| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | $\begin{aligned} & \text { September } \\ & 2023 \end{aligned}$ | August 2023 | July 2023 | June 2023 | May 2023 | April 2023 |
| Sales Activity | 155 | -1.9 | -9.4 | -18.0 | -22.9 | -21.3 | -16.7 |
| Average Price | \$678,296 | 3.2 | 7.6 | 10.6 | 4.9 | 9.1 | 7.7 |
| Dollar Volume* | \$105.1 | 1.2 | -2.4 | -9.3 | -19.1 | -14.1 | -10.2 |
| New Listings | 351 | -4.4 | 0.3 | 8.3 | 6.0 | 4.8 | 4.5 |
| Active Listings | 957 | 3.6 | 8.3 | 13.1 | 8.0 | 5.6 | 0.7 |
| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | October 2022 | October 2021 | October 2020 | October 2018 | October 2016 | October 2013 |
| Sales Activity | 175 | 6.7 | -42.6 | -54.1 | -36.6 | -45.1 | -18.6 |
| Average Price | \$660,338 | 10.1 | 1.6 | 26.7 | 76.3 | 126.9 | 202.0 |
| Dollar Volume* | \$115.6 | 17.4 | -41.7 | -41.8 | 11.8 | 24.5 | 145.8 |
| New Listings | 383 | 2.4 | 31.6 | 14.7 | 20.8 | 30.3 | 4.6 |
| Active Listings | 1,168 | 14.5 | 155.0 | 139.8 | 38.4 | -3.4 | -47.6 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{gathered} \text { October } 2022 \\ \text { YTD } \end{gathered}$ | October 2021 YTD | October 2020 YTD | October 2018 YTD | October 2016 YTD | October 2013 YTD |
| Sales Activity | 2,128 | -0.1 | -31.3 | -27.0 | -18.7 | -31.8 | -4.9 |
| Average Price | \$637,578 | -9.1 | -0.6 | 35.7 | 77.1 | 131.8 | 170.0 |
| Dollar Volume* | \$1,356.8 | -9.2 | -31.7 | -0.9 | 44.0 | 58.2 | 156.9 |
| New Listings | 4,264 | 3.8 | 12.0 | 24.7 | 16.4 | -3.7 | -17.8 |
| Active Listings** | 1,050 | 44.0 | 125.6 | 52.5 | 27.5 | -34.2 | -55.3 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | September 2023 | July 2023 | April 2023 | October 2022 | October 2021 | October 2018 |
| Sales to New Listings Ratio | 44.2 | 43.1 | 58.3 | 55.4 | 38.9 | 85.1 | 65.7 |
| Months of Inventory | 6.2 | 5.8 | 4.5 | 5.1 | 6.0 | 1.6 | 3.5 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the REALTORS® Association of Grey Bruce Owen Sound.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

