



Grey Bruce Owen Sound Residential Market Activity and MLS® Home Price Index Report October 2023





#### **Grey Bruce Owen Sound MLS®** Residential Market Activity



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	175	6.7%	-42.6%	-54.1%	-36.6%	-45.1%	-18.6%
Dollar Volume	\$115,559,183	17.4%	-41.7%	-41.8%	11.8%	24.5%	145.8%
New Listings	383	2.4%	31.6%	14.7%	20.8%	30.3%	4.6%
Active Listings	1,168	14.5%	155.0%	139.8%	38.4%	-3.4%	-47.6%
Sales to New Listings Ratio 1	45.7	43.9	104.8	114.1	87.1	108.5	58.7
Months of Inventory <sup>2</sup>	6.7	6.2	1.5	1.3	3.1	3.8	10.4
Average Price	\$660,338	10.1%	1.6%	26.7%	76.3%	126.9%	202.0%
Median Price	\$597,000	9.9%	-1.3%	31.2%	79.1%	136.9%	195.5%
Sale to List Price Ratio <sup>3</sup>	95.7	95.1	100.3	99.1	97.1	95.3	94.8
Median Days on Market	33.0	36.0	20.0	21.0	30.5	62.0	92.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	2,128	-0.1%	-31.3%	-27.0%	-18.7%	-31.8%	-4.9%
Dollar Volume	\$1,356,765,646	-9.2%	-31.7%	-0.9%	44.0%	58.2%	156.9%
New Listings	4,264	3.8%	12.0%	24.7%	16.4%	-3.7%	-17.8%
Active Listings ⁴	1,050	44.0%	125.6%	52.5%	27.5%	-34.2%	-55.3%
Sales to New Listings Ratio 5	49.9	51.9	81.4	85.2	71.5	70.4	43.1
Months of Inventory 6	4.9	3.4	1.5	2.4	3.1	5.1	10.5
Average Price	\$637,578	-9.1%	-0.6%	35.7%	77.1%	131.8%	170.0%
Median Price	\$575,000	-9.4%	0.9%	36.9%	82.5%	134.7%	167.4%
Sale to List Price Ratio 7	96.7	101.5	103.3	98.4	97.5	95.9	95.1
Median Days on Market	33.0	15.0	13.0	26.0	27.0	56.0	72.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

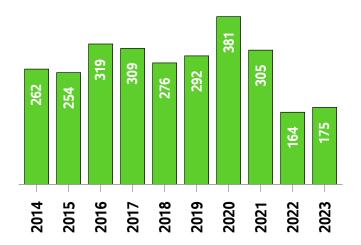
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



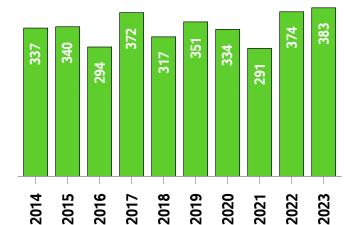
### **Grey Bruce Owen Sound**MLS® Residential Market Activity



Sales Activity (October only)

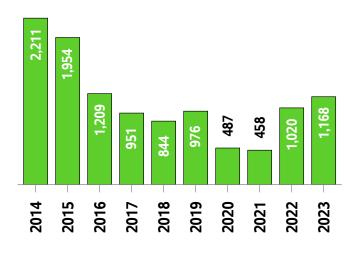


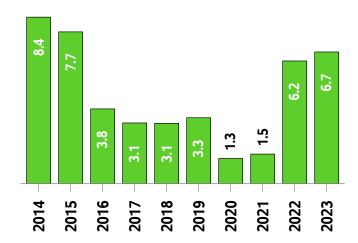
**Active Listings (October only)** 



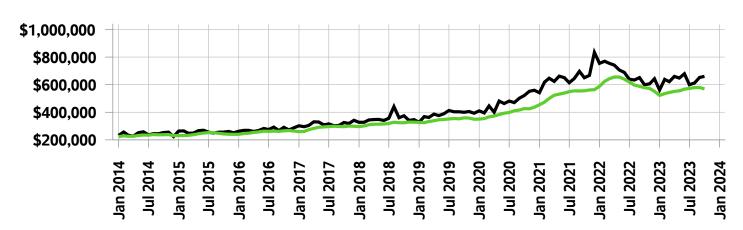
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

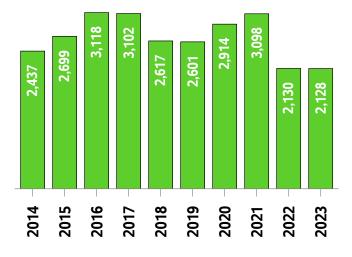




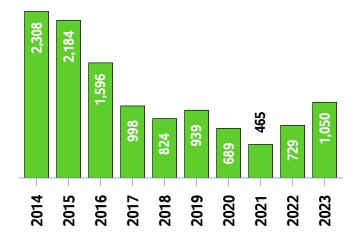
## Grey Bruce Owen Sound MLS® Residential Market Activity



#### Sales Activity (October Year-to-date)

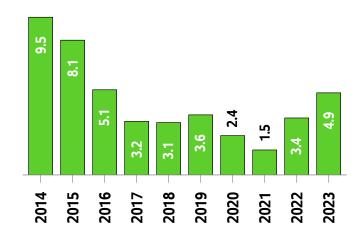


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# **Grey Bruce Owen Sound**MLS® Single Family Market Activity



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	159	9.7%	-41.1%	-53.0%	-38.6%	-45.7%	-20.1%
Dollar Volume	\$108,363,406	18.5%	-40.4%	-41.2%	9.4%	22.4%	142.9%
New Listings	345	-0.9%	32.7%	15.0%	16.9%	22.8%	6.5%
Active Listings	1,060	17.0%	169.7%	159.2%	37.1%	-1.4%	-48.4%
Sales to New Listings Ratio 1	46.1	41.7	103.8	112.7	87.8	104.3	61.4
Months of Inventory 2	6.7	6.2	1.5	1.2	3.0	3.7	10.3
Average Price	\$681,531	8.1%	1.1%	25.0%	78.2%	125.5%	204.0%
Median Price	\$632,900	14.0%	2.3%	33.2%	88.9%	148.2%	205.0%
Sale to List Price Ratio <sup>3</sup>	95.7	94.9	100.1	99.1	97.0	95.5	94.7
Median Days on Market	32.0	36.0	19.5	21.0	32.0	62.0	93.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	1,859	-1.4%	-33.6%	-29.5%	-22.4%	-34.5%	-9.8%
Dollar Volume	\$1,249,666,140	-9.9%	-33.0%	-2.7%	41.2%	54.6%	150.4%
New Listings	3,829	4.0%	10.9%	24.5%	13.0%	-5.1%	-20.4%
Active Listings ⁴	932	46.1%	136.1%	59.9%	24.9%	-34.0%	-56.8%
Sales to New Listings Ratio 5	48.6	51.2	81.1	85.8	70.7	70.4	42.8
Months of Inventory 6	5.0	3.4	1.4	2.2	3.1	5.0	10.5
Average Price	\$672,225	-8.6%	0.9%	38.0%	82.0%	136.1%	177.5%
Median Price	\$600,000	-8.4%	1.7%	38.0%	87.5%	140.0%	172.7%
Sale to List Price Ratio 7	96.8	101.7	103.5	98.4	97.4	96.0	95.1
Median Days on Market	32.0	15.0	12.0	25.0	27.0	55.0	72.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

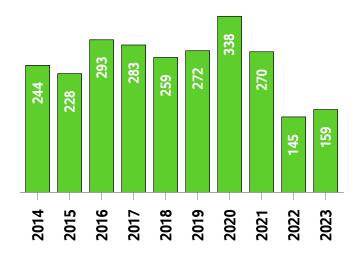
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



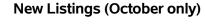
### **Grey Bruce Owen Sound**MLS® Single Family Market Activity

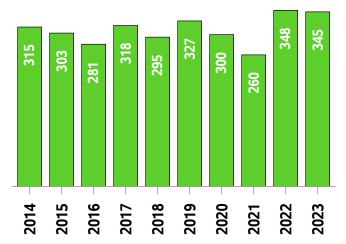


Sales Activity (October only)

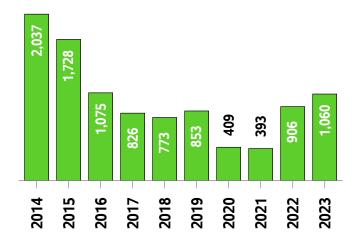


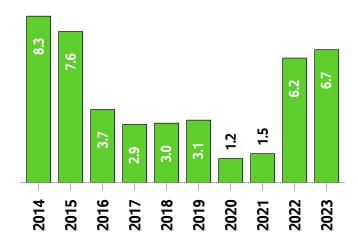
**Active Listings (October only)** 



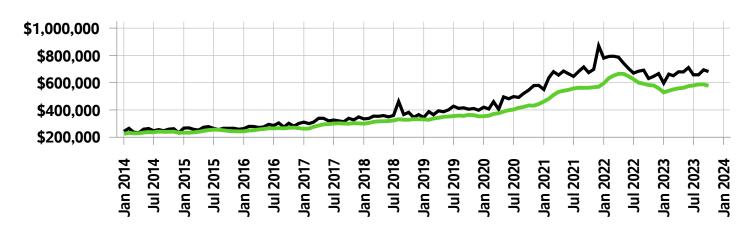


Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

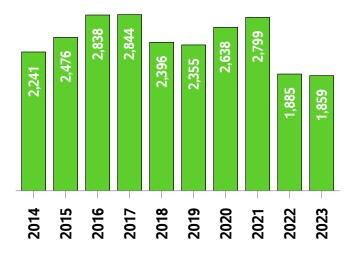




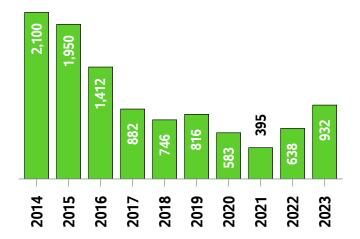
# **Grey Bruce Owen Sound**MLS® Single Family Market Activity

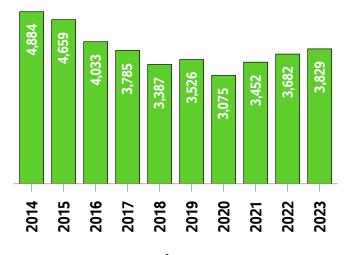


#### Sales Activity (October Year-to-date)

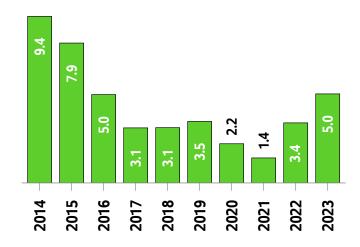


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Grey Bruce Owen Sound MLS® Townhouse Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	8	-11.1%	-42.9%	-71.4%	-20.0%	100.0%	100.0%
Dollar Volume	\$4,081,777	-10.3%	-48.3%	-61.7%	33.1%	267.7%	463.9%
New Listings	20	81.8%	100.0%	11.1%	81.8%	400.0%	17.6%
Active Listings	58	-4.9%	56.8%	26.1%	45.0%	141.7%	-7.9%
Sales to New Listings Ratio 1	40.0	81.8	140.0	155.6	90.9	100.0	23.5
Months of Inventory <sup>2</sup>	7.3	6.8	2.6	1.6	4.0	6.0	15.8
Average Price	\$510,222	0.9%	-9.5%	34.2%	66.4%	83.8%	182.0%
Median Price	\$522,500	-11.4%	-14.0%	35.7%	53.3%	82.3%	223.5%
Sale to List Price Ratio <sup>3</sup>	98.7	97.9	103.4	100.3	100.0	97.4	98.3
Median Days on Market	67.5	39.0	159.0	70.0	14.0	30.0	98.5

		Compared to <sup>6</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	102	15.9%	-16.4%	-35.4%	0.0%	30.8%	96.2%
Dollar Volume	\$55,730,041	8.8%	-7.5%	-5.7%	81.5%	212.3%	379.5%
New Listings	157	-10.3%	12.1%	-8.2%	3.3%	58.6%	22.7%
Active Listings 4	55	4.2%	20.8%	-19.9%	62.2%	47.7%	-12.8%
Sales to New Listings Ratio 5	65.0	50.3	87.1	92.4	67.1	78.8	40.6
Months of Inventory 6	5.3	5.9	3.7	4.3	3.3	4.7	12.0
Average Price	\$546,373	-6.1%	10.6%	46.1%	81.5%	138.8%	144.5%
Median Price	\$555,950	-7.4%	14.2%	46.5%	89.1%	146.5%	166.3%
Sale to List Price Ratio <sup>7</sup>	98.3	103.5	104.2	99.8	99.3	98.0	98.1
Median Days on Market	49.5	13.5	18.5	54.5	23.0	56.0	52.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

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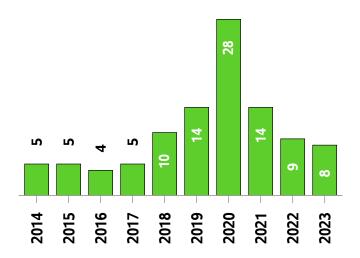
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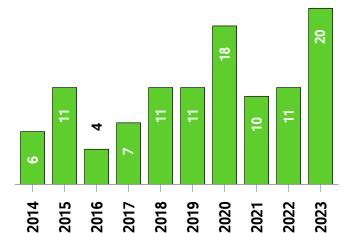
### **Grey Bruce Owen Sound**MLS® Townhouse Market Activity



Sales Activity (October only)

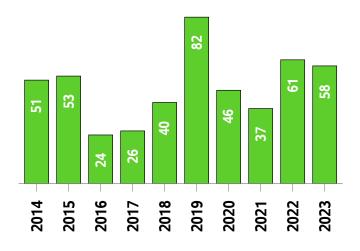


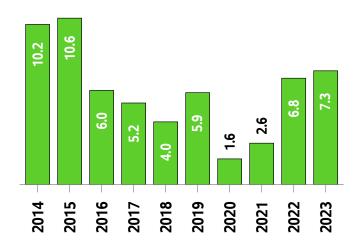
**Active Listings (October only)** 



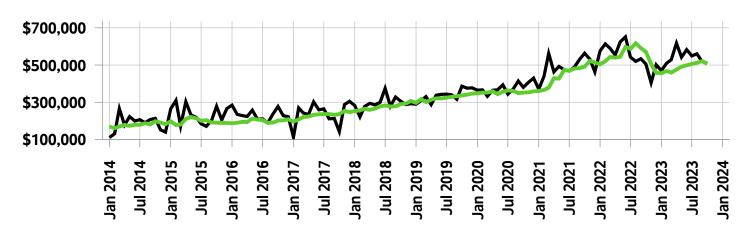
**New Listings (October only)** 

**Months of Inventory (October only)** 





MLS® HPI Townhouse Benchmark Price and Average Price

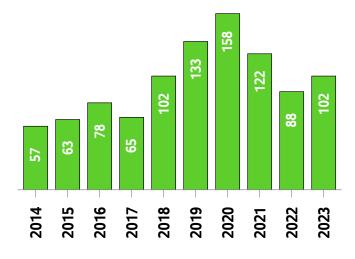




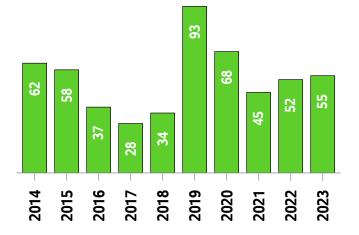
## Grey Bruce Owen Sound MLS® Townhouse Market Activity

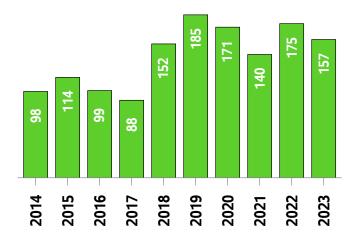


#### Sales Activity (October Year-to-date)

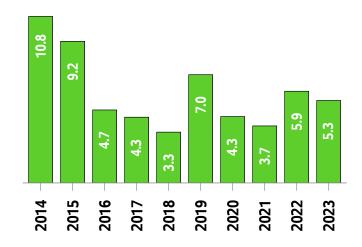


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Grey Bruce Owen Sound MLS®** Apartment Market Activity



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	5	-16.7%	-37.5%	-28.6%	66.7%	-37.5%	-28.6%
Dollar Volume	\$2,515,000	26.8%	-40.9%	-1.0%	201.2%	58.3%	103.2%
New Listings	11	22.2%	175.0%	83.3%	83.3%	120.0%	0.0%
Active Listings	23	-25.8%	283.3%	-4.2%	0.0%	-70.9%	-53.1%
Sales to New Listings Ratio 1	45.5	66.7	200.0	116.7	50.0	160.0	63.6
Months of Inventory 2	4.6	5.2	0.8	3.4	7.7	9.9	7.0
Average Price	\$503,000	52.2%	-5.5%	38.6%	80.7%	153.3%	184.5%
Median Price	\$390,000	28.7%	-26.1%	5.4%	52.9%	123.6%	129.4%
Sale to List Price Ratio <sup>3</sup>	96.2	97.9	99.0	99.8	96.4	97.5	95.9
Median Days on Market	80.0	55.5	33.0	17.0	22.0	109.5	44.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	72	7.5%	-5.3%	30.9%	2.9%	-12.2%	14.3%
Dollar Volume	\$30,248,465	4.5%	-7.2%	69.8%	53.6%	63.2%	149.4%
New Listings	112	-3.4%	47.4%	17.9%	83.6%	-21.1%	7.7%
Active Listings 4	26	26.6%	116.0%	-5.2%	-27.2%	-69.4%	-58.4%
Sales to New Listings Ratio 5	64.3	57.8	100.0	57.9	114.8	57.7	60.6
Months of Inventory 6	3.6	3.0	1.6	4.9	5.0	10.2	9.8
Average Price	\$420,118	-2.8%	-2.1%	29.7%	49.4%	85.9%	118.2%
Median Price	\$370,000	-9.8%	-11.5%	25.0%	36.5%	92.3%	80.6%
Sale to List Price Ratio 7	97.3	100.9	103.1	98.0	100.4	96.5	96.2
Median Days on Market	40.0	20.0	14.0	24.0	107.0	56.5	68.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

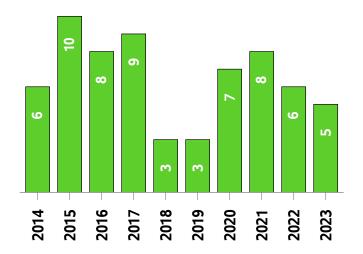
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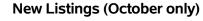
### **Grey Bruce Owen Sound**MLS® Apartment Market Activity

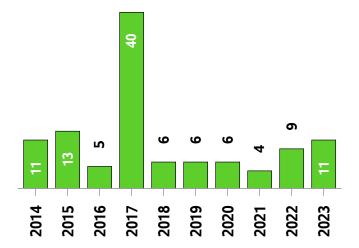


Sales Activity (October only)

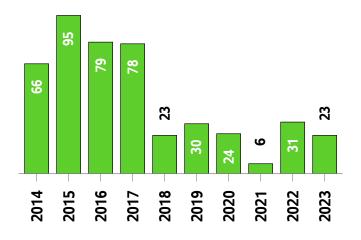


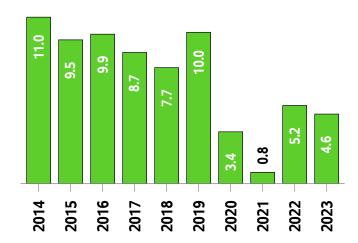
**Active Listings (October only)** 



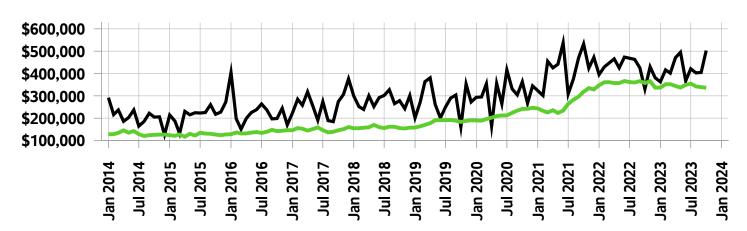


Months of Inventory (October only)





MLS® HPI Apartment Benchmark Price and Average Price

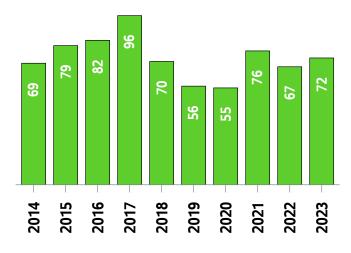




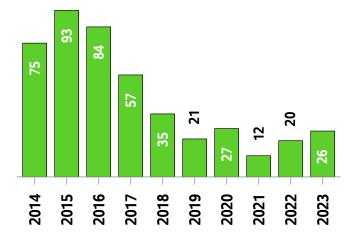
## **Grey Bruce Owen Sound**MLS® Apartment Market Activity

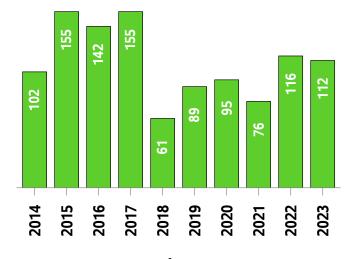


#### Sales Activity (October Year-to-date)

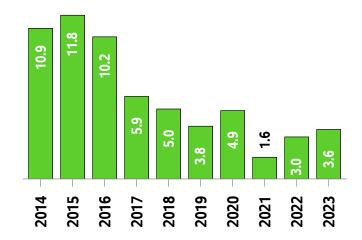


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

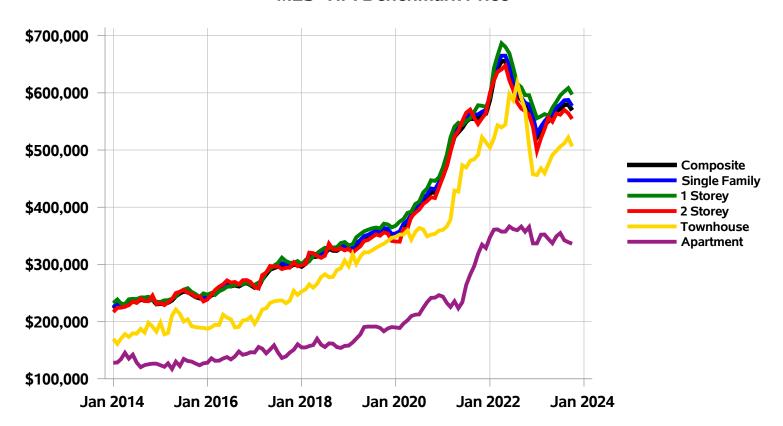


# Grey Bruce Owen Sound MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$569,400	-1.8	-0.5	3.3	-1.5	33.5	75.7		
Single Family	\$577,100	-1.8	-0.4	3.3	-1.0	33.3	76.0		
One Storey	\$597,000	-1.9	0.2	6.6	0.2	33.5	80.9		
Two Storey	\$554,400	-1.8	-1.3	-0.4	-2.4	32.8	70.3		
Townhouse	\$506,400	-3.0	0.1	6.4	-11.3	43.9	74.6		
Apartment	\$336,200	-0.8	-5.2	-2.3	-5.9	39.2	116.2		

### MLS® HPI Benchmark Price





# **Grey Bruce Owen Sound**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1350
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10821
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Grey Bruce Owen Sound**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1240
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11397
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1578
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10363
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Grey Bruce Owen Sound**MLS® HPI Benchmark Descriptions



### Townhouse 🇰



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1208
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



#### **Arran-Elderslie MLS® Residential Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	6	0.0%	-45.5%	-62.5%	-60.0%	0.0%	20.0%
Dollar Volume	\$2,080,500	-30.1%	-62.7%	-67.4%	-52.5%	55.2%	169.8%
New Listings	6	-25.0%	-33.3%	-45.5%	-68.4%	-45.5%	-57.1%
Active Listings	20	0.0%	100.0%	33.3%	-41.2%	-60.0%	-77.8%
Sales to New Listings Ratio 1	100.0	75.0	122.2	145.5	78.9	54.5	35.7
Months of Inventory 2	3.3	3.3	0.9	0.9	2.3	8.3	18.0
Average Price	\$346,750	-30.1%	-31.7%	-13.1%	18.9%	55.2%	124.9%
Median Price	\$335,000	-16.8%	-20.2%	-10.4%	7.5%	75.2%	110.7%
Sale to List Price Ratio <sup>3</sup>	94.6	95.1	99.3	97.9	96.1	93.2	93.0
Median Days on Market	19.0	54.0	19.0	42.0	21.0	60.5	166.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	64	-15.8%	-41.3%	-31.9%	-30.4%	-33.3%	-1.5%
Dollar Volume	\$31,033,300	-22.1%	-44.2%	-6.2%	36.3%	61.5%	151.6%
New Listings	92	-22.0%	-21.4%	-17.9%	-28.1%	-34.8%	-47.4%
Active Listings 4	20	9.7%	43.0%	5.2%	-11.7%	-67.8%	-78.3%
Sales to New Listings Ratio 5	69.6	64.4	93.2	83.9	71.9	68.1	37.1
Months of Inventory 6	3.2	2.4	1.3	2.1	2.5	6.6	14.4
Average Price	\$484,895	-7.5%	-5.0%	37.8%	96.0%	142.3%	155.6%
Median Price	\$427,500	-13.5%	-3.3%	29.5%	90.0%	129.5%	151.6%
Sale to List Price Ratio 7	97.9	102.6	103.3	98.8	95.9	95.2	94.4
Median Days on Market	31.0	21.0	14.0	25.0	25.5	86.0	86.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

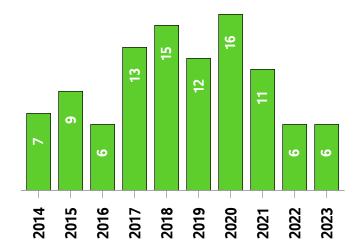
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



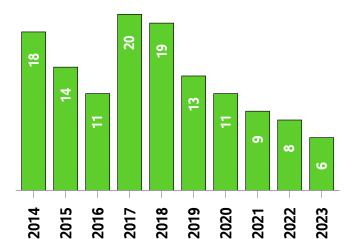
## Arran-Elderslie MLS® Residential Market Activity



Sales Activity (October only)

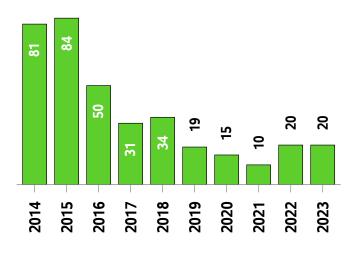


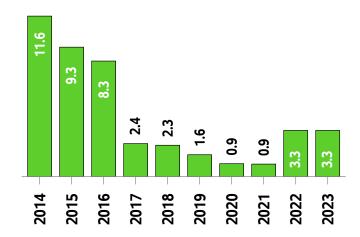
**Active Listings (October only)** 



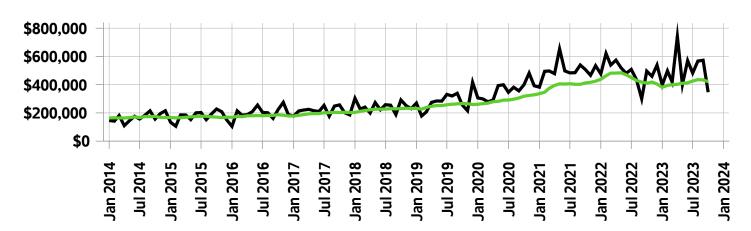
**New Listings (October only)** 

**Months of Inventory (October only)** 





MLS® HPI Composite Benchmark Price and Average Price

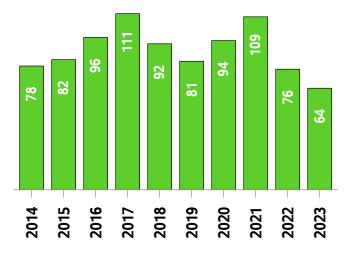




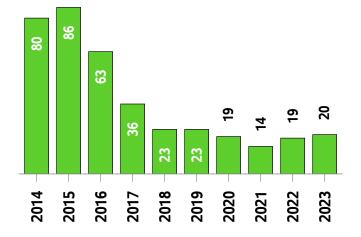
# Arran-Elderslie MLS® Residential Market Activity

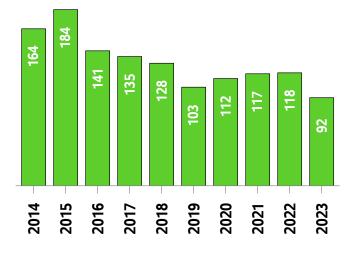


#### Sales Activity (October Year-to-date)

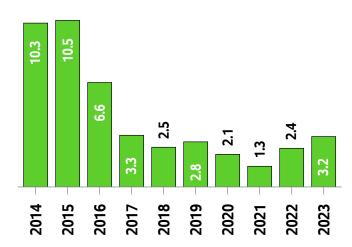


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Arran-Elderslie MLS® Single Family Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	6	0.0%	-25.0%	-60.0%	-60.0%	0.0%	20.0%
Dollar Volume	\$2,080,500	-30.1%	-50.9%	-66.5%	-52.5%	55.2%	169.8%
New Listings	5	-37.5%	-44.4%	-54.5%	-73.7%	-54.5%	-61.5%
Active Listings	19	11.8%	171.4%	46.2%	-44.1%	-60.4%	-78.2%
Sales to New Listings Ratio 1	120.0	75.0	88.9	136.4	78.9	54.5	38.5
Months of Inventory 2	3.2	2.8	0.9	0.9	2.3	8.0	17.4
Average Price	\$346,750	-30.1%	-34.5%	-16.1%	18.9%	55.2%	124.9%
Median Price	\$335,000	-16.8%	-26.0%	-12.4%	7.5%	75.2%	110.7%
Sale to List Price Ratio <sup>3</sup>	94.6	95.1	96.8	97.9	96.1	93.2	93.0
Median Days on Market	19.0	54.0	18.0	40.0	21.0	60.5	166.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	63	-4.5%	-38.8%	-32.3%	-31.5%	-34.4%	-3.1%
Dollar Volume	\$30,654,300	-13.1%	-42.0%	-6.8%	34.7%	59.6%	148.6%
New Listings	88	-17.0%	-20.0%	-19.3%	-31.3%	-36.7%	-48.5%
Active Listings 4	19	32.9%	86.3%	2.2%	-17.4%	-69.4%	-79.3%
Sales to New Listings Ratio 5	71.6	62.3	93.6	85.3	71.9	69.1	38.0
Months of Inventory 6	3.0	2.2	1.0	2.0	2.5	6.5	14.1
Average Price	\$486,576	-8.9%	-5.2%	37.6%	96.7%	143.1%	156.5%
Median Price	\$430,000	-14.4%	-3.4%	30.3%	91.1%	130.9%	153.1%
Sale to List Price Ratio 7	97.9	102.8	103.3	98.8	95.9	95.2	94.4
Median Days on Market	31.0	14.5	14.0	25.0	25.5	86.0	86.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

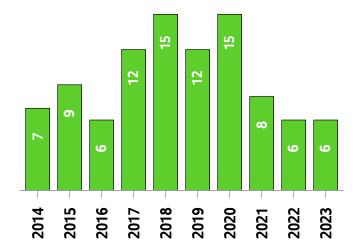
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Arran-Elderslie MLS® Single Family Market Activity

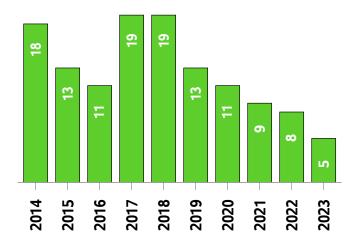


Sales Activity (October only)

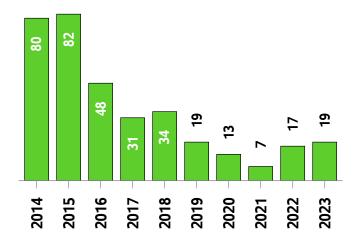


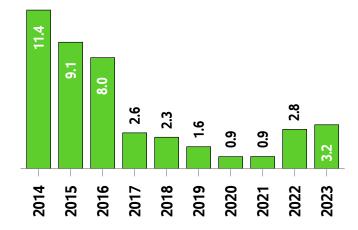
**Active Listings (October only)** 

New Listings (October only)

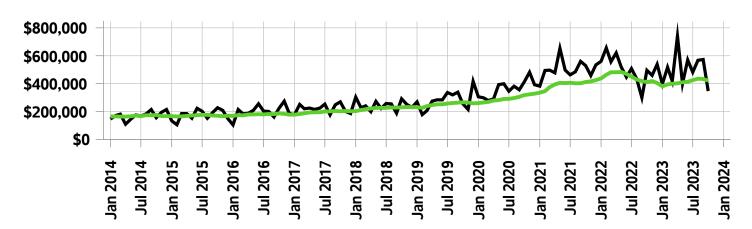


**Months of Inventory (October only)** 





MLS® HPI Single Family Benchmark Price and Average Price

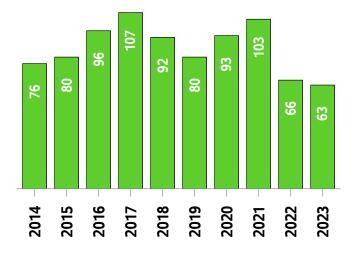




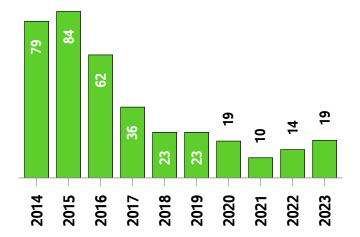
## Arran-Elderslie MLS® Single Family Market Activity

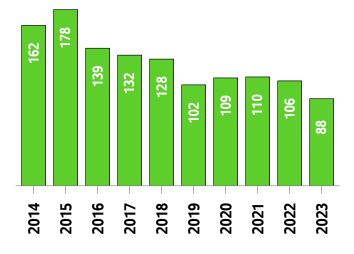


#### Sales Activity (October Year-to-date)

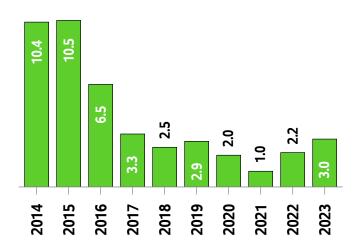


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

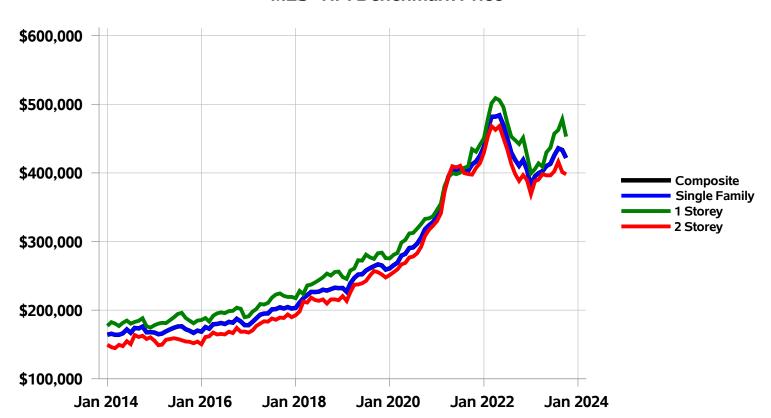


### Arran-Elderslie MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$421,800	-2.7	-0.9	4.8	2.8	32.6	82.9		
Single Family	\$421,800	-2.7	-0.9	4.8	2.8	32.6	82.9		
One Storey	\$452,900	-5.3	-0.9	10.7	2.4	36.0	80.8		
Two Storey	\$398,000	-0.8	-1.1	-0.1	2.5	29.1	84.6		

#### MLS® HPI Benchmark Price





# **Arran-Elderslie**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10251
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Arran-Elderslie**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1177
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10892
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1574
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9742
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Brockton MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	3	-62.5%	-75.0%	-84.2%	-66.7%	-78.6%	-70.0%	
Dollar Volume	\$1,560,000	-60.3%	-74.7%	-81.4%	-41.6%	-47.6%	9.1%	
New Listings	18	-28.0%	80.0%	12.5%	20.0%	80.0%	-10.0%	
Active Listings	40	-25.9%	233.3%	166.7%	37.9%	-25.9%	-60.4%	
Sales to New Listings Ratio 1	16.7	32.0	120.0	118.8	60.0	140.0	50.0	
Months of Inventory <sup>2</sup>	13.3	6.8	1.0	0.8	3.2	3.9	10.1	
Average Price	\$520,000	5.8%	1.3%	17.9%	75.1%	144.3%	263.6%	
Median Price	\$555,000	20.4%	4.2%	46.1%	122.0%	162.4%	294.3%	
Sale to List Price Ratio <sup>3</sup>	94.5	96.2	94.8	96.5	97.0	92.5	93.0	
Median Days on Market	138.0	35.0	21.0	18.0	29.0	79.5	94.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	127	4.1%	-13.6%	-11.8%	14.4%	15.5%	60.8%
Dollar Volume	\$71,550,800	3.4%	-16.6%	21.4%	124.3%	185.0%	382.2%
New Listings	178	-12.7%	17.9%	14.1%	17.9%	9.2%	-9.6%
Active Listings 4	38	31.5%	194.6%	58.3%	49.6%	-39.7%	-57.9%
Sales to New Listings Ratio 5	71.3	59.8	97.4	92.3	73.5	67.5	40.1
Months of Inventory 6	3.0	2.4	0.9	1.7	2.3	5.7	11.4
Average Price	\$563,392	-0.6%	-3.5%	37.7%	96.0%	146.8%	200.0%
Median Price	\$525,000	0.0%	-2.8%	42.1%	101.9%	139.5%	186.9%
Sale to List Price Ratio 7	96.4	103.0	103.6	98.4	97.1	94.7	93.8
Median Days on Market	39.0	14.5	12.0	23.0	21.0	43.5	90.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

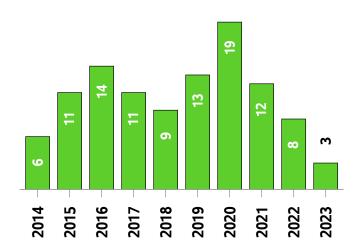
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Brockton**MLS® Residential Market Activity

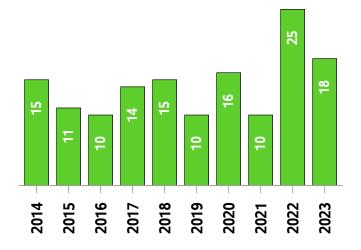


Sales Activity (October only)

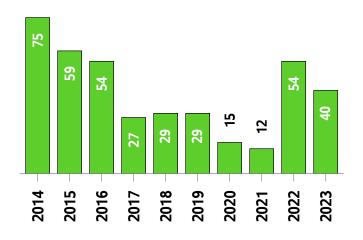


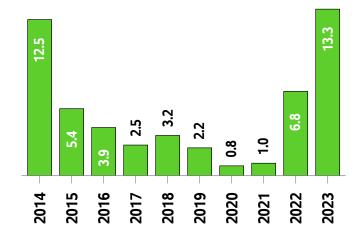
**Active Listings (October only)** 

**New Listings (October only)** 

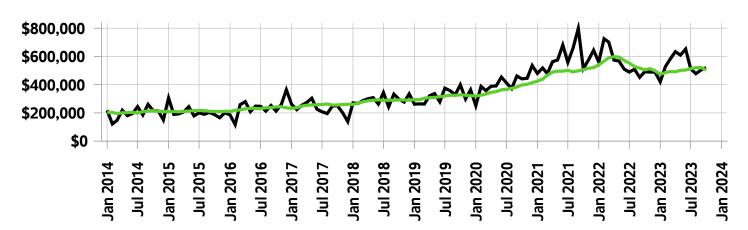


Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price





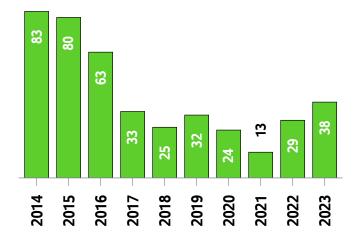
### **Brockton**MLS® Residential Market Activity

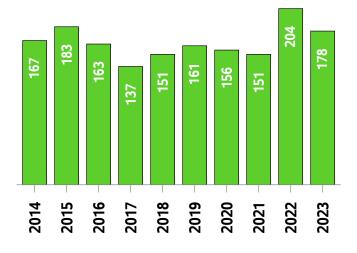


#### Sales Activity (October Year-to-date)

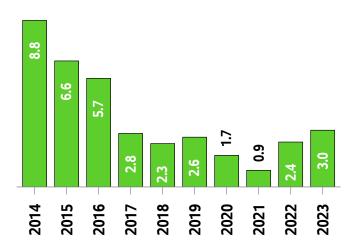


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Brockton MLS® Single Family Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	2	-66.7%	-83.3%	-88.9%	-75.0%	-81.8%	-71.4%	
Dollar Volume	\$1,265,000	-59.4%	-79.5%	-84.7%	-50.8%	-49.5%	10.2%	
New Listings	17	-26.1%	88.9%	21.4%	30.8%	70.0%	-10.5%	
Active Listings	39	-25.0%	333.3%	178.6%	44.4%	0.0%	-57.6%	
Sales to New Listings Ratio 1	11.8	26.1	133.3	128.6	61.5	110.0	36.8	
Months of Inventory 2	19.5	8.7	0.8	0.8	3.4	3.5	13.1	
Average Price	\$632,500	21.8%	23.2%	38.1%	96.7%	177.9%	285.7%	
Median Price	\$632,500	37.2%	18.8%	51.5%	137.1%	165.8%	308.1%	
Sale to List Price Ratio <sup>3</sup>	95.6	94.8	94.8	96.8	97.8	92.5	93.0	
Median Days on Market	92.5	39.0	21.0	20.5	35.0	70.0	90.0	

		Compared to °					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	110	4.8%	-20.3%	-17.3%	19.6%	19.6%	64.2%
Dollar Volume	\$67,114,400	6.6%	-19.4%	17.1%	130.7%	204.1%	399.4%
New Listings	159	-13.6%	14.4%	8.9%	21.4%	22.3%	-9.1%
Active Listings ⁴	35	27.6%	196.6%	53.5%	45.2%	-26.2%	-57.2%
Sales to New Listings Ratio 5	69.2	57.1	99.3	91.1	70.2	70.8	38.3
Months of Inventory 6	3.2	2.6	0.8	1.7	2.6	5.1	12.1
Average Price	\$610,131	1.7%	1.2%	41.6%	92.9%	154.3%	204.2%
Median Price	\$560,000	1.8%	1.4%	47.4%	103.6%	144.0%	203.5%
Sale to List Price Ratio <sup>7</sup>	96.7	103.3	103.6	98.5	97.7	94.7	93.7
Median Days on Market	39.5	15.0	12.5	23.0	21.5	40.0	93.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

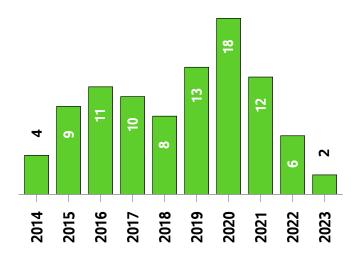
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Brockton**MLS® Single Family Market Activity

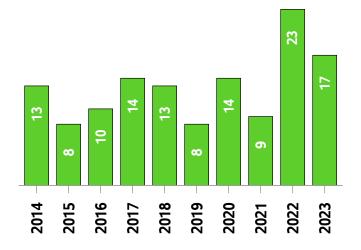


Sales Activity (October only)

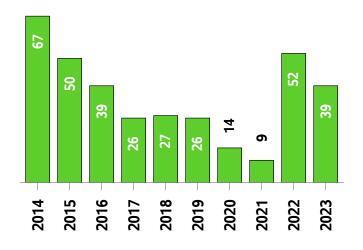


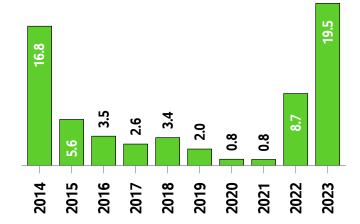
**Active Listings (October only)** 

**New Listings (October only)** 

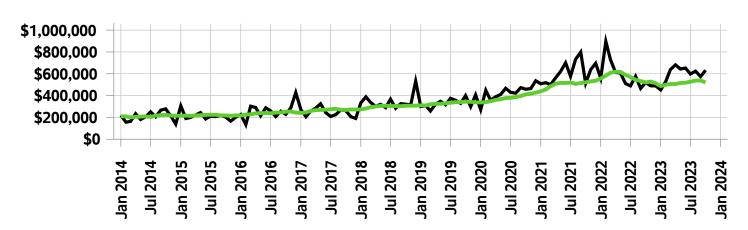


Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

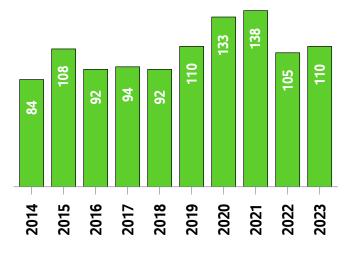




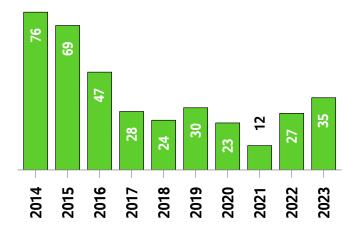
### **Brockton**MLS® Single Family Market Activity



#### Sales Activity (October Year-to-date)

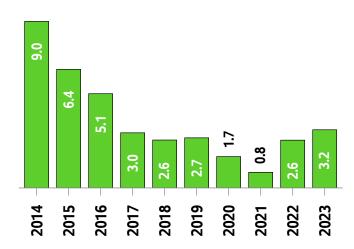


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Brockton MLS® Apartment Market Activity**



		Compared to °						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	1	-50.0%	_	_	_	-50.0%	0.0%	
Dollar Volume	\$295,000	-63.8%	_	_	_	-31.9%	113.8%	
New Listings	1	-50.0%	_	_	0.0%	_	_	
Active Listings	1	0.0%	_	_	0.0%	-87.5%	-66.7%	
Sales to New Listings Ratio 1	100.0	100.0	_	_	_	_	_	
Months of Inventory 2	1.0	0.5	_	_	_	4.0	3.0	
Average Price	\$295,000	-27.6%	_	_	<u>—</u>	36.3%	113.8%	
Median Price	\$295,000	-27.6%	_	_	_	36.3%	113.8%	
Sale to List Price Ratio <sup>3</sup>	92.2	100.2	_	_	_	95.7	92.3	
Median Days on Market	140.0	18.5	_	_	_	206.5	28.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	8	-20.0%	100.0%	300.0%	60.0%	14.3%	60.0%
Dollar Volume	\$2,985,400	-18.5%	79.4%	460.6%	252.1%	152.0%	208.4%
New Listings	10	-16.7%	150.0%	400.0%	66.7%	-28.6%	25.0%
Active Listings ⁴	3	116.7%	160.0%	160.0%	73.3%	-73.2%	4.0%
Sales to New Listings Ratio 5	80.0	83.3	100.0	100.0	83.3	50.0	62.5
Months of Inventory 6	3.3	1.2	2.5	5.0	3.0	13.9	5.0
Average Price	\$373,175	1.9%	-10.3%	40.2%	120.1%	120.5%	92.8%
Median Price	\$332,500	-2.2%	-23.3%	24.9%	120.2%	202.3%	58.3%
Sale to List Price Ratio 7	97.0	102.2	108.5	97.7	99.7	94.2	96.4
Median Days on Market	56.0	10.0	7.0	32.5	14.0	164.0	28.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

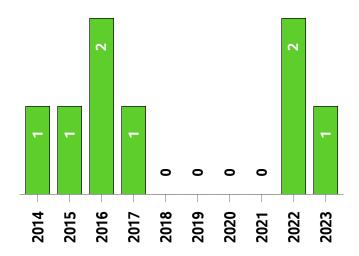
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



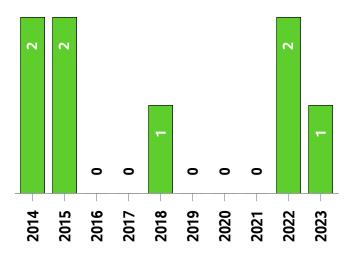
### **Brockton**MLS® Apartment Market Activity



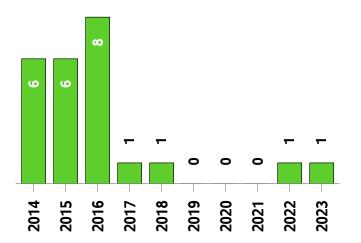
Sales Activity (October only)



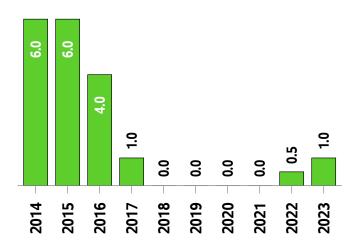
New Listings (October only)



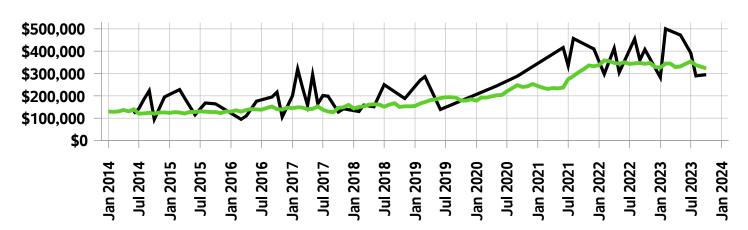
**Active Listings (October only)** 



**Months of Inventory (October only)** 



MLS® HPI Apartment Benchmark Price and Average Price

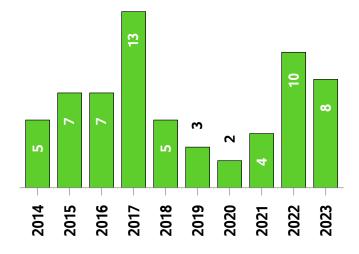




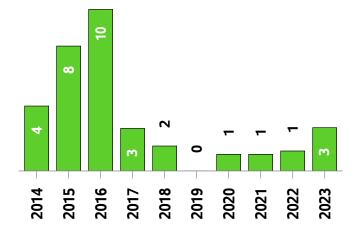
### **Brockton**MLS® Apartment Market Activity

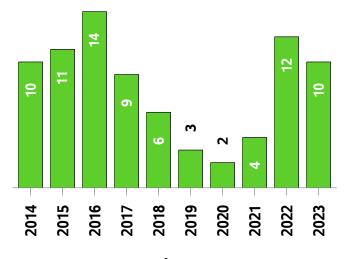


Sales Activity (October Year-to-date)

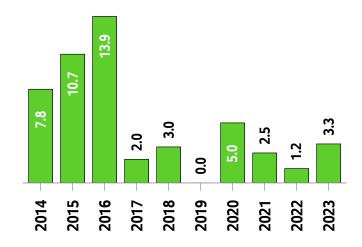


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

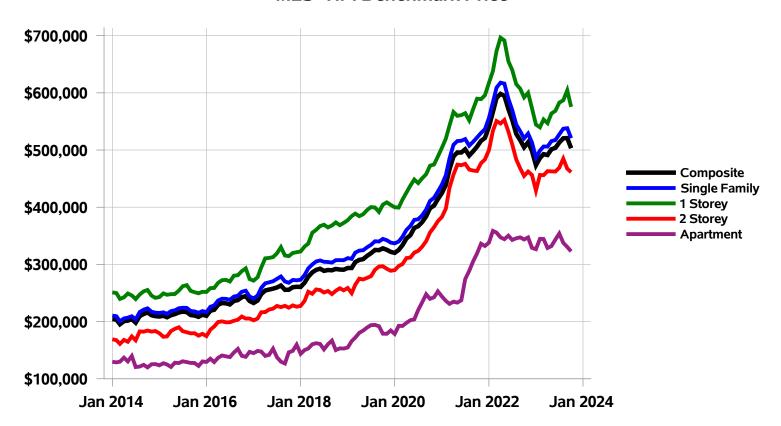


## Brockton MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
		percentage change vs.									
Benchmark Type:	October 2023	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years a									
Composite	\$503,100	-3.4	-1.9	2.4	-0.3	26.3	72.2				
Single Family	\$520,700	-3.3	-1.3	2.9	0.1	26.7	69.4				
One Storey	\$575,500	-4.8	-1.3	5.2	-2.8	21.8	54.1				
Two Storey	\$461,300	-1.3	-1.7	-0.4	1.4	29.6	81.7				
Apartment	\$322,800	-2.3	-8.8	-1.8	-6.1	34.6	114.9				

#### MLS® HPI Benchmark Price





## **Brockton**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1332
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9504
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **Brockton**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9534
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1596
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9997
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **Brockton**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1081
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



### Chatsworth **MLS® Residential Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	5	-37.5%	-44.4%	-54.5%	-50.0%	-61.5%	-44.4%
Dollar Volume	\$4,355,000	-1.8%	-36.9%	-34.2%	18.5%	15.6%	84.6%
New Listings	19	137.5%	72.7%	72.7%	137.5%	171.4%	58.3%
Active Listings	37	2.8%	105.6%	131.3%	19.4%	19.4%	-51.3%
Sales to New Listings Ratio 1	26.3	100.0	81.8	100.0	125.0	185.7	75.0
Months of Inventory <sup>2</sup>	7.4	4.5	2.0	1.5	3.1	2.4	8.4
Average Price	\$871,000	57.2%	13.5%	44.7%	137.0%	200.6%	232.2%
Median Price	\$810,000	52.1%	13.3%	41.5%	155.1%	221.4%	237.5%
Sale to List Price Ratio <sup>3</sup>	92.2	96.0	98.1	96.9	96.1	96.9	95.6
Median Days on Market	51.0	51.0	20.0	22.0	28.5	48.0	62.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	69	-23.3%	-30.3%	-31.7%	-9.2%	-20.7%	7.8%
Dollar Volume	\$50,371,350	-31.2%	-33.8%	-1.5%	80.1%	80.6%	247.0%
New Listings	144	-5.3%	5.9%	28.6%	26.3%	27.4%	-4.6%
Active Listings 4	34	22.1%	113.0%	61.0%	22.5%	-12.5%	-57.3%
Sales to New Listings Ratio 5	47.9	59.2	72.8	90.2	66.7	77.0	42.4
Months of Inventory 6	5.0	3.1	1.6	2.1	3.7	4.5	12.5
Average Price	\$730,020	-10.3%	-5.0%	44.1%	98.4%	127.7%	221.9%
Median Price	\$705,000	-9.6%	-3.4%	47.8%	103.9%	132.7%	219.0%
Sale to List Price Ratio <sup>7</sup>	96.0	99.6	100.7	98.3	96.5	96.6	95.1
Median Days on Market	35.0	16.0	16.0	35.0	30.5	48.0	82.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

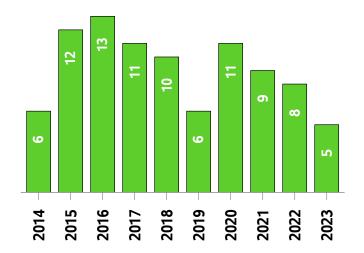
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



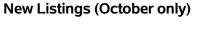
## **Chatsworth**MLS® Residential Market Activity



Sales Activity (October only)

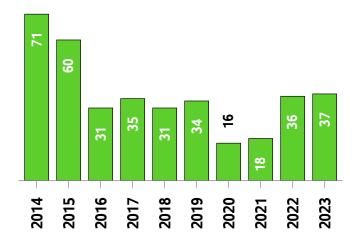


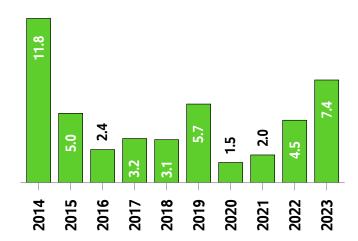
**Active Listings (October only)** 



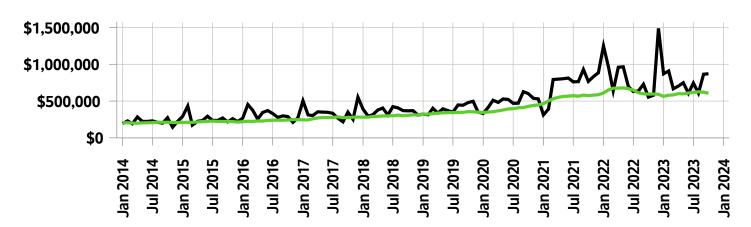


**Months of Inventory (October only)** 





MLS® HPI Composite Benchmark Price and Average Price

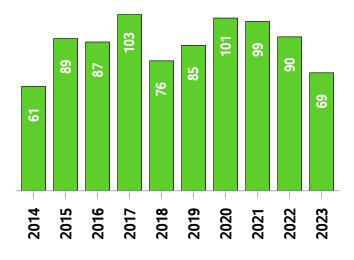




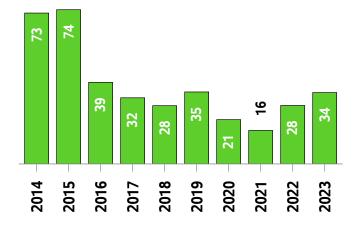
## Chatsworth MLS® Residential Market Activity

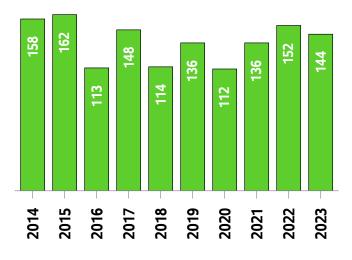


#### Sales Activity (October Year-to-date)

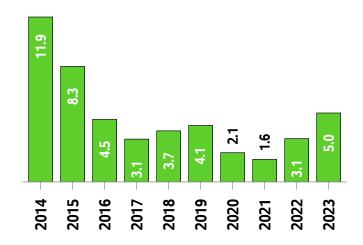


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Chatsworth **MLS® Single Family Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	5	-37.5%	-44.4%	-54.5%	-50.0%	-61.5%	-44.4%
Dollar Volume	\$4,355,000	-1.8%	-36.9%	-34.2%	18.5%	15.6%	84.6%
New Listings	19	137.5%	72.7%	72.7%	137.5%	171.4%	72.7%
Active Listings	37	5.7%	105.6%	131.3%	19.4%	32.1%	-50.7%
Sales to New Listings Ratio 1	26.3	100.0	81.8	100.0	125.0	185.7	81.8
Months of Inventory 2	7.4	4.4	2.0	1.5	3.1	2.2	8.3
Average Price	\$871,000	57.2%	13.5%	44.7%	137.0%	200.6%	232.2%
Median Price	\$810,000	52.1%	13.3%	41.5%	155.1%	221.4%	237.5%
Sale to List Price Ratio <sup>3</sup>	92.2	96.0	98.1	96.9	96.1	96.9	95.6
Median Days on Market	51.0	51.0	20.0	22.0	28.5	48.0	62.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	67	-23.0%	-30.2%	-33.7%	-11.8%	-22.1%	8.1%
Dollar Volume	\$49,784,450	-31.0%	-32.8%	-2.7%	78.0%	79.6%	254.6%
New Listings	141	-4.1%	7.6%	25.9%	23.7%	29.4%	-4.1%
Active Listings 4	33	22.1%	117.0%	55.9%	18.6%	-11.2%	-57.6%
Sales to New Listings Ratio 5	47.5	59.2	73.3	90.2	66.7	78.9	42.2
Months of Inventory 6	5.0	3.1	1.6	2.1	3.7	4.3	12.6
Average Price	\$743,051	-10.3%	-3.7%	46.7%	101.9%	130.5%	228.1%
Median Price	\$720,000	-9.4%	-1.4%	50.9%	108.2%	134.9%	225.8%
Sale to List Price Ratio <sup>7</sup>	95.9	100.0	100.8	98.3	96.5	96.6	95.1
Median Days on Market	33.0	16.0	15.5	35.0	30.5	48.5	80.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

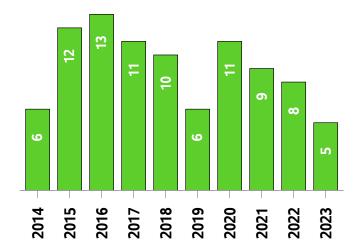
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



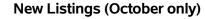
## **Chatsworth**MLS® Single Family Market Activity

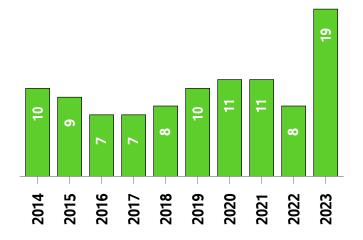


Sales Activity (October only)

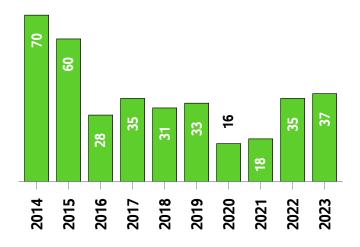


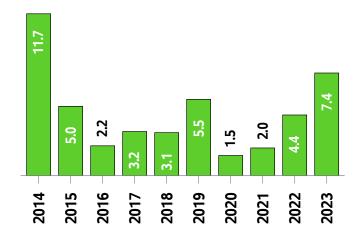
**Active Listings (October only)** 



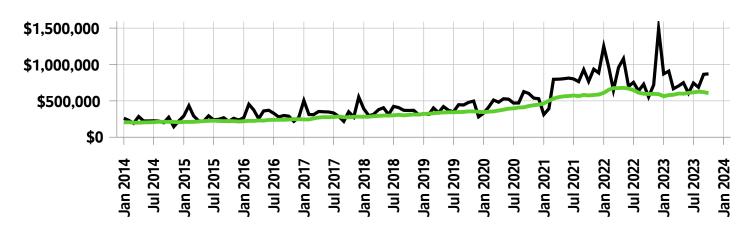


**Months of Inventory (October only)** 





MLS® HPI Single Family Benchmark Price and Average Price

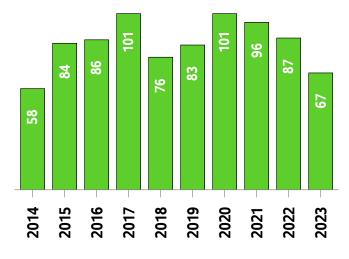




## **Chatsworth**MLS® Single Family Market Activity

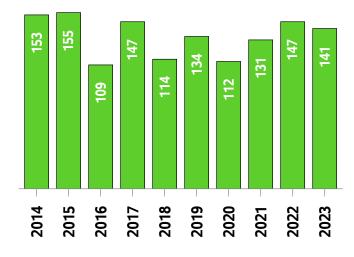




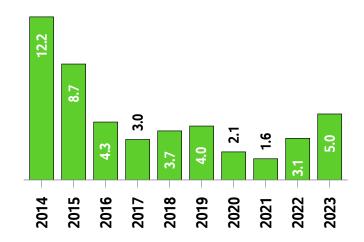


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

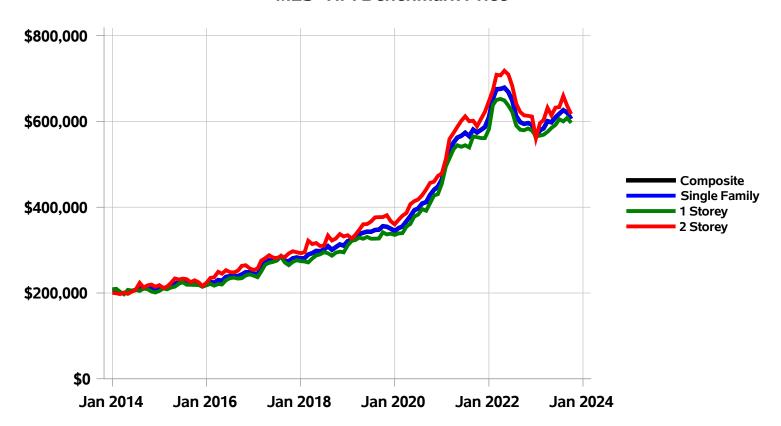


## **Chatsworth**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$605,800	-2.4	-2.0	0.9	1.9	41.4	97.3	
Single Family	\$605,800	-2.4	-2.0	0.9	1.9	41.4	97.3	
One Storey	\$596,600	-1.9	-1.4	3.6	3.0	45.8	102.9	
Two Storey	\$617,200	-2.9	-2.6	-2.3	0.5	35.2	88.8	

### MLS® HPI Benchmark Price





## **Chatsworth**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1437
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1437
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	71667
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Chatsworth **MLS® HPI Benchmark Descriptions**



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	47500
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	57357
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Disposal



### **Georgian Bluffs MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	13	8.3%	-18.8%	-31.6%	-13.3%	-38.1%	62.5%
Dollar Volume	\$8,918,500	11.8%	-24.0%	-29.1%	47.2%	38.1%	236.2%
New Listings	15	-16.7%	-21.1%	-11.8%	-28.6%	-16.7%	-42.3%
Active Listings	67	-8.2%	63.4%	116.1%	26.4%	-20.2%	-41.2%
Sales to New Listings Ratio 1	86.7	66.7	84.2	111.8	71.4	116.7	30.8
Months of Inventory 2	5.2	6.1	2.6	1.6	3.5	4.0	14.3
Average Price	\$686,038	3.2%	-6.4%	3.7%	69.8%	123.1%	106.9%
Median Price	\$715,000	21.7%	6.7%	21.2%	83.3%	197.9%	107.3%
Sale to List Price Ratio <sup>3</sup>	92.0	95.7	98.5	98.6	97.0	95.7	93.0
Median Days on Market	86.0	85.5	26.5	27.0	30.0	74.0	95.0

		Compared to *					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	124	-3.1%	-27.5%	-20.0%	-4.6%	-31.5%	20.4%
Dollar Volume	\$92,822,667	-12.9%	-29.1%	7.2%	66.9%	63.5%	228.1%
New Listings	262	-5.8%	14.9%	33.7%	16.4%	-8.7%	2.3%
Active Listings 4	69	18.1%	115.2%	72.8%	24.2%	-37.8%	-41.1%
Sales to New Listings Ratio 5	47.3	46.0	75.0	79.1	57.8	63.1	40.2
Months of Inventory 6	5.6	4.6	1.9	2.6	4.3	6.2	11.4
Average Price	\$748,570	-10.0%	-2.3%	34.1%	75.0%	138.7%	172.5%
Median Price	\$674,950	-10.5%	-1.5%	32.3%	79.9%	136.8%	164.7%
Sale to List Price Ratio <sup>7</sup>	94.1	99.4	101.2	98.0	97.6	95.5	94.8
Median Days on Market	43.5	24.0	17.0	27.0	34.0	74.0	69.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

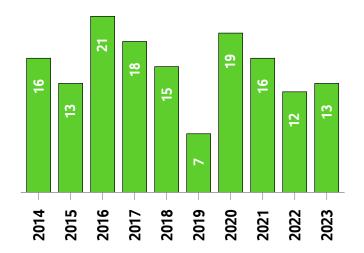
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



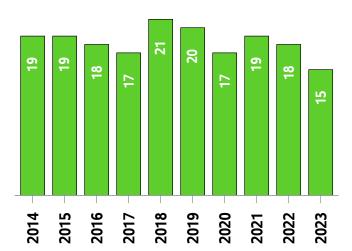
## **Georgian Bluffs**MLS® Residential Market Activity



Sales Activity (October only)

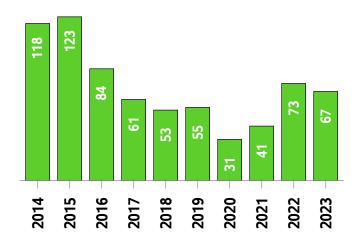


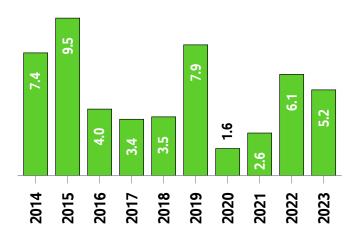
**Active Listings (October only)** 



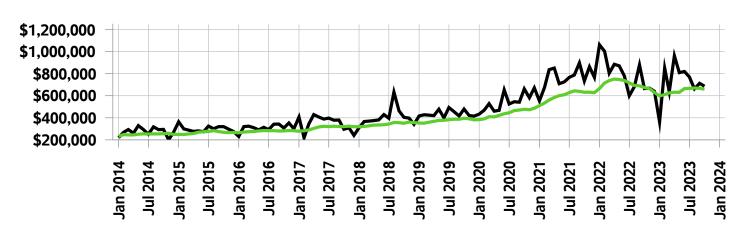
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

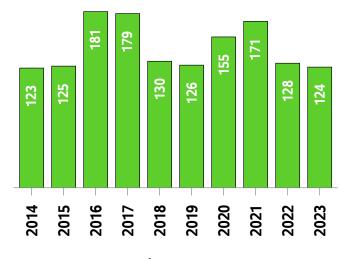




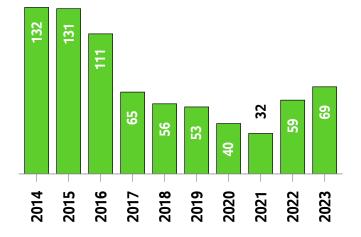
## **Georgian Bluffs**MLS® Residential Market Activity

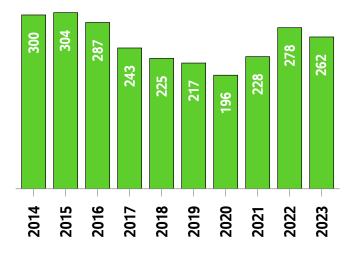


#### Sales Activity (October Year-to-date)

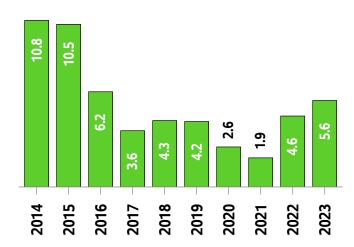


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Georgian Bluffs MLS® Single Family Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	13	18.2%	-13.3%	-23.5%	-7.1%	-35.0%	62.5%	
Dollar Volume	\$8,918,500	13.7%	-19.6%	-22.2%	48.7%	39.2%	236.2%	
New Listings	14	-12.5%	-17.6%	7.7%	-30.0%	-22.2%	-39.1%	
Active Listings	59	-14.5%	63.9%	118.5%	15.7%	-24.4%	-45.9%	
Sales to New Listings Ratio 1	92.9	68.8	88.2	130.8	70.0	111.1	34.8	
Months of Inventory <sup>2</sup>	4.5	6.3	2.4	1.6	3.6	3.9	13.6	
Average Price	\$686,038	-3.8%	-7.2%	1.7%	60.2%	114.1%	106.9%	
Median Price	\$715,000	13.1%	5.1%	8.3%	76.5%	177.7%	107.3%	
Sale to List Price Ratio <sup>3</sup>	92.0	96.4	98.4	98.5	96.9	96.3	93.0	
Median Days on Market	86.0	92.0	26.0	27.0	30.5	79.0	95.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	106	1.9%	-32.9%	-28.4%	-11.7%	-36.1%	9.3%
Dollar Volume	\$87,958,567	-9.7%	-29.3%	6.4%	63.4%	60.0%	214.3%
New Listings	238	-5.2%	12.3%	30.1%	13.9%	-9.5%	-2.1%
Active Listings 4	63	14.9%	119.6%	67.8%	19.9%	-38.1%	-44.0%
Sales to New Listings Ratio 5	44.5	41.4	74.5	80.9	57.4	63.1	39.9
Months of Inventory 6	5.9	5.2	1.8	2.5	4.4	6.1	11.5
Average Price	\$829,798	-11.4%	5.4%	48.5%	85.0%	150.6%	187.6%
Median Price	\$720,000	-14.5%	-1.4%	43.3%	83.7%	144.1%	175.9%
Sale to List Price Ratio <sup>7</sup>	94.7	99.9	101.2	98.0	97.7	96.1	95.3
Median Days on Market	41.0	22.5	14.5	27.0	34.5	72.5	67.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

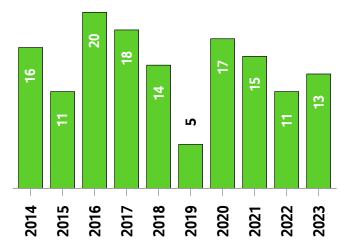
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Georgian Bluffs**MLS® Single Family Market Activity



Sales Activity (October only)

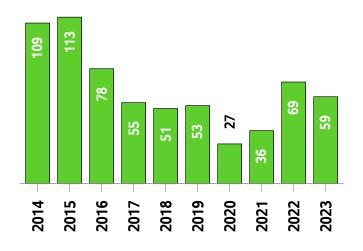


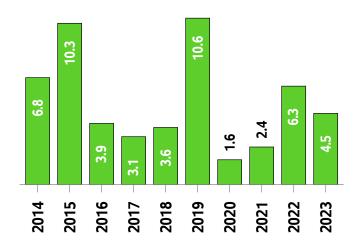
Active Listings (October only)



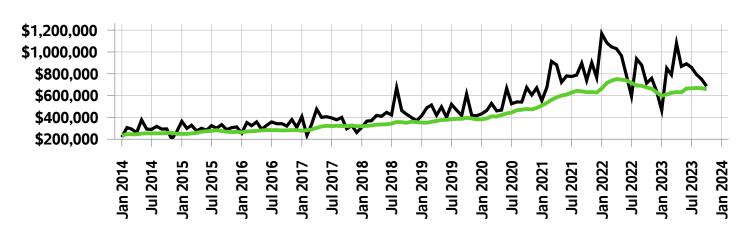
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

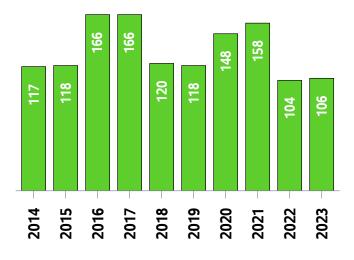




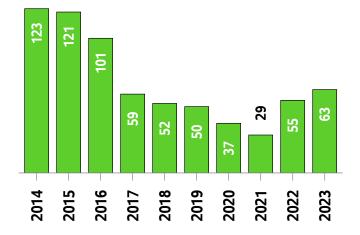
## **Georgian Bluffs**MLS® Single Family Market Activity

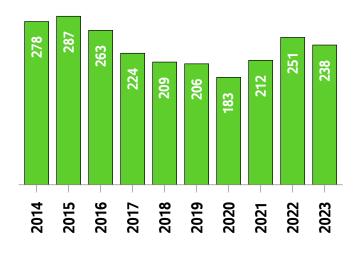


#### Sales Activity (October Year-to-date)

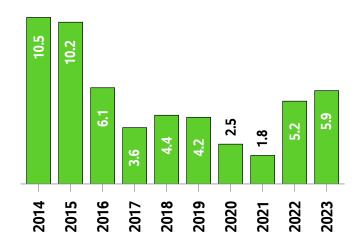


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

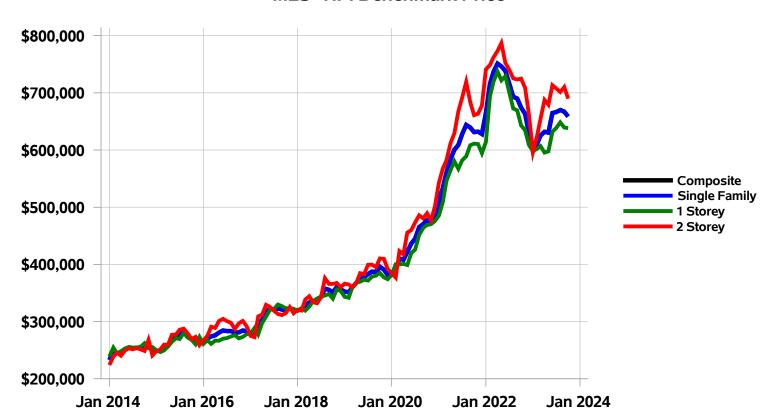


### Georgian Bluffs MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$658,500	-1.3	-1.2	4.2	-2.3	38.0	87.8		
Single Family	\$658,500	-1.3	-1.2	4.2	-2.3	38.0	87.8		
One Storey	\$638,300	-0.2	-0.1	7.2	-0.7	36.1	87.6		
Two Storey	\$689,800	-2.9	-2.5	0.3	-4.8	40.9	88.5		

### MLS® HPI Benchmark Price





# Georgian Bluffs MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1524
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1524
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	29095
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## **Georgian Bluffs**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤



**Private** 

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1755
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	31521
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Disposal



### **Grey Highlands MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	10	25.0%	-47.4%	-47.4%	-41.2%	-47.4%	-37.5%
Dollar Volume	\$6,466,900	-6.4%	-65.9%	-49.5%	-30.1%	-38.5%	73.7%
New Listings	27	0.0%	50.0%	17.4%	237.5%	50.0%	12.5%
Active Listings	75	11.9%	200.0%	127.3%	74.4%	-1.3%	-61.7%
Sales to New Listings Ratio 1	37.0	29.6	105.6	82.6	212.5	105.6	66.7
Months of Inventory <sup>2</sup>	7.5	8.4	1.3	1.7	2.5	4.0	12.3
Average Price	\$646,690	-25.1%	-35.2%	-4.0%	18.8%	16.9%	177.9%
Median Price	\$532,500	-30.6%	-45.7%	-15.5%	12.1%	40.1%	194.2%
Sale to List Price Ratio <sup>3</sup>	96.1	94.5	97.1	99.1	94.0	96.4	94.3
Median Days on Market	90.5	69.0	33.0	37.0	81.0	49.0	159.0

		Compared to *					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	87	-19.4%	-57.8%	-51.4%	-26.3%	-56.9%	-46.6%
Dollar Volume	\$69,092,135	-28.4%	-61.6%	-35.0%	28.8%	-4.0%	38.2%
New Listings	229	-10.2%	-12.3%	8.5%	29.4%	-12.3%	-43.9%
Active Listings 4	56	28.7%	88.9%	36.5%	15.4%	-43.2%	-71.4%
Sales to New Listings Ratio 5	38.0	42.4	78.9	84.8	66.7	77.4	40.0
Months of Inventory 6	6.4	4.0	1.4	2.3	4.1	4.9	12.0
Average Price	\$794,162	-11.2%	-9.0%	33.6%	74.6%	123.0%	158.9%
Median Price	\$676,500	-13.0%	-12.1%	26.4%	71.0%	139.9%	146.0%
Sale to List Price Ratio 7	95.4	98.5	102.6	97.9	97.0	96.4	94.9
Median Days on Market	37.0	18.5	14.0	29.0	28.0	53.0	97.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

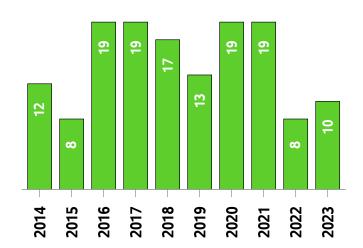
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



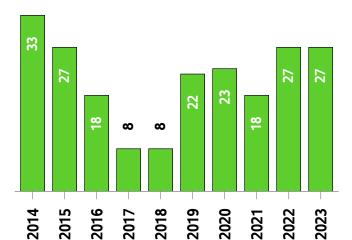
## **Grey Highlands**MLS® Residential Market Activity



Sales Activity (October only)

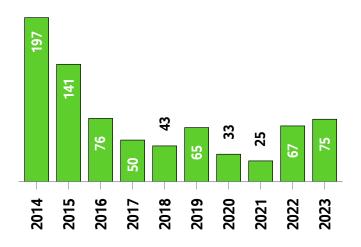


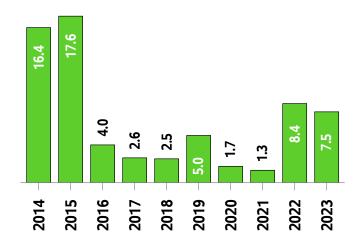
**Active Listings (October only)** 



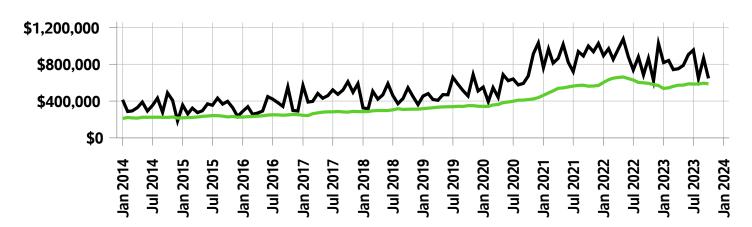
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

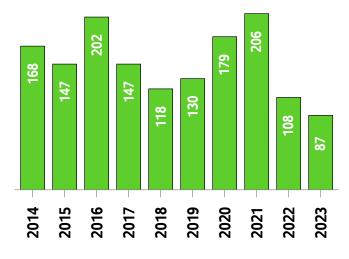




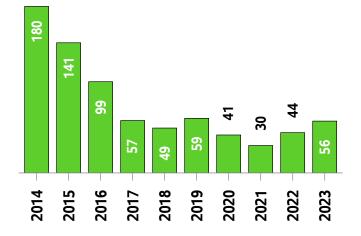
## **Grey Highlands**MLS® Residential Market Activity

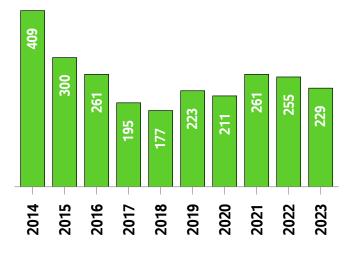


#### Sales Activity (October Year-to-date)

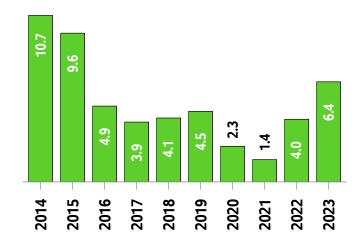


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Grey Highlands MLS® Single Family Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	9	12.5%	-52.6%	-52.6%	-47.1%	-52.6%	-43.8%	
Dollar Volume	\$5,936,900	-14.1%	-68.7%	-53.6%	-35.9%	-43.5%	59.5%	
New Listings	25	-3.8%	38.9%	8.7%	212.5%	38.9%	13.6%	
Active Listings	72	16.1%	188.0%	118.2%	67.4%	-4.0%	-62.3%	
Sales to New Listings Ratio 1	36.0	30.8	105.6	82.6	212.5	105.6	72.7	
Months of Inventory 2	8.0	7.8	1.3	1.7	2.5	3.9	11.9	
Average Price	\$659,656	-23.6%	-33.9%	-2.0%	21.2%	19.3%	183.5%	
Median Price	\$535,000	-30.3%	-45.4%	-15.1%	12.6%	40.8%	195.6%	
Sale to List Price Ratio <sup>3</sup>	96.1	94.5	97.1	99.1	94.0	96.4	94.3	
Median Days on Market	90.0	69.0	33.0	37.0	81.0	49.0	159.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	82	-20.4%	-59.0%	-53.7%	-29.3%	-58.6%	-48.1%
Dollar Volume	\$65,963,235	-29.1%	-62.3%	-37.7%	24.3%	-7.5%	33.6%
New Listings	218	-7.2%	-14.2%	4.3%	24.6%	-15.5%	-45.5%
Active Listings 4	54	36.3%	85.3%	33.9%	12.0%	-44.3%	-71.9%
Sales to New Listings Ratio 5	37.6	43.8	78.7	84.7	66.3	76.7	39.5
Months of Inventory 6	6.6	3.9	1.5	2.3	4.2	4.9	12.2
Average Price	\$804,430	-10.9%	-8.1%	34.4%	75.9%	123.4%	157.5%
Median Price	\$708,000	-11.3%	-8.3%	31.7%	78.3%	149.7%	157.0%
Sale to List Price Ratio <sup>7</sup>	95.0	98.6	102.6	98.0	97.1	96.4	95.0
Median Days on Market	37.0	19.0	14.0	29.0	28.0	51.5	94.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

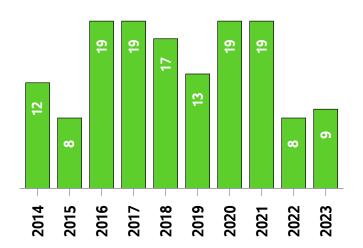
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



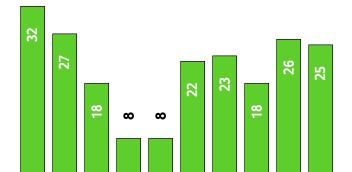
## **Grey Highlands**MLS® Single Family Market Activity



Sales Activity (October only)



**Active Listings (October only)** 



**New Listings (October only)** 

Months of Inventory (October only)

2018

2017

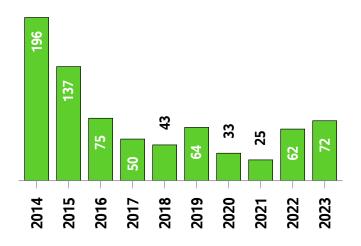
2019

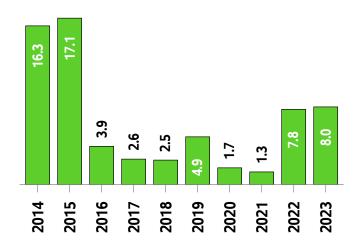
2020

2021

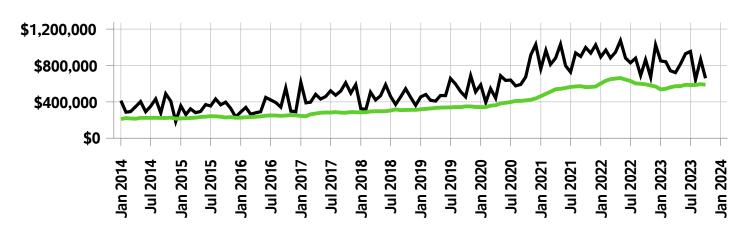
2022

2016





MLS® HPI Single Family Benchmark Price and Average Price

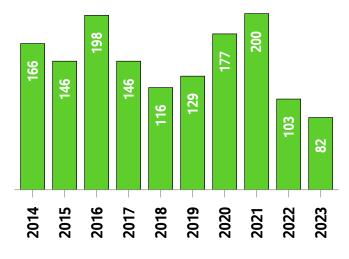




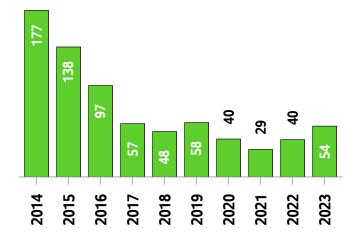
## **Grey Highlands**MLS® Single Family Market Activity

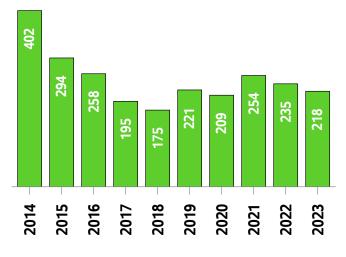


### Sales Activity (October Year-to-date)

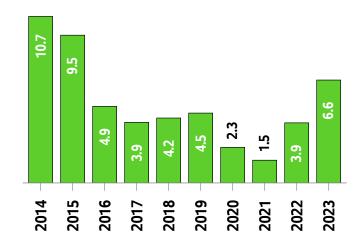


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

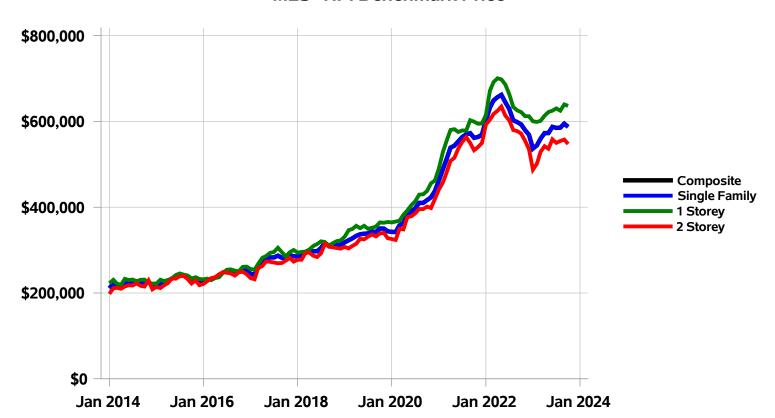


### Grey Highlands MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$587,300	-1.3	0.4	2.5	-1.0	41.0	89.0			
Single Family	\$587,300	-1.3	0.4	2.5	-1.0	41.0	89.0			
One Storey	\$636,300	-0.5	0.9	3.8	2.3	45.4	101.2			
Two Storey	\$547,500	-1.8	-0.5	1.0	-4.2	36.4	78.6			

### MLS® HPI Benchmark Price





# **Grey Highlands**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21780
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# **Grey Highlands**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23710
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1627
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20910
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Hanover **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	4	0.0%	-20.0%	-63.6%	-71.4%	-50.0%	-55.6%	
Dollar Volume	\$2,330,000	39.9%	-0.9%	-57.2%	-38.8%	38.6%	55.9%	
New Listings	9	-60.9%	12.5%	-35.7%	-40.0%	28.6%	12.5%	
Active Listings	37	-7.5%	105.6%	68.2%	23.3%	27.6%	-22.9%	
Sales to New Listings Ratio 1	44.4	17.4	62.5	78.6	93.3	114.3	112.5	
Months of Inventory 2	9.3	10.0	3.6	2.0	2.1	3.6	5.3	
Average Price	\$582,500	39.9%	23.9%	17.8%	114.2%	177.1%	250.7%	
Median Price	\$537,500	20.8%	41.4%	-7.0%	115.0%	144.6%	242.4%	
Sale to List Price Ratio <sup>3</sup>	95.3	94.5	103.7	100.8	98.4	94.9	96.0	
Median Days on Market	40.5	40.5	8.0	14.0	24.5	45.0	54.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	86	-9.5%	-26.5%	-28.9%	-13.1%	-17.3%	-14.0%
Dollar Volume	\$45,280,550	-20.4%	-25.3%	-9.9%	57.7%	94.5%	121.4%
New Listings	143	-0.7%	15.3%	5.9%	11.7%	4.4%	-9.5%
Active Listings 4	41	103.0%	182.8%	88.1%	61.4%	19.5%	-23.6%
Sales to New Listings Ratio 5	60.1	66.0	94.4	89.6	77.3	75.9	63.3
Months of Inventory 6	4.8	2.1	1.2	1.8	2.6	3.3	5.4
Average Price	\$526,518	-12.1%	1.6%	26.7%	81.5%	135.2%	157.4%
Median Price	\$507,500	-8.6%	5.7%	31.8%	91.5%	145.2%	177.3%
Sale to List Price Ratio <sup>7</sup>	97.5	105.0	103.9	99.2	97.9	95.6	95.4
Median Days on Market	30.0	9.0	13.0	24.0	27.0	34.5	44.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

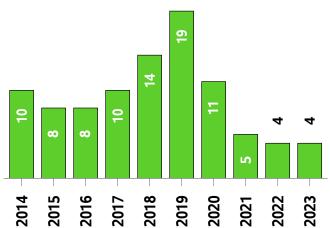
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Hanover MLS® Residential Market Activity



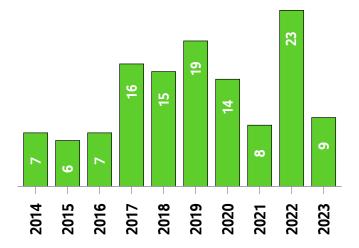
Sales Activity (October only)



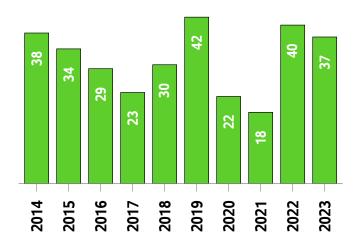
**Active Listings (October only)** 



New Listings (October only)

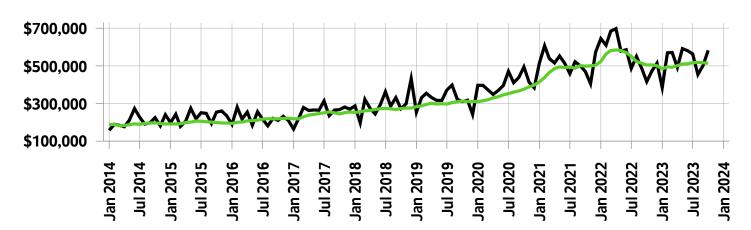


Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

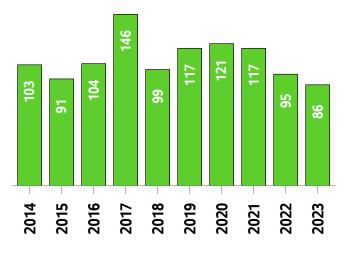




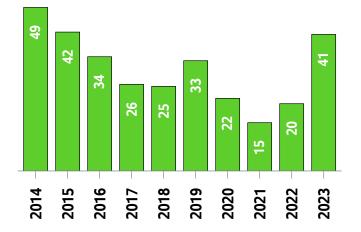
## Hanover MLS® Residential Market Activity

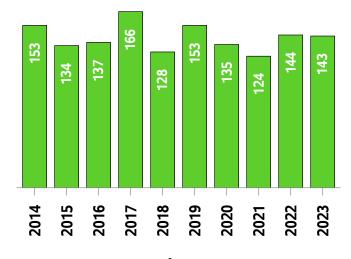


#### Sales Activity (October Year-to-date)

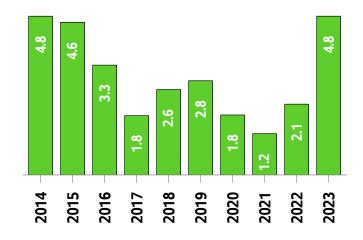


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Hanover **MLS® Single Family Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	4	0.0%	-20.0%	-63.6%	-71.4%	-50.0%	-55.6%	
Dollar Volume	\$2,330,000	39.9%	-0.9%	-57.2%	-38.8%	38.6%	55.9%	
New Listings	8	-61.9%	0.0%	-42.9%	-42.9%	14.3%	14.3%	
Active Listings	33	-13.2%	94.1%	50.0%	17.9%	13.8%	-28.3%	
Sales to New Listings Ratio 1	50.0	19.0	62.5	78.6	100.0	114.3	128.6	
Months of Inventory 2	8.3	9.5	3.4	2.0	2.0	3.6	5.1	
Average Price	\$582,500	39.9%	23.9%	17.8%	114.2%	177.1%	250.7%	
Median Price	\$537,500	20.8%	41.4%	-7.0%	115.0%	144.6%	242.4%	
Sale to List Price Ratio <sup>3</sup>	95.3	94.5	103.7	100.8	98.4	94.9	96.0	
Median Days on Market	40.5	40.5	8.0	14.0	24.5	45.0	54.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	82	-8.9%	-27.4%	-31.1%	-16.3%	-18.8%	-17.2%
Dollar Volume	\$43,640,550	-20.2%	-25.9%	-11.6%	53.1%	91.5%	114.9%
New Listings	137	0.7%	15.1%	3.0%	9.6%	2.2%	-11.6%
Active Listings 4	40	101.0%	190.5%	82.6%	59.2%	17.4%	-21.3%
Sales to New Listings Ratio 5	59.9	66.2	95.0	89.5	78.4	75.4	63.9
Months of Inventory 6	4.9	2.2	1.2	1.8	2.6	3.4	5.1
Average Price	\$532,202	-12.4%	2.1%	28.3%	83.0%	135.9%	159.5%
Median Price	\$512,500	-7.7%	6.5%	33.1%	93.4%	140.0%	178.5%
Sale to List Price Ratio 7	97.6	104.7	103.7	99.0	97.9	95.6	95.4
Median Days on Market	31.0	9.0	13.0	24.0	27.5	35.0	44.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

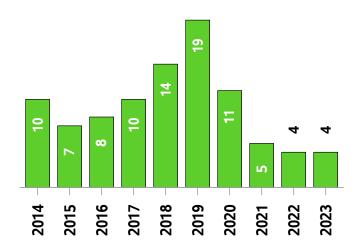
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



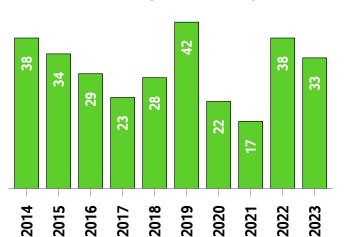
## Hanover MLS® Single Family Market Activity



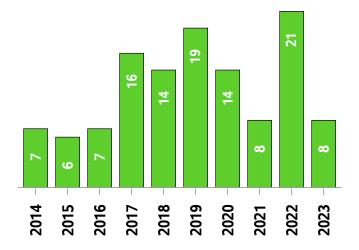
Sales Activity (October only)



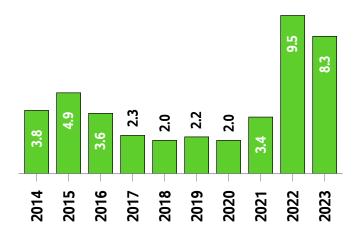
**Active Listings (October only)** 



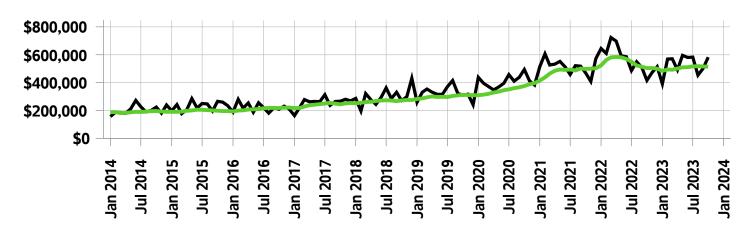
**New Listings (October only)** 



**Months of Inventory (October only)** 



MLS® HPI Single Family Benchmark Price and Average Price

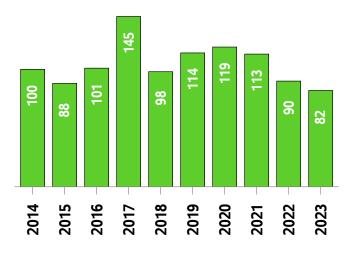




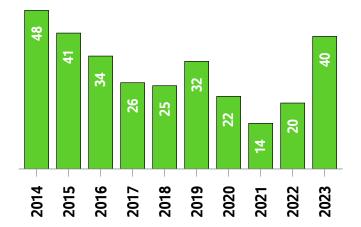
## Hanover MLS® Single Family Market Activity

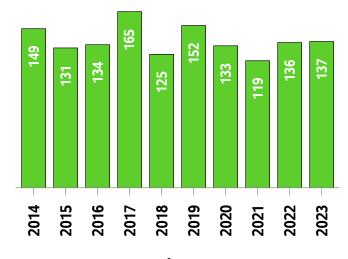


### **Sales Activity (October Year-to-date)**

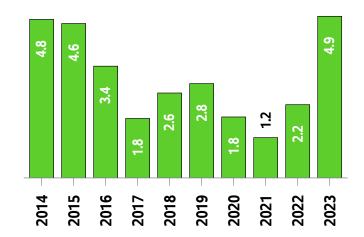


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

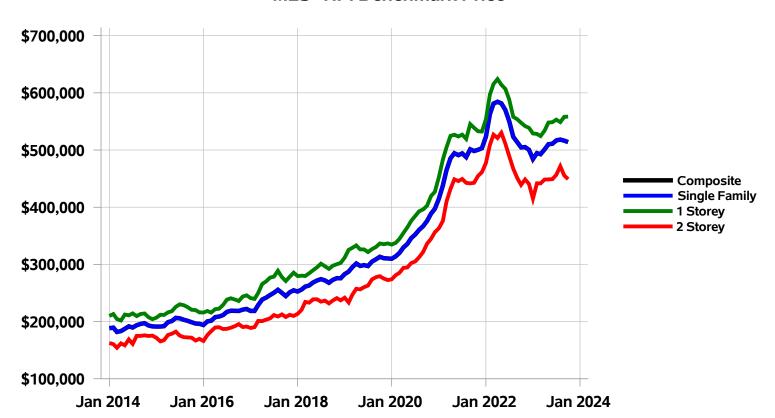


### Hanover MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$513,900	-0.5	-0.6	2.6	1.8	36.7	88.2		
Single Family	\$513,900	-0.5	-0.6	2.6	1.8	36.7	88.2		
One Storey	\$558,500	0.1	1.0	4.6	2.0	38.8	87.6		
Two Storey	\$449,100	-1.4	-1.6	0.2	2.3	33.6	89.6		

#### MLS® HPI Benchmark Price





### Hanover MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7508
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **Hanover** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1240
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7259
Number of Fireplaces	0
Total Number Of Rooms	12
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1413
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8065
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Huron-Kinloss MLS® Residential Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	16	220.0%	60.0%	45.5%	-5.9%	6.7%	60.0%
Dollar Volume	\$12,934,390	336.8%	111.5%	129.4%	71.2%	227.2%	430.9%
New Listings	13	62.5%	18.2%	30.0%	-38.1%	-23.5%	-18.8%
Active Listings	28	64.7%	115.4%	133.3%	-12.5%	-47.2%	-73.3%
Sales to New Listings Ratio 1	123.1	62.5	90.9	110.0	81.0	88.2	62.5
Months of Inventory 2	1.8	3.4	1.3	1.1	1.9	3.5	10.5
Average Price	\$808,399	36.5%	32.2%	57.7%	81.9%	206.8%	231.8%
Median Price	\$686,250	22.5%	21.2%	40.1%	92.2%	166.0%	189.6%
Sale to List Price Ratio <sup>3</sup>	96.7	94.4	107.7	100.4	94.6	94.3	95.0
Median Days on Market	28.0	20.0	29.0	43.0	43.0	55.0	160.5

		Compared to <sup>6</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	97	15.5%	-24.2%	-2.0%	-27.6%	-35.8%	-7.6%
Dollar Volume	\$73,369,328	24.8%	-9.5%	59.9%	52.8%	81.4%	212.0%
New Listings	170	47.8%	15.6%	53.2%	-4.5%	-26.7%	-38.8%
Active Listings 4	34	174.8%	139.7%	125.3%	5.0%	-56.7%	-71.3%
Sales to New Listings Ratio 5	57.1	73.0	87.1	89.2	75.3	65.1	37.8
Months of Inventory 6	3.5	1.5	1.1	1.5	2.4	5.2	11.2
Average Price	\$756,385	8.0%	19.4%	63.2%	111.1%	182.3%	237.8%
Median Price	\$672,000	1.4%	22.3%	68.0%	113.2%	170.4%	224.6%
Sale to List Price Ratio <sup>7</sup>	98.0	105.6	109.3	99.1	97.3	94.8	94.2
Median Days on Market	31.0	11.0	10.0	20.0	20.0	56.0	81.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

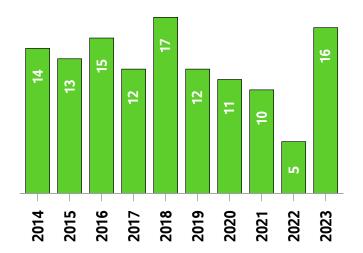
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



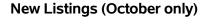
## Huron-Kinloss MLS® Residential Market Activity



Sales Activity (October only)

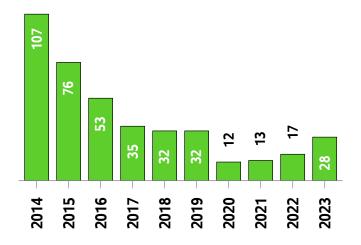


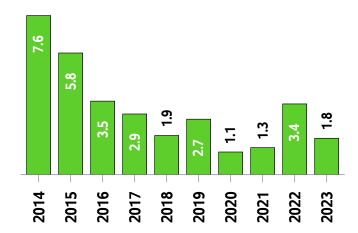
**Active Listings (October only)** 



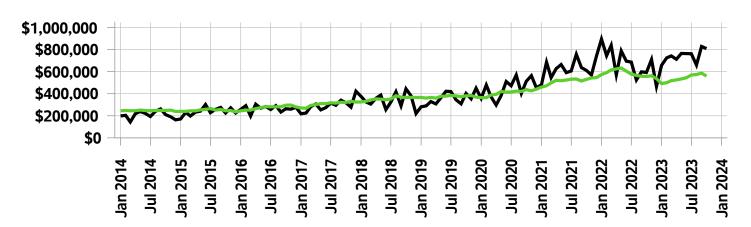


**Months of Inventory (October only)** 





MLS® HPI Composite Benchmark Price and Average Price

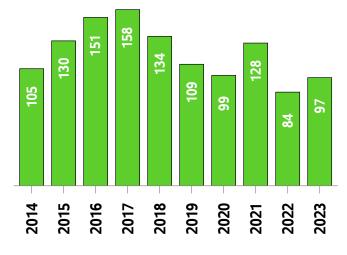




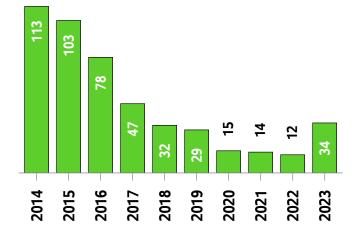
## Huron-Kinloss MLS® Residential Market Activity



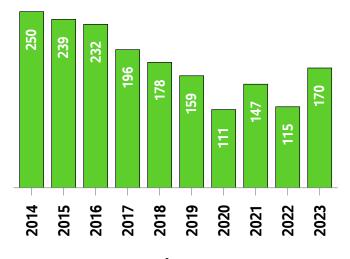
#### **Sales Activity (October Year-to-date)**



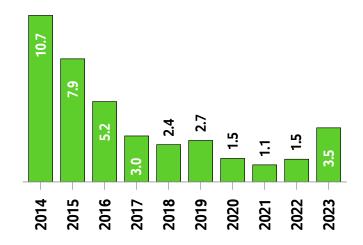
**Active Listings** ¹(October Year-to-date)



#### **New Listings (October Year-to-date)**



Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Huron-Kinloss MLS® Single Family Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	14	180.0%	40.0%	27.3%	-17.6%	7.7%	55.6%
Dollar Volume	\$12,214,390	312.4%	99.8%	116.7%	61.7%	266.7%	471.2%
New Listings	13	62.5%	18.2%	30.0%	-38.1%	-23.5%	8.3%
Active Listings	27	58.8%	107.7%	125.0%	-12.9%	-44.9%	-72.2%
Sales to New Listings Ratio 1	107.7	62.5	90.9	110.0	81.0	76.5	75.0
Months of Inventory 2	1.9	3.4	1.3	1.1	1.8	3.8	10.8
Average Price	\$872,456	47.3%	42.7%	70.2%	96.4%	240.5%	267.2%
Median Price	\$693,750	23.9%	22.5%	41.6%	94.3%	177.5%	192.7%
Sale to List Price Ratio <sup>3</sup>	97.7	94.4	107.7	100.4	94.6	94.0	94.5
Median Days on Market	28.0	20.0	29.0	43.0	43.0	50.0	180.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	95	14.5%	-23.4%	-3.1%	-28.6%	-32.1%	-6.9%
Dollar Volume	\$72,649,328	23.6%	-8.7%	58.9%	51.5%	93.8%	214.5%
New Listings	166	46.9%	15.3%	50.9%	-5.7%	-21.3%	-35.9%
Active Listings 4	33	168.9%	137.7%	127.8%	2.5%	-53.2%	-70.2%
Sales to New Listings Ratio 5	57.2	73.5	86.1	89.1	75.6	66.4	39.4
Months of Inventory 6	3.5	1.5	1.1	1.5	2.4	5.0	10.8
Average Price	\$764,730	8.0%	19.2%	64.0%	112.1%	185.6%	237.6%
Median Price	\$685,000	2.9%	23.4%	69.7%	117.1%	194.6%	230.5%
Sale to List Price Ratio <sup>7</sup>	98.2	105.9	109.6	99.1	97.3	94.7	94.3
Median Days on Market	31.0	11.0	10.0	19.5	20.0	56.5	82.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

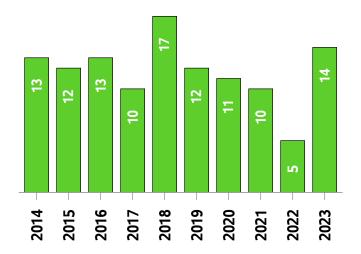
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Huron-Kinloss MLS® Single Family Market Activity

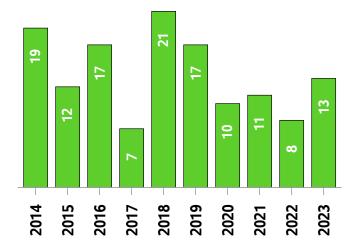


Sales Activity (October only)

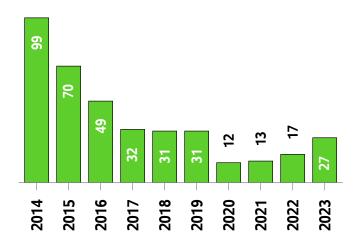


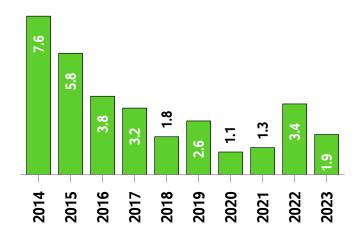
**Active Listings (October only)** 

**New Listings (October only)** 

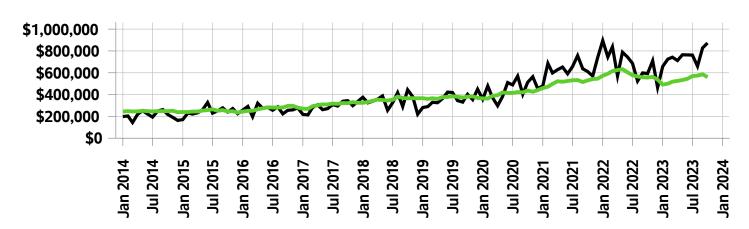


**Months of Inventory (October only)** 





MLS® HPI Single Family Benchmark Price and Average Price





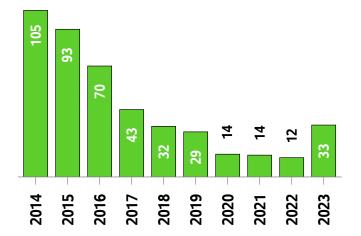
# Huron-Kinloss MLS® Single Family Market Activity



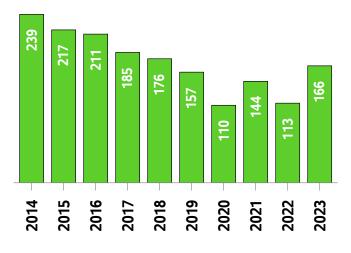
#### Sales Activity (October Year-to-date)



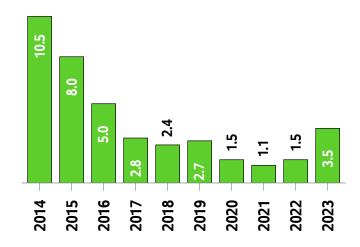
**Active Listings** ¹(October Year-to-date)



#### **New Listings (October Year-to-date)**



Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Huron-Kinloss MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$559,200	-4.7	-1.8	6.5	0.6	27.9	53.0
Single Family	\$559,200	-4.7	-1.8	6.5	0.6	27.9	53.0
One Storey	\$534,300	-7.1	-2.7	9.4	1.8	34.8	82.4
Two Storey	\$586,700	-2.2	-1.5	2.3	-1.7	19.9	30.4

#### MLS® HPI Benchmark Price





# **Huron-Kinloss**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1405
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1405
Half Bathrooms	0
Heating	Forced air
Lot Size	12491
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Huron-Kinloss MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Lot Size	13155
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1673
Half Bathrooms	0
Heating	Forced air
Lot Size	13071
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### Kincardine **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	13	160.0%	-45.8%	-62.9%	-31.6%	-27.8%	-13.3%
Dollar Volume	\$8,703,400	190.5%	-34.8%	-49.5%	15.7%	68.2%	211.9%
New Listings	24	20.0%	-4.0%	4.3%	-36.8%	-20.0%	-7.7%
Active Listings	61	-7.6%	125.9%	52.5%	-1.6%	-43.5%	-49.6%
Sales to New Listings Ratio 1	54.2	25.0	96.0	152.2	50.0	60.0	57.7
Months of Inventory 2	4.7	13.2	1.1	1.1	3.3	6.0	8.1
Average Price	\$669,492	11.7%	20.5%	36.0%	69.1%	132.9%	259.9%
Median Price	\$580,000	34.9%	-1.3%	28.9%	65.7%	105.7%	241.8%
Sale to List Price Ratio <sup>3</sup>	98.7	96.2	103.7	99.8	95.7	95.2	95.2
Median Days on Market	63.0	36.0	8.5	29.0	44.0	75.5	80.0

		Compared to °					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	153	29.7%	-31.4%	-25.4%	-32.0%	-24.6%	-8.9%
Dollar Volume	\$101,336,300	27.0%	-24.0%	7.1%	24.4%	77.4%	158.1%
New Listings	262	14.4%	0.8%	4.4%	-13.5%	-25.6%	-24.1%
Active Listings ⁴	61	59.6%	124.5%	13.9%	14.2%	-48.0%	-52.2%
Sales to New Listings Ratio 5	58.4	51.5	85.8	81.7	74.3	57.7	48.7
Months of Inventory 6	4.0	3.3	1.2	2.6	2.4	5.8	7.6
Average Price	\$662,329	-2.1%	10.8%	43.5%	82.9%	135.4%	183.4%
Median Price	\$580,000	-6.6%	2.7%	34.9%	75.8%	123.9%	169.8%
Sale to List Price Ratio <sup>7</sup>	97.9	105.3	106.9	98.0	98.0	96.6	96.4
Median Days on Market	29.0	12.0	9.0	24.0	21.0	55.0	61.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Kincardine MLS® Residential Market Activity

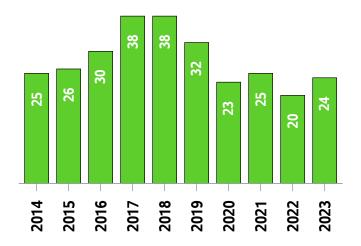


Sales Activity (October only)

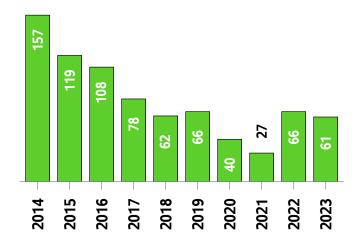


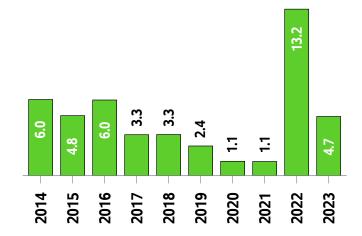
**Active Listings (October only)** 

**New Listings (October only)** 

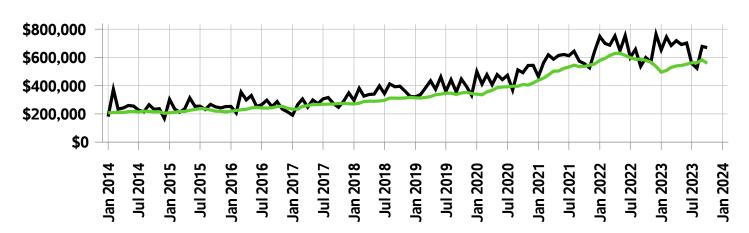


Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

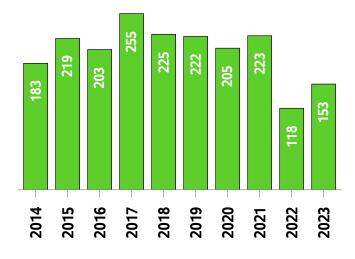




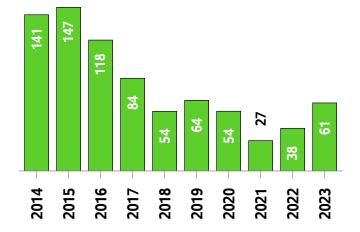
## Kincardine MLS® Residential Market Activity



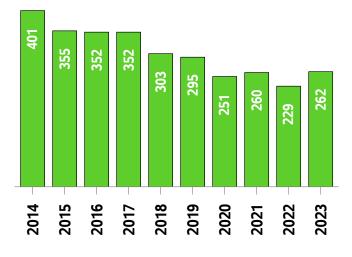
#### Sales Activity (October Year-to-date)



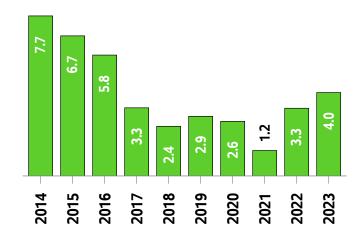
**Active Listings** ¹(October Year-to-date)



#### **New Listings (October Year-to-date)**



Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### Kincardine **MLS® Single Family Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	10	150.0%	-50.0%	-61.5%	-33.3%	-37.5%	-28.6%
Dollar Volume	\$6,829,400	185.0%	-41.5%	-52.5%	13.8%	36.9%	150.2%
New Listings	24	33.3%	33.3%	26.3%	-14.3%	-14.3%	20.0%
Active Listings	55	10.0%	323.1%	129.2%	5.8%	-42.1%	-47.1%
Sales to New Listings Ratio 1	41.7	22.2	111.1	136.8	53.6	57.1	70.0
Months of Inventory <sup>2</sup>	5.5	12.5	0.7	0.9	3.5	5.9	7.4
Average Price	\$682,940	14.0%	17.0%	23.4%	70.6%	119.0%	250.2%
Median Price	\$577,500	42.4%	-4.6%	13.8%	80.5%	103.0%	218.4%
Sale to List Price Ratio <sup>3</sup>	98.9	95.3	105.0	100.4	94.9	96.0	95.5
Median Days on Market	31.5	44.0	9.5	22.0	45.0	88.5	63.5

		Compared to °					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	128	32.0%	-30.1%	-24.3%	-34.0%	-28.1%	-9.9%
Dollar Volume	\$89,565,200	29.1%	-22.3%	6.7%	24.5%	68.2%	159.8%
New Listings	228	22.6%	9.1%	11.2%	-11.3%	-26.0%	-23.5%
Active Listings ⁴	49	83.8%	254.3%	28.3%	5.4%	-48.3%	-56.2%
Sales to New Listings Ratio 5	56.1	52.2	87.6	82.4	75.5	57.8	47.7
Months of Inventory 6	3.8	2.7	0.8	2.3	2.4	5.3	7.9
Average Price	\$699,728	-2.2%	11.1%	40.9%	88.8%	134.0%	188.3%
Median Price	\$623,750	-4.0%	2.1%	38.6%	91.3%	126.9%	179.1%
Sale to List Price Ratio 7	98.1	106.0	107.2	98.2	97.7	96.8	96.3
Median Days on Market	27.0	12.0	8.0	23.0	23.0	54.0	62.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Kincardine MLS® Single Family Market Activity

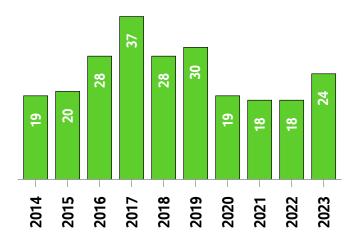


Sales Activity (October only)

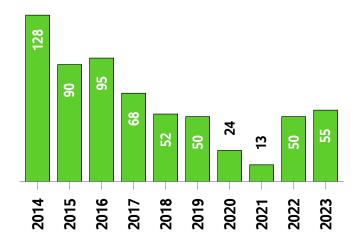


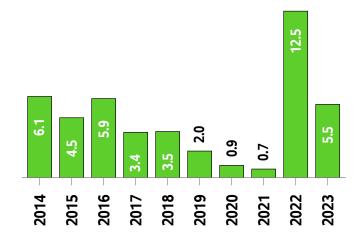
**Active Listings (October only)** 

**New Listings (October only)** 

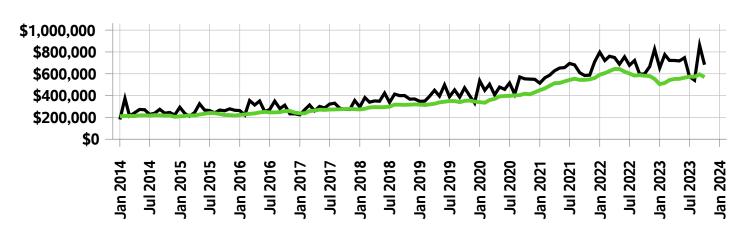


Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

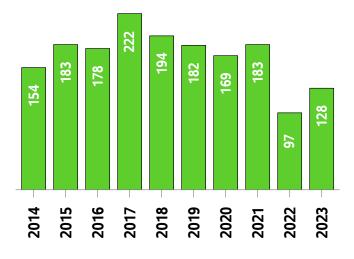




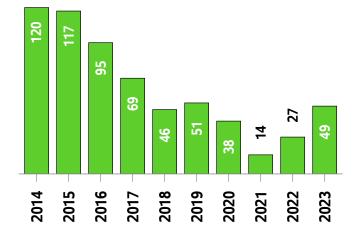
# Kincardine MLS® Single Family Market Activity



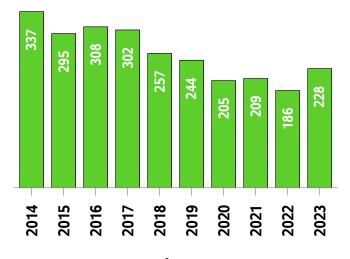
#### Sales Activity (October Year-to-date)



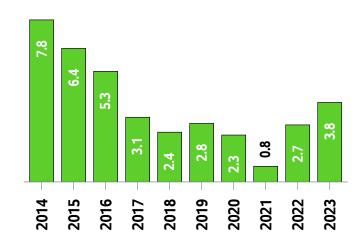
**Active Listings** ¹(October Year-to-date)



#### **New Listings (October Year-to-date)**



Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### Kincardine **MLS® Townhouse Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	1	0.0%	-75.0%	-87.5%	-75.0%	_	_
Dollar Volume	\$624,000	4.0%	-62.4%	-72.9%	-58.9%	_	_
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%
Active Listings	4	-60.0%	-63.6%	-73.3%	-33.3%	0.0%	-55.6%
Sales to New Listings Ratio 1	0.0	50.0	80.0	200.0	50.0	_	_
Months of Inventory <sup>2</sup>	4.0	10.0	2.8	1.9	1.5	_	_
Average Price	\$624,000	4.0%	50.4%	117.0%	64.2%	_	_
Median Price	\$624,000	4.0%	68.6%	160.0%	62.1%	_	_
Sale to List Price Ratio <sup>3</sup>	99.1	100.0	97.0	99.5	98.7	_	_
Median Days on Market	76.0	29.0	6.5	39.0	1.0	_	_

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	11	0.0%	-66.7%	-56.0%	-59.3%	0.0%	37.5%
Dollar Volume	\$5,236,300	-4.7%	-66.1%	-28.2%	-40.7%	155.8%	233.9%
New Listings	9	-60.9%	-76.9%	-74.3%	-71.0%	-52.6%	-65.4%
Active Listings 4	6	-23.1%	-49.2%	-56.8%	42.9%	-41.2%	-33.3%
Sales to New Listings Ratio 5	122.2	47.8	84.6	71.4	87.1	57.9	30.8
Months of Inventory 6	5.5	7.1	3.6	5.6	1.6	9.3	11.3
Average Price	\$476,027	-4.7%	1.7%	63.2%	45.6%	155.8%	142.8%
Median Price	\$530,000	12.8%	24.7%	114.1%	42.3%	299.1%	170.4%
Sale to List Price Ratio 7	97.6	107.2	106.1	98.2	99.7	97.0	101.2
Median Days on Market	35.0	8.0	9.0	37.0	11.0	94.0	107.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

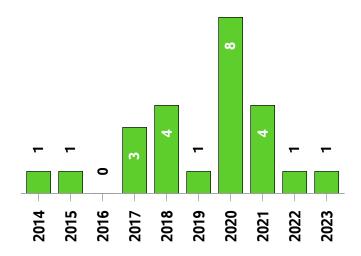
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



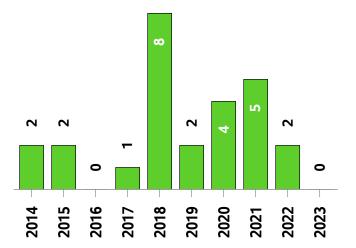
## Kincardine MLS® Townhouse Market Activity



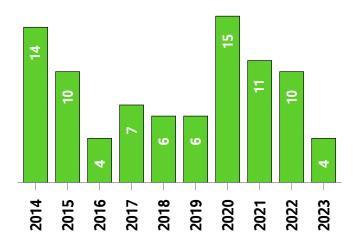
Sales Activity (October only)



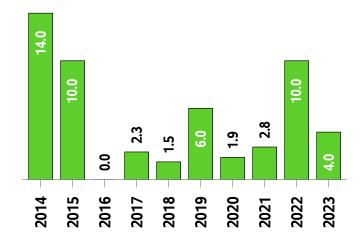
New Listings (October only)



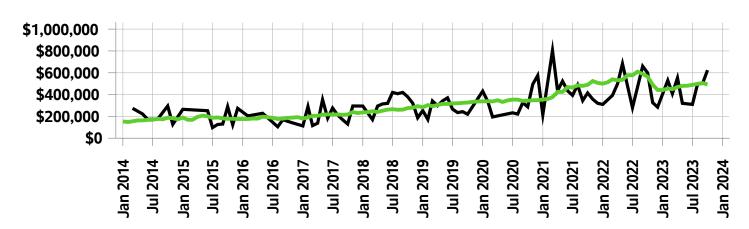
**Active Listings (October only)** 



**Months of Inventory (October only)** 



MLS® HPI Townhouse Benchmark Price and Average Price

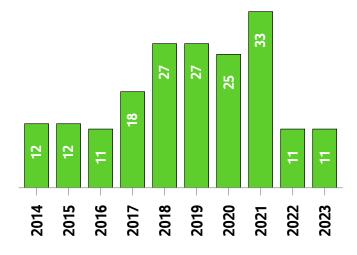




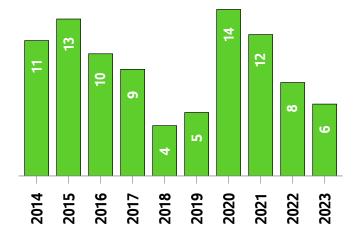
## Kincardine MLS® Townhouse Market Activity



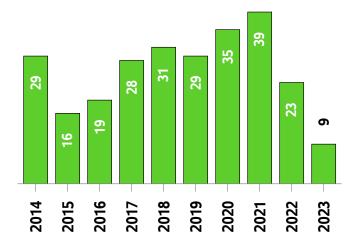




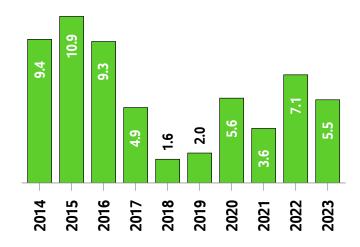
**Active Listings** ¹(October Year-to-date)



#### **New Listings (October Year-to-date)**



Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Kincardine MLS® HPI Benchmark Price



	MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$558,200	-4.2	-0.7	3.3	-3.7	36.7	79.4		
Single Family	\$568,500	-4.5	-0.9	3.0	-2.3	36.2	80.5		
One Storey	\$569,500	-7.5	-1.8	7.4	0.5	32.9	80.3		
Two Storey	\$567,700	-1.9	-0.2	-0.5	-4.6	38.9	80.7		
Townhouse	\$492,200	-2.7	0.6	5.0	-12.8	42.8	78.3		

#### MLS® HPI Benchmark Price





# **Kincardine**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Lot Size	9248
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Kincardine** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1222
Half Bathrooms	0
Heating	Forced air
Lot Size	9999
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1540
Half Bathrooms	0
Heating	Forced air
Lot Size	8798
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Kincardine** MLS® HPI Benchmark Descriptions



### Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1214
Half Bathrooms	1
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



#### Meaford (Muni) **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	10	-9.1%	-56.5%	-69.7%	-50.0%	-61.5%	-23.1%	
Dollar Volume	\$7,522,000	7.0%	-59.9%	-67.9%	-15.5%	-14.0%	129.5%	
New Listings	32	113.3%	14.3%	60.0%	52.4%	60.0%	-11.1%	
Active Listings	96	57.4%	152.6%	200.0%	62.7%	57.4%	-41.5%	
Sales to New Listings Ratio 1	31.3	73.3	82.1	165.0	95.2	130.0	36.1	
Months of Inventory 2	9.6	5.5	1.7	1.0	3.0	2.3	12.6	
Average Price	\$752,200	17.8%	-7.8%	6.0%	68.9%	123.7%	198.4%	
Median Price	\$601,000	-5.6%	-11.0%	-8.2%	55.1%	98.7%	182.2%	
Sale to List Price Ratio <sup>3</sup>	95.6	94.4	100.7	98.4	96.5	96.7	95.2	
Median Days on Market	26.0	42.0	15.0	32.0	24.5	41.0	41.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	122	-9.6%	-43.5%	-40.8%	-32.2%	-44.3%	-22.3%
Dollar Volume	\$98,504,600	-15.1%	-48.0%	-25.9%	31.4%	33.6%	131.7%
New Listings	338	19.9%	13.0%	29.5%	24.7%	10.8%	-20.5%
Active Listings 4	77	64.5%	134.9%	49.7%	34.3%	-17.5%	-57.1%
Sales to New Listings Ratio 5	36.1	47.9	72.2	78.9	66.4	71.8	36.9
Months of Inventory 6	6.3	3.5	1.5	2.5	3.2	4.3	11.4
Average Price	\$807,415	-6.0%	-7.9%	25.1%	93.8%	139.9%	198.1%
Median Price	\$680,000	-6.8%	-5.2%	23.1%	88.5%	138.6%	172.0%
Sale to List Price Ratio <sup>7</sup>	96.2	99.9	102.5	98.0	97.8	96.2	95.3
Median Days on Market	32.0	15.0	14.0	28.0	28.0	47.0	78.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

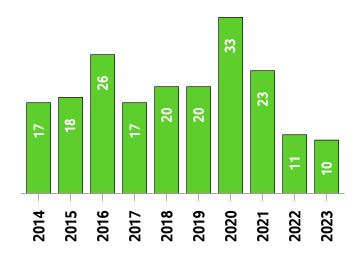
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



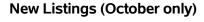
## Meaford (Muni) MLS® Residential Market Activity



Sales Activity (October only)

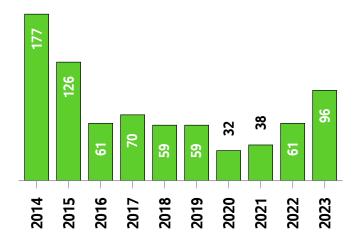


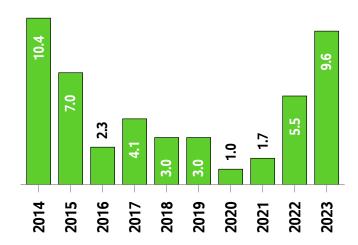
**Active Listings (October only)** 



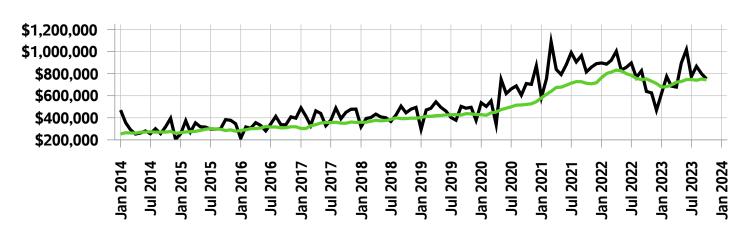


**Months of Inventory (October only)** 





MLS® HPI Composite Benchmark Price and Average Price

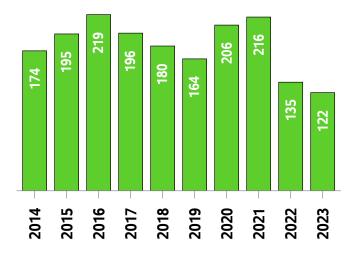




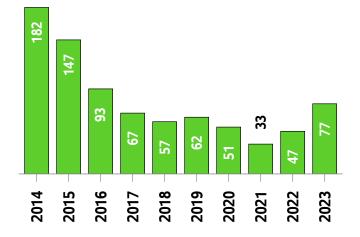
# Meaford (Muni) MLS® Residential Market Activity



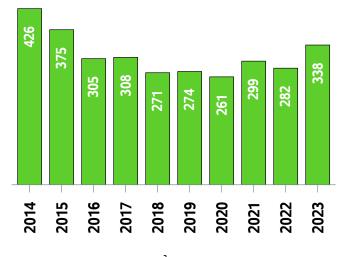
#### Sales Activity (October Year-to-date)



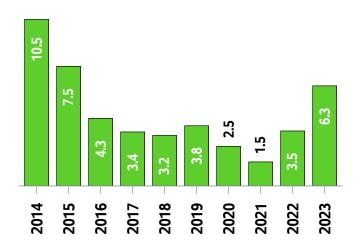
**Active Listings** ¹(October Year-to-date)



#### **New Listings (October Year-to-date)**



Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### Meaford (Muni) **MLS® Single Family Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	9	-10.0%	-57.1%	-70.0%	-55.0%	-62.5%	-25.0%	
Dollar Volume	\$7,037,000	2.9%	-60.1%	-68.5%	-21.0%	-15.9%	128.5%	
New Listings	30	100.0%	15.4%	57.9%	42.9%	50.0%	-3.2%	
Active Listings	92	58.6%	155.6%	217.2%	55.9%	55.9%	-39.1%	
Sales to New Listings Ratio 1	30.0	66.7	80.8	157.9	95.2	120.0	38.7	
Months of Inventory 2	10.2	5.8	1.7	1.0	3.0	2.5	12.6	
Average Price	\$781,889	14.3%	-7.0%	5.0%	75.6%	124.4%	204.7%	
Median Price	\$610,000	-10.7%	-16.4%	-11.5%	57.4%	101.7%	159.6%	
Sale to List Price Ratio <sup>3</sup>	95.2	93.9	100.8	98.4	96.5	96.7	95.0	
Median Days on Market	27.0	43.0	15.0	31.5	24.5	41.0	40.5	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	111	-6.7%	-44.5%	-42.2%	-33.5%	-46.4%	-26.0%
Dollar Volume	\$92,470,700	-13.0%	-48.7%	-27.4%	29.0%	29.5%	125.4%
New Listings	312	19.1%	10.6%	29.5%	20.9%	7.6%	-21.8%
Active Listings ⁴	70	59.4%	132.0%	53.2%	27.1%	-21.4%	-58.3%
Sales to New Listings Ratio 5	35.6	45.4	70.9	79.7	64.7	71.4	37.6
Months of Inventory 6	6.3	3.7	1.5	2.4	3.3	4.3	11.2
Average Price	\$833,069	-6.7%	-7.5%	25.6%	94.1%	141.6%	204.6%
Median Price	\$725,000	-6.6%	-1.0%	25.5%	95.9%	150.0%	181.6%
Sale to List Price Ratio <sup>7</sup>	96.2	99.2	102.6	97.9	97.6	96.2	95.2
Median Days on Market	32.0	15.0	14.0	28.0	28.0	47.0	78.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Meaford (Muni) MLS® Single Family Market Activity



Sales Activity (October only)

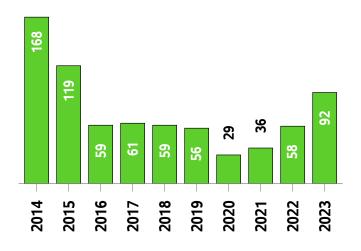


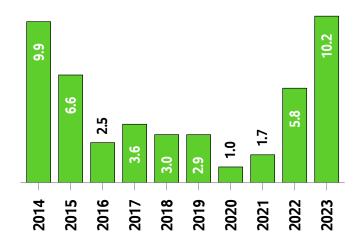
**Active Listings (October only)** 

New Listings (October only)

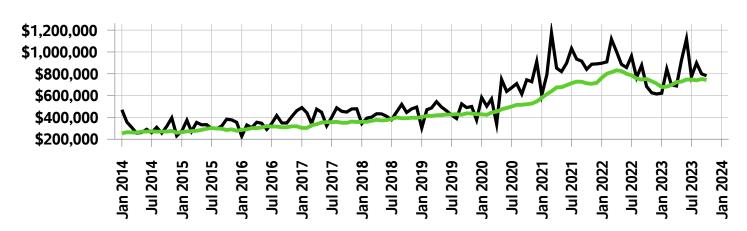


Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

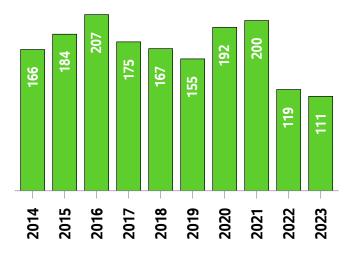




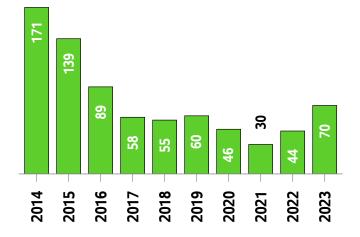
# Meaford (Muni) MLS® Single Family Market Activity



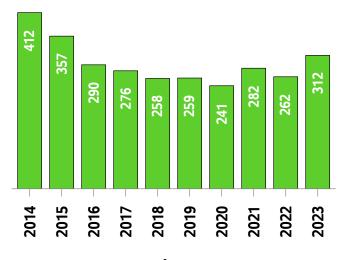
#### Sales Activity (October Year-to-date)



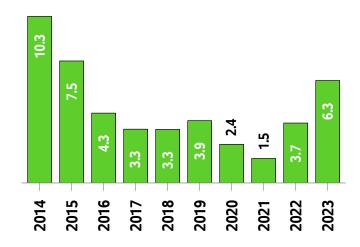
**Active Listings** ¹(October Year-to-date)



#### **New Listings (October Year-to-date)**



Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

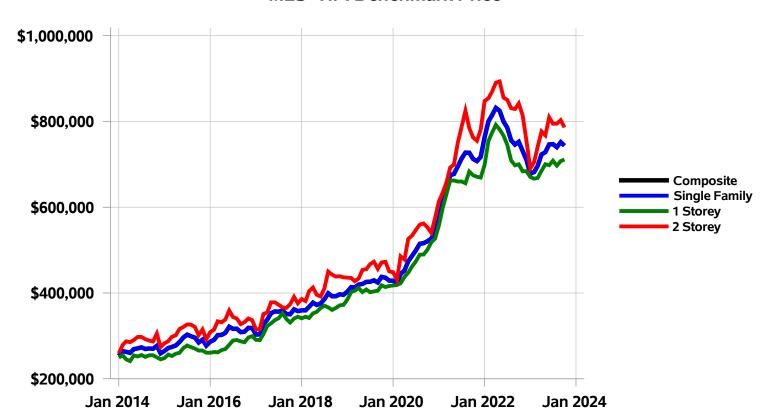


# Meaford (Muni) MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	October 2023	1 month ago	3 months 6 months 12 months 1 month ago ago 3 years ago 5 years								
Composite	\$743,500	-1.1	-0.5	2.8	-1.2	42.8	89.4				
Single Family	\$743,500	-1.1	-0.5	2.8	-1.2	42.8	89.4				
One Storey	\$711,300	0.5	0.4	3.8	1.6	42.0	94.8				
Two Storey	\$786,100	-2.1	-1.1	1.2	-6.6	42.1	79.4				

#### MLS® HPI Benchmark Price





# Meaford (Muni) MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1537
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1537
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	59895
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Meaford (Muni) MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	64820
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1932
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	49735
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### Minto **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	5	-16.7%	-72.2%	-75.0%	-50.0%	-54.5%	-72.2%	
Dollar Volume	\$2,637,500	-17.1%	-76.4%	-70.3%	-22.7%	-20.7%	4.8%	
New Listings	18	0.0%	20.0%	38.5%	80.0%	125.0%	-35.7%	
Active Listings	46	27.8%	206.7%	475.0%	-2.1%	58.6%	-51.1%	
Sales to New Listings Ratio 1	27.8	33.3	120.0	153.8	100.0	137.5	64.3	
Months of Inventory <sup>2</sup>	9.2	6.0	0.8	0.4	4.7	2.6	5.2	
Average Price	\$527,500	-0.5%	-15.0%	18.8%	54.5%	74.4%	277.3%	
Median Price	\$487,500	-15.6%	-14.5%	24.6%	47.8%	95.0%	261.1%	
Sale to List Price Ratio <sup>3</sup>	97.1	94.7	101.7	100.8	97.3	97.8	92.5	
Median Days on Market	33.0	57.5	20.0	19.0	54.5	57.0	87.0	

		Compared to <sup>6</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	82	-1.2%	-37.4%	-33.3%	-5.7%	-36.4%	-1.2%
Dollar Volume	\$49,371,455	-9.6%	-35.0%	-8.3%	79.3%	56.3%	180.4%
New Listings	158	-2.5%	-4.2%	26.4%	20.6%	6.8%	-25.8%
Active Listings 4	36	43.5%	89.4%	58.2%	11.9%	-24.9%	-56.5%
Sales to New Listings Ratio 5	51.9	51.2	79.4	98.4	66.4	87.2	39.0
Months of Inventory 6	4.3	3.0	1.4	1.8	3.7	3.7	9.9
Average Price	\$602,091	-8.5%	3.8%	37.5%	90.2%	145.9%	183.8%
Median Price	\$567,500	-6.2%	2.3%	45.5%	89.9%	155.1%	234.6%
Sale to List Price Ratio 7	98.2	104.7	104.2	99.7	98.7	97.3	94.5
Median Days on Market	26.5	13.0	10.0	26.0	28.0	46.0	55.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

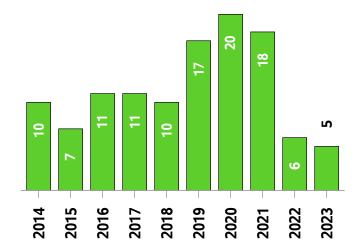
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### Minto **MLS® Residential Market Activity**



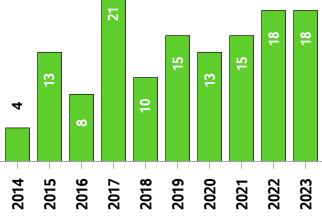
Sales Activity (October only)



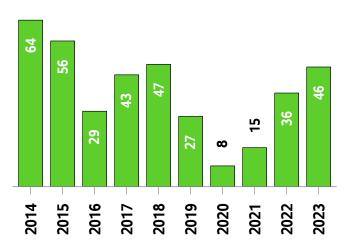
**Active Listings (October only)** 



**New Listings (October only)** 

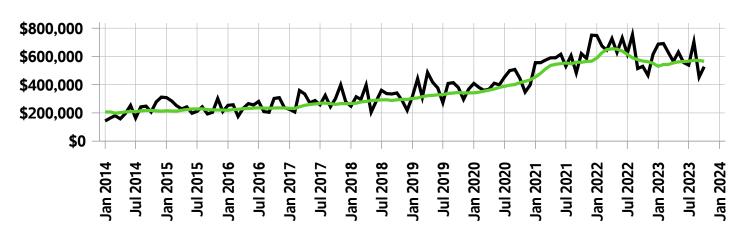


Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

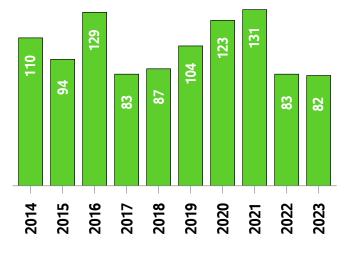




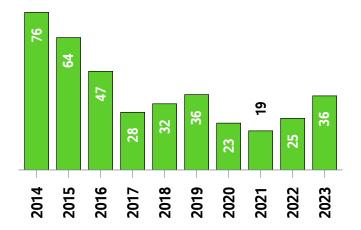
## Minto MLS® Residential Market Activity

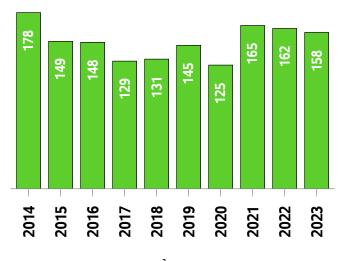


#### Sales Activity (October Year-to-date)

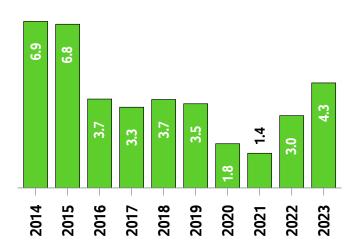


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Minto **MLS® Single Family Market Activity**



		Compared to <sup>8</sup>							
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013		
Sales Activity	5	0.0%	-70.6%	-64.3%	-37.5%	-50.0%	-72.2%		
Dollar Volume	\$2,637,500	5.1%	-75.0%	-60.3%	-3.3%	-16.5%	4.8%		
New Listings	17	-5.6%	30.8%	41.7%	88.9%	142.9%	-37.0%		
Active Listings	43	19.4%	258.3%	437.5%	10.3%	79.2%	-53.3%		
Sales to New Listings Ratio 1	29.4	27.8	130.8	116.7	88.9	142.9	66.7		
Months of Inventory <sup>2</sup>	8.6	7.2	0.7	0.6	4.9	2.4	5.1		
Average Price	\$527,500	5.1%	-15.0%	11.1%	54.7%	67.1%	277.3%		
Median Price	\$487,500	-15.2%	-14.5%	18.9%	50.6%	74.1%	261.1%		
Sale to List Price Ratio <sup>3</sup>	97.1	94.1	101.8	98.8	96.3	97.9	92.5		
Median Days on Market	33.0	66.0	17.0	21.0	37.0	57.0	87.0		

		Compared to <sup>8</sup>						
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	77	-1.3%	-37.4%	-24.5%	-1.3%	-38.4%	-4.9%	
Dollar Volume	\$46,916,455	-9.9%	-34.6%	1.8%	81.5%	51.9%	168.5%	
New Listings	150	-3.2%	-1.3%	44.2%	31.6%	6.4%	-27.2%	
Active Listings 4	34	39.3%	116.6%	84.8%	17.6%	-17.3%	-56.5%	
Sales to New Listings Ratio 5	51.3	50.3	80.9	98.1	68.4	88.7	39.3	
Months of Inventory 6	4.4	3.1	1.3	1.8	3.7	3.3	9.6	
Average Price	\$609,305	-8.8%	4.4%	34.8%	83.9%	146.6%	182.5%	
Median Price	\$570,000	-6.9%	1.6%	37.4%	87.6%	154.5%	236.1%	
Sale to List Price Ratio <sup>7</sup>	98.2	104.7	104.5	98.8	98.3	97.4	94.5	
Median Days on Market	27.0	12.5	10.0	26.0	29.0	46.0	55.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

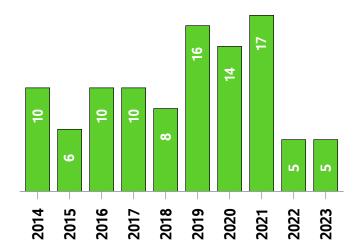
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



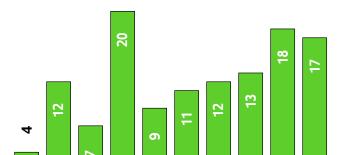
## Minto MLS® Single Family Market Activity



Sales Activity (October only)



**Active Listings (October only)** 



**New Listings (October only)** 

**Months of Inventory (October only)** 

2018

2017

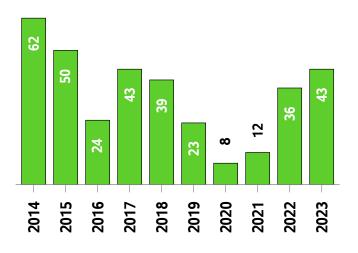
2019

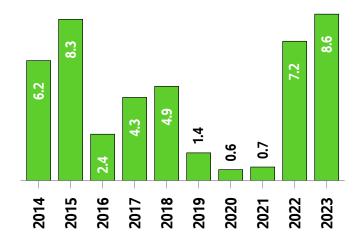
2020

2021

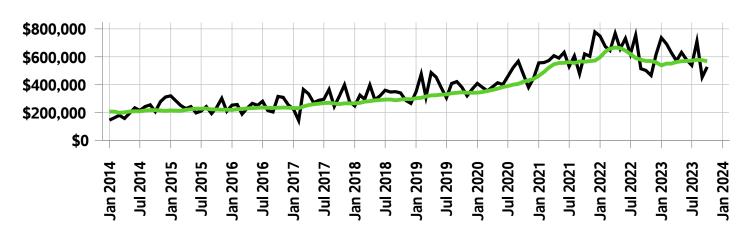
2022

2016





MLS® HPI Single Family Benchmark Price and Average Price

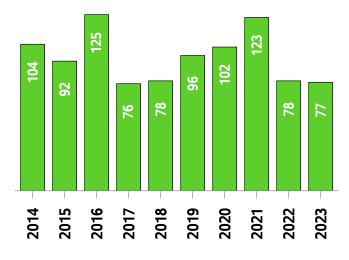




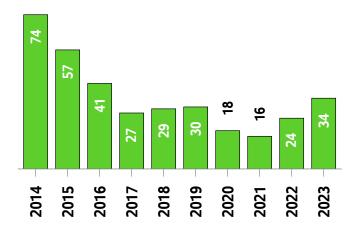
## Minto MLS® Single Family Market Activity

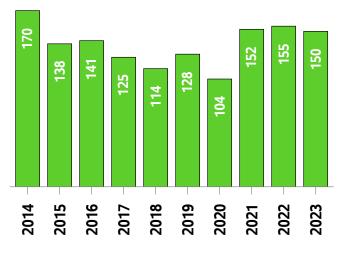


### Sales Activity (October Year-to-date)

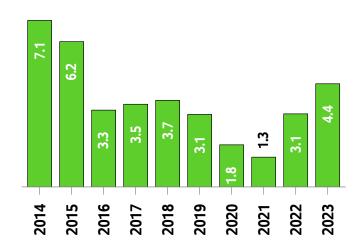


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Minto **MLS® Townhouse Market Activity**



		Compared to <sup>8</sup>							
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013		
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	_	_		
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_		
New Listings	1	_	_	0.0%	_	_	_		
Active Listings	3	_	200.0%	_	-57.1%	-25.0%	_		
Sales to New Listings Ratio 1	0.0	_	_	500.0	_	_	_		
Months of Inventory <sup>2</sup>	0.0	_	1.0	_	3.5	_	_		
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_		
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_		
Sale to List Price Ratio <sup>3</sup>	0.0	97.8	100.0	104.7	101.3	_	_		
Median Days on Market	0.0	49.0	201.0	21.0	73.5	_	<u> </u>		

		Compared to °						
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	4	33.3%	-33.3%	-78.9%	33.3%	300.0%	_	
Dollar Volume	\$2,205,000	19.8%	-26.8%	-68.9%	159.1%	638.0%	_	
New Listings	6	20.0%	-25.0%	-68.4%	-40.0%	200.0%	200.0%	
Active Listings 4	2	116.7%	-30.4%	-51.3%	-66.7%	-59.1%	95.0%	
Sales to New Listings Ratio 5	66.7	60.0	75.0	100.0	30.0	50.0	_	
Months of Inventory 6	5.4	3.3	5.2	2.3	21.7	53.0	_	
Average Price	\$551,250	-10.1%	9.9%	47.5%	94.3%	84.5%	_	
Median Price	\$532,500	-18.1%	-0.4%	40.2%	60.5%	78.2%	_	
Sale to List Price Ratio <sup>7</sup>	96.4	102.5	100.8	104.4	100.9	105.2		
Median Days on Market	46.5	20.0	25.0	36.0	72.0	392.0		

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

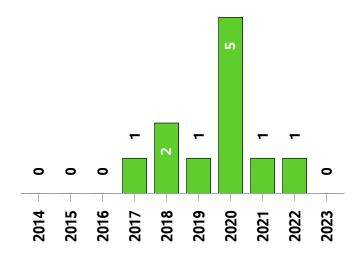
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



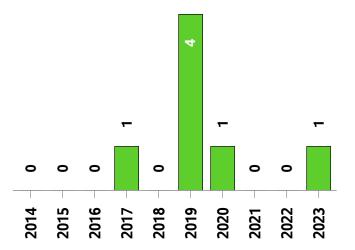
## Minto MLS® Townhouse Market Activity



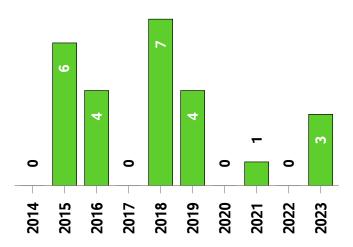
Sales Activity (October only)



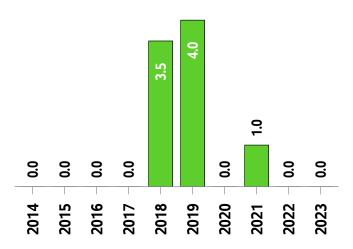
**New Listings (October only)** 



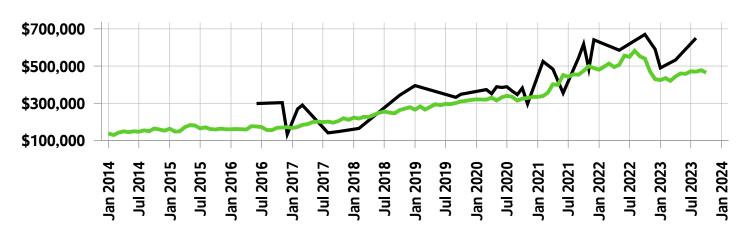
**Active Listings (October only)** 



Months of Inventory (October only)



MLS® HPI Townhouse Benchmark Price and Average Price

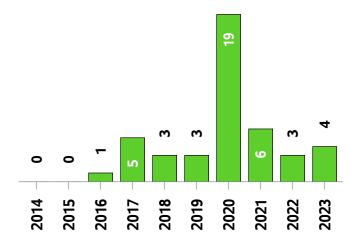




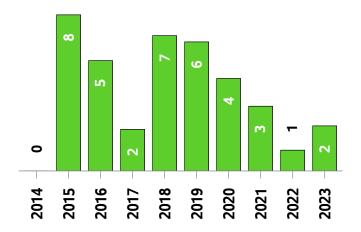
## Minto MLS® Townhouse Market Activity

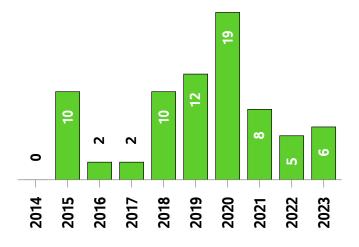




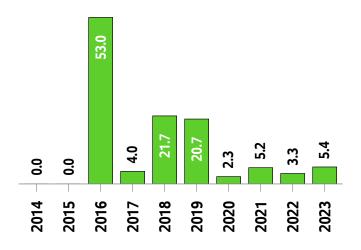


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

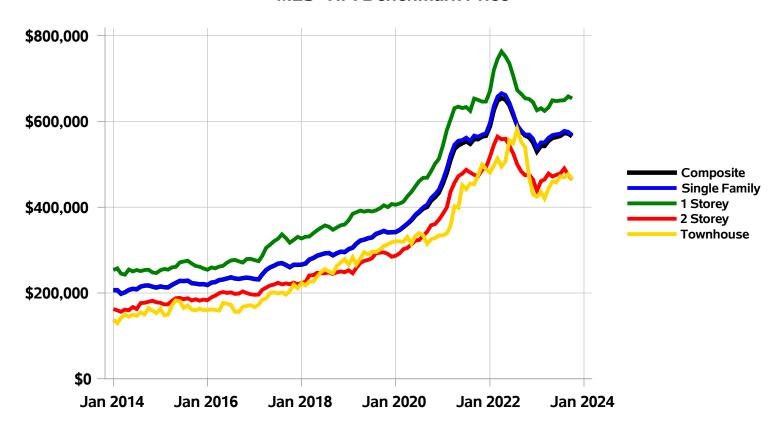


# **Minto**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$565,400	-1.1	-0.2	1.9	-0.4	36.2	93.2		
Single Family	\$568,400	-1.3	-0.5	1.1	-0.2	34.9	93.8		
One Storey	\$653,600	-0.7	0.7	3.3	-0.1	35.1	85.3		
Two Storey	\$464,200	-2.3	-3.0	-3.0	-2.2	29.7	86.9		
Townhouse	\$464,600	-2.7	-1.6	4.7	-13.9	42.9	76.5		

### MLS® HPI Benchmark Price





# Minto MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8713
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Minto MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1590
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9505
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Minto **MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



### **Northern Bruce Peninsula MLS® Residential Market Activity**



		Compared to °							
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013		
Sales Activity	5	-58.3%	-61.5%	-77.3%	-54.5%	-78.3%	-28.6%		
Dollar Volume	\$2,973,116	-63.1%	-67.4%	-75.8%	-48.1%	-51.4%	85.0%		
New Listings	17	13.3%	30.8%	30.8%	30.8%	88.9%	142.9%		
Active Listings	95	33.8%	280.0%	458.8%	72.7%	-3.1%	-35.8%		
Sales to New Listings Ratio 1	29.4	80.0	100.0	169.2	84.6	255.6	100.0		
Months of Inventory 2	19.0	5.9	1.9	0.8	5.0	4.3	21.1		
Average Price	\$594,623	-11.5%	-15.3%	6.3%	14.2%	123.5%	158.9%		
Median Price	\$595,000	8.2%	-16.8%	47.0%	32.2%	124.5%	164.4%		
Sale to List Price Ratio <sup>3</sup>	95.1	91.5	99.0	97.4	99.8	92.2	95.3		
Median Days on Market	92.0	58.5	15.0	19.0	74.0	136.0	151.0		

		Compared to °						
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	105	-3.7%	-21.1%	-33.5%	-18.0%	-42.0%	10.5%	
Dollar Volume	\$72,300,953	-13.3%	-19.1%	-3.6%	0.8%	46.4%	180.9%	
New Listings	271	13.4%	53.1%	57.6%	50.6%	15.3%	30.9%	
Active Listings 4	77	41.5%	218.6%	94.7%	38.2%	-38.4%	-53.0%	
Sales to New Listings Ratio 5	38.7	45.6	75.1	91.9	71.1	77.0	45.9	
Months of Inventory 6	7.3	5.0	1.8	2.5	4.4	6.9	17.3	
Average Price	\$688,581	-10.0%	2.5%	45.1%	22.9%	152.4%	154.1%	
Median Price	\$595,000	-13.1%	-5.4%	45.1%	71.2%	128.8%	147.9%	
Sale to List Price Ratio <sup>7</sup>	96.1	97.6	102.2	98.1	98.4	94.5	94.8	
Median Days on Market	34.0	27.0	13.0	25.0	42.5	105.0	81.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

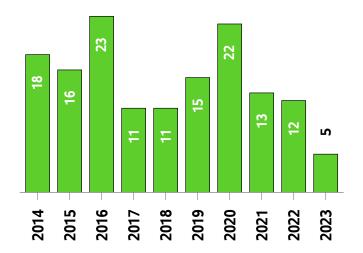
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Northern Bruce Peninsula MLS® Residential Market Activity

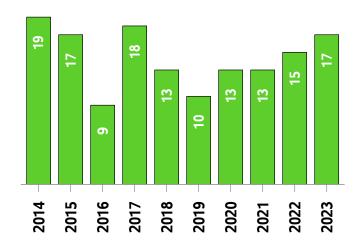


Sales Activity (October only)

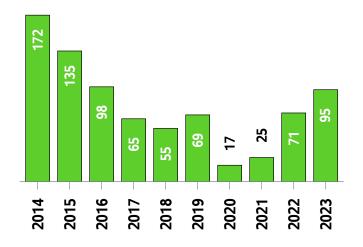


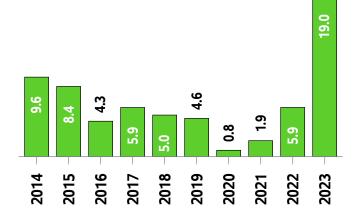
**Active Listings (October only)** 

**New Listings (October only)** 

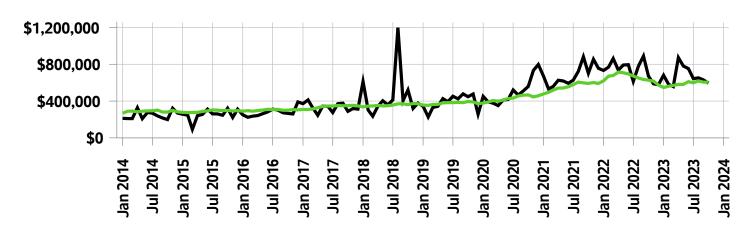


Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

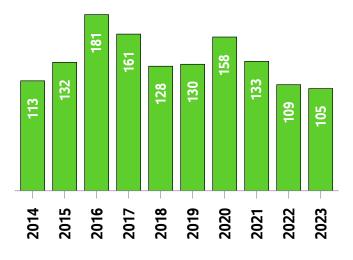




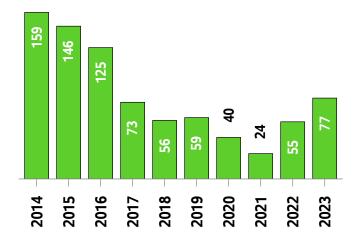
# Northern Bruce Peninsula MLS® Residential Market Activity

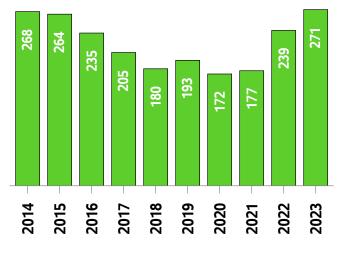


#### Sales Activity (October Year-to-date)

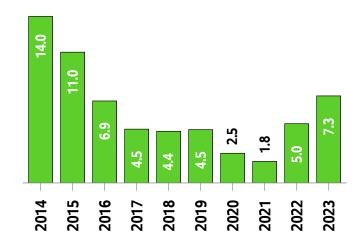


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Northern Bruce Peninsula MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	5	-58.3%	-61.5%	-77.3%	-54.5%	-78.3%	-28.6%
Dollar Volume	\$2,973,116	-63.1%	-67.4%	-75.8%	-48.1%	-51.4%	85.0%
New Listings	17	13.3%	30.8%	30.8%	30.8%	88.9%	142.9%
Active Listings	94	34.3%	276.0%	452.9%	70.9%	-1.1%	-35.6%
Sales to New Listings Ratio 1	29.4	80.0	100.0	169.2	84.6	255.6	100.0
Months of Inventory 2	18.8	5.8	1.9	0.8	5.0	4.1	20.9
Average Price	\$594,623	-11.5%	-15.3%	6.3%	14.2%	123.5%	158.9%
Median Price	\$595,000	8.2%	-16.8%	47.0%	32.2%	124.5%	164.4%
Sale to List Price Ratio <sup>3</sup>	95.1	91.5	99.0	97.4	99.8	92.2	95.3
Median Days on Market	92.0	58.5	15.0	19.0	74.0	136.0	151.0

		Compared to <sup>6</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	105	-3.7%	-21.1%	-33.5%	-17.3%	-40.0%	11.7%
Dollar Volume	\$72,300,953	-13.3%	-19.1%	-3.6%	0.9%	48.8%	181.5%
New Listings	270	13.4%	52.5%	57.0%	50.0%	17.4%	32.4%
Active Listings 4	77	42.5%	217.4%	93.9%	38.1%	-36.9%	-52.6%
Sales to New Listings Ratio 5	38.9	45.8	75.1	91.9	70.6	76.1	46.1
Months of Inventory 6	7.3	4.9	1.8	2.5	4.4	7.0	17.2
Average Price	\$688,581	-10.0%	2.5%	45.1%	22.1%	148.0%	152.0%
Median Price	\$595,000	-13.1%	-5.4%	45.1%	70.0%	124.5%	144.9%
Sale to List Price Ratio <sup>7</sup>	96.1	97.6	102.2	98.1	98.5	94.6	94.9
Median Days on Market	34.0	27.0	13.0	25.0	42.0	104.0	81.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

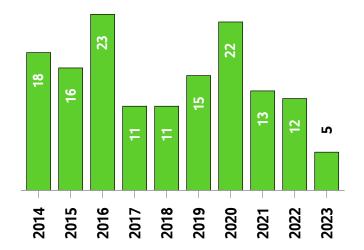
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# Northern Bruce Peninsula MLS® Single Family Market Activity

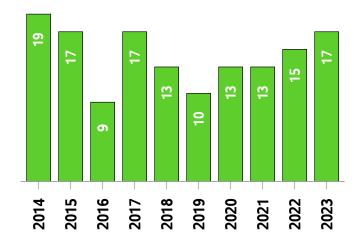


Sales Activity (October only)

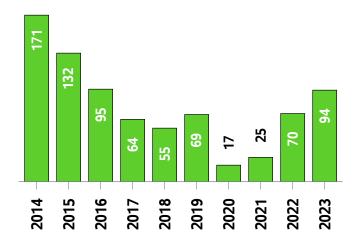


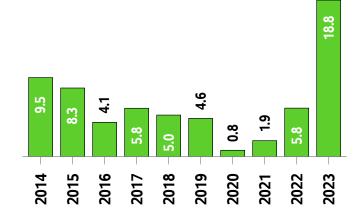
**Active Listings (October only)** 

**New Listings (October only)** 

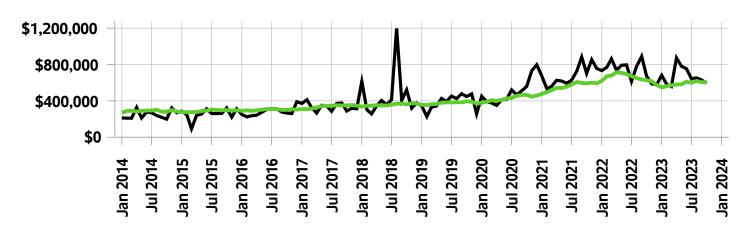


Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

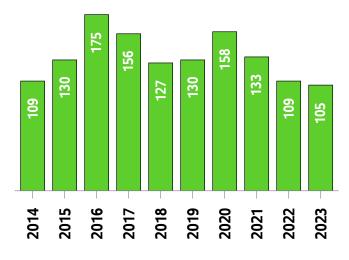




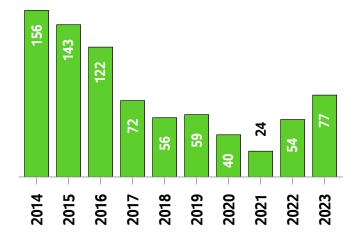
# Northern Bruce Peninsula MLS® Single Family Market Activity



#### Sales Activity (October Year-to-date)

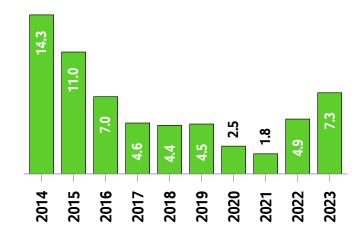


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Northern Bruce Peninsula MLS® HPI Benchmark Price



	MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$606,600	0.2	1.3	4.3	-3.3	29.9	68.3				
Single Family	\$606,600	0.2	1.3	4.3	-3.3	29.9	68.3				
One Storey	\$551,700	1.5	2.0	8.0	-1.5	25.6	77.9				
Two Storey	\$691,500	-1.2	0.1	0.2	-4.5	37.0	55.9				

### MLS® HPI Benchmark Price





# **Northern Bruce Peninsula** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	27888
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **Northern Bruce Peninsula** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1179
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	24608
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	0
Lot Size	32544
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



### **Owen Sound MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	17	-29.2%	-46.9%	-48.5%	-48.5%	-48.5%	-29.2%
Dollar Volume	\$9,264,900	-10.2%	-46.4%	-31.4%	6.5%	16.6%	94.5%
New Listings	40	-11.1%	33.3%	14.3%	81.8%	37.9%	42.9%
Active Listings	92	-7.1%	109.1%	283.3%	73.6%	-17.9%	-45.2%
Sales to New Listings Ratio 1	42.5	53.3	106.7	94.3	150.0	113.8	85.7
Months of Inventory 2	5.4	4.1	1.4	0.7	1.6	3.4	7.0
Average Price	\$544,994	26.8%	0.9%	33.2%	106.8%	126.4%	174.6%
Median Price	\$495,000	17.9%	-1.0%	26.9%	94.1%	120.0%	126.3%
Sale to List Price Ratio <sup>3</sup>	96.6	95.5	99.7	100.8	97.1	96.6	94.5
Median Days on Market	17.0	27.5	19.5	14.0	22.0	45.0	78.0

		Compared to <sup>6</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	216	-12.9%	-34.9%	-25.3%	-30.1%	-31.4%	-3.6%
Dollar Volume	\$104,371,149	-22.4%	-35.2%	-0.2%	22.9%	42.2%	131.9%
New Listings	352	-21.1%	-13.3%	10.3%	-2.8%	-20.0%	-24.9%
Active Listings ⁴	73	1.1%	91.1%	66.9%	5.8%	-48.1%	-61.3%
Sales to New Listings Ratio 5	61.4	55.6	81.8	90.6	85.4	71.6	47.8
Months of Inventory 6	3.4	2.9	1.1	1.5	2.2	4.4	8.4
Average Price	\$483,200	-10.9%	-0.4%	33.6%	75.9%	107.4%	140.5%
Median Price	\$463,500	-10.7%	2.5%	37.3%	78.3%	115.6%	137.4%
Sale to List Price Ratio 7	96.5	101.3	102.9	98.6	97.5	96.3	95.0
Median Days on Market	28.5	12.0	11.0	19.0	22.0	39.0	68.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

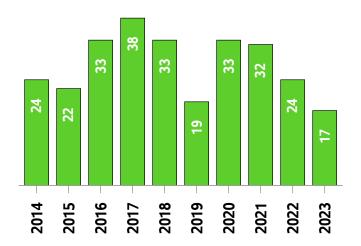
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



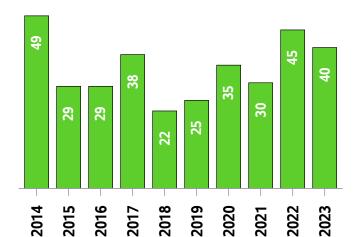
# Owen Sound MLS® Residential Market Activity



Sales Activity (October only)

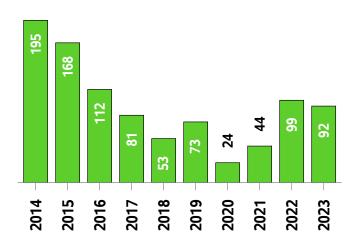


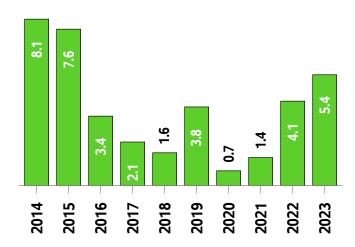
**Active Listings (October only)** 



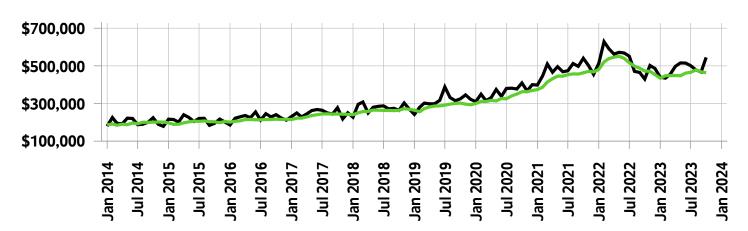
**New Listings (October only)** 

**Months of Inventory (October only)** 





MLS® HPI Composite Benchmark Price and Average Price





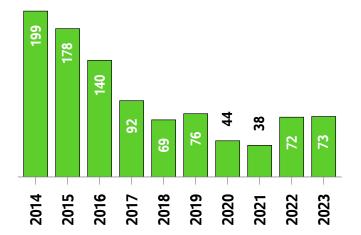
## Owen Sound MLS® Residential Market Activity

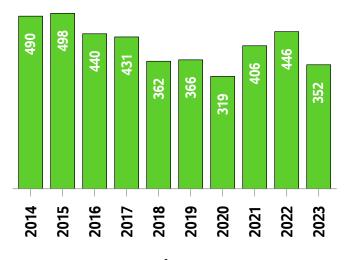


#### Sales Activity (October Year-to-date)

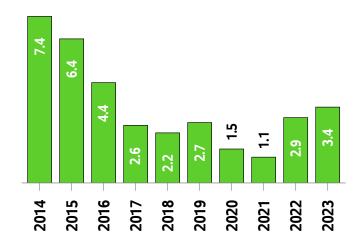


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Owen Sound MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	15	-16.7%	-44.4%	-42.3%	-48.3%	-53.1%	-25.0%
Dollar Volume	\$8,531,900	4.6%	-41.2%	-24.2%	11.0%	10.2%	103.3%
New Listings	33	-10.8%	26.9%	10.0%	65.0%	26.9%	26.9%
Active Listings	79	-2.5%	163.3%	295.0%	132.4%	9.7%	-45.9%
Sales to New Listings Ratio 1	45.5	48.6	103.8	86.7	145.0	123.1	76.9
Months of Inventory 2	5.3	4.5	1.1	0.8	1.2	2.3	7.3
Average Price	\$568,793	25.5%	5.8%	31.4%	114.6%	135.0%	171.0%
Median Price	\$505,000	13.8%	1.0%	26.3%	95.0%	122.5%	124.9%
Sale to List Price Ratio <sup>3</sup>	96.7	95.0	100.0	101.1	97.2	96.5	94.1
Median Days on Market	16.0	26.0	19.0	12.5	22.0	43.5	86.5

		Compared to <sup>6</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	172	-17.7%	-39.6%	-28.9%	-34.6%	-38.6%	-6.5%
Dollar Volume	\$86,858,749	-26.8%	-38.9%	-4.1%	18.3%	28.8%	129.2%
New Listings	284	-23.7%	-15.2%	6.0%	-10.7%	-26.2%	-29.9%
Active Listings 4	58	8.3%	107.9%	74.5%	30.0%	-43.1%	-62.7%
Sales to New Listings Ratio 5	60.6	56.2	85.1	90.3	82.7	72.7	45.4
Months of Inventory 6	3.3	2.5	1.0	1.4	1.7	3.6	8.4
Average Price	\$504,993	-11.0%	1.3%	34.9%	80.8%	109.7%	145.2%
Median Price	\$479,950	-11.6%	1.0%	38.6%	79.4%	116.7%	136.4%
Sale to List Price Ratio <sup>7</sup>	97.0	101.9	103.1	98.6	97.5	96.3	94.9
Median Days on Market	23.0	11.0	11.0	19.0	20.0	39.0	69.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

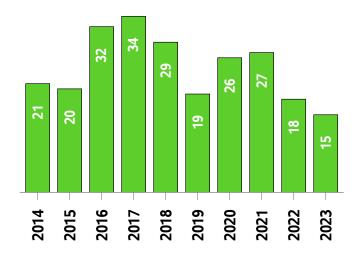
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Owen Sound MLS® Single Family Market Activity



Sales Activity (October only)



**Active Listings (October only)** 



**New Listings (October only)** 

**Months of Inventory (October only)** 

2018

2019

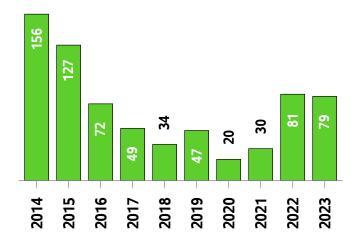
2020

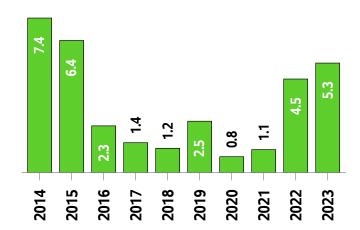
2021

2022

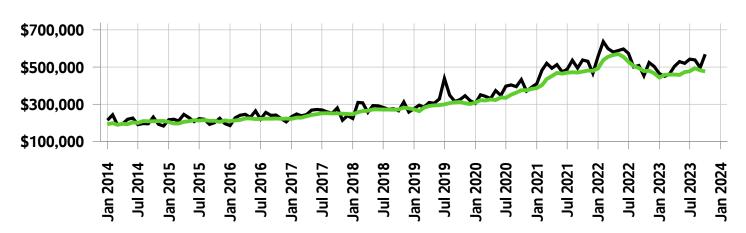
2016

2017





MLS® HPI Single Family Benchmark Price and Average Price

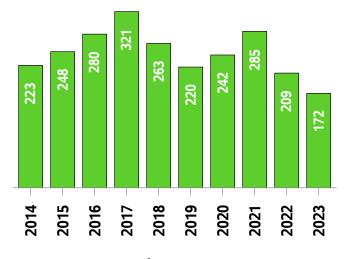




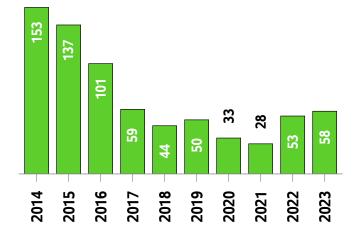
## Owen Sound MLS® Single Family Market Activity

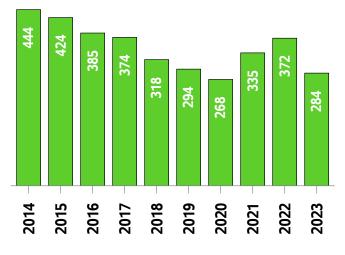


#### Sales Activity (October Year-to-date)

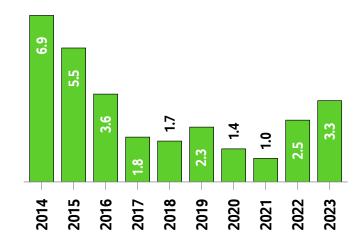


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Owen Sound MLS® Townhouse Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	2	-50.0%	_	-33.3%	100.0%	_	0.0%
Dollar Volume	\$733,000	-45.6%	_	-26.0%	318.9%	_	228.1%
New Listings	1	-75.0%	-50.0%	-66.7%	_	0.0%	_
Active Listings	4	-20.0%	-55.6%	300.0%	-20.0%	33.3%	-63.6%
Sales to New Listings Ratio 1	200.0	100.0	_	100.0	_	_	_
Months of Inventory 2	2.0	1.3	_	0.3	5.0	_	5.5
Average Price	\$366,500	8.9%	_	10.9%	109.4%	_	228.1%
Median Price	\$366,500	4.1%	_	7.8%	109.4%	_	228.1%
Sale to List Price Ratio <sup>3</sup>	96.1	96.3	_	97.3	97.3	_	96.5
Median Days on Market	67.5	31.0	_	16.0	21.0	_	44.5

		Compared to °					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	15	7.1%	-28.6%	-40.0%	-16.7%	-11.8%	-6.3%
Dollar Volume	\$6,113,500	6.9%	-21.4%	-15.3%	64.7%	104.8%	125.7%
New Listings	23	-8.0%	-36.1%	-11.5%	-8.0%	21.1%	-20.7%
Active Listings ⁴	4	-48.8%	-36.3%	22.9%	-8.5%	34.4%	-69.1%
Sales to New Listings Ratio 5	65.2	56.0	58.3	96.2	72.0	89.5	55.2
Months of Inventory 6	2.9	6.0	3.2	1.4	2.6	1.9	8.7
Average Price	\$407,567	-0.2%	10.0%	41.1%	97.6%	132.1%	140.7%
Median Price	\$374,000	-4.7%	8.4%	36.0%	91.8%	126.7%	115.9%
Sale to List Price Ratio <sup>7</sup>	95.9	101.0	103.9	98.7	97.5	97.0	96.7
Median Days on Market	41.0	15.0	11.0	17.0	22.5	29.0	52.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

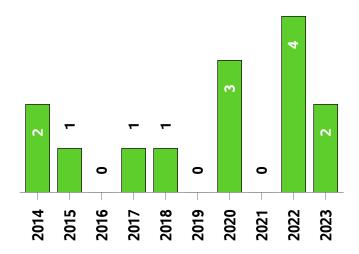
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Owen Sound MLS® Townhouse Market Activity

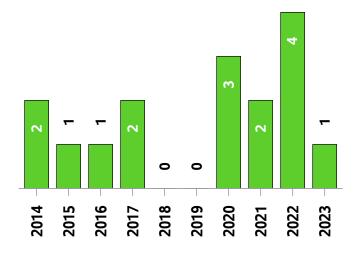


Sales Activity (October only)

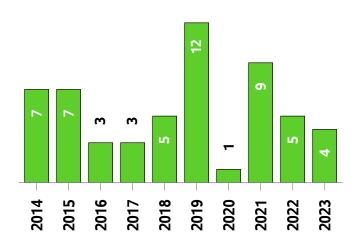


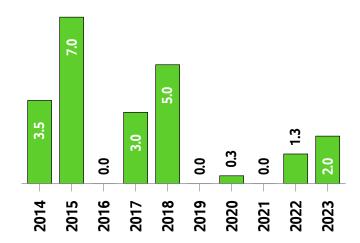
**Active Listings (October only)** 

**New Listings (October only)** 

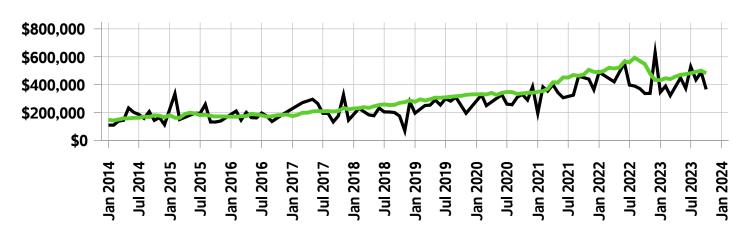


**Months of Inventory (October only)** 





MLS® HPI Townhouse Benchmark Price and Average Price

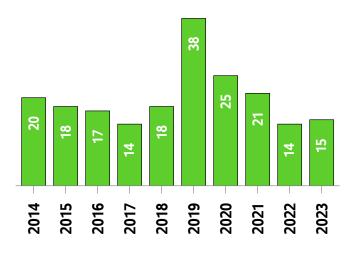




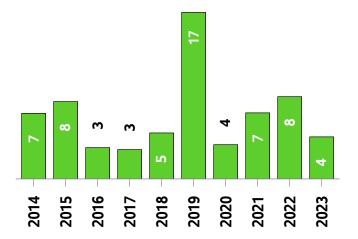
## Owen Sound MLS® Townhouse Market Activity

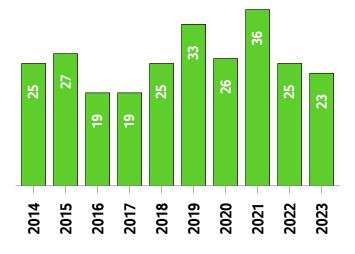




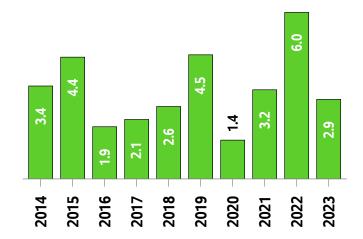


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Owen Sound MLS® Apartment Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	6	50.0%	200.0%	200.0%	200.0%	200.0%	200.0%
Active Listings	9	-30.8%	80.0%	200.0%	-35.7%	-75.7%	-18.2%
Sales to New Listings Ratio 1	0.0	50.0	250.0	200.0	150.0	50.0	100.0
Months of Inventory 2	0.0	6.5	1.0	0.8	4.7	37.0	5.5
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	97.5	97.9	101.9	96.4	100.0	96.1
Median Days on Market	0.0	100.5	48.0	19.0	22.0	561.0	40.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	26	8.3%	8.3%	23.8%	-7.1%	62.5%	23.8%
Dollar Volume	\$10,676,400	6.2%	-0.7%	63.5%	37.9%	267.9%	148.3%
New Listings	41	-14.6%	28.1%	70.8%	115.8%	20.6%	28.1%
Active Listings ⁴	10	2.0%	128.9%	49.3%	-47.4%	-70.8%	-44.3%
Sales to New Listings Ratio 5	63.4	50.0	75.0	87.5	147.4	47.1	65.6
Months of Inventory 6	4.0	4.2	1.9	3.3	7.0	22.1	8.8
Average Price	\$410,631	-2.0%	-8.3%	32.1%	48.6%	126.4%	100.5%
Median Price	\$355,600	-1.2%	-14.9%	9.4%	34.5%	116.0%	66.9%
Sale to List Price Ratio <sup>7</sup>	95.9	97.2	100.1	99.0	97.9	96.5	96.0
Median Days on Market	52.0	37.0	13.0	29.0	156.5	58.5	134.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Owen Sound MLS® Apartment Market Activity

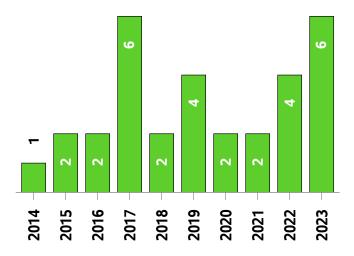


Sales Activity (October only)

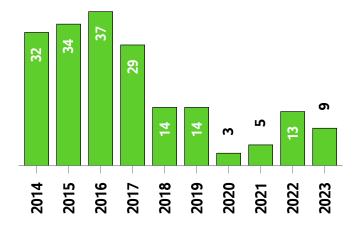


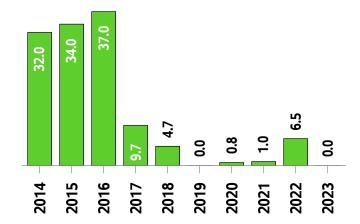
**Active Listings (October only)** 

**New Listings (October only)** 

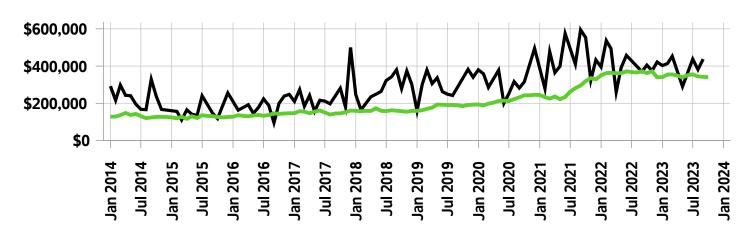


Months of Inventory (October only)





MLS® HPI Apartment Benchmark Price and Average Price

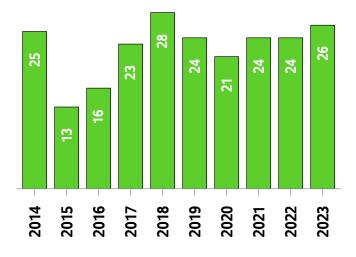




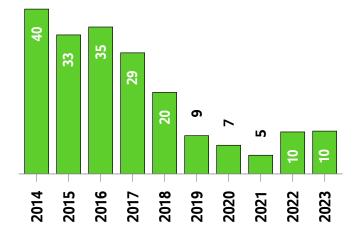
# Owen Sound MLS® Apartment Market Activity

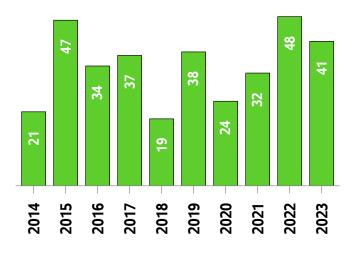


#### Sales Activity (October Year-to-date)

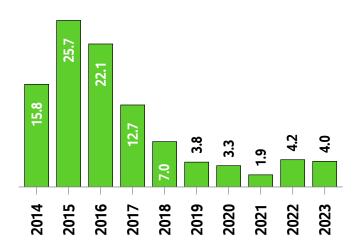


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

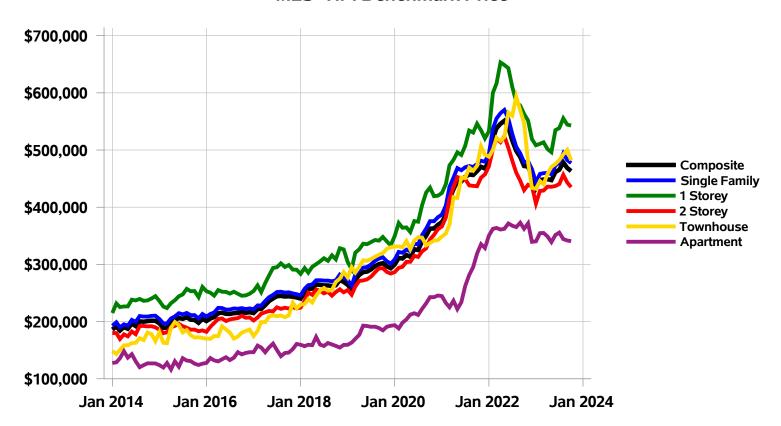


## Owen Sound MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$463,200	-1.1	-0.5	3.2	-1.9	27.7	75.8
Single Family	\$477,100	-1.1	-0.1	3.7	-0.3	27.0	75.4
One Storey	\$542,900	-0.3	0.9	8.2	-3.6	25.0	75.8
Two Storey	\$435,100	-1.8	-1.2	-0.2	1.2	26.6	72.9
Townhouse	\$481,800	-3.7	-0.1	5.2	-12.0	42.8	78.9
Apartment	\$340,700	-0.3	-4.2	-2.4	-6.0	40.3	116.3

### MLS® HPI Benchmark Price





# Owen Sound MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1252
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6197
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Owen Sound MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1134
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6687
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5940
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Owen Sound MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1097
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1011
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



#### Saugeen Shores **MLS® Residential Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	13	-23.5%	-63.9%	-70.5%	-31.6%	-59.4%	-7.1%
Dollar Volume	\$10,155,000	-31.4%	-60.4%	-61.4%	44.6%	3.2%	158.8%
New Listings	43	2.4%	79.2%	26.5%	65.4%	10.3%	59.3%
Active Listings	131	22.4%	114.8%	26.0%	39.4%	3.1%	-36.4%
Sales to New Listings Ratio 1	30.2	40.5	150.0	129.4	73.1	82.1	51.9
Months of Inventory 2	10.1	6.3	1.7	2.4	4.9	4.0	14.7
Average Price	\$781,154	-10.3%	9.6%	30.6%	111.3%	154.0%	178.7%
Median Price	\$688,000	-14.0%	-2.8%	38.7%	91.1%	151.6%	183.3%
Sale to List Price Ratio <sup>3</sup>	95.0	98.0	104.8	100.8	99.5	97.7	96.9
Median Days on Market	21.0	16.0	41.5	30.0	20.0	28.5	94.0

		Compared to <sup>a</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	210	-6.7%	-27.6%	-36.2%	-18.3%	-34.0%	15.4%
Dollar Volume	\$145,055,374	-16.5%	-29.3%	-14.4%	39.6%	41.2%	183.9%
New Listings	382	-3.8%	10.1%	-11.0%	9.1%	-13.0%	-10.7%
Active Listings 4	122	44.4%	62.5%	-14.3%	37.8%	-18.4%	-43.3%
Sales to New Listings Ratio 5	55.0	56.7	83.6	76.7	73.4	72.4	42.5
Months of Inventory 6	5.8	3.7	2.6	4.3	3.4	4.7	11.8
Average Price	\$690,740	-10.5%	-2.4%	34.1%	70.9%	113.8%	146.0%
Median Price	\$665,250	-11.3%	0.6%	44.0%	79.8%	131.0%	166.1%
Sale to List Price Ratio 7	97.9	103.5	105.5	99.1	99.3	96.5	95.6
Median Days on Market	34.5	14.0	15.0	41.0	28.0	65.0	74.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



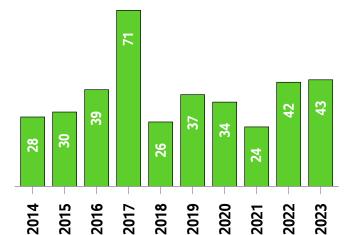
## Saugeen Shores MLS® Residential Market Activity



Sales Activity (October only)

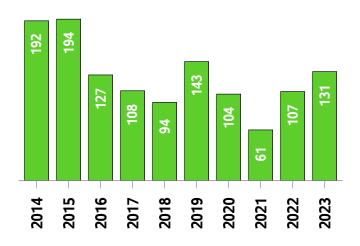


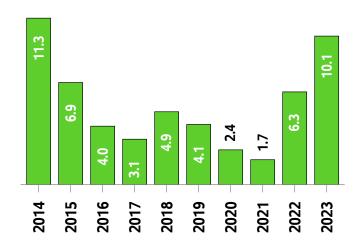
**Active Listings (October only)** 



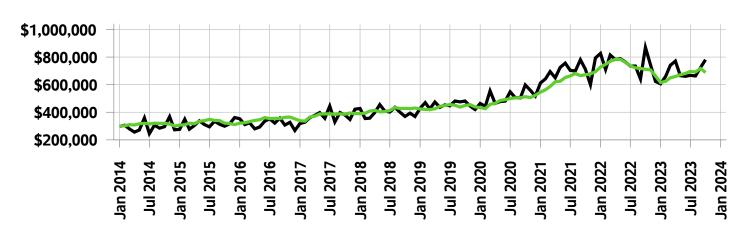
**New Listings (October only)** 

**Months of Inventory (October only)** 





MLS® HPI Composite Benchmark Price and Average Price

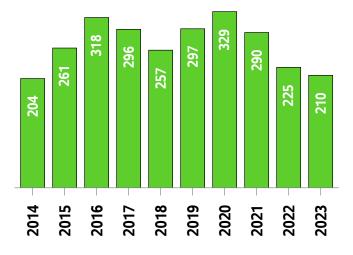




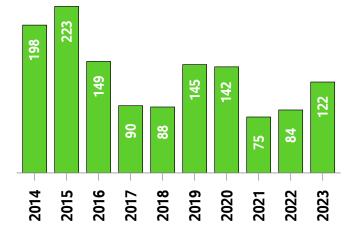
# Saugeen Shores MLS® Residential Market Activity

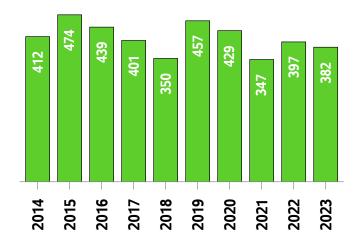


#### Sales Activity (October Year-to-date)

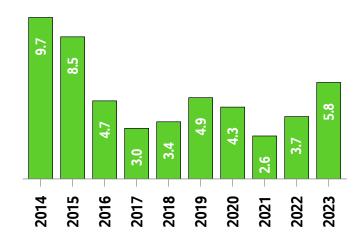


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Saugeen Shores MLS® Single Family Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	11	-26.7%	-60.7%	-68.6%	-26.7%	-62.1%	-8.3%
Dollar Volume	\$9,043,000	-34.3%	-56.2%	-59.5%	43.4%	-1.9%	158.3%
New Listings	31	-20.5%	55.0%	19.2%	29.2%	-13.9%	29.2%
Active Listings	101	20.2%	106.1%	48.5%	34.7%	-8.2%	-41.3%
Sales to New Listings Ratio 1	35.5	38.5	140.0	134.6	62.5	80.6	50.0
Months of Inventory 2	9.2	5.6	1.8	1.9	5.0	3.8	14.3
Average Price	\$822,091	-10.4%	11.4%	28.9%	95.6%	158.7%	181.8%
Median Price	\$710,000	-12.9%	-13.5%	32.0%	82.1%	157.2%	192.4%
Sale to List Price Ratio <sup>3</sup>	93.8	98.0	104.4	100.8	100.2	97.6	97.0
Median Days on Market	19.0	15.0	26.5	27.0	20.0	29.0	94.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	168	-9.7%	-30.3%	-34.1%	-17.6%	-37.8%	4.3%
Dollar Volume	\$123,337,226	-17.5%	-31.0%	-11.2%	41.0%	37.0%	162.8%
New Listings	308	-4.9%	1.0%	-6.7%	6.9%	-19.4%	-19.4%
Active Listings 4	95	44.0%	77.3%	5.5%	52.8%	-22.5%	-46.8%
Sales to New Listings Ratio 5	54.5	57.4	79.0	77.3	70.8	70.7	42.1
Months of Inventory 6	5.7	3.6	2.2	3.5	3.1	4.6	11.1
Average Price	\$734,150	-8.7%	-1.1%	34.7%	71.3%	120.2%	151.8%
Median Price	\$699,950	-8.2%	0.7%	44.3%	79.7%	135.3%	167.2%
Sale to List Price Ratio <sup>7</sup>	97.9	103.4	105.3	98.9	98.7	96.6	95.3
Median Days on Market	31.5	14.0	14.0	36.0	24.5	69.0	74.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

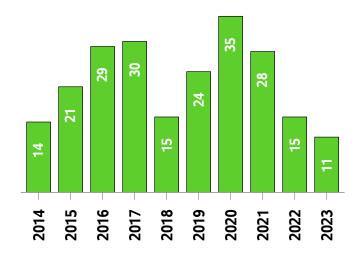
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



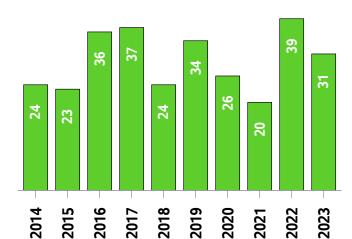
## Saugeen Shores MLS® Single Family Market Activity



Sales Activity (October only)

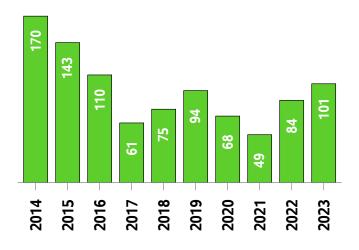


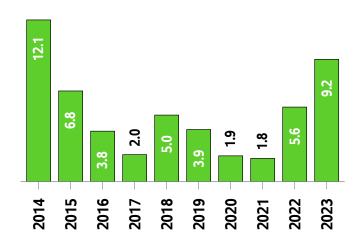
**Active Listings (October only)** 



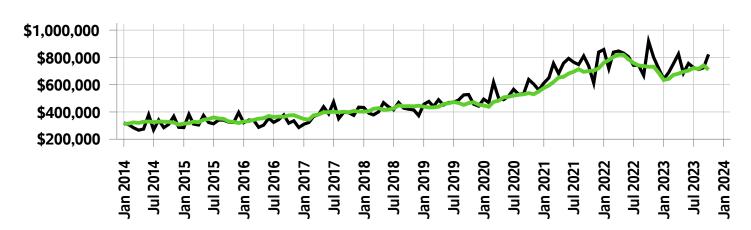
**New Listings (October only)** 

**Months of Inventory (October only)** 





MLS® HPI Single Family Benchmark Price and Average Price

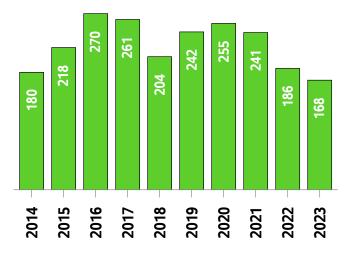




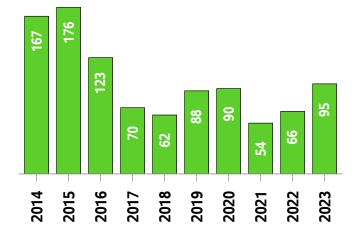
# **Saugeen Shores**MLS® Single Family Market Activity

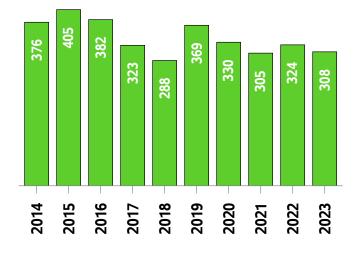


#### Sales Activity (October Year-to-date)

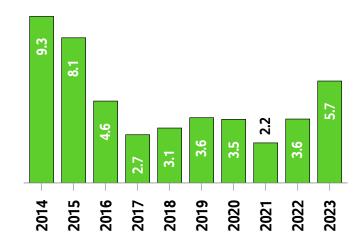


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Saugeen Shores MLS® Townhouse Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	2	100.0%	-66.7%	-71.4%	0.0%	0.0%	100.0%
Dollar Volume	\$1,112,000	49.3%	-72.5%	-65.7%	158.6%	131.6%	275.8%
New Listings	10	400.0%	400.0%	42.9%	400.0%	400.0%	400.0%
Active Listings	26	36.8%	136.4%	13.0%	62.5%	2,500.0%	62.5%
Sales to New Listings Ratio 1	20.0	50.0	300.0	100.0	100.0	100.0	50.0
Months of Inventory 2	13.0	19.0	1.8	3.3	8.0	0.5	16.0
Average Price	\$556,000	-25.4%	-17.5%	20.1%	158.6%	131.6%	87.9%
Median Price	\$556,000	-25.4%	-19.5%	21.0%	158.6%	131.6%	87.9%
Sale to List Price Ratio <sup>3</sup>	101.5	99.3	108.0	100.5	103.6	99.4	100.3
Median Days on Market	34.5	21.0	161.5	375.0	14.0	19.5	345.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	27	3.8%	-6.9%	-55.7%	12.5%	35.0%	125.0%
Dollar Volume	\$16,185,760	-8.9%	-5.8%	-36.5%	112.6%	206.3%	442.1%
New Listings	48	-14.3%	65.5%	-12.7%	17.1%	166.7%	84.6%
Active Listings ⁴	22	32.5%	27.1%	-42.1%	56.5%	426.8%	12.5%
Sales to New Listings Ratio 5	56.3	46.4	100.0	110.9	58.5	111.1	46.2
Months of Inventory 6	8.0	6.3	5.9	6.1	5.8	2.1	16.0
Average Price	\$599,473	-12.3%	1.2%	43.4%	88.9%	126.9%	140.9%
Median Price	\$626,000	-13.4%	3.7%	47.7%	110.4%	158.2%	159.2%
Sale to List Price Ratio <sup>7</sup>	98.6	104.9	106.3	100.0	100.0	98.2	99.0
Median Days on Market	55.0	11.0	89.0	131.0	36.5	31.5	66.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Saugeen Shores MLS® Townhouse Market Activity

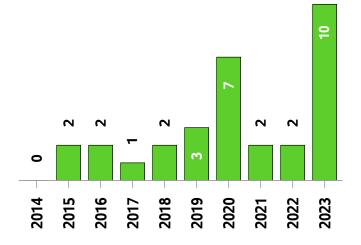


Sales Activity (October only)

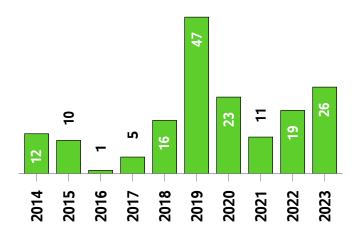


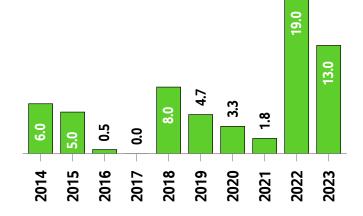
**Active Listings (October only)** 

**New Listings (October only)** 

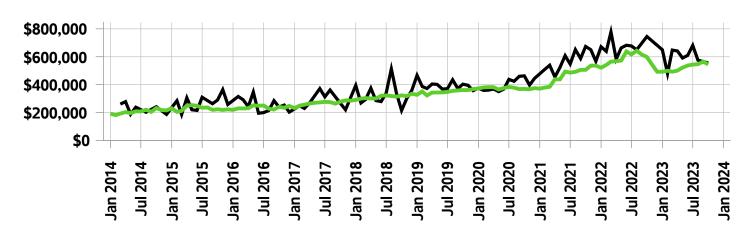


**Months of Inventory (October only)** 





MLS® HPI Townhouse Benchmark Price and Average Price

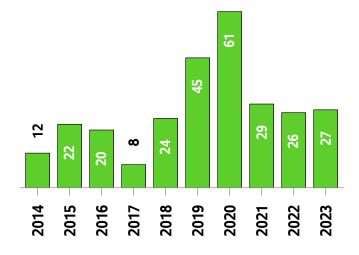




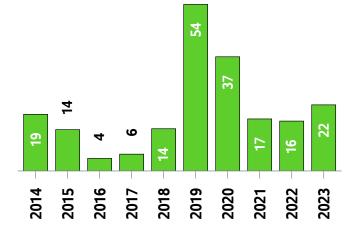
# Saugeen Shores MLS® Townhouse Market Activity

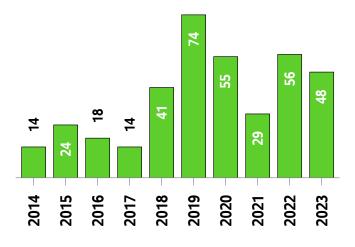


#### **Sales Activity (October Year-to-date)**

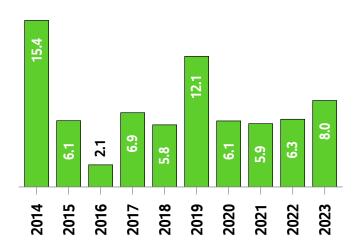


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Saugeen Shores MLS® Apartment Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	_	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	_	-100.0%	-100.0%
New Listings	2	_	100.0%	100.0%	_	100.0%	_
Active Listings	3	50.0%	_	-76.9%	0.0%	-72.7%	-80.0%
Sales to New Listings Ratio 1	0.0	_	200.0	200.0	_	100.0	_
Months of Inventory 2	0.0	2.0	_	6.5	_	11.0	15.0
Average Price	\$0	-100.0%	-100.0%	-100.0%	_	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	_	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	95.3	101.8	102.9	_	97.2	91.7
Median Days on Market	0.0	26.0	16.0	14.5	_	106.0	49.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	8	-27.3%	-57.9%	-38.5%	-68.0%	-57.9%	60.0%
Dollar Volume	\$3,467,388	-41.0%	-61.3%	-31.4%	-58.4%	-39.4%	281.1%
New Listings	11	-15.4%	10.0%	-74.4%	-31.3%	-54.2%	-26.7%
Active Listings 4	1	-16.7%	-77.4%	-90.1%	-87.6%	-91.4%	-89.9%
Sales to New Listings Ratio 5	72.7	84.6	190.0	30.2	156.3	79.2	33.3
Months of Inventory 6	1.8	1.6	3.3	11.1	4.6	8.8	28.4
Average Price	\$433,424	-18.9%	-8.2%	11.4%	30.0%	43.8%	138.2%
Median Price	\$445,750	-23.0%	-7.1%	21.5%	23.9%	85.8%	159.9%
Sale to List Price Ratio <sup>7</sup>	97.4	103.2	106.8	98.2	104.7	95.8	95.6
Median Days on Market	16.0	20.0	24.0	18.0	176.0	124.0	76.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

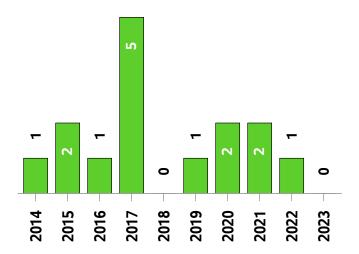
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



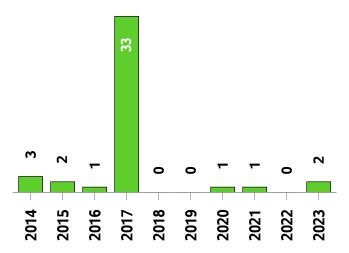
# Saugeen Shores MLS® Apartment Market Activity



Sales Activity (October only)

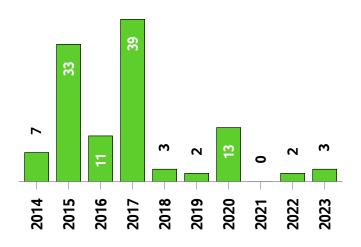


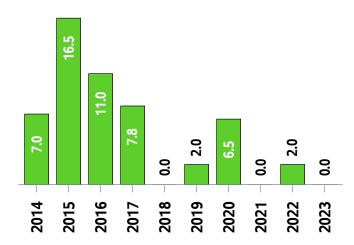
**Active Listings (October only)** 



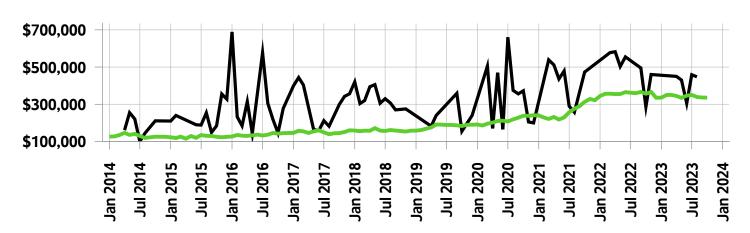
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Apartment Benchmark Price and Average Price

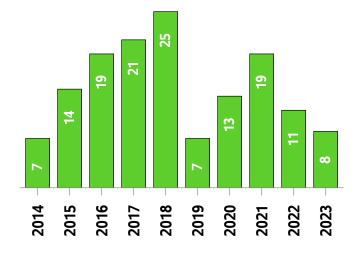




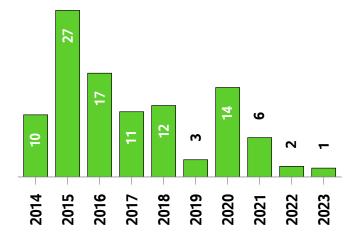
# Saugeen Shores MLS® Apartment Market Activity

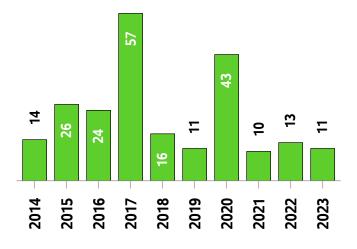


#### **Sales Activity (October Year-to-date)**

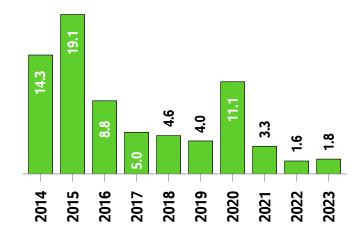


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

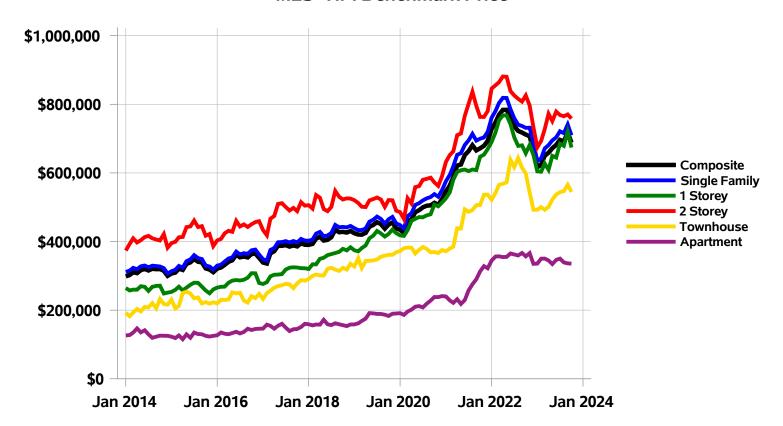


#### Saugeen Shores MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$688,100	-4.2	-1.2	4.4	-3.3	34.2	60.7	
Single Family	\$709,600	-4.3	-1.6	4.2	-3.0	31.8	60.3	
One Storey	\$673,900	-6.4	-1.6	10.7	2.5	32.7	78.0	
Two Storey	\$758,300	-1.6	-1.3	-1.8	-8.2	32.5	45.1	
Townhouse	\$544,600	-3.7	0.1	8.7	-9.0	47.4	68.3	
Apartment	\$335,700	-0.2	-4.1	-2.6	-5.9	40.9	114.8	

#### MLS® HPI Benchmark Price





# Saugeen Shores MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1398
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7924
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



# Saugeen Shores MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7711
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1646
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8248
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



# Saugeen Shores MLS® HPI Benchmark Descriptions



### Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1228
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value		
Above Ground Bedrooms	2		
Age Category	0 to 5		
Attached Specification	Row		
Bedrooms	2		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	1		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1198		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	7		
Type Of Foundation	Poured concrete		
Wastewater Disposal	Municipal sewers		
Waterfront	Waterfront		



#### **South Bruce MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	3	_	-40.0%	-40.0%	0.0%	-50.0%	-25.0%
Dollar Volume	\$1,617,900	_	-20.0%	-15.4%	123.2%	19.1%	104.6%
New Listings	3	-40.0%	50.0%	-40.0%	-40.0%	-72.7%	-62.5%
Active Listings	11	-31.3%	266.7%	83.3%	-31.3%	-64.5%	-78.8%
Sales to New Listings Ratio 1	100.0	_	250.0	100.0	60.0	54.5	50.0
Months of Inventory <sup>2</sup>	3.7	_	0.6	1.2	5.3	5.2	13.0
Average Price	\$539,300	_	33.3%	41.1%	123.2%	138.2%	172.8%
Median Price	\$632,900	_	54.6%	50.7%	138.8%	192.3%	251.6%
Sale to List Price Ratio <sup>3</sup>	94.2	_	98.2	101.7	96.2	95.9	96.6
Median Days on Market	77.0	_	35.0	9.0	17.0	97.5	209.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	35	2.9%	-40.7%	-35.2%	-36.4%	-36.4%	-27.1%
Dollar Volume	\$19,459,700	-6.9%	-41.3%	-6.8%	25.1%	70.3%	89.8%
New Listings	50	-18.0%	-26.5%	-15.3%	-23.1%	-46.2%	-55.0%
Active Listings 4	12	24.2%	101.6%	43.0%	-1.6%	-63.1%	-76.3%
Sales to New Listings Ratio 5	70.0	55.7	86.8	91.5	84.6	59.1	43.2
Months of Inventory 6	3.5	2.9	1.0	1.6	2.3	6.1	10.8
Average Price	\$555,991	-9.5%	-1.0%	43.8%	96.6%	167.7%	160.4%
Median Price	\$518,500	-11.4%	3.9%	40.3%	116.0%	170.1%	157.3%
Sale to List Price Ratio 7	95.5	100.9	106.8	99.4	97.5	94.9	94.6
Median Days on Market	51.0	18.0	11.0	19.0	26.0	76.0	73.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

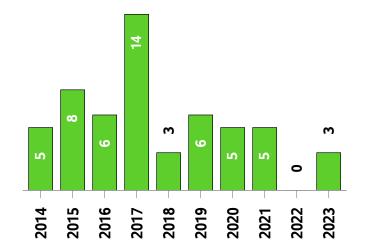
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



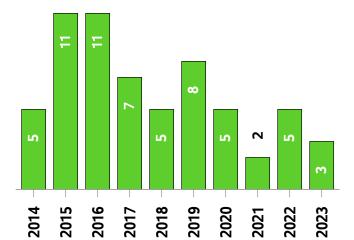
## **South Bruce**MLS® Residential Market Activity



Sales Activity (October only)

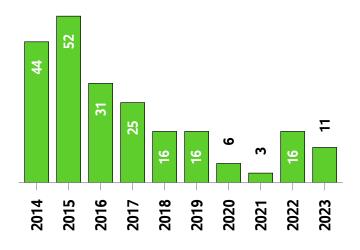


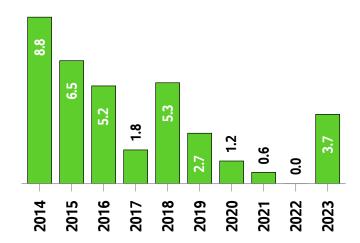
**Active Listings (October only)** 



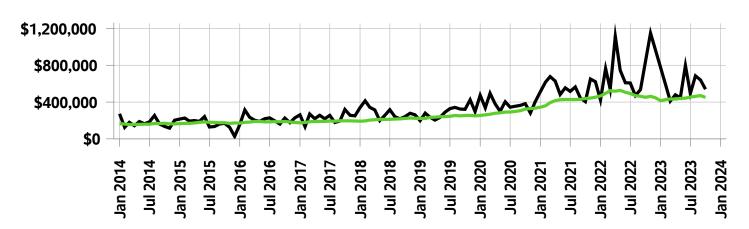
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

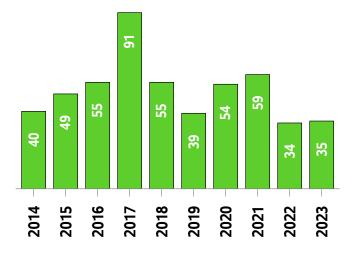




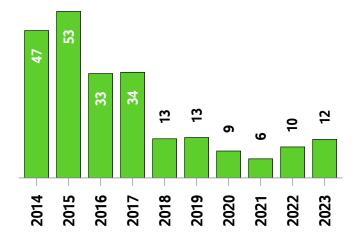
## **South Bruce**MLS® Residential Market Activity

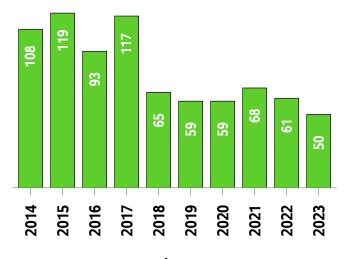


#### Sales Activity (October Year-to-date)

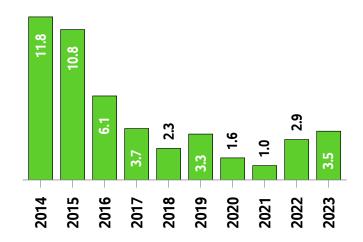


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **South Bruce MLS® Single Family Market Activity**



		Compared to °					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	3	_	-40.0%	-40.0%	0.0%	-50.0%	-25.0%
Dollar Volume	\$1,617,900	_	-20.0%	-15.4%	123.2%	19.1%	104.6%
New Listings	3	-40.0%	50.0%	-40.0%	-40.0%	-70.0%	-62.5%
Active Listings	11	-21.4%	266.7%	83.3%	-26.7%	-56.0%	-78.0%
Sales to New Listings Ratio 1	100.0	_	250.0	100.0	60.0	60.0	50.0
Months of Inventory 2	3.7	_	0.6	1.2	5.0	4.2	12.5
Average Price	\$539,300	_	33.3%	41.1%	123.2%	138.2%	172.8%
Median Price	\$632,900	_	54.6%	50.7%	138.8%	192.3%	251.6%
Sale to List Price Ratio <sup>3</sup>	94.2	_	98.2	101.7	96.2	95.9	96.6
Median Days on Market	77.0	_	35.0	9.0	17.0	97.5	209.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	33	0.0%	-43.1%	-37.7%	-38.9%	-40.0%	-26.7%
Dollar Volume	\$18,664,700	-8.3%	-43.2%	-10.0%	22.7%	63.4%	94.0%
New Listings	46	-20.7%	-31.3%	-20.7%	-27.0%	-44.6%	-57.8%
Active Listings 4	12	31.5%	98.3%	37.6%	-2.5%	-59.9%	-76.1%
Sales to New Listings Ratio 5	71.7	56.9	86.6	91.4	85.7	66.3	41.3
Months of Inventory 6	3.5	2.7	1.0	1.6	2.2	5.3	10.9
Average Price	\$565,597	-8.3%	-0.1%	44.5%	100.8%	172.3%	164.5%
Median Price	\$525,000	-11.0%	5.1%	41.9%	118.8%	173.4%	165.2%
Sale to List Price Ratio <sup>7</sup>	95.5	101.0	106.9	99.3	97.5	94.9	94.6
Median Days on Market	51.0	17.0	10.0	19.0	26.5	76.0	69.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

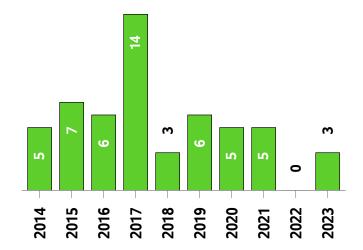
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



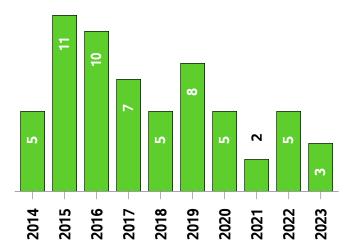
## **South Bruce** MLS® Single Family Market Activity



Sales Activity (October only)

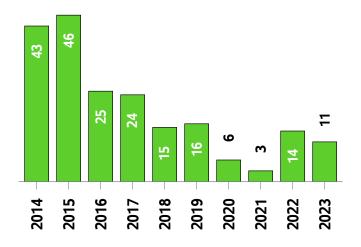


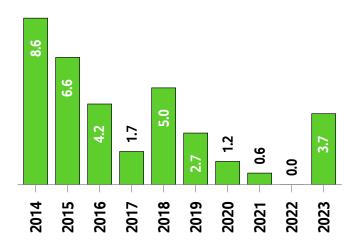
**Active Listings (October only)** 



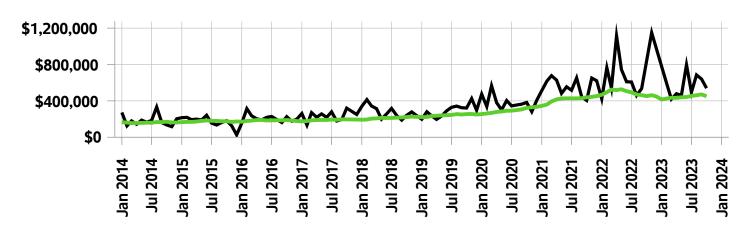
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

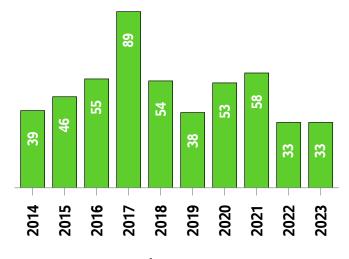




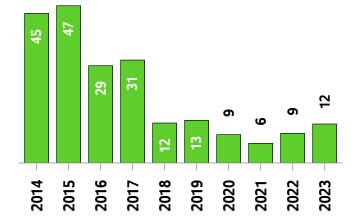
### **South Bruce**MLS® Single Family Market Activity

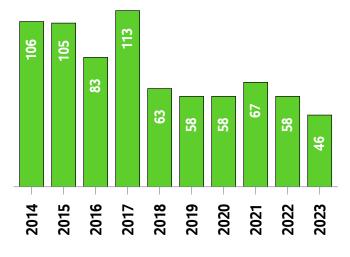


#### Sales Activity (October Year-to-date)

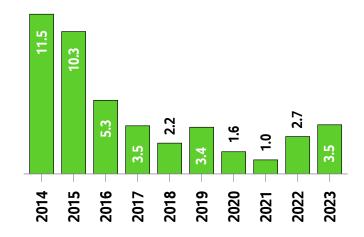


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

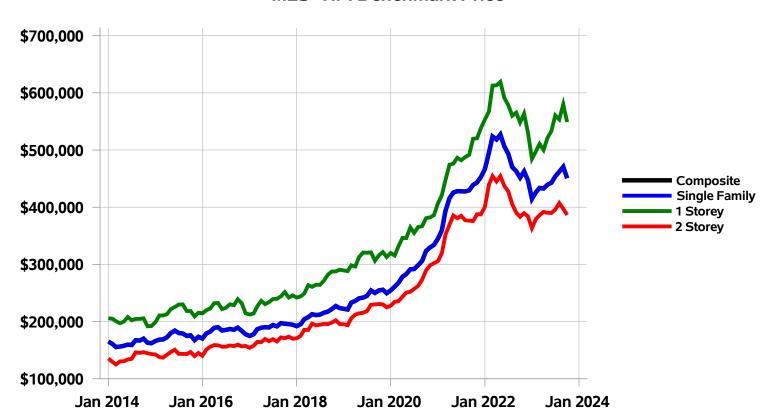


### **South Bruce**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$450,700	-4.2	-0.7	4.2	-0.2	39.3	103.1	
Single Family	\$450,700	-4.2	-0.7	4.2	-0.2	39.3	103.1	
One Storey	\$549,000	-5.3	-2.1	9.8	0.1	44.2	90.9	
Two Storey	\$386,500	-2.7	-2.4	-1.4	0.8	33.6	94.9	

#### MLS® HPI Benchmark Price





# **South Bruce** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **South Bruce** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1272
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10029
Number of Fireplaces	0
Total Number Of Rooms	12
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1628
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8713
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **South Bruce Peninsula MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	12	20.0%	-42.9%	-47.8%	-42.9%	-63.6%	0.0%
Dollar Volume	\$7,552,000	49.3%	-50.4%	-22.3%	6.6%	-16.1%	138.0%
New Listings	27	0.0%	8.0%	-12.9%	3.8%	17.4%	-6.9%
Active Listings	122	74.3%	269.7%	238.9%	100.0%	-5.4%	-37.1%
Sales to New Listings Ratio 1	44.4	37.0	84.0	74.2	80.8	143.5	41.4
Months of Inventory 2	10.2	7.0	1.6	1.6	2.9	3.9	16.2
Average Price	\$629,333	24.4%	-13.2%	49.0%	86.6%	130.7%	138.0%
Median Price	\$530,000	8.5%	-15.9%	43.3%	48.3%	143.1%	112.0%
Sale to List Price Ratio <sup>3</sup>	95.9	95.2	98.8	99.1	98.4	93.8	94.9
Median Days on Market	33.5	54.5	12.0	11.0	25.0	144.0	106.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	118	-12.6%	-42.7%	-45.6%	-37.9%	-48.7%	-26.3%
Dollar Volume	\$74,768,100	-25.2%	-40.3%	-18.3%	18.7%	30.8%	92.4%
New Listings	360	16.5%	34.8%	39.5%	25.0%	-12.8%	-20.9%
Active Listings ⁴	92	43.2%	182.0%	75.0%	29.7%	-49.8%	-55.8%
Sales to New Listings Ratio 5	32.8	43.7	77.2	84.1	66.0	55.7	35.2
Months of Inventory 6	7.8	4.8	1.6	2.4	3.7	8.0	13.0
Average Price	\$633,628	-14.4%	4.2%	50.2%	91.1%	154.9%	160.9%
Median Price	\$583,125	-16.1%	11.0%	45.8%	101.1%	162.7%	172.5%
Sale to List Price Ratio <sup>7</sup>	96.1	99.6	101.7	97.9	96.9	95.0	94.6
Median Days on Market	33.5	22.0	14.0	31.0	32.5	73.0	62.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

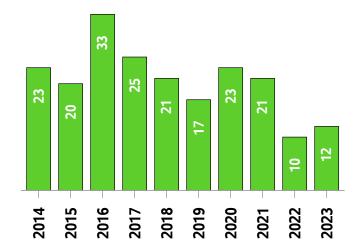
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



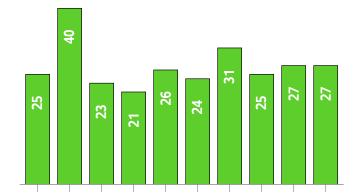
### South Bruce Peninsula MLS® Residential Market Activity



Sales Activity (October only)



**Active Listings (October only)** 



**New Listings (October only)** 

**Months of Inventory (October only)** 

2018

2019

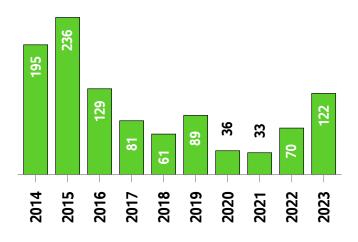
2020

2021

2022

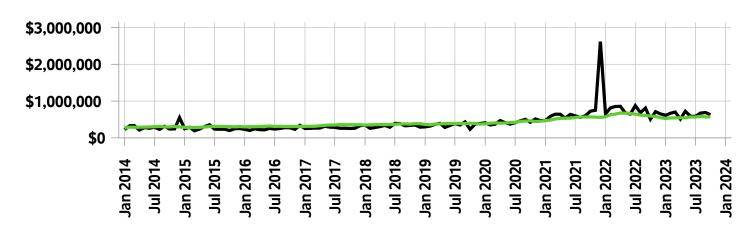
2016

2017





MLS® HPI Composite Benchmark Price and Average Price

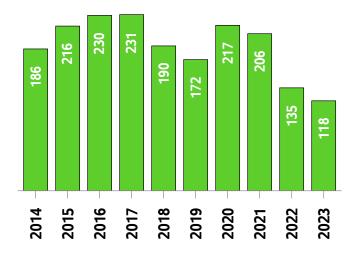




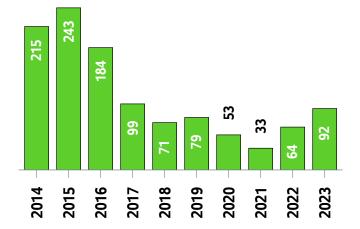
## **South Bruce Peninsula** MLS® Residential Market Activity

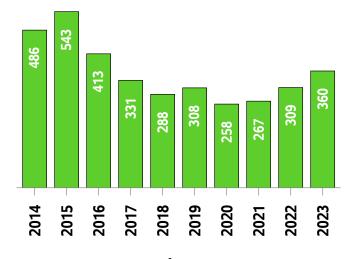


#### Sales Activity (October Year-to-date)

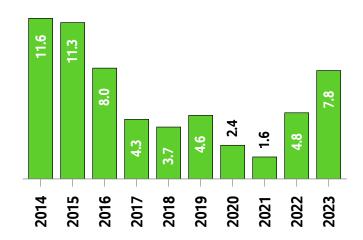


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **South Bruce Peninsula MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	12	20.0%	-36.8%	-47.8%	-42.9%	-62.5%	0.0%
Dollar Volume	\$7,552,000	49.3%	-47.5%	-22.3%	6.6%	-14.9%	138.0%
New Listings	27	0.0%	17.4%	-10.0%	8.0%	17.4%	-3.6%
Active Listings	117	67.1%	254.5%	244.1%	95.0%	-4.9%	-38.4%
Sales to New Listings Ratio 1	44.4	37.0	82.6	76.7	84.0	139.1	42.9
Months of Inventory 2	9.8	7.0	1.7	1.5	2.9	3.8	15.8
Average Price	\$629,333	24.4%	-16.9%	49.0%	86.6%	127.0%	138.0%
Median Price	\$530,000	8.5%	-27.9%	43.3%	48.3%	135.0%	112.0%
Sale to List Price Ratio <sup>3</sup>	95.9	95.2	97.7	99.1	98.4	94.2	94.9
Median Days on Market	33.5	54.5	12.0	11.0	25.0	145.0	106.0

		Compared to <sup>°</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	117	-13.3%	-41.2%	-45.1%	-37.8%	-47.3%	-23.5%
Dollar Volume	\$74,429,100	-25.5%	-39.3%	-17.8%	18.9%	33.5%	103.7%
New Listings	354	14.6%	36.7%	40.5%	24.2%	-11.5%	-19.9%
Active Listings ⁴	90	40.4%	183.4%	76.9%	27.9%	-49.1%	-54.9%
Sales to New Listings Ratio 5	33.1	43.7	76.8	84.5	66.0	55.5	34.6
Months of Inventory 6	7.7	4.8	1.6	2.4	3.8	8.0	13.1
Average Price	\$636,146	-14.0%	3.2%	49.7%	91.0%	153.3%	166.4%
Median Price	\$585,000	-15.8%	9.3%	46.2%	100.0%	160.6%	185.4%
Sale to List Price Ratio <sup>7</sup>	96.0	99.6	101.8	98.0	96.9	95.1	94.4
Median Days on Market	33.0	22.0	14.0	29.0	33.0	73.5	66.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

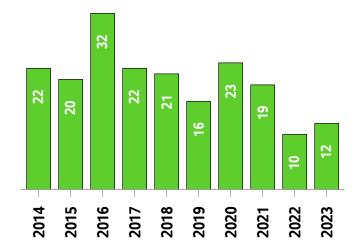
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



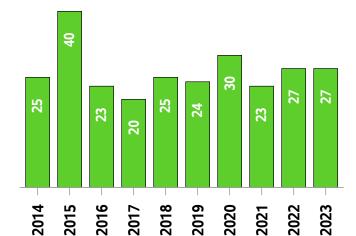
### **South Bruce Peninsula** MLS® Single Family Market Activity



Sales Activity (October only)

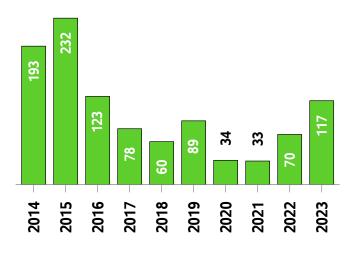


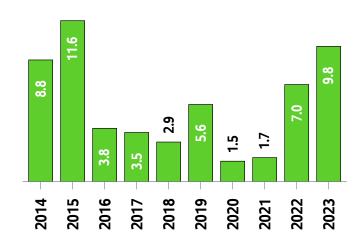
**Active Listings (October only)** 



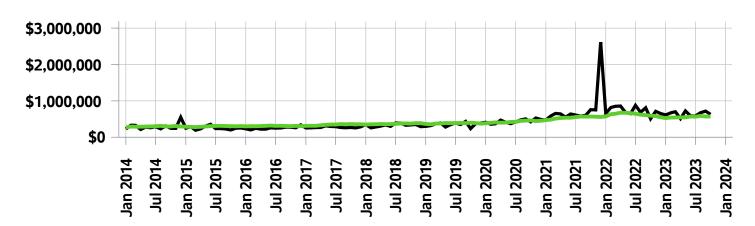
**New Listings (October only)** 

**Months of Inventory (October only)** 





MLS® HPI Single Family Benchmark Price and Average Price

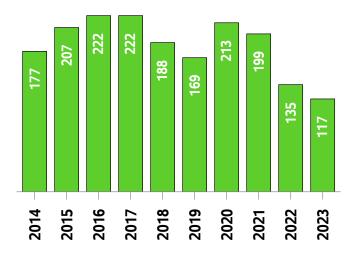




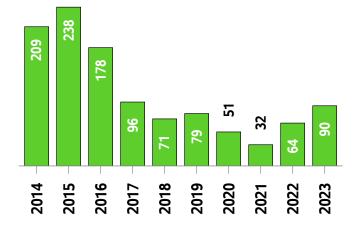
# **South Bruce Peninsula** MLS® Single Family Market Activity

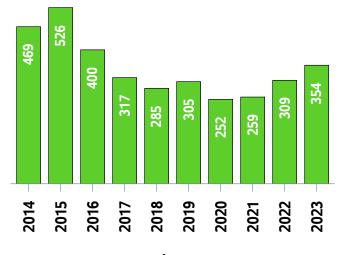


#### Sales Activity (October Year-to-date)

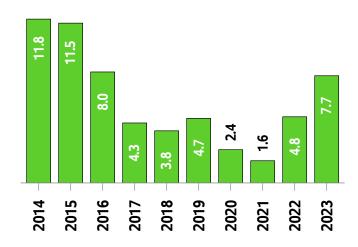


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

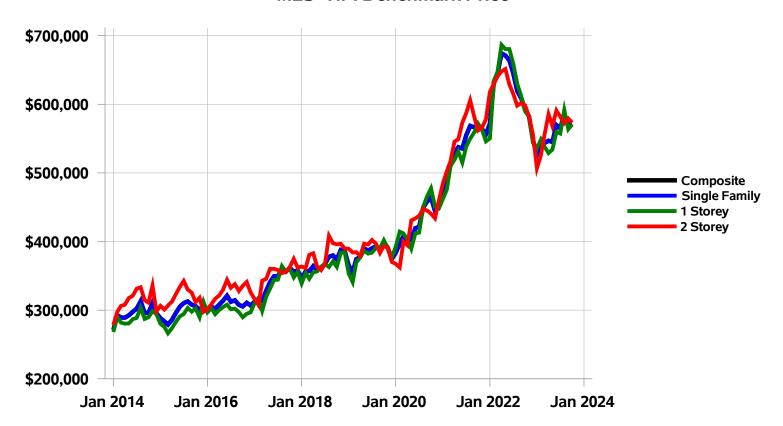


### South Bruce Peninsula MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$571,300	0.5	1.1	4.5	-3.6	23.0	52.8		
Single Family	\$571,300	0.5	1.1	4.5	-3.6	23.0	52.8		
One Storey	\$570,500	1.2	2.4	7.9	-3.3	19.5	57.2		
Two Storey	\$573,200	-1.1	-1.5	-2.1	-4.2	30.1	44.7		

#### MLS® HPI Benchmark Price





# **South Bruce Peninsula** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1348
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family ♠ **m**

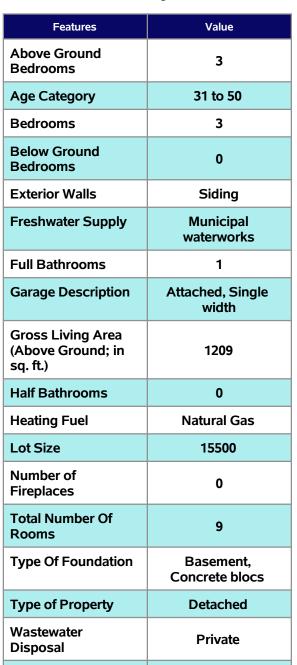
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1348
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15302
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



## **South Bruce Peninsula** MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓



Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1647
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15117
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Waterfront



#### **Southgate MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	4	0.0%	-20.0%	-33.3%	0.0%	-60.0%	-60.0%
Dollar Volume	\$3,014,900	50.7%	6.0%	-13.5%	64.7%	7.1%	20.5%
New Listings	9	-35.7%	12.5%	80.0%	12.5%	28.6%	-40.0%
Active Listings	34	21.4%	240.0%	385.7%	61.9%	17.2%	-53.4%
Sales to New Listings Ratio 1	44.4	28.6	62.5	120.0	50.0	142.9	66.7
Months of Inventory <sup>2</sup>	8.5	7.0	2.0	1.2	5.3	2.9	7.3
Average Price	\$753,725	50.7%	32.5%	29.7%	64.7%	167.8%	201.3%
Median Price	\$760,000	40.7%	35.7%	56.1%	105.4%	185.7%	237.8%
Sale to List Price Ratio <sup>3</sup>	98.4	91.9	99.4	99.4	96.8	94.8	96.5
Median Days on Market	36.5	58.5	12.0	10.5	43.5	55.5	76.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	51	21.4%	-15.0%	-12.1%	-5.6%	-49.5%	-53.6%
Dollar Volume	\$34,398,400	7.5%	-16.5%	10.4%	66.7%	22.1%	37.1%
New Listings	154	29.4%	102.6%	126.5%	92.5%	40.0%	-25.6%
Active Listings 4	33	76.6%	311.4%	198.2%	27.5%	-2.4%	-61.8%
Sales to New Listings Ratio 5	33.1	35.3	78.9	85.3	67.5	91.8	53.1
Months of Inventory 6	6.4	4.4	1.3	1.9	4.7	3.3	7.7
Average Price	\$674,478	-11.5%	-1.8%	25.6%	76.5%	141.9%	195.6%
Median Price	\$640,000	-15.2%	-0.2%	26.1%	82.9%	145.2%	184.1%
Sale to List Price Ratio 7	97.7	102.1	104.3	99.1	96.2	96.0	96.6
Median Days on Market	22.0	17.0	12.5	21.0	46.5	51.0	75.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Southgate**MLS® Residential Market Activity

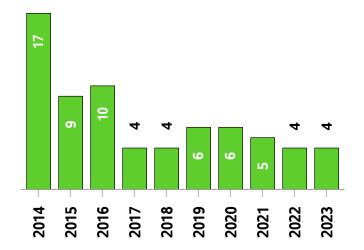
2014

2016

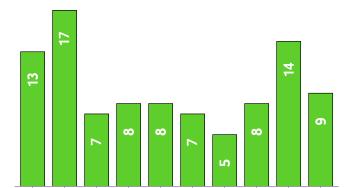
2017



Sales Activity (October only)



**Active Listings (October only)** 



**New Listings (October only)** 

**Months of Inventory (October only)** 

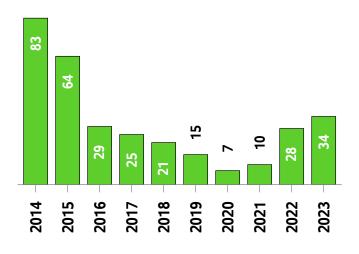
2018

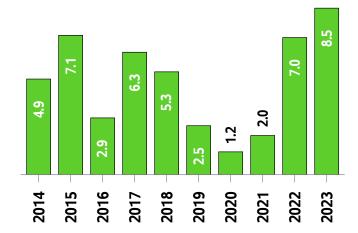
2019

2020

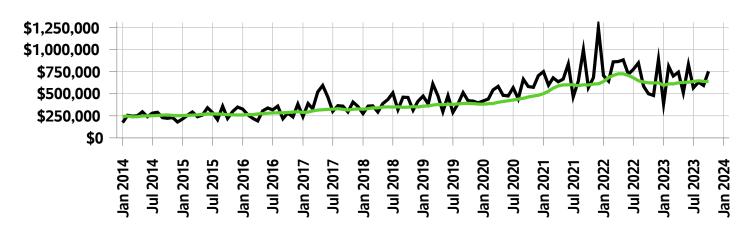
2021

2022





MLS® HPI Composite Benchmark Price and Average Price

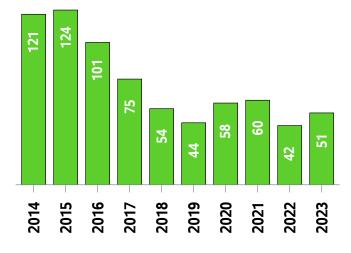




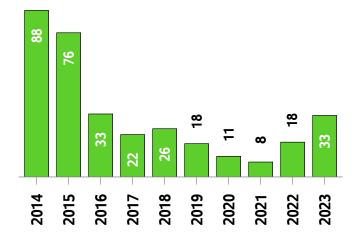
## **Southgate** MLS® Residential Market Activity

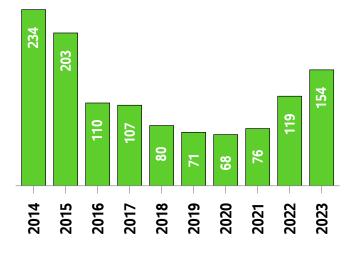


#### **Sales Activity (October Year-to-date)**



**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Southgate MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	4	0.0%	-20.0%	-33.3%	0.0%	-55.6%	-60.0%
Dollar Volume	\$3,014,900	50.7%	6.0%	-13.5%	64.7%	20.6%	20.5%
New Listings	8	-38.5%	0.0%	60.0%	0.0%	14.3%	-42.9%
Active Listings	32	18.5%	220.0%	357.1%	52.4%	10.3%	-53.6%
Sales to New Listings Ratio 1	50.0	30.8	62.5	120.0	50.0	128.6	71.4
Months of Inventory <sup>2</sup>	8.0	6.8	2.0	1.2	5.3	3.2	6.9
Average Price	\$753,725	50.7%	32.5%	29.7%	64.7%	171.4%	201.3%
Median Price	\$760,000	40.7%	35.7%	56.1%	105.4%	190.1%	237.8%
Sale to List Price Ratio <sup>3</sup>	98.4	91.9	99.4	99.4	96.8	94.7	96.5
Median Days on Market	36.5	58.5	12.0	10.5	43.5	57.0	76.0

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	48	20.0%	-20.0%	-17.2%	-4.0%	-47.8%	-54.3%
Dollar Volume	\$33,000,400	7.6%	-19.9%	5.9%	69.2%	24.8%	35.7%
New Listings	148	29.8%	97.3%	117.6%	92.2%	42.3%	-24.9%
Active Listings 4	31	75.1%	313.3%	184.4%	27.6%	-0.6%	-62.3%
Sales to New Listings Ratio 5	32.4	35.1	80.0	85.3	64.9	88.5	53.3
Months of Inventory 6	6.5	4.4	1.3	1.9	4.9	3.4	7.8
Average Price	\$687,508	-10.3%	0.1%	28.0%	76.3%	139.1%	196.9%
Median Price	\$645,000	-14.6%	0.6%	27.1%	83.0%	143.6%	182.3%
Sale to List Price Ratio <sup>7</sup>	97.3	101.9	104.3	99.1	96.3	96.3	96.8
Median Days on Market	21.5	17.0	12.5	21.0	44.5	48.5	81.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

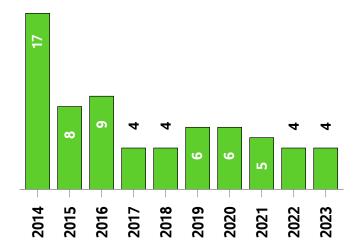
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Southgate**MLS® Single Family Market Activity

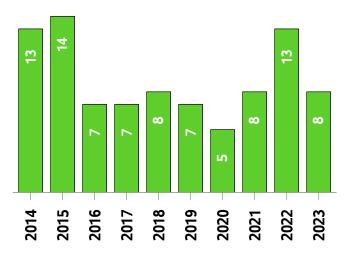


Sales Activity (October only)

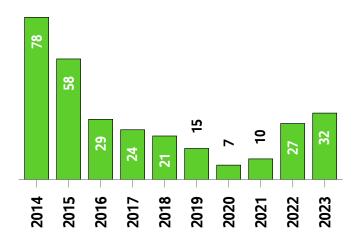


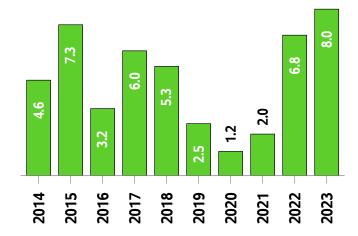
**Active Listings (October only)** 

New Listings (October only)

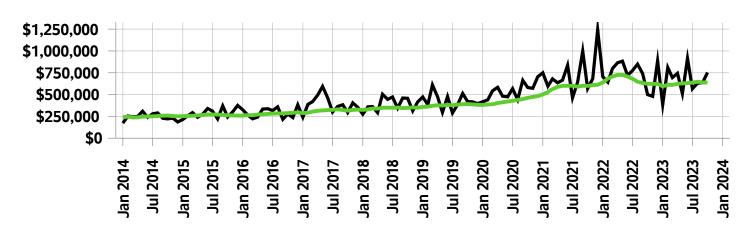


Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

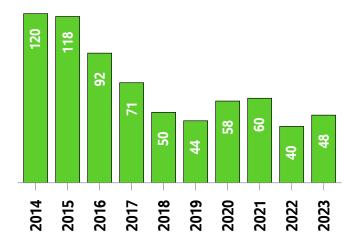




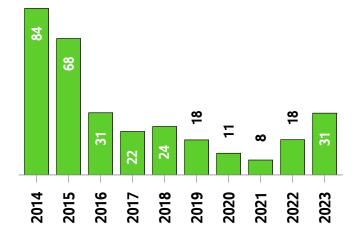
### **Southgate**MLS® Single Family Market Activity

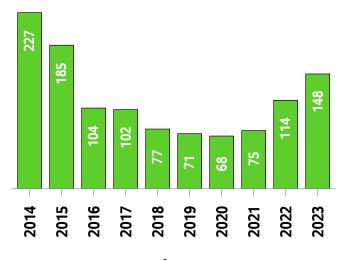


#### Sales Activity (October Year-to-date)

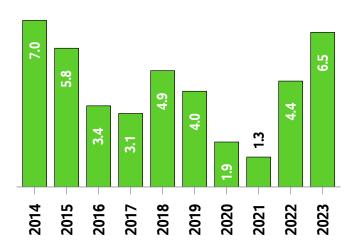


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

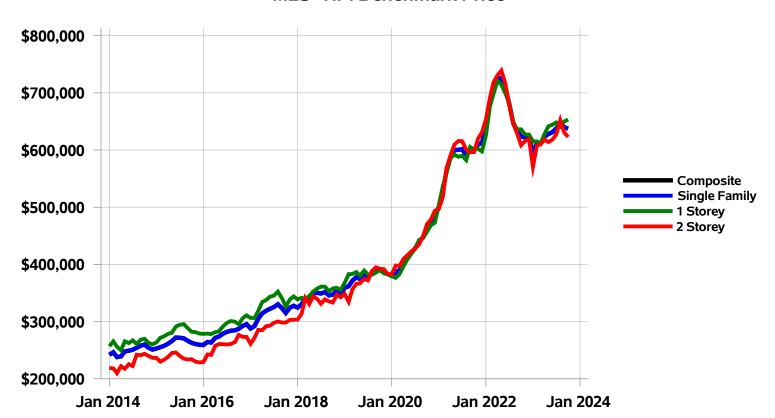


# **Southgate** MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$637,400	-0.4	-0.0	2.2	2.2	37.6	83.5					
Single Family	\$637,400	-0.4	-0.0	2.2	2.2	37.6	83.5					
One Storey	\$653,500	0.5	0.8	4.0	2.7	42.9	82.6					
Two Storey	\$622,800	-1.3	-0.7	0.7	2.4	32.4	86.9					

#### MLS® HPI Benchmark Price





# **Southgate** MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1402
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1402
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11733
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Southgate** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13842
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1661
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10032
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Wellington North MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	22	120.0%	-12.0%	4.8%	69.2%	69.2%	57.1%
Dollar Volume	\$14,526,177	159.7%	16.9%	67.3%	161.4%	309.1%	320.2%
New Listings	37	94.7%	164.3%	68.2%	146.7%	76.2%	48.0%
Active Listings	75	10.3%	275.0%	212.5%	59.6%	66.7%	-27.2%
Sales to New Listings Ratio 1	59.5	52.6	178.6	95.5	86.7	61.9	56.0
Months of Inventory 2	3.4	6.8	0.8	1.1	3.6	3.5	7.4
Average Price	\$660,281	18.0%	32.9%	59.7%	54.5%	141.7%	167.4%
Median Price	\$642,500	25.1%	12.5%	51.9%	77.2%	138.0%	146.6%
Sale to List Price Ratio <sup>3</sup>	97.0	95.9	99.1	97.7	98.7	94.9	97.6
Median Days on Market	27.5	23.0	18.0	15.0	39.0	35.0	84.0

		Compared to <sup>6</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	198	32.0%	-12.4%	22.2%	12.5%	13.8%	32.0%
Dollar Volume	\$107,055,269	17.6%	-6.2%	73.2%	56.6%	127.8%	226.4%
New Listings	320	16.4%	23.1%	72.0%	34.5%	53.8%	13.9%
Active Listings 4	72	65.4%	182.7%	180.5%	58.1%	30.1%	-29.4%
Sales to New Listings Ratio 5	61.9	54.5	86.9	87.1	73.9	83.7	53.4
Months of Inventory 6	3.6	2.9	1.1	1.6	2.6	3.2	6.8
Average Price	\$540,683	-10.9%	7.0%	41.7%	39.2%	100.2%	147.3%
Median Price	\$578,389	-6.5%	10.5%	48.3%	53.1%	126.8%	182.1%
Sale to List Price Ratio <sup>7</sup>	97.2	100.4	101.5	97.9	97.3	97.0	97.0
Median Days on Market	33.5	15.0	11.0	22.0	31.0	47.5	70.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

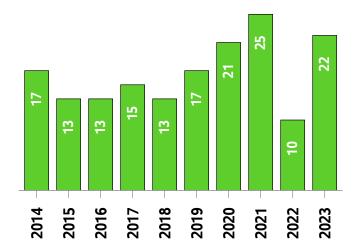
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Wellington North MLS® Residential Market Activity

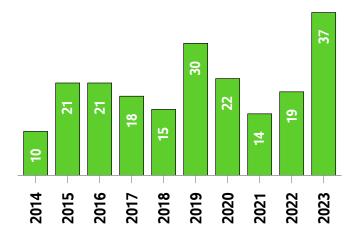


Sales Activity (October only)

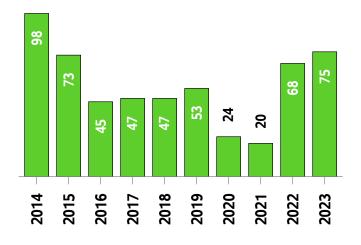


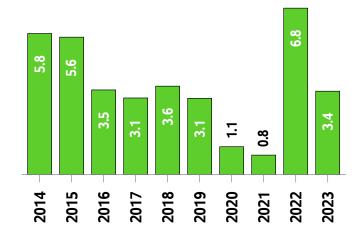
**Active Listings (October only)** 

**New Listings (October only)** 

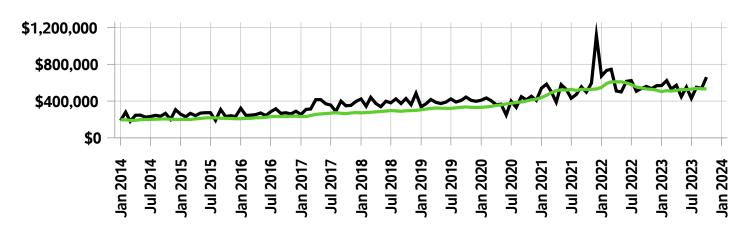


**Months of Inventory (October only)** 





MLS® HPI Composite Benchmark Price and Average Price





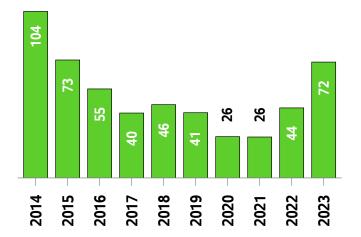
## Wellington North MLS® Residential Market Activity

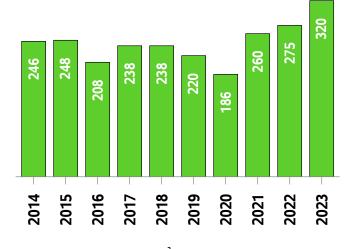


#### Sales Activity (October Year-to-date)

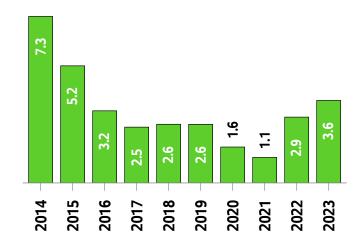


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Wellington North MLS® Single Family Market Activity**



			Compared to <sup>8</sup>					
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	19	137.5%	5.6%	5.6%	46.2%	111.1%	72.7%	
Dollar Volume	\$13,298,400	142.8%	14.3%	54.2%	139.3%	350.3%	345.5%	
New Listings	32	88.2%	300.0%	77.8%	128.6%	77.8%	68.4%	
Active Listings	58	34.9%	346.2%	286.7%	38.1%	45.0%	-24.7%	
Sales to New Listings Ratio 1	59.4	47.1	225.0	100.0	92.9	50.0	57.9	
Months of Inventory 2	3.1	5.4	0.7	0.8	3.2	4.4	7.0	
Average Price	\$699,916	2.2%	8.3%	46.1%	63.7%	113.3%	157.9%	
Median Price	\$680,000	12.4%	8.0%	51.4%	87.6%	134.5%	153.7%	
Sale to List Price Ratio <sup>3</sup>	97.3	96.5	99.6	99.7	98.7	95.7	97.1	
Median Days on Market	26.0	21.0	20.0	12.5	39.0	23.0	78.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	129	25.2%	-13.4%	13.2%	-16.2%	0.0%	4.0%
Dollar Volume	\$86,180,011	9.6%	-11.5%	54.9%	39.1%	118.8%	193.9%
New Listings	218	13.0%	24.6%	74.4%	5.8%	31.3%	-5.2%
Active Listings ⁴	45	70.9%	128.7%	178.8%	10.1%	4.9%	-41.9%
Sales to New Listings Ratio 5	59.2	53.4	85.1	91.2	74.8	77.7	53.9
Months of Inventory 6	3.5	2.5	1.3	1.4	2.6	3.3	6.2
Average Price	\$668,062	-12.5%	2.2%	36.9%	66.0%	118.8%	182.5%
Median Price	\$635,000	-9.3%	4.1%	46.0%	65.6%	130.9%	181.9%
Sale to List Price Ratio 7	98.0	102.2	103.2	99.8	97.2	97.2	97.0
Median Days on Market	29.0	17.0	11.0	21.5	32.5	38.0	61.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

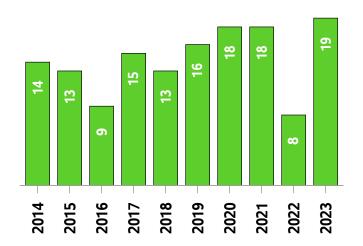
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



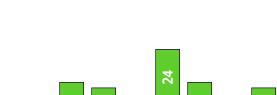
#### **Wellington North MLS® Single Family Market Activity**



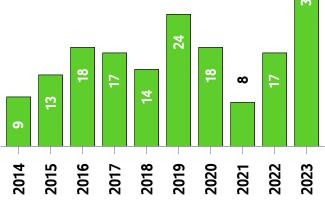
Sales Activity (October only)



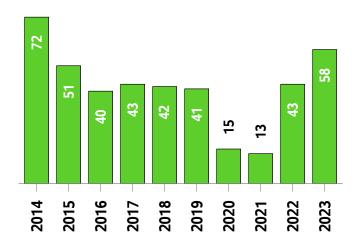
**Active Listings (October only)** 

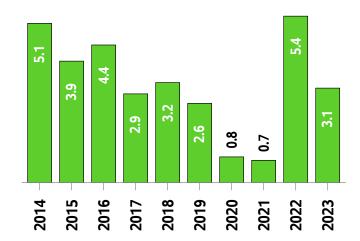


**New Listings (October only)** 

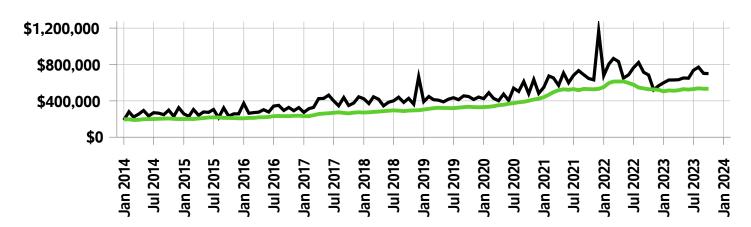


**Months of Inventory (October only)** 





MLS® HPI Single Family Benchmark Price and Average Price

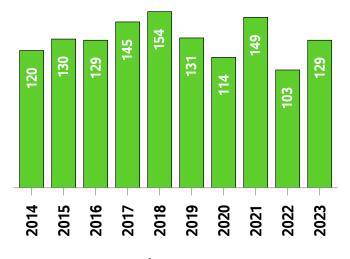




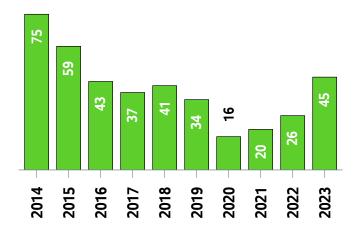
## Wellington North MLS® Single Family Market Activity

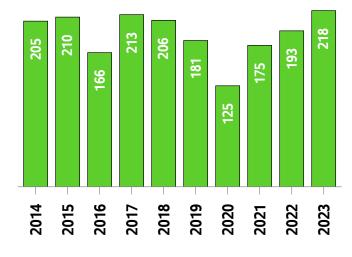


#### Sales Activity (October Year-to-date)



**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Wellington North MLS® Townhouse Market Activity**



		Compared to <sup>8</sup>						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	1	_	_	_	_	0.0%	0.0%	
Dollar Volume	\$597,777	_	_	_	_	89.8%	192.3%	
New Listings	4	300.0%	_	_	300.0%	300.0%	100.0%	
Active Listings	8	-50.0%	_	700.0%	166.7%	300.0%	-20.0%	
Sales to New Listings Ratio 1	25.0	_	_	_	_	100.0	50.0	
Months of Inventory <sup>2</sup>	8.0	_	_	_	_	2.0	10.0	
Average Price	\$597,777	<u> </u>	_	<u> </u>	<u>—</u>	89.8%	192.3%	
Median Price	\$597,777	_	_	_	_	89.8%	192.3%	
Sale to List Price Ratio <sup>3</sup>	100.0	_	_	_	_	95.5	99.8	
Median Days on Market	618.0	_	_	_	_	35.0	140.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	21	162.5%	50.0%	162.5%	75.0%	50.0%	600.0%
Dollar Volume	\$12,163,581	138.3%	77.8%	315.2%	194.1%	250.8%	1,665.4%
New Listings	22	-12.0%	120.0%	266.7%	15.8%	69.2%	69.2%
Active Listings 4	11	-3.9%	450.0%	300.0%	214.3%	292.9%	44.3%
Sales to New Listings Ratio 5	95.5	32.0	140.0	133.3	63.2	107.7	23.1
Months of Inventory 6	5.2	14.3	1.4	3.4	2.9	2.0	25.4
Average Price	\$579,218	-9.2%	18.6%	58.2%	68.0%	133.9%	152.2%
Median Price	\$579,000	-8.5%	22.7%	52.6%	55.5%	136.4%	157.3%
Sale to List Price Ratio 7	99.9	103.6	100.5	99.2	98.5	99.4	99.3
Median Days on Market	164.0	6.0	10.5	151.0	20.5	92.5	19.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

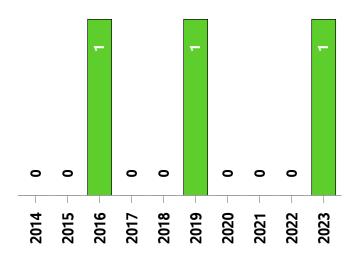
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Wellington North MLS® Townhouse Market Activity

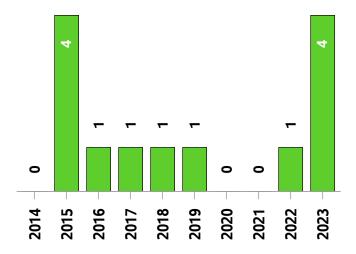


Sales Activity (October only)

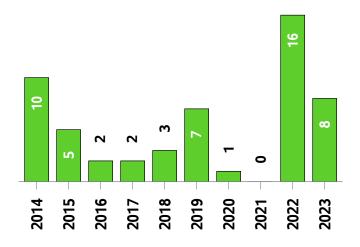


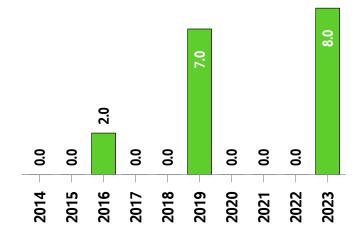
**Active Listings (October only)** 

**New Listings (October only)** 

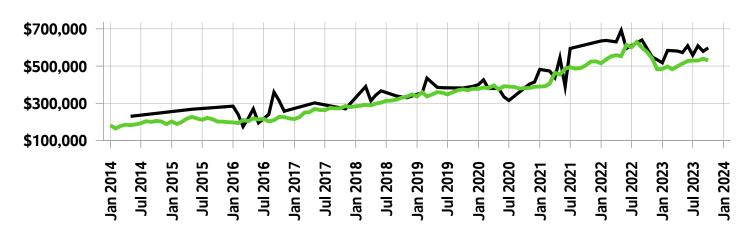


**Months of Inventory (October only)** 





MLS® HPI Townhouse Benchmark Price and Average Price

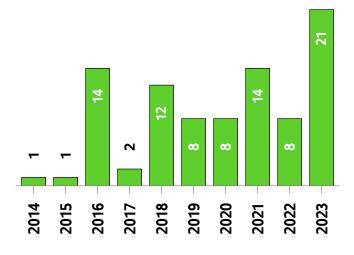




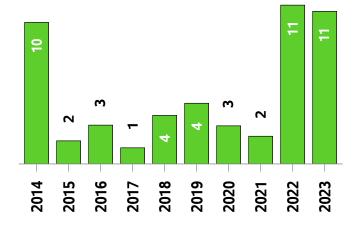
## Wellington North MLS® Townhouse Market Activity

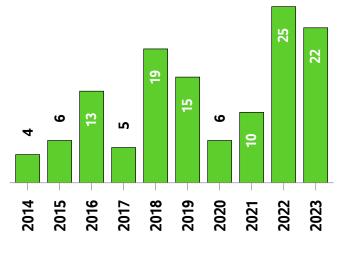


#### **Sales Activity (October Year-to-date)**

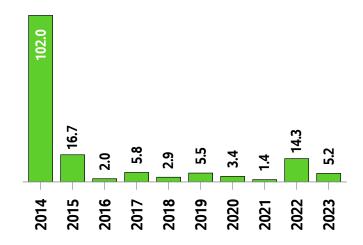


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

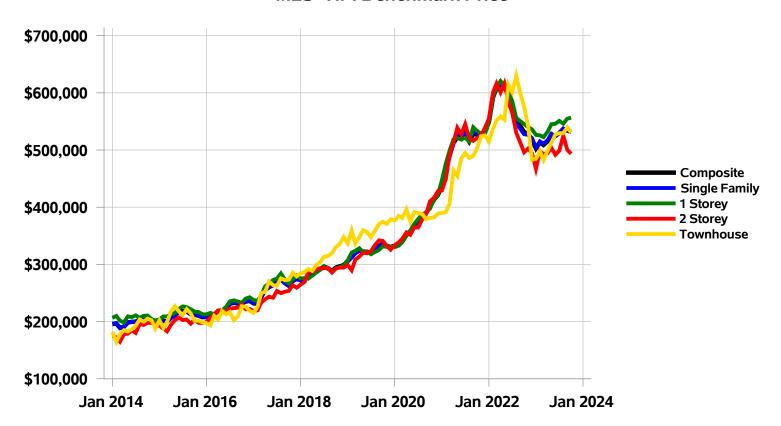


#### Wellington North MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$532,300	-0.3	0.5	3.3	0.2	32.8	80.8			
Single Family	\$532,500	-0.1	0.5	3.0	0.9	32.6	81.7			
One Storey	\$556,500	0.3	1.0	4.6	2.0	40.0	89.7			
Two Storey	\$493,400	-1.4	-1.1	-0.2	-0.5	20.2	68.6			
Townhouse	\$530,600	-1.6	0.2	6.3	-7.9	39.1	60.8			

#### MLS® HPI Benchmark Price





# Wellington North MLS® HPI Benchmark Descriptions



### Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1299
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7800
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Wellington North MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7508
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1605
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9304
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Wellington North MLS® HPI Benchmark Descriptions



### Townhouse #



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1075
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



## **West Grey MLS® Residential Market Activity**



		Compared to °						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	11	10.0%	-35.3%	-56.0%	-50.0%	-21.4%	-15.4%	
Dollar Volume	\$8,069,000	13.5%	-29.9%	-40.3%	-11.2%	100.7%	181.9%	
New Listings	24	-25.0%	41.2%	-14.3%	4.3%	500.0%	60.0%	
Active Listings	87	8.7%	163.6%	117.5%	45.0%	135.1%	-38.3%	
Sales to New Listings Ratio 1	45.8	31.3	100.0	89.3	95.7	350.0	86.7	
Months of Inventory <sup>2</sup>	7.9	8.0	1.9	1.6	2.7	2.6	10.8	
Average Price	\$733,545	3.1%	8.4%	35.6%	77.5%	155.4%	233.2%	
Median Price	\$680,000	3.4%	1.5%	29.6%	98.5%	172.0%	216.3%	
Sale to List Price Ratio <sup>3</sup>	95.7	95.3	98.1	97.9	98.1	96.2	94.3	
Median Days on Market	31.0	74.5	22.0	17.0	25.5	54.5	94.0	

		Compared to <sup>8</sup>					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	158	30.6%	-17.7%	-6.0%	4.6%	-22.5%	11.3%
Dollar Volume	\$109,500,686	11.6%	-17.8%	20.2%	95.9%	94.9%	235.5%
New Listings	326	22.6%	35.3%	63.0%	49.5%	39.3%	7.9%
Active Listings 4	80	61.2%	144.8%	66.3%	40.1%	4.2%	-42.9%
Sales to New Listings Ratio 5	48.5	45.5	79.7	84.0	69.3	87.2	47.0
Months of Inventory 6	5.1	4.1	1.7	2.9	3.8	3.8	9.9
Average Price	\$693,042	-14.5%	-0.1%	27.8%	87.2%	151.6%	201.5%
Median Price	\$623,000	-10.9%	6.5%	21.0%	97.8%	154.3%	202.1%
Sale to List Price Ratio 7	95.8	100.3	101.7	97.4	96.1	96.7	95.3
Median Days on Market	34.0	20.0	15.5	35.5	40.0	50.0	71.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

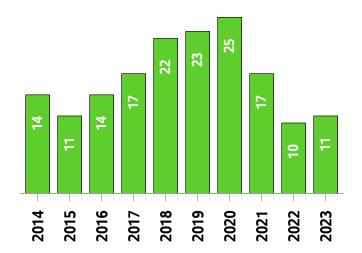
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



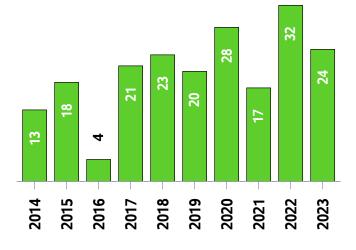
### **West Grey**MLS® Residential Market Activity



Sales Activity (October only)

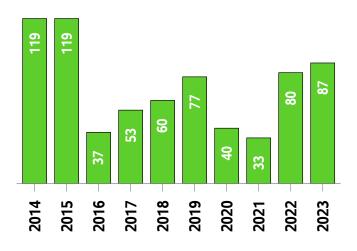


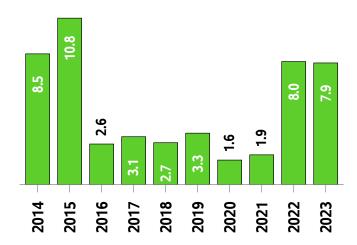
**Active Listings (October only)** 



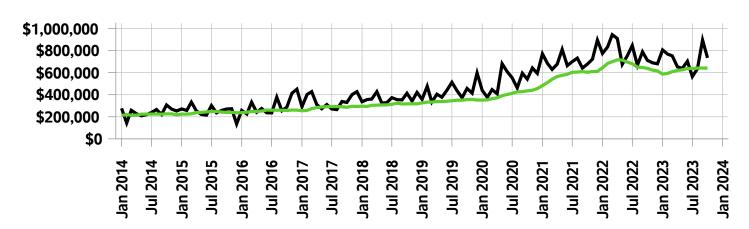
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Composite Benchmark Price and Average Price

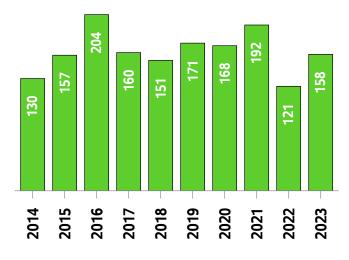




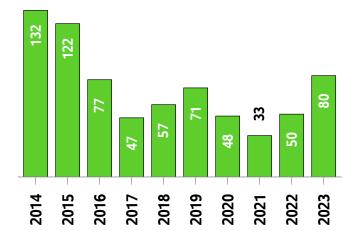
## **West Grey**MLS® Residential Market Activity

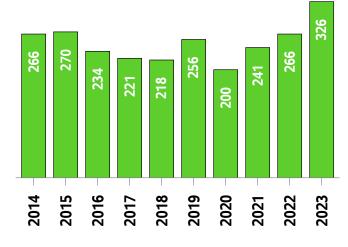


#### **Sales Activity (October Year-to-date)**

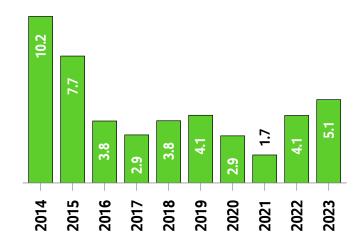


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **West Grey MLS® Single Family Market Activity**



		Compared to °						
Actual	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013	
Sales Activity	11	57.1%	-26.7%	-52.2%	-47.6%	-8.3%	-8.3%	
Dollar Volume	\$8,069,000	38.0%	-18.3%	-38.6%	-8.7%	118.2%	191.6%	
New Listings	20	-31.0%	17.6%	-20.0%	-9.1%	400.0%	66.7%	
Active Listings	80	9.6%	142.4%	105.1%	35.6%	116.2%	-38.9%	
Sales to New Listings Ratio 1	55.0	24.1	88.2	92.0	95.5	300.0	100.0	
Months of Inventory 2	7.3	10.4	2.2	1.7	2.8	3.1	10.9	
Average Price	\$733,545	-12.2%	11.4%	28.4%	74.3%	138.0%	218.1%	
Median Price	\$680,000	0.0%	1.5%	29.5%	94.3%	121.5%	215.9%	
Sale to List Price Ratio <sup>3</sup>	95.7	94.0	97.7	98.1	98.1	96.9	94.3	
Median Days on Market	31.0	29.0	19.0	21.0	24.0	40.0	67.5	

		Compared to °					
Year-to-date	October 2023	October 2022	October 2021	October 2020	October 2018	October 2016	October 2013
Sales Activity	141	27.0%	-23.8%	-12.4%	-3.4%	-26.2%	5.2%
Dollar Volume	\$101,273,286	7.2%	-21.9%	12.3%	84.2%	85.0%	216.7%
New Listings	293	20.6%	25.2%	51.0%	39.5%	33.2%	4.3%
Active Listings 4	74	63.7%	132.0%	54.8%	31.4%	3.5%	-42.1%
Sales to New Listings Ratio 5	48.1	45.7	79.1	83.0	69.5	86.8	47.7
Months of Inventory 6	5.2	4.1	1.7	3.0	3.9	3.7	9.5
Average Price	\$718,250	-15.6%	2.5%	28.2%	90.7%	150.7%	201.0%
Median Price	\$650,000	-15.6%	9.2%	25.0%	97.0%	160.0%	202.3%
Sale to List Price Ratio 7	95.7	100.3	101.6	97.7	96.2	97.0	95.6
Median Days on Market	34.0	18.0	15.0	36.0	40.5	47.0	71.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

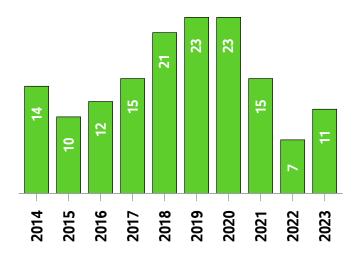
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



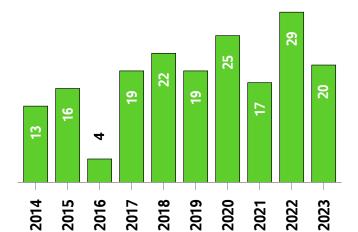
### **West Grey**MLS® Single Family Market Activity



Sales Activity (October only)

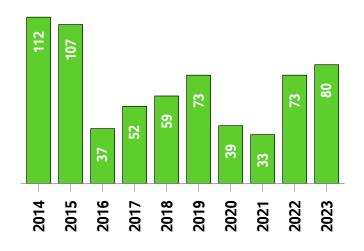


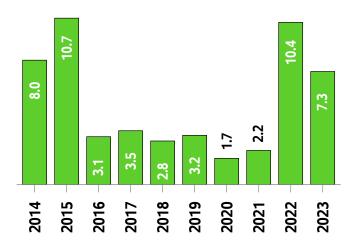
**Active Listings (October only)** 



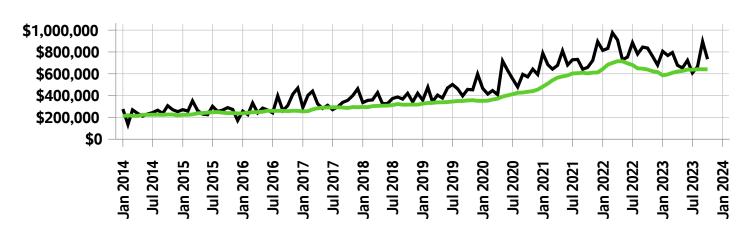
**New Listings (October only)** 

Months of Inventory (October only)





MLS® HPI Single Family Benchmark Price and Average Price

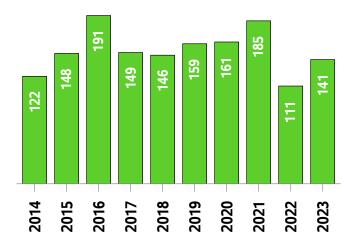




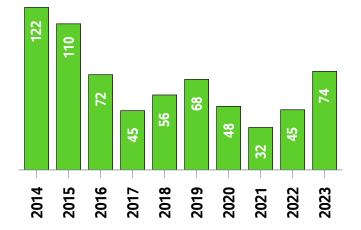
### **West Grey**MLS® Single Family Market Activity

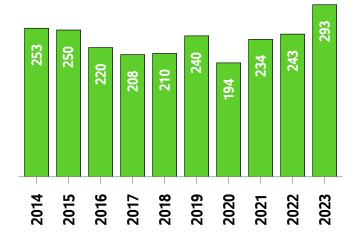


#### Sales Activity (October Year-to-date)

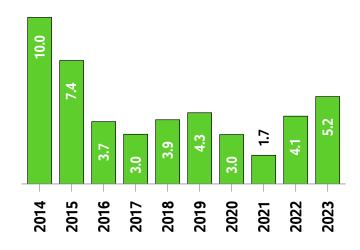


**Active Listings** ¹(October Year-to-date)





Months of Inventory <sup>2</sup>(October Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

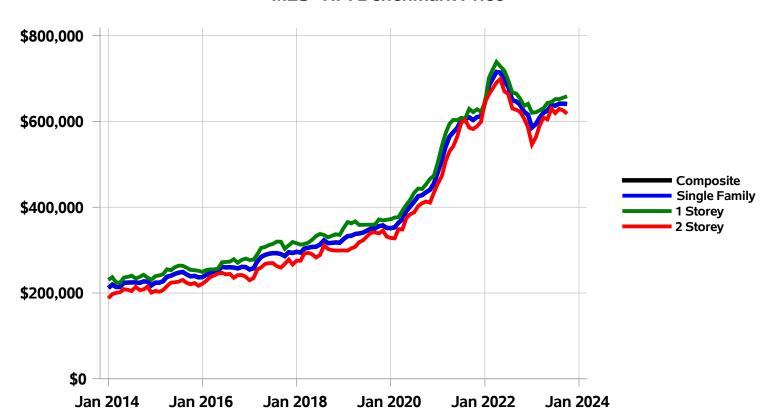


# West Grey MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
		percentage change vs.								
Benchmark Type:	October 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$640,700	-0.1	0.6	3.3	0.3	47.3	102.2			
Single Family	\$640,700	-0.1	0.6	3.3	0.3	47.3	102.2			
One Storey	\$658,700	0.5	1.0	4.4	0.8	45.3	97.6			
Two Storey	\$618,100	-1.2	-0.2	1.5	-0.7	49.6	106.1			

#### MLS® HPI Benchmark Price





# **West Grey**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	41687
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# **West Grey**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	43573
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1661
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24651
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private