.4 | -88.9 | -91.5 | -90.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 64.7 | 73.9 | 100.0 | 100.0 | 37.0 | 30.0 | 52.0 |
| Months of Inventory ${ }^{6}$ | 0.9 | 1.1 | 1.9 | 3.0 | 9.0 | 13.1 | 7.8 |
| Average Price | \$600,623 | -6.3 | 33.3 | 152.3 | 151.0 | 187.5 | 236.4 |
| Median Price | \$590,100 | 13.5 | 46.4 | 128.7 | 136.0 | 195.2 | 446.4 |
| Sale to List Price Ratio ${ }^{7}$ | 111.5 | 109.9 | 97.9 | 94.6 | 93.8 | 93.0 | 87.8 |
| Median Days on Market | 7.0 | 7.0 | 40.0 | 46.0 | 73.0 | 50.0 | 105.0 |

[^51]Sales Activity (March only)
New Listings (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)



[^52]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$492,900 | 4.3 | 14.1 | 20.3 | 31.7 | 112.9 | 186.6 |
| Single Family | \$492,900 | 4.3 | 14.1 | 20.3 | 31.7 | 112.9 | 186.6 |
| One Storey | \$590,300 | 8.9 | 14.1 | 22.6 | 35.5 | 102.0 | 208.3 |
| Two Storey | \$438,300 | 1.0 | 14.0 | 18.5 | 29.0 | 117.6 | 175.7 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 4 6 6}$ |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of <br> Fireplaces | 10 |
| Total Number Of <br> Rooms | Basement, Poured <br> concrete |
| Type Of Foundation | Municipal sewers |
| Wastewater <br> Disposal |  |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1466 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8712 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1296 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10240 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey㑒

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1634 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8737 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Actual | March 2022 | Compared to ${ }^{8}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 21 | 5.0 | 23.5 | 61.5 | 0.0 | 23.5 | 162.5 |
| Dollar Volume | \$17,448,611 | 35.7 | 177.7 | 267.0 | 212.8 | 434.5 | 924.3 |
| New Listings | 27 | -25.0 | 50.0 | 8.0 | -20.6 | -51.8 | -52.6 |
| Active Listings | 22 | -15.4 | -56.9 | -57.7 | -68.6 | -88.6 | -87.8 |
| Sales to New Listings Ratio ${ }^{1}$ | 77.8 | 55.6 | 94.4 | 52.0 | 61.8 | 30.4 | 14.0 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.0 | 1.3 | 3.0 | 4.0 | 3.3 | 11.4 | 22.5 |
| Average Price | \$830,886 | 29.2 | 124.8 | 127.2 | 212.8 | 332.7 | 290.2 |
| Median Price | \$775,000 | 39.6 | 115.3 | 102.6 | 246.0 | 330.6 | 277.6 |
| Sale to List Price Ratio ${ }^{3}$ | 104.2 | 103.9 | 95.5 | 96.7 | 96.1 | 92.6 | 96.1 |
| Median Days on Market | 13.0 | 8.0 | 65.0 | 35.0 | 30.0 | 76.0 | 82.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 49 | -9.3 | 2.1 | 58.1 | 14.0 | 58.1 | 96.0 |
| Dollar Volume | \$37,867,510 | 20.9 | 112.5 | 266.9 | 237.4 | 429.9 | 602.7 |
| New Listings | 56 | -13.8 | -6.7 | 12.0 | -21.1 | -50.9 | -49.1 |
| Active Listings ${ }^{4}$ | 20 | 5.3 | -66.9 | -55.2 | -71.0 | -88.2 | -86.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 87.5 | 83.1 | 80.0 | 62.0 | 60.6 | 27.2 | 22.7 |
| Months of Inventory ${ }^{6}$ | 1.2 | 1.1 | 3.8 | 4.3 | 4.8 | 16.4 | 18.3 |
| Average Price | \$772,806 | 33.3 | 108.2 | 132.1 | 196.1 | 235.2 | 258.5 |
| Median Price | \$730,000 | 41.7 | 112.2 | 128.1 | 202.9 | 274.4 | 270.6 |
| Sale to List Price Ratio ${ }^{7}$ | 103.0 | 101.6 | 96.7 | 94.6 | 94.9 | 93.1 | 94.3 |
| Median Days on Market | 14.0 | 12.5 | 59.5 | 61.0 | 52.0 | 77.0 | 78.0 |

[^53]Sales Activity (March only)



New Listings (March only)


Months of Inventory (March only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)



[^54]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 21 | 10.5 | 23.5 | 61.5 | 0.0 | 23.5 | 162.5 |
| Dollar Volume | \$17,448,611 | 40.4 | 177.7 | 267.0 | 212.8 | 434.5 | 924.3 |
| New Listings | 27 | -22.9 | 50.0 | 8.0 | -20.6 | -49.1 | -50.9 |
| Active Listings | 22 | -15.4 | -55.1 | -57.7 | -68.6 | -88.3 | -87.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 77.8 | 54.3 | 94.4 | 52.0 | 61.8 | 32.1 | 14.5 |
| Months of Inventory ${ }^{2}$ | 1.0 | 1.4 | 2.9 | 4.0 | 3.3 | 11.1 | 21.9 |
| Average Price | \$830,886 | 27.0 | 124.8 | 127.2 | 212.8 | 332.7 | 290.2 |
| Median Price | \$775,000 | 38.4 | 115.3 | 102.6 | 246.0 | 330.6 | 277.6 |
| Sale to List Price Ratio ${ }^{3}$ | 104.2 | 104.1 | 95.5 | 96.7 | 96.1 | 92.6 | 96.1 |
| Median Days on Market | 13.0 | 9.0 | 65.0 | 35.0 | 30.0 | 76.0 | 82.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 49 | -7.5 | 4.3 | 58.1 | 14.0 | 58.1 | 96.0 |
| Dollar Volume | \$37,867,510 | 22.6 | 115.3 | 266.9 | 237.4 | 429.9 | 602.7 |
| New Listings | 56 | -12.5 | -3.4 | 12.0 | -21.1 | -49.1 | -48.1 |
| Active Listings ${ }^{4}$ | 20 | 5.3 | -65.7 | -55.2 | -71.0 | -88.0 | -86.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 87.5 | 82.8 | 81.0 | 62.0 | 60.6 | 28.2 | 23.1 |
| Months of Inventory ${ }^{6}$ | 1.2 | 1.1 | 3.7 | 4.3 | 4.8 | 16.1 | 17.9 |
| Average Price | \$772,806 | 32.6 | 106.5 | 132.1 | 196.1 | 235.2 | 258.5 |
| Median Price | \$730,000 | 40.9 | 105.6 | 128.1 | 202.9 | 274.4 | 270.6 |
| Sale to List Price Ratio ${ }^{7}$ | 103.0 | 101.7 | 96.8 | 94.6 | 94.9 | 93.1 | 94.3 |
| Median Days on Market | 14.0 | 13.0 | 54.0 | 61.0 | 52.0 | 77.0 | 78.0 |

[^55]Sales Activity (March only)


New Listings (March only)


Months of Inventory (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)


Active Listings ${ }^{1}$ (March Year-to-date)


New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^56]THE CANADIAN REAL
ESTATE ASSOCIATION

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$520,100 | 7.0 | 16.4 | 14.5 | 34.4 | 105.8 | 154.3 |
| Single Family | \$520,100 | 7.0 | 16.4 | 14.5 | 34.4 | 105.8 | 154.3 |
| One Storey | \$509,400 | 10.8 | 19.3 | 16.6 | 37.5 | 109.7 | 165.5 |
| Two Storey | \$541,000 | -1.4 | 9.7 | 9.2 | 26.4 | 96.6 | 130.7 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1 3 2 3}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | $\mathbf{0}$ |
| Heating Fuel | 9 |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation | Wastewater <br> Disposal |

## Single Family 合浻

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1323 |
| Half Bathrooms | 0 |
| Heating Fuel | Natural Gas |
| Lot Size | 15226 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

1 Storey

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 4 | -66.7 | -55.6 | 33.3 | -33.3 | -80.0 | -75.0 |
| Dollar Volume | \$3,443,000 | -57.8 | -29.5 | 88.0 | 74.8 | -41.3 | -23.4 |
| New Listings | 8 | -38.5 | -11.1 | 100.0 | 33.3 | -75.8 | -75.0 |
| Active Listings | 6 | -14.3 | -33.3 | -45.5 | -60.0 | -92.0 | -94.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 50.0 | 92.3 | 100.0 | 75.0 | 100.0 | 60.6 | 50.0 |
| Months of Inventory ${ }^{2}$ | 1.5 | 0.6 | 1.0 | 3.7 | 2.5 | 3.8 | 6.8 |
| Average Price | \$860,750 | 26.6 | 58.5 | 41.0 | 162.2 | 193.5 | 206.4 |
| Median Price | \$921,500 | 36.4 | 67.5 | 41.4 | 181.6 | 227.4 | 229.1 |
| Sale to List Price Ratio ${ }^{3}$ | 112.9 | 107.9 | 98.5 | 97.0 | 99.1 | 96.9 | 96.8 |
| Median Days on Market | 15.0 | 8.5 | 57.0 | 60.0 | 28.0 | 77.0 | 50.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 12 | -29.4 | 0.0 | 9.1 | -40.0 | -70.0 | -61.3 |
| Dollar Volume | \$8,833,000 | -21.8 | 42.4 | 62.4 | 29.5 | -17.3 | 16.9 |
| New Listings | 21 | -8.7 | 23.5 | 75.0 | 10.5 | -70.0 | -76.9 |
| Active Listings ${ }^{4}$ | 6 | 13.3 | -52.8 | -46.9 | -65.3 | -91.9 | -94.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 57.1 | 73.9 | 70.6 | 91.7 | 105.3 | 57.1 | 34.1 |
| Months of Inventory ${ }^{6}$ | 1.4 | 0.9 | 3.0 | 2.9 | 2.5 | 5.3 | 9.1 |
| Average Price | \$736,083 | 10.8 | 42.4 | 48.9 | 115.9 | 175.5 | 202.0 |
| Median Price | \$755,000 | 14.2 | 38.5 | 52.5 | 130.5 | 210.7 | 208.2 |
| Sale to List Price Ratio ${ }^{7}$ | 109.3 | 108.5 | 99.8 | 95.2 | 97.9 | 96.7 | 97.2 |
| Median Days on Market | 12.5 | 7.0 | 58.5 | 75.0 | 29.0 | 77.0 | 47.0 |

[^57]Sales Activity (March only)




New Listings (March only)


Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price


THE CANADIAN REAL

Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 3 | -75.0 | -66.7 | 0.0 | -25.0 | -85.0 | -78.6 |
| Dollar Volume | \$2,393,000 | -70.7 | -51.0 | 30.6 | 42.9 | -59.2 | -41.9 |
| New Listings | 7 | -46.2 | -22.2 | 133.3 | 75.0 | -75.9 | -76.7 |
| Active Listings | 6 | -14.3 | -33.3 | -40.0 | -57.1 | -91.2 | -94.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 42.9 | 92.3 | 100.0 | 100.0 | 100.0 | 69.0 | 46.7 |
| Months of Inventory ${ }^{2}$ | 2.0 | 0.6 | 1.0 | 3.3 | 3.5 | 3.4 | 7.6 |
| Average Price | \$797,667 | 17.3 | 46.9 | 30.6 | 90.6 | 172.0 | 171.2 |
| Median Price | \$875,000 | 29.5 | 59.1 | 34.3 | 108.6 | 210.9 | 205.4 |
| Sale to List Price Ratio ${ }^{3}$ | 111.7 | 107.9 | 98.5 | 97.0 | 103.6 | 96.9 | 96.8 |
| Median Days on Market | 18.0 | 8.5 | 57.0 | 60.0 | 44.5 | 77.0 | 54.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 11 | -35.3 | -8.3 | 0.0 | -38.9 | -72.5 | -62.1 |
| Dollar Volume | \$7,783,000 | -31.1 | 25.4 | 43.1 | 19.3 | -27.2 | 8.4 |
| New Listings | 20 | -13.0 | 17.6 | 81.8 | 25.0 | -69.2 | -77.3 |
| Active Listings ${ }^{4}$ | 6 | 13.3 | -52.8 | -45.2 | -63.8 | -91.4 | -93.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.0 | 73.9 | 70.6 | 100.0 | 112.5 | 61.5 | 33.0 |
| Months of Inventory ${ }^{6}$ | 1.5 | 0.9 | 3.0 | 2.8 | 2.6 | 4.9 | 9.6 |
| Average Price | \$707,545 | 6.5 | 36.8 | 43.1 | 95.2 | 164.8 | 185.9 |
| Median Price | \$700,000 | 5.9 | 28.4 | 41.4 | 106.2 | 188.1 | 180.0 |
| Sale to List Price Ratio ${ }^{7}$ | 108.6 | 108.5 | 99.8 | 95.2 | 98.8 | 96.7 | 97.3 |
| Median Days on Market | 13.0 | 7.0 | 58.5 | 75.0 | 30.0 | 77.0 | 54.0 |

[^58]Sales Activity (March only)



New Listings (March only)




MLS® HPI Single Family Benchmark Price and Average Price


THE CANADIAN REAL

Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^59]THE CANADIAN REAL
Southgate
MLS® HPI Benchmark Price

| MLS ${ }^{\circledR}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$745,600 | 3.1 | 14.1 | 16.1 | 23.3 | 95.0 | 151.9 |
| Single Family | \$745,600 | 3.1 | 14.1 | 16.1 | 23.3 | 95.0 | 151.9 |
| One Storey | \$829,200 | 4.0 | 16.3 | 14.8 | 23.2 | 88.6 | 149.4 |
| Two Storey | \$672,400 | 1.9 | 11.6 | 17.5 | 23.4 | 102.3 | 154.8 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Composite 合悤殓関

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | $\mathbf{1 6}$ to 30 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Garage Description | Attached，Single <br> width |
| Gross Living Area <br> （Above Ground；in <br> sq．ft．） | $\mathbf{1 4 6 4}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Basement，Poured <br> concrete |
| Wastewater <br> Disposal | Private |

## Single Family 合甾

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \＆Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached，Single width |
| Gross Living Area （Above Ground；in sq．ft．） | 1464 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 48936 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement，Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1342 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 54450 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | $100+$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1 6 5 2}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | Forced air |
| Half Bathrooms | $\mathbf{4 3 8 5 0}$ |
| Heating | 0 |
| Lot Size | 9 |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Basement, <br> Concrete blocs |
| Type of Property | Detached |
| Wastewater <br> Disposal | Private |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 20 | -44.4 | 66.7 | 81.8 | 42.9 | 81.8 | 5.3 |
| Dollar Volume | \$14,845,600 | -18.4 | 205.5 | 223.3 | 238.4 | 406.6 | 292.6 |
| New Listings | 21 | -48.8 | 75.0 | 0.0 | -27.6 | 10.5 | -32.3 |
| Active Listings | 14 | -46.2 | -41.7 | -58.8 | -63.2 | -79.4 | -86.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 95.2 | 87.8 | 100.0 | 52.4 | 48.3 | 57.9 | 61.3 |
| Months of Inventory ${ }^{\text {2 }}$ | 0.7 | 0.7 | 2.0 | 3.1 | 2.7 | 6.2 | 5.5 |
| Average Price | \$742,280 | 46.8 | 83.3 | 77.8 | 136.9 | 178.7 | 273.0 |
| Median Price | \$691,050 | 34.8 | 84.3 | 70.6 | 132.3 | 119.4 | 329.5 |
| Sale to List Price Ratio ${ }^{3}$ | 108.5 | 103.5 | 98.6 | 99.2 | 97.4 | 97.2 | 97.7 |
| Median Days on Market | 9.0 | 7.5 | 54.5 | 49.0 | 23.0 | 65.0 | 34.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 47 | -30.9 | 20.5 | 62.1 | 30.6 | 80.8 | 20.5 |
| Dollar Volume | \$34,218,978 | -5.6 | 110.4 | 210.6 | 221.6 | 416.6 | 334.4 |
| New Listings | 55 | -32.9 | 41.0 | 22.2 | -1.8 | -3.5 | -47.6 |
| Active Listings ${ }^{4}$ | 12 | -43.9 | -54.9 | -60.2 | -59.8 | -81.3 | -85.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 85.5 | 82.9 | 100.0 | 64.4 | 64.3 | 45.6 | 37.1 |
| Months of Inventory ${ }^{6}$ | 0.8 | 1.0 | 2.1 | 3.2 | 2.6 | 7.6 | 6.7 |
| Average Price | \$728,063 | 36.5 | 74.6 | 91.7 | 146.3 | 185.8 | 260.5 |
| Median Price | \$675,000 | 35.3 | 73.1 | 73.1 | 153.0 | 203.4 | 246.2 |
| Sale to List Price Ratio ${ }^{7}$ | 106.5 | 104.0 | 98.6 | 98.3 | 97.5 | 96.2 | 97.6 |
| Median Days on Market | 9.0 | 8.0 | 30.0 | 52.0 | 23.0 | 65.5 | 36.0 |

[^60]Sales Activity (March only)



MLS® HPI Composite Benchmark Price and Average Price
 THE CANADIAN REAL

Sales Activity (March Year-to-date)



New Listings (March Year-to-date)



[^61]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 16 | -27.3 | 77.8 | 100.0 | 23.1 | 77.8 | 23.1 |
| Dollar Volume | \$13,675,200 | -4.6 | 255.6 | 313.3 | 220.9 | 398.5 | 352.9 |
| New Listings | 11 | -57.7 | 10.0 | -38.9 | -59.3 | -35.3 | -56.0 |
| Active Listings | 2 | -88.9 | -86.7 | -93.1 | -94.4 | -96.5 | -97.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 145.5 | 84.6 | 90.0 | 44.4 | 48.1 | 52.9 | 52.0 |
| Months of Inventory ${ }^{2}$ | 0.1 | 0.8 | 1.7 | 3.6 | 2.8 | 6.3 | 7.3 |
| Average Price | \$854,700 | 31.1 | 100.0 | 106.7 | 160.7 | 180.4 | 267.9 |
| Median Price | \$712,500 | 7.1 | 90.0 | 79.2 | 129.9 | 123.4 | 165.4 |
| Sale to List Price Ratio ${ }^{3}$ | 110.5 | 106.9 | 98.4 | 99.2 | 97.7 | 97.4 | 98.2 |
| Median Days on Market | 9.0 | 5.0 | 47.0 | 49.5 | 22.0 | 66.0 | 36.0 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 36 | -25.0 | 16.1 | 89.5 | 9.1 | 50.0 | 9.1 |
| Dollar Volume | \$29,007,878 | -4.5 | 108.7 | 267.3 | 184.7 | 350.7 | 307.6 |
| New Listings | 33 | -43.1 | 17.9 | 0.0 | -36.5 | -35.3 | -63.3 |
| Active Listings ${ }^{4}$ | 6 | -60.5 | -67.9 | -76.7 | -80.9 | -89.5 | -92.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 109.1 | 82.8 | 110.7 | 57.6 | 63.5 | 47.1 | 36.7 |
| Months of Inventory ${ }^{6}$ | 0.5 | 0.9 | 1.7 | 3.8 | 2.7 | 6.8 | 7.2 |
| Average Price | \$805,774 | 27.4 | 79.7 | 93.9 | 161.0 | 200.4 | 273.7 |
| Median Price | \$703,550 | 12.1 | 65.5 | 73.7 | 155.9 | 202.6 | 202.0 |
| Sale to List Price Ratio ${ }^{7}$ | 107.5 | 106.3 | 98.6 | 98.5 | 98.2 | 96.2 | 97.7 |
| Median Days on Market | 9.0 | 7.0 | 30.0 | 56.0 | 22.0 | 68.0 | 55.0 |

[^62]Sales Activity (March only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

THE CANADIAN REAL
ESTATE ASSOCIATION
Wellington North
MLS® HPI Benchmark Price

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$596,900 | 2.9 | 15.1 | 16.6 | 24.9 | 95.3 | 155.6 |
| Single Family | \$596,900 | 2.9 | 15.1 | 16.6 | 24.9 | 95.3 | 155.6 |
| One Storey | \$588,400 | 4.7 | 17.2 | 14.9 | 23.3 | 89.7 | 148.6 |
| Two Storey | \$604,900 | 1.0 | 12.9 | 18.9 | 25.7 | 101.9 | 162.8 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 2 8 8}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Basement, Poured <br> concrete |
| Wastewater <br> Disposal | Municipal sewers |

## Single Family 合浻

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1288 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8025 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1229 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7800 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

## 2 Storey余

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1575 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 9501 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |


| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 21 | -8.7 | 75.0 | 75.0 | 40.0 | 40.0 | 16.7 |
| Dollar Volume | \$19,774,400 | 36.7 | 269.3 | 394.2 | 208.0 | 296.5 | 353.3 |
| New Listings | 24 | -11.1 | 9.1 | -4.0 | 60.0 | -7.7 | -25.0 |
| Active Listings | 22 | 4.8 | -54.2 | -60.7 | -33.3 | -78.6 | -83.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 87.5 | 85.2 | 54.5 | 48.0 | 100.0 | 57.7 | 56.3 |
| Months of Inventory ${ }^{2}$ | 1.0 | 0.9 | 4.0 | 4.7 | 2.2 | 6.9 | 7.4 |
| Average Price | \$941,638 | 49.7 | 111.0 | 182.4 | 120.0 | 183.2 | 288.6 |
| Median Price | \$830,000 | 53.7 | 78.1 | 180.2 | 118.4 | 159.4 | 269.7 |
| Sale to List Price Ratio ${ }^{3}$ | 100.3 | 106.9 | 94.6 | 97.8 | 98.4 | 96.3 | 95.4 |
| Median Days on Market | 21.0 | 10.0 | 71.5 | 33.0 | 22.0 | 60.0 | 86.5 |


| Year-to-date | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 48 | -4.0 | 50.0 | 45.5 | 33.3 | 26.3 | 17.1 |
| Dollar Volume | \$41,367,800 | 21.8 | 203.2 | 235.0 | 200.7 | 273.6 | 377.8 |
| New Listings | 55 | -5.2 | 37.5 | 1.9 | 22.2 | -8.3 | -36.0 |
| Active Listings ${ }^{4}$ | 20 | 13.5 | -59.6 | -61.7 | -38.5 | -80.8 | -84.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 87.3 | 86.2 | 80.0 | 61.1 | 80.0 | 63.3 | 47.7 |
| Months of Inventory ${ }^{6}$ | 1.2 | 1.0 | 4.6 | 4.7 | 2.7 | 8.1 | 9.0 |
| Average Price | \$861,829 | 26.9 | 102.1 | 130.3 | 125.5 | 195.7 | 308.2 |
| Median Price | \$775,000 | 42.2 | 101.3 | 144.1 | 126.6 | 163.6 | 307.9 |
| Sale to List Price Ratio ${ }^{7}$ | 102.9 | 104.8 | 95.6 | 96.2 | 97.6 | 95.3 | 95.0 |
| Median Days on Market | 20.5 | 13.5 | 81.0 | 46.0 | 37.5 | 99.5 | 97.0 |

[^63]Sales Activity (March only)
New Listings (March only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)


[^64]| Actual | March 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 20 | -4.8 | 66.7 | 81.8 | 42.9 | 42.9 | 17.6 |
| Dollar Volume | \$19,444,400 | 44.1 | 263.2 | 414.2 | 215.1 | 294.8 | 361.5 |
| New Listings | 23 | -4.2 | 4.5 | 0.0 | 76.9 | -8.0 | -28.1 |
| Active Listings | 21 | 5.0 | -56.3 | -61.8 | -27.6 | -77.7 | -82.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 87.0 | 87.5 | 54.5 | 47.8 | 107.7 | 56.0 | 53.1 |
| Months of Inventory ${ }^{2}$ | 1.1 | 1.0 | 4.0 | 5.0 | 2.1 | 6.7 | 7.2 |
| Average Price | \$972,220 | 51.3 | 117.9 | 182.8 | 120.6 | 176.4 | 292.3 |
| Median Price | \$840,000 | 55.6 | 80.3 | 164.6 | 116.5 | 151.9 | 250.0 |
| Sale to List Price Ratio ${ }^{3}$ | 100.4 | 106.1 | 94.6 | 97.7 | 98.3 | 96.9 | 95.2 |
| Median Days on Market | 17.0 | 10.0 | 71.5 | 46.0 | 19.0 | 74.5 | 74.0 |


| Year-to-date | March 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 46 | -2.1 | 53.3 | 43.8 | 31.4 | 24.3 | 27.8 |
| Dollar Volume | \$40,787,800 | 25.9 | 204.9 | 236.3 | 202.0 | 270.4 | 410.6 |
| New Listings | 52 | -5.5 | 30.0 | 0.0 | 23.8 | -8.8 | -36.6 |
| Active Listings ${ }^{4}$ | 19 | 9.8 | -61.4 | -63.4 | -35.6 | -80.1 | -83.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 88.5 | 85.5 | 75.0 | 61.5 | 83.3 | 64.9 | 43.9 |
| Months of Inventory ${ }^{6}$ | 1.2 | 1.1 | 4.8 | 4.8 | 2.5 | 7.6 | 9.3 |
| Average Price | \$886,691 | 28.6 | 98.9 | 133.9 | 129.8 | 197.9 | 299.6 |
| Median Price | \$805,000 | 49.1 | 86.8 | 152.5 | 131.3 | 168.3 | 297.5 |
| Sale to List Price Ratio ${ }^{7}$ | 102.4 | 104.6 | 95.5 | 96.1 | 97.6 | 95.5 | 95.1 |
| Median Days on Market | 20.5 | 14.0 | 81.0 | 48.5 | 31.0 | 108.0 | 98.0 |

[^65]Sales Activity (March only)


New Listings (March only)



Months of Inventory (March only)



MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (March Year-to-date)



New Listings (March Year-to-date)


Months of Inventory ${ }^{2}$ (March Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

THE CANADIAN REAL
ESTATE ASSOCIATION

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | March 2022 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$703,800 | 1.5 | 12.7 | 13.2 | 25.3 | 102.8 | 162.5 |
| Single Family | \$703,800 | 1.5 | 12.7 | 13.2 | 25.3 | 102.8 | 162.5 |
| One Storey | \$707,900 | 3.8 | 15.2 | 13.8 | 24.5 | 94.8 | 157.4 |
| Two Storey | \$697,500 | -1.0 | 9.8 | 12.8 | 26.1 | 110.5 | 167.5 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | 1507 |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{1 0}$ |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Basement, <br> Concrete blocs |
| Wastewater <br> Disposal |  |

## Single Family 合烱

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1507 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 52666 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1330 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 48000 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | $100+$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | Forced air |
| Half Bathrooms | Natural Gas |
| Heating | $\mathbf{6 4 0 8 2}$ |
| Heating Fuel | $\mathbf{0}$ |
| Lot Size | $\mathbf{1 0}$ |
| Number of <br> Fireplaces | Private |
| Total Number Of <br> Rooms | Type Of Foundation |
| Type of Property | Detached |
| Wastewater <br> Disposal | Concre blocs |


[^0]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^1]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^2]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^3]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^4]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^5]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^6]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^7]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^8]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^9]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^10]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^11]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^12]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^13]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^14]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^15]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^16]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^17]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^18]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^19]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^20]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^21]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^24]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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[^26]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^27]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
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    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^31]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^32]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
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[^33]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^34]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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[^42]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^44]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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[^47]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^48]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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[^50]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
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[^51]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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[^52]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
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    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

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    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^58]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
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    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^59]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^60]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
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    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^61]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^62]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
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    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^63]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
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    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^64]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^65]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
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