



Grey Bruce Owen Sound Residential Market Activity and MLS® Home Price Index Report March 2023





Grey Bruce Owen Sound MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	217	-19.0%	-34.8%	-0.5%	0.9%	-14.6%	36.5%
Dollar Volume	\$134,034,477	-33.7%	-37.8%	37.8%	81.2%	96.3%	245.5%
New Listings	406	12.2%	-4.0%	13.4%	-1.0%	-19.8%	-27.5%
Active Listings	836	139.5%	122.9%	15.5%	15.8%	-45.0%	-59.2%
Sales to New Listings Ratio 1	53.4	74.0	78.7	60.9	52.4	50.2	28.4
Months of Inventory ²	3.9	1.3	1.1	3.3	3.4	6.0	12.9
Average Price	\$617,670	-18.2%	-4.5%	38.5%	79.5%	129.8%	153.2%
Median Price	\$570,000	-18.8%	0.0%	43.4%	81.0%	132.7%	162.1%
Sale to List Price Ratio 3	96.8	107.0	105.1	97.6	97.7	96.2	96.0
Median Days on Market	32.0	9.0	10.0	25.0	22.0	52.0	65.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	483	-26.1%	-30.7%	-13.9%	-3.0%	-18.0%	20.8%
Dollar Volume	\$295,349,588	-40.5%	-31.2%	25.7%	77.2%	87.7%	210.8%
New Listings	946	13.8%	10.6%	15.5%	20.4%	-13.1%	-25.6%
Active Listings ⁴	795	164.2%	145.5%	16.3%	32.0%	-43.8%	-57.2%
Sales to New Listings Ratio 5	51.1	78.7	81.5	68.5	63.4	54.1	31.4
Months of Inventory 6	4.9	1.4	1.4	3.7	3.6	7.2	13.9
Average Price	\$611,490	-19.5%	-0.6%	46.0%	82.7%	128.8%	157.4%
Median Price	\$560,000	-20.0%	2.8%	45.5%	85.9%	130.0%	163.2%
Sale to List Price Ratio ⁷	96.1	106.2	104.1	97.7	97.0	95.8	95.3
Median Days on Market	51.0	10.5	12.0	35.0	34.5	74.0	75.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

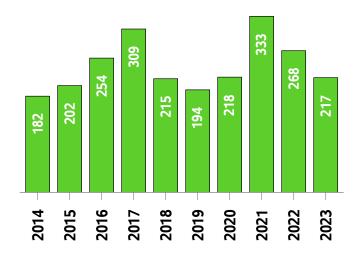
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Grey Bruce Owen SoundMLS® Residential Market Activity



Sales Activity (March only)

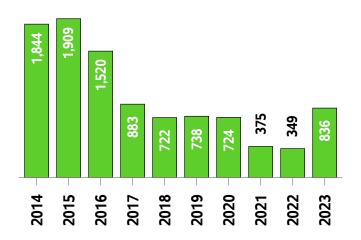


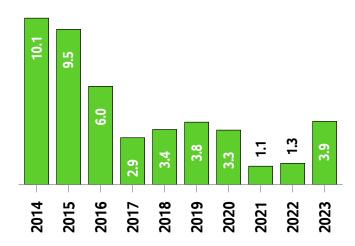
Active Listings (March only)



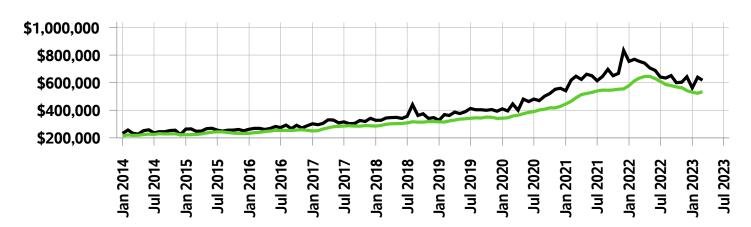


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

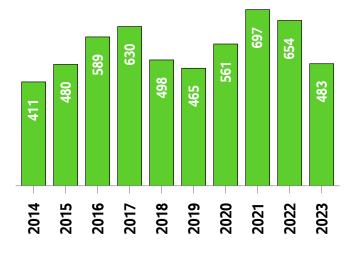




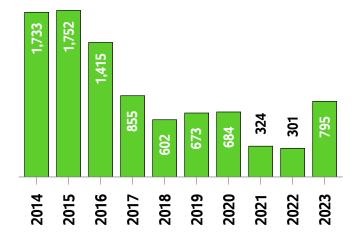
Grey Bruce Owen Sound MLS® Residential Market Activity



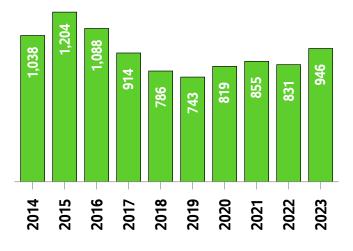
Sales Activity (March Year-to-date)



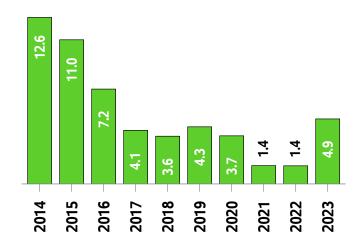
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Grey Bruce Owen SoundMLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	192	-16.2%	-32.9%	-0.5%	-3.0%	-17.6%	30.6%
Dollar Volume	\$124,445,577	-31.6%	-36.1%	39.9%	77.3%	91.5%	237.9%
New Listings	368	16.8%	-2.4%	18.3%	-3.9%	-20.2%	-28.1%
Active Listings	713	152.8%	140.1%	15.4%	12.6%	-46.6%	-61.5%
Sales to New Listings Ratio 1	52.2	72.7	75.9	62.1	51.7	50.5	28.7
Months of Inventory 2	3.7	1.2	1.0	3.2	3.2	5.7	12.6
Average Price	\$648,154	-18.4%	-4.8%	40.6%	82.8%	132.4%	158.7%
Median Price	\$599,500	-15.6%	1.2%	44.5%	87.3%	139.8%	172.5%
Sale to List Price Ratio 3	97.0	107.5	105.6	97.3	97.6	96.3	95.8
Median Days on Market	31.5	9.0	10.0	27.0	22.0	51.0	64.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	421	-27.5%	-33.1%	-15.8%	-7.7%	-22.0%	14.1%
Dollar Volume	\$270,092,688	-41.1%	-32.6%	25.3%	72.1%	81.9%	200.6%
New Listings	835	16.5%	9.7%	14.1%	17.4%	-14.5%	-28.5%
Active Listings ^⁴	681	181.8%	175.7%	15.5%	30.2%	-44.7%	-59.3%
Sales to New Listings Ratio 5	50.4	81.0	82.7	68.3	64.1	55.3	31.6
Months of Inventory 6	4.9	1.2	1.2	3.5	3.4	6.8	13.6
Average Price	\$641,550	-18.7%	0.7%	48.8%	86.4%	133.3%	163.5%
Median Price	\$585,000	-17.3%	3.5%	49.5%	88.7%	134.1%	172.1%
Sale to List Price Ratio ⁷	96.1	106.5	104.3	97.5	96.8	95.9	95.3
Median Days on Market	51.0	10.0	11.0	34.0	36.5	73.5	76.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

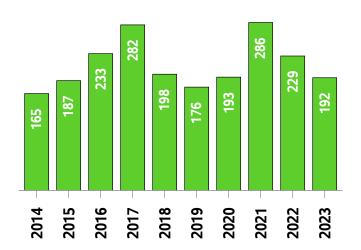
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Grey Bruce Owen SoundMLS® Single Family Market Activity



Sales Activity (March only)

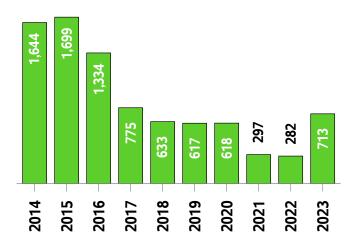


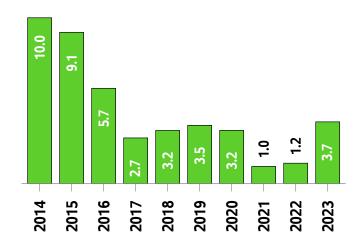
Active Listings (March only)



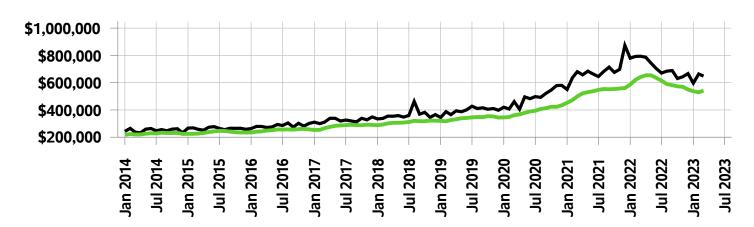
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

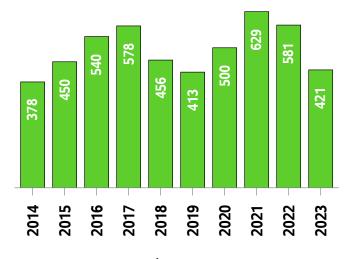




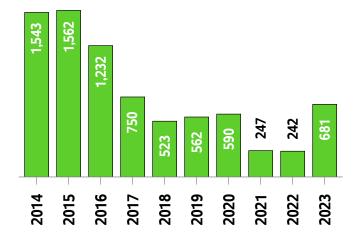
Grey Bruce Owen SoundMLS® Single Family Market Activity



Sales Activity (March Year-to-date)



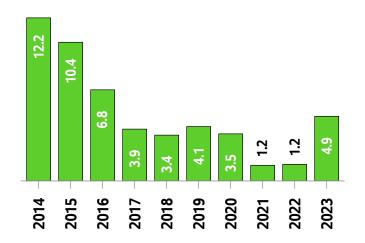
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Grey Bruce Owen Sound MLS® Condo Townhouse Market **Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-25.0%	-40.0%	-66.7%	-50.0%	0.0%	_
Dollar Volume	\$1,418,000	-28.0%	-36.6%	-57.0%	-19.7%	126.9%	_
New Listings	4	-33.3%	-20.0%	-42.9%	-50.0%	33.3%	-63.6%
Active Listings	10	-33.3%	-60.0%	-74.4%	-16.7%	-37.5%	-64.3%
Sales to New Listings Ratio 1	75.0	66.7	100.0	128.6	75.0	100.0	_
Months of Inventory ²	3.3	3.8	5.0	4.3	2.0	5.3	_
Average Price	\$472,667	-4.0%	5.7%	29.1%	60.6%	126.9%	_
Median Price	\$408,000	-4.0%	0.5%	4.6%	48.9%	181.4%	_
Sale to List Price Ratio 3	94.8	104.8	108.7	103.0	100.1	97.3	_
Median Days on Market	136.0	9.5	7.0	56.0	17.5	56.0	_

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	7	-50.0%	-22.2%	-68.2%	-41.7%	0.0%	250.0%
Dollar Volume	\$3,337,000	-58.2%	-11.1%	-58.7%	6.1%	138.6%	551.8%
New Listings	11	-35.3%	-42.1%	-38.9%	-38.9%	-8.3%	-47.6%
Active Listings ^⁴	9	-22.2%	-63.6%	-77.4%	-3.4%	-44.0%	-60.0%
Sales to New Listings Ratio 5	63.6	82.4	47.4	122.2	66.7	58.3	9.5
Months of Inventory 6	4.0	2.6	8.6	5.6	2.4	7.1	35.0
Average Price	\$476,714	-16.4%	14.4%	29.9%	81.9%	138.6%	86.2%
Median Price	\$470,000	-21.1%	15.8%	24.3%	75.5%	122.7%	83.6%
Sale to List Price Ratio ⁷	98.1	105.3	110.9	101.5	99.3	96.6	98.8
Median Days on Market	86.0	14.5	7.0	71.5	26.0	58.0	15.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

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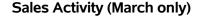
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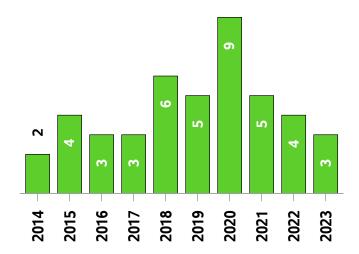
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Grey Bruce Owen Sound MLS® Condo Townhouse Market Activity

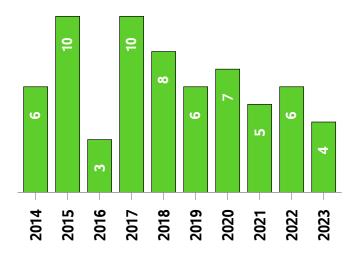




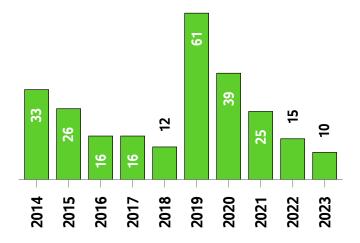


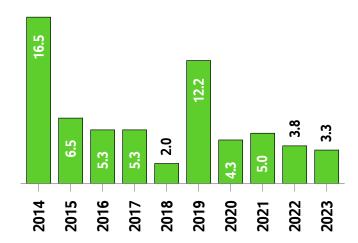
Active Listings (March only)

New Listings (March only)

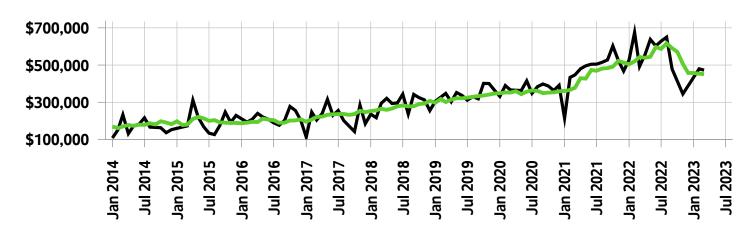


Months of Inventory (March only)





MLS® HPI Townhouse Benchmark Price and Average Price

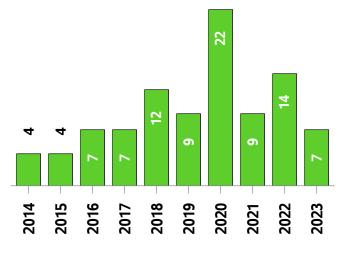




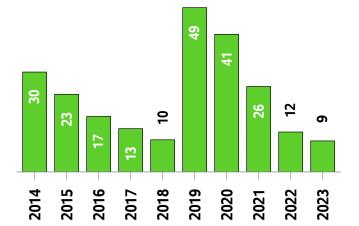
Grey Bruce Owen Sound MLS® Condo Townhouse Market Activity



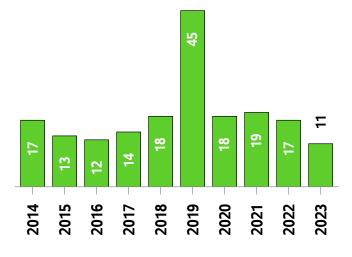




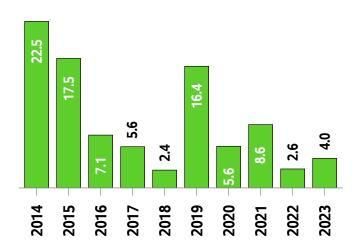
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Grey Bruce Owen Sound MLS® Apartment Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-50.0%	-57.1%	20.0%	50.0%	50.0%	_
Dollar Volume	\$2,409,900	-55.0%	-62.6%	36.1%	151.9%	299.7%	_
New Listings	8	-38.5%	0.0%	-70.4%	60.0%	-38.5%	-50.0%
Active Listings	19	72.7%	72.7%	-38.7%	-60.4%	-72.9%	-68.3%
Sales to New Listings Ratio 1	75.0	92.3	175.0	18.5	80.0	30.8	_
Months of Inventory ²	3.2	0.9	0.8	6.2	12.0	17.5	_
Average Price	\$401,650	-10.0%	-12.8%	13.4%	67.9%	166.5%	_
Median Price	\$348,000	-14.0%	-25.8%	36.5%	60.9%	141.7%	_
Sale to List Price Ratio 3	98.6	106.2	101.1	98.7	101.0	95.3	<u> </u>
Median Days on Market	32.5	9.0	90.5	9.0	43.5	83.0	_

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	22	4.8%	0.0%	100.0%	57.1%	69.2%	175.0%
Dollar Volume	\$8,618,000	-5.9%	-2.7%	143.8%	137.6%	168.7%	369.4%
New Listings	27	-6.9%	50.0%	-25.0%	50.0%	-6.9%	-6.9%
Active Listings ^⁴	21	121.4%	24.0%	26.5%	-56.3%	-72.2%	-61.5%
Sales to New Listings Ratio 5	81.5	72.4	122.2	30.6	77.8	44.8	27.6
Months of Inventory 6	2.8	1.3	2.3	4.5	10.1	17.2	20.1
Average Price	\$391,727	-10.2%	-2.7%	21.9%	51.2%	58.8%	70.7%
Median Price	\$349,500	-12.6%	-17.4%	37.1%	37.1%	102.6%	64.5%
Sale to List Price Ratio ⁷	96.6	103.8	101.5	98.6	101.8	94.0	96.9
Median Days on Market	40.0	14.0	41.0	17.0	94.5	99.0	44.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

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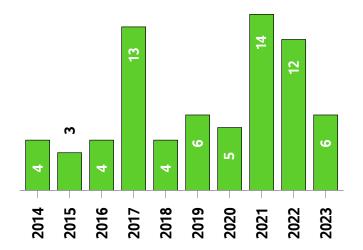
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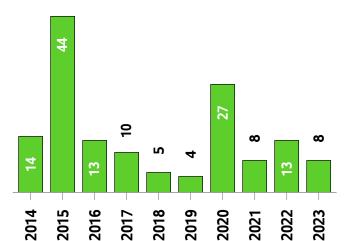
Grey Bruce Owen SoundMLS® Apartment Market Activity



Sales Activity (March only)

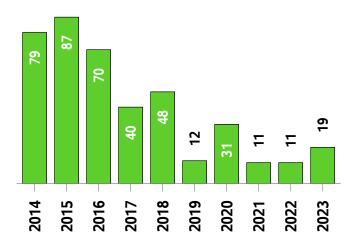


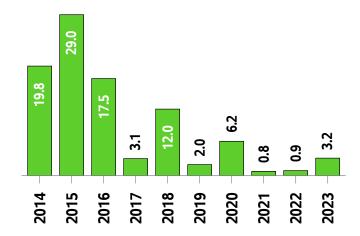
Active Listings (March only)



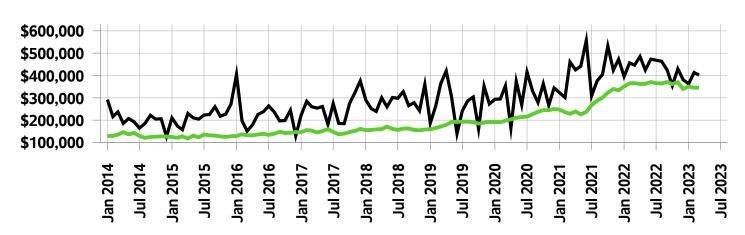
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Apartment Benchmark Price and Average Price

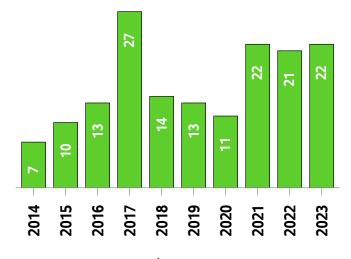




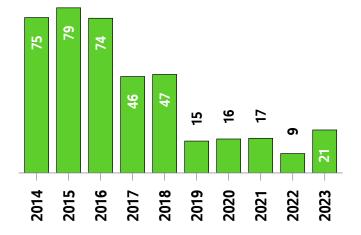
Grey Bruce Owen SoundMLS® Apartment Market Activity



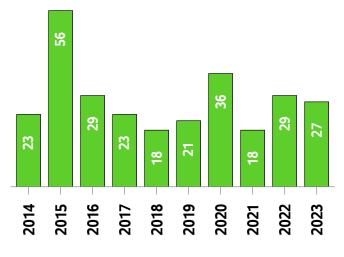
Sales Activity (March Year-to-date)



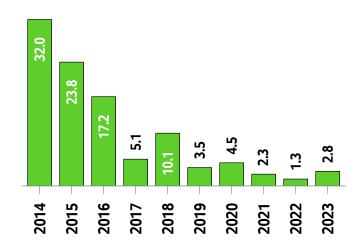
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



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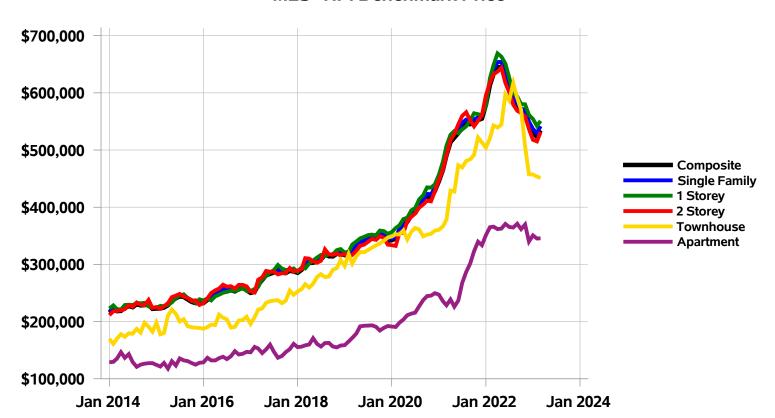


Grey Bruce Owen Sound MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months month ago ago ago 3 years ago 5 years ago							
Composite	\$534,700	2.2	-1.5	-7.6	-15.5	49.2	79.2			
Single Family	\$541,800	2.3	-1.5	-6.9	-15.4	49.8	79.8			
One Storey	\$551,000	1.6	-1.9	-7.2	-15.0	49.6	88.1			
Two Storey	\$531,500	3.2	-1.0	-6.5	-16.0	49.8	71.0			
Townhouse	\$451,300	-0.5	-1.4	-23.6	-16.9	28.1	70.1			
Apartment	\$345,600	0.1	1.6	-6.9	-5.6	74.5	118.0			

MLS® HPI Benchmark Price





Grey Bruce Owen SoundMLS® HPI Benchmark Descriptions



Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1375
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10860
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Grey Bruce Owen SoundMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11421
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1591
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10400
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Grey Bruce Owen SoundMLS® HPI Benchmark Descriptions



Townhouse



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1153
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



Arran-Elderslie MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	-73.3%	-55.6%	-50.0%	-20.0%	-50.0%	100.0%
Dollar Volume	\$1,607,600	-80.1%	-64.1%	-28.0%	33.4%	9.5%	859.8%
New Listings	10	-23.1%	42.9%	-16.7%	-44.4%	-33.3%	-52.4%
Active Listings	17	70.0%	240.0%	-19.0%	-32.0%	-73.0%	-81.7%
Sales to New Listings Ratio 1	40.0	115.4	128.6	66.7	27.8	53.3	9.5
Months of Inventory 2	4.3	0.7	0.6	2.6	5.0	7.9	46.5
Average Price	\$401,900	-25.4%	-19.1%	44.1%	66.8%	119.1%	379.9%
Median Price	\$398,750	-15.3%	-1.1%	63.6%	75.7%	120.6%	376.1%
Sale to List Price Ratio ³	98.7	107.3	103.7	95.8	96.2	95.7	88.7
Median Days on Market	20.0	17.0	12.0	21.0	17.0	210.0	42.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	15	-44.4%	-40.0%	-40.0%	0.0%	-6.3%	87.5%
Dollar Volume	\$6,681,500	-55.8%	-40.7%	-9.1%	76.6%	153.6%	340.6%
New Listings	21	-36.4%	23.5%	-41.7%	-25.0%	-36.4%	-59.6%
Active Listings ⁴	18	51.4%	178.9%	-8.6%	6.0%	-70.6%	-78.9%
Sales to New Listings Ratio 5	71.4	81.8	147.1	69.4	53.6	48.5	15.4
Months of Inventory 6	3.5	1.3	0.8	2.3	3.3	11.3	31.4
Average Price	\$445,433	-20.4%	-1.1%	51.4%	76.6%	170.5%	135.0%
Median Price	\$430,000	-14.0%	7.0%	59.3%	73.4%	187.6%	177.4%
Sale to List Price Ratio ⁷	96.9	106.9	104.1	96.7	93.1	95.2	95.7
Median Days on Market	80.0	23.0	15.0	22.0	32.0	141.5	81.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

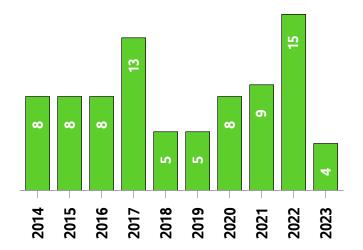
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



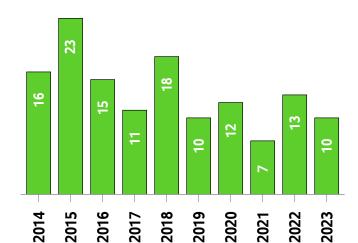
Arran-Elderslie MLS® Residential Market Activity



Sales Activity (March only)

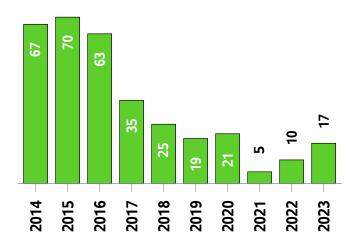


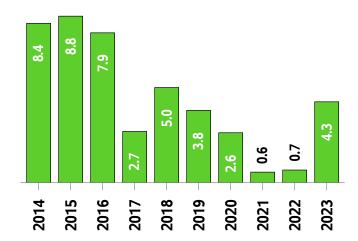
Active Listings (March only)



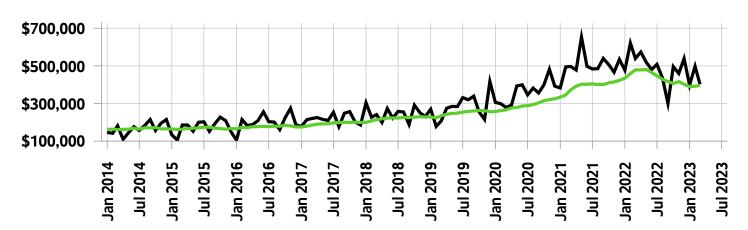
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

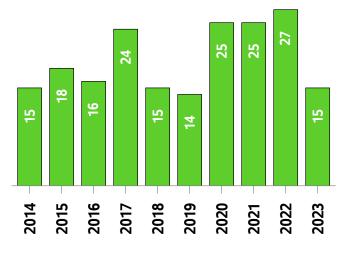




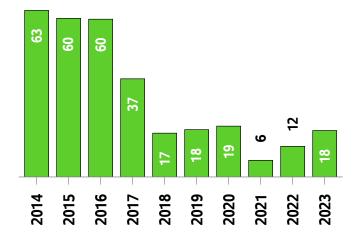
Arran-Elderslie MLS® Residential Market Activity



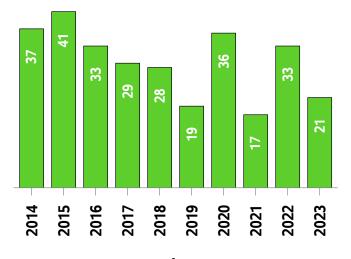




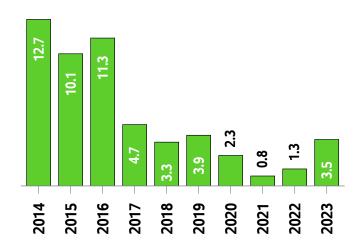
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Arran-Elderslie MLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	-66.7%	-55.6%	-50.0%	-20.0%	-50.0%	100.0%
Dollar Volume	\$1,607,600	-75.9%	-64.1%	-28.0%	33.4%	9.5%	859.8%
New Listings	10	0.0%	42.9%	-16.7%	-44.4%	-33.3%	-52.4%
Active Listings	16	300.0%	433.3%	-23.8%	-36.0%	-74.2%	-82.4%
Sales to New Listings Ratio 1	40.0	120.0	128.6	66.7	27.8	53.3	9.5
Months of Inventory ²	4.0	0.3	0.3	2.6	5.0	7.8	45.5
Average Price	\$401,900	-27.8%	-19.1%	44.1%	66.8%	119.1%	379.9%
Median Price	\$398,750	-16.9%	-1.1%	63.6%	75.7%	120.6%	376.1%
Sale to List Price Ratio 3	98.7	109.0	103.7	95.8	96.2	95.7	88.7
Median Days on Market	20.0	8.0	12.0	21.0	17.0	210.0	42.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	14	-33.3%	-44.0%	-44.0%	-6.7%	-12.5%	75.0%
Dollar Volume	\$6,302,500	-49.2%	-44.0%	-14.3%	66.6%	139.2%	315.6%
New Listings	20	-13.0%	17.6%	-44.4%	-28.6%	-39.4%	-60.8%
Active Listings ⁴	16	193.8%	261.5%	-19.0%	-6.0%	-73.3%	-80.8%
Sales to New Listings Ratio 5	70.0	91.3	147.1	69.4	53.6	48.5	15.7
Months of Inventory 6	3.4	0.8	0.5	2.3	3.3	11.0	30.6
Average Price	\$450,179	-23.7%	-0.1%	53.1%	78.5%	173.4%	137.5%
Median Price	\$430,000	-15.0%	7.0%	59.3%	73.4%	187.6%	177.4%
Sale to List Price Ratio ⁷	96.9	109.3	104.1	96.7	93.1	95.2	95.7
Median Days on Market	80.5	10.0	15.0	22.0	32.0	141.5	81.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

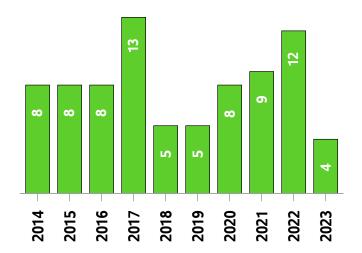
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Arran-Elderslie MLS® Single Family Market Activity



Sales Activity (March only)

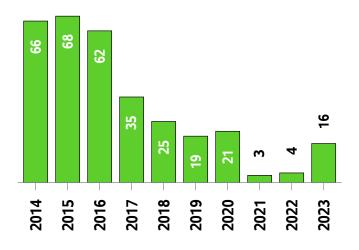


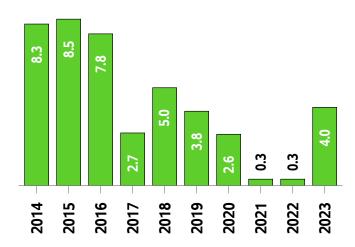
Active Listings (March only)



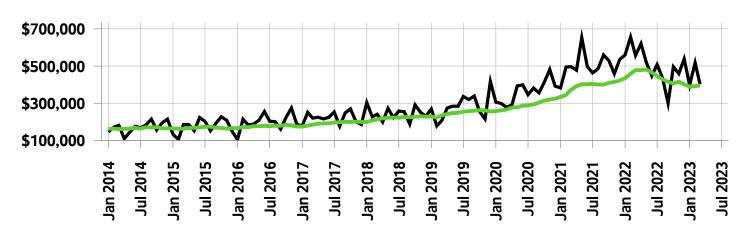
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

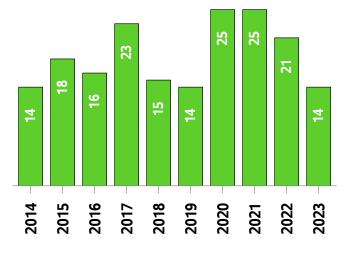




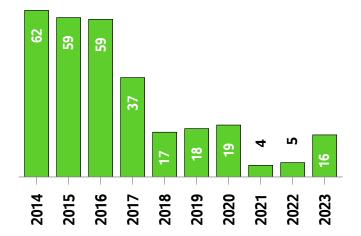
Arran-Elderslie MLS® Single Family Market Activity



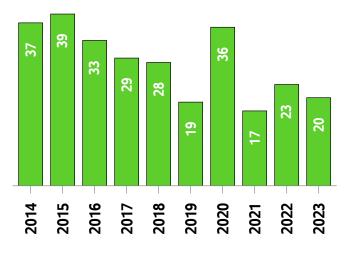
Sales Activity (March Year-to-date)



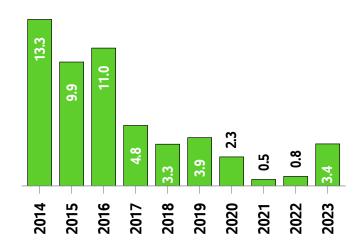
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

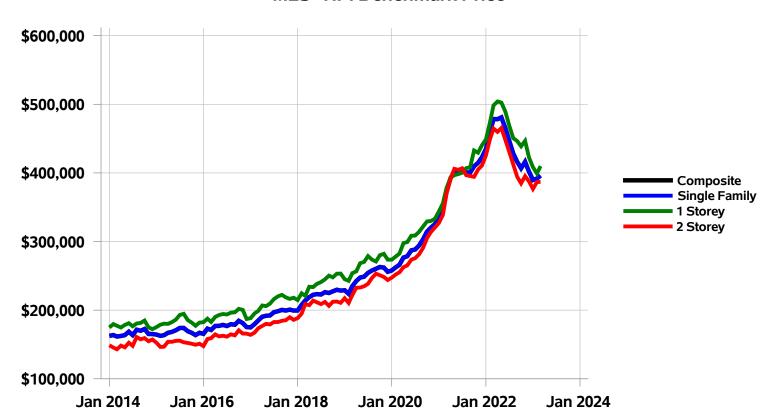


Arran-Elderslie MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months 1 month ago ago 5 years ago							
Composite	\$396,100	1.1	-1.5	-4.8	-17.2	48.9	85.1			
Single Family	\$396,100	1.1	-1.5	-4.8	-17.2	48.9	85.1			
One Storey	\$410,000	2.7	-3.0	-8.2	-17.7	45.2	85.7			
Two Storey	\$386,800	0.0	-0.2	-1.9	-16.8	51.6	85.2			

MLS® HPI Benchmark Price





Arran-ElderslieMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10014
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Arran-Elderslie MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10891
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1600
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9963
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Disposal



Brockton MLS® Residential Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	14	-12.5%	-12.5%	180.0%	-12.5%	75.0%	366.7%
Dollar Volume	\$7,991,400	-28.8%	4.5%	346.5%	74.0%	287.0%	1,561.4%
New Listings	23	27.8%	43.8%	64.3%	15.0%	91.7%	27.8%
Active Listings	39	200.0%	178.6%	39.3%	77.3%	-38.1%	-46.6%
Sales to New Listings Ratio 1	60.9	88.9	100.0	35.7	80.0	66.7	16.7
Months of Inventory 2	2.8	0.8	0.9	5.6	1.4	7.9	24.3
Average Price	\$570,814	-18.6%	19.4%	59.5%	98.9%	121.1%	256.0%
Median Price	\$662,200	-5.9%	42.4%	97.7%	177.9%	170.8%	451.8%
Sale to List Price Ratio 3	95.3	104.8	104.4	95.6	97.5	96.1	93.9
Median Days on Market	42.5	8.0	14.5	120.0	15.5	52.0	173.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	38	11.8%	-9.5%	40.7%	31.0%	111.1%	123.5%
Dollar Volume	\$19,489,200	-13.2%	-5.5%	108.1%	140.8%	443.8%	558.0%
New Listings	52	20.9%	30.0%	30.0%	26.8%	36.8%	30.0%
Active Listings ⁴	38	222.9%	182.5%	54.8%	117.3%	-36.5%	-44.1%
Sales to New Listings Ratio 5	73.1	79.1	105.0	67.5	70.7	47.4	42.5
Months of Inventory 6	3.0	1.0	1.0	2.7	1.8	9.9	11.9
Average Price	\$512,874	-22.4%	4.5%	47.9%	83.8%	157.6%	194.4%
Median Price	\$491,250	-21.7%	5.1%	63.8%	109.0%	156.3%	225.3%
Sale to List Price Ratio ⁷	95.3	106.0	104.1	96.6	96.7	92.8	92.5
Median Days on Market	53.0	9.5	14.5	29.0	15.0	43.0	126.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

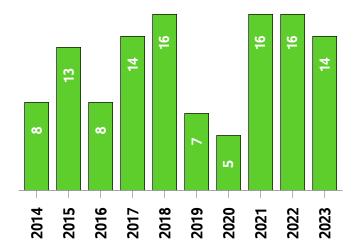
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



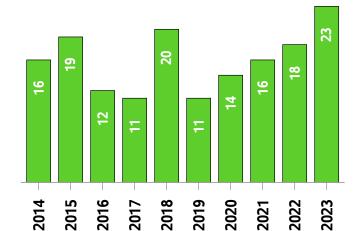
BrocktonMLS® Residential Market Activity



Sales Activity (March only)

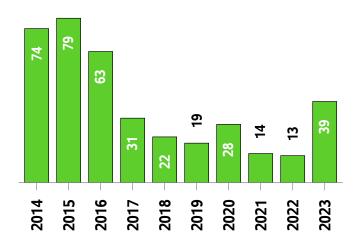


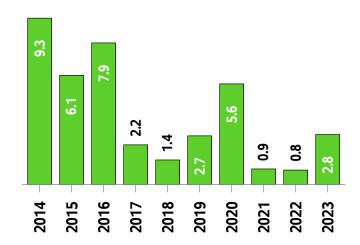
Active Listings (March only)



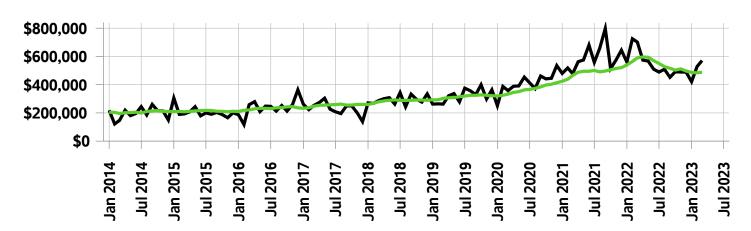
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

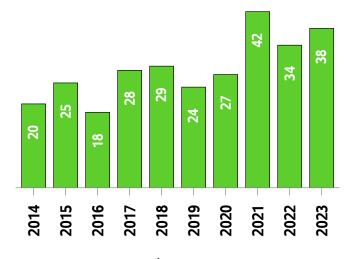




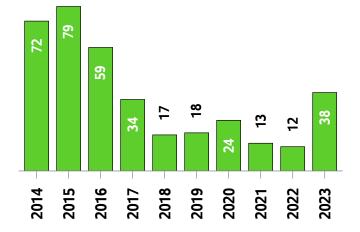
BrocktonMLS® Residential Market Activity



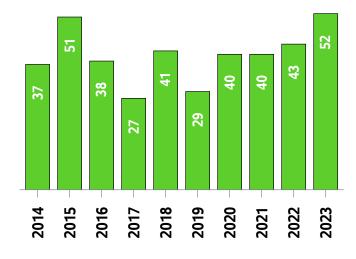
Sales Activity (March Year-to-date)



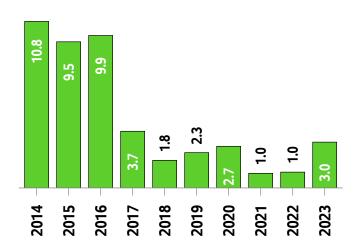
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Brockton MLS® Single Family Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	-20.0%	-20.0%	140.0%	0.0%	140.0%	500.0%
Dollar Volume	\$7,636,400	-30.3%	1.9%	326.6%	88.0%	404.8%	1,853.0%
New Listings	21	40.0%	31.3%	50.0%	5.0%	75.0%	31.3%
Active Listings	36	260.0%	176.9%	38.5%	63.6%	-26.5%	-44.6%
Sales to New Listings Ratio 1	57.1	100.0	93.8	35.7	60.0	41.7	12.5
Months of Inventory ²	3.0	0.7	0.9	5.2	1.8	9.8	32.5
Average Price	\$636,367	-12.9%	27.4%	77.8%	88.0%	110.3%	225.5%
Median Price	\$672,450	-4.6%	43.1%	100.7%	118.3%	169.0%	244.0%
Sale to List Price Ratio 3	96.5	105.6	104.9	95.6	97.7	96.7	92.9
Median Days on Market	53.0	8.0	15.0	120.0	16.5	35.0	108.0

		Compared to ⁶					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	33	6.5%	-17.5%	43.5%	57.1%	153.8%	135.7%
Dollar Volume	\$18,069,200	-16.3%	-11.1%	105.4%	150.0%	511.3%	547.8%
New Listings	46	24.3%	21.1%	21.1%	35.3%	84.0%	39.4%
Active Listings ⁴	35	292.6%	194.4%	65.6%	120.8%	-18.5%	-40.4%
Sales to New Listings Ratio 5	71.7	83.8	105.3	60.5	61.8	52.0	42.4
Months of Inventory 6	3.2	0.9	0.9	2.8	2.3	10.0	12.7
Average Price	\$547,552	-21.4%	7.7%	43.1%	59.1%	140.8%	174.8%
Median Price	\$495,000	-24.0%	3.7%	47.8%	59.7%	107.1%	162.7%
Sale to List Price Ratio ⁷	95.4	106.5	104.4	97.0	97.3	93.1	92.5
Median Days on Market	84.0	9.0	14.5	21.0	16.0	35.0	141.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

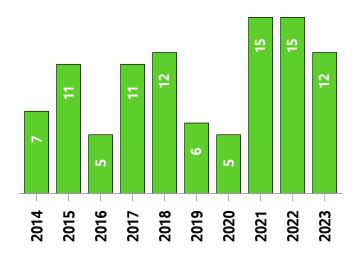
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



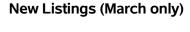
BrocktonMLS® Single Family Market Activity

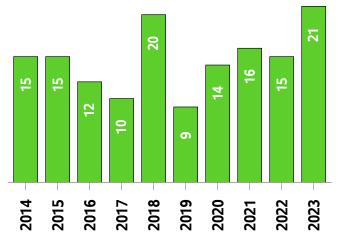


Sales Activity (March only)

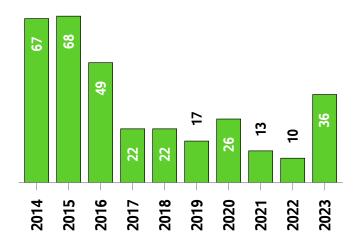


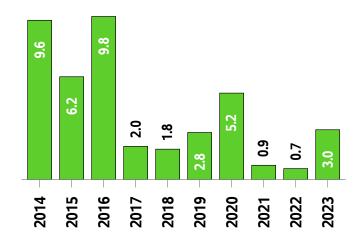
Active Listings (March only)



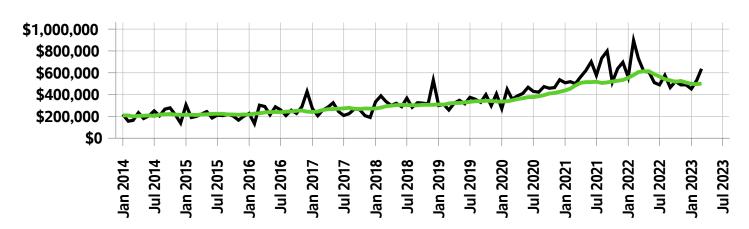


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

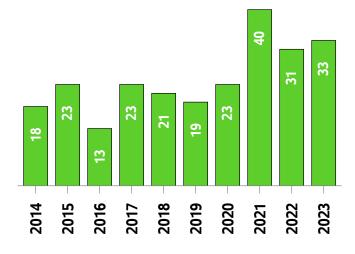




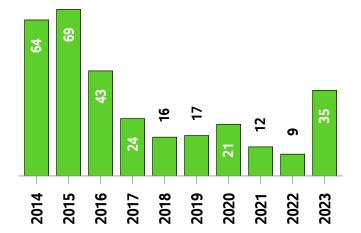
BrocktonMLS® Single Family Market Activity



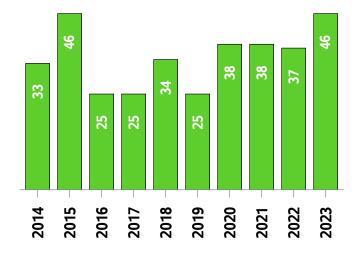




Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

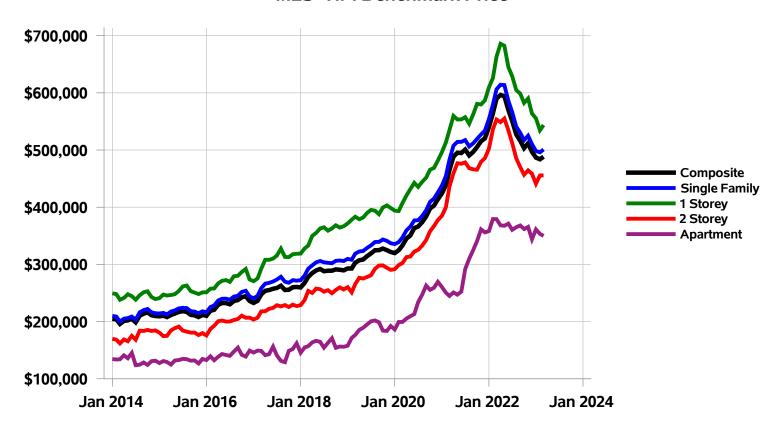


Brockton MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$488,300	0.9	-1.7	-5.4	-17.2	46.6	75.5	
Single Family	\$500,900	1.0	-1.9	-5.5	-17.4	44.3	71.2	
One Storey	\$543,700	1.7	-3.6	-9.2	-18.0	33.5	63.3	
Two Storey	\$455,700	0.0	-0.6	-3.1	-17.6	50.7	79.7	
Apartment	\$349,800	-1.0	1.7	-5.0	-7.8	75.4	122.8	

MLS® HPI Benchmark Price





BrocktonMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1373
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1406
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9919
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BrocktonMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1623
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10447
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BrocktonMLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1199
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete Slab
Wastewater Disposal	Municipal sewers



Chatsworth **MLS® Residential Market Activity**



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-20.0%	-20.0%	-27.3%	60.0%	14.3%	700.0%
Dollar Volume	\$5,329,800	-16.6%	-32.8%	-5.2%	239.5%	101.7%	1,753.8%
New Listings	14	16.7%	7.7%	0.0%	16.7%	-6.7%	-41.7%
Active Listings	28	300.0%	180.0%	27.3%	47.4%	-31.7%	-63.6%
Sales to New Listings Ratio 1	57.1	83.3	76.9	78.6	41.7	46.7	4.2
Months of Inventory 2	3.5	0.7	1.0	2.0	3.8	5.9	77.0
Average Price	\$666,225	4.3%	-16.0%	30.3%	112.2%	76.5%	131.7%
Median Price	\$609,950	-10.3%	-24.2%	16.2%	93.0%	52.5%	112.2%
Sale to List Price Ratio 3	93.4	100.0	98.9	100.8	100.0	97.0	97.5
Median Days on Market	26.5	19.0	17.0	18.0	21.0	47.0	139.0

		Compared to *					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	14	-54.8%	-22.2%	-46.2%	-26.3%	-17.6%	75.0%
Dollar Volume	\$10,705,800	-62.8%	0.4%	-6.5%	68.2%	71.4%	514.4%
New Listings	34	30.8%	25.9%	3.0%	47.8%	6.3%	-19.0%
Active Listings ⁴	27	207.7%	233.3%	19.4%	73.9%	-25.9%	-59.6%
Sales to New Listings Ratio 5	41.2	119.2	66.7	78.8	82.6	53.1	19.0
Months of Inventory 6	5.7	0.8	1.3	2.6	2.4	6.4	24.8
Average Price	\$764,700	-17.7%	29.1%	73.6%	128.2%	108.1%	251.1%
Median Price	\$655,000	-25.2%	5.6%	74.7%	107.3%	84.5%	193.1%
Sale to List Price Ratio ⁷	93.9	101.7	99.9	99.3	93.8	97.4	94.7
Median Days on Market	73.0	28.0	18.5	19.5	50.0	48.0	78.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

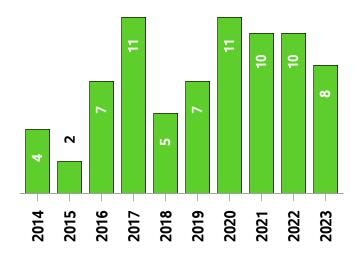
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Chatsworth MLS® Residential Market Activity

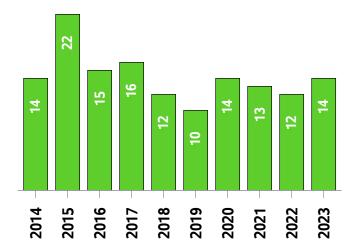




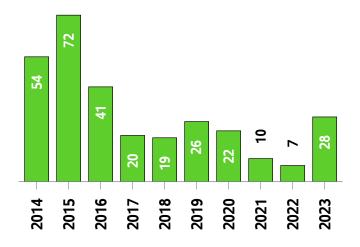


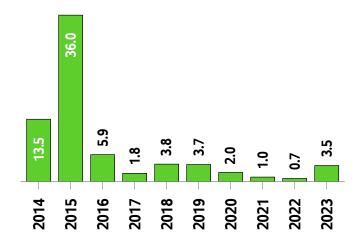
Active Listings (March only)

New Listings (March only)

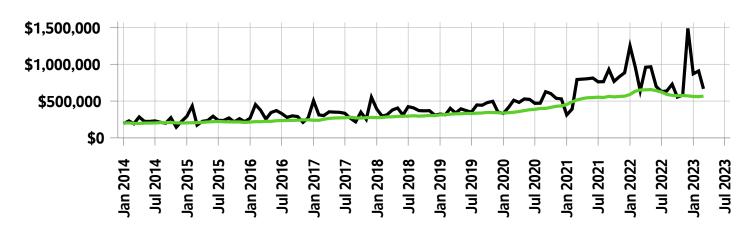


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

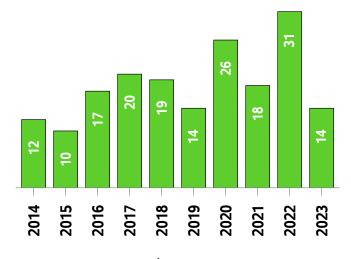




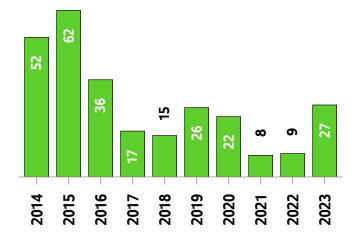
Chatsworth MLS® Residential Market Activity



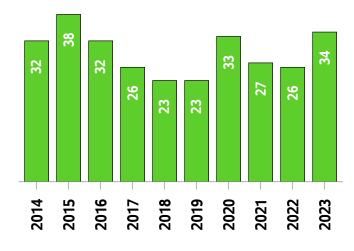




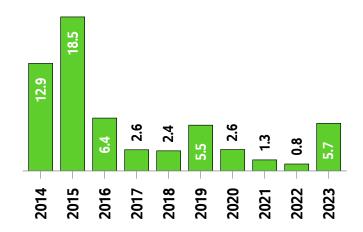
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Chatsworth **MLS® Single Family Market Activity**



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-11.1%	0.0%	-27.3%	60.0%	14.3%	700.0%
Dollar Volume	\$5,329,800	-8.3%	-16.3%	-5.2%	239.5%	101.7%	1,753.8%
New Listings	14	16.7%	16.7%	0.0%	16.7%	-6.7%	-41.7%
Active Listings	27	285.7%	200.0%	22.7%	42.1%	-32.5%	-63.5%
Sales to New Listings Ratio 1	57.1	75.0	66.7	78.6	41.7	46.7	4.2
Months of Inventory ²	3.4	0.8	1.1	2.0	3.8	5.7	74.0
Average Price	\$666,225	3.2%	-16.3%	30.3%	112.2%	76.5%	131.7%
Median Price	\$609,950	-21.8%	-24.2%	16.2%	93.0%	52.5%	112.2%
Sale to List Price Ratio 3	93.4	101.2	98.9	100.8	100.0	97.0	97.5
Median Days on Market	26.5	10.0	17.0	18.0	21.0	47.0	139.0

		Compared to *					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	14	-53.3%	-12.5%	-46.2%	-26.3%	-17.6%	75.0%
Dollar Volume	\$10,705,800	-62.1%	17.6%	-6.5%	68.2%	71.4%	514.4%
New Listings	33	32.0%	37.5%	0.0%	43.5%	6.5%	-19.5%
Active Listings ⁴	26	212.0%	271.4%	16.4%	69.6%	-26.4%	-58.7%
Sales to New Listings Ratio 5	42.4	120.0	66.7	78.8	82.6	54.8	19.5
Months of Inventory 6	5.6	0.8	1.3	2.6	2.4	6.2	23.6
Average Price	\$764,700	-18.7%	34.4%	73.6%	128.2%	108.1%	251.1%
Median Price	\$655,000	-25.4%	27.7%	74.7%	107.3%	84.5%	193.1%
Sale to List Price Ratio ⁷	93.9	102.1	100.0	99.3	93.8	97.4	94.7
Median Days on Market	73.0	24.5	18.5	19.5	50.0	48.0	78.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

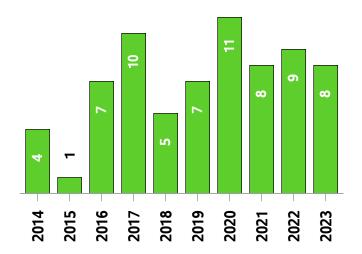
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



ChatsworthMLS® Single Family Market Activity

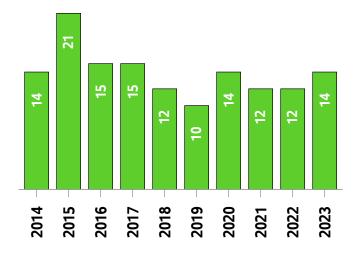




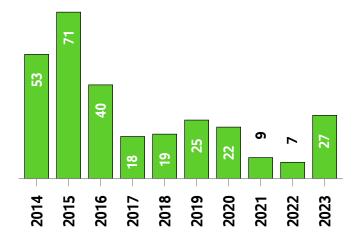


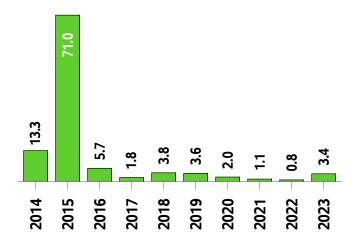
Active Listings (March only)

New Listings (March only)

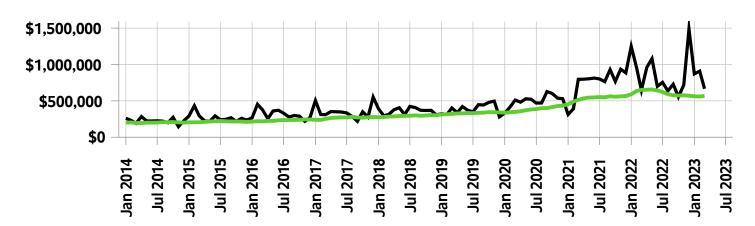


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

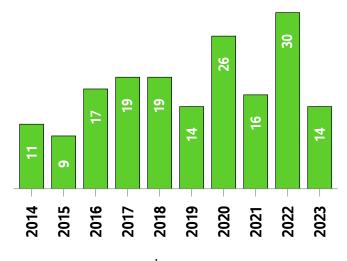




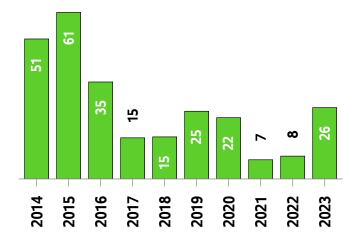
ChatsworthMLS® Single Family Market Activity



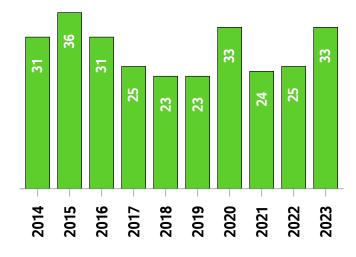




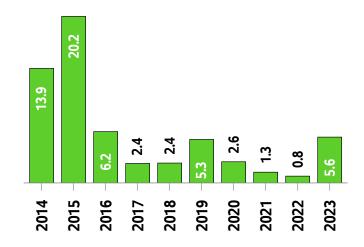
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

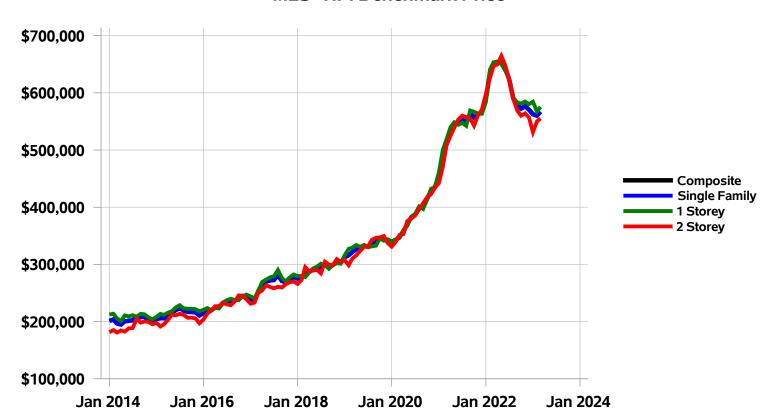


ChatsworthMLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price												
			percentage change vs.										
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago						
Composite	\$567,000	1.2	-0.6	-1.9	-12.9	62.9	99.8						
Single Family	\$567,000	1.2	-0.6	-1.9	-12.9	62.9	99.8						
One Storey	\$575,400	1.4	-0.8	-1.4	-11.9	66.2	107.1						
Two Storey	\$555,200	0.9	-0.3	-2.4	-14.1	58.0	88.0						

MLS® HPI Benchmark Price





ChatsworthMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	53687
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



Chatsworth MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1294
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	45064
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	43464
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



Georgian Bluffs MLS® Residential Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	14	-30.0%	-33.3%	16.7%	55.6%	16.7%	16.7%
Dollar Volume	\$8,905,000	-44.6%	-49.3%	40.6%	167.6%	129.0%	133.3%
New Listings	27	28.6%	8.0%	125.0%	28.6%	-34.1%	-6.9%
Active Listings	46	76.9%	64.3%	39.4%	12.2%	-59.3%	-53.5%
Sales to New Listings Ratio 1	51.9	95.2	84.0	100.0	42.9	29.3	41.4
Months of Inventory ²	3.3	1.3	1.3	2.8	4.6	9.4	8.3
Average Price	\$636,071	-20.9%	-23.9%	20.5%	72.0%	96.3%	100.0%
Median Price	\$669,950	-0.6%	-13.0%	28.9%	103.0%	136.3%	104.6%
Sale to List Price Ratio ³	93.9	101.5	103.8	96.1	97.6	98.6	94.7
Median Days on Market	52.5	17.0	16.0	65.5	43.0	102.5	102.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	24	-47.8%	-45.5%	-11.1%	4.3%	-14.3%	9.1%
Dollar Volume	\$14,971,169	-65.0%	-53.2%	12.8%	81.9%	76.7%	160.1%
New Listings	51	-1.9%	-8.9%	34.2%	15.9%	-40.0%	-23.9%
Active Listings ⁴	43	64.6%	85.7%	16.1%	20.4%	-55.5%	-52.0%
Sales to New Listings Ratio 5	47.1	88.5	78.6	71.1	52.3	32.9	32.8
Months of Inventory 6	5.4	1.7	1.6	4.1	4.7	10.4	12.3
Average Price	\$623,799	-32.9%	-14.2%	26.9%	74.4%	106.1%	138.4%
Median Price	\$598,585	-25.4%	-7.6%	26.7%	81.9%	111.1%	162.0%
Sale to List Price Ratio ⁷	93.8	102.5	101.8	96.9	97.0	96.3	94.4
Median Days on Market	65.5	15.5	14.0	64.0	45.0	83.0	121.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

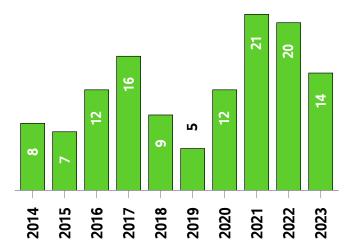
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Georgian BluffsMLS® Residential Market Activity



Sales Activity (March only)



Active Listings (March only)



Months of Inventory (March only)

2018

2019

2020

2021

2022

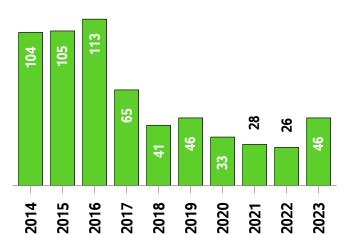
New Listings (March only)

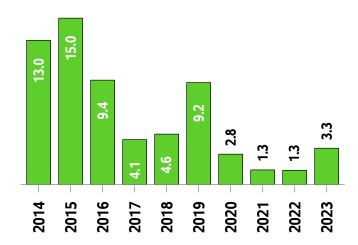
4

2016

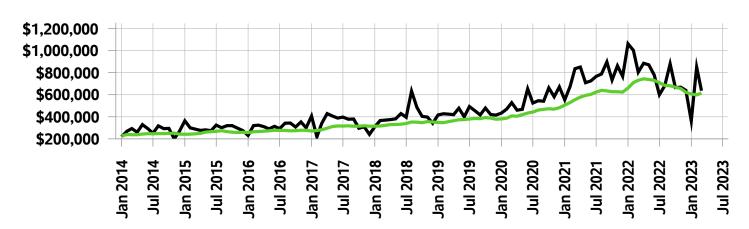
30

2017





MLS® HPI Composite Benchmark Price and Average Price

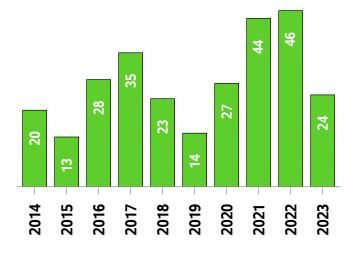




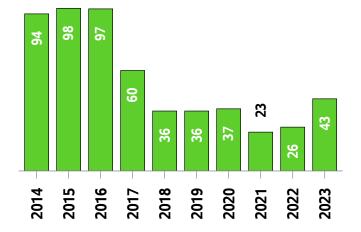
Georgian BluffsMLS® Residential Market Activity



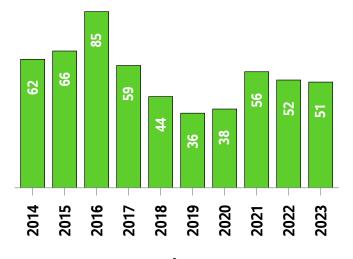




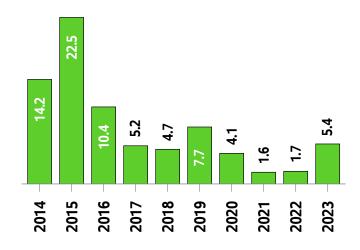
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Georgian Bluffs MLS® Single Family Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	10	-23.1%	-44.4%	-16.7%	11.1%	-16.7%	-9.1%
Dollar Volume	\$7,904,900	-41.9%	-51.9%	24.8%	137.5%	103.3%	113.8%
New Listings	25	38.9%	13.6%	108.3%	25.0%	-32.4%	-13.8%
Active Listings	43	72.0%	168.8%	34.4%	19.4%	-57.8%	-53.8%
Sales to New Listings Ratio 1	40.0	72.2	81.8	100.0	45.0	32.4	37.9
Months of Inventory ²	4.3	1.9	0.9	2.7	4.0	8.5	8.5
Average Price	\$790,490	-24.5%	-13.4%	49.8%	113.8%	144.0%	135.2%
Median Price	\$757,500	-14.7%	-3.8%	45.7%	129.5%	167.2%	130.9%
Sale to List Price Ratio ³	95.8	102.6	104.4	96.1	97.6	98.6	95.2
Median Days on Market	42.0	15.0	14.0	65.5	43.0	102.5	65.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	18	-48.6%	-56.1%	-30.8%	-21.7%	-28.0%	-10.0%
Dollar Volume	\$13,554,069	-64.5%	-56.1%	6.4%	64.7%	67.6%	141.5%
New Listings	47	9.3%	6.8%	27.0%	20.5%	-37.3%	-26.6%
Active Listings ^⁴	39	74.6%	172.1%	8.3%	25.8%	-56.3%	-52.8%
Sales to New Listings Ratio 5	38.3	81.4	93.2	70.3	59.0	33.3	31.3
Months of Inventory 6	6.5	1.9	1.0	4.2	4.0	10.7	12.4
Average Price	\$753,004	-31.0%	0.0%	53.7%	110.5%	132.8%	168.3%
Median Price	\$675,000	-24.2%	2.9%	43.2%	105.2%	124.3%	187.8%
Sale to List Price Ratio ⁷	96.1	103.4	101.9	96.9	97.0	96.9	95.1
Median Days on Market	52.5	14.0	12.0	49.5	45.0	84.0	92.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

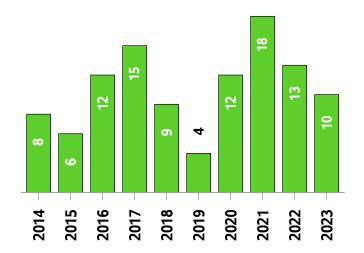
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



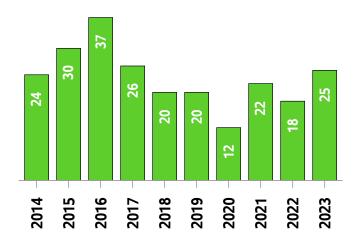
Georgian BluffsMLS® Single Family Market Activity



Sales Activity (March only)

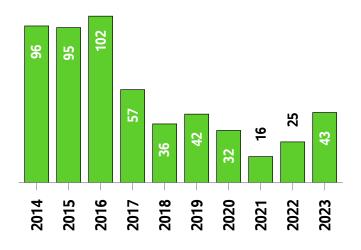


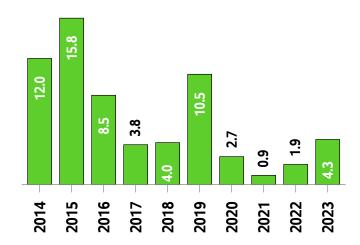
Active Listings (March only)



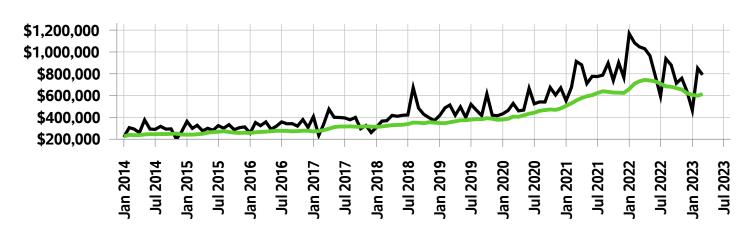
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

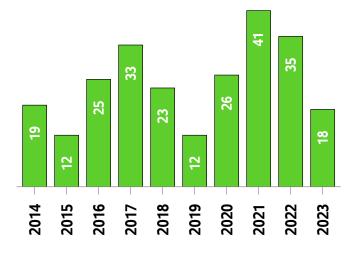




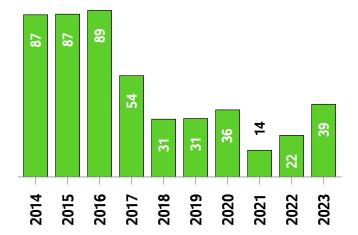
Georgian BluffsMLS® Single Family Market Activity



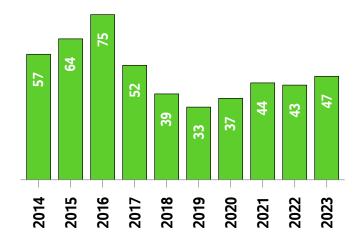
Sales Activity (March Year-to-date)



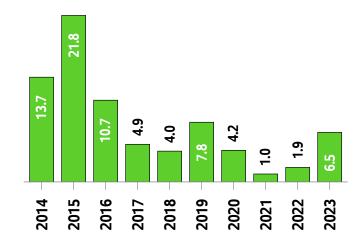
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

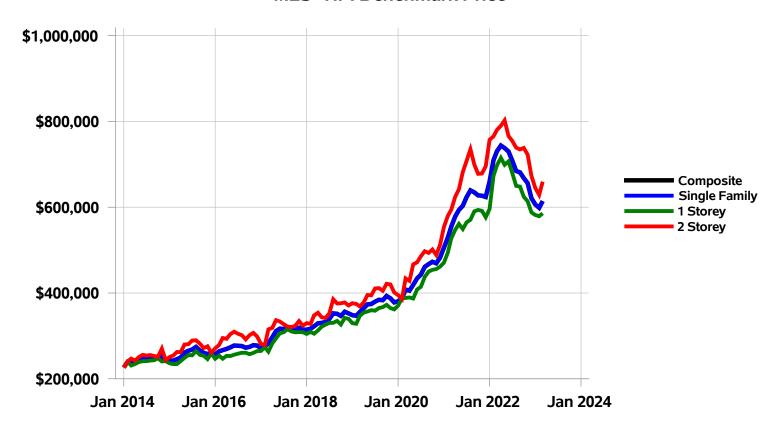


Georgian Bluffs MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs. 1 month ago 3 months ago 6 months ago 12 months ago 3 years ago 5 years ago					
Benchmark Type:	March 2023	1 month ago						
Composite	\$614,400	2.6	-1.1	-9.8	-15.9	50.6	90.6	
Single Family	\$614,400	2.6	-1.1	-9.8	-15.9	50.6	90.6	
One Storey	\$585,700	1.2	-0.4	-9.6	-16.1	50.8	92.0	
Two Storey	\$659,600	4.9	-2.0	-10.2	-15.5	51.9	89.6	

MLS® HPI Benchmark Price





Georgian BluffsMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1497
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value		
Above Ground Bedrooms	3		
Age Category	31 to 50		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1497		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	29354		
Number of Fireplaces	0		
Total Number Of Rooms	11		
Type Of Foundation	Basement, Concrete blocs		
Type of Property	Detached		
Wastewater Disposal	Private		



Georgian BluffsMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1318
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27225
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1741
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	31521
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



Grey Highlands MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	9	-10.0%	-55.0%	-52.6%	-30.8%	-50.0%	-35.7%
Dollar Volume	\$6,677,500	-21.8%	-58.9%	-35.6%	1.4%	44.6%	71.9%
New Listings	13	-50.0%	-48.0%	-38.1%	-31.6%	-61.8%	-74.0%
Active Listings	39	69.6%	105.3%	-13.3%	-9.3%	-61.8%	-77.1%
Sales to New Listings Ratio 1	69.2	38.5	80.0	90.5	68.4	52.9	28.0
Months of Inventory 2	4.3	2.3	1.0	2.4	3.3	5.7	12.1
Average Price	\$741,944	-13.1%	-8.7%	35.9%	46.4%	189.1%	167.4%
Median Price	\$696,000	-15.9%	-12.7%	32.6%	74.4%	191.8%	166.7%
Sale to List Price Ratio 3	95.6	102.8	103.9	98.3	98.2	95.7	97.2
Median Days on Market	56.0	9.0	12.0	24.0	27.0	48.0	56.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	24	-25.0%	-51.0%	-38.5%	-17.2%	-48.9%	-31.4%
Dollar Volume	\$19,043,400	-34.4%	-54.3%	-5.5%	62.5%	38.5%	59.1%
New Listings	47	-4.1%	-14.5%	-13.0%	0.0%	-32.9%	-55.2%
Active Listings ^⁴	40	158.7%	158.7%	-13.8%	3.5%	-62.3%	-74.6%
Sales to New Listings Ratio 5	51.1	65.3	89.1	72.2	61.7	67.1	33.3
Months of Inventory 6	5.0	1.4	0.9	3.5	4.0	6.7	13.4
Average Price	\$793,475	-12.5%	-6.6%	53.6%	96.3%	171.3%	132.0%
Median Price	\$710,500	-13.6%	-7.7%	49.6%	118.6%	186.5%	158.4%
Sale to List Price Ratio ⁷	93.0	102.3	105.7	98.4	97.0	95.8	95.4
Median Days on Market	77.5	18.0	12.0	31.0	31.0	72.0	114.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

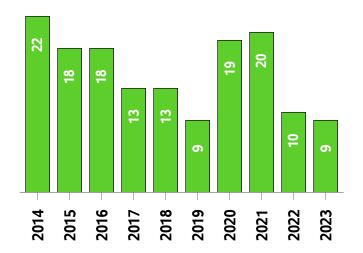
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



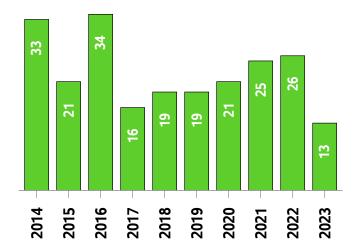
Grey HighlandsMLS® Residential Market Activity



Sales Activity (March only)

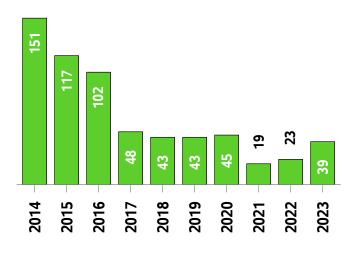


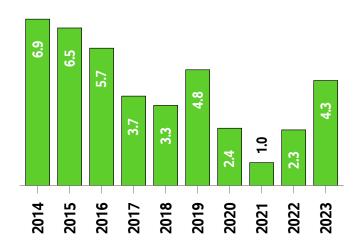
Active Listings (March only)



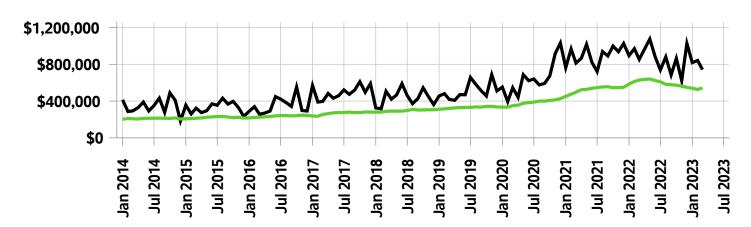
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

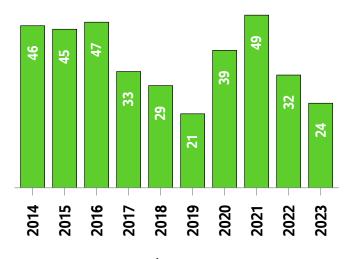




Grey HighlandsMLS® Residential Market Activity



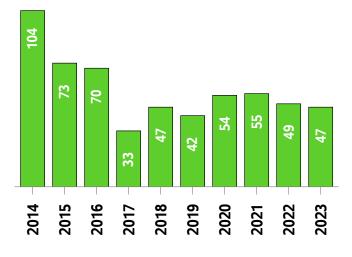
Sales Activity (March Year-to-date)



Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Grey Highlands MLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	9	12.5%	-52.6%	-52.6%	-30.8%	-47.1%	-25.0%
Dollar Volume	\$6,677,500	-5.5%	-56.7%	-35.6%	1.4%	48.8%	84.6%
New Listings	11	-45.0%	-54.2%	-47.6%	-42.1%	-67.6%	-78.0%
Active Listings	36	80.0%	89.5%	-18.2%	-16.3%	-64.0%	-78.2%
Sales to New Listings Ratio 1	81.8	40.0	79.2	90.5	68.4	50.0	24.0
Months of Inventory ²	4.0	2.5	1.0	2.3	3.3	5.9	13.8
Average Price	\$741,944	-16.0%	-8.6%	35.9%	46.4%	181.1%	146.2%
Median Price	\$696,000	-22.5%	-12.5%	32.6%	74.4%	184.1%	153.1%
Sale to List Price Ratio 3	95.6	103.5	103.6	98.3	98.2	95.8	96.9
Median Days on Market	56.0	14.0	12.0	24.0	27.0	45.0	65.5

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	23	-23.3%	-52.1%	-39.5%	-20.7%	-50.0%	-30.3%
Dollar Volume	\$18,543,500	-32.7%	-54.6%	-7.2%	58.2%	36.2%	58.4%
New Listings	43	2.4%	-20.4%	-20.4%	-8.5%	-37.7%	-57.8%
Active Listings ⁴	38	171.4%	147.8%	-15.6%	-0.9%	-63.0%	-74.7%
Sales to New Listings Ratio 5	53.5	71.4	88.9	70.4	61.7	66.7	32.4
Months of Inventory 6	5.0	1.4	1.0	3.6	4.0	6.7	13.7
Average Price	\$806,239	-12.3%	-5.2%	53.3%	99.5%	172.4%	127.3%
Median Price	\$725,000	-15.7%	-4.6%	51.0%	123.1%	183.8%	162.7%
Sale to List Price Ratio ⁷	92.7	102.5	105.6	98.3	97.0	95.8	95.1
Median Days on Market	93.0	20.5	12.0	37.0	31.0	66.0	134.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

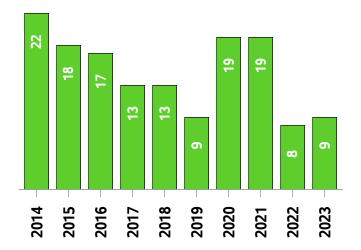
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Grey Highlands MLS® Single Family Market Activity



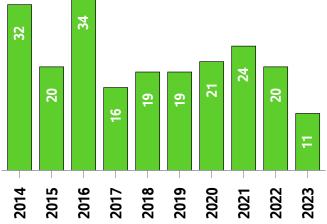
Sales Activity (March only)



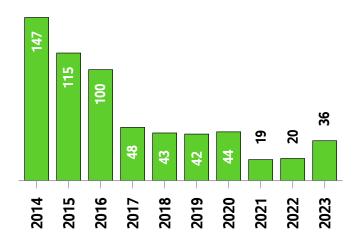
Active Listings (March only)

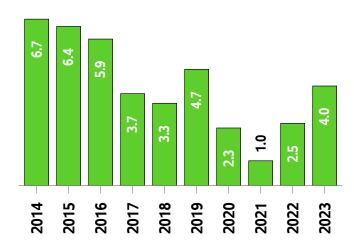


New Listings (March only)

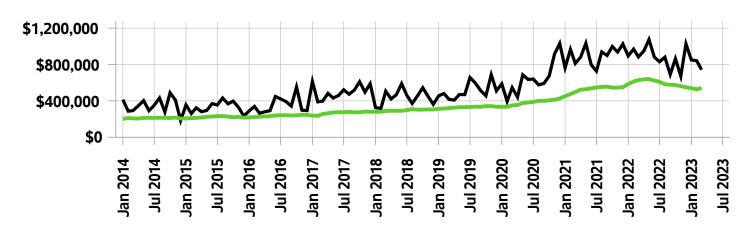


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

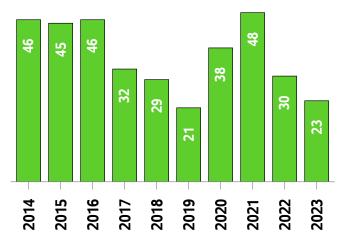




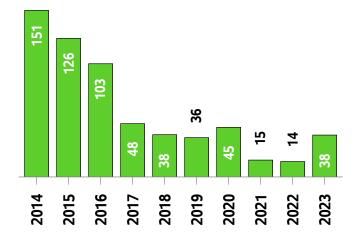
Grey HighlandsMLS® Single Family Market Activity



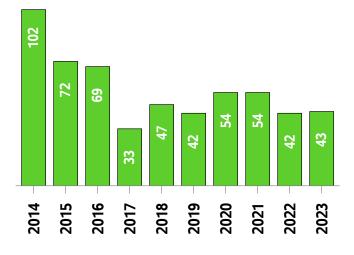
Sales Activity (March Year-to-date)



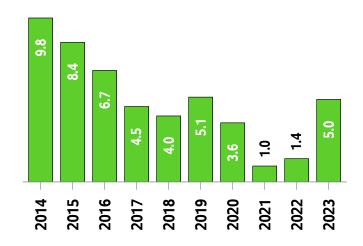
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

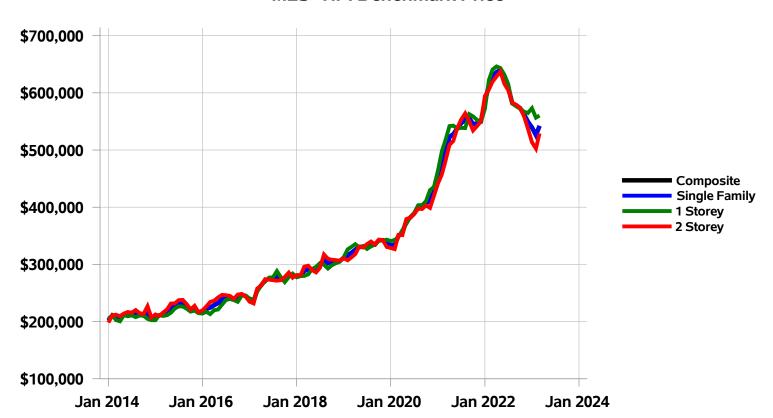


Grey Highlands MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$542,300	3.1	-1.3	-6.2	-13.7	54.9	87.7	
Single Family	\$542,300	3.1	-1.3	-6.2	-13.7	54.9	87.7	
One Storey	\$560,300	0.7	-0.8	-2.8	-12.5	61.0	100.3	
Two Storey	\$529,100	5.3	-1.5	-8.6	-14.6	50.5	78.8	

MLS® HPI Benchmark Price





Grey HighlandsMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1446
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value		
Above Ground Bedrooms	3		
Age Category	31 to 50		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1446		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	21780		
Number of Fireplaces	0		
Total Number Of Rooms	10		
Type Of Foundation	Basement, Concrete blocs		
Type of Property	Detached		
Wastewater Disposal	Private		



Grey HighlandsMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1248
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23262
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value		
Above Ground Bedrooms	3		
Age Category	100+		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1636		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	20910		
Number of Fireplaces	0		
Total Number Of Rooms	10		
Type Of Foundation	Basement, Concrete blocs		
Type of Property	Detached		
Wastewater Disposal	Private		



Hanover **MLS® Residential Market Activity**



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	10	-9.1%	-16.7%	0.0%	66.7%	11.1%	25.0%
Dollar Volume	\$5,712,400	-24.1%	-11.6%	53.2%	195.5%	192.0%	272.6%
New Listings	12	-33.3%	-40.0%	-20.0%	-33.3%	-7.7%	0.0%
Active Listings	38	171.4%	111.1%	52.0%	40.7%	18.8%	-26.9%
Sales to New Listings Ratio 1	83.3	61.1	60.0	66.7	33.3	69.2	66.7
Months of Inventory ²	3.8	1.3	1.5	2.5	4.5	3.6	6.5
Average Price	\$571,240	-16.5%	6.1%	53.2%	77.3%	162.8%	198.1%
Median Price	\$530,000	-15.9%	5.5%	61.8%	70.7%	221.2%	182.7%
Sale to List Price Ratio ³	98.2	115.4	107.8	98.0	96.9	95.8	94.7
Median Days on Market	38.0	7.0	7.0	13.5	88.0	55.0	64.5

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	21	-38.2%	-12.5%	-30.0%	40.0%	-30.0%	-4.5%
Dollar Volume	\$10,496,800	-52.1%	-20.4%	-9.9%	137.1%	51.3%	131.6%
New Listings	33	-17.5%	13.8%	6.5%	13.8%	-25.0%	-25.0%
Active Listings ⁴	41	254.3%	202.4%	47.6%	96.8%	40.9%	-21.0%
Sales to New Listings Ratio 5	63.6	85.0	82.8	96.8	51.7	68.2	50.0
Months of Inventory 6	5.9	1.0	1.7	2.8	4.2	2.9	7.1
Average Price	\$499,848	-22.4%	-9.1%	28.7%	69.3%	116.2%	142.6%
Median Price	\$490,000	-19.7%	-8.8%	29.8%	75.0%	134.7%	167.0%
Sale to List Price Ratio ⁷	96.7	110.6	105.4	97.9	96.6	96.5	95.7
Median Days on Market	46.0	7.0	12.0	53.5	54.0	22.0	37.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

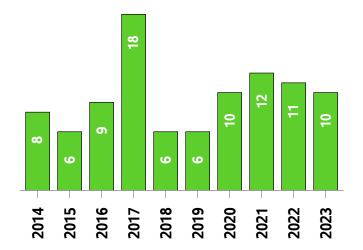
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



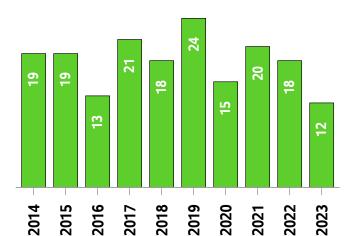
Hanover MLS® Residential Market Activity



Sales Activity (March only)

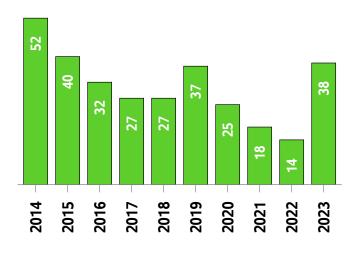


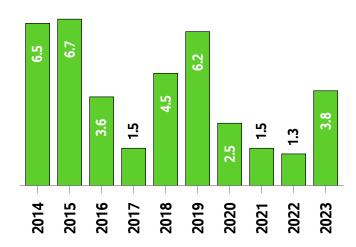
Active Listings (March only)



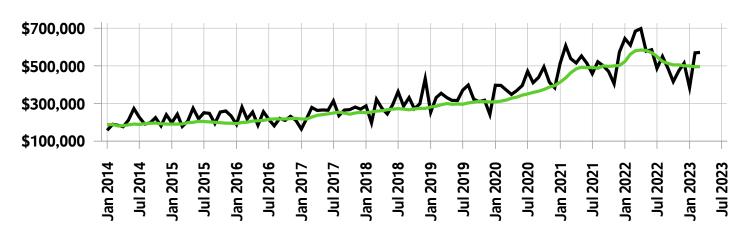
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

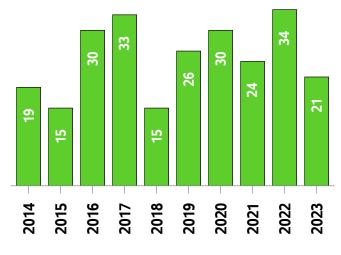




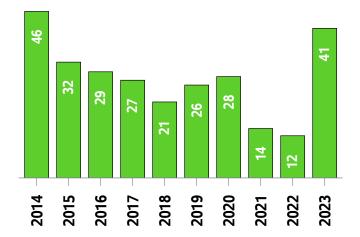
Hanover MLS® Residential Market Activity



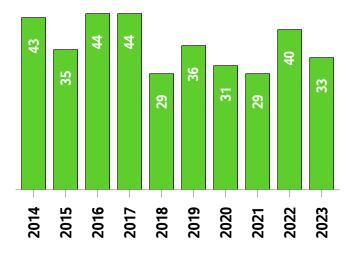




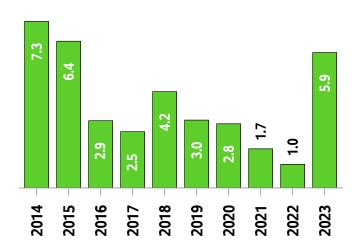
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Hanover **MLS® Single Family Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	10	11.1%	-9.1%	0.0%	66.7%	11.1%	25.0%
Dollar Volume	\$5,712,400	-12.2%	-1.4%	53.2%	195.5%	192.0%	272.6%
New Listings	12	-25.0%	-33.3%	-20.0%	-29.4%	-7.7%	0.0%
Active Listings	38	171.4%	137.5%	52.0%	46.2%	18.8%	-20.8%
Sales to New Listings Ratio 1	83.3	56.3	61.1	66.7	35.3	69.2	66.7
Months of Inventory ²	3.8	1.6	1.5	2.5	4.3	3.6	6.0
Average Price	\$571,240	-21.0%	8.5%	53.2%	77.3%	162.8%	198.1%
Median Price	\$530,000	-26.4%	8.2%	61.8%	70.7%	221.2%	182.7%
Sale to List Price Ratio ³	98.2	114.8	108.9	98.0	96.9	95.8	94.7
Median Days on Market	38.0	7.0	6.0	13.5	88.0	55.0	64.5

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-40.6%	-17.4%	-34.5%	26.7%	-36.7%	-13.6%
Dollar Volume	\$9,769,800	-53.2%	-22.0%	-14.5%	120.6%	40.8%	115.6%
New Listings	33	-10.8%	26.9%	10.0%	17.9%	-25.0%	-23.3%
Active Listings ⁴	41	258.8%	221.1%	45.2%	96.8%	38.6%	-15.9%
Sales to New Listings Ratio 5	57.6	86.5	88.5	96.7	53.6	68.2	51.2
Months of Inventory 6	6.4	1.1	1.7	2.9	4.1	2.9	6.6
Average Price	\$514,200	-21.2%	-5.5%	30.5%	74.2%	122.4%	149.6%
Median Price	\$490,000	-21.0%	-4.9%	28.9%	75.0%	134.7%	167.0%
Sale to List Price Ratio ⁷	97.1	110.1	105.8	97.7	96.6	96.5	95.7
Median Days on Market	46.0	7.0	11.0	54.0	54.0	22.0	37.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

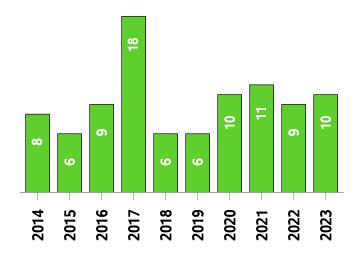
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



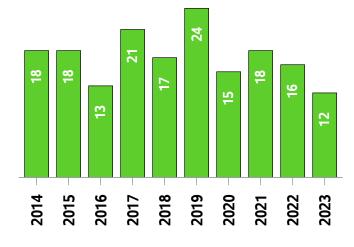
Hanover MLS® Single Family Market Activity



Sales Activity (March only)

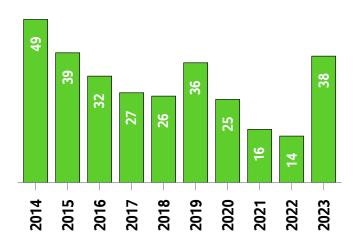


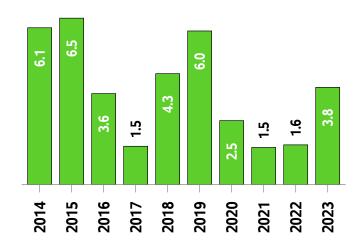
Active Listings (March only)



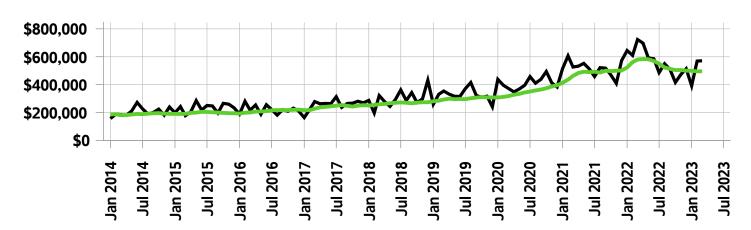
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

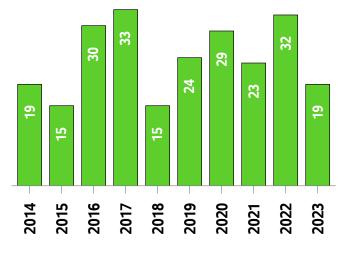




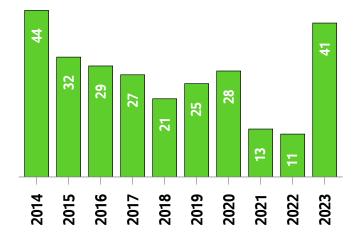
Hanover MLS® Single Family Market Activity



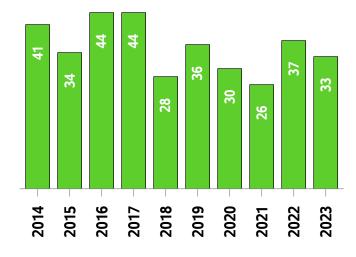




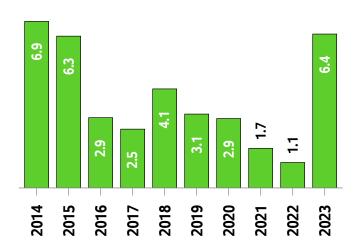
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

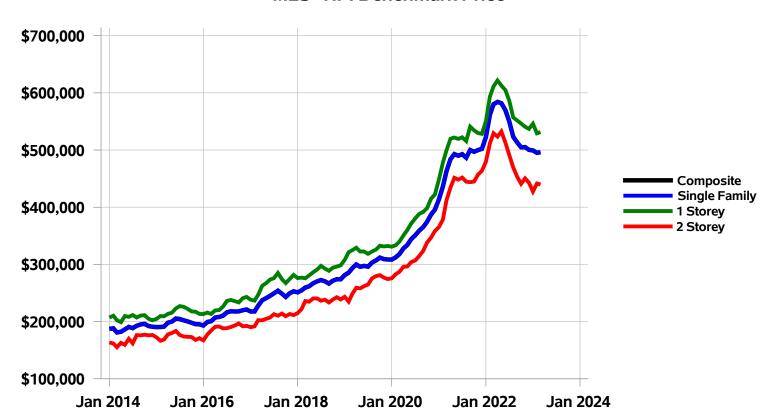


Hanover MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months 1 month ago ago 3 years ago 5 years ag						
Composite	\$496,200	0.2	-0.8	-3.3	-14.5	56.0	91.2		
Single Family	\$496,200	0.2	-0.8	-3.3	-14.5	56.0	91.2		
One Storey	\$531,400	0.4	-1.0	-3.7	-13.1	56.3	92.7		
Two Storey	\$439,700	-0.4	-0.7	-3.0	-16.9	53.2	86.4		

MLS® HPI Benchmark Price





Hanover MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7495
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Hanover MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1245
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7197
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1443
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8036
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Huron-Kinloss MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-27.3%	-42.9%	33.3%	-11.1%	-27.3%	33.3%
Dollar Volume	\$5,940,000	-35.6%	-22.3%	166.4%	115.6%	173.5%	366.3%
New Listings	10	-9.1%	-28.6%	42.9%	-54.5%	-63.0%	-70.6%
Active Listings	21	600.0%	110.0%	31.3%	-27.6%	-72.0%	-79.0%
Sales to New Listings Ratio 1	80.0	100.0	100.0	85.7	40.9	40.7	17.6
Months of Inventory ²	2.6	0.3	0.7	2.7	3.2	6.8	16.7
Average Price	\$742,500	-11.4%	36.0%	99.8%	142.5%	276.0%	249.7%
Median Price	\$727,500	-5.5%	27.2%	127.3%	189.8%	304.2%	267.4%
Sale to List Price Ratio 3	100.6	121.8	103.8	94.2	99.7	92.6	94.3
Median Days on Market	20.5	9.0	10.0	12.0	5.0	133.0	78.5

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	15	-48.3%	-25.0%	-28.6%	0.0%	-11.8%	-11.8%
Dollar Volume	\$10,946,000	-53.8%	-5.3%	33.5%	123.1%	179.1%	228.4%
New Listings	28	-3.4%	12.0%	7.7%	-12.5%	-47.2%	-53.3%
Active Listings ⁴	19	280.0%	58.3%	16.3%	-5.0%	-71.2%	-78.3%
Sales to New Listings Ratio 5	53.6	100.0	80.0	80.8	46.9	32.1	28.3
Months of Inventory 6	3.8	0.5	1.8	2.3	4.0	11.6	15.5
Average Price	\$729,733	-10.6%	26.3%	86.8%	123.1%	216.3%	272.2%
Median Price	\$657,500	-12.6%	22.7%	126.7%	139.1%	262.3%	232.1%
Sale to List Price Ratio ⁷	100.9	115.5	104.0	95.4	98.8	93.9	94.9
Median Days on Market	40.0	9.0	10.5	23.0	10.0	119.0	139.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

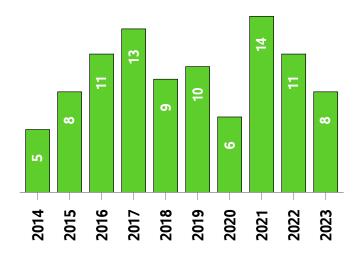
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



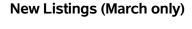
Huron-Kinloss MLS® Residential Market Activity

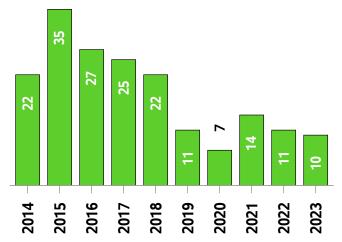


Sales Activity (March only)

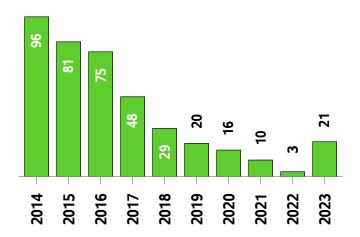


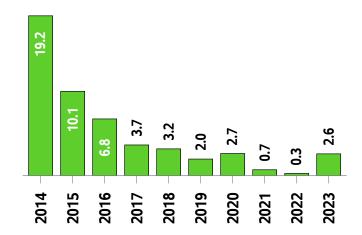
Active Listings (March only)



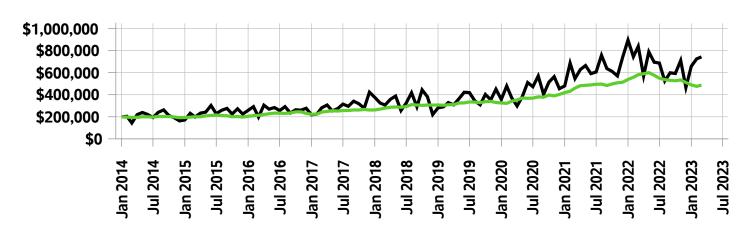


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

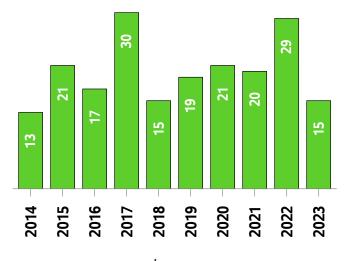




Huron-Kinloss MLS® Residential Market Activity



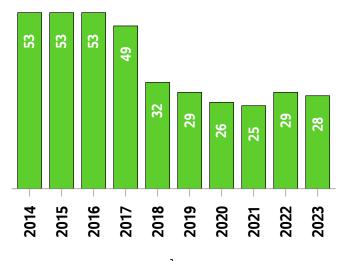




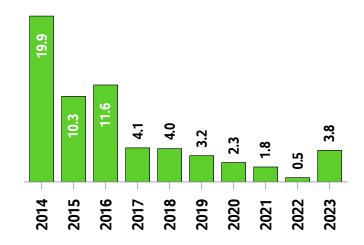
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Huron-Kinloss MLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-27.3%	-33.3%	60.0%	0.0%	-27.3%	33.3%
Dollar Volume	\$5,940,000	-35.6%	-17.2%	247.4%	119.3%	173.5%	366.3%
New Listings	6	-45.5%	-53.8%	0.0%	-71.4%	-73.9%	-82.4%
Active Listings	17	466.7%	70.0%	13.3%	-41.4%	-73.4%	-82.1%
Sales to New Listings Ratio 1	133.3	100.0	92.3	83.3	38.1	47.8	17.6
Months of Inventory 2	2.1	0.3	0.8	3.0	3.6	5.8	15.8
Average Price	\$742,500	-11.4%	24.1%	117.1%	119.3%	276.0%	249.7%
Median Price	\$727,500	-5.5%	19.2%	196.9%	176.6%	304.2%	267.4%
Sale to List Price Ratio 3	100.6	121.8	105.0	94.1	99.1	92.6	94.3
Median Days on Market	20.5	9.0	10.0	16.0	7.0	133.0	78.5

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	15	-46.4%	-16.7%	-21.1%	7.1%	-11.8%	-6.3%
Dollar Volume	\$10,946,000	-52.0%	-1.3%	51.8%	125.2%	179.1%	232.6%
New Listings	24	-17.2%	0.0%	4.3%	-22.6%	-45.5%	-57.9%
Active Listings ⁴	18	253.3%	55.9%	17.8%	-11.7%	-69.0%	-78.3%
Sales to New Listings Ratio 5	62.5	96.6	75.0	82.6	45.2	38.6	28.1
Months of Inventory 6	3.5	0.5	1.9	2.4	4.3	10.1	15.3
Average Price	\$729,733	-10.4%	18.5%	92.2%	110.2%	216.3%	254.8%
Median Price	\$657,500	-11.6%	15.0%	157.8%	121.9%	262.3%	232.1%
Sale to List Price Ratio ⁷	100.9	116.1	104.8	95.3	98.4	93.9	95.5
Median Days on Market	40.0	9.0	10.5	23.0	10.0	119.0	109.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

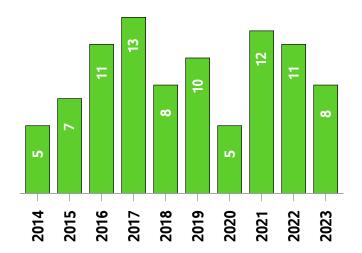
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



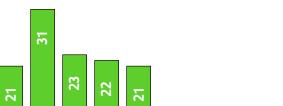
Huron-Kinloss MLS® Single Family Market Activity



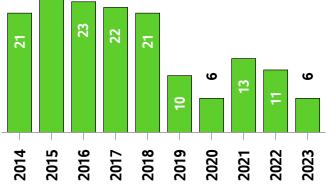
Sales Activity (March only)



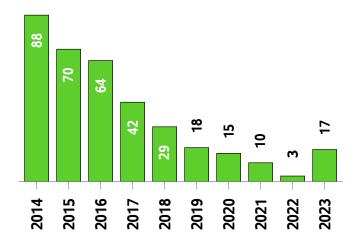
Active Listings (March only)

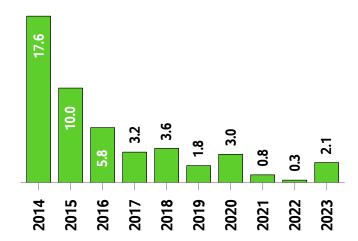


New Listings (March only)

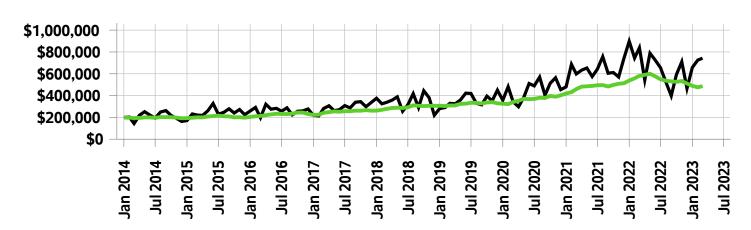


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

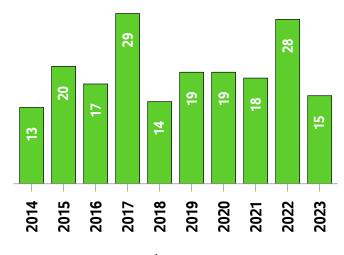




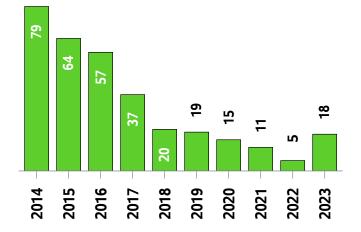
Huron-Kinloss MLS® Single Family Market Activity



Sales Activity (March Year-to-date)



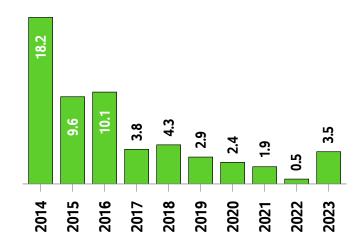
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

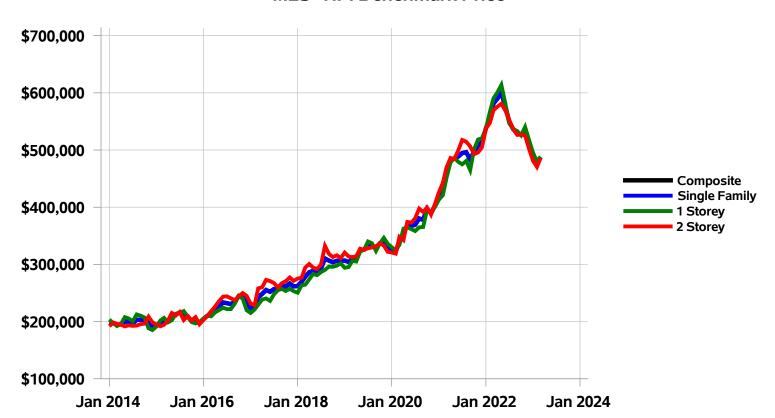


Huron-Kinloss MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months ago 3 years ago 5 years ago									
Composite	\$487,300	2.5	-4.6	-8.1	-16.2	42.8	75.0					
Single Family	\$487,300	2.5	-4.6	-8.1	-16.2	42.8	75.0					
One Storey	\$488,500	1.8	-5.7	-8.4	-17.3	46.2	84.7					
Two Storey	\$486,000	3.3	-3.3	-7.7	-14.7	39.6	65.0					

MLS® HPI Benchmark Price





Huron-KinlossMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Lot Size	13465
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



Huron-Kinloss MLS® HPI Benchmark Descriptions



1 Storey 🎓



Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1650
Half Bathrooms	0
Heating	Forced air
Lot Size	13071
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

Disposal



Kincardine **MLS® Residential Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	18	80.0%	-10.0%	50.0%	-28.0%	-5.3%	50.0%
Dollar Volume	\$12,324,400	79.4%	-0.4%	114.8%	51.1%	82.9%	240.0%
New Listings	24	71.4%	-22.6%	-27.3%	-35.1%	-17.2%	-42.9%
Active Listings	50	212.5%	78.6%	-23.1%	6.4%	-49.5%	-52.8%
Sales to New Listings Ratio 1	75.0	71.4	64.5	36.4	67.6	65.5	28.6
Months of Inventory ²	2.8	1.6	1.4	5.4	1.9	5.2	8.8
Average Price	\$684,689	-0.3%	10.7%	43.2%	109.9%	93.1%	126.7%
Median Price	\$615,250	-11.5%	18.9%	47.9%	123.7%	92.3%	145.4%
Sale to List Price Ratio ³	97.9	112.0	112.0	99.4	98.5	97.1	97.6
Median Days on Market	32.5	9.5	7.0	16.0	20.0	51.0	79.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	32	3.2%	-13.5%	0.0%	-31.9%	-30.4%	-3.0%
Dollar Volume	\$22,203,400	0.7%	4.0%	51.3%	41.5%	71.3%	159.9%
New Listings	60	57.9%	25.0%	-4.8%	-10.4%	-25.9%	-28.6%
Active Listings ⁴	46	283.3%	97.1%	-6.8%	7.0%	-50.0%	-52.1%
Sales to New Listings Ratio 5	53.3	81.6	77.1	50.8	70.1	56.8	39.3
Months of Inventory 6	4.3	1.2	1.9	4.6	2.7	6.0	8.7
Average Price	\$693,856	-2.4%	20.2%	51.3%	107.8%	146.2%	168.0%
Median Price	\$637,750	-7.6%	25.0%	50.1%	127.8%	156.1%	189.9%
Sale to List Price Ratio ⁷	97.6	111.7	106.8	98.8	98.3	97.1	96.9
Median Days on Market	51.5	10.0	7.0	37.0	23.0	78.0	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

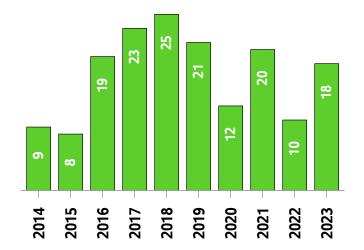
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



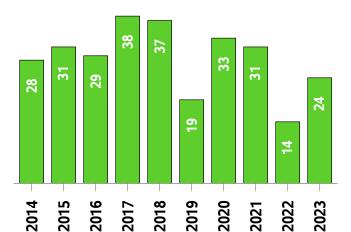
Kincardine MLS® Residential Market Activity



Sales Activity (March only)

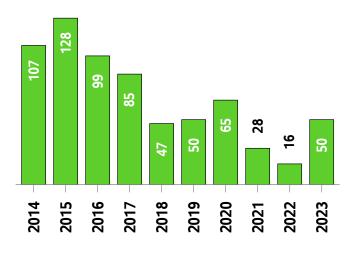


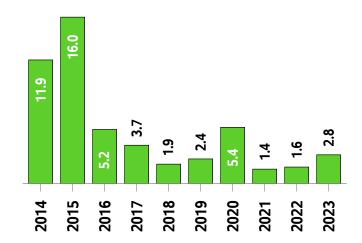
Active Listings (March only)



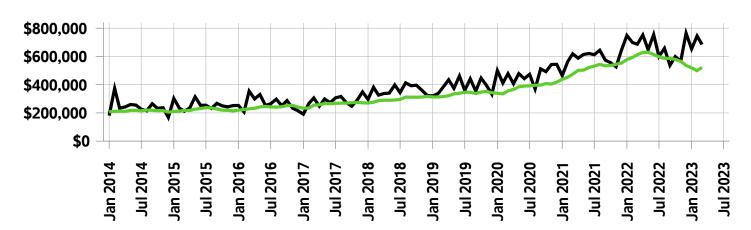
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

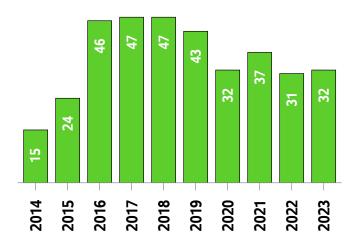




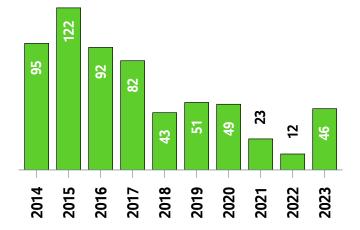
Kincardine MLS® Residential Market Activity







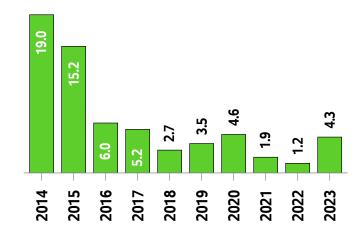
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Kincardine **MLS® Single Family Market Activity**



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	16	100.0%	-5.9%	45.5%	-30.4%	-15.8%	45.5%
Dollar Volume	\$11,557,400	90.0%	16.0%	108.5%	47.9%	71.6%	244.8%
New Listings	23	130.0%	-14.8%	-8.0%	-25.8%	-4.2%	-34.3%
Active Listings	40	344.4%	233.3%	-20.0%	5.3%	-43.7%	-55.1%
Sales to New Listings Ratio 1	69.6	80.0	63.0	44.0	74.2	79.2	31.4
Months of Inventory 2	2.5	1.1	0.7	4.5	1.7	3.7	8.1
Average Price	\$722,338	-5.0%	23.3%	43.3%	112.6%	103.7%	137.0%
Median Price	\$635,250	-12.4%	21.0%	52.0%	126.9%	98.5%	157.2%
Sale to List Price Ratio ³	98.5	113.5	110.0	99.5	98.2	97.1	96.3
Median Days on Market	30.5	12.0	7.0	16.0	21.0	51.0	71.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	29	7.4%	-12.1%	20.8%	-31.0%	-31.0%	11.5%
Dollar Volume	\$20,906,400	2.1%	11.6%	77.0%	44.5%	69.0%	198.0%
New Listings	54	63.6%	28.6%	8.0%	-3.6%	-16.9%	-26.0%
Active Listings ⁴	35	457.9%	360.9%	-8.6%	-4.5%	-48.5%	-55.8%
Sales to New Listings Ratio 5	53.7	81.8	78.6	48.0	75.0	64.6	35.6
Months of Inventory 6	3.7	0.7	0.7	4.8	2.6	4.9	9.2
Average Price	\$720,910	-4.9%	27.0%	46.5%	109.3%	144.8%	167.2%
Median Price	\$640,000	-8.8%	25.5%	46.0%	128.6%	152.5%	172.1%
Sale to List Price Ratio ⁷	98.0	112.8	105.5	99.2	98.1	97.1	96.2
Median Days on Market	51.0	10.0	7.0	25.5	23.0	68.5	73.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

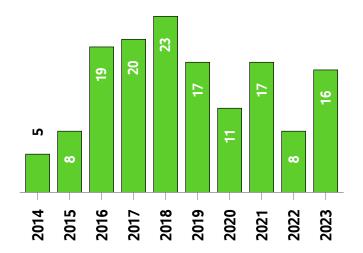
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Kincardine MLS® Single Family Market Activity



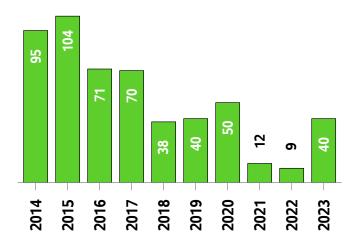
Sales Activity (March only)

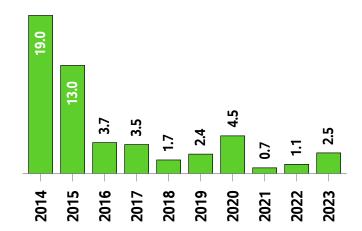


Active Listings (March only)

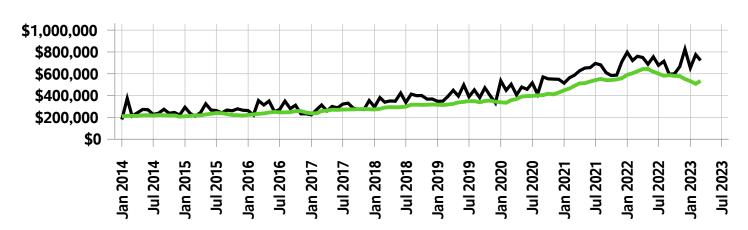


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

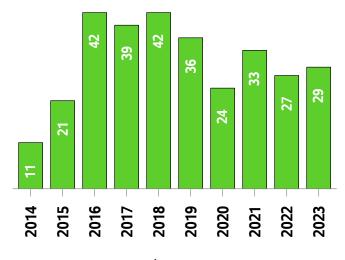




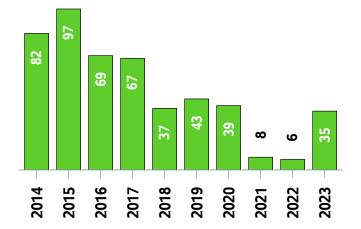
Kincardine MLS® Single Family Market Activity



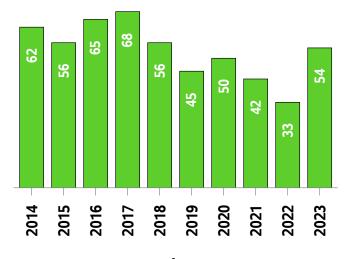




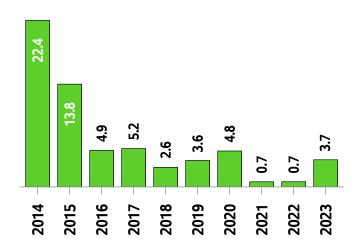
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Kincardine MLS® Condo Townhouse Market Activity



		Compared to ^a						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	1	0.0%	0.0%	_	_	_	_	
Dollar Volume	\$408,000	-13.2%	9.8%	_	_	_	_	
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Active Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Sales to New Listings Ratio 1	0.0	50.0	100.0	_	_	_	_	
Months of Inventory ²	0.0	1.0	9.0	_	_	_	_	
Average Price	\$408,000	-13.2%	9.8%	_	_	_	_	
Median Price	\$408,000	-13.2%	9.8%	_	_	_	_	
Sale to List Price Ratio 3	90.7	111.9	123.9	_	_	_	_	
Median Days on Market	136.0	8.0	6.0	_	_	_	_	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-50.0%	-50.0%	-66.7%	-50.0%	0.0%	_
Dollar Volume	\$408,000	-47.7%	-30.4%	-64.5%	-23.0%	298.0%	_
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Active Listings ⁴	1	0.0%	-89.3%	-57.1%	-75.0%	-62.5%	-86.4%
Sales to New Listings Ratio 5	0.0	100.0	66.7	75.0	66.7	100.0	_
Months of Inventory 6	3.0	1.5	14.0	2.3	6.0	8.0	_
Average Price	\$408,000	4.6%	39.1%	6.6%	54.0%	298.0%	_
Median Price	\$408,000	4.6%	39.1%	8.8%	54.0%	298.0%	_
Sale to List Price Ratio ⁷	90.7	106.0	111.9	98.4	97.7	93.3	_
Median Days on Market	136.0	64.5	3.5	91.0	144.5	120.0	_

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

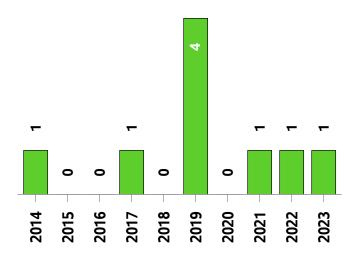
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



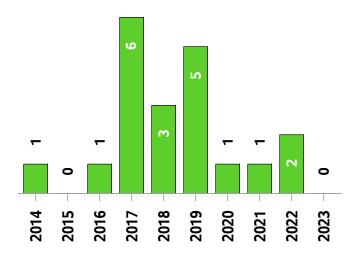
Kincardine MLS® Condo Townhouse Market Activity



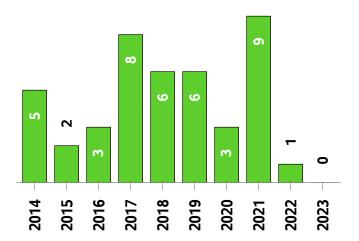
Sales Activity (March only)



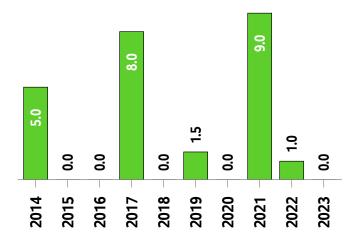
New Listings (March only)



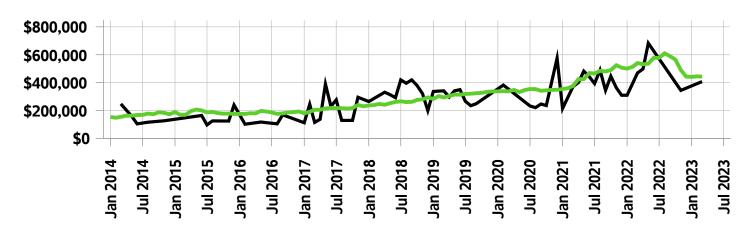
Active Listings (March only)



Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

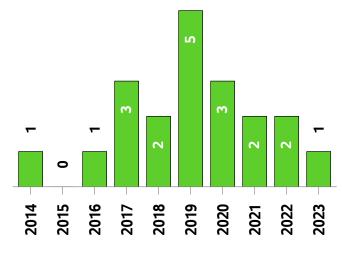




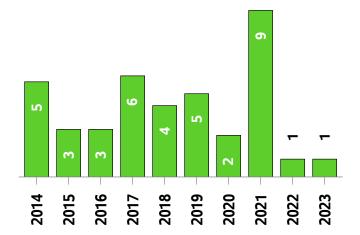
Kincardine MLS® Condo Townhouse Market Activity



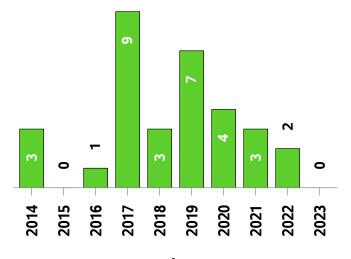




Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Kincardine MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$522,000	4.6	-2.6	-11.1	-14.7	46.8	81.9			
Single Family	\$534,800	5.3	-3.0	-8.9	-14.2	49.4	84.2			
One Storey	\$539,300	3.5	-4.6	-8.8	-16.3	48.1	89.0			
Two Storey	\$531,000	6.9	-1.6	-9.0	-12.4	50.3	80.2			
Townhouse	\$443,100	-0.5	-0.0	-24.8	-18.0	31.2	78.7			

MLS® HPI Benchmark Price





KincardineMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1347
Half Bathrooms	0
Heating	Forced air
Lot Size	9240
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Kincardine MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1234
Half Bathrooms	0
Heating	Forced air
Lot Size	10125
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1527
Half Bathrooms	0
Heating	Forced air
Lot Size	8750
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Kincardine MLS® HPI Benchmark Descriptions



Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1217
Half Bathrooms	1
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



Meaford (Muni) **MLS® Residential Market Activity**



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	8	-52.9%	-61.9%	-55.6%	-42.9%	-55.6%	-33.3%	
Dollar Volume	\$5,366,100	-65.9%	-76.5%	-46.1%	-4.7%	-2.3%	46.1%	
New Listings	32	0.0%	18.5%	3.2%	-3.0%	-37.3%	-13.5%	
Active Listings	60	130.8%	185.7%	27.7%	11.1%	-36.8%	-62.0%	
Sales to New Listings Ratio 1	25.0	53.1	77.8	58.1	42.4	35.3	32.4	
Months of Inventory ²	7.5	1.5	1.0	2.6	3.9	5.3	13.2	
Average Price	\$670,763	-27.4%	-38.4%	21.3%	66.8%	119.8%	119.1%	
Median Price	\$588,050	-25.1%	-31.6%	44.2%	62.5%	128.8%	135.2%	
Sale to List Price Ratio ³	97.3	104.4	104.3	95.4	95.7	97.3	95.8	
Median Days on Market	46.5	11.0	13.0	17.0	22.5	73.5	126.5	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	23	-41.0%	-47.7%	-28.1%	-32.4%	-25.8%	-11.5%
Dollar Volume	\$16,214,600	-54.1%	-58.6%	-5.7%	28.0%	76.3%	135.8%
New Listings	73	19.7%	28.1%	23.7%	9.0%	-3.9%	-33.6%
Active Listings ^⁴	48	158.9%	141.7%	21.8%	21.8%	-38.8%	-67.1%
Sales to New Listings Ratio 5	31.5	63.9	77.2	54.2	50.7	40.8	23.6
Months of Inventory 6	6.3	1.4	1.4	3.7	3.5	7.6	17.0
Average Price	\$704,983	-22.1%	-20.9%	31.2%	89.2%	137.6%	166.6%
Median Price	\$650,000	-19.3%	-10.3%	46.5%	89.5%	202.3%	176.6%
Sale to List Price Ratio ⁷	95.0	105.0	103.0	96.7	96.0	95.6	96.4
Median Days on Market	36.0	11.0	14.0	19.0	27.0	87.0	77.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

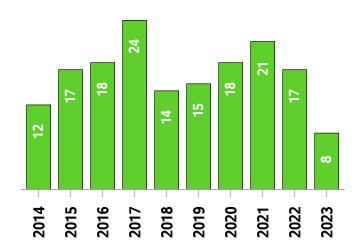
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



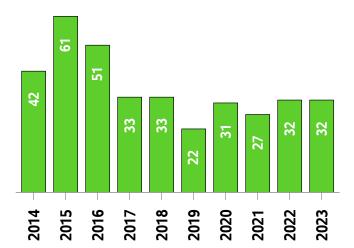
Meaford (Muni) MLS® Residential Market Activity



Sales Activity (March only)

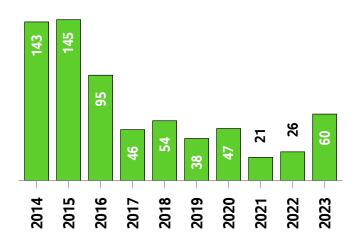


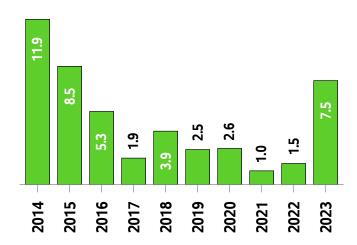
Active Listings (March only)



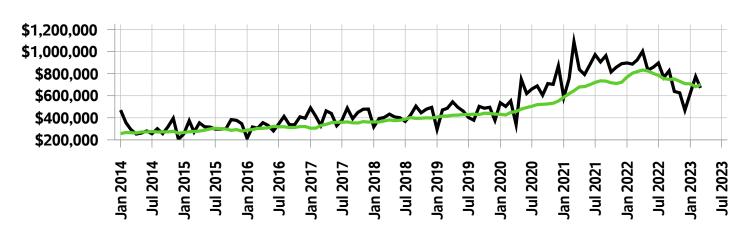
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

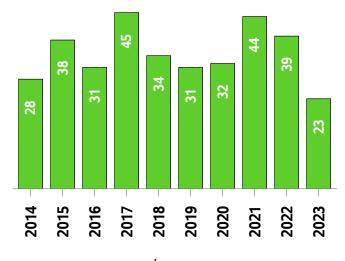




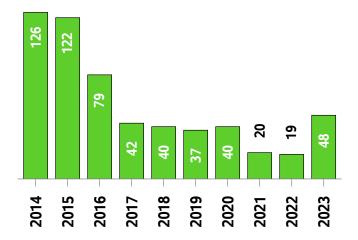
Meaford (Muni) MLS® Residential Market Activity



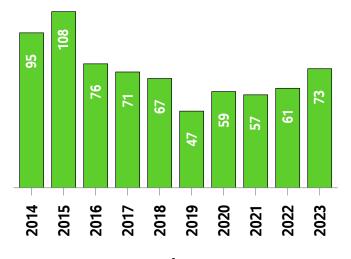
Sales Activity (March Year-to-date)



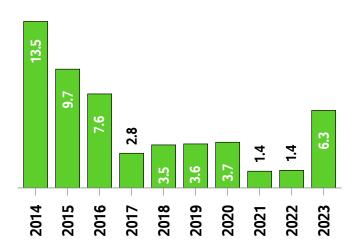
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Meaford (Muni) **MLS® Single Family Market Activity**



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	6	-40.0%	-68.4%	-60.0%	-57.1%	-64.7%	-45.5%	
Dollar Volume	\$4,081,100	-63.1%	-81.7%	-53.6%	-27.5%	-22.5%	17.6%	
New Listings	27	-6.9%	3.8%	-6.9%	-12.9%	-42.6%	-20.6%	
Active Listings	47	88.0%	147.4%	4.4%	-6.0%	-47.8%	-68.5%	
Sales to New Listings Ratio 1	22.2	34.5	73.1	51.7	45.2	36.2	32.4	
Months of Inventory ²	7.8	2.5	1.0	3.0	3.6	5.3	13.5	
Average Price	\$680,183	-38.5%	-42.0%	16.0%	69.1%	119.7%	115.5%	
Median Price	\$588,050	-42.8%	-38.4%	41.7%	62.5%	117.8%	135.2%	
Sale to List Price Ratio ³	98.4	102.1	104.4	95.2	95.7	97.4	95.8	
Median Days on Market	46.5	10.5	14.0	17.0	22.5	67.0	162.0	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-38.7%	-51.3%	-32.1%	-38.7%	-32.1%	-17.4%
Dollar Volume	\$13,942,100	-53.6%	-62.5%	-11.3%	17.0%	62.4%	124.6%
New Listings	59	13.5%	13.5%	9.3%	-4.8%	-15.7%	-41.6%
Active Listings ^⁴	38	130.0%	117.0%	2.7%	1.8%	-49.3%	-71.9%
Sales to New Listings Ratio 5	32.2	59.6	75.0	51.9	50.0	40.0	22.8
Months of Inventory 6	6.1	1.6	1.4	4.0	3.6	8.1	17.8
Average Price	\$733,795	-24.3%	-23.1%	30.6%	90.8%	139.3%	171.8%
Median Price	\$750,000	-15.7%	-6.1%	43.6%	109.8%	237.1%	200.0%
Sale to List Price Ratio ⁷	94.6	103.8	102.8	96.5	95.9	95.8	96.3
Median Days on Market	57.0	11.0	15.0	19.5	25.0	118.0	99.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

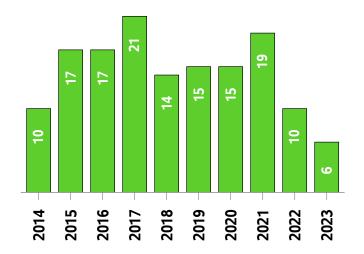
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



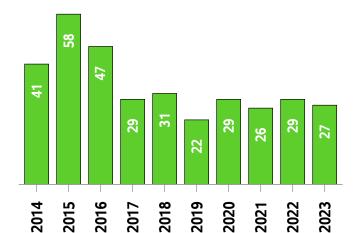
Meaford (Muni) MLS® Single Family Market Activity



Sales Activity (March only)

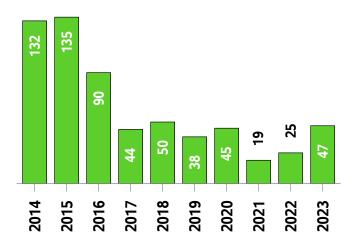


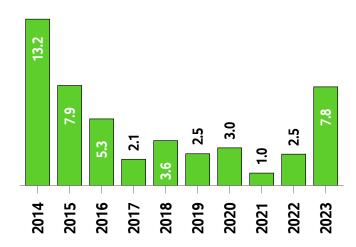
Active Listings (March only)



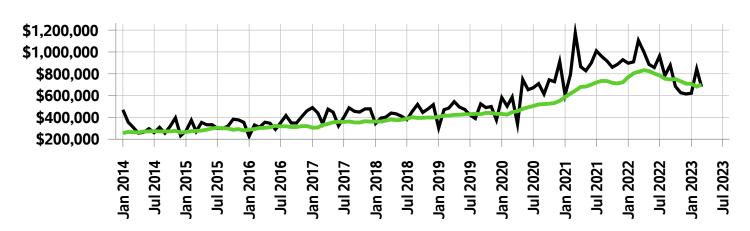
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

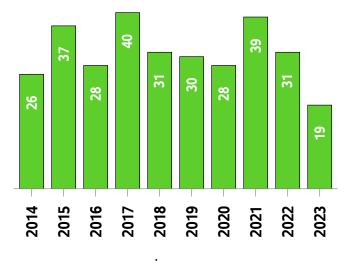




Meaford (Muni) MLS® Single Family Market Activity



Sales Activity (March Year-to-date)



Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

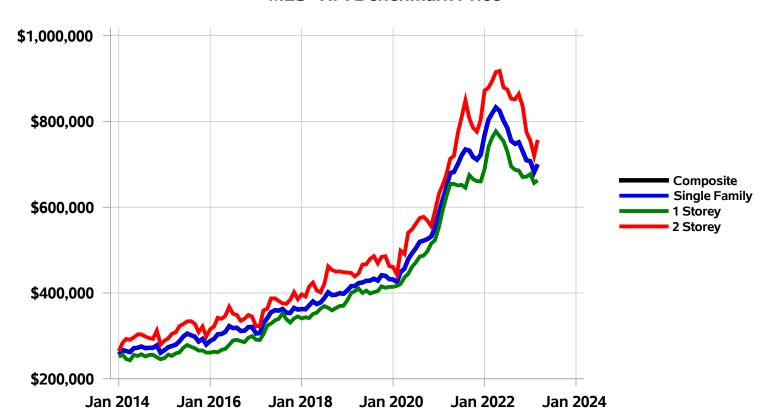


Meaford (Muni) MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	5 years ago							
Composite	\$700,100	2.6	-1.3	-6.4	-14.4	56.0	88.8			
Single Family	\$700,100	2.6	-1.3	-6.4	-14.4	56.0	88.8			
One Storey	\$662,600	0.9	-1.3	-3.6	-13.0	57.4	94.0			
Two Storey	\$757,000	5.2	-2.4	-11.1	-15.3	51.9	82.5			

MLS® HPI Benchmark Price





Meaford (Muni) MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1560
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1560
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	47250
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



Meaford (Muni) MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1496
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	45000
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2053
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	53733
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



Minto **MLS® Residential Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	50.0%	20.0%	50.0%	50.0%	71.4%	71.4%
Dollar Volume	\$7,414,205	43.7%	29.3%	157.5%	213.9%	505.0%	494.6%
New Listings	20	66.7%	5.3%	122.2%	42.9%	25.0%	100.0%
Active Listings	27	107.7%	80.0%	12.5%	42.1%	-49.1%	-50.9%
Sales to New Listings Ratio 1	60.0	66.7	52.6	88.9	57.1	43.8	70.0
Months of Inventory ²	2.3	1.6	1.5	3.0	2.4	7.6	7.9
Average Price	\$617,850	-4.2%	7.7%	71.7%	109.3%	252.9%	246.8%
Median Price	\$547,500	-12.5%	3.2%	54.7%	99.1%	269.9%	242.2%
Sale to List Price Ratio 3	99.6	113.8	104.1	103.5	100.8	98.9	97.2
Median Days on Market	36.5	6.5	8.5	62.5	14.5	50.0	65.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	24	0.0%	-11.1%	20.0%	-14.3%	9.1%	118.2%
Dollar Volume	\$15,845,205	-2.8%	4.4%	106.5%	90.5%	213.0%	557.4%
New Listings	38	22.6%	-2.6%	65.2%	72.7%	0.0%	26.7%
Active Listings ⁴	28	167.7%	196.4%	15.3%	53.7%	-41.1%	-51.7%
Sales to New Listings Ratio 5	63.2	77.4	69.2	87.0	127.3	57.9	36.7
Months of Inventory 6	3.5	1.3	1.0	3.6	1.9	6.4	15.6
Average Price	\$660,217	-2.8%	17.4%	72.1%	122.3%	186.9%	201.3%
Median Price	\$585,000	-6.5%	11.1%	67.1%	112.7%	227.3%	244.9%
Sale to List Price Ratio ⁷	99.1	113.8	103.4	100.4	98.2	97.1	97.0
Median Days on Market	38.5	8.0	8.0	28.5	87.5	51.5	41.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Minto MLS® Residential Market Activity



Sales Activity (March only)

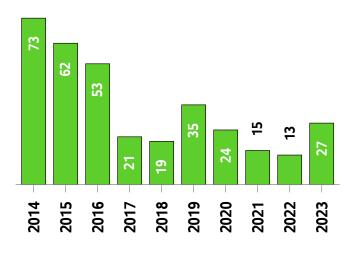


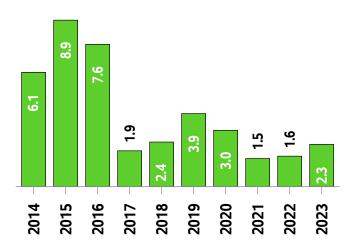
Active Listings (March only)



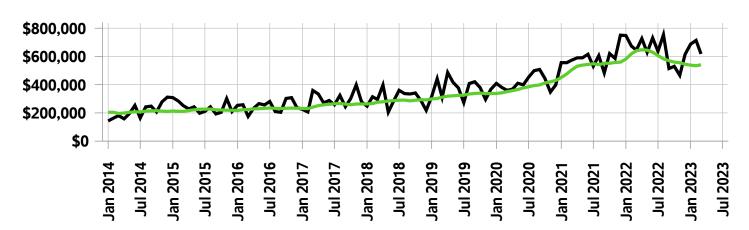
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

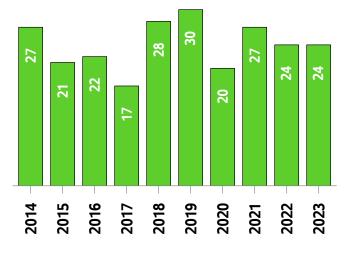




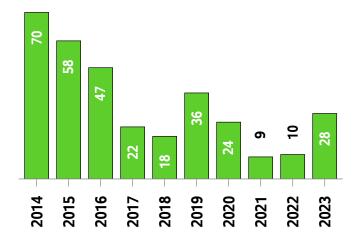
Minto MLS® Residential Market Activity



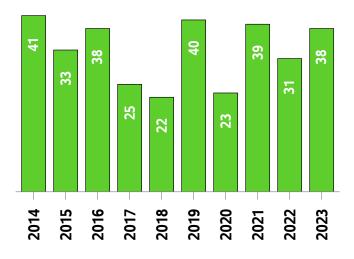




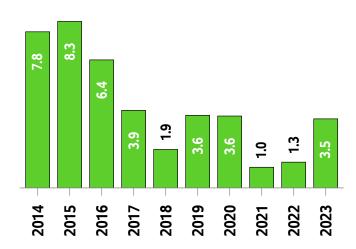
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Minto **MLS® Single Family Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	50.0%	33.3%	100.0%	50.0%	100.0%	100.0%
Dollar Volume	\$7,414,205	43.7%	44.0%	247.8%	213.9%	552.9%	534.8%
New Listings	19	58.3%	46.2%	137.5%	35.7%	26.7%	90.0%
Active Listings	25	92.3%	150.0%	19.0%	31.6%	-45.7%	-51.0%
Sales to New Listings Ratio 1	63.2	66.7	69.2	75.0	57.1	40.0	60.0
Months of Inventory 2	2.1	1.6	1.1	3.5	2.4	7.7	8.5
Average Price	\$617,850	-4.2%	8.0%	73.9%	109.3%	226.5%	217.4%
Median Price	\$547,500	-12.5%	15.0%	57.8%	99.1%	260.2%	226.9%
Sale to List Price Ratio 3	99.6	113.8	104.9	100.1	100.8	98.7	96.7
Median Days on Market	36.5	6.5	9.0	26.5	14.5	54.0	51.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	23	-4.2%	-8.0%	27.8%	-14.8%	9.5%	130.0%
Dollar Volume	\$15,355,205	-5.8%	9.1%	121.7%	88.4%	208.8%	558.7%
New Listings	36	16.1%	16.1%	63.6%	71.4%	0.0%	28.6%
Active Listings ⁴	27	158.1%	263.6%	31.1%	50.9%	-33.9%	-49.7%
Sales to New Listings Ratio 5	63.9	77.4	80.6	81.8	128.6	58.3	35.7
Months of Inventory 6	3.5	1.3	0.9	3.4	2.0	5.8	15.9
Average Price	\$667,618	-1.7%	18.6%	73.5%	121.2%	182.0%	186.4%
Median Price	\$605,000	-3.3%	14.9%	74.4%	116.1%	218.4%	251.1%
Sale to List Price Ratio ⁷	99.4	113.8	103.8	98.9	98.2	97.0	96.7
Median Days on Market	35.0	8.0	9.0	26.5	109.0	53.0	39.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



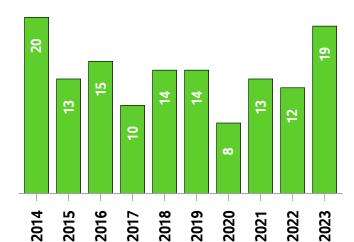
Minto MLS® Single Family Market Activity



Sales Activity (March only)

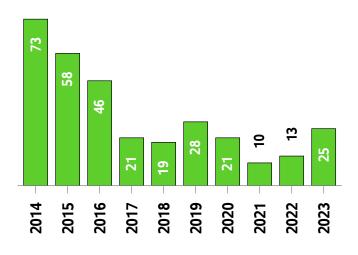


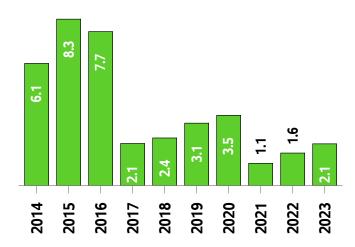
Active Listings (March only)



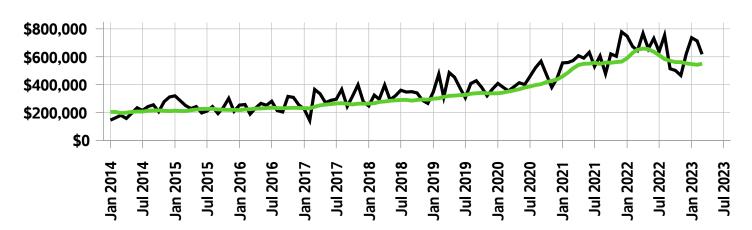
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

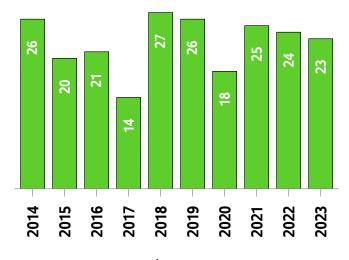




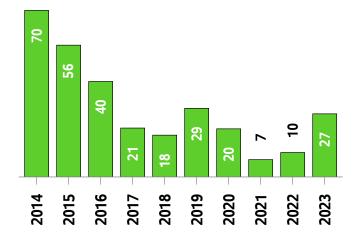
Minto MLS® Single Family Market Activity



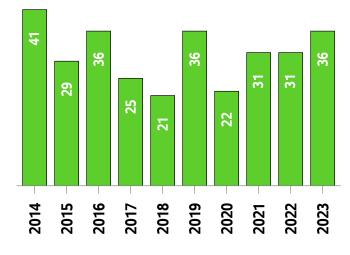




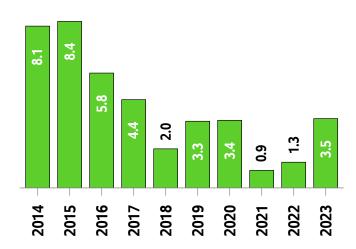
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

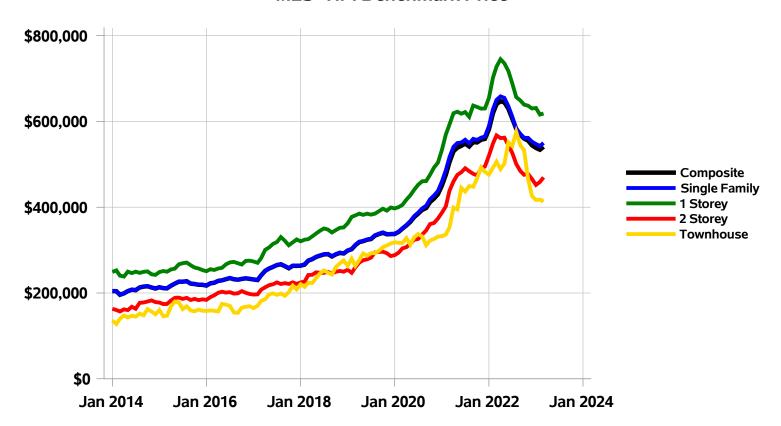


MintoMLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months I month ago ago 3 years ago 5 years						
Composite	\$541,000	1.3	-0.6	-5.0	-15.5	54.5	96.4		
Single Family	\$549,800	1.3	-0.5	-3.8	-15.5	56.6	99.1		
One Storey	\$618,500	0.4	-1.9	-4.7	-15.0	52.5	90.0		
Two Storey	\$469,600	2.3	0.8	-3.1	-17.3	54.5	94.1		
Townhouse	\$413,200	-1.1	-3.0	-24.2	-18.4	30.5	84.5		

MLS® HPI Benchmark Price





Minto MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8713
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Minto MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1266
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	100+			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1595			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	9505			
Number of Fireplaces	0			
Total Number Of Rooms	10			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



Minto **MLS® HPI Benchmark Descriptions**



Townhouse



Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1092
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



Northern Bruce Peninsula MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	11	57.1%	10.0%	37.5%	22.2%	-15.4%	120.0%
Dollar Volume	\$6,130,486	1.5%	9.8%	103.0%	189.5%	99.8%	402.3%
New Listings	29	31.8%	61.1%	26.1%	45.0%	16.0%	20.8%
Active Listings	50	100.0%	194.1%	0.0%	11.1%	-52.4%	-65.0%
Sales to New Listings Ratio 1	37.9	31.8	55.6	34.8	45.0	52.0	20.8
Months of Inventory ²	4.5	3.6	1.7	6.3	5.0	8.1	28.6
Average Price	\$557,317	-35.4%	-0.1%	47.6%	136.9%	136.2%	128.3%
Median Price	\$519,000	-33.9%	3.9%	48.3%	132.8%	166.2%	130.8%
Sale to List Price Ratio ³	97.9	102.7	103.3	96.4	96.6	94.3	97.7
Median Days on Market	32.0	9.0	10.0	66.0	147.0	211.0	121.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	22	0.0%	0.0%	83.3%	46.7%	-29.0%	100.0%
Dollar Volume	\$13,016,386	-24.4%	2.7%	173.3%	167.6%	78.6%	403.5%
New Listings	57	50.0%	72.7%	46.2%	119.2%	58.3%	16.3%
Active Listings ⁴	46	208.9%	286.1%	13.9%	15.8%	-54.4%	-65.3%
Sales to New Listings Ratio 5	38.6	57.9	66.7	30.8	57.7	86.1	22.4
Months of Inventory 6	6.3	2.0	1.6	10.2	8.0	9.8	36.5
Average Price	\$591,654	-24.4%	2.7%	49.1%	82.4%	151.7%	151.7%
Median Price	\$537,500	-28.8%	0.9%	35.1%	90.3%	124.0%	150.0%
Sale to List Price Ratio ⁷	96.8	101.0	104.3	96.7	96.5	94.8	95.9
Median Days on Market	44.0	9.5	9.5	66.0	147.0	199.0	86.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

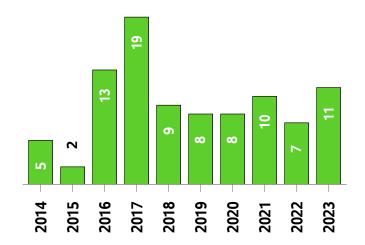
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



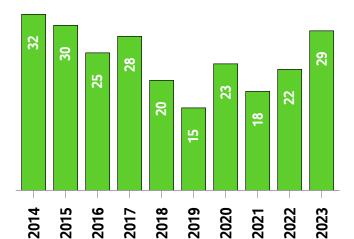
Northern Bruce Peninsula MLS® Residential Market Activity



Sales Activity (March only)

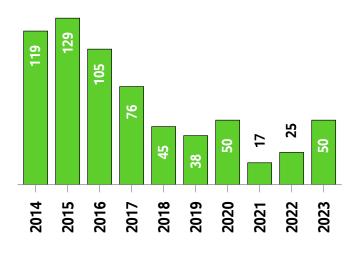


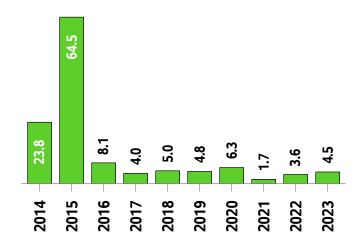
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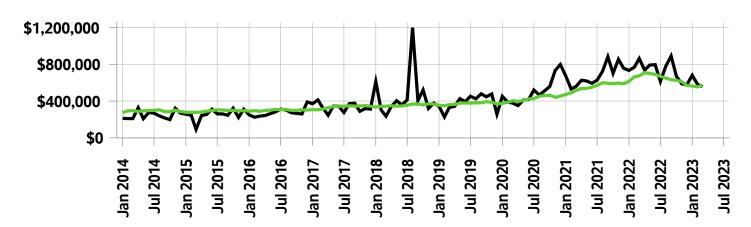
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

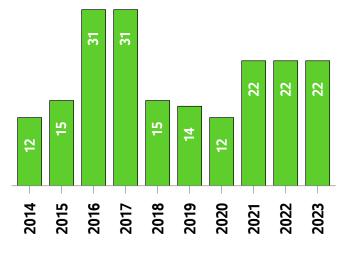




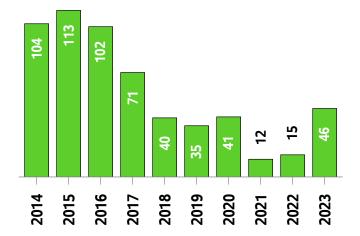
Northern Bruce Peninsula MLS® Residential Market Activity



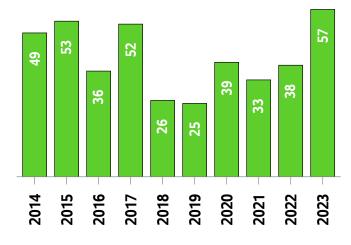
Sales Activity (March Year-to-date)



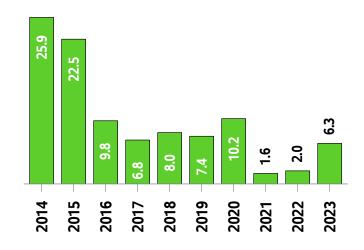
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Northern Bruce Peninsula MLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	11	57.1%	10.0%	37.5%	37.5%	-15.4%	120.0%
Dollar Volume	\$6,130,486	1.5%	9.8%	103.0%	198.3%	99.8%	402.3%
New Listings	29	31.8%	61.1%	26.1%	45.0%	16.0%	26.1%
Active Listings	50	100.0%	194.1%	0.0%	11.1%	-50.5%	-64.5%
Sales to New Listings Ratio 1	37.9	31.8	55.6	34.8	40.0	52.0	21.7
Months of Inventory ²	4.5	3.6	1.7	6.3	5.6	7.8	28.2
Average Price	\$557,317	-35.4%	-0.1%	47.6%	116.9%	136.2%	128.3%
Median Price	\$519,000	-33.9%	3.9%	48.3%	93.0%	166.2%	130.8%
Sale to List Price Ratio ³	97.9	102.7	103.3	96.4	97.4	94.3	97.7
Median Days on Market	32.0	9.0	10.0	66.0	148.0	211.0	121.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	22	0.0%	0.0%	83.3%	57.1%	-29.0%	100.0%
Dollar Volume	\$13,016,386	-24.4%	2.7%	173.3%	171.0%	78.6%	403.5%
New Listings	57	50.0%	72.7%	46.2%	119.2%	58.3%	18.8%
Active Listings ⁴	46	208.9%	286.1%	13.9%	17.8%	-52.6%	-65.0%
Sales to New Listings Ratio 5	38.6	57.9	66.7	30.8	53.8	86.1	22.9
Months of Inventory 6	6.3	2.0	1.6	10.2	8.4	9.5	36.1
Average Price	\$591,654	-24.4%	2.7%	49.1%	72.5%	151.7%	151.7%
Median Price	\$537,500	-28.8%	0.9%	35.1%	79.9%	124.0%	150.0%
Sale to List Price Ratio ⁷	96.8	101.0	104.3	96.7	97.0	94.8	95.9
Median Days on Market	44.0	9.5	9.5	66.0	148.0	199.0	86.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

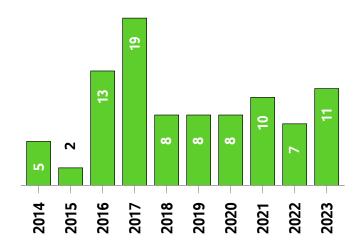
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



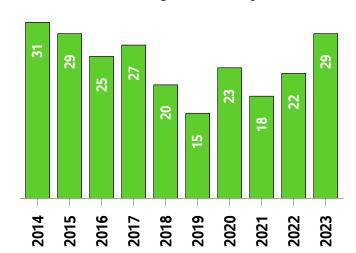
Northern Bruce Peninsula MLS® Single Family Market Activity



Sales Activity (March only)

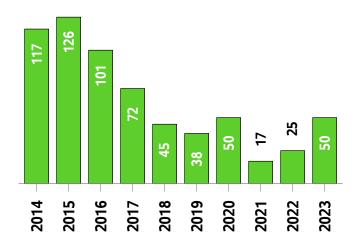


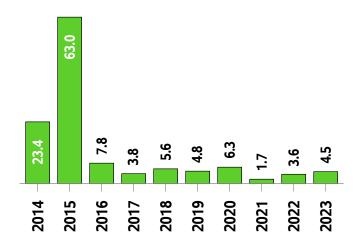
Active Listings (March only)



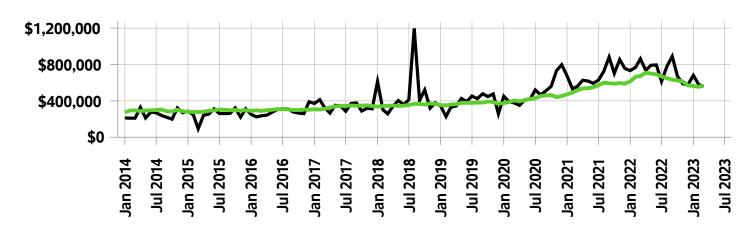
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

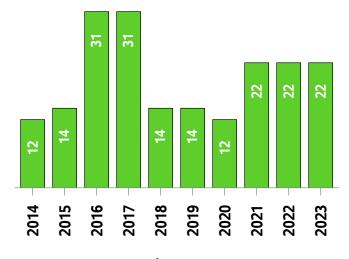




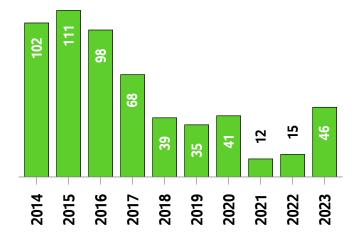
Northern Bruce Peninsula MLS® Single Family Market Activity



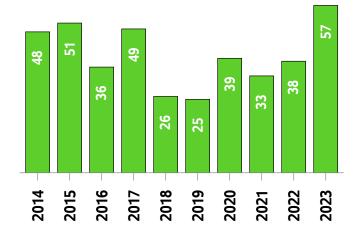
Sales Activity (March Year-to-date)



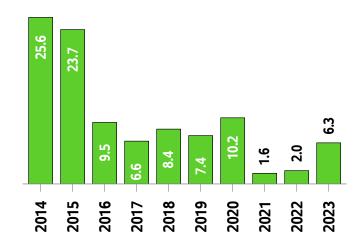
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

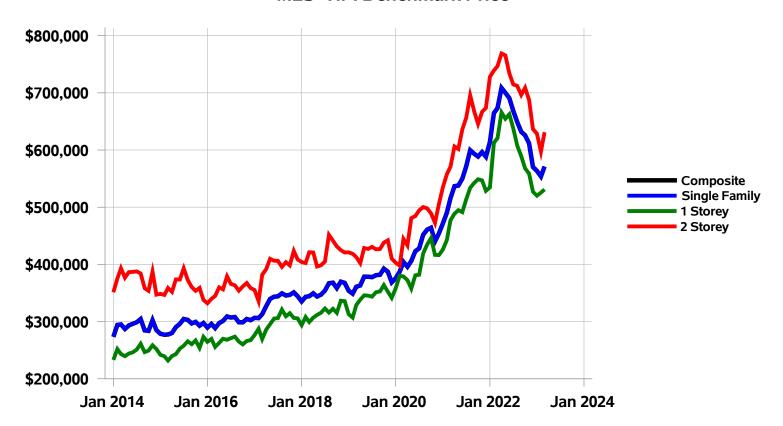


Northern Bruce Peninsula MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$571,200	3.1	0.2	-9.6	-15.2	41.2	65.9	
Single Family	\$571,200	3.1	0.2	-9.6	-15.2	41.2	65.9	
One Storey	\$531,100	1.0	0.8	-9.9	-14.4	40.2	77.4	
Two Storey	\$631,200	5.7	-0.8	-9.4	-15.5	42.0	49.8	

MLS® HPI Benchmark Price





Northern Bruce Peninsula MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	29669
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



Northern Bruce Peninsula MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1196
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	25475
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1691
Half Bathrooms	0
Heating Fuel	Natural Gas
Lot Size	32768
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



Owen Sound MLS® Residential Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	28	-3.4%	-12.5%	12.0%	47.4%	16.7%	100.0%
Dollar Volume	\$12,713,300	-25.9%	-22.1%	61.2%	117.3%	131.1%	343.2%
New Listings	23	-37.8%	-50.0%	-42.5%	-20.7%	-62.9%	-61.7%
Active Listings	53	39.5%	60.6%	3.9%	-10.2%	-62.7%	-71.5%
Sales to New Listings Ratio 1	121.7	78.4	69.6	62.5	65.5	38.7	23.3
Months of Inventory 2	1.9	1.3	1.0	2.0	3.1	5.9	13.3
Average Price	\$454,046	-23.3%	-10.9%	43.9%	47.5%	98.1%	121.6%
Median Price	\$444,500	-22.4%	-5.8%	56.5%	54.9%	95.4%	105.3%
Sale to List Price Ratio ³	96.5	105.9	103.6	97.1	99.1	96.2	96.2
Median Days on Market	29.5	8.0	11.5	17.0	15.0	39.5	62.0

		Compared to ⁶					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	75	2.7%	1.4%	11.9%	36.4%	59.6%	108.3%
Dollar Volume	\$33,257,300	-21.8%	-2.9%	51.4%	119.9%	222.4%	393.8%
New Listings	77	-23.8%	-24.5%	-11.5%	14.9%	-33.6%	-38.9%
Active Listings ^⁴	63	73.4%	133.3%	46.5%	21.2%	-47.8%	-59.4%
Sales to New Listings Ratio 5	97.4	72.3	72.5	77.0	82.1	40.5	28.6
Months of Inventory 6	2.5	1.5	1.1	1.9	2.8	7.7	12.9
Average Price	\$443,431	-23.9%	-4.2%	35.2%	61.2%	102.1%	137.0%
Median Price	\$435,000	-20.9%	-0.7%	38.1%	64.2%	112.2%	141.7%
Sale to List Price Ratio ⁷	95.6	106.1	103.7	97.5	97.3	96.1	93.9
Median Days on Market	42.0	8.0	12.0	21.0	23.0	43.0	80.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



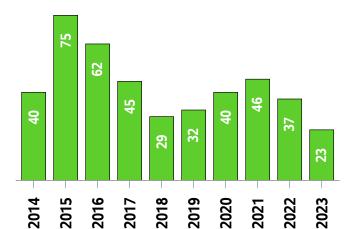
Owen Sound MLS® Residential Market Activity



Sales Activity (March only)

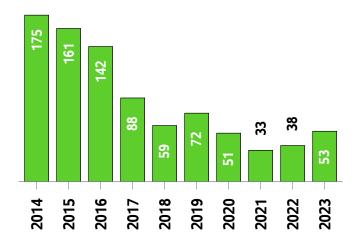


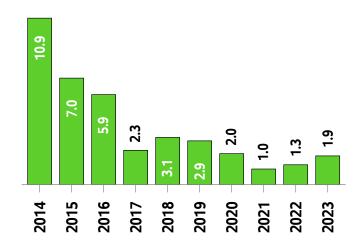
Active Listings (March only)



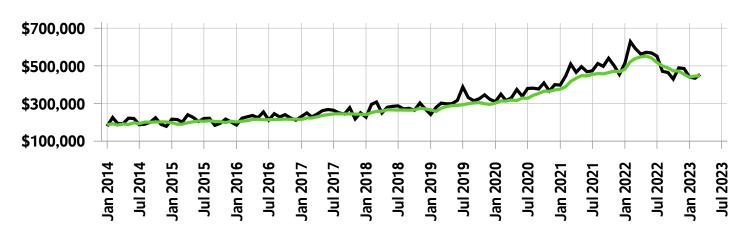
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

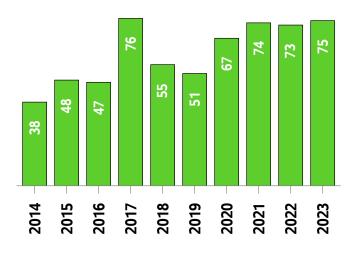




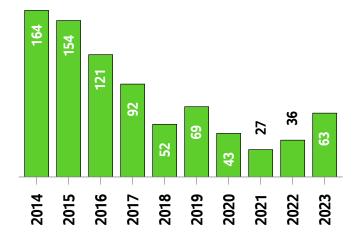
Owen Sound MLS® Residential Market Activity



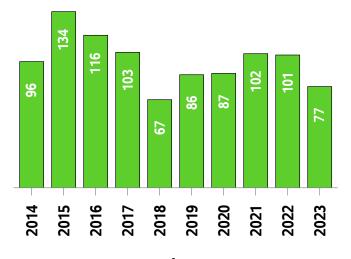
Sales Activity (March Year-to-date)



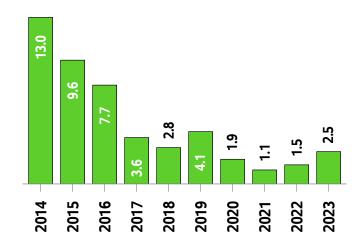
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Owen Sound MLS® Single Family Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	23	-14.8%	-14.8%	35.3%	21.1%	9.5%	130.0%
Dollar Volume	\$10,593,400	-34.5%	-24.6%	81.7%	81.1%	109.3%	423.3%
New Listings	19	-44.1%	-51.3%	-44.1%	-26.9%	-66.7%	-62.7%
Active Listings	40	60.0%	53.8%	-2.4%	37.9%	-63.0%	-73.7%
Sales to New Listings Ratio 1	121.1	79.4	69.2	50.0	73.1	36.8	19.6
Months of Inventory ²	1.7	0.9	1.0	2.4	1.5	5.1	15.2
Average Price	\$460,583	-23.1%	-11.5%	34.3%	49.6%	91.1%	127.5%
Median Price	\$460,000	-23.7%	-4.0%	34.5%	60.3%	100.0%	144.4%
Sale to List Price Ratio ³	96.3	106.7	104.2	96.8	99.1	96.1	95.6
Median Days on Market	28.0	8.0	11.0	24.0	15.0	36.0	35.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	55	-12.7%	-11.3%	0.0%	10.0%	31.0%	83.3%
Dollar Volume	\$25,250,800	-33.5%	-15.2%	36.3%	80.5%	165.8%	353.4%
New Listings	57	-35.2%	-29.6%	-19.7%	-3.4%	-46.2%	-48.6%
Active Listings ⁴	48	100.0%	148.3%	48.5%	97.3%	-44.4%	-61.2%
Sales to New Listings Ratio 5	96.5	71.6	76.5	77.5	84.7	39.6	27.0
Months of Inventory 6	2.6	1.1	0.9	1.8	1.5	6.2	12.4
Average Price	\$459,105	-23.9%	-4.5%	36.3%	64.1%	102.9%	147.3%
Median Price	\$460,000	-18.6%	1.8%	46.0%	71.0%	118.5%	163.2%
Sale to List Price Ratio ⁷	95.8	107.1	103.9	97.5	97.3	95.9	93.9
Median Days on Market	35.0	7.0	12.0	21.0	22.5	42.0	54.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



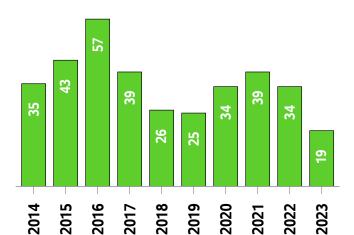
Owen Sound MLS® Single Family Market Activity



Sales Activity (March only)

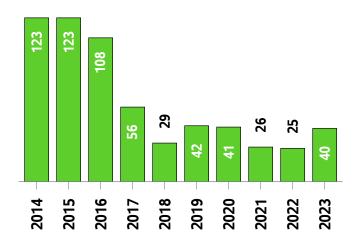


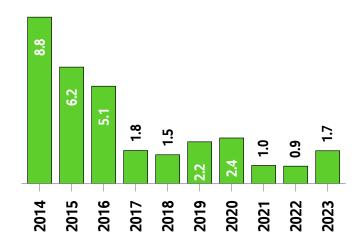
Active Listings (March only)



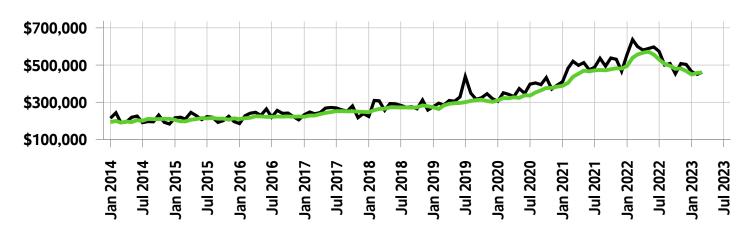
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

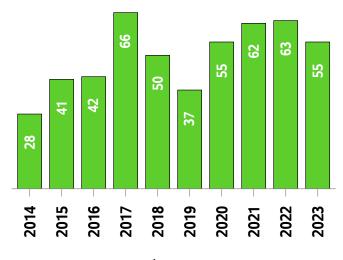




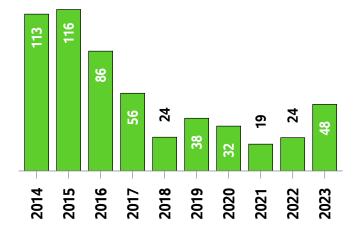
Owen Sound MLS® Single Family Market Activity



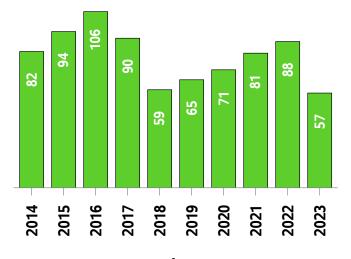




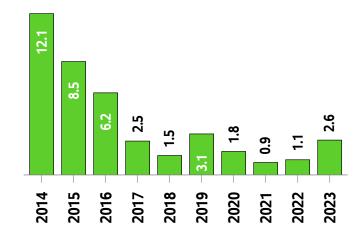
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Owen Sound MLS® Apartment Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	50.0%	-25.0%	50.0%	_	_	_
Dollar Volume	\$1,358,900	37.5%	-28.9%	168.6%	_	_	_
New Listings	3	200.0%	50.0%	-25.0%	200.0%	0.0%	-40.0%
Active Listings	8	100.0%	700.0%	14.3%	-69.2%	-74.2%	-33.3%
Sales to New Listings Ratio 1	100.0	200.0	200.0	50.0	_	<u> </u>	_
Months of Inventory 2	2.7	2.0	0.3	3.5	_	_	_
Average Price	\$452,967	-8.3%	-5.1%	79.0%	_	_	_
Median Price	\$349,000	-29.4%	-25.3%	37.9%	_	_	_
Sale to List Price Ratio ³	98.6	95.1	96.0	101.9	_	_	_
Median Days on Market	31.0	62.0	46.5	8.5	_	_	_

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	44.4%	85.7%	225.0%	225.0%	1,200.0%	1,200.0%
Dollar Volume	\$5,427,500	34.4%	97.7%	336.3%	500.1%	3,229.8%	1,771.6%
New Listings	13	30.0%	85.7%	85.7%	225.0%	160.0%	62.5%
Active Listings ⁴	10	107.1%	222.2%	61.1%	-61.8%	-68.5%	3.6%
Sales to New Listings Ratio 5	100.0	90.0	100.0	57.1	100.0	20.0	12.5
Months of Inventory 6	2.2	1.6	1.3	4.5	19.0	92.0	28.0
Average Price	\$417,500	-6.9%	6.5%	34.2%	84.7%	156.1%	44.0%
Median Price	\$350,000	-16.5%	-15.9%	7.0%	49.0%	114.7%	20.7%
Sale to List Price Ratio ⁷	95.9	97.3	101.2	99.5	96.6	95.9	93.5
Median Days on Market	50.0	36.0	27.0	44.5	119.5	88.0	14.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

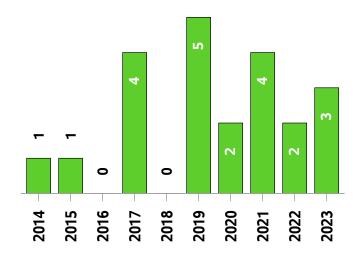
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Owen Sound MLS® Apartment Market Activity

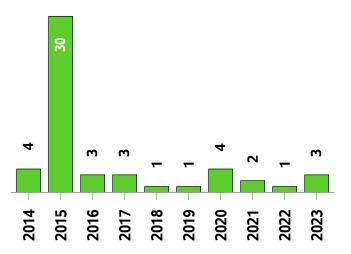


Sales Activity (March only)

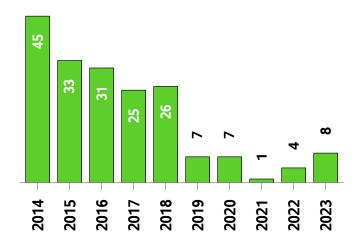


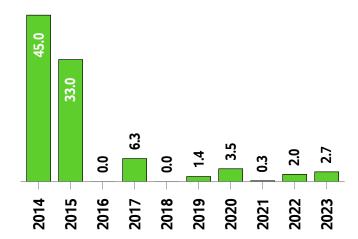
Active Listings (March only)

New Listings (March only)

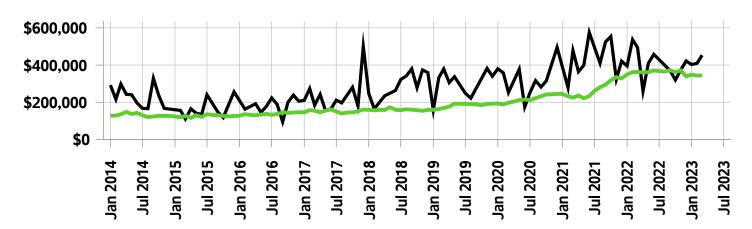


Months of Inventory (March only)





MLS® HPI Apartment Benchmark Price and Average Price

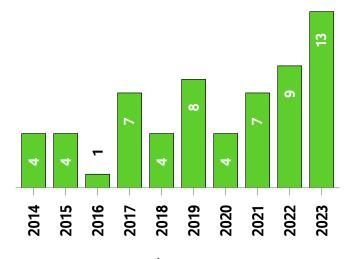




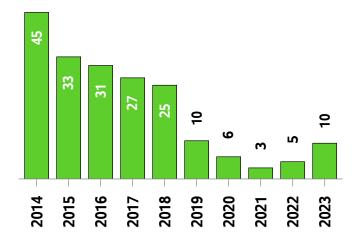
Owen Sound MLS® Apartment Market Activity



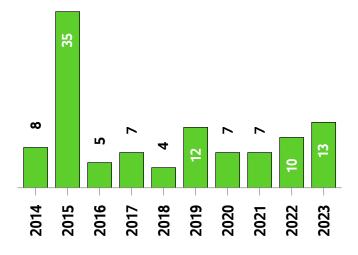
Sales Activity (March Year-to-date)



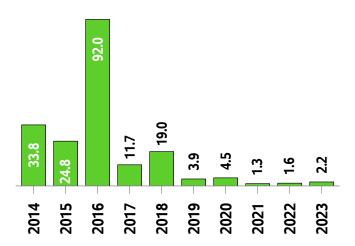
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Owen Sound MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$447,400	0.5	-1.6	-8.5	-17.0	43.1	73.5	
Single Family	\$460,000	0.5	-1.7	-7.2	-17.4	43.2	74.0	
One Storey	\$515,700	1.2	-1.0	-11.0	-16.6	41.1	79.9	
Two Storey	\$428,700	0.1	-2.0	-4.2	-17.8	44.5	70.5	
Townhouse	\$431,600	-0.3	-0.4	-24.1	-17.0	31.0	80.7	
Apartment	\$344,700	0.4	1.6	-7.5	-5.1	74.2	116.2	

MLS® HPI Benchmark Price





Owen Sound MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6201
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Owen Sound MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1150
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6749
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value				
Above Ground Bedrooms	3				
Age Category	100+				
Bedrooms	3				
Below Ground Bedrooms	0				
Exterior Walls	Masonry & Siding				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	1				
Gross Living Area (Above Ground; in sq. ft.)	1409				
Half Bathrooms	1				
Heating	Forced air				
Heating Fuel	Natural Gas				
Lot Size	5917				
Number of Fireplaces	0				
Total Number Of Rooms	10				
Type Of Foundation	Basement, Concrete blocs				
Type of Property	Detached				
Wastewater Disposal	Municipal sewers				



Owen Sound MLS® HPI Benchmark Descriptions



Townhouse



Features	Value				
Above Ground Bedrooms	3				
Age Category	31 to 50				
Attached Specification	Row				
Bedrooms	3				
Below Ground Bedrooms	0				
Exterior Walls	Masonry & Siding				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	1				
Garage Description	Attached, Single width				
Gross Living Area (Above Ground; in sq. ft.)	1090				
Half Bathrooms	1				
Heating	Forced air				
Heating Fuel	Natural Gas				
Number of Fireplaces	0				
Total Number Of Rooms	10				
Type Of Foundation	Basement, Poured concrete				
Wastewater Disposal	Municipal sewers				

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1009
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



Saugeen Shores MLS® Residential Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	17	-46.9%	-46.9%	-15.0%	-41.4%	-41.4%	13.3%	
Dollar Volume	\$12,841,300	-50.4%	-42.2%	15.7%	24.0%	36.6%	216.4%	
New Listings	49	36.1%	96.0%	-16.9%	14.0%	-14.0%	2.1%	
Active Listings	119	95.1%	85.9%	-20.1%	36.8%	-15.6%	-38.7%	
Sales to New Listings Ratio 1	34.7	88.9	128.0	33.9	67.4	50.9	31.3	
Months of Inventory ²	7.0	1.9	2.0	7.5	3.0	4.9	12.9	
Average Price	\$755,371	-6.7%	8.7%	36.1%	111.5%	133.0%	179.2%	
Median Price	\$735,000	-3.0%	17.4%	58.5%	129.7%	128.3%	251.7%	
Sale to List Price Ratio ³	96.6	109.0	106.3	99.2	98.9	97.1	93.9	
Median Days on Market	35.0	10.0	18.0	24.0	25.0	34.0	70.0	

		Compared to °						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	39	-36.1%	-37.1%	-26.4%	-25.0%	-49.4%	39.3%	
Dollar Volume	\$26,936,558	-44.5%	-34.6%	3.4%	40.0%	6.5%	266.2%	
New Listings	82	2.5%	20.6%	-25.5%	-11.8%	-21.9%	-19.6%	
Active Listings ⁴	103	89.6%	49.3%	-20.6%	37.9%	-25.2%	-40.6%	
Sales to New Listings Ratio 5	47.6	76.3	91.2	48.2	55.9	73.3	27.5	
Months of Inventory 6	7.9	2.7	3.3	7.3	4.3	5.4	18.6	
Average Price	\$690,681	-13.3%	4.0%	40.5%	86.7%	110.3%	162.9%	
Median Price	\$650,000	-14.1%	-1.5%	39.8%	91.1%	118.9%	187.6%	
Sale to List Price Ratio ⁷	96.3	106.4	104.4	99.4	99.9	95.9	94.3	
Median Days on Market	58.0	12.0	24.0	29.0	34.5	112.0	72.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

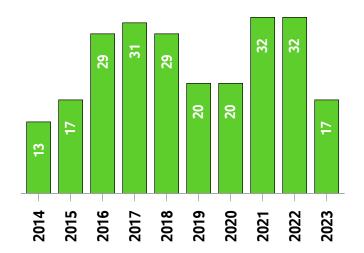
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Saugeen Shores MLS® Residential Market Activity

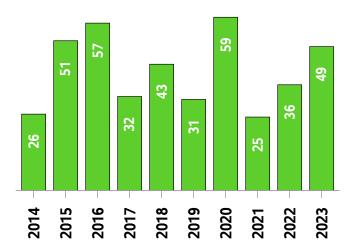




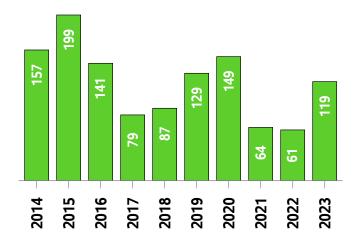


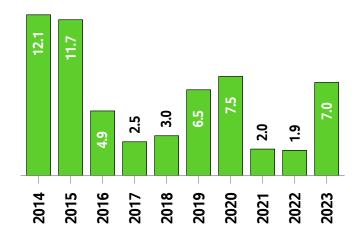
Active Listings (March only)

New Listings (March only)

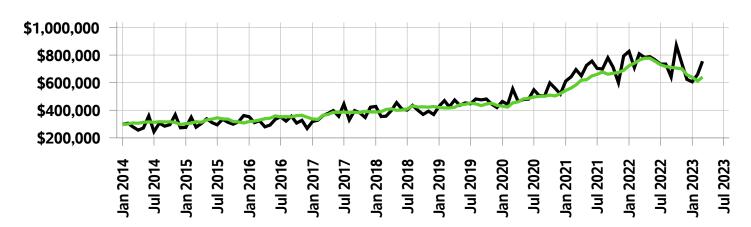


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

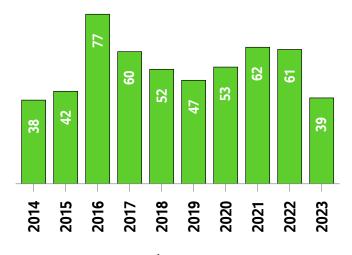




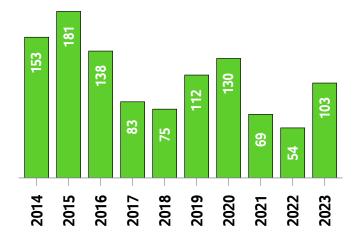
Saugeen Shores MLS® Residential Market Activity



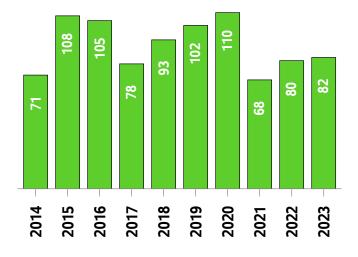




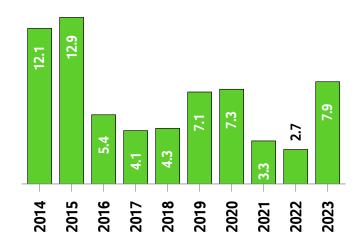
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Saugeen Shores MLS® Single Family Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	15	-42.3%	-34.8%	7.1%	-28.6%	-37.5%	0.0%	
Dollar Volume	\$11,545,800	-46.6%	-33.6%	33.5%	45.2%	41.6%	184.5%	
New Listings	44	57.1%	83.3%	37.5%	15.8%	-12.0%	22.2%	
Active Listings	91	116.7%	111.6%	2.2%	56.9%	-21.6%	-40.1%	
Sales to New Listings Ratio 1	34.1	92.9	95.8	43.8	55.3	48.0	41.7	
Months of Inventory ²	6.1	1.6	1.9	6.4	2.8	4.8	10.1	
Average Price	\$769,720	-7.5%	1.8%	24.6%	103.3%	126.5%	184.5%	
Median Price	\$750,000	-2.3%	-1.3%	43.3%	120.6%	126.6%	258.9%	
Sale to List Price Ratio 3	96.4	108.9	107.6	98.8	98.2	97.1	93.9	
Median Days on Market	35.0	10.0	9.0	33.0	18.0	49.5	70.0	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	33	-34.0%	-36.5%	-15.4%	-10.8%	-49.2%	17.9%
Dollar Volume	\$23,676,058	-42.2%	-33.9%	14.6%	62.9%	9.1%	221.8%
New Listings	70	25.0%	9.4%	-11.4%	2.9%	-25.5%	-18.6%
Active Listings ^⁴	76	95.7%	77.3%	-7.3%	65.7%	-28.2%	-45.7%
Sales to New Listings Ratio 5	47.1	89.3	81.3	49.4	54.4	69.1	32.6
Months of Inventory 6	6.9	2.3	2.5	6.3	3.7	4.9	14.9
Average Price	\$717,456	-12.4%	4.2%	35.4%	82.6%	114.8%	173.1%
Median Price	\$710,000	-9.3%	-0.6%	40.6%	104.1%	136.7%	214.2%
Sale to List Price Ratio ⁷	96.0	106.5	104.3	98.8	98.6	96.4	94.3
Median Days on Market	58.0	11.0	19.5	29.0	31.0	102.0	72.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

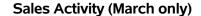
⁷ Sale price / list price * 100; average for all homes sold so far this year.

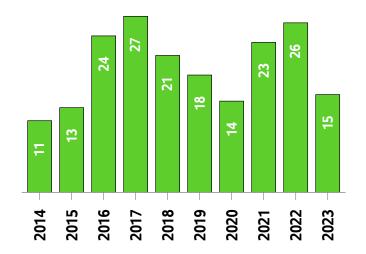
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Saugeen ShoresMLS® Single Family Market Activity





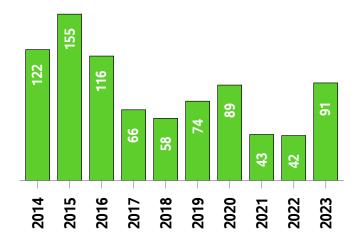


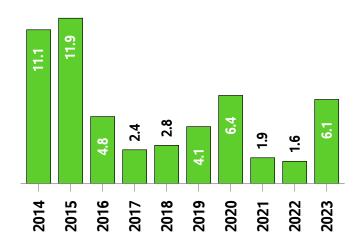
Active Listings (March only)

New Listings (March only)

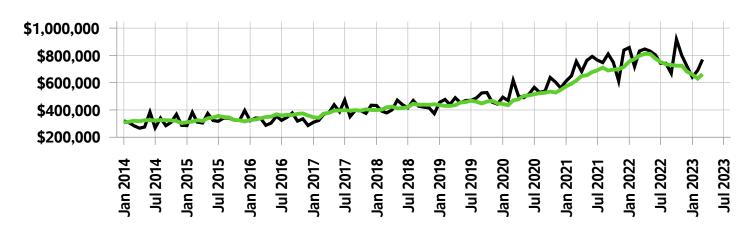


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

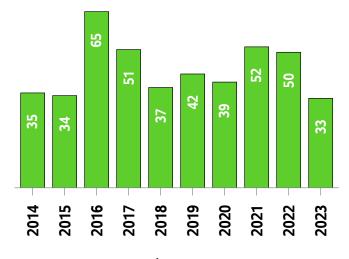




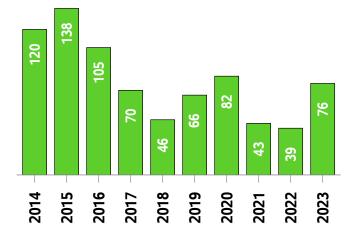
Saugeen ShoresMLS® Single Family Market Activity



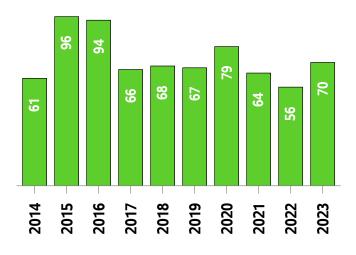
Sales Activity (March Year-to-date)



Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Saugeen Shores MLS® Condo Townhouse Market **Activity**



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	1	_	0.0%	-75.0%	-83.3%	0.0%	_	
Dollar Volume	\$625,000	_	53.9%	-56.7%	-64.6%	340.1%	_	
New Listings	2	_	100.0%	-33.3%	-33.3%	100.0%	-71.4%	
Active Listings	5	-16.7%	-37.5%	-82.8%	_	-16.7%	-54.5%	
Sales to New Listings Ratio 1	50.0	_	100.0	133.3	200.0	100.0	_	
Months of Inventory ²	5.0	_	8.0	7.3	_	6.0	_	
Average Price	\$625,000	<u> </u>	53.9%	73.2%	112.3%	340.1%	_	
Median Price	\$625,000	_	53.9%	57.0%	128.1%	340.1%	_	
Sale to List Price Ratio ³	96.2	_	101.8	102.1	100.1	96.0	_	
Median Days on Market	171.0	_	7.0	36.0	17.5	56.0	_	

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	3	0.0%	50.0%	-75.0%	-57.1%	200.0%	_	
Dollar Volume	\$1,584,000	-15.6%	72.7%	-63.8%	-22.2%	1,015.5%	_	
New Listings	3	-66.7%	50.0%	-57.1%	-62.5%	0.0%	-57.1%	
Active Listings ⁴	5	-11.1%	-33.3%	-82.8%	113.3%	-5.9%	-23.8%	
Sales to New Listings Ratio 5	100.0	33.3	100.0	171.4	87.5	33.3	_	
Months of Inventory 6	5.3	6.0	12.0	7.8	1.1	17.0	_	
Average Price	\$528,000	-15.6%	15.2%	44.7%	81.6%	271.8%	_	
Median Price	\$489,000	-23.4%	6.7%	29.4%	81.8%	244.4%	_	
Sale to List Price Ratio ⁷	99.5	104.7	113.2	101.8	100.1	96.0	_	
Median Days on Market	86.0	13.0	7.0	64.5	25.0	56.0	_	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

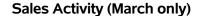
⁷ Sale price / list price * 100; average for all homes sold so far this year.

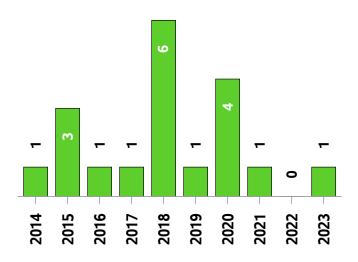
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



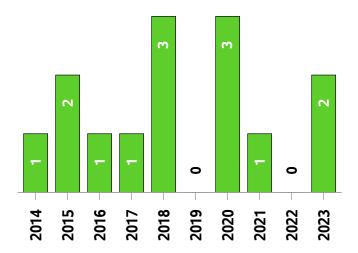
Saugeen Shores MLS® Condo Townhouse Market **Activity**





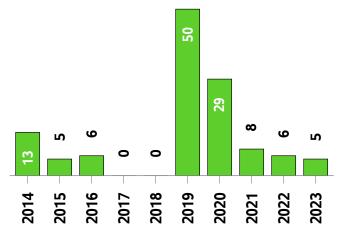


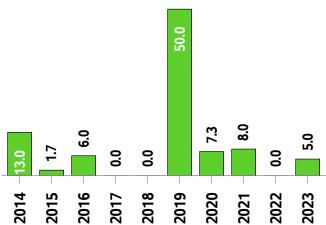
New Listings (March only)



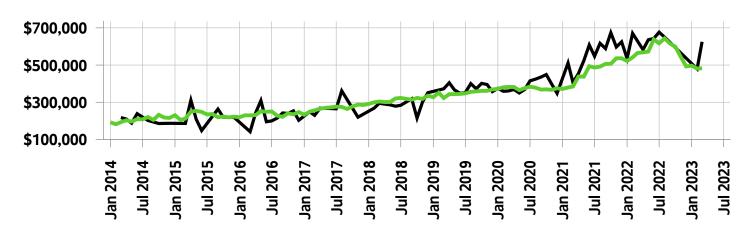
Active Listings (March only)







MLS® HPI Townhouse Benchmark Price and Average Price





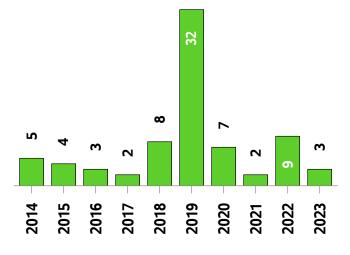
Saugeen Shores MLS® Condo Townhouse Market Activity

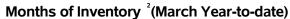


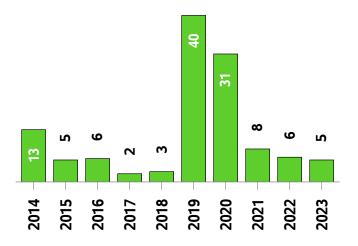


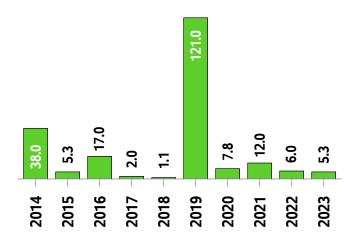


New Listings (March Year-to-date)









¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Saugeen Shores MLS® Apartment Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
New Listings	1	-75.0%	_	-95.5%	0.0%	-66.7%	-50.0%
Active Listings	1	-66.7%	-83.3%	-95.2%	-94.4%	-92.3%	-92.9%
Sales to New Listings Ratio 1	0.0	50.0	_	9.1	200.0	66.7	_
Months of Inventory ²	0.0	1.5	1.0	10.5	9.0	6.5	_
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
Sale to List Price Ratio 3	0.0	106.4	104.1	95.7	102.5	97.4	_
Median Days on Market	0.0	30.0	204.5	11.0	110.0	82.0	_

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
New Listings	1	-80.0%	_	-95.5%	-85.7%	-75.0%	-75.0%
Active Listings ⁴	1	-40.0%	-90.0%	-87.0%	-94.7%	-95.2%	-91.7%
Sales to New Listings Ratio 5	0.0	40.0	_	9.1	100.0	150.0	_
Months of Inventory 6	0.0	2.5	5.0	11.5	8.1	10.3	_
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
Sale to List Price Ratio ⁷	0.0	106.4	104.1	95.7	106.3	93.1	_
Median Days on Market	0.0	30.0	204.5	11.0	122.0	296.5	_

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

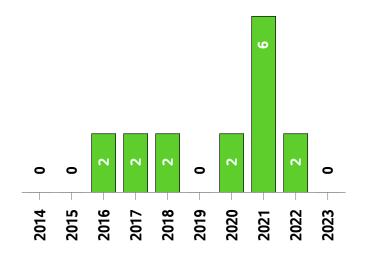
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



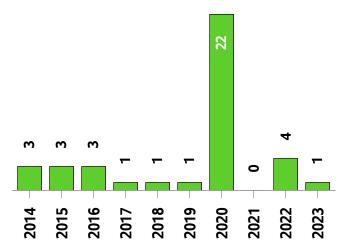
Saugeen Shores MLS® Apartment Market Activity



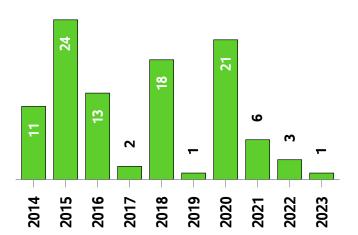




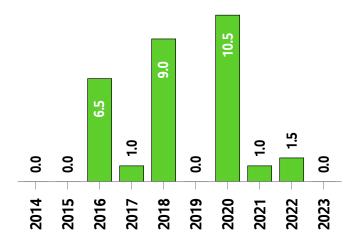
New Listings (March only)



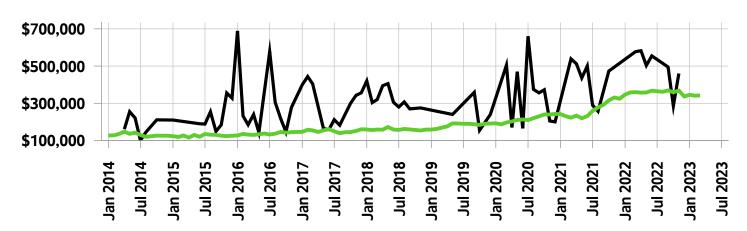
Active Listings (March only)



Months of Inventory (March only)



MLS® HPI Apartment Benchmark Price and Average Price

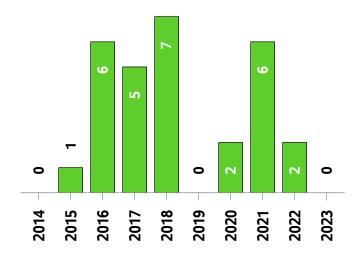




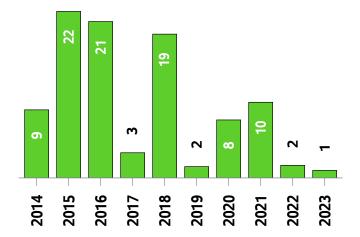
Saugeen Shores MLS® Apartment Market Activity



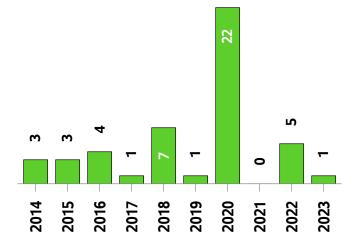




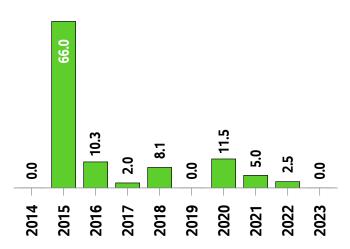
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

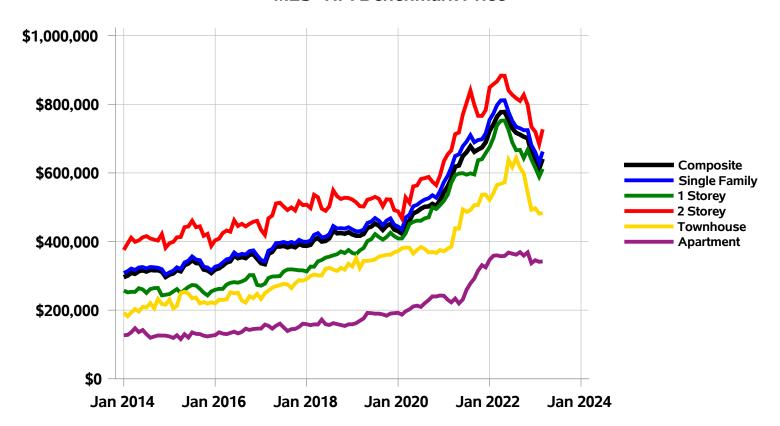


Saugeen Shores MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months ago 3 years ago 5 years								
Composite	\$641,100	4.8	-2.4	-9.9	-16.1	41.3	58.1				
Single Family	\$662,300	5.1	-2.7	-9.3	-16.9	40.9	57.9				
One Storey	\$611,800	3.9	-4.3	-8.3	-17.2	44.4	87.3				
Two Storey	\$727,100	6.3	-1.0	-10.2	-16.1	37.6	35.6				
Townhouse	\$482,500	0.2	-2.1	-21.6	-14.6	26.1	58.7				
Apartment	\$342,200	0.4	1.6	-7.3	-4.9	74.0	115.6				

MLS® HPI Benchmark Price





Saugeen Shores MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1363
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1399
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8004
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Saugeen Shores MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7778
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1660
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8464
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Saugeen Shores MLS® HPI Benchmark Descriptions



Townhouse



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1228
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



South Bruce MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	0.0%	-58.3%	-16.7%	-16.7%	-16.7%	150.0%
Dollar Volume	\$2,052,000	-24.1%	-74.7%	-31.0%	-0.4%	45.2%	470.0%
New Listings	7	0.0%	-41.7%	75.0%	16.7%	-22.2%	-36.4%
Active Listings	14	180.0%	75.0%	75.0%	55.6%	-56.3%	-68.9%
Sales to New Listings Ratio 1	71.4	71.4	100.0	150.0	100.0	66.7	18.2
Months of Inventory ²	2.8	1.0	0.7	1.3	1.5	5.3	22.5
Average Price	\$410,400	-24.1%	-39.4%	-17.2%	19.5%	74.2%	128.0%
Median Price	\$400,000	-32.2%	-27.3%	-23.1%	61.0%	79.9%	122.2%
Sale to List Price Ratio ³	94.9	114.0	110.5	100.4	94.3	94.9	94.8
Median Days on Market	32.0	7.0	6.5	43.0	85.0	38.5	157.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	18.2%	-23.5%	-18.8%	-18.8%	0.0%	160.0%
Dollar Volume	\$6,740,500	2.0%	-38.2%	-2.3%	17.1%	115.2%	624.8%
New Listings	18	5.9%	-21.7%	12.5%	100.0%	-21.7%	-21.7%
Active Listings ⁴	16	422.2%	147.4%	56.7%	56.7%	-53.5%	-59.5%
Sales to New Listings Ratio 5	72.2	64.7	73.9	100.0	177.8	56.5	21.7
Months of Inventory 6	3.6	0.8	1.1	1.9	1.9	7.8	23.2
Average Price	\$518,500	-13.7%	-19.1%	20.3%	44.2%	115.2%	178.8%
Median Price	\$444,000	-24.8%	-14.6%	11.3%	67.6%	133.7%	161.2%
Sale to List Price Ratio ⁷	95.2	111.5	109.9	98.5	95.6	95.0	93.9
Median Days on Market	72.0	7.0	7.0	39.5	87.5	86.0	82.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



South BruceMLS® Residential Market Activity

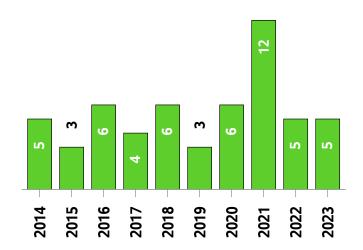
2014

2016

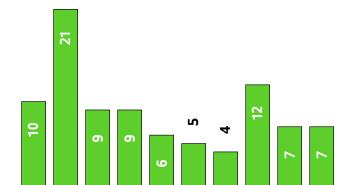
2017



Sales Activity (March only)



Active Listings (March only)



New Listings (March only)

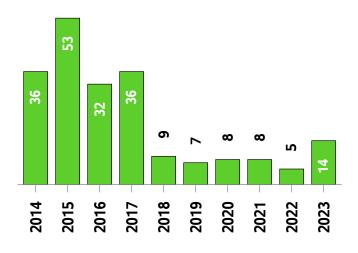
Months of Inventory (March only)

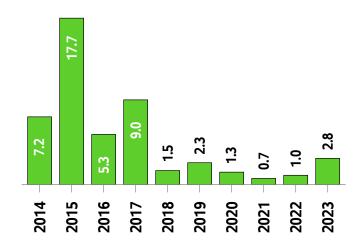
2018

2019

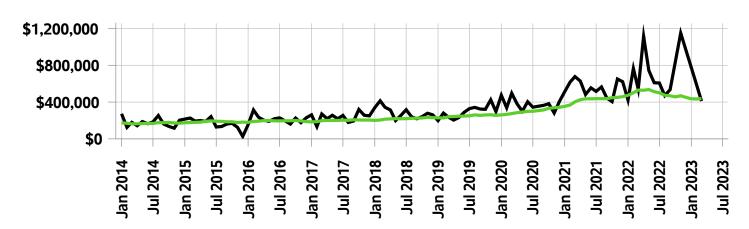
2020

2021





MLS® HPI Composite Benchmark Price and Average Price

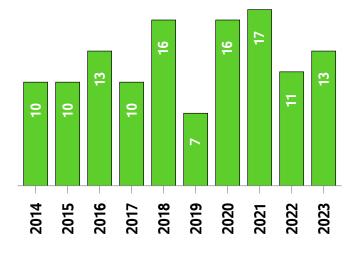




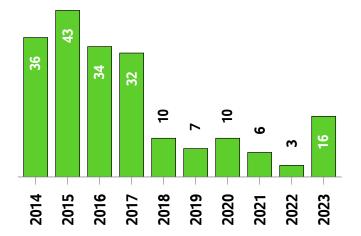
South Bruce MLS® Residential Market Activity



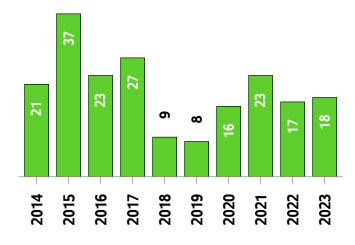
Sales Activity (March Year-to-date)



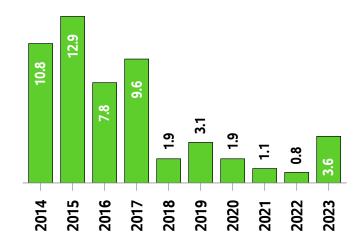
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



South Bruce MLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	-20.0%	-66.7%	-20.0%	-33.3%	-33.3%	100.0%
Dollar Volume	\$1,677,000	-37.9%	-79.4%	-40.8%	-18.6%	18.7%	365.8%
New Listings	7	0.0%	-41.7%	75.0%	16.7%	40.0%	-36.4%
Active Listings	13	160.0%	62.5%	62.5%	44.4%	-53.6%	-68.3%
Sales to New Listings Ratio 1	57.1	71.4	100.0	125.0	100.0	120.0	18.2
Months of Inventory 2	3.3	1.0	0.7	1.6	1.5	4.7	20.5
Average Price	\$419,250	-22.4%	-38.1%	-26.1%	22.1%	78.0%	132.9%
Median Price	\$416,000	-29.5%	-24.4%	-30.7%	67.4%	87.1%	131.1%
Sale to List Price Ratio ³	95.2	114.0	110.5	99.0	94.3	94.9	94.8
Median Days on Market	31.0	7.0	6.5	46.0	85.0	38.5	157.0

		Compared to ⁶					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	9.1%	-29.4%	-20.0%	-25.0%	-7.7%	140.0%
Dollar Volume	\$6,365,500	-3.7%	-41.6%	-5.8%	10.6%	103.2%	584.5%
New Listings	16	-5.9%	-30.4%	6.7%	77.8%	-15.8%	-30.4%
Active Listings ⁴	14	366.7%	121.1%	44.8%	40.0%	-51.7%	-59.6%
Sales to New Listings Ratio 5	75.0	64.7	73.9	100.0	177.8	68.4	21.7
Months of Inventory 6	3.5	0.8	1.1	1.9	1.9	6.7	20.8
Average Price	\$530,458	-11.7%	-17.3%	17.8%	47.5%	120.2%	185.2%
Median Price	\$468,250	-20.6%	-10.0%	16.2%	76.7%	146.4%	175.4%
Sale to List Price Ratio ⁷	95.3	111.5	109.9	97.9	95.6	95.0	93.9
Median Days on Market	54.0	7.0	7.0	40.0	87.5	86.0	82.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

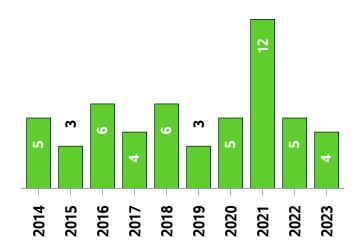
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



South Bruce MLS® Single Family Market Activity

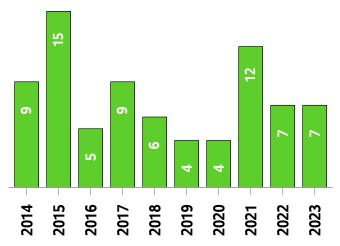


Sales Activity (March only)

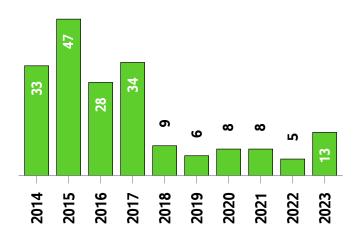


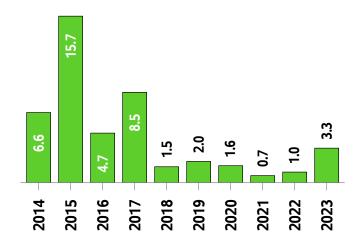
Active Listings (March only)

New Listings (March only)

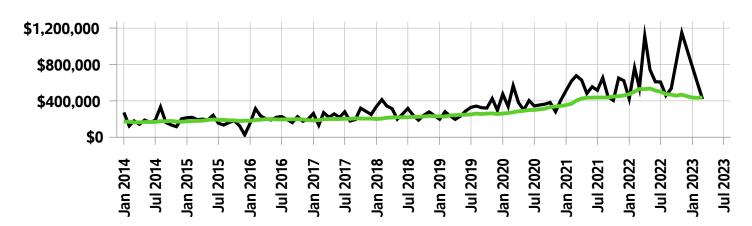


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

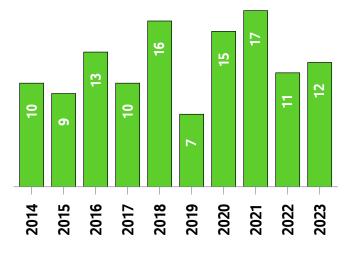




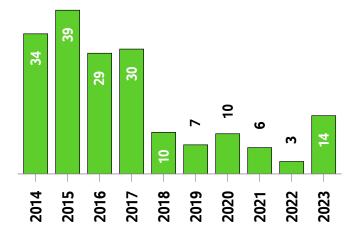
South BruceMLS® Single Family Market Activity



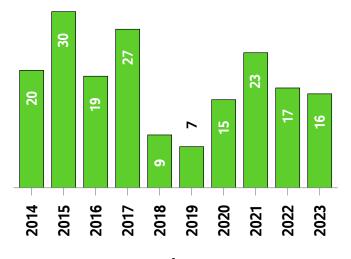
Sales Activity (March Year-to-date)



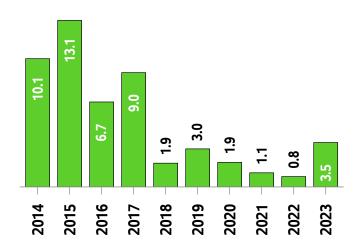
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

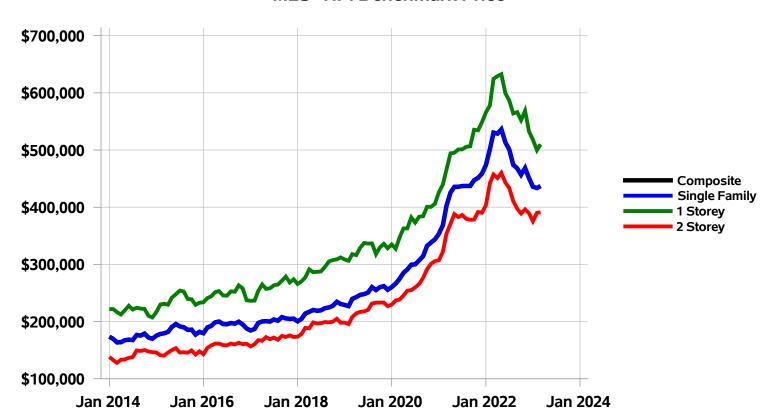


South BruceMLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs. 1 month ago 3 months ago 6 months ago 12 months ago 3 years ago 5 years ago					
Benchmark Type:	March 2023	1 month ago						
Composite	\$437,000	0.8	-3.1	-6.6	-17.6	59.3	104.1	
Single Family	\$437,000	0.8	-3.1	-6.6	-17.6	59.3	104.1	
One Storey	\$510,100	2.1	-4.2	-9.9	-18.3	47.3	84.0	
Two Storey	\$391,200	0.3	0.4	-1.5	-14.5	64.1	107.0	

MLS® HPI Benchmark Price





South Bruce MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1419
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1419
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



South Bruce MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1266
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8752
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1615
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8713
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



South Bruce Peninsula MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	-40.9%	-35.0%	-23.5%	30.0%	-13.3%	8.3%
Dollar Volume	\$9,312,500	-50.3%	-27.6%	48.2%	231.9%	152.4%	234.4%
New Listings	29	7.4%	-19.4%	61.1%	-14.7%	-14.7%	-40.8%
Active Listings	52	147.6%	100.0%	2.0%	-24.6%	-67.3%	-67.9%
Sales to New Listings Ratio 1	44.8	81.5	55.6	94.4	29.4	44.1	24.5
Months of Inventory ²	4.0	1.0	1.3	3.0	6.9	10.6	13.5
Average Price	\$716,346	-15.8%	11.4%	93.8%	155.3%	191.3%	208.7%
Median Price	\$705,000	-9.3%	27.0%	95.8%	187.8%	213.3%	226.4%
Sale to List Price Ratio 3	97.2	103.6	103.9	95.5	98.2	96.1	96.1
Median Days on Market	25.0	11.0	8.0	65.0	26.0	84.0	33.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	25	-50.0%	-53.7%	-47.9%	-10.7%	-13.8%	-10.7%
Dollar Volume	\$17,248,750	-55.9%	-44.9%	-3.2%	111.3%	155.7%	152.5%
New Listings	69	23.2%	6.2%	15.0%	4.5%	-23.3%	-34.3%
Active Listings ⁴	53	167.8%	177.2%	-12.7%	1.3%	-64.7%	-62.9%
Sales to New Listings Ratio 5	36.2	89.3	83.1	80.0	42.4	32.2	26.7
Months of Inventory 6	6.3	1.2	1.1	3.8	5.6	15.4	15.2
Average Price	\$689,950	-11.9%	19.0%	85.9%	136.6%	196.6%	182.8%
Median Price	\$675,000	-9.7%	31.1%	96.2%	175.5%	200.0%	207.5%
Sale to List Price Ratio ⁷	96.4	102.8	101.6	96.7	96.0	94.8	95.4
Median Days on Market	29.0	13.0	12.5	59.5	29.5	84.0	48.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

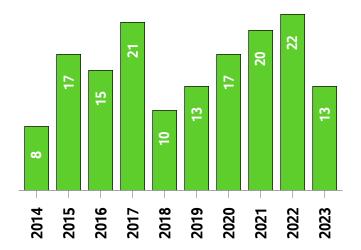
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



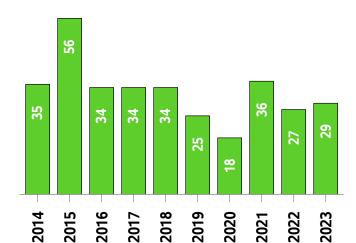
South Bruce Peninsula MLS® Residential Market Activity



Sales Activity (March only)

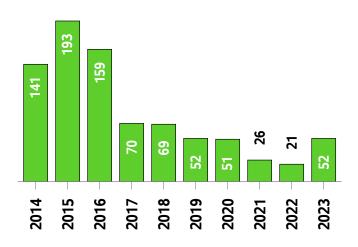


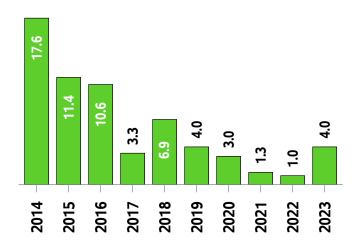
Active Listings (March only)



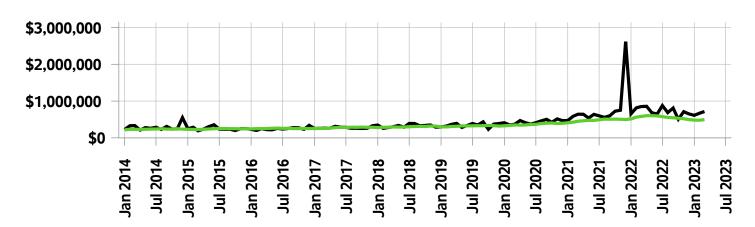
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

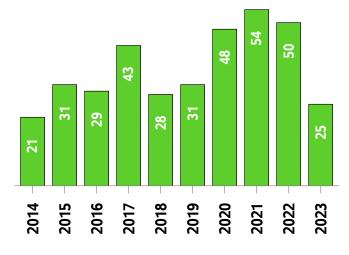




South Bruce Peninsula MLS® Residential Market Activity



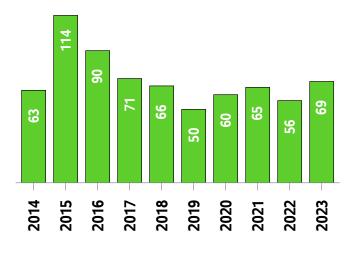
Sales Activity (March Year-to-date)



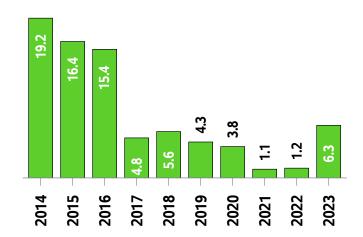
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



South Bruce Peninsula MLS® Single Family Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	-40.9%	-31.6%	-23.5%	30.0%	-13.3%	8.3%
Dollar Volume	\$9,312,500	-50.3%	-25.1%	48.2%	231.9%	152.4%	234.4%
New Listings	29	7.4%	-17.1%	61.1%	-14.7%	-9.4%	-39.6%
Active Listings	52	147.6%	100.0%	6.1%	-24.6%	-66.2%	-66.0%
Sales to New Listings Ratio 1	44.8	81.5	54.3	94.4	29.4	46.9	25.0
Months of Inventory 2	4.0	1.0	1.4	2.9	6.9	10.3	12.8
Average Price	\$716,346	-15.8%	9.5%	93.8%	155.3%	191.3%	208.7%
Median Price	\$705,000	-9.3%	25.9%	95.8%	187.8%	213.3%	226.4%
Sale to List Price Ratio ³	97.2	103.6	104.1	95.5	98.2	96.1	96.1
Median Days on Market	25.0	11.0	9.0	65.0	26.0	84.0	33.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	25	-50.0%	-52.8%	-46.8%	-10.7%	-13.8%	-7.4%
Dollar Volume	\$17,248,750	-55.9%	-44.1%	-1.9%	111.3%	155.7%	166.3%
New Listings	69	23.2%	7.8%	19.0%	4.5%	-21.6%	-32.4%
Active Listings ⁴	53	167.8%	177.2%	-9.7%	1.9%	-63.8%	-60.5%
Sales to New Listings Ratio 5	36.2	89.3	82.8	81.0	42.4	33.0	26.5
Months of Inventory 6	6.3	1.2	1.1	3.7	5.5	15.1	14.8
Average Price	\$689,950	-11.9%	18.4%	84.4%	136.6%	196.6%	187.6%
Median Price	\$675,000	-9.7%	30.3%	90.1%	175.5%	200.0%	211.1%
Sale to List Price Ratio ⁷	96.4	102.8	101.7	96.8	96.0	94.8	95.3
Median Days on Market	29.0	13.0	13.0	54.0	29.5	84.0	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

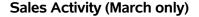
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



South Bruce Peninsula MLS® Single Family Market Activity

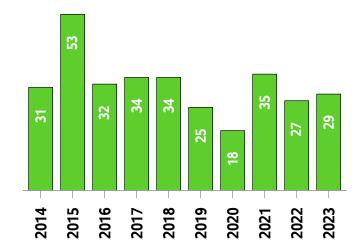




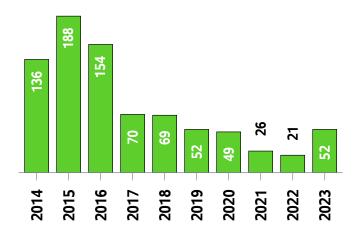


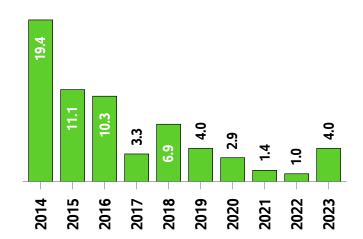
Active Listings (March only)

New Listings (March only)

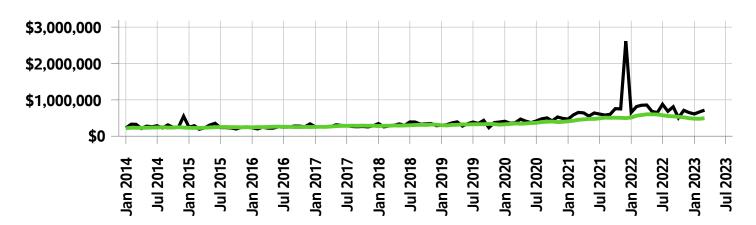


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

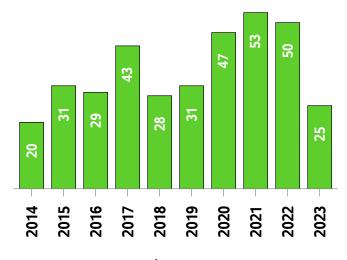




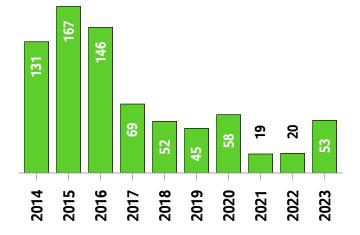
South Bruce Peninsula MLS® Single Family Market Activity



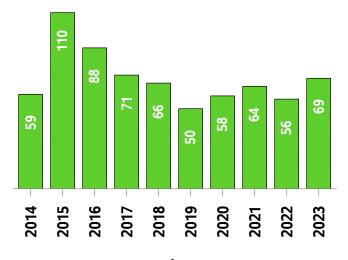
Sales Activity (March Year-to-date)



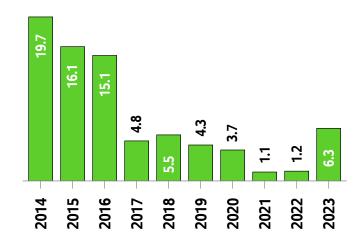
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

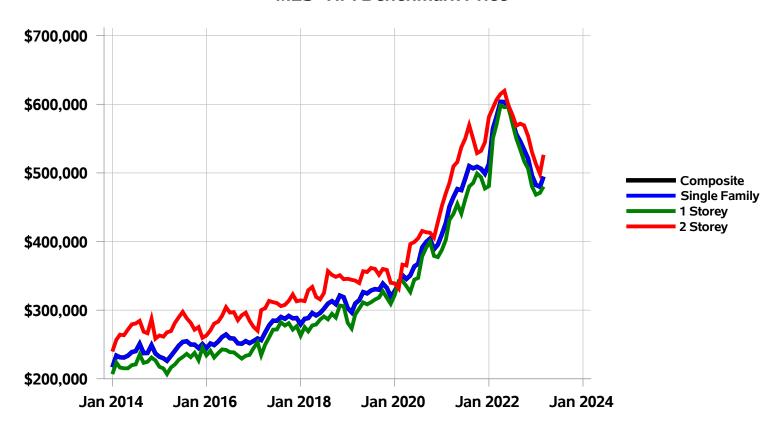


South Bruce Peninsula MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$494,700	3.1	-0.3	-9.4	-15.0	40.9	71.5	
Single Family	\$494,700	3.1	-0.3	-9.4	-15.0	40.9	71.5	
One Storey	\$480,100	2.0	-0.0	-10.1	-15.8	40.1	78.4	
Two Storey	\$526,400	5.6	-0.8	-7.9	-13.2	43.7	60.0	

MLS® HPI Benchmark Price





South Bruce Peninsula MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1334
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1334
Half Bathrooms	0
Heating Fuel	Natural Gas
Lot Size	15150
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



South Bruce Peninsula MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1201
Half Bathrooms	0
Heating Fuel	Natural Gas
Lot Size	15180
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1646
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15182
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



Southgate MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	50.0%	-50.0%	-33.3%	-33.3%	-25.0%	-33.3%
Dollar Volume	\$4,201,000	22.0%	-48.5%	-14.0%	28.7%	135.9%	125.6%
New Listings	12	50.0%	-7.7%	33.3%	9.1%	20.0%	-42.9%
Active Listings	30	275.0%	328.6%	233.3%	25.0%	-11.8%	-66.3%
Sales to New Listings Ratio 1	50.0	50.0	92.3	100.0	81.8	80.0	42.9
Months of Inventory ²	5.0	2.0	0.6	1.0	2.7	4.3	9.9
Average Price	\$700,167	-18.7%	3.0%	29.0%	93.1%	214.6%	238.4%
Median Price	\$688,500	-25.3%	1.9%	25.2%	96.8%	196.1%	317.3%
Sale to List Price Ratio 3	99.1	112.9	107.9	98.5	97.5	96.6	95.7
Median Days on Market	27.0	15.0	8.5	57.0	70.0	112.0	53.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	8.3%	-23.5%	8.3%	8.3%	-53.6%	-51.9%
Dollar Volume	\$9,020,500	2.1%	-20.1%	45.4%	116.1%	18.9%	55.2%
New Listings	43	104.8%	87.0%	152.9%	95.5%	79.2%	-30.6%
Active Listings ⁴	30	323.8%	493.3%	147.2%	25.4%	-17.6%	-65.1%
Sales to New Listings Ratio 5	30.2	57.1	73.9	70.6	54.5	116.7	43.5
Months of Inventory 6	6.8	1.8	0.9	3.0	5.9	3.9	9.4
Average Price	\$693,885	-5.7%	4.5%	34.2%	99.5%	156.1%	222.4%
Median Price	\$684,000	-9.4%	3.5%	25.5%	94.1%	168.3%	242.0%
Sale to List Price Ratio ⁷	97.8	109.3	108.5	99.8	96.9	96.5	96.0
Median Days on Market	40.0	12.0	7.0	58.5	54.0	98.0	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

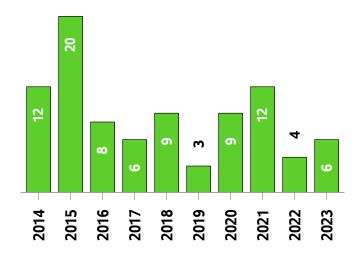
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



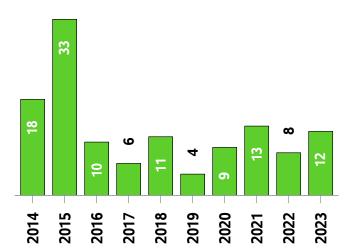
Southgate MLS® Residential Market Activity



Sales Activity (March only)

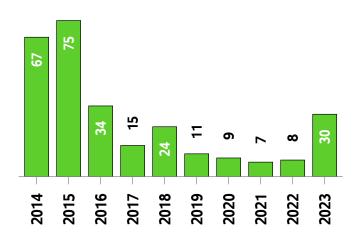


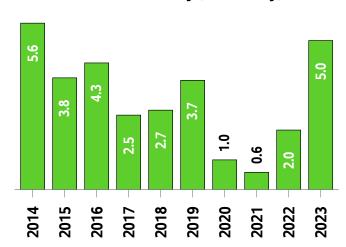
Active Listings (March only)



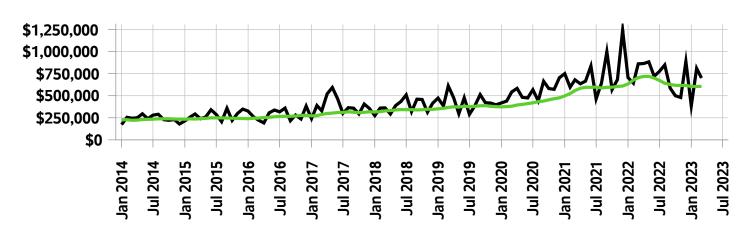
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

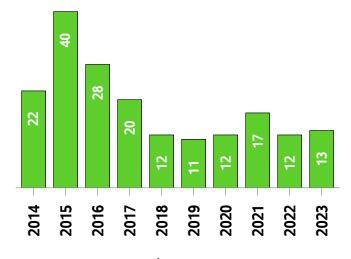




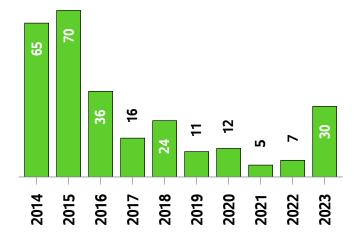
Southgate MLS® Residential Market Activity



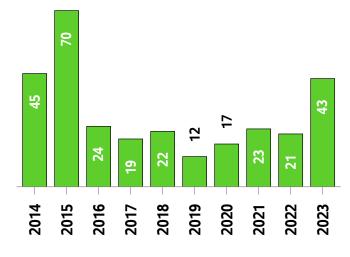
Sales Activity (March Year-to-date)



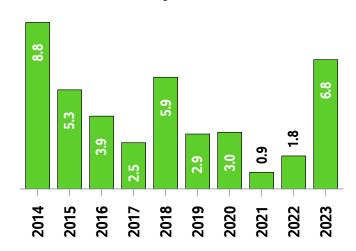
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Southgate MLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	66.7%	-58.3%	-44.4%	-44.4%	-37.5%	-44.4%
Dollar Volume	\$3,474,000	45.2%	-57.4%	-28.9%	6.5%	95.1%	86.6%
New Listings	12	71.4%	-7.7%	33.3%	20.0%	20.0%	-36.8%
Active Listings	30	275.0%	328.6%	233.3%	36.4%	7.1%	-65.1%
Sales to New Listings Ratio 1	41.7	42.9	92.3	100.0	90.0	80.0	47.4
Months of Inventory ²	6.0	2.7	0.6	1.0	2.4	3.5	9.6
Average Price	\$694,800	-12.9%	2.2%	28.0%	91.6%	212.2%	235.8%
Median Price	\$650,000	-25.7%	-3.8%	18.2%	85.8%	179.6%	293.9%
Sale to List Price Ratio 3	94.7	111.7	107.9	98.5	97.5	96.6	95.7
Median Days on Market	40.0	18.0	8.5	57.0	70.0	112.0	53.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	9.1%	-29.4%	0.0%	0.0%	-55.6%	-53.8%
Dollar Volume	\$8,293,500	6.6%	-26.6%	33.7%	98.7%	12.8%	49.2%
New Listings	42	110.0%	82.6%	147.1%	100.0%	110.0%	-27.6%
Active Listings ⁴	29	309.5%	473.3%	138.9%	28.4%	-6.5%	-65.7%
Sales to New Listings Ratio 5	28.6	55.0	73.9	70.6	57.1	135.0	44.8
Months of Inventory 6	7.2	1.9	0.9	3.0	5.6	3.4	9.7
Average Price	\$691,125	-2.3%	4.0%	33.7%	98.7%	153.7%	223.2%
Median Price	\$667,000	-4.7%	0.9%	22.4%	89.2%	156.5%	236.9%
Sale to List Price Ratio ⁷	95.9	108.6	108.5	99.8	96.9	96.5	96.0
Median Days on Market	48.5	12.0	7.0	58.5	54.0	96.0	67.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

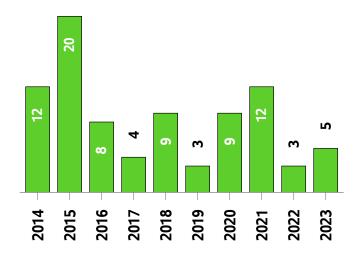
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



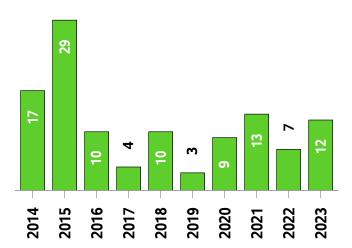
SouthgateMLS® Single Family Market Activity



Sales Activity (March only)

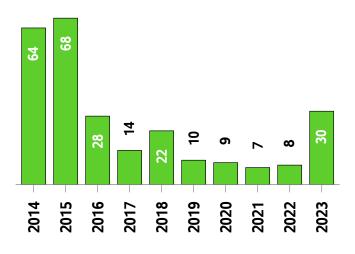


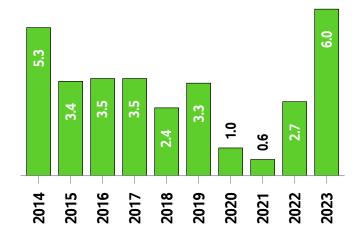
Active Listings (March only)



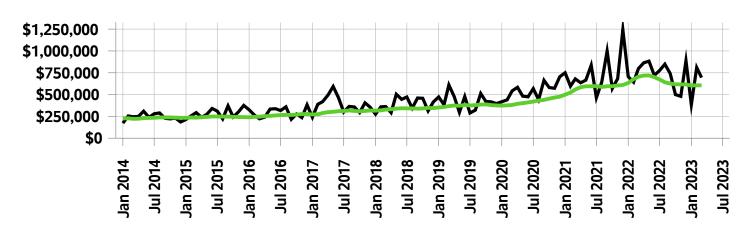
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

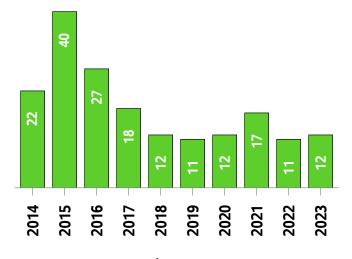




SouthgateMLS® Single Family Market Activity



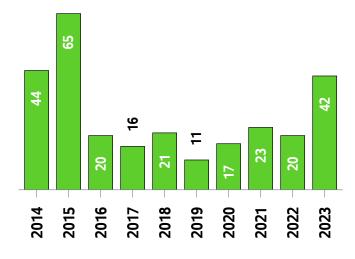
Sales Activity (March Year-to-date)



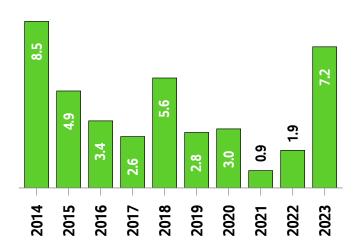
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

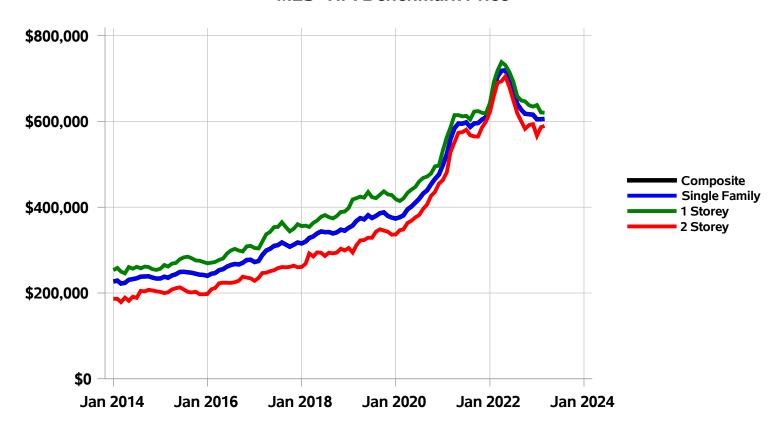


Southgate MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$606,000	0.1	-1.6	-3.4	-14.0	59.1	84.6		
Single Family	\$606,000	0.1	-1.6	-3.4	-14.0	59.1	84.6		
One Storey	\$620,300	-0.1	-2.2	-4.4	-13.7	47.5	75.2		
Two Storey	\$589,500	0.5	-0.7	-1.8	-14.6	69.3	101.7		

MLS® HPI Benchmark Price





Southgate MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13705
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



Southgate MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1327
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17588
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1661
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11022
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



Wellington North MLS® Residential Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	19	0.0%	-47.2%	58.3%	35.7%	18.8%	35.7%	
Dollar Volume	\$10,114,200	-28.6%	-44.4%	108.1%	63.9%	156.6%	245.0%	
New Listings	31	47.6%	-24.4%	158.3%	29.2%	138.5%	34.8%	
Active Listings	74	393.3%	184.6%	208.3%	94.7%	42.3%	-17.8%	
Sales to New Listings Ratio 1	61.3	90.5	87.8	100.0	58.3	123.1	60.9	
Months of Inventory ²	3.9	0.8	0.7	2.0	2.7	3.3	6.4	
Average Price	\$532,326	-28.6%	5.3%	31.4%	20.8%	116.1%	154.2%	
Median Price	\$550,000	-21.7%	7.3%	46.7%	46.7%	127.7%	183.5%	
Sale to List Price Ratio ³	97.0	109.1	103.5	98.6	96.7	96.2	97.2	
Median Days on Market	18.0	8.0	7.5	54.5	28.5	96.5	94.5	

		Compared to *						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	39	-17.0%	-42.6%	0.0%	0.0%	-11.4%	21.9%	
Dollar Volume	\$22,119,234	-35.4%	-39.0%	36.0%	41.5%	87.4%	204.9%	
New Listings	81	44.6%	-1.2%	107.7%	50.0%	62.0%	17.4%	
Active Listings ^⁴	69	433.3%	215.2%	153.7%	123.7%	26.1%	-21.8%	
Sales to New Listings Ratio 5	48.1	83.9	82.9	100.0	72.2	88.0	46.4	
Months of Inventory 6	5.3	0.8	1.0	2.1	2.4	3.8	8.3	
Average Price	\$567,160	-22.1%	6.3%	36.0%	41.5%	111.5%	150.2%	
Median Price	\$569,000	-15.7%	14.0%	45.9%	55.9%	129.9%	181.0%	
Sale to List Price Ratio ⁷	97.1	106.5	104.0	98.6	97.2	96.5	96.8	
Median Days on Market	42.0	7.0	8.0	30.0	31.0	97.0	81.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Wellington North MLS® Residential Market Activity

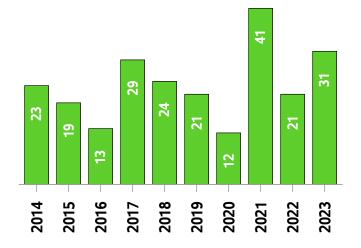


Sales Activity (March only)

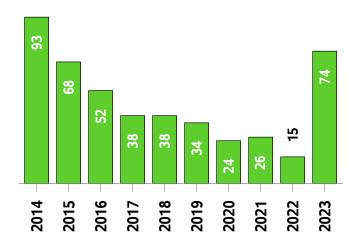


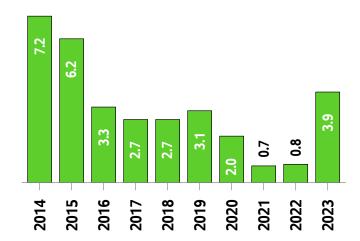
Active Listings (March only)

New Listings (March only)

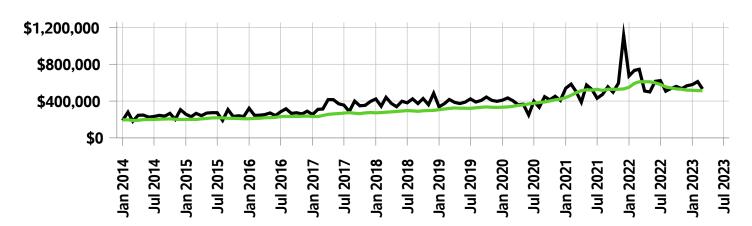


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

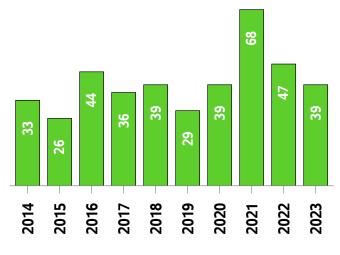




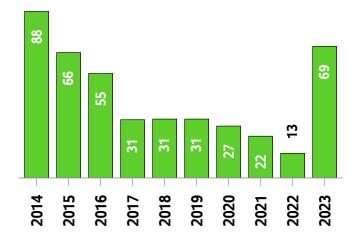
Wellington North MLS® Residential Market Activity

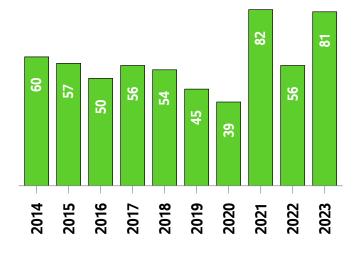


Sales Activity (March Year-to-date)

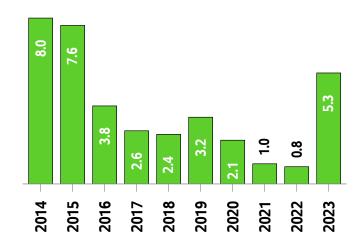


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Wellington North MLS® Single Family Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	14	-6.7%	-36.4%	55.6%	7.7%	7.7%	7.7%	
Dollar Volume	\$8,854,800	-31.9%	-38.3%	130.2%	53.2%	151.7%	211.8%	
New Listings	23	109.1%	-11.5%	130.0%	35.3%	91.7%	15.0%	
Active Listings	41	1,950.0%	127.8%	173.3%	36.7%	5.1%	-43.1%	
Sales to New Listings Ratio 1	60.9	136.4	84.6	90.0	76.5	108.3	65.0	
Months of Inventory 2	2.9	0.1	0.8	1.7	2.3	3.0	5.5	
Average Price	\$632,486	-27.0%	-3.0%	48.0%	42.2%	133.7%	189.5%	
Median Price	\$579,150	-19.6%	-12.9%	54.4%	58.7%	110.6%	175.8%	
Sale to List Price Ratio ³	96.9	111.4	106.9	98.4	96.7	95.8	97.3	
Median Days on Market	19.5	9.0	5.0	47.0	31.0	100.0	83.0	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	29	-19.4%	-39.6%	-6.5%	-19.4%	-14.7%	0.0%
Dollar Volume	\$18,138,834	-37.5%	-40.3%	30.5%	21.9%	78.7%	167.2%
New Listings	55	66.7%	-5.2%	96.4%	25.0%	34.1%	-9.8%
Active Listings ⁴	41	662.5%	183.7%	130.2%	52.5%	3.4%	-41.6%
Sales to New Listings Ratio 5	52.7	109.1	82.8	110.7	81.8	82.9	47.5
Months of Inventory 6	4.2	0.4	0.9	1.7	2.2	3.5	7.2
Average Price	\$625,477	-22.4%	-1.1%	39.5%	51.4%	109.5%	167.2%
Median Price	\$600,000	-14.7%	-4.4%	41.2%	63.3%	130.8%	192.7%
Sale to List Price Ratio ⁷	96.6	107.5	106.3	98.6	97.1	96.1	96.9
Median Days on Market	40.0	7.0	7.0	30.0	33.0	95.0	82.0

¹ Sales / new listings * 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

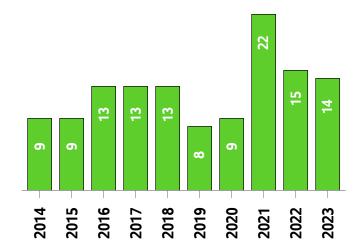
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



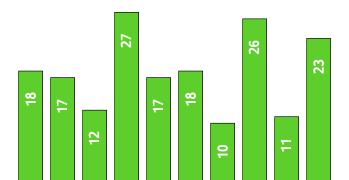
Wellington North MLS® Single Family Market Activity



Sales Activity (March only)



Active Listings (March only)



New Listings (March only)

Months of Inventory (March only)

2018

2019

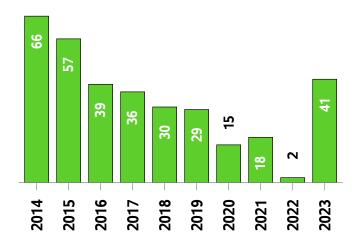
2020

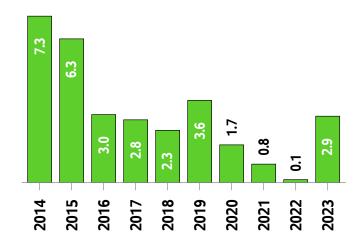
2021

2022

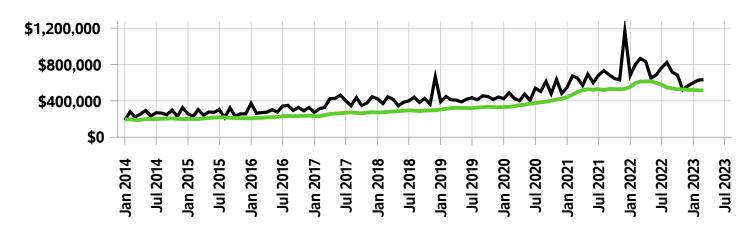
2016

2017





MLS® HPI Single Family Benchmark Price and Average Price

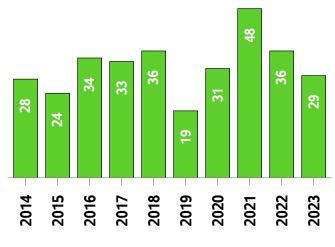




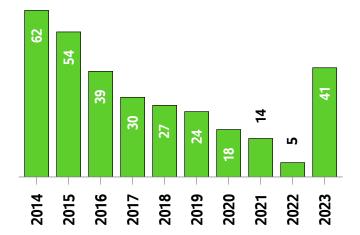
Wellington North MLS® Single Family Market Activity

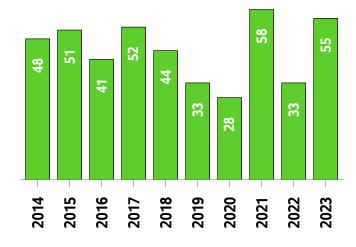


Sales Activity (March Year-to-date)

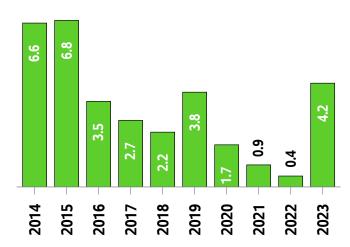


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Wellington North MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$512,800	-0.1	-1.2	-5.5	-15.9	49.6	83.7			
Single Family	\$516,300	0.1	-1.0	-3.9	-15.8	51.2	85.3			
One Storey	\$530,000	0.4	-1.0	-3.6	-13.1	56.5	93.1			
Two Storey	\$494,300	-0.4	-0.5	-4.1	-20.2	42.4	71.2			
Townhouse	\$474,000	-2.8	-2.4	-21.7	-14.9	23.6	61.0			

MLS® HPI Benchmark Price





Wellington North MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1274
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7906
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Wellington North MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7508
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1615
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9672
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



Wellington North MLS® HPI Benchmark Descriptions



Townhouse



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1107
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



West Grey MLS® Residential Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	13	-35.0%	-43.5%	8.3%	44.4%	-38.1%	18.2%	
Dollar Volume	\$9,401,286	-50.2%	-35.0%	75.6%	190.0%	34.8%	246.2%	
New Listings	34	41.7%	25.9%	54.5%	61.9%	41.7%	0.0%	
Active Listings	68	209.1%	223.8%	41.7%	36.0%	-17.1%	-47.3%	
Sales to New Listings Ratio 1	38.2	83.3	85.2	54.5	42.9	87.5	32.4	
Months of Inventory 2	5.2	1.1	0.9	4.0	5.6	3.9	11.7	
Average Price	\$723,176	-23.4%	14.9%	62.1%	100.8%	117.8%	193.0%	
Median Price	\$730,000	2.1%	35.2%	56.7%	107.4%	123.3%	217.4%	
Sale to List Price Ratio ³	95.1	101.4	106.9	94.6	91.6	96.6	97.4	
Median Days on Market	47.0	22.0	10.0	71.5	9.0	23.0	95.0	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	27	-43.8%	-46.0%	-15.6%	0.0%	-37.2%	-20.6%
Dollar Volume	\$20,413,286	-50.7%	-39.9%	49.6%	115.0%	67.1%	159.3%
New Listings	73	32.7%	25.9%	82.5%	87.2%	5.8%	-14.1%
Active Listings ⁴	62	222.4%	259.6%	28.1%	42.7%	-23.7%	-48.6%
Sales to New Listings Ratio 5	37.0	87.3	86.2	80.0	69.2	62.3	40.0
Months of Inventory 6	6.9	1.2	1.0	4.6	4.9	5.7	10.7
Average Price	\$756,048	-12.3%	11.3%	77.3%	115.0%	166.0%	226.5%
Median Price	\$750,000	-3.2%	37.6%	94.8%	170.3%	175.7%	270.4%
Sale to List Price Ratio ⁷	93.9	102.9	104.8	95.6	94.2	95.7	95.1
Median Days on Market	71.0	20.0	13.5	81.0	63.0	53.0	97.0

¹ Sales / new listings * 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

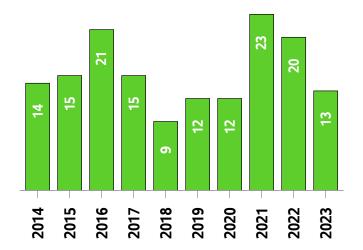
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



West GreyMLS® Residential Market Activity



Sales Activity (March only)

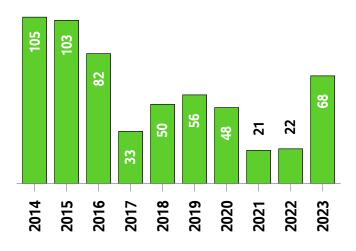


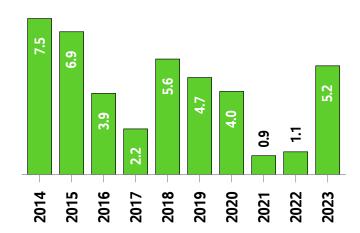
Active Listings (March only)



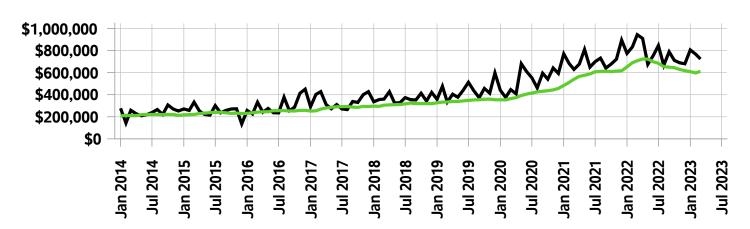
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

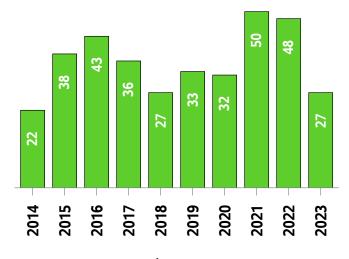




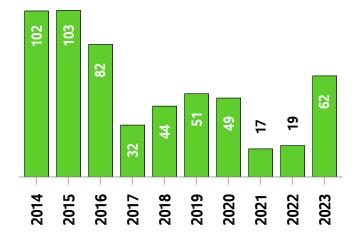
West GreyMLS® Residential Market Activity





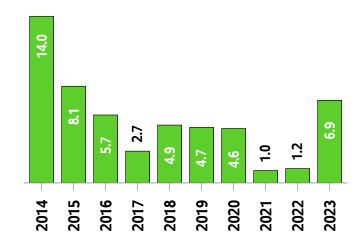


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



West Grey MLS® Single Family Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	12	-36.8%	-42.9%	0.0%	33.3%	-42.9%	9.1%	
Dollar Volume	\$8,996,286	-51.5%	-33.3%	68.0%	177.5%	29.0%	231.3%	
New Listings	30	30.4%	25.0%	36.4%	42.9%	36.4%	-3.2%	
Active Listings	61	190.5%	205.0%	27.1%	22.0%	-18.7%	-46.0%	
Sales to New Listings Ratio 1	40.0	82.6	87.5	54.5	42.9	95.5	35.5	
Months of Inventory 2	5.1	1.1	1.0	4.0	5.6	3.6	10.3	
Average Price	\$749,691	-23.2%	16.7%	68.0%	108.1%	125.8%	203.7%	
Median Price	\$777,500	-6.3%	44.0%	66.8%	120.9%	137.8%	238.0%	
Sale to List Price Ratio 3	95.0	101.5	106.1	94.6	91.6	96.6	97.4	
Median Days on Market	48.0	20.0	10.0	71.5	9.0	23.0	95.0	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	26	-43.5%	-44.7%	-13.3%	-3.7%	-39.5%	-21.2%
Dollar Volume	\$20,008,286	-50.9%	-38.2%	49.6%	110.7%	63.7%	155.2%
New Listings	65	25.0%	18.2%	62.5%	66.7%	1.6%	-13.3%
Active Listings ⁴	57	212.7%	237.3%	18.6%	31.3%	-24.6%	-46.3%
Sales to New Listings Ratio 5	40.0	88.5	85.5	75.0	69.2	67.2	44.0
Months of Inventory 6	6.6	1.2	1.1	4.8	4.9	5.3	9.7
Average Price	\$769,549	-13.2%	11.6%	72.6%	118.8%	170.8%	223.9%
Median Price	\$776,000	-3.6%	43.7%	80.0%	179.6%	185.3%	260.9%
Sale to List Price Ratio ⁷	93.8	102.4	104.6	95.5	94.2	95.7	95.6
Median Days on Market	71.0	20.0	14.0	81.0	63.0	53.0	99.0

¹ Sales / new listings * 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

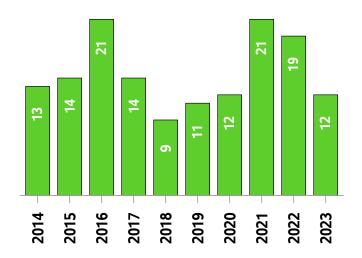
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



West GreyMLS® Single Family Market Activity



Sales Activity (March only)

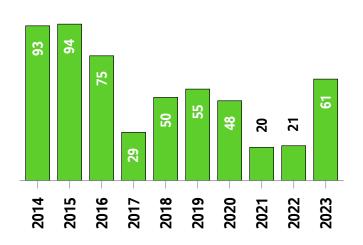


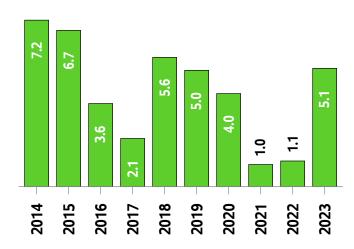
Active Listings (March only)



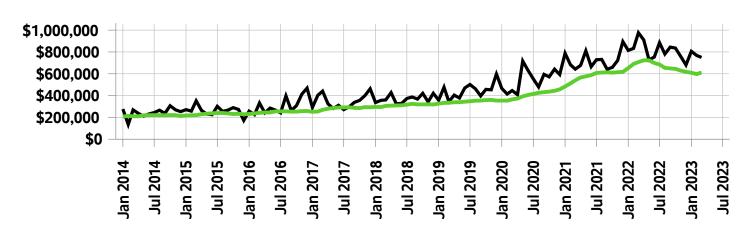
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

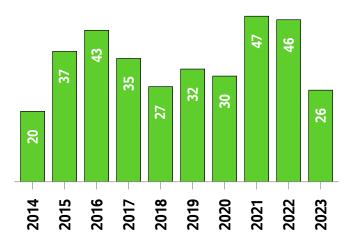




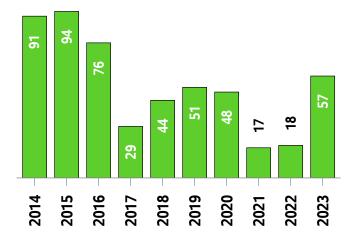
West GreyMLS® Single Family Market Activity

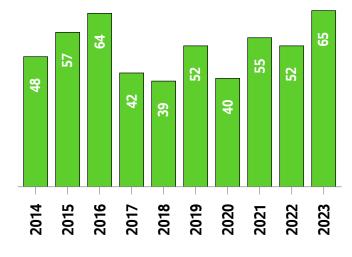


Sales Activity (March Year-to-date)

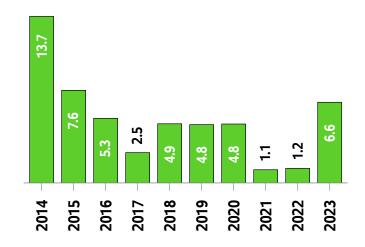


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

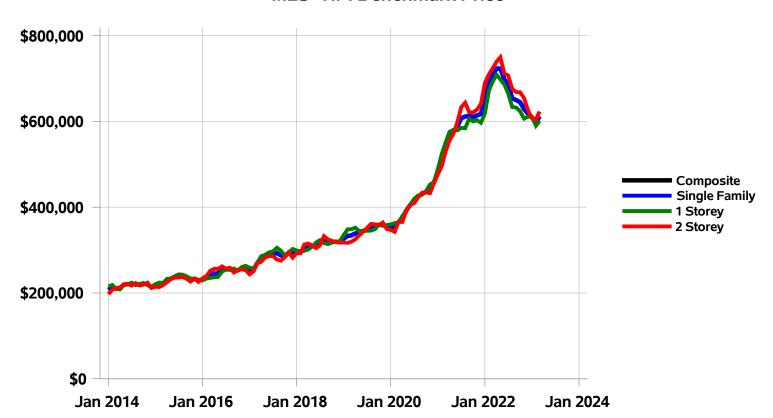


West Grey MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
		percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$611,900	2.5	-1.0	-5.8	-13.5	67.6	100.4	
Single Family	\$611,900	2.5	-1.0	-5.8	-13.5	67.6	100.4	
One Storey	\$601,200	1.9	-1.6	-4.9	-13.1	65.0	101.5	
Two Storey	\$623,200	3.1	-0.5	-6.7	-13.9	70.4	99.1	

MLS® HPI Benchmark Price





West GreyMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value	
Above Ground Bedrooms	3	
Age Category	31 to 50	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1440	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Number of Fireplaces	0	
Total Number Of Rooms	10	
Type Of Foundation	Basement, Concrete blocs	
Wastewater Disposal	Private	

Single Family ♠ **m**

Features	Value	
Above Ground Bedrooms	3	
Age Category	31 to 50	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1440	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	38400	
Number of Fireplaces	0	
Total Number Of Rooms	10	
Type Of Foundation	Basement, Concrete blocs	
Type of Property	Detached	
Wastewater Disposal	Private	



West GreyMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value	
Above Ground Bedrooms	3	
Age Category	31 to 50	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1286	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	43560	
Number of Fireplaces	0	
Total Number Of Rooms	11	
Type Of Foundation	Basement, Poured concrete	
Type of Property	Detached	
Wastewater Disposal	Private	

2 Storey 🏦

Features	Value	
Above Ground Bedrooms	3	
Age Category	100+	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1665	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	21780	
Number of Fireplaces	0	
Total Number Of Rooms	10	
Type Of Foundation	Basement, Concrete blocs	
Type of Property	Detached	
Wastewater Disposal	Private	